# NORTHERN NEW MEXICO COLLEGE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2011

# NORTHERN NEW MEXICO COLLEGE

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Julie	JU,	2011	

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# NORTHERN NEW MEXICO COLLEGE Official Roster June 30, 2011

Ex Officio Members:

The Honorable Suzanna Martinez

Hanna Skandera

Dr. Jose Garcia

Governor of the State of New Mexico Cabinet Secretary for Public Education

Cabinet Secretary, Higher Education Department

## **Board of Regents**

Appointed Members:

Michael Branch Chair
Feliberto Martinez Vice Chair
Cecille Martinez-Wechsler Secretary
Alfred Herrera Treasurer
Rosario (Chayo) Garcia Member

# **Principal Administrative Officials**

Nancy "Rusty" Barcelo

President



## Report of Independent Auditors

The Board of Regents
Northern New Mexico College
and
Mr. Hector Balderas
New Mexico State Auditor

We have audited the accompanying financial statements of the business-type activities and the discretely presented component unit of the Northern New Mexico College (College) as of and for the year ended June 30, 2011, which collectively comprise the College's basic financial statements as listed in the accompanying table of contents. We have also audited the budget comparisons presented as supplemental information for the year ended June 30, 2011, as listed in the accompanying table of contents. These financial statements are the responsibility of the College's management. Our responsibility is to express opinions on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

As discussed in Note 1 to the financial statements, the financial statements of Northern New Mexico College are intended to present the financial position, and the changes in net assets and cash flows for only that portion of the business-type activities of the State of New Mexico which are attributable to the transactions of Northern New Mexico College and its discretely presented component unit. They do not purport to, and do not, present fairly the financial position of the State of New Mexico as of June 30, 2011, or the changes in its financial position or its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.



The Board of Regents
Northern New Mexico College
and
Mr. Hector Balderas
New Mexico State Auditor

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of the College at June 30, 2011, and the respective changes in financial position and where applicable cash flows thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the budget comparison referred to above present fairly, in all material respects, the budgetary comparisons for the year ended June 30, 2011 in conformity with the budgetary basis of accounting prescribed by the New Mexico Administrative Code, as more fully described in Note 1 to the financial statements, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 8, 2012 on our consideration of the College's internal control over financial reporting and our tests of compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis on pages 5 through 10 is not a required part of the financial statements, but is supplemental information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplemental information. However, we did not audit the information and express no opinion on it.

The Board of Regents
Northern New Mexico College
and
Mr. Hector Balderas
New Mexico State Auditor

Our audit was performed for the purpose of forming opinions on the basic financial statements and budgetary comparison presented as supplemental information. The accompanying schedule of expenditures of federal awards, as required by *U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations,* and the accompanying Schedule of Individual Deposit Accounts, Schedule of Pledged Collateral, and Schedule of Collaborative Partnerships as required by the New Mexico State Audit Rule are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Albuquerque, New Mexico October 8, 2012

Mess adams LLP

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## NORTHERN NEW MEXICO COLLEGE Management's Discussion and Analysis Year Ended June 30, 2011

#### Overview of the Financial Statements

For financial reporting purposes, Northern New Mexico College (College) is considered a special-purpose, government engaged only in business-type activities. Accordingly, the College's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

This report consists of Management's Discussion and Analysis, the Statement of Net Assets, the Statement of Revenues, Expenses, and Changes in Net Assets, and the Statement of Cash Flows. These statements provide both long-term and short-term financial information for the College and its component unit, the Northern New Mexico College Foundation. This Management's Discussion Analysis (MD&A) focuses on the College and not the Foundation.

An agreement between the Foundation and the College was entered into on March 12, 1997. This agreement formalizes the relationship between the Foundation and the College and establishes the sole purpose of the Foundation as raising supplementary funds for the College.

The management's discussion and analysis of the College's financial statements provides an overview of its financial activities as of and for the year ended June 30, 2011.

#### Financial Highlights

The College's assets exceeded its liabilities at the close of the June 30, 2011 fiscal year by \$33,383,781 (net assets). Of this amount, \$836,541 is unrestricted and may be used for the College's ongoing operations.

Due to an increase in state and federal funding, the College's Net Assets increased during the year by \$3,418,567 from the previous year.

The Foundation's cash and investments reflect \$3,528,749 at June 30, 2011, some of which are with local banking institutions.

The College's cash and cash equivalents reflect \$2,283,240 at June 30, 2011 all of which are with local banking institutions.

## The Statement of Net Assets and Statement of Revenue, Expenses, and Changes in Net Assets

The Statement of Net Assets and Statement of Revenues, Expenses, and Changes in Net Assets report the College's net assets and how they have changed. Net Assets, the difference between assets and liabilities, is one way to measure the College's financial health or position. Over time, increases or decreases in the College's net assets are an indicator of whether its financial health is improving or deteriorating. Non-financial factors are also important to consider, including student enrollment and the condition of campus facilities. These statements include all assets and liabilities using the accrual basis of accounting, which is consistent with the accounting method used by private-sector institutions. All of the current year's revenues and expenses are recognized when earned or incurred, regardless of when cash is received or paid.

The following table summarizes the College's assets, liabilities, and net assets as of June 30:

	2011	2010
Assets		
Current assets	\$ 5,862,301	\$ 5,701,050
Capital assets	29,077,065	25,268,975
Other non-current assets	2,375,722	2,006,953
Total Assets	\$ 37,315,088	\$ 32,976,978
Liabilities		
Current liabilities	\$ 3,931,307	\$ 3,011,764
Total Liabilities	3,931,307	3,011,764
Net Assets		
Invested in capital assets	29,077,065	25,268,975
Restricted	3,470,175	2,237,957
Unrestricted (deficit)	836,541	2,458,282
Total Net Assets	33,383,781	29,965,214
Total Liabilities and Net Assets	\$ 37,315,088	\$ 32,976,978

## **Analysis Net Assets**

As noted earlier, net assets may serve as a useful indicator of the College's financial position. For the College, assets exceeded liabilities by \$33,383,781 at the close of the fiscal year. The Net Assets consists of 87% Capital Assets (e.g. land, buildings, and equipment) or \$29,077,065. The College uses these capital assets in its mission to provide postsecondary educational services to the College's service area; consequently, these assets are not available for future spending. Net Assets also consist of unrestricted Net Assets of \$836,541 which is available to be used for the College's ongoing operation.

The following table summarizes the College's revenues, expenses, and changes in net assets for the years ended June 30:

## Revenues, Expenses and Changes in Net Assets

	2011	2010
Operating Revenues Operating Expenses	\$ 18,883,025 26,440,044	\$ 19,568,342 27,566,810
Operating Loss	(7,557,019)	(7,998,468)
Non-Operating Revenues	10,975,586	12,472,772
Increase in Net Assets	\$ 3,418,567	\$ 4,474,304

## **Analysis of Changes in Net Assets**

The College's net assets increased by \$3,418,567 from fiscal year 2010 to fiscal year 2011 due to a general increase in state and federal funding across the industry as a whole.

## **Operating Revenues**

The following table summarizes the College's operating revenues for the fiscal years ended June 30. There was an increase in enrollment; therefore revenue associated with that has increased in the fiscal year.

	2011	2010
Student tuition and fees	\$ 3,182,230	\$ 2,982,005
Tuition and fees discounts & allowance	(2,483,785)	(1,621,002)
Federal grants and contracts	10,486,683	8,794,290
State grants and contracts	5,627,721	2,915,052
Other grants and contracts	321,516	2,325,395
Scholarships and scholarship contributions	36,361	21,816
State land and permanent fund income	161,410	152,394
Sales and service of auxiliary enterprises	1,385,343	1,364,019
Other operating revenues	165,546	1,013,371
Total Operating Revenues	\$ 18,883,025	\$ 17,947,340

## **Operating Expenses**

The following table summarizes the College's operating expenses for the fiscal years ended June 30. There were no unexpected changes in operating expenses. As noted earlier, enrollment increased therefore expenses related to enrollment also have increased.

	2011	2010
Instruction	\$ 8,613,380	\$ 9,546,738
Academic support	578,231	368,545
Student services	2,651,238	2,465,117
Institutional support	3,125,461	2,847,824
Scholarships	621,123	342,580
Public service	1,469,166	740,447
Student aid grants and stipends	3,508,139	3,451,807
Plant	300,904	217,577
Operations and maintenance support	1,990,604	2,182,519
Research	48,381	-
Internal service	610,626	669,837
Student activities	53,374	48,893
Auxiliary enterprises	1,213,271	1,414,747
Athletics	340,975	466,424
Bad debt expense	124,812	-
Depreciation	 1,190,359	1,182,753
Total Operating Expenses	\$ 26,440,044	\$ 25,945,808

## **Non-Operating Revenues and Expenses**

The following table summarizes the College's non-operating revenues and expenses for the fiscal years ended June 30, 2011 and 2010.

Non-Operating Revenues and Expenses	2011	2010
State appropriations Investment income	\$ 10,592,072 383.514	\$ 12,298,614 174,158
Total Non-Operating Revenues	\$ 10,975,586	

## **Capital Assets**

At June 30, 2011 and 2010, the College had the following amounts invested in capital assets net of accumulated depreciation:

	2011	2010
Land and improvements	\$ 6,807,340	\$ 7,133,230
Paintings	13,500	13,500
Construction in progress	3,971,246	2,405,081
Automobiles	97,364	97,364
Buildings	40,324,355	36,906,444
Library books	3,058,617	3,033,932
Furniture, fixtures and equipment	7,404,601	7,089,023
	61,677,023	56,678,574
Less accumulated depreciation	(32,599,958)	(31,409,599)
Total Capital Assets, Net	\$ 29,077,065	\$ 25,268,975

Major capital expenditures during the year ended June 30, 2011 include the construction in progress of the Automotive Technology Building.

## NORTHERN NEW MEXICO COLLEGE Management's Discussion and Analysis Year Ended June 30, 2011

## **Budgetary Highlights**

There were not significant variances between the original and final budgeted revenues and expenses.

### **Economic Outlook**

The College is largely dependent on state appropriations and federal and state grants for its operating funds. The state economic outlook is expected to remain flat with state appropriations seeing little change.

## Contacting Northern New Mexico College's Financial Management

The financial report is designed to provide a general overview of Northern New Mexico College's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Domingo Sanchez III Vice-President for Finance and Administration Northern New Mexico College 921 Paseo De Onate Espanola, NM 87532



		Primary	(	Component Unit
ASSETS		Institution		Offic
Current Assets:				
Cash and cash equivalents	\$	2,283,240	\$	1,415,858
Grants and contracts receivable	Ψ	1,782,489	Ψ	-
Student accounts receivable, net of allowance for		.,,		
doubtful receivables of \$610,197		23,297		_
Pledges receivable				10,714
Loan receivables, net of allowance for doubtful				,
receivables of \$82,310		198,088		-
Other receivables		1,150,252		_
Due from component unit		108,949		_
Inventories		315,986		_
Total Current Assets		5,862,301		1,426,572
Non-Comment Assets				
Non-Current Assets Interest in State Land Grant Permanent Fund		0.075.700		
Endowment investments		2,375,722		- 0.440.004
Capital assets, net		20 077 065		2,112,891
Total Non-Current Assets		29,077,065 31,452,787		2,112,891
Total Non-Current Assets		31,432,707		2,112,091
Total Assats	Φ.	27 245 000	æ	2 520 402
Total Assets	<u>\$</u>	37,315,088	\$	3,539,463
LIABILITIES				
Current Liabilities:				
Accounts payable	\$	1,666,809	\$	148
Accrued salaries and other benefits		1,205,793		-
Accrued compensated absences		381,226		-
Due to primary institution		-		108,949
Deferred revenue		671,571		-
Deposits held in trust for others		5,908		
Total Current Liabilities		3,931,307		109,097
NET ASSETS				
Invested in capital assets		29,077,065		_
Restricted		20,017,000		
Nonexpendable				
Endowments		198,088		2,112,891
Interest in State Land Grant Permanent Fund		2,375,722		
Expendable				
Scholarships, research, instruction and other		896,365		1,317,475
Unrestricted		836,541		-,,
Total Net Assets		33,383,781		3,430,366
Total Net Assets and Liabilities	\$	37,315,088	\$	3,539,463

# NORTHERN MEW MEXICO COLLEGE Statement of Revenues, Expenses and Changes in Net Assets For the Year Ended June 30, 2011

	Prima	ary	C	omponent
_	Institution			Unit
Operating Revenues				
Tuition and fees, less tuition discounts and				
allowances of \$2,483,785	\$ 69	98,445	\$	-
Federal grants and contracts	10,48	86,683		-
State and local grants and contracts	5,62	27,721		-
Other grants and contracts	32	21,516		22,823
Scholarship and scholarship contributions	3	36,361		30,395
State land and permanent fund income	16	31,410		-
Sales and services of auxiliary enterprises	1,38	35,343		-
Other	16	35,546		275,750
Total Operating Revenues	18,88	33,025		328,968
Operating Expenses				
Instruction	8,61	13,380		_
Academic support	57	78,231		_
Student services	2,65	51,238		-
Institutional support	3,12	25,461		112,748
Scholarships	62	21,123		93,405
Public service	1,46	59,166		_
Student aid grants and stipends	3,50	08,139		_
Plant		00,904		-
Operations and maintenance support	1,99	90,604		-
Research		18,381		-
Internal service		10,626		-
Student activities		53,374		_
Auxiliary enterprises		13,271		-
Athletics		10,975		_
Bad debt expense		24,812		_
Depreciation		90,359		_
Total Operating Expenses		10,044		206,153
Operating (Loss) Income	(7,55	57,019)		122,815
Non-Operating Revenues				
State appropriations	10.59	92,072		_
Investment income		33,514		178,106
Net Non-Operating Revenues		75,586		178,106
Increase in Net Assets	3,41	18,567		300,921
Net Assets, Beginning of Year	29,96	55,214		3,129,445
Net Assets, End of Year	33,38	33,781	\$	3,430,366

	 Primary Institution
Cash Flows From Operating Activities	
Tuition and fees	\$ 718,950
Grants and contracts	15,668,474
Sales and services of educational activities	1,385,343
Other operating receipts	599,124
Payments to employees for salaries and benefits	(14,498,253)
Payments to suppliers	(5,768,322)
Scholarships	(584,762)
Loans and grants issued to students and employees	 (3,508,139)
Net Cash Used by Operating Activities	 (5,987,585)
Cash Flows From Non-Capital Financing Activities	40 500 070
State appropriations	10,592,072
Investment income	 14,745
Net Cash Provided by Non-Capital Financing Activities	 10,606,817
Cash Flows From Capital and Related Financing Activities Purchases of capital assets	/F 044 640\
·	 (5,014,610)
Net Cash Used by Capital and Related Financial Activities	 (5,014,610)
Net Increase in Cash and Cash Equivalents	(395,378)
Cash and Cash Equivalents, Beginning of Year	 2,678,618
Cash and Cash Equivalents, End of Year	 2,283,240
Reconciliation of Net Operating Loss to Net Cash Used by Operating Activities	
Operating loss	\$ (7,557,019)
Adjustments to reconcile operating (loss) to net cash	
used by operating activities	
Depreciation	1,190,359
Loss on disposal	16,161
Changes in assets and liabilities	
Grants and contracts receivable	378,426
Student accounts receivable	20,505
Loan receivables	-
Other receivables	(1,145,872)
Due from component unit	185,112
Inventories	5,200
Accounts payable	416,681
Accrued salaries and other benefits	402,147
Accrued compensated absences	29,820
Deferred revenue	70,606
Deposits held in trust for others	 289
Net Cash Used by Operating Activities	\$ (5,987,585)



Northern New Mexico College (College) was created under Section 21-8-1 New Mexico Statutes Annotated (NMSA), Article XII, Section 11 of the New Mexico State Constitution. Under Article XII, Section 13 of the New Mexico Constitution, the College is governed by a five-member Board of Regents appointed by the Governor, with the advice and consent of the Senate, for six-year terms.

The College was originally founded in 1909 by the New Mexico Territorial Legislature. The original mission of the College was to teach English to Spanish speaking teachers in the area. Technical-vocational programs were instituted during the 1960's. In 1969, the College became a full-time post secondary technical-vocational school. In 1977 the New Mexico Legislature passed enabling legislation to merge the College and the Northern Branch of the University of New Mexico. In 2005, the College changed its name because it began offering four-year degree programs.

The College is a two-year and four-year degree granting institution of higher learning. The College offers degrees in biology, business administration, elementary education, engineering, environmental science, information technology, and integrative health studies. The College's main campus is located in Española, New Mexico, and its branch campus is located in El Rito, New Mexico.

Basis of Presentation. The College and component unit present their financial statements in accordance with Government Accounting Standards Board (GASB) 34 – Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments; GASB 35 – Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities; GASB 37 – Basic Financial Statement's and Management's Discussion and Analysis for State and Local Governments: Omnibus; and GASB 38 – Certain Financial Statement Note Disclosures. This financial report provides an entity-wide perspective of the College's assets, liabilities, and net assets, revenues, expenses and changes in net assets and cash flows.

The College has adopted Government Accounting Standards Board Statement No. 39, *Determining Whether Certain Organizations are Component Units*, an amendment of GASB 14. GASB 39 provides additional guidance to determine whether certain organizations for which the College is not financially accountable should be reported as discretely presented component units based on the nature and significance of their relationship with the College. As required by GASBs 14 and 39, these basic financial statements present the College and its discretely presented component unit, the Northern New Mexico College Foundation (Foundation), an entity for which the College is considered to be financially accountable. The Foundation was selected for inclusion based on the criteria as set forth in GASBs 14 and 39. The Foundation is a not-for-profit corporation established to acquire and manage charitable gifts, including endowed funds, to be used solely for the benefit of the College. The Foundation does not issue separate financial statements.

The College is part of the primary government of the State of New Mexico; however, these basic financial statements are intended to present the net assets, changes in net assets and cash flows, where applicable, of only that portion of the State of New Mexico that is attributable to the transactions of the College and its discretely presented component unit. They do not purport to and do not, present fairly the net assets of the State of New Mexico as of June 30, 2011, and the changes in net assets and its cash flows, where applicable, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis of Accounting. For financial reporting purposes, the College is considered a special-purpose government engaged in business-type activities. The financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. Under the accrual basis, revenues and recognized when earned, and expenses are recorded when incurred. All significant intra-entity transactions have been eliminated.

The College has the option to apply all Financial Accounting Standards Board (FASB) pronouncements issued after November 30, 1989, unless FASB conflicts with GASB. The College has elected not to apply FASB pronouncements issued after the applicable date.

Budget. The College follows the requirements established by the State of New Mexico Higher Education Department (HED) in formulating its budgets and in exercising budgetary control. It is through HED's policy that, when the appropriation has been made to the College, its Board of Regents can, in general, adopt an operating budget within the limits of available income. Additions to capital assets are reported as expenditures on the budget basis, but not on a basis required by generally accepted accounting principles (GAAP). Depreciation expense and scholarship allowance are GAAP requirements not included on the budget basis submitted to HED.

### Procedures for Approval of Operating Budgets

- 1) The College will submit an original typed copy that has been approved by the College's regents to the HED's office by May 1st.
- 2) The HED meets in June and acts on approval of the budgets.
- 3) The budgets, as approved by the HED, are transmitted to the Budget Division of the Department of Finance and Administration for official approval prior to July 1st.

In accordance with House Bill 2, in general unexpended state appropriations do not revert to the State of New Mexico at the end of the fiscal year, and are available for appropriation by the College in subsequent years.

Total expenditures or transfers may not exceed the amount shown in the approved budget. Expenditures used as the items of budgetary control are as follows: (1) unrestricted and restricted expenditures are considered separately; (2) total expenditures in instruction and general; (3) total expenditures of each budget function in current funds other than instruction and general; and (4) within the plant funds budget, the items of budgetary control are major projects, library bonds, equipment bonds, minor capital outlay, renewals and replacements, and debt service. Budget revisions must by approved by the executive secretary of the HED and then by the Budget Division of the Department of Finance and Administration.

Estimates. The preparation of basic financial statements in conformity with accounting principles generally accepted in the United Sates of America requires management to make certain estimates and assumption that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ significantly from those estimates.

Cash and Cash Equivalents. Cash and cash equivalents consist of cash on hand and all highly-liquid investments with original maturities of six months or less. For purposes of the statement of cash flows, cash and cash equivalents include demand deposits and money market accounts with an original maturity of three months or less.

Investments. The College accounts for its investments at fair value. Changes in the unrealized gain (loss) on the carrying value of investments are reported as a component of investment income in the Statement of Revenues, Expenses, and Changes in Net Assets. The College's investment policy requires that endowment and similar funds only be invested with either the State of New Mexico's Investment Council, the State Treasurer's Local Government Investment Pool, or with government-insured financial institutions with offices in New Mexico. The Foundation does have a specific investment policy, but its investments are not regulated by the State of New Mexico.

The Foundation originally records marketable securities purchased at cost. Marketable securities received by gift are recorded at estimated fair value at the date of donation. Marketable securities are carried by the Foundation at fair value. Third-party investment managers administer substantially all marketable securities of the Foundation. Gains and losses resulting from securities transactions are recorded in investment income.

The income derived from the College's lands under the control of the State of New Mexico Commissioner of Public Lands is distributed monthly to the College.

Donor restricted endowment disbursements of the net appreciation of investments are permitted in accordance with the Uniform Management of Institutional Funds Act (46-9-1 to 46-9-12 NMSA), except where a donor has specified otherwise.

Contracts and Grants Receivable. Contracts and grants receivable are amounts due from the federal government, state and local governments or private resources in connection with reimbursement of allowable expenditures made pursuant to the College's grant awards. Contract and grant receivables are recorded net of estimated uncollectible amounts.

Student Accounts Receivable. The College records student accounts receivable at the time a student registers for classes. Provisions for uncollectible student accounts are recorded to maintain an adequate allowance for probable losses.

Loan Receivables. Loan receivables are amounts due from Perkins loans made by the College to students. Loan receivables are recorded net of estimated uncollectible amounts.

Inventories. Inventories are generally stated at the lower of cost (average cost) or market. Cost is determined by using the retail method for bookstore items and the average cost method for other items. Inventories consist of items which are available for resale to individuals and other College departments. Departmental inventories comprised of such items as classroom and laboratory supplies, teaching materials and office supply items, which are consumed in the teaching and administrative process, are expensed when purchased.

Capital Assets. Capital Assets are recorded at cost at the date of acquisition, or fair market value at the date of donation in the case of gifts. Pursuant to the College's capitalization policy, capital assets with a unit cost of \$5,000 or greater are capitalized. The College includes software purchased with a piece of equipment in the cost of capitalization. Software purchased for internal use is capitalized and depreciated. Renovations to buildings, infrastructure, or land improvements that significantly increase the value, increase the productivity, or extend the useful life of the structure are capitalized. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred. The College does not currently capitalize historical treasures or works of art.

Depreciation for the College is computed using the straight-line method over the estimated useful lives of the assets. Generally buildings are depreciated over 40 to 50 years; infrastructure and land improvements are depreciated over 20 to 25 years; library books are depreciated over 10 years; and equipment is depreciated over 5 to 7 years. Land is not depreciated.

Compensated Absences. Accumulated annual leave is reported as a liability in the current unrestricted and restricted funds. Annual leave earned is immediately vested unless the employee is in a six month probationary period, but only 192 hours of annual leave is available for carryover at year end.

Deferred Revenue. Revenue for each academic session is reported within the fiscal year during which the session is completed. Receipts for the summer session beginning in May, and amounts charged to the accounts of students pre-registering for fall semester, are reported as deferred revenue in the accompanying financial statements.

Net Assets. The College's net assets are classified as follows:

<u>Invested in Capital Assets, Net of Related Debt.</u> This represents the College's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of invested in capital assets, net of related debt. The College does not have any related debt associated with its investment in capital assets.

Restricted Net Assets – Nonexpendable. Nonexpendable restricted net assets consist of endowment and similar type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

<u>Restricted Net Assets – Expendable.</u> Restricted expendable net assets are resources that the College is legally or contractually obligated to spend in accordance with imposed restrictions by third parties.

<u>Unrestricted Net Assets.</u> Unrestricted net assets represent resources derived from student tuition and fees, state appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the College, and may be used at the discretion of the governing board to meet current expenses for any purpose. These resources also include auxiliary enterprises, which are substantially self-supporting activities that provide services for students, faculty and staff.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the College's policy is to first apply the expense towards restricted, and then toward unrestricted resources.

Classification of Revenues. The College has classified its revenues as either operational or non-operating revenues, according to the following criteria:

<u>Operating Revenues.</u> Operating revenues include activities that have the characteristics of exchange transactions, such as 1) student tuition and fees, net of scholarship discounts and allowances, 2) most federal, state and local grants and contracts and federal appropriations, and 3) interest on institutional student loans.

Non-operating Revenues. Non-operating revenues include activities that have the characteristics of non-exchange transactions, such as gifts and contributions, and other revenue sources that are defined as non-operating revenues by GASB No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Fund and Governmental Entities That use Proprietary Fund Accounting, and GASB No. 34.

State Appropriations. Unexpended appropriations generally do not revert to the State of New Mexico at the end of the year and are available to the College in subsequent years.

*Tuition and Fees.* Student tuition and fees are recorded as revenue during the fiscal year in which the session is completed. The Board of Regents determines the rates to be charged to students.

*Grant and Contract Revenue*. Grant and contract revenues are recognized at the time the expenditure is incurred, if the expenditure of funds is the prime factor for determining eligibility for reimbursement.

Tax Status. As a post-secondary College, the College's income is exempt from federal and state income taxes under Section 115(1) of the Internal Revenue Code to the extent the income is derived from essential governmental functions.

The Foundation is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. The Foundation had no material unrelated business income during the year ended June 30, 2011; therefore, no provision for income taxes has been included in the financial statements.

### **NOTE 2. CASH AND INVESTMENTS**

A summary of cash and investments as of June 30, 2011 is as follows:

#### The College

Cash on hand	\$ 4,430
Deposits with financial institutions	 2,278,810
Total Cash and Cash Equivalents (includes CDs)	\$ 2,283,240
The Foundation	
Deposits with financial institutions (includes CDs)	\$ 1,415,858
Mutual funds	1,871,090
Real Estate Investment Trust	241,801
Total Investments	2,112,891
Total Cash and Cash Equivalents and Investments	\$ 3,528,749

Investment Policy. The College utilizes certificates of deposit to invest its excess funds. The College could also invest in the short-term investment pool held by the New Mexico State Treasurer, but it has not utilized this option. The College automatically has an undivided interest in the State of New Mexico Land Grant Permanent Fund (Note 7). The Foundation's investment policy authorizes monies to be invested in equity and debt securities of United States institutions, corporate and government securities.

Credit Risk. Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligation to the College or the Foundation. The College did not have any investments at June 30, 2011, other than its undivided interest in the State of New Mexico Land Grant Permanent Fund. The credit risk for this interest was not available. Credit ratings were not available from the investments held by the Foundation.

Interest Rate Risk. Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The College and the Foundation do not have formal investment policies that limit investment maturities as a means of managing its exposure to changing interest rates. The College did not have any investments at June 30, 2011 other than its interest in the State of New Mexico Land Grant Permanent Fund. The interest rate risk for its interest in the State of New Mexico Land Grant Permanent Fund was not available.

The Foundation's investments were not interest-bearing obligations, so it was not subject to interest rate risk at June 30, 2011.

## **NOTE 2. CASH AND INVESTMENTS (continued)**

Concentration of Credit Risk. Concentration of credit risk is the risk of loss attributable to the magnitude of the College's or the Foundation's investment in a single type of security. The College and the Foundation do not have a formal policy to address concentration of credit risk. The College did not have any investments at June 30, 2011, so it was not subject to any concentration of credit risk. The following represents the concentration of credit risk regarding the investments of the Foundation at June 30, 2011:

BTS Asset Management 294453	\$ 706,629	33.44%
SERPA	532,393	25.20%
National Financial	404,432	19.14%
BTS Asset Management 294450	146,693	6.94%
Wells REIT 521000970676	100,000	4.73%
Wells REIT 521001219079	80,000	3.79%
KBS Real Estate	61,801	2.92%
AIG Sun America 9329277	25,224	1.19%
John R. Young Memorial Endowment	25,000	1.18%
John Salazar Endowment	15,000	0.71%
Benito Garcia Memorial Endowment	15,000	0.71%
National Financial KE7055441	 719	0.03%
Total Foundation Investments	\$ 2,112,891	100.00%

Custodial Credit Risk. The custodial credit risk for deposits is the risk that, in the event of a depository institution failure, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g. broker-dealer) to a transaction, a government will not be able to recover the value of its investment of collateral securities that are in the possession of another party.

All deposits and investments and investments in commercial banks and savings and loan associations are collateralized as required by Section 6-10-16 to Section 6-10-17 NMSA 1978. All deposits of the College are either insured or collateralized. All deposits that exceed the federal depository insurance coverage level are collateralized with securities held by the College's agent in the College's name. The College has no policy regarding custodial credit risk for deposits.

At June 30, 2011, the College's deposits had carrying amounts of \$2,283,240 and bank balances of \$3,012,577. Of the bank balances, \$500,820 was covered by federal depository insurance at June 30, 2011, and the rest of the deposits were collateralized with securities held by the financial institution in the College's name.

Of the investments in federal agency and corporate obligations and marketable securities, the Foundation had custodial credit risk exposure at June 30, 2011, because the related securities are held by the Foundation's brokerage firm, which is also the counterparty for these securities.

#### NOTE 2. CASH AND INVESTMENTS (continued)

At June 30, 2011, the Foundation's deposits had carrying amounts of \$1,415,858 and bank balances of \$1,410,541. The entire amount was either covered by federal depository insurance or collateralized by securities pledged by the financial institution and also held by the financial institution.

#### **NOTE 3. RECEIVABLES**

Grants and Contracts Receivable. Amounts due from state and local agencies, as well as amounts due from the federal government represent expenditures to be reimbursed under various cost-sharing agreements. The balance at June 30, 2011 is \$1,782,489. It is the opinion of management that no allowance for doubtful accounts was needed at June 30, 2011.

Student Accounts Receivable. Amounts due from students are for tuition and fees not covered by financial aid. The total due was \$633,494 and the College has provided an allowance for doubtful receivables of \$610,197, for a net reported balance of \$23,297 at June 30, 2011. It is the opinion of management that this allowance is adequate.

Pledges Receivable. Amounts shown as pledges receivable represent private gifts and other receivables received subsequent to the statement of net assets date, but which were due on or before June 30. The Foundation had pledges of \$10,714 as of June 30, 2011. It is the opinion of management that no allowance for doubtful pledges receivable was needed at June 30, 2011.

Loans Receivable. Loans receivable consist of \$280,398 in loans and the College has provided an allowance for doubtful receivables of \$82,310, for a net reported balance of \$198,088 at June 30, 2011. It is the opinion of management that this allowance is adequate.

Other Receivables. Other receivables consist of \$913,288 in Capital Grants and \$236,964 in miscellaneous receivables.

### **NOTE 4. INVENTORIES**

Inventory at June 30, 2011 was as follows:

Bookstore inventory	\$ 305,595
Central supply inventory	8,920
Cafeteria inventory	 1,471
	\$ 315,986

## **NOTE 5. CAPITAL ASSETS**

A summary of changes in the capital assets for the year ended June 30, 2011 follows:

	Balance June 30, 2010	Additions	Deletions	Transfers	Balance June 30, 2011
Capital Assets Not Being Depreciated:					
Paintings	\$ 13,500	\$ -	\$ -	\$ -	\$ 13,500
Construction in progress	2,405,081	4,658,186	-	(3,092,021)	3,971,246
Land and improvements	7,133,230	_	-	(325,890)	6,807,340
Total Capital Assets not Being Depreciated	9,551,811	4,658,186	_	(3,417,911)	10,792,086
Capital Assets Being Depreciated:					
Automobiles	97,364		-	-	97,364
Building and improvements	36,906,444	-	-	3,417,911	40,324,355
Furniture, fixtures and					
equipment	7,089,023	331,739	(16,161)	-	7,404,601
Library materials	3,033,932	24,685	**	-	3,058,617
Total Capital Assets Being	17 100 700	050 101	(10.404)	0.447.044	=0.004.00 <b>=</b>
Depreciated	47,126,763	356,424	(16,161)	3,417,911	50,884,937
Total Capital Assets	56,678,574	5,014,610	(16,161)	-	61,677,023
Less accumulated					
depreciation for:					
Automobiles	24,345	8,113	-	-	32,458
Building and improvements	23,358,764	746,695	-	-	24,105,459
Furniture, fixtures and					
equipment	6,243,680	255,225	-	-	6,498,905
Library materials	1,782,810	180,326	_	-	1,963,136
Total Accumulated Depreciated	31,409,599	1,190,359		-	32,599,958
Total Capital Assets Being Depreciated, Net	15,717,164	(833,935)	(16,161)	3,417,911	18,284,979
Total Capital Assets, Net	\$ 25,268,975	\$ 3,824,251	\$ (16,161)		\$ 29,077,065

The College does not capitalize interest expense because its additions are not financed by any debt of the College.

### NOTE 6. COMPENSATED ABSENCES

A summary of changes in compensated absences for the year ended June 30, 2011 follows:

Balance					F	<b>Balance</b>	Amount Due			
	June 30, 2010 Increase		Increase		Decrease	June 30, 2011		Within One Year		
Compensated absences	\$	351,406	\$	379,362	\$	(349,542)	\$	381,226	\$	381,226

#### NOTE 7. INTEREST IN STATE LAND GRANT PERMANENT FUND

State Investment Council. The College has an undivided interest in assets of the State of New Mexico Land Grant Permanent Fund (Permanent Fund) managed by the State Investment Council. At June 30, 2011, the cost and fair market value of such interest is \$1,653,769 and \$2,375,722, respectively. These investments are not categorized by custodial risk.

The College's undivided interest in the Permanent Fund was .022263% at June 30, 2011. The College's undivided interest in the Permanent Fund increased by \$368,769.

#### **NOTE 8. OPERATING LEASES**

The College leases certain office space and office equipment under lease agreements with terms ranging from one year to five years. Expenditures for operating leases for the year ended June 30, 2011 were \$256,906. Future minimum lease payments under these operating leases are as follows:

2012	\$ 147,628
2013	90,460
2014	74,321
2015	1,859
2016	 _
Total	\$ 314,268

#### NOTE 9. PENSION PLAN - PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

Plan Description. Certain College full-time employees participate in a public employee retirement system authorized under the Public Employees Retirement Act (Chapter 10, Article 11, NMSA 1978). The Public Employees Retirement Association (PERA) is the administrator of the plan, which is a cost-sharing multiple-employer defined benefit retirement plan. The plan provides for retirement benefits, disability benefits, survivor benefits and cost-of-living adjustments to plan members and beneficiaries. PERA issues a separate, publicly available financial report that includes financial statements and required supplementary information for the plan. That report may be obtained by writing to PERA, P.O. Box 2123, Santa Fe, NM 87504-2123. The report is also available on PERA's website at www.pera.state.nm.us.

Funding Policy. Plan members are required to contribute 7.42% (ranges from 4.0% to 16.65% depending upon the plan – i.e., state general, state hazardous duty, state police and adult correctional officers, municipal general, municipal police, municipal fire, municipal detention officer) of their gross salary. The College is required to contribute 16.59% (ranges from 7.0% to 25.72% depending upon the plan) of the gross covered salary. The contribution requirements of plan members and the College are established in State statute under Chapter 10, Article 11, NMSA 1978. The requirements may be amended by acts of the legislature. The College's contributions to PERA for the fiscal years ended June 30, 2011, 2010 and 2009 were \$6,664, \$21,244 and \$46,214, respectively, which equal the amount of the required contributions for each fiscal year.

### NOTE 10. PENSION PLAN - EDUCATIONAL RETIREMENT BOARD

*Plan Description.* Substantially all of the College's full-time employees participate in a public employee retirement system authorized under the Educational Retirement Act (Chapter 22, Article 11, NMSA 1978). The Educational Retirement Board (ERB) is the administrator of the plan, which is a cost-sharing multiple-employer define benefit retirement plan. The plan provides for retirements benefits, disability benefits, survivor benefits and cost-of-living adjustments to plan members (certified teachers, and other employees of State public school districts, colleges and universities) and beneficiaries. ERB issues a separate, publicly available financial report that includes financial statements and required supplementary information for the plan. That report may be obtained by writing to ERB, P.O. Box 26129, Santa Fe, NM 87502. The report is also available on ERB's website at www.nmerb.org.

Funding Policy. Effective July 1, 2009 through June 30, 2011, plan members were required by statute to contribute 7.9% of their gross salary if they earned \$20,000 or less annually, and plan members earning more than \$20,000 annually were required to contribute 9.4% of their gross salary. The College was required to contribute 12.4% of the gross covered salary for employees earning \$20,000 or less, and 10.9% of the gross covered salary of employees earning more than \$20,000 annually. Effective July 1, 2011 plan members are required by statute to contribute 7.9% of their gross salary if they earned \$20,000 or less annually, and plan members earning more than \$20,000 annually are required to contribute 11.15% of their gross salary. The College is required to contribute 12.4% of the gross covered salary for employees earning \$20,000 or less, and 9.15% of the gross covered salary of employees earning more than \$20,000 annually. The contribution requirements of plan members and the College are established in State statute under Chapter 22, Article 11, NMSA 1978. The requirements may be amended by acts of the legislature. The College's contributions to ERB for the fiscal years ending June 30, 2011, 2010 and 2009 were \$1,031,827, \$1,010,440 and \$1,070,790, respectively, which equal the amount of the required contribution for each fiscal year.

### NOTE 11. POST EMPLOYMENT BENEFITS - STATE RETIREE HEALTH CARE PLAN

Plan Description. The College contributes to the New Mexico Retiree Health Care Fund, a cost-sharing multiple-employer defined benefit postemployment healthcare plan administered by the New Mexico Retiree Health Care Authority (RHCA). The RHCA provides health care insurance and prescription drug benefits to retired employees of participating New Mexico government agencies, their spouses, dependents, and surviving spouses and dependents. The RHCA Board was established by the Retiree Health Care Act (Chapter 10, Article 7C, NMSA 1978). The Board is responsible for establishing and amending benefit provisions of the healthcare plan and is also authorized to designate optional and/or voluntary benefits like dental, vision, supplemental life insurance, and long-term care policies.

Eligible retirees are: 1) retirees who make contributions to the fund for at least five years prior to retirement and whose eligible employer during that period of time made contributions as a participant in the RHCA plan on the person's behalf unless that person retires before the employer's RHCA effective date, in which event the time period required for employee and employer contributions shall become the period of time between the employer's effective date and the date of retirement; 2) retirees defined by the Act who retired prior to July 1, 1990; 3) former legislators who served at least two years; and 4) former governing authority members who served at least four years.

The RHCA issues a publicly available stand-alone financial report that includes financial statements and required supplementary information for the postemployment healthcare plan. That report and further information can be obtained by writing to the Retiree Health Care Authority at 4308 Carlisle NE, Suite 104, Albuquerque, NM 87107.

Funding Policy. The Retiree Health Care Act (Section 10-7C-13 NMSA 1978) authorizes the RHCA Board to establish the monthly premium contributions that retirees are required to pay for healthcare benefits. Each participating retiree pays a monthly premium according to a service based subsidy rate schedule for the medical plus basic life plan plus an additional participation fee of five dollars if the eligible participant retired prior to the employer's RHCA effective date or is a former legislator or former governing authority member. Former legislators and governing authority members are required to pay 100% of the insurance premium to cover their claims and the administrative expenses of the plan. The monthly premium rate schedule can be obtained from the RHCA or viewed on their website at www.nmrha.state.nm.us.

The Retiree Health Care Act (Section 10-7C-15 NMSA 1978) is the statutory authority that establishes the required contributions of participating employers and their employees. During the fiscal year ended June 30, 2011, statute required each participating employer to contribute 1.67% of each participating employee's annual salary; each participating employee was required to contribute .83% of their salary. In the fiscal years ended June 30, 2012 and June 30, 2013 the contribution rates for employees and employers will rise as follows:

For employees who are not members of an enhanced retirement plan the contribution rates will be:

Fiscal Year	Employer Contribution Rate	Employee Contribution Rate	
FY12	1.834%	0.917%	
FY13	2.000%	1.000%	

### NOTE 11. POST EMPLOYMENT BENEFITS - STATE RETIREE HEALTH CARE PLAN (continued)

Also, employers joining the program after 1/1/98 are required to make a surplus-amount contribution to the RHCA based on one of two formulas at agreed-upon intervals.

The RHCA plan is financed on a pay-as-you-go basis. The employer, employee and retiree contributions are required to be remitted to the RHCA on a monthly basis. The statutory requirements for the contributions can be changed by the New Mexico State Legislature.

The College's contributions to the RHCA for the years ended June 30, 2011, 2010 and 2009 were \$151,826, \$117,555 and \$120,676, respectively, which equal the required contributions for each year.

#### **NOTE 12. INSURANCE COVERAGE**

New Mexico Statutes (Section 15-7-2 NMSA 1978) require Risk Management Division (RMD) to be responsible "for the acquisition and administration of all insurance purchased by the State." Various statutes allow RMD to insure, self-insure and use a combination of both for all risks administered by it. RMD operates under the supervision of the Secretary of New Mexico, General Services Department.

The College is exposed to various risks of loss related to general, automobile and aircraft liabilities, including those relating to civil rights (torts); theft of, damage to and destruction of state property assets; errors and omissions; injuries to employees; group insurance; and natural disasters, all of which are insured against by participation in the public entity risk pool described above, subject to limits of coverage set by RMD. All employees of the College are covered by a blanket fidelity bond up to \$5,000,000, with a \$1,000 deductible per occurrence, by the State of New Mexico for the period July 1, 2010 through June 30, 2011.

#### NOTE 13. DISCRETELY PRESENTED COMPONENT UNIT

The Northern New Mexico College Foundation (Foundation) is a not-for-profit corporation established to acquire and manage charitable gifts, including endowed funds, to be used solely for the benefit of the College. The Foundation owed the College \$108,949 at June 30, 2011 for reimbursement of scholarship funds.

#### **NOTE 14. COMMITMENTS AND CONTINGENCIES**

The various federal and state grants and programs are subject to audit by governmental agencies. These audits may result in disallowance of claimed reimbursable expenditures under rules and regulations of the various grants and programs. Management believes that the amounts of potential disallowances, if any, will not be material to the financial statements.



# NORTHERN NEW MEXICO COLLEGE Budgetary Comparison - Unrestricted and Restricted - All Operations (Non-GAAP Budget Basis) For the Year Ended June 30, 2011

			Actual		
	Budgeted Amounts		Amounts	Variance	
	Original	Final	(Modified Accrual)	Over (Under)	
Beginning, Fund Balance	\$ 5,913,533	\$ 5,913,533	\$ 5,913,533	\$	
Revenues					
State government appropriations	11,091,300	11,091,300	10,592,072	(499,228)	
Federal government contracts and grants	8,207,823	8,207,823	10,486,683	2,278,860	
State government contracts and grants	5,977,536	5,977,536	5,627,721	(349,815)	
Local government contracts and grants	75,000	75,000	321,516	246,516	
Private gifts, grants, and contracts	250,000	250,000	36,361	(213,639)	
Tuition and miscellaneous fees	2,954,644	2,954,644	3,182,230	227,586	
Land and permanent fund	122,390	122,390	161,410	39,020	
Sales and services	1,444,668	1,444,668	1,385,343	(59,325)	
Other	1,415,321	1,415,321	180,291	(1,235,030)	
Total Revenues	31,538,682	31,538,682	31,973,627	434,945	
Cynonditures					
Expenditures	0.400.000	0.400.000	0.040.000	(040,400)	
Instruction	9,423,808	9,423,808	8,613,380	(810,428)	
Student social and cultural activities	174,356	174,356	53,374	(120,982)	
Academic support	480,409	480,409	578,231	97,822	
Student services	1,396,183	1,396,183	2,651,238	1,255,055	
Institutional support	2,960,582	2,960,582	3,125,461	164,879	
Operation and maintenance of plant	2,233,861	2,233,861	1,990,604	(243,257)	
Research	357,758	357,758	48,381	(309,377)	
Public service	885,619	885,619	1,469,166	583,547	
Internal service	864,075	864,075	610,626	(253,449)	
Auxiliary enterprises	1,282,321	1,282,321	1,213,271	(69,050)	
Capital outlay	5,439,500	5,439,500	4,966,154	(473,346)	
Renewal and replacement	700,000	700,000	349,360	(350,640)	
Student aid, grants stipends and					
independent operations	5,133,780	5,133,780	6,613,047	1,479,267	
Intercollegiate athletics	468,874	468,874	340,974	(127,900)	
Total Expenditures	31,801,126	31,801,126	32,623,267	822,141	
Net Transfers	_	_		-	
Change in Fund Balance	(262,444)	(262,444)	(649,640)	(387,196)	
Ending, Fund Balance	\$ 5,651,089	\$ 5,651,089	\$ 5,263,893	\$ (387,196)	

# NORTHERN NEW MEXICO COLLEGE Budgetary Comparison - Restricted - Instruction and General (Non-GAAP Budget Basis) For the Year Ended June 30, 2011

	Budgeted Amounts		Actual Amounts	Variance	
	Original	Final	(Modified Accrual)	Over (Under)	
Beginning, Fund Balance	\$ -	\$ -	\$ -	\$ -	
Revenues					
State government appropriations	-	-	-	-	
Federal government contracts and grants	2,612,354	2,612,354	3,427,264	814,910	
State government contracts and grants	517,449	517,449	480,457	(36,992)	
Local government contracts and grants	-	-	152,352	152,352	
Private gifts, grants, and contracts	100,000	100,000	-	(100,000)	
Tuition and miscellaneous fees	-	-		-	
Land and permanent fund	-	-	-	_	
Sales and services	-	-	_	*	
Other	-		-	-	
Total Revenues	3,229,803	3,229,803	4,060,073	830,270	
Expenditures					
Instruction	2,834,166	2,834,166	2,141,924	(692,242)	
Student social and cultural activities	_	-	-	-	
Academic support	97,116	97,116	55,097	(42,019)	
Student services	198,521	198,521	1,312,132	1,113,611	
Institutional support	100,000	100,000	215,541	115,541	
Operation and maintenance of plant	-	-	-	-	
Research	-	-	-	-	
Public service	-	-	_	-	
Internal service	-	-	_	_	
Auxiliary enterprises	-	_	_	**	
Capital outlay	-	-	-	-	
Renewal and replacement	-	-	-	-	
Student aid, grants stipends and					
independent operations	-	-	-	-	
Intercollegiate athletics	_	_	_	~	
Total Expenditures	3,229,803	3,229,803	3,724,694	494,891	
Net Transfers			1,301,447	(1,301,447)	
Change in Fund Balance	-	-	1,636,826	(966,068)	
Ending, Fund Balance	\$ -	\$ -	\$ 1,636,826	\$ (966,068)	

# NORTHERN NEW MEXICO COLLEGE Budgetary Comparison - Unrestricted - Instruction and General (Non-GAAP Budget Basis) For the Year Ended June 30, 2011

	Budgeted Amounts		Actual Amounts	Variance	
	Original	Final	(Modified Accrual)	Over (Under)	
Beginning, Fund Balance	\$ 531,237	\$ 531,237	\$ 531,237	\$ -	
Revenues					
State government appropriations	10,876,500	10,876,500	10,230,165	(646,335)	
Federal government contracts and grants	-	-	-	-	
State government contracts and grants	-		-	-	
Local government contracts and grants	-		-	-	
Private gifts, grants, and contracts	-	. <u>-</u>	-	-	
Tuition and miscellaneous fees	2,809,418	2,809,418	2,904,682	95,264	
Land and permanent fund	122,390	122,390	161,410	39,020	
Sales and services	3,000	3,000	-	(3,000)	
Other	811,000	811,000	41,394	(769,606)	
Total Revenues	14,622,308	14,622,308	13,337,651	(1,284,657)	
Expenditures					
Instruction	6,589,642	6,589,642	6,471,456	(118,186)	
Student social and cultural activities	-	· · ·	-	-	
Academic support	383,293	383,293	523,134	139,841	
Student services	1,197,662		1,339,106	141,444	
Institutional support	2,860,582		2,909,920	49,338	
Operation and maintenance of plant	2,233,861	2,233,861	1,990,604	(243,257)	
Research	-	-	· ·	-	
Public service	-	-	-	-	
Internal service	-	_	-	-	
Auxiliary enterprises	-	-	-	-	
Capital outlay	-	-	-	-	
Renewal and replacement	<del>-</del>	-	-	-	
Student aid, grants stipends and					
independent operations	-	-	-	-	
Intercollegiate athletics	_	-	-	-	
Total Expenditures	13,265,040	13,265,040	13,234,220	(30,820)	
Net Transfers	(1,027,833	) (1,027,833)	(4,743,680)	3,715,847	
Change in Fund Balance	329,435	329,435	(4,640,249)	2,462,010	
Ending, Fund Balance	\$ 860,672	\$ 860,672	\$ (4,109,012)	\$ 2,462,010	

# NORTHERN NEW MEXICO COLLEGE

# Reconciliation of Budgetary Basis to Financial Statement Basis Unrestricted and Restricted - All Operations

For the Year Ended June 30, 2011

Total Unrestricted and Restricted Revenues:		
Budgetary Basis	\$	31,973,627
Reconciling Items:		
Scholarship allowance (not in budgetary basis)		(2,483,785)
Other revenue (not in budgetary basis)		368,769
Total reconciling items		(2,115,016)
GAAP Basis	\$	29,858,611
Basic Financial Statements		
Operating revenues	\$	18,883,025
Non-operating revenues	•	10,975,586
Total Unrestricted and Restricted Revenues Per Financial Statements	\$	29,858,611
Total Unrestricted and Restricted Expenditures:		
Budgetary Basis	_\$	32,623,267
Reconciling Items:		
Scholarship allowance (not in budgetary basis)		(2,483,785)
Capital outlay/renewal & replacement (not in financial statements)		(5,014,610)
Other expense (not in budgetary basis)		124,813
Depreciation expense (not in budgetary basis)		1,190,359
Total reconciling items		(6,183,223)
GAAP Basis	\$	26,440,044
Basic Financial Statements		
Operating expenditures	\$	26,440,044
Non-operating expenditures	Ψ	20, 110,044
Total Unrestricted and Restricted Expenditures Per Financial Statements	\$	26,440,044



# NORTHERN NEW MEXICO COLLEGE Schedule of Deposit Accounts June 30, 2011

			Cash		Add		Less	Other	Adjusted
			per Bank		Deposits		Outstanding	Reconciling	Cash Balance
Depository/Account Name	Type of Account	Ju	ıne 30, 2011		in Transit		Checks	Items	June 30, 2011
COLLEGE									
Valley National Bank									
General	Checking	\$	786,452	\$	41,308	\$	(758,653)	\$ (10,317)	\$ 58,790
Payroll	Checking		433,684		-		(4,723)	(1,345)	427,616
Student	Checking		398,172		-		-	5	398,177
JCI	Checking		6,707		-		-	-	6,707
NRGHNA	Checking		109,569		-		-	-	109,569
Certificate of Deposit	CD		765,221		-		-	-	765,221
Certificate of Deposit	CD		303,109		-		-	-	303,109
Bank of America									
Payroll	Checking		6,989		-		_	-	6,989
Perkins	Checking		104,528		129		-	-	104,657
Luis Bustos	Checking		6,667		-		-	-	6,667
Federal	Checking		90,659		-		-	-	90,659
Community Bank									
General	Checking		820		1,672		(1,843)	,	649
Cash in Bank			3,012,577		43,109		(765,219)	(11,657)	2,278,810
Petty Cash and Cash Drawer	'S	W1-11	4,430		_		_	_	4,430
Total College Cash and									
Cash Equivalents		\$	3,017,007	\$	43,109	\$	(765,219)	\$ (11,657)	\$ 2,283,240
FOUNDATION									
Valley National Bank									
Operating	Checking	\$	650,343	\$	6,030	\$	(713)	\$ -	\$ 655,660
Marketing	Checking		746,151	,		,	<del>-</del>	-	746,151
On-line Giving	Checking		14,047		-		_	_	14,047
Certificate of Deposit	Certificate of Deposit				-		-	_	
Total Foundation Cash and									
Cash Equivalents		\$	1,410,541	\$	6,030	\$	(713)	\$ -	\$ 1,415,858

# NORTHERN NEW MEXICO COLLEGE Schedule of Pledged Collateral June 30, 2011

CO	1	=	2	⊏.

Pledged	l Collateral								
Safekeeping	Type of		Valley						
Location	Security	Na	tional Bank	Comm	unity Bank	Ban	k of America	***************************************	Total
Funds on Deposit									
Demand deposits		\$	1,734,584	\$	820	\$	208,843	\$	1,944,247
Certificate of deposi	ts		1,068,330		-		-		1,068,330
FDIC Insurance									
Demand deposits			(250,000)		(820)		(250,000)		(500,820)
Total Uninsured Publ	lic Funds	\$	2,552,914	\$	_	\$	(41,157)	\$	2,511,757
Fifty Percent Collateral	I								
Requirement Per Se	ection								
6-10-17 NMSA			1,276,457	\$	-		(20,579)		1,255,878
Pledged Collateral									
Valley National Ba	nk								
<b>,</b>	CUSIP #891400JN4		260,143		_		_		260,143
	CUSIP #149321BV2		203,752		-		-		203,752
	CUSIP #31393THP4		262,605		-		-		262,605
	CUSIP #3133F4ZD6		1,866,568		-		-		1,866,568
Bank of America									
	CUSIP #31416BLC0		-		-		154,440		154,440
			2,593,068				154,440		2,747,508
Deficiency / (Excess)	of Pledged Collateral	\$	(1,316,611)	\$	_	\$	(175,019)	\$	(1,491,630)

## FOUNDATION:

The foundation is not required to have pledged collateral on excess cash balances.

Collaborative Partnerships	Signed/Entered	Contact	Note
Memorandum of Understanding			
MOU between NNMC and ENMU	June, 2010	Presidents	Enable the institutions to more fully take advantage of their organizational structures in providing educational services to students.
MOU between NNMC and NMJC	December, 2009	Presidents of both institutions	Jointly employ a Data Base Administrator to support each institutions administrative software system (Banner).
MOU between NNMC and the El Rito Regional Water and Waste Water Association	January, 2010	Juan Garcia, ERRWWA President	Meet a need for a safe and reliable domestic water supply by joining the ERRWWA.
MOU between NNMC and MARTECH International, Inc.	February, 2009	Dr. Camilla Bustamante	Establish a Strategic Alliance for NNMC's Environmental Science and Hazmat Science Applications.
Foundation	October 16, 2008 Succeeds Sept 11, 2008 MOA	N/A	Sets up financial and strategic arrangement between entities.
MOU between NNMC and Espanola Community Market: Sostenga La Vida.	November, 2007	Dr. Camilla Bustamante, 747-5454	Allows for collaboration between the College and the EC natural food market.
MOU between the State of NM HED and NNMC concerning grant to administer the film and media grant (\$20 thousand).	February 7, 2007	David Trujillo, Dean of Grants Dev., NNMC	Allows the film training program to occur on campus with financing from HED.
MOU between NNMC and Los Alamos Cooperative Market.	July, 2007	Dr. Camilla Bustamante; 747-5454	Allows for collaboration between the College and the LAC market.
MOU between NNMC and the Espanola Farmers Market Board.	May 14, 2007	Gene Lopez, President	Allows for collaboration between the College and the EF market.
MOU between NNMC and The Forest Guild.	April 12, 2006	Henry Carey, Exe. Dir., 983-8992; info@forestguild.org	Forest worker safety certification class held on NNMC campus.
MOU between NNMC and ENIPC, Inc.	August, 2006	N/A	Formalize the relationship between NNMC and Eight Northern Indian Pueblos.
MOU between NNMC and Northwest Regional Education Center #2 and NM Education Technology Consortia. (NMETC)	March, 2006	Dr. Kris Baca, Exe. Dir., 638-5491 ext. 126; NMREC, Dist. 2, PO Box 230, Gallina, NM 87017	College of Education provides professional development programs.
MOU between the City of Espanola and NNMC for the exchange and utilization of one another's recreational and athletic facilities.	Sept. 15, 2004	City of Espanola, 405 N. Paseo de Onate, Espanola, NM; 747-6100	Allows for mutual use of athletic facilities between the College and the city of Espanola.
MOU for Construction, Operation, Maintenance, and Management Services between NNMC and Rio Arriba County, New Mexico.	20-yr. agreement, 2/1/98 to 2018	County Manager, 753-2992, 1122 Industrial Park Rd., Espanola, NM	N/A

# NORTHERN NEW MEXICO COLLEGE Schedule of Collaborative Partnerships June 30, 2011

Collaborative Partnerships	Signed/Entered	Contact	Note
Memorandum of Agreement			
MOA between NNMC and North Central NM Economic Development District (NCNMED)	· '	Tim Armer, Executive Director	Execute a partnership, participate in the consortium & assist NCNMEDD w/ geo-coding the small water systems & with creating the leadership institute
MOA between NNMC's Sostenga Center and Native Earth Bio-Culture Council	September, 2010	N/A	5 <sup>th</sup> Annual Traditional Agriculture & Sustainable Living Conference.
MOA between NNMC and NMSU	June, 2010		Provide NMSU scientist Dr. Shengui Yao laboratory space.
MOA between NNMC and NM Community Foundation	May, 2010	N/A	RACER Project.
MOA between NNMC and the El Rito Regional Water and Wastewater Association	July 15, 2010	N/A	Use of existing space at the El Rito Campus for the ERRW&WA.
MOA between NNMC and Las Cumbres Community Service	May 20, 2010	Exe. Director, Las Cumbres	Use of existing space at Northern for the Family Infant Toddler Program.
MOA between NNMC and State of NM Dept. of Veterans' Services	March, 2010	N/A	Develop a Veterans' Green Jobs Academy.
MOA between NM Community Foundation and NNMC Environmental Science Program	March 5, 2009	Michael Chamberlain, CEO, NM Comm. Foundation	Establishes basis for RACER courses in ES program.
MOA between NNMC and Northern Rio Grande Heritage Area	January, 2010	Dr. Camilla Bustamante	Support a tradition of sustainability as well as assuring Heritage preservation & education.
MOA between Espanola Public School Dist. and NNMC College of Education	2008-09	Dr. Cathy Berryhill	Establish the Professional Development Academy to ensure the highest quality teacher preparation & development program.
MOA between NNMC and Las Cumbres Community Services.	December 3, 2007	Dr. Azul La Luz, Exe. Dir., 753-4123 azul.laluz@lascumbres-nm.org	Joint effort to purchase land and allow facility construction.
MOA between NNMC and Espanola Fiber Arts Center	April 2, 2008	Diane Bowman, Exec. Dir.,	Allows NNMC to offer classes at Fiber Arts Center
MOA between ENLACE (Engaging Latino Communities for Education) and SFCC and NNMC.	August 15, 2007	Dr. Meredith Machen, ENLACE Northeastern NM Dir.,	Allows ENLACE space and services at NNMC with no overhead charges.
MOA between NNMC and Espanola Farmers Market	May, 2007	Term of MOU (20 years)	N/A
MOA between NNMC and Northern New Mexico Network for Rural Education (Proposed Baccalaureate Teacher Preparation Program).	Nov. 20, 2003	Carlos Atencio, Exe. Dir., 925-8675 catencio@unm.edu	N/A

# NORTHERN NEW MEXICO COLLEGE Schedule of Collaborative Partnerships June 30, 2011

Collaborative Partnerships	Signed/Entered	Contact	Note
Other Agreements:			
Collaborative Agreements between NNMC and NMHU for the ENLACE and Gear Up Programs.		Paul Romero, Director of ENLACE	N/A
Cooperative Agreement between SFCC acting as the Lead Center of the New Mexico Small Business Development Center and NNMC.			Allows SBDC Center to occupy space a NNMC and offer small business services.
Operating Agreement with the Elder Hostel program at the El Rito Campus.	N/A	James Moses, President and CEO, 11 Avenue de Lafayette, Boston, MA 02111	College program for senior citizens.
Affiliation Agreement between the UNM's Health Sciences Center School of Medicine, College of Pharmacy, the Office of Cultural and Ethnic Programs and NNMC.		N/A	N/A
Contractual Agreements with Hospitals, Clinical Sites, etc., for the Nursing and Radiology programs.		Ellen Trabka, Mike Frain	N/A
Cooperative Agreement with NMSU on the New Mexico Alliance for Minority Participation (AMP) program.	N/A		
Joint Powers Agreement:			
JPA for the Continuing Operation of the NMESC (Supersedes JPA dated 7/1/08; March 6, 2006)	January, 2009	N/A	Joint effort to pay for support of Banner data base archiving and software assistance.
Joint Powers Agreement by the Regents of NNMC, Rio Arriba County, and the El Rito Acequia Association for establishing an El Rito Community Center.	September, 2004	County Manager and County Commissioners, 1122 Industrial Park Rd., Espanola, NM 87532; 753-2992	9
Joint Powers Agreement to Establish an Educational Cooperative — operating as Cooperative Educational Services. (Members are public educational institutions and schools within the State of New Mexico, desirous of pooling their efforts and resources in order to bring additional, necessary educational services to their respective institutions at an affordable cost).	Sept. 16, 1999	Max Luft, Exe. Dir., CES, 4216 Balloon Park Rd., NE, Albuquerque, NM 87109-5801; 344-5470; www.nmedu.org.	Pool efforts and resources for cost savings.

# NORTHERN NEW MEXICO COLLEGE **Schedule of Collaborative Partnerships** June 30, 2011

Collaborative Partnerships	Signed/Entered	Contact	Note
Dual Credit Agreements:			
Chama Valley Independent Schools	N/A	N/A	
Cuba Independent Schools	N/A	N/A	
Dulce Independent Schools	N/A	N/A	
Espanola Public Schools	N/A	N/A	
Jemez Mountain Public Schools	N/A	N/A	
Mesa Vista Consolidated Schools	N/A	N/A	<ul> <li>Dual Credit Agreements stipulate conditions under which pre-College students earn College</li> </ul>
Mora Independent Schools	N/A	N/A	credits under a released condition from their
Penasco Independent Schools	N/A	N/A	high schools.
Pojoaque Valley Public Schools	N/A	N/A	
Santa Fe Public Schools	N/A	N/A	_
Santa Fe Indian School	N/A	N/A	
Carta i Ciridan Concor	1007	1071	
Grant Sub-awards/MOUS			
			Final year - No Cost Extension
awardee for the Title V Cooperative Grant	1	Ricky Serna, 505-747-2116	
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub	September 2011	Ricky Serna, 505-747-2116	Final year - No Cost Extension  Final year - No Cost Extension
awardee for the Title V Cooperative  Grant  MOU identifying NMHU as a sub- awardee for the Title V Cooperative	September 2011	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub-	September 2011 September 2011		
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub- awardee for the Title III Northern Ric	September 2011 September 2011		Final year - No Cost Extension
awardee for the Title V Cooperative  Grant  MOU identifying NMHU as a sub- awardee for the Title V Cooperative  Grant  MOU identifying SFCC as a sub- awardee for the Title III Northern Ric  Grande STEM Collaborative  MOU identifying UNM-Taos as a sub-	September 2011 September 2011 November 2011	Ricky Serna, 505-747-2116	Final year - No Cost Extension
awardee for the Title V Cooperative  Grant  MOU identifying NMHU as a sub- awardee for the Title V Cooperative  Grant  MOU identifying SFCC as a sub- awardee for the Title III Northern Ric  Grande STEM Collaborative  MOU identifying UNM-Taos as a sub- awardee for the Title III Northern Ric  awardee for the Title III Northern Ric	September 2011 September 2011 November 2011	Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-Taos as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative	September 2011 September 2011 November 2011	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-Taos as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative	September 2011 September 2011 November 2011 November 2011	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant  Year one of a 5-year grant
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-Taos as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU with NMHU identifying NNMC as a	September 2011 September 2011 November 2011 November 2011 November 2011	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant  Year one of a 5-year grant
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-Taos as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU with NMHU identifying NNMC as a	September 2011 September 2011 November 2011 November 2011 November 2011	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant  Year one of a 5-year grant  Year one of a 5-year grant
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-Taos as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU with NMHU identifying NNMC as a sub-awardee for the ENLACE grant	September 2011  September 2011  November 2011  November 2011  November 2011  February 2012	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant  Year one of a 5-year grant  Year one of a 5-year grant  Annual agreement, renewed at the start of each FY  Annual agreement, renewed at the start of
awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub- awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-Taos as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub- awardee for the Title III Northern Ric Grande STEM Collaborative MOU with NMHU identifying NNMC as a sub-awardee for the ENLACE grant	September 2011  September 2011  November 2011  November 2011  November 2011  February 2012	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant  Year one of a 5-year grant  Year one of a 5-year grant  Annual agreement, renewed at the start of each FY
MOU identifying UNM-Taos as a sub-awardee for the Title V Cooperative Grant MOU identifying NMHU as a sub-awardee for the Title V Cooperative Grant MOU identifying SFCC as a sub-awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-Taos as a sub-awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub-awardee for the Title III Northern Ric Grande STEM Collaborative MOU identifying UNM-LA as a sub-awardee for the Title III Northern Ric Grande STEM Collaborative MOU with NMHU identifying NNMC as a sub-awardee for the ENLACE grant MOU with NMHED that awards NNMC state Nursing Enhancement Funding MOU with NMPED that awards NNMC state Perkins Funding	September 2011 September 2011 November 2011 November 2011 November 2011 February 2012	Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116  Ricky Serna, 505-747-2116	Final year - No Cost Extension  Year one of a 5-year grant  Year one of a 5-year grant  Year one of a 5-year grant  Annual agreement, renewed at the start of each FY  Annual agreement, renewed at the start of



# NORTHERN NEW MEXICO COLLEGE Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2011

Federal Agency/	Pass-	Federal	
Pass-Through	Through	CFDA	Federal
Agency	Number	Number	Expenditures
U.S. DEPARTMENT OF EDUCATION			
U.S. Department of Education Programs			
Direct Student Financial Aid Cluster			
Supplemental Education Opportunity (SEOG)		84.007	\$ 90,179
Federal Work Study		84.033	111,515
Federal Pell Grant		84.063	4,368,998
ACG Grant		84.375	23,953
SMART Grant		84.376	23,252
Federal Direct Loans Subsidized		84.268	685,091
Federal Direct Loans Unsubsidized		84.268	311,363
Federal Perkins Loans		84.038	39,650
Subtotal Direct Student Financial Aid Cluster		-	5,654,001
Pass-through State of New Mexico University		•	
Perkins - Vocational Services	V046A1100031	84.038	89,198
Perkins Redistribution	V046A1100031	84.038	9,905
Subtotal Pass-Through Student Financial Aid Cluster		-	99,103
Total Student Financial Aid Cluster		-	5,753,104
Direct TRIO Cluster			
Student Support Services		84.042	59,158
Educational Opportunity Center		84.066/84.042	516,554
Subtotal TRIO Cluster		-	575,712
Direct Higher Education Institutional Aid			
Title III			
CCRAA - HSI Project		84.031C	456,478
Title V			
Title V - Coop		84.031	645,414
Title V - Exito		84.031S	302,648
Title V - Avance		84.031M	159,276
Subtotal Higher Education Institutional Aid		-	1,563,816
Direct Migrant Education			
High School Equivalent Program		84.141	407,199
Direct Bilingual Education			
The Esperanza Project		84.195N	246,872
U.S. Department of Education Pass-through Programs			
Pass-through State of New Mexico University			
Adult Basic Education	V002A110032	84.048	95,062
EDA-University Center	08-66-04208.02	84.306	98,936
Subtotal Pass-through State of NM (non-ARRA)		-	\$ 193,998

# NORTHERN NEW MEXICO COLLEGE Schedule of Expenditures of Federal Awards For the Year Ended June 30, 2011

Federal Agency/	Pass-	Federal	
Pass-Through	Through	CFDA	Federal
Agency	Number	Number	Expenditures
United States Department of Education Pass-through - continued			
State Fiscal Stabilization Fund - education - ARRA - Stabilization	NNMC 963-1	84.394A	\$ 249,451
State Fiscal Stabilization Fund - education - ARRA - Solar Panels	21-R1DOE00001-	84.394A	198,605
State Fiscal Stabilization Fund - education - ARRA - Heating El Rito	21-R1DOE00001-	84.394A	452,107
Subtotal Pass-through State of NM (ARRA)			900,163
Subtotal Pass-through State of NM (all)			1,094,161
Pass-through New Mexico Highlands University			
Gear Up	P334A050210	84.334	61,381
TOTAL U.S. DEPARTMENT OF EDUCATION PROGRAMS			9,702,245
NATIONAL SCIENCE FOUNDATION			
Direct Programs			
NSF-NOYCE		47.076	67,796
NSF-ASPIRE		47.076	71,635
NSF-STEM		47.076	69,043
Subtotal NSF Programs (non Research and Development)			208,474
Direct Programs			
NSF-CRI		47.076	20,261
Pass-through Programs			
Pass-through New Mexico State University			
NM Alliance for Minority Participation	HRD-0803171	47.076	17,578
Pass-through University of New Mexico			
AARA - C2 Epsor	63019	47.082	72,167
Pass-through Arizona State University:			
WAESO	MS0019-12-16/SL	47.076	68
Subtotal Pass-through Programs			89,813
Total Research and Development Cluster			110,074
TOTAL NSF PROGRAMS			318,548
UNITED STATES DEPARTMENT OF DEFENSE PROGRAM			
Pass-Through High Performance Technologies, Inc.:			
Army High Performance Computing	12.22.2010	12.UNKNOWN	81,220
TOTAL DEPARTMENT OF DEFENSE PROGRAM			81,220
DEPARTMENT OF INTERIOR			
Northern Rio Grande Heritage Area		15.939	179,044
DEPARTMENT OF AGRICULTURE			
USDA Corn and Bean Exchange		10.960	262
TOTAL FEDERAL PROGRAMS			\$ 10,281,319

#### NOTE 1. SCOPE OF AUDIT PURSUANT TO OMB CIRCULAR A-133

The federal financial assistance of the College is included in the scope of the Single Audit, which was performed in accordance with the provisions of the Office of Management and Budget's Circular A-133, U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations (Compliance Supplement).

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation. The accompanying Schedule of Expenditures of Federal Awards includes all federal assistance to the College that had activity during 2011 or accrued revenue at June 30, 2011. The Schedule of Expenditures of Federal Awards is prepared on the accrual basis of accounting.

#### **NOTE 3. CONTINGENCIES**

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amounts, if any, of expenditures, which may be disallowed by the grantor, cannot be determined at this time, although the College expects such amounts, if any, to be immaterial.

#### NOTE 4. STUDENT FINANCIAL ASSISTANCE

The College administers the Perkins Loan Program. The Schedule of Expenditures of Federal Awards includes an amount, which represents administrative costs and new loans processed during the fiscal year ended June 30, 2011. Perkins Loans awarded for the year ended June 30, 2011 totaled \$39,650. As of June 30, 2011, the outstanding student loan balance under the federal Perkins Loan Program was \$280,397.



# Report of Independent Auditors on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

Board of Regents
Northern New Mexico College
and
Hector H. Balderas
New Mexico State Auditor

We have audited the financial statements of the business-type activities and the discretely presented component unit of the Northern New Mexico College (College) as of and for the year ended June 30, 2011, which collectively comprise the College's basic financial statements as listed in the table of contents. We have also audited the budgetary comparisons presented as supplemental information and have issued our report thereon dated October 8, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### **Internal Control Over Financial Reporting**

Management of the College is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the College's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of College's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies, or material weaknesses have been identified. However, as described in the accompanying schedule of findings and questioned costs, we identified certain deficiencies in internal control over financial reporting that we consider to be material weaknesses and other deficiencies that we consider to be significant deficiencies.



Board of Regents
Northern New Mexico College
and
Hector H. Balderas
New Mexico State Auditor

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the accompanying schedule of findings and questioned costs to be material weaknesses as items 05-01, 09-03, 09-04, 10-01, 10-05, 10-08 and 10-09.

A *significant deficiency* is a deficiency or a combination of deficiencies in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiencies described in the accompanying schedule of findings and questioned costs to be significant deficiencies as items 09-01, 09-02, 09-05, 09-06, 09-07, 09-18, 10-02, 10-06, and 10-07.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the College's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which are described in the accompanying schedule of findings and questioned costs as item 09-06.

We also noted certain other matters that are required to be reported pursuant to Section 12-6-5, NMSA 1978, which are described in the accompanying schedule of findings and questioned costs as items 09-22 and 09-23.

Board of Regents
Northern New Mexico College
and
Hector H. Balderas
New Mexico State Auditor

The College's responses to the findings identified in our audit are described in the accompanying schedule of findings and questioned costs. We did not audit the College's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management, Board of Regents, others within the entity, New Mexico Higher Education Department, the State Auditor, the Legislature, and applicable federal grantors, and is not intended to be and should not be used by anyone other than these specified parties.

Albuquerque, New Mexico

Mess adams LLP

October 8, 2012



# Report of Independent Auditors on Compliance with Requirements that Could Have a Direct and Material Affect on Each Major Program and on Internal Control Over Compliance in Accordance With OMB Circular A-133

Board of Regents
Northern New Mexico College
and
Mr. Hector H. Balderas
New Mexico State Auditor
Santa Fe, New Mexico

## Compliance

We have audited the Northern New Mexico College's (College) compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the College's major federal programs for the year ended June 30, 2011. The College's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to each of its major federal programs is the responsibility of the College's management. Our responsibility is to express an opinion on the College's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the College's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the College's compliance with those requirements.



Board of Regents
Northern New Mexico College
and
Mr. Hector H. Balderas
New Mexico State Auditor
Santa Fe, New Mexico

As described in items 09-14, 09-15, 09-17, 10-13, 10-19, and 11-03 in the accompanying schedule of findings and questioned costs, the College did not comply with requirements regarding cash management for Migrant Education, Higher Education Institutional Aid, and TRIO Cluster; maintenance of effort and level of effort for Higher Education Institutional Aid; allowable costs for Higher Education Institutional Aid, Migrant Education and TRIO Cluster; eligibility for the TRIO Cluster; and procurement for Higher Education Institutional Aid, TRIO Cluster and State Fiscal Stabilization Fund - Education. Compliance with such requirements is necessary, in our opinion, for the College to comply with the requirements applicable to those programs.

In our opinion, except for the noncompliance described in the preceding paragraph, the College complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2011. The results of our auditing procedures also disclosed other instances of noncompliance with those requirements, which are required to be reported in accordance with OMB Circular A-133 and which are described in the accompanying schedule of findings and questioned costs as items 10-11, 10-12, 10-17, 10-18, 11-01, and 11-02.

#### **Internal Control over Compliance**

Management of the College is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to federal programs. In planning and performing our audit, we considered the College's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over compliance.

Our consideration of internal control over compliance was for the limited purpose described in the preceding paragraph and was not designed to indentify all deficiencies in internal control over compliance that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant, or material weaknesses have been identified. However, as discussed below, we identified certain deficiencies in internal control over

Board of Regents
Northern New Mexico College
and
Mr. Hector H. Balderas
New Mexico State Auditor
Santa Fe, New Mexico

compliance that we consider to be *material weaknesses* and other deficiencies that we consider significant deficiencies.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of control deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. We consider the deficiencies in internal control over compliance described in accompanying schedule of findings and questioned costs as items 09-14, 09-15, 09-17, 10-13, 10-19 and 11-03 to be material weaknesses.

A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance. We consider the deficiencies in internal control over compliance described in accompanying schedule of findings and questioned costs as items 10-11, 10-12, 10-17, 10-18 and 11-01 to be significant deficiencies.

The College's responses to the findings identified in our audit are described in the accompanying schedule of findings and questioned costs. We did not audit the College's responses and, accordingly, we express no opinion on them.

This report is intended solely for the information and use of management, Board of Regents, others within the College, the New Mexico State Auditor, the Legislature, the Higher Education Department, and federal awarding and pass-through agencies and is not intended to be and should not be used by anyone other than these specified parties.

Albuquerque, New Mexico

Mess adams LLP

October 8, 2012

# NORTHERN NEW MEXICO COLLEGE SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS Year Ended June 30, 2011

05-01	Timely Reconciliations of Subsidiary Ledgers	Repeat
07-01	Improper Account Coding	Resolved
09-01	Segregation of Duties-Payroll	Repeat & Modify
09-02	Segregation of Duties-Journal Entries	Repeat & Modify
09-03	Bank Reconciliations	Repeat & Modify
09-04	Timely Reconciliations of Bank Reconciliations and Stale Dated Checks	Repeat
09-05	Perkins Loan Receivable	Repeat
09-06	Fixed Assets-Disposals and Physical Inventories of Equipment	Repeat
09-07	Recording of Prior Period Adjustments	Repeat
09-09	Student Financial Aid Program-NSLDS Reporting	Resolved
09-11	Disbursing of Federal Student Aid Funds	Resolved
09-14	Allowability (Time and Effort Reports)	Repeat & Modify
09-15	Level of Effort	Repeat & Modify
09-17	Review and Approval of Cash Draws	Repeat & Modify
09-18	Cashiering Controls	Repeat & Modify
09-22	Budgetary Comparisons	Repeat & Modify
09-23	Late Financial Audit	Repeat & Modify
10-01	Financial Close and Reporting	Repeat & Modify
10-02	Improper Accounting for Capital Assets	Repeat & Modify
10-03	Lack of Supporting Documentation	Resolved

# NORTHERN NEW MEXICO COLLEGE SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS Year Ended June 30, 2011

10-04	Improper Account Coding – Foundation	Resolved
10-05	Timely Reconciliations – Foundation	Repeat & Modify
10-06	Lack of Board Minute Retention – Foundation	Repeat & Modify
10-07	Improper Internal Controls over Journal Entries – Foundation	Repeat & Modify
10-08	Timely Reconciliations of Subsidiary Ledgers – Foundation	Repeat & Modify
10-09	Financial Close and Reporting – Foundation	Repeat & Modify
10-10	Improper Maintenance of Financial Systems Over Federal Programs	Resolved
10-11	Davis Bacon Act	Repeat & Modify
10-12	Eligibility – Student Support Services Program	Repeat & Modify
10-13	Level of Effort – Maintenance of Effort	Repeat
10-14	Procurement	Resolved
10-15	Reporting	Resolved
10-16	Upward Bound Final Reporting	Resolved
10-17	Equipment – Lack of Adequate Policies	Repeat
10-18	Late Submission of Data Collection Form	Repeat
10-19	Eligibility – Educational Opportunities Centers Program	Repeat

# A. SUMMARY OF AUDITORS' RESULTS

Financial Statements			
Type of auditors' report issued		Unqualified	
Internal control over f	inancial reporting:		
<ul> <li>Material weakness(es) identified?</li> </ul>		X Yes	No
<ul> <li>Significant deficiency(s) identified?</li> </ul>		XYes	None reported
Non-compliance material to financial statements noted?		X Yes	No
Federal Awards			
Internal control over n	najor programs:		
<ul><li>Material weakness(es) identified?</li></ul>		X Yes	No
<ul> <li>Significant deficiency(s) identified?</li> </ul>		X Yes	None reported
Type of auditor's report issued on compliance for major programs:		Qualified	
_	disclosed that are required ccordance with section 510(a)	X Yes	No
Identification of Major Pro	gram		
CFDA Number Na 84.141 84.031 84.007/84.033/84.063/ 84.375/84.376/84.038/ 84.268	me of Federal Program or Cluster Migrant Education Higher Education Institutional Ai Student Financial Aid Cluster	d	
84.042/84.066 84.394A	TRIO Cluster State Fiscal Stabilization Fund – E	Education - ARF	RA
Dollar threshold used to di and type B programs	stinguish between type A	\$ 300,0	000
Auditee qualified as low-risk auditee?		Yes	X No

#### B. FINANCIAL STATEMENT FINDINGS

## 05-01 Timely Reconciliations of Subsidiary Ledgers (Material Weakness)

#### CONDITION

During the year ended June 30, 2011, we noted the subsidiary ledgers for Accounts Receivable and Grant Deferred Revenue were not reconciled with the general ledger. Based on our inquiry and review of schedules and documents, it does not appear that an appropriate and comprehensive reconciliation process has been in place for several years.

#### **CRITERIA**

Formal reconciliations help ensure that errors and fraud are detected and corrected timely. Formal written procedures help ensure that internal control activities are communicated to employees so that internal controls are performing as intended. Additionally, regular reconciliations ensure accuracy in financial reporting.

#### **EFFECT**

There is an increased risk that errors or fraud may not be detected timely. Management may not be receiving accurate financial information. The completion of the audit was delayed while the reconciliations were performed as well. It also appears the College may not be collecting all amounts due under the various contract and grants and overdrawing on others.

#### **CAUSE**

Turnover in the accounting staff and the lack of a formalized, written procedures resulted in the lack of timely reconciliation of the accounts. There are no formal job descriptions or procedures to ensure reconciliations are performed timely and accurately, and subject to appropriate review.

#### RECOMMENDATION

The College should develop written procedures for the reconciliation of all balance sheet accounts to their subsidiary ledgers to ensure accuracy of the monthly financial statements and underlying subsidiary ledgers. Further, the College should ensure that formal job descriptions include responsibility for performing reconciliation procedures on a regular basis. Also, all reconciliations should be subject to appropriate and timely management review.

#### MANAGEMENT RESPONSE

The Business Office staff has made significant progress in correcting this finding as steps of corrective action continue to be implemented to include formal written procedures and updating of job descriptions, as well as implementing appropriate and timely management review.

### 09-01 Segregation of Duties - Payroll (Significant Deficiency)

#### CONDITION

During our documentation and testing of internal controls, we noted that certain individuals have access to change pay rates and create new employees within Banner.

#### CRITERIA

Proper internal control structure requires an appropriate segregation of duties so as to provide reasonable assurance with regard to the reliability of financial reporting, effectiveness and efficiency of operations, and compliance with applicable laws and regulations.

#### **EFFECT**

The ability of one individual to both create new employees and change pay rates results in the potential for the creation of fictitious employees, the creation of erroneous or fictitious disbursements, or both.

#### **CAUSE**

In the prior year, a vacancy in the Human Resources Office created an improper segregation of duties. Management filled this position which restored proper segregation; however, this was not completed until February 2011.

#### RECOMMENDATION

Banner provides the ability to restrict user access to various functions. We suggest that management conduct a review of individuals with access to Banner screens that allow entry of employees and changes in pay rates, and update these permissions so that no individual has access to both functions.

#### MANAGEMENT RESPONSE

As noted in the FY10 response, duties have been properly segregated so that the Payroll Manager is not able to create new employees and also make pay rate changes and process payroll. HR is the only department that can create and enter new employees into Banner. The College will take appropriate action to ensure pay rate changes made by the Payroll Manager are reviewed from pay period to pay period to eliminate the risk of rates being changed inappropriately.

#### 09-02 Improper Internal Controls Over Journal Entries (Significant Deficiency)

#### CONDITION

Deficiencies in the design and implementation exist in multiple areas of the journal entry cycle. We noted that an improper segregation of duties exists over preparation and review of journal entries resulting from improperly designed controls. In addition, the current system for preparing journal entries does not allow for the definitive identification of the preparer. Certification by the reviewer is also inconsistent. We noted cases where documentation over journal entries absent or insufficient. We identified instances where the College was unable to document entries posted to the general ledger, and a case where expenditures were coded to incorrect accounts. The ultimate result is a weak control structure which may lead to inappropriate postings to the general ledger.

#### **CRITERIA**

The internal control structure should be designed and implemented so as to provide reasonable assurance with regard to the reliability of financial reporting, effectiveness and efficiency of operations, and compliance with applicable laws and regulations.

#### **EFFECT**

An increased risk due to error or fraud which could occur resulting is misappropriation of assets.

#### **CAUSE**

Internal controls have not been designed and implemented appropriately.

#### RECOMMENDATION

We recommend that the College implement automated procedures to ensure that individuals who prepare entries cannot also post them, or implement procedures for independent review of all posted entries to detect inappropriate postings. We also suggest adoption of a formal policy to ensure every entry is reviewed by an individual other than the preparer. Finally, we recommend that implemented policies and procedures are designed to ensure a clear audit trail over the entry, including certification by the preparer and reviewer, identification of the identification of the individual posting the entry, and documentation supporting the amounts, accounts, and necessity of the entry.

#### MANAGEMENT RESPONSE

This response provides a clarification to the response provided in the FY10 audit. Beginning in late FY10, the College implemented a change in the Banner System to not automatically approved any journal entries entered by an approver. Although the system did not prevent journal entries entered by an approver from going into his/her queue for approval, the second level of review would ensure that the data entry person is also not the approver. The College has fully implemented clear certification and identification of who is the preparer and who is the approver. In addition, in FY13 all approvers have only "query access" to all JE entry screens.

## 09-03 Review of Bank Reconciliations (Material Weakness)

#### CONDITION

Bank reconciliations were not being properly reviewed and approved by management.

#### **CRITERIA**

Proper internal control structure requires an appropriate segregation of duties so as to provide reasonable assurance about the achievement of the entity's objectives with regard to reliability of financial reporting, effectiveness and efficiency of operations, and compliance with applicable laws and regulations.

#### **CAUSE**

Lack of formal policies and procedures along with turnover in the business office resulted in a lack of appropriate approval processes.

#### **EFFECT**

Errors or irregularities can occur and go undetected during the reconciliation process because no one is reviewing the reconciliation.

#### RECOMMENDATION

We recommend that the Business Office develops formal policies and procedures to ensure proper segregation of duties and appropriate review processes.

#### MANAGEMENT RESPONSE

The College has reviewed its business office internal processes with management personnel responsible for supervising employees preparing the bank reconciliations. Formal internal procedures are being developed to include management review for accuracy and consistency before signing off for approval.

## 09-04 Timely Reconciliation of Bank Reconciliations (Material Weakness)

#### CONDITION

Bank reconciliations were not performed over 2011 cash accounts until December 2011.

#### **CRITERIA**

Appropriate internal controls over cash require timely reconciliation of institutional accounts to the general ledger in order to ensure adequate control over cash receipts and disbursements.

#### **EFFECT**

Not reconciling cash accounts on a monthly basis creates the opportunity for errors or inappropriate transactions to occur undetected.

#### **CAUSE**

Vacancies and turnover within the accounting staff resulted in a significant delay in the reconciliation process. As of the 2011 fiscal year end, the College had completed reconciliations of some cash accounts relevant to fiscal year 2010, but had yet to begin reconciliation of the 2011 accounts. Further, the reconciliations of the 2010 accounts had not yet been reviewed.

#### RECOMMENDATION

We suggest that the College prioritize the reconciliation process and implement policies and procedures to ensure that all cash accounts are reconciled and reviewed monthly.

#### MANAGEMENT RESPONSE

In 2010, the College lacked adequate business office personnel necessary to address the workload requirements associated with the preparation of monthly bank reconciliations. In 2011, the Board of Regents approved additional staff resources to address the business office personnel requirements that afforded the College an opportunity to reorganize and establish more formal business functions with increased responsibilities for general ledger maintenance, grants, maintenance, fixed assets, budget management, procurement, human resources and payroll. The increase in staff enabled the College to address a backlog of bank reconciliations, as well as other financial areas of concern for 2010 and 2011.

# 09-05 Perkins Loan Receivable (Significant Deficiency)

#### CONDITION

The College was not reconciling the Perkins Loan Receivable throughout the year. The College was dependent upon a third party service provider to monitor the receivable balance.

#### **CRITERIA**

It is the responsibility of the College to ensure that receivable balances are traceable to third party evidence.

#### **EFFECT**

There is an increase for the likelihood that errors in financial reporting could arise due to the loan receivable for Perkins not being tracked. Based on our testing, there is an unreconciled balance of \$280,397 between the College and the third-party service provider.

#### CAUSE

Lack of reconciliations.

#### RECOMMENDATION

We recommend the College implement effective reconciliation controls between the College's records and those of any third-party service providers involved in administration of loan balances.

#### MANAGEMENT RESPONSE

The College is working with a consulting firm and third-party service provider to remedy this finding. In the coming months, as the Business Office is fully staffed, we will concentrate on implementing an effective reconciliation process that will be assigned as a primary function to a staff accountant.

### 09-06 Capital Assets - Lack of Adequate Policies (Significant Deficiency and Compliance)

#### CONDITION

The College conducted a physical inventory of capital assets however based on our review of the physical count documents, they did not reflect all changes in the capital asset system. Reconciliations between capital asset listing and the physical inventory were not performed for the year.

#### **CRITERIA**

Section 12-6-10 NMSA 1978, 2.20.1.8 NMAC states, agencies should implement systematic and well-documented methods for accounting for their capital assets and to conduct a physical inventory of \$5,000 or more for items under their control.

Section 13-6-1 (B) NMSA 1978, states "The governing authority shall, as a prerequisite to the disposition of any items of tangible personal property: (1) designate a committee of at least three officials of the governing authority to approve and oversee the disposition; and (2) give notification at least thirty days prior to its action making the deletion by sending a copy of its official finding and the proposed disposition of the property to the state auditor... duly sworn and subscribed under oath by each member of the authority approving the action."

#### **EFFECT**

The College is not in compliance with Sections 12-6-10. 13-6-1(B) NMSA 1978, and 2.20.1.8 NMAC. Thus, there is an increased risk that the loss or theft of capital assets would be undetected. There is also a risk that capital assets and expenditures could be materially misstated on the financial statements.

#### CAUSE

There were not sufficient formalized policies and procedures in place to ensure that once the physical inventory was performed it was reconciled to the capital asset subledger.

#### RECOMMENDATION

We recommend that the College develop policies and procedures surrounding tracking and managing of capital assets. Expenditures surrounding capital assets should be tracked and reviewed on a monthly basis for all transactions including acquisitions, depreciation, and disposition, and for items that need to be capitalized. An annual physical inventory should be reconciled to the capital assets module.

09-06 Capital Assets - Lack of Adequate Policies (Significant Deficiency and Compliance) (Continued)

## MANAGEMENT RESPONSE

The College has noted this finding and has assigned additional resources to this function to ensure that all physical inventories are performed timely and that the inventory is being reconciled to the capital asset subledger.

## 09-07 Recording Prior Period Audit Adjustments (Significant Deficiency)

#### CONDITION

We noted that the College recorded prior year's audit adjustments multiple times which resulted in two erroneous entries.

#### **CRITERIA**

The College's internal beginning financial balances should agree to prior year audited balances.

#### **EFFECT**

Failure to properly post adjustments from the prior year results in inaccurate financial reporting. Thus, management and other users of the financial statements and related reporting received inaccurate financial information during the current fiscal year.

#### **CAUSE**

Turnover within the accounting staff and the lack of formalized written procedures resulted in the failure to record audit adjustments.

#### RECOMMENDATION

The College should implement procedures to ensure balances are reconciled to prior audited balances as soon as they are available, and that necessary adjustments to bring Banner into agreement with audited balances are completed on a timely basis.

#### MANAGEMENT RESPONSE

This finding has been noted and steps are being taken to implement procedures to ensure accountants are verifying that balances are reconciled to prior audited balances and that entries in Banner are accurate.

#### 09-18 Improper Controls Over Cash Receipts (Significant Deficiency)

#### CONDITION

Cash drawers are not changed out and reconciled following a change in cashiers. The College is not consistently performing reconciliations of cash receipts. Individuals preparing and depositing cash receipts do not certify their actions. Additionally, individuals posting cash receipts to Banner are allowed inappropriate access to a module that allows them to both decrease a student's account balance while receiving cash payments.

#### **CRITERIA**

Formal reconciliations help ensure that errors and fraud are detected and corrected timely and begin with a reconciliation of the cash drawer when cashiers are changed. Formal written procedures help ensure that internal control activities are communicated to employees so that internal controls are performing as intended. Additionally, regular reconciliation ensures accuracy in financial reporting. Certification by the individuals preparing and depositing cash receipts to the bank are important to establish proper segregation of duties. Proper access controls within the IT system are also a preventative control which segregates access to financial information from custody of assets.

#### **EFFECT**

An inappropriate reconciliation process over the cash receipts process, failure to establish appropriate segregation of duties over depositing cash receipts to the bank, or both, and inadequate access controls provides for greater opportunity of error or misappropriation of funds.

#### **CAUSE**

The process of reconciling the cash drawers upon a change in cashier has not been properly implemented.

Reconciliations are either not being consistently performed or certified by the preparer and reviewer. In addition, the current system does not provide for efficient reconciliation of cash receipts.

Current internal policy does not mandate that individuals preparing the deposit slip and depositing the funds certify their actions.

Current access controls allow individuals receiving cash improper access to financial records and the ability to modify financial information.

#### 09-18 Improper Controls Over Cash Receipts (Significant Deficiency) (Continued)

#### RECOMMENDATION

We recommend that at every change in cashier, a reconciliation of the cash drawer be performed. We recommend that the College correct the spreadsheet export used to reconcile cash receipts to allow more efficient reconciliation. Reconciliation of cash receipts should be performed timely, ideally daily, and both preparation and review should be certified.

The individual preparing the deposit slip should be distinct from the individual depositing the funds in the bank. Both individuals should certify their actions to document appropriate segregation of duties.

Proper access controls should be established and followed that will allow posting of cash receipts, but not the ability to alter a student's account in any other way.

#### MANAGEMENT RESPONSE

The College has implemented and enforces the process of reconciling cash drawers at every change in cashier. When the primary cashier is relieved for lunch, the interim cashier uses a petty cash drawer to make change for the customer, if necessary, and provides manual receipts. Receipts are then entered into Banner by the primary cashier upon return, eliminating the need for the interim cashier to access the main cash drawer. Reconciliation of the cash receipts is performed at the end of the day or at each cashier change, other than the lunch hour. Both the preparer and reviewer certify their actions by initialing or signing the reconciliation spreadsheet. In addition, the cashier who prepares the deposit slip is distinct from the individual who make the deposit.

Regarding the cashier having access to a module that allows them to both decrease a student's account balance while receiving cash payments, the cashier has this access to apply payments for a student as needed. The process to apply payments is run independently by another person on a daily basis. The cashier only applies payments when a student makes a payment and immediately needs to set up a payment plan in order not to be dropped from classes. The College will review these authorities to ensure proper controls are in place.

#### 10-01 Financial Close and Reporting (Material Weakness)

#### CONDITION

The financial closing and reporting process is not well established and documented, including the identification and updating of internal and external financial reporting requirements and deadlines; the methodology, format, and frequency of required analyses; roles and responsibilities; changes and analyses of financial information and requirements. This includes a process to periodically reconcile balance sheet accounts to the supporting detail. Capital assets, cash, grants receivables, other receivables, and fund balance were still being reconciled at the time of the audit. The College was not prepared for the audit initially so the audit team had to leave the College twice. After the second time, the College had to hire consultants to help reconcile subledgers. Additionally, adjusting journal entries are not entered in a timely manner, which results in untimely financial close and reporting. After the auditors received the original trial balance, sixty (60) adjusting journal entries were posted to Banner to properly close the fiscal year out.

#### **CRITERIA**

Sound internal controls include procedures to ensure financial closing and reporting process are complete and lead to accurate and timely financial reporting.

#### **EFFECT**

There is an increased risk of error or fraud in the financial records.

#### **CAUSE**

There are not sufficient formal policies and procedures in place over financial close and reporting due to a high level of turnover in the Business and Administration offices.

#### RECOMMENDATION

We recommend that the College develop policies and procedures to outline the requirements, timelines and responsibilities over the financial control and reporting process and obtain the necessary staffing to carry this out.

## 10-01 Financial Close and Reporting (Material Weakness) (Continued)

#### MANAGEMENT RESPONSE

In 2010 and 2011, the College lacked adequate Business Office personnel necessary to address the workload requirements of the institution. In 2011, the Board of Regents approved additional staff resources to address the business office personnel requirements that afforded the College an opportunity to reorganize and establish more formal business functions with increased responsibilities for general ledger maintenance, grants management, fixed assets, budget management, procurement, human resources and payroll. The College has also established a formal internal audit function within the College reporting directly to the President and/or Board of Regents.

#### 10-02 Improper Accounting for Capital Assets (Significant Deficiency)

#### CONDITION

During our testing of the Repairs and Maintenance Accounts (BR & R and ER & R) we noted \$9,304 of capital assets that was not included in the capital assets detail listing or capitalized during the year. Additionally, the College does not review the repairs and maintenance accounts to ensure that only items to be expensed are included in repairs and maintenance.

#### **CRITERIA**

Section 12-6-10 NMSA 1978 requires a capitalization threshold of \$5,000 for fixed assets, which includes infrastructure and improvements to land and buildings.

#### **EFFECT**

The College did not thoroughly review the general ledger detail for repairs and maintenance and adjust out any items that meet the state's capital asset threshold.

#### **CAUSE**

The College was not aware of GASB requirements.

#### RECOMMENDATION

We recommend that the College review its repairs and maintenance accounts for items over the capitalization threshold to ensure that capital assets are reported properly.

#### MANAGEMENT RESPONSE

The College has made significant progress from FY10 and continues to improve its processes to ensure that capital assets are reported properly. The inventory and fixed asset function has been specifically assigned to staff within the Business Office and procedures will be completed in FY13.

10-05 Timely Reconciliation of Bank Reconciliations and Certificates of Deposit - Foundation (Material Weakness)

#### CONDITION

Bank reconciliations were not performed over 2011 cash accounts until February 2012. In addition we noted the Foundation did not accrue interest for the 2011 certificate deposit accounts until February 2012 and could not identify interest related to the endowment accounts.

#### CRITERIA

Appropriate internal controls over cash require timely reconciliation of institutional accounts to the general ledger in order to ensure adequate control over cash receipts and disbursements.

#### **EFFECT**

Not reconciling cash accounts on a monthly basis creates the opportunity for errors or inappropriate transactions to occur undetected.

#### **CAUSE**

Vacancies and turnover within the accounting staff resulted in a significant delay in the reconciliation process. In addition, the present accounting staff at the College was unaware the Foundation had certificates of deposits.

#### RECOMMENDATION

We suggest that the Foundation prioritize the reconciliation process and implement policies and procedures to ensure that all cash accounts are reconciled and reviewed monthly.

#### MANAGEMENT RESPONSE

In 2010, the College lacked adequate business office personnel necessary to address the workload requirements associated with the Foundation's monthly bank reconciliations. In 2011, the Board of Regents approved additional staff resources to address the business office personnel requirements that afforded the College an opportunity to reorganize and establish more formal business functions with increased responsibilities for general ledger maintenance, grants management, fixed assets, budget management, procurement, human resources and payroll. The increase in staff had enabled the College to address the Foundation's backlog of bank reconciliations and Certificates of Deposits for 2010 and 2011.

## 10-06 Lack of Board Minute Retention - Foundation (Significant Deficiency)

#### CONDITION

During our audit, we noted the Foundation did not have any board minutes related to the February 16, 2011 board meeting.

#### **CRITERIA**

Appropriate accounting practices require the Foundation to keep formal minutes of all meetings to record activities of the Board and documentation of Board approval of actions taken at the meetings.

#### **EFFECT**

We are unable to determine whether there was discussion and approval of any significant transactions during the meeting.

#### CAUSE

Due to turnover within the accounting staff, the Foundation was unable to locate the minutes.

#### RECOMMENDATION

We suggest that the Foundation keep formal minutes of all meetings and document approval of all major transactions.

#### MANAGEMENT RESPONSE

The College has increased its participation with the membership of the Foundation and is working closely with its board to ensure that adequate support services are provided. The College has also reassigned staff resources to the Foundation and has received staffing assistance from the Los Alamos Foundation to establish formal policies and procedures for its daily operation. The administration of the College will work with the Foundation to ensure that formal meeting minutes are kept and related documentation supporting board actions are maintained.

# 10-07 Improper Internal Controls Over Journal Entries - Foundation (Significant Deficiency)

#### CONDITION

During our testwork over journal entries, we noted 3 out of 7 entries tested were not approved. We additionally noted a significant period of time between the time the journal entries were created and when they were posted in Banner.

#### **CRITERIA**

The internal control structure should be designed and implemented so as to provide reasonable assurance with regard to the reliability of financial reporting, effectiveness and efficiency of operations, and compliance with applicable laws and regulations.

#### **EFFECT**

There is an increased risk that errors or fraud may not be detected timely. Management may not be receiving accurate financial information.

#### CAUSE

Turnover in the accounting staff and the lack of a formalized, written procedures resulted in the lack of controls over journal entries.

#### RECOMMENDATION

We recommend that the Foundation implement procedures for independent review of all posted entries to detect inappropriate postings. We also suggest adoption of a formal policy to ensure every entry is reviewed and posted in a timely manner.

#### MANAGEMENT RESPONSE

The College has made significant progress to ensure that all posted entries are reviewed and approved timely and completely. Recently, procedures have been developed for this process.

### 10-08 Timely Reconciliations of Subsidiary Ledgers - Foundation (Material Weakness)

#### CONDITION

We noted that, during the year, the subsidiary ledger for Pledge Receivable, Investments and In-Kind contributions were not reconciled with the general ledger. Based on our inquiry and review of schedules and documents, it does not appear that an appropriate and comprehensive reconciliation process has been in place for several years.

#### CRITERIA

Formal reconciliations help ensure that errors and fraud are detected and corrected timely. Formal written procedures help ensure that internal control activities are communicated to employees so that internal controls are performing as intended. Additionally, regular reconciliation ensures accuracy in financial reporting.

#### **EFFECT**

There is an increased risk that errors or fraud may not be detected timely. Management may not be receiving accurate financial information. The completion of the audit was delayed while the reconciliations were performed and audit procedures resulted in at least one material audit adjustment. Supporting schedules are stale-dated and inaccurate.

#### **CAUSE**

Turnover in the accounting staff and the lack of a formalized, written procedures resulted in the lack of timely reconciliation of the accounts. There are no formal job descriptions or procedures to ensure reconciliations are performed timely and accurately, and subject to appropriate review.

#### RECOMMENDATION

The Foundation should develop written procedures for the reconciliation of all balance sheet accounts to their subsidiary ledgers to ensure accuracy of the monthly financial statements and underlying subsidiary ledgers. Further, the Foundation should ensure that formal job descriptions include responsibility for performing reconciliation procedures on a regular basis. Also, all reconciliations should be subject to appropriate and timely management review.

# MANAGEMENT RESPONSE

On behalf of the Foundation, the College will develop written procedures for the reconciliation of balance sheet accounts to subsidiary ledgers to ensure accuracy of the monthly financial statements. In addition, the College is currently in the process of filling other general ledger accountants within the Business Office that includes responsibilities for performing the monthly reconciliation of bank and investment accounts in the proposed job description. The Business Office will also formalize its process for management's timely review of reconciliations.

## 10-09 Financial Close and Reporting - Foundation (Material Weakness)

#### CONDITION

The financial closing and reporting process is not well established and documented, including the identification and updating of internal and external financial reporting requirements and deadlines; the methodology, format, and frequency of required analyses; roles and responsibilities; changes and analyses of financial information and requirements. This includes a process to periodically reconcile balance sheet accounts to the supporting detail. Cash, investments, pledge receivable, and fund balance were still being reconciled at the time of the audit.

#### **CRITERIA**

Sound internal controls include procedures to ensure financial closing and reporting process are complete and lead to accurate and timely financial reporting.

#### **EFFECT**

There is an increased risk of error or fraud in the financial records.

#### **CAUSE**

There are not sufficient formal policies and procedures in place over financial close and reporting due to a high level of turnover in the Business and Administration offices.

#### RECOMMENDATION

We recommend that the Foundation develop policies and procedures to outline the requirements, timelines and responsibilities over the financial control and reporting process and obtain the necessary staffing to carry this out.

#### MANAGEMENT RESPONSE

In 2010 and 2011, the College lacked adequate Business Office personnel necessary to address the workload requirements of the institution. In 2011, the Board of Regents approved additional staff resources to address the business office personnel requirements that afforded the College an opportunity to reorganize and establish more formal business functions with increased responsibilities for general ledger maintenance, grants management, fixed assets, budget management, procurement, human resources and payroll. The College has also established a formal internal audit function within the College reporting directly to the President and/or Board of Regents.

## C. MAJOR FEDERAL AWARD PROGRAM

# 09-14 Allowability - Time and Effort Reports (Material Weakness and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Higher Education Institutional Aid, Migrant Education, TRIO Cluster, CFDA Number: 84.031, 84.031C, 84.031S, 84.031M, 84.141, 84.042, & 84.066

#### CONDITION

The payroll distribution system does not provide for the confirmation of activity allocable to each sponsored agreement for employees working for multiple cost objectives.

#### **CRITERIA**

OMB Circular A-21, *Cost Principles for Educational Institutions*, requires that the apportionment of employees' salaries and wages which are chargeable to more than one sponsored agreement or other cost objective must recognize the principle of after-the-fact confirmation or determination so that costs distributed represent actual costs, unless a mutually satisfactory alternative agreement is reached.

### **EFFECT**

Because no after-the-fact confirmation is prepared, the apportionment of the wages of salaried employees is uncertain. This results in the wages of all employees working on multiple cost objectives to be questioned costs.

#### **OUESTIONED COSTS**

Unknown

# **CAUSE**

The College's manual timesheet system appears to be sufficient to certify activity for employees working for a single cost objective (e.g., an employee working 100% on one federal program); however, as the timesheets do not provide sufficient information to distinguish activity applied towards different cost centers (e.g., general fund vs. federal program), and there is no mitigating system to certify this information, it is not possible to distinguish activity applied towards each cost center.

# 09-14 Allowability - Time and Effort Reports (Material Weakness and Non-Compliance) (Continued)

#### RECOMMENDATION

We recommend that the College implement a payroll distribution system approved by OMB A-21, such as the After-the-Fact Activity Records. Under this plan, activity reports estimating the employees activity to different sponsored agreements or objectives are prepared at least every academic term but no less frequently than every six months. The amount of activity expended by an individual is then updated to appropriately reflect the actual activity expended. The record is then certified by an individual familiar with the work, e.g., the Department Chair, Dean, Program Manager.

## MANAGEMENT RESPONSE

The College has established a Time and Effort Reporting tool as well as a formal policy to meet the time and effort reporting requirements of the grant agreement. The initial implementation was rolled out at the end of FY10 and improvements were made through FY11. In FY12, the Office of Grants and Special Projects has taken over the function in order to ensure that proper and timely submission of time and effort reports is occurring.

### 09-15 Level of Effort (Material Weakness and Non-Compliance)

Funding Agency: U.S. Department of Education Title: Higher Education Institutional Aid

CFDA Number: 84.031C

#### CONDITION

The Grant Agreements for the College Cost Reduction and Access Act (CCRAA) state the required percentage for level of effort of key personnel that is required to be met. The required level of effort for the grant could not be re-calculated due to the fact that it is not being tracked by the College.

#### CRITERIA

The following is an excerpt from the OMB Circular A-21:

- (1) Charges to Federal awards for salaries and wages, whether treated as direct or indirect costs, will be based on payrolls documented in accordance with generally accepted practice of the governmental unit and approved by a responsible official(s) of the governmental unit.
- (2) No further documentation is required for the salaries and wages of employees who work in a single indirect cost activity.
- (3) Where employees are expected to work solely on a single Federal award or cost objective, charges for their salaries and wages will be supported by periodic certifications that the employees worked solely on that program for the period covered by the certification. These certifications will be prepared at least semi-annually and will be signed by the employee or supervisory official having firsthand knowledge of the work performed by the employee.
- (4) Where employees work on multiple activities or cost objectives, a distribution of their salaries or wages will be supported by personnel activity reports or equivalent documentation which meets the standards in subsection
- (5) Unless a statistical sampling system or other substitute system has been approved by the cognizant Federal agency. Such documentary support will be required where employees work on:
  - (a) More than one Federal award,
  - (b) A Federal award and a non-Federal award,
  - (c) An indirect cost activity and a direct cost activity,
  - (d) Two or more indirect activities which are allocated using different allocation bases, or
  - (e) An unallowable activity and a direct or indirect cost activity.

# 09-15 Level of Effort (Material Weakness and Non-Compliance) (Continued)

## **EFFECT**

Since level of effort is not being tracked, the College cannot ensure that the required percentage of level of effort is being met as required by the grant.

## CAUSE

The level of effort is not being tracked.

## QUESTIONED COSTS

None

#### RECOMMENDATION

We recommend the College develop and implement a policy that requires Level of Effort to be tracked on a regular basis.

#### MANAGEMENT RESPONSE

The College has established a Time and Effort Reporting tool as well as a formal policy to meet the time and effort reporting requirements of the grant agreement. The initial implementation was rolled out at the end of FY10 and improvements were made through FY11. In FY12, the Office of Grants and Special Projects has taken over the function in order to ensure that proper and timely submission of time and effort reports is occurring.

09-17 Cash Management (Material Weakness and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Higher Education Institutional Aid, Migrant Education, TRIO Cluster CFDA Number: 84.031, 84.031C, 84.031S, 84.031M, 84.141, 84.042, 84.066

#### CONDITION

During our audit testwork, we noted that there is no official review and approval process for cash draw-down amounts reported to the Federal Government. As a result, indirect costs were not reimbursed timely or in the correct amount.

#### **CRITERIA**

Sections 21 and 22 of OMB A-110, *Uniform Administrative Requirements for Grants and Agreements With Institutions of Higher Education, Hospitals, and Other Non-Profit Organizations*, requires that payment to a recipient is contingent on the ability of the awardee's financial management system to provide records that allow accurate, current and complete disclosure of the financial results of each federally-sponsored project or program. This includes maintaining documentation to identify adequately the source and application of funds for federally-sponsored activities. It further specifies, that payment methods shall minimize the time elapsing between the transfer of funds from the United States Treasury and the issuance or redemption of checks, warrants, or payment by other means by the recipients.

#### **CAUSE**

The College has not implemented policies and procedures to ensure grant drawdowns are properly prepared and reviewed prior to submission, including the matching of support to draw down amounts.

#### **EFFECT**

Lack of an appropriate preparation, review, and approval system for drawdowns results in noncompliance with OMB A-110. Failure to comply with OMB A-110 resulted in noncompliance with allowable cost principles specified in OMB A-21 over indirect costs.

QUESTIONED COSTS

Unknown

# 9-17 Cash Management (Material Weakness and Non-Compliance) (Continued)

# RECOMMENDATION

We recommend the College design and implement a system to ensure that amounts requested for payment from granting agencies are accurate, timely, and properly supported. Support and calculations should be reviewed, and certification should be provided by both the individual preparing the request and the individual reviewing it.

#### MANAGEMENT RESPONSE

This finding has been noted and although Banner reports were downloaded to support the draws that were being requested from the federal granting agency, formal reviews were not being performed consistently. The College has implemented a formal review of the calculations to include indirect as well as a review of supporting documentation and a formal approval signature. This was fully implemented in the second quarter of FY12.

NORTHERN NEW MEXICO COLLEGE SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended June 30, 2011

10-11 Davis-Bacon Act (Significant Deficiency and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Higher Education Institutional Aid

CFDA Number: 84.031C

CONDITION

The College is not including required wording in construction contracts to document the applicability of the Davis-Bacon Act and the necessity to pay prevailing wage rates, nor is it obtaining and reviewing

certified payrolls from contractors.

**CRITERIA** 

Title 29 of the Codified Federal Register, Section 5, requires that contracts for construction involving Federal funds in excess of \$2,000 must include specific clauses regarding the requirement of the contractor to pay prevailing wages and to provide copies of certified payrolls, including a Statement of

Compliance, to the grantee.

**EFFECT** 

The omission of appropriate wording in contracts covered under the Davis-Bacon Act and the failure to obtain and review weekly certified payrolls results in noncompliance with 29 CFR 5 and therefore causes all expenditures under this act to be considered questioned costs.

**QUESTIONED COSTS** 

Construction expenditures incurred during fiscal year 2011, which fall under the provisions of the Davis-Bacon Act resulted in \$12,000 in questioned costs.

**CAUSE** 

The College's unfamiliarity with the provisions of Davis-Bacon and lack of formal policies and

procedures for complying with the Act resulted in the noncompliance.

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## 10-11 Davis-Bacon Act (Significant Deficiency and Non-Compliance) (Continued)

## RECOMMENDATION

We recommend that the College design and implement policies and procedures to ensure that any construction contract over \$2,000 is evaluated to determine if the provisions of the Davis-Bacon Act apply, and this determination should be properly documented and certified. If an affirmative determination is derived, the policy should dictate that required wording be included in the contract and processes should be enacted to ensure certified payrolls are obtained from the contractor, including the Statement of Compliance, and that these are reviewed and filed for the minimum three years required under the Act.

## MANAGEMENT RESPONSE

The College will develop policies and procedures to ensure that construction contracts over \$2000 are evaluated to determine if the provisions of the Davis-Bacon Act apply. Steps are being taken to include wording in the appropriate contracts as required. The Business Office will also work with the Capital Projects Director to ensure that certified payrolls are being obtained from the contractors as well as reviewed and retained for a minimum of three years as required under the Act.

10-12 TRIO - Eligibility-Student Support Services Program (Significant Deficiency and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: TRIO Cluster

CFDA Number: 84.042, 84.066

## CONDITION

The College is not determining the eligibility of students to participate under the Student Support Services program past the initial determination made at acceptance. In addition, the College was unable to provide documentation listing the students who participate in the Student Support Services program.

#### **CRITERIA**

Title 20 of the US Code, Section 1091, specifies that for any individual receiving a grant, loan, or work assistance under Subchapter IV Title 20, which includes the Student Support Services program (20 USC 1070a-14), the eligibility is restricted to one 12-month period, i.e., eligibility must be determined at least every 12 months.

### **EFFECT**

Failure to maintain support for student eligibility and to determine eligibility at least every 12 months results in noncompliance with relevant federal regulation. Therefore, any expenditures made to students without supporting documentation or who have not been determined eligible within the last 12 months are questioned costs.

## QUESTIONED COSTS

Unknown

#### **CAUSE**

The College's unfamiliarity with the requirement to determine eligibility at least every 12 months has resulted in noncompliance with relevant guidance. In addition, both of these programs had ended by the date of fieldwork and therefore the College had difficulty locating files.

# 10-12 TRIO - Eligibility-Student Support Services Program (Significant Deficiency and Non-Compliance) (Continued)

## RECOMMENDATION

We recommend that the College design and implement policies and procedures to ensure that the eligibility of students participating in this program is determined at least every 12 months.

#### MANAGEMENT RESPONSE

The SSS program ended and staff assigned to run the program were no longer employed at the College. The Business Office made every effort to locate all files associated with this program. This program is no longer an active program at the College.

NORTHERN NEW MEXICO COLLEGE SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year Ended June 30, 2011

10-13 Level of Effort - Maintenance of Effort (Material Weakness and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Higher Education Institutional Aid

CFDA Number: 84.031, 84.031C, 84.031S, 84.031M

CONDITION

The payroll distribution system does not provide for the confirmation of activity allocable to each sponsored agreement for employees working for multiple cost objectives. Therefore, the College cannot

ensure that the required level of effort is being met for the relevant employees.

**CRITERIA** 

OMB Circular A-21 Section J. 10. 2. specifies that federal award recipients must provide for a means of properly apportioning employees' wages and expenses between grants using an accepted method. The method should ensure that employee wages are properly approved and charged to federal programs in

a timely manner, i.e. within a six month time-frame.

**EFFECT** 

Because no after-the-fact confirmation is prepared, compliance with the minimum required amount of time spent on the grant for relevant employees cannot be certain.

**QUESTIONED COSTS** 

Unknown

**CAUSE** 

Processes do not exist to ensure employees properly track and periodically certify their time spent working on grant programs.

RECOMMENDATION

We recommend that the College design and implement policies and procedures to ensure that any time spent working on grant programs has been tracked and periodically certified by employees. Additionally, we recommend that the College ensures the employees certifying their time understand what time qualifies for grant programs and when the certifications should occur.

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10-13 Level of Effort - Maintenance of Effort (Material Weakness and Non-Compliance) (Continued)

## MANAGEMENT RESPONSE

The College has established a Time and Effort Reporting tool as well as a formal policy to meet the time and effort reporting requirements of the grant agreement. The initial implementation was rolled out at the end of FY10 and improvements were made through FY11. In FY12, the Office of Grants and Special Projects has taken over the function in order to ensure that proper and timely submission of time and effort reports is occurring.

10-17 Equipment - Lack of Adequate Policies (Significant Deficiency and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Higher Education Institutional Aid, TRIO Cluster, & State Fiscal Stabilization Cluster-

**Education (ARRA)** 

CFDA Number: 84.031, 84.031C, 84.031S, 84.031M, 84.042, 84.066, 84.394A

#### CONDITION

The College conducted a physical inventory of equipment, including equipment that affected the major federal programs. However based on our review of the physical count documents, the College was unable to provide completed detail of grant funds' capital assets. Additionally, reconciliations between capital asset listing and the physical inventory were not performed for the year.

#### **CRITERIA**

Section 12-6-10 NMSA 1978, 2.20.1.8 NMAC states, agencies should implement systematic and well-documented methods for accounting for their capital assets and to conduct a physical inventory of \$5,000 or more for items under their control.

Section 13-6-1 (B) NMSA 1978, states "The governing authority shall, as a prerequisite to the disposition of any items of tangible personal property: (1) designate a committee of at least three officials of the governing authority to approve and oversee the disposition; and (2) give notification at least thirty days prior to its action making the deletion by sending a copy of its official finding and the proposed disposition of the property to the state auditor ... duly sworn and subscribed under oath by each member of the authority approving the action." Additionally, the Institution shall provide notification of the disposition to the Higher Education Department.

#### **EFFECT**

The College is not in compliance with Sections 12-6-10. 13-6-1(B) NMSA 1978, and 2.20.1.8 NMAC. Thus, there is an increased risk that the loss or theft of capital assets purchased with federal funds would be undetected. There is also a risk that capital assets and expenditures could be materially misstated on the financial statements.

QUESTIONED COSTS Unknown

# 10-17 Equipment - Lack of Adequate Policies (Significant Deficiency and Non-Compliance) (Continued)

#### **CAUSE**

There were not sufficient formalized policies and procedures in place to ensure that once the physical inventory was performed it was reconciled to the capital asset subledger.

#### RECOMMENDATION

We recommend that the College develop policies and procedures surrounding tracking and managing of capital assets. Expenditures surrounding capital assets should be tracked and reviewed on a monthly basis for all transactions including acquisitions, depreciation, and disposition, and for items that need to be capitalized. An annual physical inventory should be reconciled to the capital assets module.

#### MANAGEMENT RESPONSE

The College has noted this finding and has assigned additional resources to this function to ensure that all physical inventories are performed timely and that the inventory is being reconciled to the capital asset subledger.

## 10-18 Late Submission of Data Collection Form (Significant Deficiency and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Migrant Education, Higher Education Institutional Aid, Student Financial Aid Cluster, TRIO Cluster, & State Fiscal Stabilization Cluster - Education (ARRA)

CFDA Number: 84.141, 84.031, 84.031C, 84.031S, 84.031M, 84.007, 84.033, 84.063, 84.375, 84.376, 84.038, 84.268, 84.042, 84.066, 84.394A

#### CONDITION

The College did not finalize the Fiscal Year 2011 audit until September 2012 and did not submit the Data Collection Form to the Federal Audit Clearinghouse until September 2012.

#### **CRITERIA**

According the OMB Circular A-133, the Data Collection Forms are to be submitted to the Federal Audit Clearinghouse (FAC) within nine months after the fiscal year end.

#### **EFFECT**

Due primarily to turnover of accounting personnel, the College is not in compliance with OMB Circular A-133.

## **QUESTIONED COSTS**

Unknown

### **CAUSE**

The College was late in completing the Fiscal Year 2010 audit.

#### RECOMMENDATION

We recommend the College adhere to federal deadlines and all future reporting requirements be met.

### MANAGEMENT RESPONSE

The College did not finalize the Fiscal Year 2011 audit until September 2012 and thus will not be able to submit the required Data Collection Form to the Federal Audit Clearinghouse until it is officially released from the State Auditor's Office.

# 10-19 Eligibility -Educational Opportunities Centers Program (Material Weakness and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: TRIO Cluster

CFDA Number: 84.042 and 84.066

#### CONDITION

During testing of Eligibility for the Educational Opportunities Center program, it is noted that College is unable to provide a listing of students in which services were provided as of June 30, 2011. The system tracks the students based on services provided on the grant fiscal year ended August 31, 2011.

#### **CRITERIA**

The grant requires for eligibility to be maintained on a grant fiscal year, however, fiscal requirements state that the eligibility should also be tracked on a fiscal year.

#### **EFFECT**

The College is unable to determine eligibility as of June 30, 2011.

## **QUESTIONED COSTS**

Unknown

### **CAUSE**

The College was not aware of the requirement for tracking eligibility on a fiscal year basis.

## RECOMMENDATION

We recommend that the College develop policies and procedures to ensure tracking of eligibility on a Fiscal Year basis. In addition, the College should implement procedures to review the listing and to monitor any noncompliance within the program.

#### MANAGEMENT RESPONSE

Currently, the EOC program at Northern utilizes a student tracking database that is endorsed by the U.S. Department of Education. The system, which is set up to provide the institution with Annual Performance Report data, prepares reports based on the grant's reporting cycle- July 1 through August 31st. The college contracts with an external entity to utilize the database. The grant will expend the funds necessary to make the changes to the database in order to allow for reporting on the state's fiscal year. Once the change is complete, the database will allow for queries on both reporting cycles. Therefore, student services administered and student eligibility will be available by both the state's fiscal year and the grant's reporting cycles.

# 11-01 Student Financial Aid Programs - NSLDS Reporting (Significant Deficiency and Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Student Financial Aid Cluster

CFDA Number: 84.007, 84.033, 84.038, 84.063, 84.268, 84.375, 84.376

#### CONDITION

During testing, it was noted that the required status change reports were not filed for 1 of 8 students selected for testing.

#### **CRITERIA**

According to 34 CFR 682.610(c)(1) and (2), the College should be submitting the status information within 30 days after the receipt of the report from the Secretary *or* every 60 days with notification to the guaranty agency. Further, there should be appropriate management review controls in place to timely detect and correct errors in reporting.

#### **EFFECT**

Untimely reporting can potentially affect the College's awards under this program.

## QUESTIONED COSTS

None

## **CAUSE**

The College does not have proper review internal control procedures in place.

#### RECOMMENDATION

We recommend the College institute internal controls to segregate the recordkeeping and authorization duties.

# MANAGEMENT RESPONSE

The Financial Aid staff responsible for reporting status changes works diligently to ensure all students are being reported timely. Northern New Mexico College has recently contracted the National Clearinghouse to process status changes for the College.

# 11-02 Student Financial Aid Programs – Borrower Data Transmission and Reconciliation (Non-Compliance)

Funding Agency: U.S. Department of Education

Title: Student Financial Aid Cluster

CFDA Number: 84.007, 84.033, 84.038, 84.063, 84.268, 84.375, 84.376

#### CONDITION

During testing, it was noted that the monthly reconciliations of the Direct Loan program payments had not been performed prior to March 2011.

#### CRITERIA

34 CFR 402 requires a monthly reconciliation of loan payments between the institution's records and the national database.

#### **OUESTIONED COSTS**

None

#### **EFFECT**

Untimely reporting can potentially affect the College's awards under this program.

#### CAUSE

The College does not have proper review internal control procedures in place.

#### RECOMMENDATION

We recommend that the College personnel responsible for the financial aid program ensure they are current on program requirements so that the College stays in compliance when new requirements are established.

#### MANAGEMENT RESPONSE

The Financial Aid Office was completing the reconciliation of the Direct Loan programs prior to March 2011. In March 2011, a formalized reconciliation process was implement which utilizes an MS Access Query to document the reconciliation. Prior to March 2011, the Financial Aid Office has documentation of the reconciliation process used prior to the implementation of the MS Access Query.

The Financial Aid Office was unable to balance the revenue drawn down from G5 by the Business Office as the draws were being processed but not booked timely. The draws were not reflected in Banner at the time of the Financial Aid reconciliation. The Business Office did update the GL in March with a JE for the revenue that had been received to date. In order to complete the reconciliation process, the Financial Aid Office acquired information from COD which reflected that the cash had indeed been drawn down by the College. The Financial Aid Office also utilized information from Banner to document (balance) expenses. All expenses and revenues were booked correctly by the end of the fiscal year.

The Business Office is aware of the importance of maintaining the General Ledger and is in the process of hiring a dedicated accountant to assist with Grants and Financial Aid.

# 11-03 Procurement - Suspension and Debarment (Material weakness and Non-Compliance)

Funding Agency: U.S. Department of Education, National Science Foundation
Title: Higher Education Institutional Aid, TRIO Cluster, State Stabilization Cluster - Education
(ARRA)

CFDA Number: 84.031, 84.031C, 84.031S, 84.031M, 84.042, 84.066, 84.394A

#### CONDITION

During compliance testwork, 3 out of 3 vendors tested in Title V were not checked for suspension and debarment, 1 out of 1 vendor tested in CCRA were not checked for suspension and debarment, 3 out of 3 vendors tested in Stabilization were not checked for suspension and debarment.

#### **CRITERIA**

Per Cost Circular A-102, recipients shall establish procedures to provide for effective use and/or dissemination of the list to assure that they do not make awards in violation of the nonprocurement debarment and suspension common rule.

#### **QUESTIONED COSTS**

Unknown

#### **EFFECT**

The program is not in compliance with grant requirements and could award contracts to suspended or debarred vendors, which could result in a loss of federal funding.

#### **CAUSE**

The College was unaware of federal requirements.

## RECOMMENDATION

We recommend the College develop procedures to ensure that funding is not awarded to suspended or debarred vendors.

#### MANAGEMENT RESPONSE

The College is aware that prior to any large contract being awarded, the College must ensure that the Contractor has a valid license and that there are no State or Federal issued suspensions or debarments on file. Once the Capital Projects Director position is filled, the Business Office will work closely with that individual to ensure the requirement is being met.

#### D. OTHER MATTERS

# 09-22 Budgetary Comparisons

#### CONDITION

At June 30, 2011, we noted that the College overspent its approved budget in combined revenues and expenditures budget in the following categories:

97,822
1,255,055
164,879
583,547

Student Aid, grant stipends and

Independent Operations \$ 1,479,267

#### **CRITERIA**

Per statute 5.3.4.10 NMAC, total expenditures may not exceed amounts shown in the approved budgets. Adequate internal controls to minimize budget overspending should ensure that budgets are not exceeded by any amount. The point in the disbursement cycle in which the transaction should be cancelled if budget is not available is at the beginning with the purchase request.

#### **EFFECT**

Also, the College has not complied with budgetary compliance requirements as set out in the New Mexico Administrative Code. This may impact future funding.

## **CAUSE**

Also, the College did not submit budget adjustment requests to the Higher Education Department and therefore did not receive proper approvals sufficient to cover expenditures.

#### RECOMMENDATION

We recommend that College budget controls and processes be strengthened to ensure that budgeted amounts are not overspent and budget adjustment requests are completed on a timely basis.

# 09-22 Budgetary Comparisons (Continued)

## MANAGEMENT RESPONSE

The College will implement budget controls and processes to ensure that authorized budgeted amounts are not exceeded and will submit budget adjustment requests for restricted and unrestricted funds as prescribed by the financial deadlines of the Department of Higher Education

### 09-23 Late Financial Audit Report

#### CONDITION

The College issued the audit report subsequent to the November 15, 2011 deadline required by the State Auditor.

#### **CRITERIA**

State Audit Rule 2.2.2.9(A), NMAC states that Colleges and Universities are required to submit the audit report for the year ended June 30, 2011 on or before November 15, 2011.

#### **EFFECT**

The College is not in compliance with State of New Mexico requirements.

#### **CAUSE**

Due to turnover, the College was unable to submit the June 30, 2011 audit report on a timely basis.

#### RECOMMENDATION

The College must ensure that all future audit reports are filed in a timely manner. The College should ensure this process is timely in the future through communication with the State Auditor.

#### MANAGEMENT RESPONSE

Through FY11, the College lacked adequate Business Office personnel necessary to address the workload requirements of the institution. In 2011, the Board of Regents approved additional staff resources to address the Business Office personnel requirements that afforded the College an opportunity to reorganize and establish more formal business functions with increased responsibilities for human resources and payroll. The College believes that it will have sufficient staffing to complete the task in a timely manner for future audits.

# NORTHERN NEW MEXICO COLLEGE EXIT CONFERENCE Year Ended June 30, 2011

The contents of this report were discussed in a closed meeting exit conference held on September 18, 2012 at Northern New Mexico College, with the following in attendance:

# Representing Northern New Mexico College:

Dr. Nancy Barcelo - President

Domingo Sanchez III - Vice President for Finance and Administration
Ricky Serna - Vice President for Advancement
Henrietta Trujillo - Director of Business Operations
Jacob Pacheco - Director of Financial Aid
Connie Manzanares - Financial Aid Assistant Director
Bernie Padilla - Director of Human Resources/Budget
Alex Williams - Sr. Financial Analysis
Alfred Herrera - Board of Regents
Michael Branch - Board of Regents
Sean Weiner - Abeyta, Weiner & Cherne, P.C.

# Representing New Mexico Higher Education Department:

Deborah DeMella - Institutional Financial Director

## Representing Northern New Mexico College Foundation:

Gwen Orona – Foundation Director

Dr. Nancy Barcelo – President (College)

Domingo Sanchez III – Vice President for Finance and Administration (College)

Bernie Padilla – Director of Human Resources/Budget (College)

Frank Orona – Director of Student Services (College)

Ricky Serna – Vice President for Advancement (College)

Richard A. Marquez – Chair, Foundation - LANL

Liddie Martinez – Executive on Loan-LANL/SOCLA

# Representing Moss Adams LLP:

Scott Eliason - Partner