

**CENTRAL NEW MEXICO  
COMMUNITY COLLEGE  
FOUNDATION, INC.**  
(A Component Unit of  
Central New Mexico Community College)  
Financial Statements

For the Years Ended June 30, 2016 and 2015

(With Independent Auditor's Reports Thereon)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**  
(A Component Unit of Central New Mexico Community College)

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**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Official Roster

June 30, 2016

**OFFICERS**

John Lewinger, President  
Natasha Martell Jackson, President-Elect  
Ross W. Busby, Past President  
Kathy Ulibarri, Treasurer  
Clint Wells, Secretary

**COMMITTEE CHAIRS**

John Lewinger - Chair, Executive Committee  
Joseph Varro Jr - Chair, Finance & Investment Committee  
Sherman McCorkle - Chair, Nominating Committee

**EMERITUS BOARD MEMEBERS**

Carl Alongi

**HONORARY BOARD MEMBERS**

Donna and Jack Rust

**BOARD MEMBERS**

Sally Adams	Ann Lerner
Steven Anaya	John Lewinger
Bruce Beebe	Barbara Lewis
Candace Beeke	Natasha Martell Jackson
Frederick Bermudez	Sherman McCorkle
Thomas Briones	Kirk Meyer
Ross Busby	Janice Micali
Adrian Chavez	Diane Harrison Ogawa
Dale Dekker	Georgie Ortiz
Gina Euell	Samantha Sengel
Joe Farr	Angela Silva
Ed Garcia	Brent Spendlove
Melissa Gonzales	Joanne Suffis
Mark Gorham	Kathie Winograd
Shad James	Kathy Ulibarri
Derrick Jones	Joseph Varro Jr.
Terry Laudick	Clint Wells

## **FINANCIAL SECTION**

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
Central New Mexico Community College Foundation, Inc.  
and  
Mr. Tim Keller  
New Mexico State Auditor:

### Report on the Financial Statements

We have audited the accompanying financial statements of the Central New Mexico Community College Foundation, Inc. (the "Foundation") (a nonprofit organization and component unit of Central New Mexico Community College), which comprise the statement of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2016 and 2015, and the changes in its net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 4-7 be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion on or provide any assurance.

### *Supplementary and Other Information*

The Schedule of Vendor Information required by 2.2.2.10(A)(2)(g) NMAC has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

### **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated October 18, 2016, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contract, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

The logo for Axiom, featuring the word "Axiom" in a blue, cursive script font.

Axiom CPAs and Business Advisors, LLC  
Albuquerque, New Mexico  
October 18, 2016

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Management's Discussion and Analysis (Unaudited)

June 30, 2016 and 2015

As a component unit of the Central New Mexico Community College (College) Central New Mexico Community College Foundation, Inc. (Foundation) applies the provisions of Governmental Accounting Standards Board (GASB) Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Government*.

**Overview of the Basic Financial Statements**

The Foundation's annual report consists of management's discussion and analysis (MD&A), which provides a broad narrative overview of its financial activities for the fiscal years ended June 30, 2016 and 2015, and the following, which comprise the basic financial statements:

1. Statements of net position
2. Statements of revenues, expenses, and changes in net position
3. Statements of cash flows
4. Notes to financial statements

The financial statements give an overall picture of the Foundation's financial situation and should be read in conjunction with the MD&A.

The statements of net position of the Foundation provide both long-term and short-term information about the Foundation's overall financial status. The statements of revenues, expenses, and changes in net position provide information about the operating revenues and expenses, and the non-operating revenues of the Foundation. The statements of cash flows provide information about the sources and uses of cash by the Foundation. The notes to financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

**Condensed Financial information**

*Condensed Assets, Liabilities, and Net Position*

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Current assets	\$ 1,485,288	2,017,704	1,334,784
Noncurrent assets	7,442,635	6,973,254	6,830,518
Total assets	<u>\$ 8,927,923</u>	<u>8,990,958</u>	<u>8,165,302</u>
Current liabilities	\$ 213,397	527,443	142,081
Total liabilities	<u>213,397</u>	<u>527,443</u>	<u>142,081</u>
Net position:			
Unrestricted	51,638	40,917	(43,051)
Restricted:			
Expendable	2,359,160	2,474,661	2,771,273
Nonexpendable	6,303,728	5,947,937	5,294,999
Total net position	<u>\$ 8,714,526</u>	<u>8,463,515</u>	<u>8,023,221</u>

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Management's Discussion and Analysis (Unaudited)

June 30, 2016 and 2015

*Revenues, Expenses, and Changes in Net Position*

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Operating revenues:			
Gifts and pledges	\$ 697,017	672,865	906,992
Grant revenue	467,020	404,784	293,336
Contributed services	416,918	606,661	535,472
Total operating revenues	<u>1,580,955</u>	<u>1,684,310</u>	<u>1,735,800</u>
Operating expenses:			
Contributions to CNM:			
Scholarships	531,613	525,324	410,151
Program support	695,992	599,134	560,267
Equipment and supplies	110,962	78,021	366,845
Fund raising	87,722	89,321	104,758
General and administrative	424,922	627,649	565,682
Uncollectible pledges	2,283	(3,754)	(2,699)
Total operating expenses	<u>1,853,494</u>	<u>1,915,695</u>	<u>2,005,004</u>
Operating income (loss)	<u>(272,539)</u>	<u>(231,385)</u>	<u>(269,204)</u>
Nonoperating revenues (expenses):			
Investment income	298,646	227,093	792,240
Investment management fees	(45,975)	(56,562)	(46,696)
Total nonoperating revenues	<u>252,671</u>	<u>170,531</u>	<u>745,544</u>
Income before changes in permanent endowments	<u>(19,868)</u>	<u>(60,854)</u>	<u>476,340</u>
Contributions to permanent endowments:			
Gifts and pledges	270,879	501,148	1,188,130
Change in net position	251,011	440,294	1,664,470
Net position, beginning of year	8,463,515	8,023,221	6,358,751
Net position, end of year	<u>\$ 8,714,526</u>	<u>8,463,515</u>	<u>8,023,221</u>

**Financial Analysis**

The Foundation's total assets at June 30, 2016 of \$8,927,923 represent a decrease of less than 1% from the previous year total of \$8,990,958 and decreased total liabilities of \$314,046 resulting in net position of \$8,714,526 an increase of \$251,011 from the previous year net position of \$8,463,515. The increase in net position occurred primarily due to a reduction in deferred revenue. The Foundation has investment management authority of the investment funds and manages the assets of the investment funds through the Finance and Investment Committee, which is comprised of members of the Foundation Board of Directors. The fair value of investments at June 30, 2016 was \$7,126,270

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**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Management's Discussion and Analysis (Unaudited)

June 30, 2016 and 2015

The Foundation's total assets at June 30, 2015 of \$8,990,958 represent an increase of 10% from the previous year total of \$8,165,302 and increased total liabilities of \$385,362 resulting in net position of \$8,463,515 an increase of \$440,294 from the previous year net position of \$8,023,221. The increase in net position occurred primarily due to donations in the endowment accounts. The Foundation has investment management authority of the investment funds and manages the assets of the investment funds through the Finance and Investment Committee, which is comprised of members of the Foundation Board of Directors. The fair value of investments at June 30, 2015 was \$6,744,709.

Contributions to permanent endowments including gifts and pledges in 2016 were \$270,879. Total operating revenue and contributions to unrestricted and temporarily restricted funds, which includes donations, pledges, and noncash revenue, were \$1,580,955 for the fiscal year ended June 30, 2016.

Contributions to permanent endowments including gifts and pledges in 2015 were \$501,148. Total operating revenue and contributions to unrestricted and temporarily restricted funds, which includes donations, pledges, and noncash revenue, were \$1,684,310 for the fiscal year ended June 30, 2015.

The Foundation continues to support CNM programs such as CNM Connect, an innovative new model aimed at more thoroughly connecting students to the support services that can increase their chances for success; Making Money Work, which supports the online financial literacy program to high schools across New Mexico as dual credit; and the Rust Opportunity Fund, which provides emergency assistance to CNM students facing an unforeseen financial obstacle that may force them to drop out of school. Additionally, the Foundation has expanded support and fundraising for the Changing Lives, Building Community Fund which directly supports the Foundation's mission to provide the extra assistance necessary for students to obtain the quality educational opportunities they deserve; the Milestone Fund, a performance-based scholarship that provides incentive for students' academic performance and persistence in school; and the Student Success Fund, an incentive for students to complete a certificate or degree, knowing they will have the education, the qualifications, and the "tools of the trade" to compete and succeed in the job market.

For the fiscal years ended June 30, 2016 and 2015, non-operating revenues, which include interest and dividends, unrealized and realized gains or losses on investments, and investment management fees, were \$79,711 and \$170,531, respectively. Approximately 79% and 75% of the Foundation's assets are held as investments in 2016 and 2015, respectively. The Foundation's stated goal of CPI + 5% was 6.36% for the fiscal year. The endowment investments' net rate of return for fiscal years 2016 and 2015 was .86% and 2.25% respectively.

The CNM Foundation works to not only inspire disadvantaged students and families to dream big but also to equip them with the resources they need to achieve those dreams and transform their lives. We work to:

- Provide people with a solid foundation and support system to allow them to meet their goals and become the people that they, and society, want them to be. As students are provided with the resources and tools needed for change and growth, they can and will achieve their goals.
- Build processes for low-income and vulnerable populations to enter and be retained in the education system.

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**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Management's Discussion and Analysis (Unaudited)

June 30, 2016 and 2015

**Economic Outlook**

The Foundation is Central New Mexico Community College's (the College) private, non-profit organization created to leverage private resources and opportunities to maximize the College's operational and program funding. The Foundation also works to provide the extra financial assistance necessary for the citizens of the College's service area to obtain the educational opportunities they deserve. In support of the College, the Foundation will be working towards generating increasing revenues in times of economic instability to support the College's programs and students.

The College's economic outlook is closely related to its role as the state's largest community college. The College is dependent upon ongoing financial and political support from the state government. In FY 2016, state appropriations increased \$1.2 million, an increase of approximately 2.1%. State appropriations are expected to decrease by 1.27% in FY17.

The recent recession continues to impact philanthropy in New Mexico, including the Foundation, in that donors are being more conservative in their giving. However, investment earnings are reflecting positive returns and continuing to stabilize. It is anticipated that this pattern will continue over the next year. The Foundation continues to look to new strategies to meet the needs of the College and its students.

With the economic condition has come greater fragility in the College's student population. The demand for emergency scholarships has increased. With stabilization of investment earning, the Foundation was able to distribute \$197,219 in earnings from endowments to provide student assistance in FY 2016. In addition, the Foundation provided \$334,394 from other fundraising activities for a total of \$531,613 to support student success in FY 2016. The Foundation has successfully implemented a program to raise funds from both new and existing donors to meet the needs during this period of economic uncertainty.

**Contact Information**

Additional information may be obtained by contacting the CNM Community College Foundation at (505) 224-4688. 525 Buena Vista Dr. SE, Albuquerque, NM 87106.

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Statements of Net Position

June 30, 2016 and 2015

	<u>2016</u>	<u>2015</u>
<b>Assets:</b>		
Current assets:		
Cash and cash equivalents – unrestricted (note 2)	\$ 52,827	43,075
Cash and cash equivalents – restricted (note 2)	1,169,766	1,734,260
Pledges receivable – unrestricted, net (note 4)	-	-
Pledges receivable – restricted, net (note 4)	252,042	229,475
Other receivable – unrestricted	25	-
Other receivable – restricted	10,628	10,894
Total current assets	<u>1,485,288</u>	<u>2,017,704</u>
Noncurrent assets:		
Investments – restricted (note 3)	7,126,270	6,744,709
Pledges receivable – restricted, net (note 4)	316,365	228,545
Total noncurrent assets	<u>7,442,635</u>	<u>6,973,254</u>
<b>Total assets</b>	<u><u>\$ 8,927,923</u></u>	<u><u>8,990,958</u></u>
<b>Liabilities:</b>		
Current liabilities:		
Accounts payable	\$ 2,945	21,018
Cash overdraft - unrestricted (note 2)	-	-
Due to CNM	130,267	67,217
Due to CNM Ingenuity	-	11,103
Unearned revenue	80,185	428,105
<b>Total liabilities</b>	<u><u>\$ 213,397</u></u>	<u><u>527,443</u></u>
<b>Net position:</b>		
Unrestricted	\$ 51,638	40,917
Restricted:		
Expendable:		
Scholarships	1,673,015	1,555,209
Program Support	686,145	919,452
Nonexpendable:		
Scholarships	5,897,945	5,740,031
Program Support	405,783	207,906
<b>Total net position</b>	<u><u>\$ 8,714,526</u></u>	<u><u>8,463,515</u></u>

See accompanying notes to financial statements

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Statements of Revenues, Expenses, and Changes in Net Position

**Years ended June 30, 2016 and 2015**

	<u>2016</u>	<u>2015</u>
<b>Operating revenues:</b>		
Gifts and pledges	\$ 697,017	672,865
Grant revenue	467,020	404,784
Contributed services	416,918	606,661
Total operating revenues	<u>1,580,955</u>	<u>1,684,310</u>
<b>Operating expenses:</b>		
Contributions to CNM:		
Scholarships	531,613	525,324
Program support	695,992	599,134
Equipment and supplies	110,962	78,021
Fundraising	87,722	89,321
General and administrative (note 5)	424,922	627,649
Uncollectible pledges	2,283	(3,754)
Total operating expenses	<u>1,853,494</u>	<u>1,915,695</u>
Operating loss	<u>(272,539)</u>	<u>(231,385)</u>
<b>Nonoperating revenues (expenses):</b>		
Investment income	298,646	227,093
Investment management fees and taxes	(45,975)	(56,562)
Total nonoperating income	<u>252,671</u>	<u>170,531</u>
Loss before changes in permanent endowments	<u>(19,868)</u>	<u>(60,854)</u>
<b>Contributions to permanent endowments:</b>		
Gifts and pledges	<u>270,879</u>	<u>501,148</u>
Increase in net position	251,011	440,294
Net position, beginning of year	8,463,515	8,023,221
<b>Net position, end of year</b>	<u><u>\$ 8,714,526</u></u>	<u><u>8,463,515</u></u>

See accompanying notes to financial statements

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Statements of Cash Flows

Years ended June 30, 2016 and 2015

	<u>2016</u>	<u>2015</u>
<b>Cash flows from operating activities:</b>		
Cash received from donors and other sources	\$ 592,726	1,585,865
Cash paid to beneficiaries and vendors for scholarships	(531,613)	(525,324)
Cash paid to CNM for scholarships and program support	(749,840)	(663,004)
Cash paid for operating expenses	(8,004)	(20,988)
Net cash used in operating activities	<u>(696,731)</u>	<u>376,549</u>
 <b>Cash flows from noncapital financing activities:</b>		
Donations and pledges	270,879	501,148
Cash overdraft - due to bank	-	(42,714)
Net cash provided by financing activities	<u>270,879</u>	<u>458,434</u>
 <b>Cash flows from investing activities:</b>		
Proceeds from sale or maturity of investments	3,111,899	4,331,424
Purchases of investments	(3,396,557)	(4,856,027)
Interest and dividends received	298,219	202,873
Investment management fees	(45,975)	(56,562)
Net cash used in investing activities	<u>(32,414)</u>	<u>(378,292)</u>
 Net increase (decrease) in cash and cash equivalents	(458,266)	456,691
 Cash and cash equivalents, beginning of year	1,547,748	1,091,057
 <b>Cash and cash equivalents, end of year</b>	<u>\$ 1,089,482</u>	<u>1,547,748</u>
 Cash and cash equivalents, unrestricted	\$ 52,827	43,075
Cash and cash equivalents, restricted	1,169,766	1,734,260
 <b>Total</b>	<u>\$ 1,222,593</u>	<u>1,777,335</u>

See accompanying notes to financial statements

*continued*

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Statements of Cash Flows

Years ended June 30, 2016 and 2015

**Reconciliation of operating (loss) income to net cash provided by  
(used in) operating activities:**

Operating loss	\$	(272,539)	(231,385)
Adjustments to reconcile operating loss to net cash (used in) provided by operating activities:			
Change in assets and liabilities:			
Pledges receivable		(110,387)	183,770
Other receivable		241	(3,912)
Account payable		(18,073)	13,715
Due to CNM		51,947	11,736
Deferred revenue		(347,920)	402,625
Total adjustments		<u>(424,192)</u>	<u>607,934</u>
<b>Net cash provided by (used in) operating activities</b>	<b>\$</b>	<b><u>(696,731)</u></b>	<b><u>376,549</u></b>

**Supplemental disclosure of noncash investing, noncapital,  
and financing activities:**

Contributions of equipment and supplies	\$	<u>110,962</u>	<u>78,021</u>
Distributions to CNM of equipment and supplies	\$	<u>(110,962)</u>	<u>(78,021)</u>
Change in fair value of investments	\$	<u>381,561</u>	<u>319,236</u>

See accompanying notes to financial statements

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(1) Summary of Significant Accounting Policies**

***(a) Organization***

Central New Mexico Community College Foundation (the Foundation) was organized in 1985 as a not-for-profit New Mexico corporation under Section 501(c)(3) of the Internal Revenue Code. The Foundation is classified as a publicly supported organization (not a private foundation). The Foundation was incorporated for the purpose of providing support to Central New Mexico Community College (the College) and is authorized through its articles of incorporation to receive and hold any property, real or personal, bequeathed, given in trust, or in any other way for the use or benefit of the College, or any student or instructor therein, or for the carrying on for the College in any line of work, teaching or investigation, which the donor, grantor, or testator may designate.

***(b) Measurement Focus, Basis of Accounting, and Financial Statement Presentation***

As a component unit of the College, the Foundation presents its financial statements in accordance with U.S. generally accepted accounting standards as established by the Governmental Accounting Standards Board (GASB).

The Foundation applies the business-type activity accounting and the Foundation's financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

The Foundation follows Government Accounting Standards Board (GASB) Statement No. 35, *Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities; an amendment of GASB Statement 34*. The financial statement presentation required by these statements provides a comprehensive perspective of the Foundation's assets, liabilities and net position, revenues, expenses, changes in net position, and cash flows.

***(c) Management's Estimates and Assumptions***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, deferred outflows and inflows of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates.

***(d) Cash and Cash Equivalents***

For the purposes of the statements of cash flows, the Foundation considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Restricted cash and cash equivalents are donor restricted to use for a particular CNM program or purpose.

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(1) Summary of Significant Accounting Policies**

***(e) Investments***

Investments consist primarily of money market mutual funds, federal agency obligations, corporate obligations, and marketable securities. Marketable securities are carried at fair value based on quoted market prices. Money market mutual funds are carried at amortized cost, which approximates fair value. The change in fair value is reported in investment income in the statements of revenues, expenses, and changes in net position.

***(f) Agreements***

An agreement between the Foundation and the College was entered into on December 2, 1991, and most recently amended on April 10, 2012. The agreement formalizes the relationship between the Foundation and the College and establishes the sole purpose for the Foundation as soliciting, managing, and distributing private gifts and donations given for the benefit of the College. The Foundation also agreed to be the custodian and manager of any endowments received from private donors or other affiliated organizations. The College agreed to provide staff support, office and meeting space, related physical support services, and other services at no cost to the Foundation. The estimated value of these services is not recorded in the accompanying financial statements.

***(g) Net Position***

Unrestricted net position represent resources whose use is not limited or restricted by donors. Unrestricted net position has arisen from exchange transactions and receipt of unrestricted contributions. Restricted expendable net position includes resources in which the Foundation is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties. Unexpendable restricted net position consists of endowment funds in which the donors have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the Foundation's policy is to first apply the expense toward restricted resources, and then toward unrestricted resources.

***(h) Classification of Revenues and Expenses***

Operating income reported in the financial statements includes revenues and expenses related to the primary continuing operations of the Foundation. Principal operating revenues include nonendowed donations and pledges and grant revenues. Principal operating expenses include distributions to the College, fundraising and general and administrative expenses.

Nonoperating revenues include investment income and nonoperating expenses include investment management fees. Changes in permanent endowments include contributions to permanent endowments.

(Continued)



**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(1) Summary of Significant Accounting Policies**

***(i) Revenue Recognition and Donations and Pledges***

Annual contributions are generally available for unrestricted use in the year donated unless specifically restricted by the donor. Grants and other contributions of cash and other assets are reported as restricted if they are received with donor stipulations that limit the use of the donated assets. Contributions of donated noncash assets are recorded at their estimated fair values in the period received.

The Foundation records pledges receivable as assets and revenue if the pledges are evidenced by unconditional promises to give those items in the future and when all applicable eligibility requirements are met. The Foundation considers an executed charitable gift or endowment agreement or a letter thanking the donor for the pledge as evidence as an unconditional promise. Unconditional promises to give due in subsequent years are recorded at the present value of their net realizable value, using risk free interest rates applicable to the years in which the promises are received to discount the amounts. An allowance for uncollectible promises is provided based on management's evaluation of potential uncollectible promises receivable at year end.

***(j) Contributed Services***

The Foundation recognizes contributed services if the services create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would need to be purchased if not provided by donation. Recognized contributed services are recorded at the estimated fair value on the date of donation. The Foundation received contributed services in the form of personnel costs and facilities usage that were utilized to conduct the operations of the Foundation. Contributed services received at June 30, 2016 and 2015 are \$416,918 and \$606,661, respectively.

***(k) Unearned Revenue***

For voluntary non-exchange transactions, the Foundation recognizes receivables and revenues when all applicable requirements, including time requirements are met. Unearned revenues are reported when resources received before the eligibility requirements are met and/or donor/grantor requires unspent funds to be returned. Resources received in advance where all eligibility requirements have been met are recorded as revenues when received. Unearned revenue at June 30, 2016 and 2015 are \$80,185 and \$428,105, respectively.

***(l) Income Taxes***

The Foundation is an organization described in Internal Revenue Code (IRC) Section 501(c)(3) and as such is exempt from federal and state income tax on its related income under Section 501(a). Furthermore, as a publicly supported organization, it is classified as a public charity and not a private foundation under Section 509(a)(1). The Foundation had no material unrelated business income during fiscal years 2016 and 2015; therefore, no provision for income taxes is included in the financial statements.

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(2) Cash and Cash Equivalents**

*(a) Custodial credit risk*

Custodial credit risk is the risk that in the event of a bank failure, the entity's deposits may not be returned to it. The Foundation's operating accounts had deposits totaling \$424,805 and \$576,808 as of June 30, 2016 and 2015 respectively. Amounts above \$265,000 are invested in overnight sweep accounts and are collateralized at 102% of the invested balance. The Foundation limits the amount of credit exposure with any one financial institution and believes that no significant concentration of credit risk exists with respect to cash and cash equivalents.

A summary of insured and collateralized accounts at June 30, 2016 and 2015 is as follows:

	<u>2016</u>	<u>2015</u>
Wells Fargo checking account balance	\$ 424,805	566,127
Wells Fargo savings account balance	-	10,681
	<u>\$ 424,805</u>	<u>576,808</u>
FDIC Insurance	\$ 250,000	250,000
Collateralization:		
<u>CUSIP</u>		
<u>Maturity Date</u>		
<u>Type</u>		
3128MJTQ3	\$ 134,460	-
3138Y22S1	-	279,139
Uninsured and under collateralized balance	<u>\$ 40,345</u>	<u>47,669</u>

*(b) Detail of the cash accounts at:*

		June 30, 2016		
<u>name</u>	<u>Account type</u>	<u>Bank balance</u>	<u>items</u>	<u>balance</u>
Wells Fargo:				
Checking	Cash	\$ 424,805	(250)	424,555
Savings	Cash	-	-	-
Merrill Lynch:				
Temp Restricted	Money Market	581,942	-	581,942
Portfolio	Money Market	206,044	-	206,044
Eloy Reyes	Money Market	10,052	-	10,052
		<u>\$ 1,222,843</u>	<u>(250)</u>	<u>1,222,593</u>

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(2) Cash and Cash Equivalents (Continued)**

*(b) Detail of the cash accounts at:*

		June 30, 2015		
Depository/account name	Account type	Bank balance	Reconciling items	Reconciled balance
Wells Fargo:				
Checking	Cash	\$ 566,127	\$ (19,719)	\$ 546,408
Savings	Cash	10,681	-	10,681
Merrill Lynch:				
Temp Restricted	Money Market	1,072,012	-	1,072,012
Portfolio	Money Market	135,785	-	135,785
Eloy Reyes	Money Market	12,449	-	12,449
		<u>\$ 1,797,054</u>	<u>\$ (19,719)</u>	<u>\$ 1,777,335</u>

**(3) Investments**

Investments reported by the Foundation represent investments contributed to the Foundation that are held by an outside investment firm. The Foundation has an Investment Policy which includes investment objectives to preserve principals and achieve moderate growth. Management attempts to reduce risk through diversification of the investment portfolio among instruments and issuers.

Included in investment income in the statements of revenues, expenses, and changes in fund net position at June 30, 2016 and 2015, are realized gains of -\$97,637 and \$253,638, respectively.

A summary of investments held by the Foundation at June 30, 2016 and 2015 is as follows:

	<u>2016</u>	<u>Percentage</u>	<u>2015</u>	<u>Percentage</u>
Federal agency	\$ 851,000	12%	\$ 714,656	11%
Corporate obligations	519,281	7%	430,721	6%
Corporate stock	4,309,479	61%	3,827,359	57%
Mutual Funds	1,446,510	20%	1,771,973	26%
Total Investments	<u>\$ 7,126,270</u>		<u>\$ 6,744,709</u>	

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(3) Investments (Continued)**

Detail of investments held by the Foundation at June 30, 2016 and 2015.

<u>Depository/account name</u>	<u>Account type</u>	<u>2016</u>	<u>2015</u>
Merrill Lynch:			
Temp Restricted	Corporate stock	1,588	-
Endow Core Portfolio	Federal agency obligations	\$ 774,105	\$ 649,332
Endow Core	Corporate obligations	492,167	399,139
Endow Core Portfolio	Corporate stock	4,043,514	3,584,178
Endow Core Portfolio	Mutual Funds	1,446,510	1,771,973
Eloy Reyes	Federal agency obligations	76,894	65,324
Eloy Reyes	Corporate obligations	27,115	31,582
Eloy Reyes	Corporate stock	264,377	243,181
		<u>\$ 7,126,270</u>	<u>\$ 6,744,709</u>

**(a) Investment Policy**

Investment portfolio management is the responsibility of the Foundation's management. The Foundation's Finance and Investment Committee revised the investment policy which was approved in April 2014. The fundamental goal of the policy is to produce the maximum return possible while preserving the Foundation's assets. Investments are divided into three main portfolios (pools): (1) Temporary Restricted, (2) Endowments (Restricted), and (3) Eloy Reyes Title V Memorial Endowment for La Comunidad.

Temporary Restricted Portfolio investments will consist of money market or other conservative investments with an average maturity of less than three years meeting the following criteria: (1) Certificates of deposit are authorized to the extent of FDIC insurance coverage; (2) portfolio can contain U.S. Treasury bills and notes and U.S. agency securities; (3) the average credit quality of the fixed income portfolio shall be AA or higher as defined by Moody's with an effective maturity of less than 3 years; and (4) no single issuer of debt or equity should make up more than 5% of the Portfolio except for U.S. government obligations. The following table sets out the asset allocation guidelines.

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(3) Investments (Continued)**

**Restricted Pool**

Asset Class	Long-term Policy Weight %	Rebalancing Range %	Appropriate benchmark
Short term fixed income	75	0-90	Merrill Lynch 1-5 US Treasury
Cash	25	10-50	3 Month T-Bills
<b>Total</b>	<b>100</b>		

Endowment Portfolio investments consist of equity securities, Certificates of deposit (to the extent of FDIC insurance coverage), U.S. Treasury bills and notes and U.S. agency securities. Investment managers may purchase fixed income securities issued by U.S. corporations that carry a credit rating characterized as below investment grade Moody's (lower than Baa3) at the time of purchase.

The fixed income portion of the portfolio is limited to a 15% allocation to high yield bonds. Investment managers may also purchase fixed income securities issued by non-U.S. sovereign governments or corporations. The fixed income portion of the portfolio is limited to a 10% allocation to Non U.S. bonds. Up to 25% of the Portfolio can be invested in foreign issues of debt or equity. No single issuer of debt or equity should make up more than 5% of the Portfolio except for U.S. government obligations. On June 30, 2016, the portfolio consisted of 11.9% of U.S. government obligations.

**Endowment Pool**

Asset Class	Long-term Policy Weight %	Rebalancing Range %	Appropriate benchmark
U.S. large cap equities	20	10-30	Russell 1000
U.S. small-mid equities	5	0-20	Russell 2500
International equities	5	0-15	MSCI World Ex. USA
Global fixed income	65	50-75	Barclays Aggregate Bond Index
Cash	5	0-20	3 Month T-Bills
<b>Total</b>	<b>100</b>		

**(b) Custodial Credit Risk**

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Foundation will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. Mutual funds and external investment pools are not exposed to custodial credit risk. The following is a summary of investments held by the Foundation and the exposure to custodial credit risk at June 30, 2016 and 2015.

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(3) Investments (Continued)**

	<u>2016</u>	<u>2015</u>
Custodial credit risk:		
Federal agency	\$ 851,000	714,656
Corporate	519,281	430,721
Corporate stock	4,309,479	3,827,359
Not subject to custodial credit risk:		
Certificate of deposit	-	-
Mutual Funds	1,446,510	1,771,973
Total Investments	<u>\$ 7,126,270</u>	<u>6,744,709</u>

**(c) Credit Risk**

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligation to the Foundation. The following table provides information on the credit ratings associated with the Foundation's investment in debt securities at June 30, 2016 and 2015.

	<u>Rating</u>	<u>2016</u> <u>Fair Value</u>	<u>2015</u> <u>Fair Value</u>
Federal agency obligations:			
Federal home loan mortgage corp.	AAA	\$ 269,351	299,626
Federal national mortgage assoc.	AAA	272,522	303,469
US treasury notes	AAA	120,292	30,111
US treasury bonds	AAA	130,331	58,613
US treasury inflation notes	AAA	-	-
US treasury inflation bonds	AAA	58,504	22,837
		<u>851,000</u>	<u>714,656</u>
Corporate obligations:			
Corporate bonds	AAA	2,032	1,803
Corporate bonds	AA+	43,279	77,494
Corporate bonds	AA	-	4,012
Corporate bonds	AA -	-	2,030
Corporate bonds	A+	4,351	23,743
Corporate bonds	A	29,885	54,040
Corporate bonds	A-	162,473	154,772
Corporate bonds	BBB+	219,047	110,856
Corporate bonds	BBB	58,216	-
Corporate bonds	BBB-	-	1,972
		<u>519,281</u>	<u>430,722</u>
<b>Total rated securities</b>		<u>\$ 1,370,281</u>	<u>1,145,378</u>

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(3) Investments (Continued)**

**(d) Interest Rate Risk**

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value is to changes in market interest rates. The Foundation does not have a formal investment policy that limits investment maturities as a means of managing its exposure to changing interest rates.

A summary of the investments and the respective maturities at June 30, 2016 and 2015 and the exposure to interest rate risk is as follows:

<u>Investment Type</u>	<b>2016 - Investment maturities</b>			
	<u>Fair Value</u>	<u>Less than 1 year</u>	<u>1-5 years</u>	<u>5 years +</u>
Federal agency obligations	\$ 851,000	2,006	188,836	660,158
Corporate obligations	519,281	-	166,790	352,493

<u>Investment Type</u>	<b>2015 - Investment maturities</b>			
	<u>Fair Value</u>	<u>Less than 1 year</u>	<u>1-5 years</u>	<u>5 years +</u>
Federal agency obligations	\$ 714,656	-	163,072	551,584
Corporate obligations	430,721	-	104,191	326,531

**(e) Concentration of Credit Risk**

Concentration of credit risk is the risk of loss attributable to the magnitude of the Foundation's investment in a single issuer. Investments in any one issuer that represent 5% or more of total investments are considered to be exposed to the concentrated risk. Investments issued by the U.S. government and investments in mutual funds are excluded from this requirement. The Foundation had 11.9% of the portfolio on June 30, 2016 and 10.6% of the investment portfolio on June 30, 2015 in U.S. government obligations, which exceeds the 5% limitation in any single type of security per the Foundation's investment policy statement (IPS). However, under section J of the IPS, U.S. government obligations are excepted from the 5% limit.

**(f) Foreign Currency Risk**

Foreign currency risk is the potential risk of loss arising from investments denominated in foreign currencies when there are changes in exchange rates. The potential risk of loss arising from changes in exchange rates can be significant. At June 30, 2016 and 2015, the Foundation held no investments denominated in foreign currencies and therefore had no foreign currency risk.

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(4) Pledges Receivable**

Pledges receivable consisted of the following at June 30:

	<u>2016</u>	<u>2015</u>
Amounts receivable in less than one year	\$ 265,185	238,870
Amounts receivable in more than one year	316,365	228,545
Total pledges receivable	<u>581,550</u>	<u>467,415</u>
Less discounts to net present value	1,512	47
Less allowance for doubtful pledges	11,631	9,348
Pledges receivable, net	<u>568,407</u>	<u>458,020</u>
Less current portion:		
Current unrestricted	-	-
Current restricted	252,042	229,475
	<u>252,042</u>	<u>229,475</u>
 <b>Noncurrent assets: pledges receivable, restricted</b>	 <u>\$ 316,365</u>	 <u>228,545</u>

Noncurrent pledges receivable are discounted at the U.S. Treasury Bill 90 day rate of 0.26% and 0.01% for the years ended June 30, 2016 and 2015.

**(5) General and Administrative Expenses**

General and administrative expenses consisted of the following for the years ended June 30:

	<u>2016</u>	<u>2015</u>
Board expenses	\$ 3,759	8,561
Printing and publication	2,108	8,701
Insurance expense	707	2,000
Bank charges	1,321	1,716
Supplies and postage and shipping	109	10
Contributed services	416,918	606,661
Total G&A Expenses	<u>\$ 424,922</u>	<u>627,649</u>

(Continued)



**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(6) Risk Management**

The Foundation is physically housed within the College and the College provides office space, personnel, utilities, and general operating expenses to the Foundation. The Foundation's exposure to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters fall within the College's insurance coverage. The College uses the New Mexico Public Schools Insurance Authority (NMPSIA) which was formed on April 5, 1985.

Under the New Mexico Public Schools Insurance Authority Act, Chapter 22, Section 2 of the New Mexico Statutes Annotated (NMSA 1978), as amended, as an insurance fund to provide health, disability, and life insurance coverage (benefits coverage), and property, casualty, and workers' compensation insurance coverage (risk coverage) to participating public schools, school board members, public school employees, and retirees within the state of New Mexico. The College is one of 91 members that participate in NMPSIA. Participation in NMPSIA is mandatory for all K 12 public schools except those with enrollment exceeding 60,000 students. Participation is voluntary for other public education institutions. The College pays an annual premium to the pool for its general insurance coverage. The agreement for formation of NMPSIA provides that the pool will be self-sustaining through member premiums. NMPSIA establishes self-insured retentions by line of coverage and procures insurance or reinsurance, where indicated, in excess of the self-insured retention on a per occurrence basis. NMPSIA will publish its own financial report for the year ended June 30, 2015.

In addition, the Foundation has officer and director liability insurance with an outside third party.

**(7) Related Party Transactions**

The College provides office space, personnel, utilities, and general operating expenses to the Foundation at no cost. No value has been assigned to these amounts for financial reporting purposes. In addition, the Foundation will incur certain expenditures including various scholarships and programs that are paid through the College. The Foundation will reimburse the College for these items it has paid on behalf of the Foundation.

During the fiscal year 2016 and 2015, members of the board of directors made new gifts and pledges to the Foundation totaling \$47,519 and \$27,811, respectively. At June 30, 2016 and 2015, the Foundation had \$10,773 and \$47,500, respectively, of pledges receivable due from various members of the board of directors.

(Continued)

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Notes to Financial Statements

June 30, 2016 and 2015

**(8) Endowments**

On July 1, 2009 the Uniform Prudent Management of Institutional Funds Act became effective in New Mexico. If a donor has not provided specific instructions, state law permits the Board of Directors to authorize for expenditure the interest, dividends and net appreciation (realized and unrealized) of the investments of endowment funds.

The endowment spending policy is subject to annual review and provides that the annual amount of potential distributions from each endowment fund shall be limited to a maximum of 5% of the average of the last five fiscal years' asset value of the endowment fund. At the end of each fiscal year, the Foundation's board of directors will determine the potential distribution amount for each endowment fund for the ensuing fiscal year. At June 30, 2016 the net appreciation of \$1,088,821 was available to be spent, which is restricted to specific purposes.

As of June 30, 2016 the value of the Foundation's endowment portfolio was \$6,799,442 and the permanent endowment contributions were \$6,303,728.

## **OTHER INFORMATION**

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON  
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED  
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of  
Central New Mexico Community College Foundation, Inc.  
and  
Mr. Tim Keller  
New Mexico State Auditor

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Central New Mexico Community College Foundation, Inc. (the Foundation) (a nonprofit organization and a component unit of the Central New Mexico Community College), which comprise the statement of financial position as of June 30, 2016 and 2015, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated October 18, 2016.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Axiom CPAs and Business Advisors, LLC  
Albuquerque, New Mexico  
October 18, 2016

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**  
 SCHEDULE OF VENDOR INFORMATION for Purchases Exceeding \$60,000 (excluding GRT)  
 For the Year Ended June 30, 2016

<b>Agency Number</b>	<b>Agency Name</b>	<b>Agency Type</b>	<b>RFB#/RFP# (if applicable)</b>	<b>Type of Procurement</b>	<b>Vendor Name</b>	<b>Did Vendor Win Contract?</b>	<b>\$ Amount of Awarded Contract</b>	<b>\$ Amount of Amended Contract</b>	<b>Physical address of vendor (City, State)</b>	<b>Did the Vendor provide documentation of eligibility for in-state preference?</b>	<b>Did the Vendor provide documentation of eligibility for veterans' preference?</b>	<b>Brief Description of the Scope of Work</b>	<b>If the procurement is attributable to a Component Unit, Name of Component Unit</b>
n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.

(A Component Unit of Central New Mexico Community College)

Schedule of Findings and Responses

June 30, 2016 and 2015

**Section A - Summary of Auditor's Results**

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*Financial Statements*

<u>Type of auditor's report issued:</u>	<u>Unmodified</u>
Internal control over financial reporting: Material weakness reported?	No
Significant deficiencies reported not considered to be material weaknesses?	None noted
Noncompliance material to financial statements noted?	No
Other matters as required by New Mexico State Statute, 12-6-5, NMSA 1978.	No

**Section B - Financial Statement Findings**

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None

**Section C - Status of Prior Year Findings**

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None

**CENTRAL NEW MEXICO COMMUNITY COLLEGE FOUNDATION, INC.**

(A Component Unit of Central New Mexico Community College)

Exit Conference

An exit conference was held in a closed session on October 18, 2016, to discuss the audit report and current and prior year auditor's comments. The parties agreed to the factual accuracy of the comments contained herein. In attendance were the following individuals:

*Representing Central New Mexico Community College Foundation*

Wanda Helms	Comptroller
Samantha Sengal	Chief Advancement Officer
Katherine Ulibarri	Board Treasurer
Evelyn Dow	Associate Director - Workforce Training Center
Kyle V. Lee	Executive Director - CNM Ingenuity, Inc.
Andrea Vaughan	Non-Profit Accountant
Andrew Flores	Accountant

*Representing Axiom CPA's and Business Advisors, LLC.*

Chris Garner, CPA	Partner
Bryan Runyan	Supervisor