(A Component Unit of Central New Mexico Community College) Financial Statements

(With Independent Auditor's Reports Thereon)



(A Component Unit of Central New Mexico Community College)

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(A Component Unit of Central New Mexico Community College)
Official Roster
June 30, 2015

#### **OFFICERS**

John Lewinger, President
Natasha Martell Jackson, President-Elect
Ross Busby, Past President
Kathy Ulibarri, Treasurer
Alexis Kerschner Tappan, Secretary

#### **COMMITTEE CHAIRS**

John Lewinger - Chair, Executive Committee

Joseph Varro Jr - Chair, Finance & Investment Committee

Sherman McCorkle - Chair, Nominating Committee

#### EMERITUS BOARD MEMEBERS

Carl Alongi

#### HONORARY BOARD MEMBERS

Donna and Jack Rust

# **BOARD MEMBERS**

Sally AdamsShad JamesSteven AnayaDerrick JonesIan AndersonTerry LaudickBruce BeebeAnn LernerFrederick BermudezBarbara Lewis

Thomas Briones Natasha Martell Jackson

Adrian Chavez Tony Martinez Dale Dekker Kirk Meyer Gina Euell Janice Micali Joe Farr Georgie Ortiz Ed Garcia Angela Silva Melissa Gonzales Brent Spendlove Mark Gorham Joanne Suffis Kathie Winograd Diane Harrison Ogawa



Sun Valley Commercial Center 316 Osuna Rd. NE, Suite 401 Albuquerque, NM 87107 T 505-767-7600 F 505-767-7601

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Central New Mexico Community College Foundation, Inc. and Mr. Tim Keller New Mexico State Auditor:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Central New Mexico Community College Foundation, Inc. (the "Foundation") (a nonprofit organization and component unit of Central New Mexico Community College), as of and for the year ended June 30, 2015, and the related notes to the financial statements which collectively comprise the Foundation's basic financial statements as listed in the table of contents. The accompanying basic financial statements of the Foundation as of June 30, 2014 were audited by other auditors whose report thereon dated October 30, 2014 expressed an unmodified opinion on those statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Central New Mexico Community College Foundation, Inc., as of June 30, 2015, and the respective changes in financial position and where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 4-7 be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion on or provide any assurance.

#### Supplementary and Other Information

The Schedule of Vendor Information required by 2.2.2.10(A)(2)(g) NMAC has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 26, 2015, on our consideration of the Central New Mexico Community College Foundation, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contract, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Central New Mexico Community College Foundation, Inc.'s internal control over financial reporting and compliance.

Axiom CPAs and Business Advisors, LLC Albuquerque, New Mexico

October 26, 2015

(A Component Unit of Central New Mexico Community College)
Management's Discussion and Analysis (Unaudited)
June 30, 2015 and 2014

As a component unit of the Central New Mexico Community College (College) Central New Mexico Community College Foundation, Inc. (Foundation) applies the provisions of Governmental Accounting Standards Board (GASB) Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Government.* 

#### **Overview of the Basic Financial Statements**

The Foundation's annual report consists of management's discussion and analysis (MD&A), which provides a broad narrative overview of its financial activities for the fiscal years ended June 30, 2015 and 2014, and the following, which comprise the basic financial statements:

- 1. Statements of net position
- 2. Statements of revenues, expenses, and changes in net position
- 3. Statements of cash flows
- 4. Notes to financial statements

The financial statements give an overall picture of the Foundation's financial situation and should be read in conjunction with the MD&A.

The statements of net position of the Foundation provide both long-term and short-term information about the Foundation's overall financial status. The statements of revenues, expenses, and changes in net position provide information about the operating revenues and expenses, and the non-operating revenues of the Foundation. The statements of cash flows provide information about the sources and uses of cash by the Foundation. The notes to financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

#### **Condensed Financial information**

Condensed Assets, Liabilities, and Net Position

	2015	2014	2013
Current assets	\$ 2,017,704	1,334,784	1,245,440
Noncurrent assets	6,973,254	6,830,518	5,267,735
Total assets	\$ 8,990,958	8,165,302	6,513,175
Current liabilities	\$ 527,443	142,081	154,424
Total liabilities	527,443	142,081	154,424
Net position:	_	_	_
Unrestricted	40,917	(43,051)	9,586
Restricted:			
Expendable	2,474,661	2,771,273	2,436,349
Nonexpendable	5,947,937	5,294,999	3,912,816
Total net position	\$ 8,463,515	8,023,221	6,358,751

(A Component Unit of Central New Mexico Community College)
Management's Discussion and Analysis (Unaudited)
June 30, 2015 and 2014

Revenues, Expenses, and Changes in Net Position

	2015	2014	2013
Operating revenues:			
Gifts and pledges	\$ 672,865	906,992	1,320,452
Grant revenue	404,784	293,336	476,316
Total operating revenues	1,077,649	1,200,328	1,796,768
Operating expenses:			_
Contributions to CNM:			
Scholarships	525,324	410,151	278,952
Program support	599,134	560,267	903,296
Equipment and supplies	78,021	366,845	92,793
Fund raising	89,321	104,758	102,964
General and administrative	20,988	30,210	23,485
Uncollectible pledges	(3,754)	(2,699)	12,665
Total operating expenses	1,309,034	1,469,532	1,414,155
Operating income (loss)	(231,385)	(269,204)	382,613
Nonoperating revenues (expenses):			
Investment income	227,093	792,240	432,939
Investment management fees	(56,562)	(46,696)	(42,182)
Total nonoperating revenues	170,531	745,544	390,757
Income before changes in			
permanent endowments	(60,854)	476,340	773,370
Contributions to permanent endowments:			
Gifts and pledges	501,148	1,188,130	138,342
Change in net position	440,294	1,664,470	911,712
Net position, beginning of year	8,023,221	6,358,751	5,447,039
Net position, end of year	\$ 8,463,515	8,023,221	6,358,751

#### **Financial Analysis**

The Foundation's total assets at June 30, 2015 of \$8,990,958 represent a increase of 10% from the previous year total of \$8,165,302 and increased total liabilities of \$385,362 resulting in net position of \$8,463,515 an increase of \$440,294 from the previous year net position of \$8,023,221. The increase in net position occurred primarily due to donations in the endowment accounts. The Foundation has investment management authority of the investment funds and manages the assets of the investment funds through the Finance and Investment Committee, which is comprised of members of the Foundation Board of Directors. The fair value of investments at June 30, 2015 was \$6,744,709.

(A Component Unit of Central New Mexico Community College)
Management's Discussion and Analysis (Unaudited)
June 30, 2015 and 2014

The Foundation's total assets at June 30, 2014 of \$8,165,302 represent a increase of 25% from the previous year total of \$6,513,175 and decreased total liabilities of \$12,343 resulting in net position of \$8,023,221 an increase of \$1,664,470 from the previous year net position of \$6,358,751. The increase in net position occurred primarily due to a \$1,000,000 donation that created a new endowment account. The Foundation has investment management authority of the investment funds and manages the assets of the investment funds through the Finance and Investment Committee, which is comprised of members of the Foundation Board of Directors. The fair value of investments at June 30, 2014 was \$6,425,473.

Contributions to permanent endowments including gifts and pledges in 2015 were \$501,148. Total operating revenue and contributions to unrestricted and temporarily restricted funds, which includes donations, pledges, and noncash revenue, were \$1,067,649 for the fiscal year ended June 30, 2015.

Contributions to permanent endowments including gifts and pledges in 2014 were \$1,188,130. Total operating revenue and contributions to unrestricted and temporarily restricted funds, which includes donations, pledges, and noncash revenue, were \$1,200,328 for the fiscal year ended June 30, 2014.

The Foundation continues to support CNM programs such as CNM Connect, an innovative new model aimed at more thoroughly connecting students to the support services that can increase their chances for success; Making Money Work, which supports the online financial literacy program to high schools across New Mexico as dual credit; and the Rust Opportunity Fund, which provides emergency assistance to CNM students facing an unforeseen financial obstacle that may force them to drop out of school. Additionally, the Foundation has expanded support and fundraising for the Changing Lives, Building Community Fund which directly supports the Foundation's mission to provide the extra assistance necessary for students to obtain the quality educational opportunities they deserve; the Milestone Fund, a performance-based scholarship that provides incentive for students' academic performance and persistence in school; and the Student Success Fund, an incentive for students to complete a certificate or degree, knowing they will have the education, the qualifications, and the "tools of the trade" to compete and succeed in the job market.

For the fiscal years ended June 30, 2015 and 2014, non-operating revenues, which include interest and dividends, unrealized and realized gains or losses on investments, and investment management fees, were \$170,531 and \$745,544, respectively. Approximately 75% and 79% of the Foundation's assets are held as investments in 2015 and 2014, respectively. The Foundation's stated goal of CPI + 5% was 5.12% for the fiscal year. The endowment investments' net rate of return for fiscal years 2015 and 2014 was 2.25% and 14.23% respectively.

The CNM Foundation works to not only inspire disadvantaged students and families to dream big but also to equip them with the resources they need to achieve those dreams and transform their lives. We work to:

- Provide people with a solid foundation and support system to allow them to meet their goals and become the people that they, and society, want them to be. As students are provided with the resources and tools needed for change and growth, they can and will achieve their goals.
- Build processes for low-income and vulnerable populations to enter and be retained in the education system.

(A Component Unit of Central New Mexico Community College)
Management's Discussion and Analysis (Unaudited)
June 30, 2014 and 2013

#### **Economic Outlook**

The Foundation is Central New Mexico Community College's (the College) private, non-profit organization created to leverage private resources and opportunities to maximize the College's operational and program funding. The Foundation also works to provide the extra financial assistance necessary for the citizens of the College's service area to obtain the educational opportunities they deserve. In support of the College, the Foundation will be working towards generating increasing revenues in times of economic instability to support the College's programs and students.

The College's economic outlook is closely related to its role as the state's largest community college. The College is dependent upon ongoing financial and political support from the state government. In FY 2015, state appropriations increased \$3.9 million, an increase of approximately 7.4%. State appropriations increased an additional 1.6% for FY 2016 when compared to FY 2015.

The recent recession continues to impact philanthropy in New Mexico, including the Foundation, in that donors are being more conservative in their giving. However, investment earnings are reflecting positive returns and continuing to stabilize. It is anticipated that this pattern will continue over the next year. The Foundation continues to look to new strategies to meet the needs of the College and its students.

With the economic condition has come greater fragility in the College's student population. The demand for emergency scholarships has increased. With stabilization of investment earning, the Foundation was able to distribute \$186,144 in earnings from endowments to provide student assistance in FY 2015. In addition, the Foundation provided \$339,180 from other fundraising activities for a total of \$525,324 to support student success in FY 2015. The Foundation has successfully implemented a program to raise funds from both new and existing donors to meet the needs during this period of economic uncertainty.

#### **Contact Information**

Additional information may be obtained by contacting the CNM Community College Foundation at (505) 224-4688. 525 Buena Vista Dr. SE, Albuquerque, NM 87106.

(A Component Unit of Central New Mexico Community College)
Statements of Net Position
June 30, 2015 and 2014

	2015	2014
Assets:	 	
Current assets:		
Cash and cash equivalents – unrestricted	\$ 43,075	-
Cash and cash equivalents – restricted	1,734,260	1,091,057
Pledges receivable – unrestricted, net	-	3,368
Pledges receivable – urestricted, net	229,475	233,377
Other receivable – unrestricted	-	218
Other receivable – restricted	 10,894	6,764
Total current assets	 2,017,704	1,334,784
Noncurrent assets:		
Investments – restricted	6,744,709	6,425,473
Pledges receivable - restricted, net	 228,545	405,045
Total noncurrent assets	 6,973,254	6,830,518
Total assets	\$ 8,990,958	8,165,302
Liabilities:		
Current liabilities:		
Accounts payable	\$ 21,018	7,303
Cash overdraft - unrestricted	-	42,714
Due to CNM	67,217	66,584
Due to CNM Ingenuity	11,103	-
Unearned revenue	 428,105	25,480
Total liabilities	\$ 527,443	142,081
Net position:		
Unrestricted	\$ 40,917	(43,051)
Restricted:		
Expendable:		
Scholarships	1,555,209	1,621,448
Program Support	919,452	1,149,825
Nonexpendable:		
Scholarships	5,740,031	5,087,724
Program Support	 207,906	207,275
Total net position	\$ 8,463,515	8,023,221

(A Component Unit of Central New Mexico Community College) Statements of Revenues, Expenses, Changes in Net Position

	2015	2014
Operating revenues:		
Gifts and pledges	\$ 672,865	906,992
Grant revenue	404,784	293,336
Total operating revenues	1,077,649	1,200,328
Operating expenses:		
Contributions to CNM:		
Scholarships	525,324	410,151
Program support	599,134	560,267
Equipment and supplies	78,021	366,845
Fundraising	89,321	104,758
General and administrative	20,988	30,210
Uncollectible pledges	(3,754)	(2,699)
Total operating expenses	1,309,034	1,469,532
Operating income (loss)	(231,385)	(269,204)
Nonoperating revenues (expenses):		
Investment income	227,093	792,240
Investment management fees and taxes	(56,562)	(46,696)
Total nonoperating income	170,531	745,544
Income before changes in permanent endowments	(60,854)	476,340
Contributions to permanent endowments:		
Gifts and pledges	501,148	1,188,130
Increase in net position	440,294	1,664,470
Net position, beginning of year	8,023,221	6,358,751
Net position, end of year	\$ 8,463,515	8,023,221

(A Component Unit of Central New Mexico Community College)
Statements of Cash Flows
For the Years ended June 30, 2015 and 2014

	2015	2014
Cash flows from operating activities:		
Cash received from donors and other sources	\$ 1,585,865	921,442
Cash paid to beneficiaries and vendors for scholarships	(525,324)	(282,618)
Cash paid to CNM for scholarships and program support	(663,004)	(801,695)
Cash paid for operating expenses	(20,988)	(30,210)
Net cash provided by (used in) operating activities	376,549	(193,081)
Cash flows from noncapital financing activities:		
Donations and pledges	501,148	1,188,130
Cash overdraft - due to bank	(42,714)	42,714
Net cash provided by financing activities	458,434	1,230,844
Cash flows from investing activities:		
Proceeds from sale or maturity of investments	4,331,424	2,835,596
Purchases of investments	(4,856,027)	(3,901,311)
Interest and dividends received	202,873	190,835
Investment management fees	(56,562)	(46,696)
Net cash used in investing activities	(378,292)	(921,576)
Net increase in cash and cash equivalents	456,691	116,187
Cash and cash equivalents, beginning of year	1,091,057	974,870
Cash and cash equivalents, end of year	\$ 1,547,748	1,091,057
Cash and cash equivalents, unrestricted	\$ 43,075	-
Cash and cash equivalents, restricted	1,734,260	1,091,057
Total	\$ 1,777,335	1,091,057

See accompanying notes to financial statements

(A Component Unit of Central New Mexico Community College)
Statements of Cash Flows
For the Years ended June 30, 2015 and 2014

# Reconciliation of operating loss to net cash provided by (used in) operating activities:

	2015	2,014
Operating loss	\$ (231,385)	(269,204)
Adjustments to reconcile operating (loss) income to net cash		
(used in) provided by operating activities:		
Change in assets and liabilities:		
Pledges receivable	183,770	132,167
Other receivable	(3,912)	(987)
Account payable	13,715	(6,482)
Due to CNM	11,736	(2,655)
Deferred revenue	402,625	(45,920)
Total adjustments	607,934	76,123
Net cash provided by (used in) operating activities	\$ 376,549	(193,081)
Supplemental disclosure of noncash investing, noncapital, and financing activities:		
Contributions of equipment and supplies Distributions to CNM of equipment and supplies Change in fair value of investments	\$ 78,021 (78,021) 319,236	366,845 (366,845) 256,137

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### **Note 1 - Summary of Significant Accounting Policies**

#### (a) Organization

Central New Mexico Community College Foundation (the Foundation) was organized in 1985 as a not-for-profit New Mexico corporation under Section 501(c)(3) of the Internal Revenue Code. The Foundation is classified as a publicly supported organization (not a private foundation). The Foundation was incorporated for the purpose of providing support to Central New Mexico Community College (the College) and is authorized through its articles of incorporation to receive and hold any property, real or personal, bequeathed, given in trust, or in any other way for the use or benefit of the College, or any student or instructor therein, or for the carrying on for the College in any line of work, teaching or investigation, which the donor, grantor, or testator may designate.

#### (b) Measurement Focus, Basis of Accounting, and Financial Statement Presentation

As a component unit of the College, the Foundation presents its financial statements in accordance with U.S. generally accepted accounting standards as established by the Governmental Accounting Standards Board (GASB).

The Foundation applies the business-type activity accounting and the Foundation's financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

The Foundation follows Government Accounting Standards Board (GASB) Statement No. 35, Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities; an amendment of GASB Statement 34. The financial statement presentation required by these statements provides a comprehensive perspective of the Foundation's assets, liabilities and net position, revenues, expenses, changes in net position, and cash flows.

#### (c) Management's Estimates and Assumptions

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, deferred outflows and inflows of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates.

#### (d) Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Foundation considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

Restricted cash and cash equivalents are donor restricted to use for a particular CNM program or purpose.

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### Note 1 -Summary of Significant Accounting Policies (Continued)

#### (e) Investments

Investments consist primarily of money market mutual funds, federal agency obligations, corporate obligations, and marketable securities. Marketable securities are carried at fair value based on quoted market prices. Money market mutual funds are carried at amortized cost, which approximates fair value. The change in fair value is reported in investment income in the statements of revenues, expenses, and changes in net position.

#### (f) Agreements

An agreement between the Foundation and the College was entered into on December 2, 1991, and most recently amended on April 10, 2012. The agreement formalizes the relationship between the Foundation and the College and establishes the sole purpose for the Foundation as soliciting, managing, and distributing private gifts and donations given for the benefit of the College. The Foundation also agreed to be the custodian and manager of any endowments received from private donors or other affiliated organizations. The College agreed to provide staff support, office and meeting space, related physical support services, and other services at no cost to the Foundation. The estimated value of these services is not recorded in the accompanying financial statements.

#### (g) Net Position

Unrestricted net position represent resources whose use is not limited or restricted by donors. Unrestricted net position has arisen from exchange transactions and receipt of unrestricted contributions. Restricted expendable net position includes resources in which the Foundation is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties. Unexpendable restricted net position consists of endowment funds in which the donors have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the Foundation's policy is to first apply the expense toward restricted resources, and then toward unrestricted resources.

#### (h) Classification of Revenues and Expenses

Operating income reported in the financial statements includes revenues and expenses related to the primary continuing operations of the Foundation. Principal operating revenues include nonendowed donations and pledges and grant revenues. Principal operating expenses include distributions to the College, fundraising and general and administrative expenses.

Nonoperating revenues include investment income and nonoperating expenses include investment management fees. Changes in permanent endowments include contributions to permanent endowments.

# (i) Revenue Recognition and Donations and Pledges

Annual contributions are generally available for unrestricted use in the year donated unless specifically restricted by the donor. Grants and other contributions of cash and other assets are reported as restricted if they are received with donor stipulations that limit the use of the donated assets. Contributions of donated noncash assets are recorded at their estimated fair values in the period received.

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### **Note 1 - Summary of Significant Accounting Policies (Continued)**

#### (i) Revenue Recognition and Donations and Pledges (Continued)

The Foundation records pledges receivable as assets and revenue if the pledges are evidenced by unconditional promises to give those items in the future and when all applicable eligibility requirements are met. The Foundation considers an executed charitable gift or endowment agreement or a letter thanking the donor for the pledge as evidence as an unconditional promise. Unconditional promises to give due in subsequent years are recorded at the present value of their net realizable value, using risk free interest rates applicable to the years in which the promises are received to discount the amounts. An allowance for uncollectible promises is provided based on management's evaluation of potential uncollectible promises receivable at year end.

#### (j) Unearned Revenue

For voluntary non-exchange transactions, the Foundation recognizes receivables and revenues when all applicable requirements, including time requirements are met. Unearned revenues are reported when resources received before the eligibility requirements are met and/or donor/grantor requires unspent funds to be returned. Resources received in advance where all eligibility requirements have been met are recorded as revenues when received. Unearned revenue at June 30, 2015 and 2014 are \$428,105 and \$25,480, respectively.

#### (k) Income Taxes

The Foundation is an organization described in Internal Revenue Code (IRC) Section 501(c)(3) and as such is exempt from federal and state income tax on its related income under Section 501(a). Furthermore, as a publicly supported organization, it is classified as a public charity and not a private foundation under Section 509(a)(1). The Foundation had no material unrelated business income during fiscal years 2015 and 2014; therefore, no provision for income taxes is included in the financial statements.

#### Note 2 - Cash and Cash Equivalents

#### (a) Custodial credit risk

Custodial credit risk is the risk that in the event of a bank failure, the entity's deposits may not be returned to it. The Foundation's operating accounts had deposits totaling \$576,808 and \$421,151 as of June 30, 2015 and 2014 respectively. Amounts above \$265,000 are invested in overnight sweep accounts and are collateralized at 102% of the invested balance. The Foundation limits the amount of credit exposure with any one financial institution and believes that no significant concentration of credit risk exists with respect to cash and cash equivalents.

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

# Note 2 - Cash and Cash Equivalents (Continued)

A summary of insured and col	lateralized accounts at June	e 30, 2015 and	d 2014 is as follow	vs:	2015	2014
Wells Fargo checking account	· halance			\$	566,127	420,490
Wells Fargo savings account b				Ψ	10,681	661
wens raigo savings account t	Jaianee			\$	576,808	421,151
				<u> </u>		
FDIC Insurance				\$	250,000	250,000
Collateralization:						
CUSIP	Maturity Date		<u>Type</u>			
3138XDTT7	01/01/2044		FN-30	\$	-	154,415
3138Y22S1	11/01/2044		FN-30		279,139	
Uninsured and under collatera	lized balance			\$	47,669	16,736
(b) Detail of the cash accoun	nts at:					
		June 30,	2015			
Depository/account name	Account type	Ba	ank balance	Recor	nciling items	Reconciled balance
Wells Fargo:						
Checking	Cash	\$	566,127		(19,719)	546,408
Savings	Cash		10,681		-	10,681
Merrill Lynch:						
Temp Restricted	Money Market		1,072,012		-	1,072,012
Endow Core Portfolio	Money Market		135,785		-	135,785
Eloy Reyes	Money Market		12,449		-	12,449
		\$	1,797,054		(19,719)	1,777,335
		June 30,	2014			
Depository/account name	Account type	Ba	ank balance	Recor	nciling items	Reconciled balance
Wells Fargo:						
Checking	Cash	\$	420,490		32,492	452,982
Savings	Cash		661		-	661
Merrill Lynch:						
Temp Restricted	Money Market		419,966		-	419,966
Endow Core Portfolio	Money Market		209,115		-	209,115
Eloy Reyes	Money Market		8,333		-	8,333
		\$	1,058,565		32,492	1,091,057

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### Note 3 - Investments

Investments reported by the Foundation represent investments contributed to the Foundation that are held by an outside investment firm. The Foundation has an Investment Policy which includes investment objectives to preserve principals and achieve moderate growth. Management attempts to reduce risk through diversification of the investment portfolio among instruments and issuers.

Included in investment income in the statements of revenues, expenses, and changes in fund net position at June 30, 2015 and 2014, are realized gains of \$253,638 and \$302,725, respectively.

A summary of investments held by the Foundation at June 30, 2015 and 2014 is as follows:

	2015	Percentage	2014	Percentage
Federal agency obligations	\$ 714,656	11%	1,045,130	16%
Corporate obligations	430,721	6%	45,302	1%
Corporate stock	3,827,359	57%	3,622,079	56%
Mutual Funds	1,771,973	26%	1,712,962	27%
Total Investments	\$ 6,744,709		6,425,473	

Detail of investments held by the Foundation at June 30, 2015 and 2014.

Account type	2015		Account type 2015		2014	
·			_			
Federal agency obligations	\$	649,332	991,111			
Corporate obligations		399,139	-			
Corporate stock		3,584,178	3,386,633			
Mutual Funds		1,771,973	1,712,962			
Federal agency obligations		65,324	54,019			
Corporate obligations		31,582	45,302			
Corporate stock		243,181	235,446			
	\$	6,744,709	6,425,473			
	Federal agency obligations Corporate obligations Corporate stock Mutual Funds  Federal agency obligations Corporate obligations	Federal agency obligations Corporate obligations Corporate stock Mutual Funds  Federal agency obligations Corporate obligations	Federal agency obligations Corporate obligations Corporate stock 3,584,178 Mutual Funds  Federal agency obligations Corporate obligations Federal agency obligations Corporate obligations Corporate obligations 31,582 Corporate stock 243,181			

#### (a) Investment Policy

Investment portfolio management is the responsibility of the Foundation's management. The Foundation's Finance and Investment Committee revised the investment policy which was approved in April 2014. The fundamental goal of the policy is to produce the maximum return possible while preserving the Foundation's assets. Investments are divided into three main portfolios (pools): (1) Temporary Restricted, (2) Endowments (Restricted), and (3) Eloy Reyes Title V Memorial Endowment for La Communidad.

Temporary Restricted Portfolio investments will consist of money market or other conservative investments with an average maturity of less than three years meeting the following criteria: (1) Certificates of deposit are authorized to the extent of FDIC insurance coverage; (2) portfolio can contain U.S. Treasury bills and notes and U.S. agency securities; (3) the average credit quality of the fixed income portfolio shall be AA or higher as defined by Moody's with an effective maturity of less than 3 years; and (4) no single issuer of debt or equity should make up more than 5% of the Portfolio except for U.S. government obligations. The following table sets out the asset allocation guidelines.

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### Note 3 - Investments (Continued)

#### **Temporary Restricted Pool**

Asset Class			Appropriate benchmark
Short term fixed income	75	0-90	Merrill Lynch 1-5 US Treasury
Cash	25	10-50	3 Month T-Bills
Total	100		

Endowment Portfolio investments consist of equity securities, Certificates of deposit (to the extent of FDIC insurance coverage), U.S. Treasury bills and notes and U.S. agency securities. Investment managers may purchase fixed income securities issued by U.S. corporations that carry a credit rating characterized as below investment grade Moody's (lower than Baa3) at the time of purchase.

The fixed income portion of the portfolio is limited to a 15% allocation to high yield bonds. Investment managers may also purchase fixed income securities issued by non-U.S. sovereign governments or corporations. The fixed income portion of the portfolio is limited to a 10% allocation to Non U.S. bonds. Up to 25% of the Portfolio can be invested in foreign issues of debt or equity. No single issuer of debt or equity should make up more than 5% of the Portfolio except for U.S. government obligations. On June 30, 2015, the portfolio consisted of 10.6% of U.S. government obligations.

#### **Endowment Pool**

	Long-term Policy Weight		
Asset Class	%	Rebalancing Range %	Appropriate benchmark
U.S. large cap equities	30	20-50	Russell 1000
U.S. small-mid equities	10	5-20	Russell 2500
International equities	15	10-30	MSCI World Ex. USA
Global fixed income	35	25-50	Barclays Aggregate Bond Index
Alternative Investments	5	0-10	HFRI FOF Composite
Cash	5	0-20	3 Month T-Bills
Total	100		

#### (b) Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Foundation will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. Mutual funds and external investment pools are not exposed to custodial credit risk. The following is a summary of investments held by the Foundation and the exposure to custodial credit risk at June 30, 2015 and 2014.

	2015		2014	
Custodial credit risk:				
Federal agency				
obligations	\$	714,656	1,045,130	
Corporate obligations		430,721	45,302	
Corporate stock		3,827,359	3,622,079	
Not subject to custodial credit risk:				
Certificate of deposit		-	-	
Mutual Funds		1,771,973	1,712,962	
Total Investments	\$	6,744,709	6,425,473	

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### Note 3 - Investments (Continued)

#### (c) Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligation to the Foundation. The following table provides information on the credit ratings associated with the Foundation's investment in debt securities at June 30, 2015 and 2014.

	Rating	2015 Fair Value		2014 Fair Value	
Federal agency obligations:					
Federal home loan mortgage corp.	AAA	\$	299,626	89,752	
Federal national mortgage assoc.	AAA		303,469	230,588	
US treasury notes	AAA		30,111	485,794	
US treasury bonds	AAA		58,613	1,400	
US treasury inflation notes	AAA		-	88,214	
US treasury inflation bonds	AAA		22,837	149,382	
			714,656	1,045,130	
Corporate obligations:		· ·		_	
Corporate bonds	AAA		1,803	-	
Corporate bonds	AA+		77,494	2,426	
Corporate bonds	AA		4,012	6,371	
Corporate bonds	AA -		2,030	2,026	
Corporate bonds	A+		23,743	2,262	
Corporate bonds	A		54,040	17,302	
Corporate bonds	A-		154,772	6,367	
Corporate bonds	BBB+		110,856	4,306	
Corporate bonds	BBB		-	4,242	
Corporate bonds	BBB-		1,972	=_	
			430,721	45,302	
Total rated securities		\$	1,145,377	1,090,432	

#### (d) Interest Rate Risk

Investment True

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value is to changes in market interest rates. The Foundation does not have a formal investment policy that limits investment maturities as a means of managing its exposure to changing interest rates.

A summary of the investments and the respective maturities at June 30, 2015 and 2014 and the exposure to interest rate risk is as follows:

#### 2015 - Investment maturities

Dain Walne

investment Type	rair value Less		Less man 1 year	1-3 years	5 years +			
Federal agency obligations	\$	714,656	=	163,072	551,584			
Corporate obligations		430,721	-	104,191	326,531			
2014 - Investment maturities								

Investment Type	Fair Value	Less than 1 year	1-5 years	5 years +	
Federal agency obligations	\$ 1,045,130	2,002	200,882	842,246	
Corporate obligations	45,302	4,108	22,078	19,116	

#### (e) Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributable to the magnitude of the Foundation's investment in a single issuer. Investments in any one issuer that represent 5% or more of total investments are considered to be exposed to the concentrated risk. Investments issued by the U.S. government and investments in mutual funds are excluded from this requirement. The Foundation had 10.6% of the portfolio on June 30, 2015 and 15.3% of the investment portfolio on June 30, 2014 in U.S. government obligations, which exceeds the 5% limitation in any single type of security per the Foundation's investment policy statement (IPS). However, under section J of the IPS, U.S. government obligations are excepted from the 5% limit.

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### **Note 3 - Investments (Continued)**

#### (f) Foreign Currency Risk

Foreign currency risk is the potential risk of loss arising from investments denominated in foreign currencies when there are changes in exchange rates. The potential risk of loss arising from changes in exchange rates can be significant. At June 30, 2015 and 2014, the Foundation held no investments denominated in foreign currencies and therefore had no foreign currency risk.

#### Note 4 - Pledges Receivable

Pledges receivable consisted of the following at June 30:

	2015	2014
Amounts receivable in less than one year	\$ 238,870	250,110
Amounts receivable in more than one year	 228,545	405,045
Total pledges receivable	467,415	655,155
Less discounts to net present value	47	262
Less allowance for doubtful pledges	9,348	13,103
Pledges receivable, net	 458,020	641,790
Less current portion:		_
Current unrestricted	-	3,368
Current restricted	229,475	233,377
	229,475	236,745
Noncurrent assets: pledges receivable, restricted	\$ 228,545	405,045

Noncurrent pledges receivable are discounted at the U.S. Treasury Bill 90 day rate of 0.01% and 0.04% for the years ended June 30, 2015 and 2014.

#### Note 5 - General and Administrative Expenses

General and administrative expenses consisted of the following for the years ended June 30:

	2015	2014
Board expenses	\$ 8,561	12,636
Printing and publication	8,701	14,336
Insurance expense	2,000	1,887
Bank charges	1,716	1,325
Supplies and postage and shipping	10	26
Total G&A Expenses	\$ 20,988	30,210

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2015 and 2014

#### Note 6 - Risk Management

The Foundation is physically housed within the College and the College provides office space, personnel, utilities, and general operating expenses to the Foundation. The Foundation's exposure to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters fall within the College's insurance coverage. The College uses the New Mexico Public Schools Insurance Authority (NMPSIA) which was formed on April 5, 1985.

Under the New Mexico Public Schools Insurance Authority Act, Chapter 22, Section 2 of the New Mexico Statutes Annotated (NMSA 1978), as amended, as an insurance fund to provide health, disability, and life insurance coverage (benefits coverage), and property, casualty, and workers' compensation insurance coverage (risk coverage) to participating public schools, school board members, public school employees, and retirees within the state of New Mexico. The College is one of 91 members that participate in NMPSIA. Participation in NMPSIA is mandatory for all K 12 public schools except those with enrollment exceeding 60,000 students. Participation is voluntary for other public education institutions. The College pays an annual premium to the pool for its general insurance coverage. The agreement for formation of NMPSIA provides that the pool will be self-sustaining through member premiums. NMPSIA establishes self-insured retentions by line of coverage and procures insurance or reinsurance, where indicated, in excess of the self-insured retention on a per occurrence basis. NMPSIA will publish its own financial report for the year ended June 30, 2015.

In addition, the Foundation has officer and director liability insurance with an outside third party.

#### **Note 7 - Related Party Transactions**

The College provides office space, personnel, utilities, and general operating expenses to the Foundation at no cost. No value has been assigned to these amounts for financial reporting purposes. In addition, the Foundation will incur certain expenditures including various scholarships and programs that are paid through the College. The Foundation will reimburse the College for these items it has paid on behalf of the Foundation.

During the fiscal year 2015 and 2014, members of the board of directors made new gifts and pledges to the Foundation totaling \$27,811 and \$40,000, respectively. At June 30, 2015 and 2014, the Foundation had \$47,500 and \$18,125, respectively, of pledges receivable due from various members of the board of directors.

(A Component Unit of Central New Mexico Community College)
Notes to Financial Statements
June 30, 2014 and 2013

#### **Note 8 - Endowments**

On July 1, 2009 the Uniform Prudent Management of Institutional Funds Act became effective in New Mexico. If a donor has not provided specific instructions, state law permits the Board of Directors to authorize for expenditure the interest, dividends and net appreciation (realized and unrealized) of the investments of endowment funds.

The endowment spending policy is subject to annual review and provides that the annual amount of potential distributions from each endowment fund shall be limited to a maximum of 5% of the average of the last five fiscal years' asset value of the endowment fund. At the end of each fiscal year, the Foundation's board of directors will determine the potential distribution amount for each endowment fund for the ensuing fiscal year. At June 30, 2015 the net appreciation of \$1,060,253 was available to be spent, which is restricted to specific purposes.

As of June 30, 2015 the value of the Foundation's endowment portfolio was \$6,799,442 and the permanent endowment contributions were \$5,947,937.



# **CNM** Foundation

# SCHEDULE OF VENDOR INFORMATION for Purchases Exceeding \$60,000 (excluding GRT)

# For the Year Ended June 30, 2015

Prepared by Agency Staff Name: <u>Wanda Helms</u> Title: <u>Director of Purchasing</u> Date: <u>11/4/2015</u>

					Name and Physical Address per	State Vendor	in-state and	
				\$ Amount of	the procurement	(Y or N)	chose Veteran's	
			\$ Amount of	Amended	documentation, of ALL	(Based on Statutory	preference (Y or	
RFB#/RFP#	Type of Procurement	Awarded Vendor	Awarded Contract	Contract	Vendor(s) that responded	Definition)	N) For federal	Brief Description of the Scope of Work
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Central New Mexico Community College Foundation, Inc. and Mr. Tim Keller **New Mexico State Auditor** 

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Central New Mexico Community College Foundation, Inc. (the Foundation) (a nonprofit organization and a component unit of the Central New Mexico Community College), as of and for the year ended June 30, 2015, and the related notes to the financial statements, which comprise the Foundation's basic financial statements, and have issued our report thereon dated October 26, 2015.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Axiom CPAs and Business Advisors, LLC.

Albuquerque, New Mexico

October 26, 2015

(A Component Unit of Central New Mexico Community College) Schedule of Findings and Responses June 30, 2015 and 2014

# Section A - Summary of Auditor's Results

Financial Statements	
Type of auditor's report issued:	<u>Unmodified</u>
Internal control over financial reporting: Material weakness reported?	No
Significant deficiencies reported not considered to be material weaknesses?	None noted
Noncompliance material to financial statements noted?	No
Other matters as required by New Mexico State Statute, 12-6-5, NMSA 1978.	No
Section B - Financial Statement Findings	
None	
Section C - Status of Prior Year Findings	

None

(A Component Unit of Central New Mexico Community College) Exit Conference

An exit conference was held in a closed session on October 21, 2015, to discuss the audit report and current and prior year auditor's comments. The parties agreed to the factual accuracy of the comments contained herein. In attendance were the following individuals:

Representing Central New Mexico Community College Foundation

Samantha Sengel Chief Advancement Officer
Wanda Helms Chief Financial Officer
Brenda Martinez Development Specialist
Roberta Ricci Director of Development
Clint Wells Executive Director

John Lewinger Foundation Board President

Kathy Ulibarri Board Treasurer

Ross Busby Foundation Board Member Kirk Meyer Foundation Board Member Barbara Lewis Foundation Board Member Mark Gorham Foundation Board Member Phillip Prevender Foundation Board Member

Representing Axiom Certified Public Accountants and Business Advisors, LLC.

Chris Garner Partner