San Juan College Foundation, Inc. (A Component Unit of San Juan College)

Financial Statements For the Years Ended June 30, 2020 and 2019



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SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) OFFICIAL ROSTER JUNE 30, 2020

<u>Name</u>

Joshua Payne

Len Scalzi

Mark Stockham

Beverly Taylor Arvin Trujillo

Valerie Uselman

Board of Directors Danny Beyhan President Vice President Kenneth Leach Kerwin Gober Treasurer Kathy Jo Myers Secretary Dr. Toni Hopper Pendergrass Member, SJC President Gayle Dean Member, Executive Director **Shane Chance** Member, SJC Board Rep. **Tucker Bayless** Member Scott Bird Member Marjorie Black Member **Jeff Bourgeois** Member Dr. Robert Burns Member **Gwen Clouthier** Member **Shantel Cooper** Member Gary Frey Member Member Steve Grey Jeff Howle Member Brandon Jakino Member Member **Chad King** Rhonda Ledford Member

<u>Title</u>

Member

Member

Member Member

Member

Member

Administrative Officials

Gayle Dean Executive Director

Lowell Parrish Fund Accountant and Database
Administrator

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INDEPENDENT AUDITORS' REPORT

Brian S. Colón, Esq New Mexico State Auditor To the Board of Directors San Juan College Foundation, Inc. Farmington, New Mexico

Report on Financial Statements

We have audited the accompanying financial statements of the San Juan College Foundation, Inc. (the "Foundation")(a nonprofit organization and component unit of San Juan College), as of and for the years ended June 30, 2020 and 2019, and the related notes to the financial statements, which collectively comprise the basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2020 and 2019, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matters

As discussed in Note 1, the financial statements of the Foundation are intended to present the financial position, and the changes in financial position and cash flows, of only that portion of its business-type activities that are attributable to the transactions of the Foundation. They do not purport to, and do not, present fairly the financial position of San Juan College as of June 30, 2020 and 2019, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. The Foundation's financial statement are included in the financial statements of San Juan College.

Other Matters

Required Supplementary Information

Management has omitted the Management's Discussion and Analysis that accounting principles generally accepted in the United States of America requires to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by the missing information.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information and supporting schedule as listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the financial statements.

The accompanying supplementary information and supporting schedule as listed in the table of contents are the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information and supporting schedule is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 30, 2020 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Cordova CPAs LLC

Albuquerque, New Mexico

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October 30, 2020

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BASIC FINANCIAL STATEMENTS

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) STATEMENTS OF NET POSITION JUNE 30, 2020 AND 2019

	2020			2019		
Assets						
Current assets						
Cash and cash equivalents	\$	96,779	\$	730,125		
Investments, fair value		23,852,559		23,371,461		
Total current assets		23,949,338		24,101,586		
Noncurrent assets						
Restricted cash and cash equivalents		85,783		99,114		
Land and buildings, net of accumulated depreciation		2,088,297		2,229,767		
Other assets		9,770		9,770		
Total noncurrent assets		2,183,850	·	2,338,651		
Total assets	\$	26,133,188	\$	26,440,237		

	2020	2019		
Liabilities and Net Position				
Current liabilities				
Accounts payable	\$ 1,945	\$ 3,567		
Due to San Juan College	352,865	243,437		
Total current liabilities	354,810	247,004		
Noncurrent liabilities				
Possible dreams deposits	82,078	98,438		
Total noncurrent liabilities	82,078	98,438		
Total liabilities	436,888	345,442		
Net position				
Net investment in capital assets	2,088,297	2,229,767		
Restricted, expendable	1,280,561	1,338,043		
Restricted, unexpendable	15,184,739	15,243,746		
Unrestricted	7,142,703	7,283,239		
Total net position	25,696,300	26,094,795		
Total liabilities and net position	\$ 26,133,188	\$ 26,440,237		

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) STATEMENTS OF REVENUE, EXPENSES, AND CHANGE IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	20	20	 2019
Operating revenues			
Contributions, net	\$	930,864	\$ 875,012
Noncash Contributions:		40==00	a= .a=
Collectibles and assets		187,593	27,405
Other		5,193	 88,385
Total operating revenues		,123,650	 990,802
Operating expenses			
Scholarships		635,377	521,016
College awards, programs, and relations		548,517	729,745
General and administrative		223,831	245,179
Fundraising expenses		159,668	153,744
Depreciation		141,470	141,470
Total operating expenses	1	,708,863	1,791,154
Operating (loss) income		(585,213)	(800,352)
Nonoperating revenue (expenses)			
Investment income		491,082	616,835
Realized gain (loss) on investments		15,792	(560,059)
Net unrealized gain (loss) on investments		23,026	277,881
Contributions to San Juan College (see note 9)		(207,409)	-
Investment management fees		(135,773)	 (143,739)
Total nonoperating revenue (expenses)		186,718	 190,918
Changes in net position		(398,495)	(609,434)
Net position - beginning of year	26	5,094,795	 26,704,229
Net position - end of year	\$ 25	5,696,300	\$ 26,094,795

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
Cash flows from operating activities:	_	_
Cash received from donors and other sources	\$ 936,057	\$ 963,397
Cash paid to College for employee salaries	(320,895)	(329,165)
Cash paid for scholarships, awards, and programs	(968,430)	 (1,321,815)
Net cash provided (used) by operating activities	(353,268)	 (687,583)
Cash flows from investing activities:		
Purchases of investments	(311,000)	-
Proceeds from sale of investments	225,000	1,000,000
Investment income	-	15,657
Net cash provided (used) by investing activities	(86,000)	1,015,657
Cash flows from noncapital financing activities:		
Cash paid to College for special projects	(207,409)	-
Net cash provided (used) by noncapital financing activities	(207,409)	-
Net (decrease) increase in cash and cash equivalents	(646,677)	328,074
Cash and cash equivalents - beginning of year	829,239	 501,165
Cash and cash equivalents - end of year	\$ 182,562	\$ 829,239
Reconciliation of operating income (loss) to		
net cash provided (used) by operating activities:		
Operating income (loss)	\$ (585,213)	\$ (800,352)
Adjustments to reconcile operating income (loss) to		
net cash provided (used) by operating activities:		
Depreciation	141,470	141,470
Changes in assets and liabilities:		
Accounts payable	(2,593)	1,588
Due to San Juan College	109,428	82,507
Conditional refundable advance and possible dreams deposit	(16,360)	 (112,796)
Net cash provided (used) by operating activities	\$ (353,268)	\$ (687,583)

NOTE 1. Summary of Significant Accounting Policies

Nature of Organization

San Juan College Foundation, Inc. ("Foundation") is a legally separate, tax-exempt component unit of San Juan College ("College"). The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the College in support of its programs. The thirty-member board of the Foundation consists of graduates and friends of the Foundation. Although the College does not control the timing or amount of receipts from the Foundation, the majority of its resources or income thereon that the Foundation holds and invests is restricted to the activities of the College by the donors. Because these restricted resources held by the Foundation can be used by, or for the benefit of, the College only, the Foundation is considered a component unit of the College and is discretely presented in the College's financial statements.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

As a component unit of the College, the Foundation presents its financial statements in accordance with accounting standards generally accepted in the United States as established by the Governmental Accounting Standards Board (GASB).

The significant accounting policies utilized by the Foundation in the preparation of the financial statements are described below.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Foundation considers all highly liquid investments, including demand deposits and short-term money market mutual fund investments, with maturities of three months or less from the date of acquisition to be cash equivalents.

Promises to Give

Contributions and promises to give are recognized as revenues when received or pledged. If there are no time or donor restrictions placed on these contributions and promises to give, the revenue is reflected as an increase in unrestricted net position; however, if such restrictions do exist, the revenue is classified as restricted expendable or restricted unexpendable, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), temporarily restricted net position is reclassified to unrestricted net position and reported in the statement of activities as net position released from restrictions. The carrying amount of unconditional promises to give to be received in less than one year approximate the fair value because of the short maturity of those financial instruments. All promises to give expected to be received in more than one year are computed using the present value technique applied to anticipated cash flows.

Allowance for Doubtful Accounts

Generally accepted accounting principles (GAAP) include the use of the valuation method for estimating the allowance for doubtful accounts. The Foundation uses the direct write-off method in recognizing uncollectible pledges receivable. Under this method, pledges are charged to operations when they are deemed by management to be uncollectible. The Foundation's use of the direct write-off method does not result in a material change to the financial statements in comparison to the valuation method.

NOTE 1. Summary of Significant Accounting Policies (continued)

Investments

Investments consist primarily of money market mutual funds, bond mutual funds and marketable securities. Marketable securities are carried at fair value based on quoted market prices. Money market mutual funds are carried at amortized cost, which approximates fair value. The change in fair value is reported in the investment income in the Statement of Revenues, Expenses, and Changes in Net Position. The Foundation also currently holds investments in precious metals that were received from a donor. The precious metals are reported at fair value on the Statement of Net Position. The change in fair value of the precious metals are reported in the investment income in the Statement of Revenues, Expenses, and Changes in Net Position.

Property and Equipment

The Foundation follows the practice of capitalizing, at cost, all expenditures for fixed assets in excess of \$1,000. Depreciation is computed on a straight-line basis over the following estimated useful lives of the assets:

	<u>Years</u>
Building	25
Improvements	10-25
Equipment, furniture and fixtures	5-7

Maintenance, repairs and renewals which neither materially add to the value of the property nor appreciably prolong its life are charged to expense as incurred.

Possible Dreams Deposits

The Foundation created a program named Possible Dreams, whereby all eighth-grade students in San Juan County are invited to deposit in a college fund to save for tuition when they graduate from high school. The participants receive a refund less a service charge of \$50 if they drop out of the program.

The Foundation is liable for a maximum of \$360 in tuition to San Juan College if the student meets certain requirements. Possible Dreams deposits are classified as deposits held in trust for financial statement purposes. During the years ended June 30, 2020 and June 30, 2019, the Foundation paid \$0 and \$1,476, respectively, in scholarship matching funds to the College for students who met program criteria.

Classification of Revenues

The Foundation has classified its revenues as either operating or non-operating according to the following criteria:

- Operating Revenues: Operating revenues include activities that have the characteristics of exchange transactions such as unrestricted gifts. Revenue on contracts and grants are recognized to the extent that the underlying exchange transaction has occurred.
- Non-Operating Revenues: Non-operating revenues include activities that have the characteristics of non-exchange transactions, investment income and other revenue sources that are defined as non-operating revenues by GASB Statement No. 9 Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting and GASB Statement No. 34, such as investment income. Gifts and contributions are recognized when all applicable eligibility requirements have been met.

NOTE 1. Summary of Significant Accounting Policies (continued)

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation are recorded at their estimated fair value in the period received.

When both restricted and unrestricted resources are available for use, generally it is the Foundation's policy to use the restricted resources first.

Contributed Facilities and Services

Contributed facilities and services represent the estimated fair rental value of office space and general corporate services provided. Contributed facilities are provided on a month-to-month basis. Contributed facilities and services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Contributed services are recorded as in-kind expense, and are included with the general and administrative expenses in the accompanying financial statements.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of management's estimates. Actual results could differ from those estimates. Significant estimates of the Foundation include accumulated depreciation and allowance for promises to give not considered collectible.

Income Taxes

The Foundation is a nonprofit organization as described as a public charity under Section 509(a)(3) of the Internal Revenue Code and is exempt from federal and state income taxes under Section 501(c)(3). The Foundation had no material unrelated business income during fiscal years 2020 and 2019; therefore, no provision for income taxes is included in the financial statements. The Internal Revenue Service has not examined any of the Form 990 tax returns. However, the Foundation's tax returns for 2018, 2017 and 2016 are subject to examination by the IRS, generally, for three years after they were filed.

Net Position

The Foundation reports information regarding its financial position and activities according to the following classifications:

- 1. Net investment in capital assets represents the Foundation's total capital assets.
- 2. Restricted expendable represents resources that the Foundation is legally or contractually obligated to spend in accordance with imposed restrictions by third parties, such as donors.
- 3. Restricted unexpendable represents those operating funds on which external restrictions have been imposed that limit the purpose for which such funds can be used.
- Unrestricted net position represents resources whose use is not limited or restricted by donors. Unrestricted net position has risen from exchange transactions and receipt of unrestricted contributions.

NOTE 2. Deposits and Investments

The Foundation's cash accounts are held in demand checking accounts at two institutions with carrying amounts totaling \$182,562 and \$829,239 at June 30, 2020 and 2019, respectively.

Concentration of Credit Risk - Cash

The Foundation maintains deposits in two financial institutions located in Farmington, New Mexico. All of the Foundation's accounts at an insured depository institution, including all noninterest-bearing transaction accounts, are insured by the FDIC up to the standard maximum deposit insurance amount of \$250,000 for demand deposit accounts. As of June 30, 2020 and 2019, the Foundation's uninsured cash deposits totals were \$0 and \$483,540, respectively.

2020	We	ells Fargo	Citi	izens Bank	Total		
Amount of deposits	\$	88,196	\$	103,184	\$ 19	1,380	
FDIC Coverage		(88,196)		(103,184)	(19	1,380)	
Total uninsured funds							
Collateralized by securities held by pledging institutions or by its trust department or agent in other than the Foundation's name		_		_			
other than the Foundation's hame							
Uninsured and uncollateralized	\$		\$		\$		
2019							
Amount of deposits	\$	99,135	\$	733,540	\$ 83	2,675	
FDIC Coverage		(99,135)		(250,000)	(34	9,135)	
Total uninsured funds				483,540	48	3,540	
Collateralized by securities held by pledging institutions or by its trust department or agent in other than the Foundation's name		<u>-</u>		-		_	
Uninsured and uncollateralized	\$	_	\$	483,540	\$ 48	3,540	

NOTE 2. Deposits and Investments (continued)

Investments

The investment policy allows the Foundation to invest its portfolio in equities, fixed-income, alternative investments, and other investment strategies to maintain sufficient liquidity to meet projected distribution requirements.

Summary of Investments

	Ju	ine 30, 2020	June 30, 201			
CDs & Money Markets	\$	447,384	\$	299,567		
Equities		19,469,876		19,359,262		
Fixed Income - Gov. & Corp.		3,665,492		3,471,220		
Other		269,807		241,412		
Total Investments	\$	23,852,559	\$	23,371,461		

Custodial Credit Risk - Investments

For an investment, custodial credit risk is the risk that, in the event of the failure of the counter party, the Foundation will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. All custodians of the investments of the Foundations are members of Securities Investor Protection Corporation (SIPC) and the securities are protected up to \$500,000.

Concentration of Credit Risk - Investments

Concentration of credit risk is the risk of loss attributed to the magnitude of the Foundation's investment in a single stock or security. Investments in any one stock or security that represent 5% or more of total investments are considered to be exposed to concentrated credit risks and are required to be disclosed. Investments issued and explicitly guaranteed by the U.S. government and investments in certificates of deposits and money market fund investments are excluded from this requirement. Investments in equities represented 81.6% and 82.8% of the Foundation portfolio of investments as of June 30, 2020 and 2019, respectively. There were no investments in any single stock or security that represent 5% or more of the total investments of the Foundation at June 30, 2020 or June 30, 2019.

Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The Foundation does not have a policy on investment credit risk. At June 30, 2020 and June 30, 2019, the Foundation's bond and money market mutual funds are subject to credit risk and are rated BBB.

Interest Rate Risk - Investments

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Foundation does not have a policy to limit its exposure to interest rate risk. At June 30, 2020 and June 30, 2019, Foundation's bond mutual funds are subject to interest rate risk; however, they are all unrated.

NOTE 2. Deposits and Investments (continued)

Investment Income

Components of investment return were as follows:

	<u>Jur</u>	ne 30, 2020	_ Ju	ne 30, 2019
Investment Income	\$	491,082	\$	616,835
Realized gain (loss) on investments Net unrealized gain on investments		15,792 23,026		(560,059) 277,881
Total Investment Income	\$	529,900	\$	334,657

Maturity rates consist of the following as of June 30, 2020:

	Investment Maturities										
Investment Type	F	Not subject to Interest Rate Less that Fair Value Risk Year						5 Years	5+	Years	
CDs & Money Markets	\$	447,384	\$	447,384	\$	-	\$	-	\$	-	
Equities		19,469,876		19,469,876		-		-		-	
Fixed Income - Gov. & Corp.		3,665,492		3,645,122		13,082		7,288		-	
Other		269,807		269,807		-		-			
Total Investments	\$:	23,852,559	\$	23,832,189	\$	13,082	\$	7,288	\$	-	

Maturity rates consist of the following as of June 30, 2019:

	Investment Maturities									
Investment Type	Fair Value	1-5 Years	5+ Years							
CDs & Money Markets	\$ 299,567	\$ 299,567	\$ -	\$ -	\$ -					
Equities	19,359,262	19,359,262	-	-	-					
Fixed Income - Gov. & Corp.	3,471,220	3,438,461	12,227	20,532	-					
Other	241,412	241,412	-	-						
Total Investments	\$ 23,371,461	\$ 23,338,702	\$ 12,227	\$ 20,532	\$ -					

NOTE 3. Fair Value Measurements

The fair value framework uses a hierarchy that prioritizes the inputs to the valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.
- Level 2 Inputs to the valuation methodology include:
 - Quoted prices for similar assets or liabilities in active markets;
 - Quoted prices for identical or similar assets or liabilities in inactive markets;
 - Inputs other than quoted prices that are observable for the asset or liability,
 - Inputs that are derived principally from or corroborated by observable market data by correlation or other means

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. See above for discussion of valuation methodologies used to measure fair value of investments.

Money Markets, Equities, Fixed Income Securities, and Alternative Investments are valued at the daily closing price as reported by the fund. These investments held by the Foundation are open-end funds that are registered with the SEC. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Foundation are deemed to be actively traded. A portion of the Foundation's investment with the New Mexico State Investment Council is listed as Level 2 as the investments are held within a comingled fund.

Silver is valued at fair market value using the daily closing spot price at June 30, 2020 per the ICE Benchmark Administration and the London Bullion Market Association.

The valuation methodologies described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

NOTE 3. Fair Value Measurements (continued)

The Foundation maintained a balance of \$23,852,559 in investments at June 30, 2020, which required fair value disclosure. The following table sets forth by level within the fair value hierarchy of the Foundation's assets at fair value as of June 30, 2020:

	 Level 1	Level 2		Level 3		 Total
CDs/Money Markets	\$ 447,384	\$	-	\$	-	\$ 447,384
Equities	19,469,876		-		-	19,469,876
Fixed Income - Gov. & Corp.	1,249,882		2,415,610		-	3,665,492
Other/Alternative Investments	269,807					269,807
Total Investments	\$ 21,436,949	\$	2,415,610	\$		\$ 23,852,559

The Foundation maintained a balance of \$23,371,461 in investments at June 30, 2019, which required fair value disclosure. The following table sets forth by level within the fair value hierarchy of the Foundation's assets at fair value as of June 30, 2019:

	 Level 1	Level 2		Level 2		Level 2		Level 2 Level 3		Level 3	Total	
CDs/Money Markets	\$ 299,567	\$	-	\$	-	\$	299,567					
Equities	19,359,262		-		-		19,359,262					
Fixed Income - Gov. & Corp.	1,226,196		2,245,024		-		3,471,220					
Other/Alternative Investments	241,412		-		_		241,412					
Total Investments	\$ 21,126,437	\$	2,245,024	\$		\$	23,371,461					

NOTE 4. Capital Assets

Capital assets consists of the following at June 30, 2020:

	Balance July 1, 2019	Additions	Deletions	Balance June 30, 2020
Capital assets not being depreciated: Land	\$ 1,130,945	\$ -	\$ -	\$ 1,130,945
Total capital assets not being depreciated		<u> </u>	-	1,130,945
Capital assets being depreciated:				
Buildings Total assets depreciated	3,786,752 3,786,752			3,786,752 3,786,752
Total capital assets	4,917,697	-	-	4,917,697
Less accumulated depreciation for:				
Buildings Total accumulated depreciation	2,687,930 2,687,930	141,470 141,470		2,829,400 2,829,400
Capital assets, net	\$ 2,229,767	\$ (141,470)	\$ -	\$ 2,088,297

Depreciation expense for the year ended June 30, 2020 was \$141,470.

Capital assets consists of the following at June 30, 2019:

	Balance			Balance		
	July 1, 2018	Additions	Deletions	June 30, 2019		
Capital assets not being depreciated:						
Land	\$ 1,130,945	\$ -	\$ -	\$ 1,130,945		
Total capital assets not being depreciated	1,130,945			1,130,945		
Capital assets being depreciated:						
Buildings	3,786,752			3,786,752		
Total assets depreciated	3,786,752	_	-	3,786,752		
Total capital assets	4,917,697	-	-	4,917,697		
Less accumulated depreciation for:						
Buildings	2,546,460	141,470	-	2,687,930		
Total accumulated depreciation	2,546,460	141,470		2,687,930		
Capital assets, net	\$ 2,371,237	\$ (141,470)	\$ -	\$ 2,229,767		

Depreciation expense for the year ended June 30, 2019 was \$141,470.

NOTE 5. Non-Gift Revenue

San Juan College, principally through its Development Office, provides services for the administration of the Foundation in the form of personnel, equipment, and supplies to the Foundation. During the years ended June 30, 2020 and June 30, 2019, the financial statements included contributed services and corresponding general and administrative services expense of \$325,799 and \$337,913, respectively. Contributed services during the years ended June 30, 2020 and June 30, 2019 were reimbursed to the College through cash payments totaling \$325,799 and \$337,913, respectively.

NOTE 6. Trust Agreements

In 1986, a trust fund was established for the Roy G. Dalpra Scholarship Fund held by Citizens Bank as Trustee. The market value of the assets of the Trust approximated \$850,926 and \$881,900 as of June 30, 2020 and June 30, 2019, respectively. The Trustee has sole uncontrolled discretion regarding the distribution of the Trust funds to the Foundation. Distributions from the Trust are recorded as income in the year received and the assets are not included in the Statement of Net Position. The Foundation received \$41,615 and \$0 in distributions from the trust during the years ending June 30, 2020 and June 30, 2019, respectively.

In 2006, an individual established a second charitable remainder unitrust agreement, and the Foundation was named as the current primary beneficiary under the trust administered by a trust company. The trust is an irrevocable trust, but includes the power to designate additional or substitute charitable remainder, during the lifetime of the individual establishing the trust. The market value of the assets of the trust approximated \$480,507 and \$506,626 as of June 30, 2020 and June 30, 2019, respectively. The trustee retains sole authority to invest and manage the trust assets and is required to distribute to the Foundation, not less than \$30,000 each year, as the individual who established the trust passed away in December 2012. The assets of the trust are not included in the Statement of Net Position. The Foundation received \$30,000 in distributions from the trust during both the years ending June 30, 2020 and June 30, 2019.

NOTE 7. Donated Land and Buildings

During the year ended June 30, 2001, a company gifted real property to the Foundation. The Foundation accepted the real property as a part of the permanent assets of the Foundation. The land and buildings were valued at \$4,300,000 based on an independent appraisal. The Foundation entered into an agreement allowing San Juan College to use the land and buildings at no cost.

NOTE 8. Net Position

Restricted expendable net position of the Foundation is comprised of the following:

	June 30, 2020		June 30, 201	
Faculty Awards	\$	30,000	\$	-
Art Gallery Support		4,351		5,200
Capital Improvements		343,591		500,000
College Programs		687,783		595,136
Scholarships		140,976		177,520
Partial Endowments		73,860		60,187
Totals	\$	1,280,561	\$	1,338,043

Restricted unexpendable net position of the Foundation is comprised of the following:

	June 30, 2020		Ju	ne 30, 2019
College Programs	\$	1,493,958	\$	1,231,807
DT Chairs		1,646,290		1,638,911
Faculty Awards		123,224		126,802
Library Support		873,063		885,143
Scholarships		9,791,084		10,074,839
Staff Award		77,545		79,376
Student Awards		87,586		87,345
Student Support		146,024		144,726
Title III		945,965		974,797
				_
Totals	\$	15,184,739	\$	15,243,746

NOTE 9. Contributions to San Juan College and Amounts Payable to College

During the year ended June 30, 2020, the Foundation received restricted contributions in the amount of approximately \$326,00 from various donors for the Connie Gotsch Theatre on the San Juan College campus. The Foundation made payments to the College, on a reimbursement basis, for the College's construction costs of the Connie Gotsch Theatre renovations. On the Statement of Revenues, Expenses, and Changes in Net Position for the year ended June 30, 2020, these payments totaled \$207,409. On the 2020 Statement of Cash Flows this amount is shown as \$207,409 paid as a non-capital financing activity.

As of June 30, 2020 and 2019, the Foundation owed the College \$352,865 and \$243,437, respectively, for scholarships and other transactions between the Foundation and the College during each fiscal year.

NOTE 10. Line of Credit

During fiscal year 2019, the Foundation entered into an agreement with a financial institution to establish a revolving line of credit. The revolving line of credit agreement allows the Foundation to draw against a credit line of \$1,000,000 and is due on demand. The agreement includes a variable interest rate at 1.67825%. The line of credit is secured by a total pledged collateral of \$1,493,221 as of June 30, 2020. The Foundation had no amounts outstanding on the line of credit as of June 30, 2020 and 2019. Interest paid during fiscal year 2019 was \$3,509.

NOTE 11. Budgetary Information

An internal budget is prepared by management and approved by the Board of Directors. Actual expenditures may not exceed budgeted expenditures in total. This budget is used as a guide to control expenditures during the year.

For the year ended June 30, 2020, total budgeted expenditures exceeded total actual expenditures as follows:

		Total	Over (Under)
	Total Budget	Expenditures	Budget
San Juan College Foundation	\$ 2,775,500	\$ 2,052,045	\$ (723,455)

For the year ended June 30, 2019, total budgeted expenditures exceeded total actual expenditures as follows:

		Total	Over (Under)
	Total Budget	Expenditures	Budget
San Juan College Foundation	\$ 2,251,400	\$ 1,907,691	\$ (343,709)

NOTE 12. Risk Management

The Foundation is physically housed within the College and the College provides office space, personnel, utilities, and general operating expenses to the Foundation. The Foundation's exposure to various risks of loss related to torts, theft of, damage to, and destruction of assets, errors and omission, injuries to employees, and natural disasters fall within the College's insurance coverage. The Foundation procures its own insurance coverage for risk of loss of the 30th St. building, employee theft, vehicle, liability, and Directors & Officers liability. Risk of loss to the facilities the Foundation occupy on the College campus is on the College's insurance coverage.

NOTE 13. Subsequent Events

The Foundation has evaluated events subsequent to June 30, 2020 that would possibly require adjustment or disclosure in these financial statements, through October 30, 2020, the date that these financial statements were available to be issued. No events have occurred subsequent to June 30, 2020 that would require adjustment of modification to the contents of these statements.

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SUPPLEMENTARY INFORMATION

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) SCHEDULES OF GENERAL AND ADMINISTRATIVE EXPENSES FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	2020		2019	
General and Administrative Expenses				
Salaries and benefits	\$	320,895	\$	329,165
Computer expenses		8,158		8,857
Bond & insurance		8,048		7,378
Promotional expenses		5,500		2,868
Newsletters		3,500		3,500
Travel		3,271		7,949
Miscellaneous		1,971		458
Postage		1,402		1,350
Membership dues		1,300		1,157
Telephone		1,101		1,355
Conferences & Training		1,050		2,055
Office supplies		805		776
Taxes		585		538
Printing		429		2,672
Interest Expense		-		3,509
Transfers to fundraising expenses		(134,184)		(128,408)
Total general and administrative expenses	\$	223,831	\$	245,179

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) SCHEDULE OF BUDGET COMPARISON FOR THE YEAR ENDED JUNE 30, 2020

	F	Annual Budgeted				iance with al Budget-
	Am	ount (GAAP		Actual]	Positive
		Basis)	A	mounts	(1	Negative)
Revenues		_		_		_
Cash (or Equivalent) Contribution Revenues						
Contributions - Unrestricted	\$	200,000	\$	66,532	\$	(133,468)
Contributions - Restricted		500,000		545,152		45,152
Contributions - Endowment		300,000		319,180		19,180
Total cash (or equivalents) Contributions Revenues		1,000,000		930,864		(69,136)
In Kind Contributions - Personal Property (Non-budgeted)		-		187,593		187,593
Total Contributions Revenues		1,000,000		1,118,457		118,457
Investment Income		605,616		506,874		(98,742)
Unrealized FMV Gain/(Loss) on Investments		324,384		23,026		(301,358)
Other Income		7,500		5,193		(2,307)
Total revenues		1,937,500		1,653,550		(283,950)

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) SCHEDULE OF BUDGET COMPARISON FOR THE YEAR ENDED JUNE 30, 2020

	Bu A	annual udgeted mount AP Basis)	 Actual Amounts	Fir	riance with nal Budget- Positive Negative)
Expenses					
Awards	\$	93,000	\$ 46,186	\$	46,814
Bank Fees		2,000	1,054		946
Bond & Insurance		7,500	8,048		(548)
Capital Improvement Projects		601,000	207,409		393,591
College Programs		606,000	278,137		327,863
College Relations		45,000	36,601		8,399
Computer Supplies/Expenses		8,500	8,158		342
Conferences and Training		2,000	1,050		950
Depreciation		141,500	141,470		30
Fund Raising - Direct		27,000	25,484		1,516
Investment Fees		148,000	134,719		13,281
Membership Dues		2,000	1,300		700
Miscellaneous		950	1,971		(1,021)
Newsletters		3,500	3,500		-
Office Supplies		1,000	805		195
Postage		1,500	1,402		98
Printing		4,000	429		3,571
Professional Fees		3,500	-		3,500
Promotions		5,000	5,500		(500)
Publications		350	-		350
Salaries		347,000	320,895		26,105
Scholarships		715,000	635,377		79,623
Taxes		1,000	585		415
Telephone		1,700	1,101		599
Travel & Lodging		7,500	3,271		4,229
Total budgeted expenses		2,775,500	1,864,452		911,048
College Programs/In-Kind Transfers			187,593		(187,593)
Total non-budgeted expenses		<u> </u>	187,593		(187,593)
Total expenses		2,775,500	 2,052,045		723,455
Excess/(Deficiency) of revenues over expenses	\$	(838,000)	\$ (398,495)	\$	(1,007,405)

SUPPORTING SCHEDULES

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) SCHEDULE OF DEPOSITS AND INVESTMENTS JUNE 30, 2020

Financial Institution	Total			
Cook and cook assistable				
Cash and cash equivalents Citizen's Bank	Checking	\$	103,184	
Wells Fargo Bank N.A.	Checking	Ф	3,013	
Wells Fargo Bank N.A.	Checking		4,681	
Wells Fargo Bank N.A.	Savings		80,502	
Total cash in banks	Savings		191,380	
Total cash in banks			171,300	
Less: outstanding checks and other adjust	tments		(9,155)	
Add: petty cash			337	
Reconciled balance June 30, 2020		\$	182,562	
Reconciliation to financial statements:				
Cash and cash equivalents:				
Statement of net position		\$	96,779	
Restricted cash and cash equivalents:			,	
Statement of net position			85,783	
Cash and cash equivalents per Financial Stat	tements	\$	182,562	
Investments	_			
Wells Fargo N.A	Investment-Precious Metals	\$	161,608	
Citizen's Trust and				
Investment Corp.	Investment-CDs & Money Markets		202,073	
Citizen's Trust and				
Investment Corp.	Investment-Equities		6,183,146	
Citizen's Trust and				
Investment Corp.	Investment-Fixed Income - Gov. & Corp.		519,297	
Morgan Stanley	Investment-CDs & Money Markets		245,311	
Morgan Stanley	Investment-Equities		4,224,722	
Morgan Stanley	Investment-Fixed Income - Gov. & Corp.		730,585	
Morgan Stanley	Investment- Alternative		108,199	
New Mexico State Investment Council	Investment - Various		11,477,618	
Investments per Financial Statements		\$	23,852,559	

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CERTIFIED PUBLIC ACCOUNTANTS | BUSINESS ADVISORS

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

INDEPENDENT AUDITORS' REPORT

Brian S. Colón, Esq New Mexico State Auditor To the Board of Directors San Juan College Foundation, Inc. Farmington, New Mexico

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of San Juan College Foundation, Inc. (the "Foundation") (a component unit of San Juan College), as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements and have issued our report thereon dated October 30, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests did not disclose instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Cordova CPAs LLC

Albuquerque, New Mexico

ordona CPAS LLC

October 30, 2020

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) SCHEDULE OF FINDINGS AND RESPONSES FOR THE YEAR ENDED JUNE 30, 2020

SECTION I - SUMMARY OF AUDITORS' RESULTS

Financial Statements:

1. Type of auditors' report issued Unmodified

2. Internal control over financial reporting:

a. Material weaknesses identified? None noted

b. Significant deficiencies identified not considered to be material weaknesses? None noted

c. Noncompliance material to the financial statements noted? None noted

SECTION II - FINANCIAL STATEMENT FINDINGS

None

SECTION III - PRIOR YEAR FINANCIAL STATEMENT FINDINGS

None

SAN JUAN COLLEGE FOUNDATION, INC. (A COMPONENT UNIT OF SAN JUAN COLLEGE) OTHER DISCLOSURES JUNE 30, 2020

Exit Conference

An exit conference was held on October 28, 2020. In attendance were the following:

Representing San Juan College Foundation, Inc.:

Kathy Jo Myers, Board Vice President Dr. Toni Pendergrass, Board Member Gayle Dean, Executive Director Lowell, Parrish, SJC Foundation Accountant

Representing Cordova CPAs LLC:

Robert Cordova, CPA - Principal

Auditor Prepared Financial Statements

Cordova CPAs LLC prepared the GAAP-basis financial statements and footnotes of San Juan College Foundation, Inc. from the original books and records asserted by management of San Juan College Foundation, Inc. The responsibility for the financial statements remains with San Juan College Foundation, Inc.