Financial Statements

June 30, 2008 and 2007

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC. (A COMPONENT UNIT OF WESTERN NEW MEXICO UNIVERSITY) TABLE OF CONTENTS

June 30, 2008 and 2007

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WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC. (A COMPONENT UNIT OF WESTERN NEW MEXICO UNIVERSITY) Board of Directors June 30, 2008 and 2007

Robert White, President

Dr. Mary Cowan, Vice President

Richard Lawyer, Treasurer

Dr. Thomas Hines, Secretary

Fred Barraza

Joe Casey

John Myers

Murry Ryan

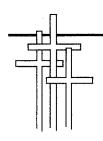
Jan Sherman

Whitney Shoup

Richard Peterson

Bob Martin

F. Gene Gruber



Clifford, Ross, Raudenbush & Cooper, LLC

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITORS' REPORT

Board of Directors
Western New Mexico University Foundation
(A Component Unit of Western New Mexico University)
Silver City, New Mexico

We have audited the accompanying statements of financial position of the Western New Mexico University Foundation, Inc. (Foundation), a not-for-profit organization and component unit of Western New Mexico University, as of June 30, 2008 and 2007, and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures, principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2008 and 2007, and the changes in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated October 31, 2008, on our consideration of the Foundation's internal control over financial reporting and our test of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and

compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Las Cruces, New Mexico

October 31, 2008

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC. (A COMPONENT UNIT OF WESTERN NEW MEXICO UNIVERSITY)

Statements of Financial Position June 30, 2008 and 2007

. governa	2008	2007
ASSETS		
Cash and cash equivalents	\$ 415,217	\$ 596,298
Cash restricted for other organizations Accounts receivable, net of \$ 8,488 and \$9,354	175,156	187,523
allowance for doubtful accounts, respectively	60	_
Investments, net	5,107,168	5,041,839
Capital assets, net of accumulated depreciation	237,912	249,686
Total Assets	\$ 5,935,513	\$ 6,075,346
LIABILITIES AND NET ASSETS		
Liabilities		
Due to Western New Mexico University	\$ 76,084	\$ 121,058
Deposits held for others	175,156	187,523
Total Liabilities	251,240	308,581
NET ASSETS		
Unrestricted	109,502	77,300
Temporarily restricted	752,319	1,092,489
Permanently restricted	4,822,452	4,596,976
Total Net Assets	5,684,273	5,766,765
Total Liabilities and Net Assets	\$ 5,935,513	\$ 6,075,346

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC. (A COMPONENT UNIT OF WESTERN NEW MEXICO UNIVERSITY) Statements of Activities

For the Years Ended June 30, 2008 and 2007

		8	2008			2007	7	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES AND SUPPORT								
Contributions In-kind contributions	\$ 65,495	\$ 311,233	\$ 251,772	\$ 628,500	\$ 23,534	\$ 128,887	\$ 291,120	\$ 443,541
Investment income, net	(52,591)	(184,069)	(26,296)	(262,956)	146,612	513,141	73,306	733,059
Ouner Total revenues and support	56,554	127,164	225,476	409,194	211,238	642,028	364,426	1,217,692
Net Assets Released from Restrictions Satisfaction of program restrictions	467,334	(467,334)	•	1	200,433	(200,433)	1	1
Total Revenues, Support and Release of Restrictions	523,888	(340,170)	225,476	409,194	411,671	441,595	364,426	1,217,692
Expenses Program expenses Ganaral and administrative expenses	327,521			327,521	277,299	1	, t = 1	277,299
Total Expenses	491,686	1		491,686	402,887			402,887
Increase in net assets	32,202	(340,170)	225,476	(82,492)	8,784	441,595	364,426	814,805
NET ASSETS, BEGINNING OF YEAR	77,300	1,092,489	4,596,976	5,766,765	68,516	650,894	4,232,550	4,951,960
NET ASSETS, END OF YEAR	\$ 109,502	\$ 752,319	\$ 4,822,452	\$ 5,684,273	\$ 77,300	\$ 1,092,489	\$ 4,596,976	\$ 5,766,765

The accompanying notes are an integral part of these financial statements.

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC. (A COMPONENT UNIT OF WESTERN NEW MEXICO UNIVERSITY) Statements of Cash Flows

For the Years Ended June 30, 2008 and 2007

	2008	2007
Increase in Net Assets	\$ (82,492)	\$ 814,805
Cash Flows From Operating Activities		
Adjustment to reconcile increase in net assets		
to net cash provided by operating activities:		
Depreciation	11,774	11,919
Provision for uncollectible accounts	(866)	(713)
Unrealized gain on investments	346,185	(741,192)
Changes in assets and liabilities:		
Accounts receivable	806	713
Due to Western New Mexico University	1,762	16,824
Grants and awards payable	(46,736)	53,961
Total adjustments	312,925	(658,488)
Net Cash Provided (Used) by Operating Activities	230,433	156,317
Cash Flows From Investing Activities		
Purchase of investments	(4,948,278)	(2,134,346)
Sale of investments	4,536,764	1,920,462
Purchase of capital assets	<u> </u>	(18,615)
Net Cash Provided (Used) by Investing Activities	(411,514)	(232,499)
NET INCREASE (DECREASE) IN CASH	(181,081)	(76,182)
CASH AT BEGINNING OF YEAR	596,298	672,480
CASH AT END OF YEAR	\$ 415,217	\$ 596,298

Note 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

The Western New Mexico University Foundation, Inc. (Foundation) is a not-for-profit corporation which was incorporated in the State of New Mexico on October 5, 1982. The Foundation receives support from contributions and earnings on investments.

The purpose of the Foundation is to create, maintain and administer assets for the benefit of Western New Mexico University (University), a state educational institution, located in Silver City, New Mexico. The Foundation exists specifically for the purpose of generating, receiving, managing, investing or reinvesting, and prudently disbursing gifts, bequests, grants and any other donations of financial value to be used for the sole purpose of promoting, enhancing, and contributing to the accomplishment of the University's mission. The Foundation is considered a component unit of the University in accordance with the standards issued under the *Government Accounting Standards* Board. These financial statements include all activities over which the Foundation has responsibility.

The Foundation is presented as a discretely presented component unit on Western New Mexico University's financial statements due to:

- 1. The economic resources received by the Foundation are entirely for the direct benefit of the University's constituents.
- 2. The University has an ongoing economic interest in the net assets of the Foundation.

Per the written agreement between the Foundation and the University, the management of the Foundation is autonomous from the management of the University. Employees of the University and members of the Board of Regents of the University are not allowed to be voting members of the Board of Directors of the Foundation.

Basis of Presentation

The financial statements of the Foundation have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables and other liabilities. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

Note 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Presentation (continued)

The Foundation reports information regarding its financial position and activities according to the following three classes of net assets: (1) unrestricted net assets comprised of net assets not subject to donor-imposed stipulations and all resources over which the Board of Trustees has discretionary control to use in carrying out the operations of the Foundation in accordance with its articles of incorporation and bylaws; gifts of long-lived assets, received without donor restrictions, are classified as unrestricted net assets; (2) temporarily restricted net assets comprised of net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or passage of time; and (3) permanently restricted net assets comprised of net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation.

Contributions

Contributions are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence of any donor restrictions. When a restriction expires (that is when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

Capital Assets

Building, furniture, fixtures, equipment and leasehold improvements are recorded at cost or fair market value at date of donation or acquisition. The Foundation capitalizes expenditures in excess of \$1,000 and a useful life of more than one year. Depreciation is provided for using the straight-line method over the following estimated useful lives:

Building 40 years
Leasehold improvements 40 years
Furniture, fixtures and equipment 5 to 20 years

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Donated Services

For the year ended June 30, 2008, the Foundation received \$43,650 in donated services from the University and has reflected this amount in the accompanying financial statements.

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC.

(A Component Unit of Western New Mexico University) NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

Note 1. NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Services (continued)

Contributed services are recognized if the services received (a) create or enhance non-financial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. Contributed services are recorded as an in-kind revenue and an in-kind expense, and are included with general and administrative expenses in the accompanying financial statements.

Income Taxes

Income taxes are not provided for in the financial statements as the Foundation is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and similar state provisions. The Foundation is not classified as a private foundation and had no unrelated business income during the year ended June 30, 2008.

Statement of Cash Flows

For purposes of the statement of cash flows, investments in managed funds, bonds and contributions designated for long-term purposes or received with donor restrictions limiting their use to long-term purposes are not considered cash or cash equivalents. There were no cash equivalents at June 30, 2008 and 2007.

Concentration of Credit Risk

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash balances and investments in managed funds. Cash is on deposit with a high credit quality financial institution in Grant County, which is a member of the Federal Deposit Insurance Corporation (FDIC) with accounts insured up to \$100,000. During the year ended June 30, 2008, cash deposits did not exceed FDIC coverage for the operating account and \$30,148 for the money market account. Investments are held by investment managers, which are members of the Securities Investor Protection Corporation. The Foundation did not have any collateralized deposits at June 30, 2008. Performance is reviewed by the Investment Committee of the Board of Directors on a monthly basis

Investment Allocation

In accordance with the Foundation's written "Policy on Donations and Recognition of Donors", as part of its normal transactions, it allocates investment income between unrestricted, temporarily restricted and permanently restricted net asset categories. For unrestricted and temporarily restricted net assets, investment income is allocated in proportion to its total net asset balance. For permanently restricted net assets, 10% of the investment income is allocated to the corpus, 20% is allocated to the Foundation for coverage of operational expenses, and the remaining 70% is allocated to scholarships. The Foundation's investment securities are carried at fair value.

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC.

(A Component Unit of Western New Mexico University) NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

Note 2. CASH RESTRICTED FOR OTHER ORGANIZATIONS

At June 30, 2008 and 2007, the Foundation holds cash for the following organizations as follows:

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	2008	2007
AAUW - Expanding your Horizons	\$ 3,163	\$ 1,212
Alcohol Awareness	5,000	5,000
Alimento para el Nino	1,071	1,115
Alumni Association	4,139	4,391
Alumni Garden	1,304	1,039
Alumni Great Race	-	73
Arts & Letters	40	40
Athletic Agency	810	25,700
Athletic Scholarship	2,960	2,510
AQIP	100	100
Bach-Library	892	892
Banks, Johnny	56	56
Bill Winters Memorial*	80	-
Biology Agency*	2,057	-
Biology Club	205	205
Brancheau Photo Gallery	1,081	-
Capital Imp/Equipment	38	38
Career & Tech Teacher Ed	100	100
CC Cobb Nursing	711	536
Child Dev. Center	6,232	5,893
Community Partnership - Operations	_	1,535
Community Partnership - Playground	-	600
Computer Science	31	31
Connie Cope*	1,374	-
Daniel's Fund*	10,400	-
Development	45	45
Director Fund	-	2,000
Endowed Faculty Chair	449	449
Endowed Faculty Development	8,171	6,161
Faculty/Staff Awards	500	500
Fine Arts Center Theatre	3,706	4,948
Friends of WNMU Art	700	665
Friends of Miller Library	1,114	1,876
Friends of the Choir	209	658
Friends of Music Fund	147	197
Gallup Grad Student Study Ctr.	55	55
General Scholarship*	140	-
GIA	20,744	29,732
GO Bonds (deficit)	(5,330)	(5,330)

June 30, 2008 and 2007

Note 2. CASH RESTRICTED FOR OTHER ORGANIZATIONS (continued)

	2008	2007
Gonzales, Ruben Cultural Sch	558	534
Hall of Fame Induction Fund	100	100
Heiner Scholarship**	=	3,420
Instrumental Music Fund	204	37
Jazz Festival	-	738
Jeffers, Besse	495	426
Johnson/State Farm	349	349
Juried Student Art Exhibition	4	4
Kaiser Golf	1,317	1,417
Knight Maintenance Fund	10,000	— , · — ,
Lawrence Alecksen	102	102
Literacy Program adult basic ed	920	920
LULAC Scholarship	571	571
McCray Gallery	220	220
McGrath, Herb	15,013	19,473
MENC Fund	78	78
Moman Scholarship	972	-
Multicultural Affairs & Stdnt Act.*	3,000	- .
Museum Climate Control Fund*	5,000	_
NEA Conference	568	568
Non-Toxic Paper & Printing Soc.	175	175
Occupational Therapy Fund	430	430
Presidents Discretionary Fund	(1,013)	(1,013)
Salas, Oscar	540	540
School of Education	270	270
Sculpture Fund	2,930	1,976
Staff Development	464	404
Staff Recognition	143	755
Steinway for Silver	6,799	3,899
Student Academic Scholar	1,722	1,722
Student Travel	583	583
University Campaign	28,613	36,524
Veterans Scholarship	150	150
WNMU Clay Program	5,647	4,775
WNMU Dance Team	21	4,773
WNMU Museum	9,676	
WNMU Museum Acquisition Fund	·	7,484
WNMU Friends of Music	3,792 400	4,500 400
WNMU Library Geology	774 75	774
Women's Athletic Cheerleading	75	75
Women's Basketball Fast Break	1 000	100
ZIA Ambassadors	1,000	1,000
	\$ 175,156	\$187,523

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC.

(A Component Unit of Western New Mexico University) NOTES TO FINANCIAL STATEMENTS June 30, 2008 and 2007

Note 3. INVESTMENTS

The Foundation's investments are made for long-term growth and income with preservation of principal and are registered in the name of the WNMU Foundation. Investments shall be made in bonds or money market funds with at least an A+ rating or mutual funds with at least an A rating as identified by Standard & Poor's, Moody's Investor Service, or the Wall Street Journal. Recognizing that the Foundation's investment objectives include growth and income, a diversified portfolio will appropriately meet the objectives of the Foundation with consequently moderate risk.

Investments in managed funds, government securities, equities and bonds, with readily determinable fair market values, are recorded at their fair market values in the statements of financial position. The fair value of the investments was determined based on the publicly reported market prices of the respective securities and funds.

Unrealized gains and losses are included in net investment income in the accompanying statements of activities. Investment income and gains restricted by donors are reported as temporarily restricted or permanently restricted increases in net assets, as applicable. Losses on investments of a donor-restricted endowed fund are used to reduce the accumulated earnings of related temporarily restricted net assets to zero with any remaining loss allocated to unrestricted net assets.

Net investment income consists of interest, dividends, realized and unrealized gains and losses less management fees.

The market value and cost of investments at June 30, 2008 and 2007 are as follows:

		<u>2008</u>
	Market	Cost
Certificates of Deposit	\$ 60,679	\$ 60,000
Real Estate Funds	68,508	88,211
Fixed Income Mutual Funds	1,813,013	1,663,656
Equities Mutual Funds	486,111	412,213
Equities	<u>2,678,857</u>	2,793,387
Total investments	<u>\$5,107,168</u>	<u>\$5,017,467</u>
		<u>2007</u>
	Market	Cost
Certificates of Deposit	\$ 79,207	\$ 80,000
Real Estate Funds	15,377	9,390
Fixed Income Mutual Funds	1,139,700	1,160,981
Equities Mutual Funds	552,161	502,977
Equities	3,255,394	2,703,626
Total investments	<u>\$5,041,839</u>	<u>\$4,456,974</u>

Note 3. INVESTMENTS (CONTINUED)

The following summarizes the investment return for the years ended June 30, 2008 and 2007:

	<u>2008</u>	<u>2007</u>
Interest and dividend income	\$ 136,794	\$196,357
Net realized gain	2,288,802	145,893
Net unrealized gain	(2,688,552)	390,809
Investment income	<u>\$(262,956)</u>	<u>\$733,059</u>

Note 4. EXPENSES

Expenses of the Foundation reported by natural classification for the fiscal years ended June 30, 2008 and 2007, were as follows:

	<u>2008</u>	<u>2007</u>
Scholarship expense	\$327,521	\$277,299
Salaries	53,344	54,275
In-kind expense	43,650	41,092
Depreciation	11,774	11,919
Professional fees	16,546	6,850
Building expenses	-0-	4,099
Supplies and services	7,465	3,830
Miscellaneous expense	29,381	1,539
Directors insurance	900	900
Liability insurance	665	665
Property taxes	440	<u>419</u>
	<u>\$491,686</u>	\$402,887

NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

Note 5. CAPITAL ASSETS

Assets donated with explicit restrictions regarding their use and contributions of cash that must be utilized to acquire office furniture and equipment are reported as increases in restricted net assets. Absent donor stipulations regarding how long those donated assets must be maintained, the Foundation reports expiration of donor restrictions when the donated or acquired assets are placed in service and reclassifies temporarily restricted net assets to unrestricted net assets at that time. There were no restricted fixed assets at year end.

		Balance June 30, 2007	Α	dditions	Reclasses	Retirements		Balance June 30, 2008
Capital assets not being depreciated								
Land	\$	35,000	\$	-	\$ -	\$ -	\$	35,000
Collections		87,825		-	-	-		87,825
Capital assets not being depreciated		122,825			-	-		122,825
Capital assets								
Buildings		100,000		_	-	-		100,000
Leasehold improvements		14,668		-	-	_		14,668
Software		1,024		_	-	_		1,024
Furniture, fixtures & equipment		105,705		_	_	-		105,705
Capital assets		221,397		~	-	_		221,397
Accumulated depreciation for						٠		
Buildings		(40,000)		(2,500)	_	-		(42,500)
Leasehold improvements		(3,117)		(367)	_	_		(3,484)
Software		(682)		(342)	_	_		(1,024)
Furniture, fixtures & equipment		(50,737)		(8,565)	-	_		(59,302)
Total accumulated depreciation		(94,536)		(11,774)	-	-		(106,310)
Capital assets, net	\$	249,686	\$	(11,774)	\$ -	\$ -	\$	237,912
Capital assets summary				(-		<u> </u>	
Capital assets not being depreciated	\$	122,825	\$	_	\$ -	\$ -	\$	122,825
Other capital assets, at cost	Ψ	221,397	Ψ	_	Ψ -	4) -	Ф	221,397
Total cost of capital assets		344,222						344,222
Accumulated depreciation		(94,536)		(11,774)	_	_		-
Captal assets, net	\$	249,686	\$	(11,774)	\$ -	\$ -	\$	(106,310) 237,912
		Balance June 30, 2006	A	dditions	Reclasses	Retirements		Balance June 30, 2007
Capital assets not being depreciated								
Land	\$	35,000	\$	_	\$ -	\$ -	an an	35,000
Collections					~	-	\$	
		87,825		_		5 -		87,825
Capital assets not being depreciated		87,825 122,825				.		
Capital assets not being depreciated Capital assets					_			87,825
- ·					_			87,825
Capital assets		122,825		-	_			87,825 122,825
Capital assets Buildings		122,825		- - -	_			87,825 122,825 100,000
Capital assets Buildings Leasehold improvements		122,825 100,000 14,668		18,230	_		* 	87,825 122,825 100,000 14,668
Capital assets Buildings Leasehold improvements Software		122,825 100,000 14,668 1,024		- - -	_		>	87,825 122,825 100,000 14,668 1,024 105,705
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment		122,825 100,000 14,668 1,024 87,475		18,230	-		>	87,825 122,825 100,000 14,668 1,024
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets		122,825 100,000 14,668 1,024 87,475		18,230	-		*	87,825 122,825 100,000 14,668 1,024 105,705
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for		122,825 100,000 14,668 1,024 87,475 203,167		18,230 18,230	-		*	87,825 122,825 100,000 14,668 1,024 105,705 221,397
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings		122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751)		18,230 18,230 (2,500)	-		>	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117)
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software		122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224)		18,230 18,230 (2,500) (366) (458)	-		*	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682)
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements		122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527)		18,230 18,230 (2,500) (366) (458) (8,210)	-		*	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737)
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software Furniture, fixtures & equipment	\$	122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527) (83,002)	\$	18,230 18,230 (2,500) (366) (458)	-	- - - - - - - -	\$	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737) (94,536)
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software Furniture, fixtures & equipment Total accumulated depreciation Capital assets, net	\$	122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527)	\$	18,230 18,230 (2,500) (366) (458) (8,210) (11,534)		-		87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737)
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software Furniture, fixtures & equipment Total accumulated depreciation Capital assets, net Capital assets summary	-	122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527) (83,002) 242,990		18,230 18,230 (2,500) (366) (458) (8,210) (11,534) 6,696			\$	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737) (94,536) 249,686
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software Furniture, fixtures & equipment Total accumulated depreciation Capital assets, net Capital assets summary Capital assets not being depreciated		122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527) (83,002) 242,990 122,825	\$	18,230 18,230 (2,500) (366) (458) (8,210) (11,534) 6,696	- - - - - -			87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737) (94,536) 249,686
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software Furniture, fixtures & equipment Total accumulated depreciation Capital assets, net Capital assets summary Capital assets not being depreciated Other capital assets, at cost	-	122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527) (83,002) 242,990 122,825 203,167		18,230 18,230 (2,500) (366) (458) (8,210) (11,534) 6,696			\$	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737) (94,536) 249,686 122,825 221,397
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software Furniture, fixtures & equipment Total accumulated depreciation Capital assets, net Capital assets summary Capital assets not being depreciated Other capital assets, at cost Total cost of capital assets	-	122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527) (83,002) 242,990 122,825 203,167 325,992		18,230 18,230 (2,500) (366) (458) (8,210) (11,534) 6,696	- - - - - - - - - -		\$	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737) (94,536) 249,686 122,825 221,397 344,222
Capital assets Buildings Leasehold improvements Software Furniture, fixtures & equipment Capital assets Accumulated depreciation for Buildings Leasehold improvements Software Furniture, fixtures & equipment Total accumulated depreciation Capital assets, net Capital assets summary Capital assets not being depreciated Other capital assets, at cost	-	122,825 100,000 14,668 1,024 87,475 203,167 (37,500) (2,751) (224) (42,527) (83,002) 242,990 122,825 203,167		18,230 18,230 (2,500) (366) (458) (8,210) (11,534) 6,696	- - - - - - - - - -		\$	87,825 122,825 100,000 14,668 1,024 105,705 221,397 (40,000) (3,117) (682) (50,737) (94,536) 249,686

Note 5. CAPITAL ASSETS (CONTINUED)

The Foundation is housed in a building owned by the University. The Foundation does not pay rent for the use of the facility. In-kind contribution revenue and in-kind expense in the amount of \$7,200 has been recorded for facility usage.

The land, buildings and leasehold improvements are located in Hidalgo, New Mexico. The assets are being leased to a non-profit entity for \$100 per month and have been listed with a real estate broker for the prior three years. Assets held for sale are required to be segregated from assets held for use unless it is not likely that the assets will be disposed of within a year. Because the assets have been for sale for more than a year, they have been included in assets held for use and the assets continue to be depreciated.

Note 6. EMPLOYEE BENEFITS

Workers' Compensation Insurance

The University is insured for workers' compensation through the State of New Mexico General Services Department-Risk Management Division (RMD). The University provides funding for the Foundation's employees. RMD provides workers' compensation for all employees as required by state law. The University remits payments to RMD for this coverage based on premium statements received from RMD. The University does not charge the Foundation for this expense.

Retirement Plan

The Foundation's full-time employees participate in a public employee retirement system authorized under the Educational Retirement Act (ERA) of the State of New Mexico; the University provides funding for the Foundation's employees. ERA is a cost sharing multiple employer public employee retirement system. Information pertaining to the actuarially computed present value of vested accumulated plan benefits and nonvested accumulated plan benefits, the plan's net assets available for benefits and the assumed rate of return used in computing the present value, and ten-year historical trend information presenting ERA's progress in accumulating sufficient assets to pay benefits when due is not available as it relates to individual government agencies participating in the plan. Actuarial pension data for the State of New Mexico, as employer, is provided at the statewide level in a separately issued audit report of the ERA, which may be obtained by contacting ERA, PO Box 26129, Santa Fe, NM 87502.

Note 6. EMPLOYEE BENEFITS (CONTINUED)

Retirement Eligibility

The benefit for retirement at age 60, or after 25 years of service before age 60, is an annual sum equal to the "final average salary" multiplied by the total number of years of service credit times 2.35%.

A member is eligible to retire when:

- 1. The member's age and earned service credit add up to the sum of 75 or more, or
- 2. The member is age 65 or more with at least five years of earned service credit, or
- 3. The member has earned service credit at allowed service credit rates totaling 25 or more years.

A further requirement to be eligible to retire is that one must be a "member" having at least one year of employment after July 1, 1957, and at least five years of contributory employment. The cost of such contributions is 18.725% of the average salary of the last five years for each year of contributory employment needed, plus 3% compounded interest from July 1, 1957, to the date of payment.

When a member has completed five or more years of "earned service credit" and has made contributions for at least five years, the member may terminate employment, leave contributions in the retirement fund and retire (1) when the member's age and years of "earned service credit" (covered employment in New Mexico) add up to the sum of 75 or more, or (2) the member may retire at age 65, if the member has at least five years of "earned service credit". Eligible members who have one year of employment after July 1, 1957, but less than the required five, may receive credit for the additional years by making a contribution to the fund. The amount of the required contribution equals that which would have been made had the employee been covered by ERA for five years, less any amounts already contributed, while earning the average salary for the period of actual employment.

Funding Policy

By New Mexico Statute, covered employees are required to contribute 7.825% of their gross salary; the University is required to contribute 10.9%. The contribution requirements for the years ended June 30, 2008, 2007, and 2006 were \$12,824, \$11,682, and \$8,607, respectively. The payroll for employees covered by ERA for the years ended June 30, 2008, 2007, and 2006, were \$68,489, \$65,819, and \$50,381, respectively.

Note 6. EMPLOYEE BENEFITS (CONTINUED)

Retirement Health Care Plan

The Retiree Health Care Act (Act) (Chapter 10, Article 7C NMSA 1978) provides comprehensive care group health insurance for persons who have retired from certain public service in New Mexico. The retiree Health Care Authority is the administrator of the plan. The purpose is to provide eligible retirees, their spouses, dependents and surviving spouses and dependents with health insurance consisting of a plan, or optional plans, of benefits that can be purchased by funds flowing into the Retiree Health Care Fund and by co-payments or the out-of-pocket payments of eligible retirees.

Monies flow to the Retiree Health Care Fund on a pay-as-you-go basis from eligible employers and eligible retirees. Eligible employers consist of institutions of higher education, school districts or other entities participating in the Public School Insurance Authority, state agencies, state courts, magistrate courts, municipalities or counties, which are affiliated under or covered by the Educational Retirement Act, Public Employees Retirement Act, Volunteer Firefighters Retirement Act, Judicial Retirement Act or the Magistrate Retirement Act.

Eligible retirees are:

- (1) Retirees who make contributions to the fund for at least five years prior to retirement and whose eligible employer during that period of time made contributions as a participant in the Retiree Health Care Act on the person's behalf, unless that person retires before the employer's NMRHCA effective date, in which event the time period required for employee and employer contributions shall become the period of time between the employer's effective date and the date of retirement;
- (2) Retirees defined by the Act who retired prior to July 1, 1990; and former legislators who served at least two years.

Fund Contributions

Each participating employer makes contributions to the fund in the amount of 1.3% of each participating employee's annual salary. Each employee contributes to the fund an amount equal to .65% of the employee's salary. Each participating retiree pays a monthly premium for the medical plus basic life plan and an additional participation fee of five dollars (\$5.00) if the eligible participant retired prior to the employer's NMRHCA effective date or is a former legislator. Participants may also enroll in optional plans of coverage.

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC.

(A Component Unit of Western New Mexico University) NOTES TO FINANCIAL STATEMENTS June 30, 2008 and 2007

Note 6. EMPLOYEE BENEFITS (CONTINUED)

Contributions from participating employers and participating employees become the property of the Retiree Health Care Fund and are not refundable under any circumstances, including termination of employment or termination of the participating employer's operation or participation in the Retiree Health Care Act. The employer, employee and retiree contributions are required to be remitted to the Retiree Health Care Authority on a monthly basis.

The Retiree Health Care Authority issues a separate, publicly available audited financial report that includes post employment benefit expenditures of premiums and claims paid, participant contributions (employer, employee and retiree) and net expenditures for the fiscal year. The report also includes the approximate number of retirees participating in the plan. That report may be obtained by writing to the Retiree Health Care Authority, 4308 Carlisle Boulevard, NE, Suite 104, Albuquerque, NM 87107.

For the fiscal years ended June 30, 2008, 2007 and 2006, the University remitted for the Foundation \$1,335, \$1,273 and \$655, respectively, in employee contributions to the Retiree Health Care Authority. As part of the State of New Mexico, all agencies implemented GASB 45 (post employment benefit plans) for the fiscal year ending June 30, 2008.

Note 7. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at June 30, 2008 and 2007, are for the following programs:

		<u>2008</u>		<u>2007</u>
Biology Merit Scholarship	\$	15,041	\$	15,041
Forward Library Fund		45,804		45,804
James, Hayden & Eunice		25,044		25,044
Hatfield Scholarship		19,283		20,025
Kilpatrick, Arlene Museum Fund		1,079		1,079
Patterson, R. Scholarship		397,300		443,077
Sechler/Rhoades Fund		17,031		35,631
Smithson, Olive Marlowe Scholarship		141,828		226,809
Stevens Family Museum Fund		705		705
Strickling, Nancy & Jerry Scholarship		47,495		47,495
Student Emergency Loan Fund		7,900		11,237
Wygant Loan Fund		18,447		18,447
Various other scholarships		15,362		202,095
	<u>\$</u>	752,319	\$1	.092,489

Note 8. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets at June 30, 2008 and 2007, are for the following programs:

		<u>2008</u>		<u>2007</u>
Besse, JR Capt. Scholarship	\$	52,200	\$	52,200
Director Chair Fund		15,404		8,404
Endowed Professor Blaylock Fund		203,621		201,059
Fisher, Ralph Scholarship		52,382		52,282
Forward, Lennie Scholarship		52,200		52,200
Forward Library Fund		334,861		334,861
James, Dr. Haden & Eunice Scholarship		148,880		148,880
Kilpatrick, Arlene Museum Fund		14,605		14,605
Matson, Marie Scholarship		100,484		100,484
Nursing Scholarship		51,159		51,159
Reese, Jack & A. Scholarship		224,474		216,310
Sechler/Rhoades Fund		536,987		536,772
Schula, Loraine Scholarship		117,913		117,913
Smithson, Olive Marlowe Scholarship	1	,566,663	1	,566,663
Snodgrass Scholarship		55,236		55,236
Stevens Family Museum Fund		5,152		5,152
Strickling, Nancy & Jerry Scholarship		361,425		361,425
Thompson, Dr. Scholarship		51,682		51,682
Wygant Loan Fund		113,614		113,614
Various other Scholarships		763,510		556,075
	<u>\$4</u>	<u>,822,452</u>	<u>\$</u> ∠	<u>1,596,976</u>

WESTERN NEW MEXICO UNIVERSITY FOUNDATION, INC.

(A Component Unit of Western New Mexico University) NOTES TO FINANCIAL STATEMENTS June 30, 2008 and 2007

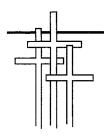
Note 9. DEPOSIT ACCOUNTS AND INVESTMENTS

	Type of			Book
Account	Balance	Bank Items	Reconciling	Balance
<u>CASH</u>				
AmBank				
Checking	Checking	\$ 49,554	\$ 5,814	\$ 55,368
Operations	Money Market	130,148	(7,022)	123,126
Wells Fargo				
Checking	Checking	40,980	(12,670)	28,310
Program	Money Market	215,778		215,778
Merrill Lynch				
Program	Money Market	17,114		17,114
Smith Barney				
Program	Money Market	145,989		145,989
Program	Money Market	4,688		4,688
		\$ 604,251	\$ (13,878)	\$ 590,373
INVESTMENTS				
Merrill Lynch				
Fixed Income		\$ 86,378	\$ -	\$ 86,378
Equities		253,497	-	253,497
Mutual Funds		51,504	-	51,504
Wells Fargo			-	-
Fixed Income		1,655,514	-	1,655,514
Alternative Investments		210,010	-	210,010
Equities		2,468,847	- .	2,468,847
Real Estate		68,508	-	68,508
US Treasury Bond		18,802	-	18,802
Smith Barney			-	-
Certificates of depos	sit	60,679	-	60,679
Equities		216,037	-	216,037
BP Amoco		17,392		17,392
		\$ 5,107,168	\$ -	\$ 5,107,168

Collateralization of Deposits: At June 30, 2008 the recorded values of cash and time deposits with financial institutions were as follows. Bank balances (which differ from the reported values due to reconciling items) are categorized as follows:

Amounts insured by Federal Deposit Insurance Corporation	\$190,534
Amounts insured by the Securities Investor Protection Corporation	383,569
Uncollateralized	<u>30,148</u>
Total Cash and Time Deposit Bank Balances	\$604,251
Other reconciling items on demand deposit accounts	(13,878)
Total reported cash balance	<u>\$590,373</u>

Custodial Credit Risk-Deposits. In the case of deposits, this is the risk that in the event of a bank failure, the deposit may not be returned to it. The Foundation does not have a deposit policy for custodial risk. As of June 30, 2008, \$30,148 of the organization's bank balance of \$220,682 was uninsured and uncollateralized. There are no collateralized deposits required.



Clifford, Ross, Raudenbush & Cooper, LLC

CERTIFIED PUBLIC ACCOUNTANTS

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Trustees
Western New Mexico University Foundation, Inc.
(A Component Unit of Western New Mexico University)
Silver City, New Mexico

We have audited the financial statements of the Western New Mexico University Foundation, Inc. (A Component Unit of Western New Mexico University) (Foundation), as of and for the years ended June 30, 2008 and 2007, and have issued our report thereon dated October 31, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Western New Mexico University Foundation, Inc. (A Component Unit of Western New Mexico University)'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Western New Mexico University Foundation, Inc. (A Component Unit of Western New Mexico University)'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the organization's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles, such that there is more than a remote likelihood that a misstatement of the organization's financial statements that is more than inconsequential will not be prevented or detected by the organization's internal control.

Page 2

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the organization's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Western New Mexico University Foundation, Inc. (A Component Unit of Western New Mexico University)'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Western New Mexico University Foundation, Inc.'s management, the Board of Trustees, and the Office of the State Auditor and is not intended to be and should not be used by anyone other than these specified parties.

Las Cruces, New Mexico

October 31, 2008

SUMMARY OF PRIOR AUDIT FINDINGS Year Ended June 30, 2007

Prior-Year Finding Description

Status

07-1 Late Audit Report

Resolved

SCHEDULE OF FINDINGS AND RESPONSES Year Ended June 30, 2008

None

EXIT CONFERENCE Year Ended June 30, 2007

An Exit Conference was held on November 12, 2008, with the following in attendance:

Western New Mexico University Foundation, Inc.

Vance Redfern, Executive Director Yolee O'Connell, Comptroller, WNMU John Myers, President, Board Member Richard Lawyer, Board Member Tom Hines, Board Member

Clifford, Ross, & Cooper, LLC

Denise S. Cooper, CPA Partner

The financial statements were prepared with the assistance of Clifford, Ross, & Cooper, LLC, from the books and records of Western New Mexico University Foundation, Inc.