

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

Table of Contents

For the Year Ended June 30, 2012

| | <u>Page</u> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| Official Roster | 3 4 |
| FINANCIAL SECTION | |
| Basic Financial Statements | |
| Government Wide Financial Statements Statement of Net Assets Statement of Revenues, Expenses, and Changes in Net Assets | 5 6 |
| Fund Financial Statements Government Funds - Balance Sheet | 7 |
| of Net Assets | 8 |
| Statement of Revenues, Expenditures, and Changes in Fund Balances Reconciliation of Governmental Funds Statement of Revenues, Expenditures, and | 9 |
| Changes in Fund Balance to the Statement of Activities | 10 |
| GENERAL FUND Statement of Revenues, Expenditures, and Changes in Cash Balance - Budget and Actual (Budgetary Basis) | 11-12 |
| | |
| Notes to Financial Statements | 13-21 |
| Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed In Accordance with Government Auditing Standards | 22-23 |
| Schedule of Findings and Responses | 24 |

Official Roster June 30, 2012

BOARD OF SUPERVISORS

Alvin Martinez Chairperson
Gabe Estrada Vice-Chairperson
Rita Gallegos Secretary/Treasurer

Nancy Makowski Supervisor Napoleon Quintana Supervisor

DISTRICT PERSONNEL

Frances Martinez District Manager

Carla Garduno Administrative Assistant

De'Aun Willoughby CPA, PC

Certified Public Accountant

225 Innsdale Terrace Clovis, NM 88101

(855) 253-4313

Independent Auditor's Report

Mr. Hector Balderas State Auditor of the State of New Mexico Board Supervisors of the Tierra Y Montes Soil & Water Conservation District

Mr. Balderas and Members of the Board

We have audited the accompanying financial statements of the governmental activities, the general fund, and the respective budgetary comparison of the Tierra Y Montes Soil & Water Conservation District (District), as of and for the year ended June 30, 2012, which collectively comprise the District's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the District's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and with standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller of General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and the general fund of the District as of June 30, 2012, and the respective changes in its financial position, and the respective budgetary comparison for the general fund for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated November 30, 2012 on our consideration of the District's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The District has not presented the Management's Discussion and Analysis that the Governmental Accounting Standards Board require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by Governmental Accounting Standards Board who considers it to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information

De'lun Will oughby CPA PC

November 30, 2012

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

Government-Wide Statement of Net Assets June 30, 2012

| ASSETS Cash in Banks Property Taxes Due from Grantor Restricted Cash Capital Assets, net Total Assets | \$ 931,026 6,142 52,204 20,009 230,464 1,239,845 |
|----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|
| LIABILITIES AND NET ASSETS Accounts Payable Accrued Payroll Current Portion of Long-Term Debt Compensated Absences Loans Payable Total Liabilities | 15,633 5,388 14,156 13,350 96,987 145,514 |
| Net Assets Invested in Capital Assets net of Related Debt Unrestricted Total Net Assets | 119,321 975,010 \$1,094,331 |

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

Government-Wide Statement of Activities For the Year Ended June 30, 2012

| Program Expenses | |
|---------------------------------|-----------------|
| Conservation | \$ 453,948 |
| Personnel Service | 188,519 |
| Operating Expenses | 66,970 |
| Interest Expense | 486 |
| Total Program Expenses | 709,923 |
| Program Revenues | |
| Operating Grants | 448,069 |
| Total Program Revenues | 448,069 |
| Net Program (Expense) Revenue | (261,854) |
| General Revenues | |
| Property Taxes | 438,705 |
| Interest Income | 1,586 |
| Other | 7,848 |
| Total General Revenues | 448,139 |
| Change in Net Assets | 186,285 |
| Net Assets at Beginning of Year | 908,046 |
| Net Assets at End of Year | \$ 1,094,331 |

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

GOVERNMENTAL FUNDS

Balance Sheet June 30, 2012

| | _ | General Fund |
|-----------------------------------------------------------------------------------------------------------------|--------|---------------------------|
| ASSETS | | |
| Cash and Cash Equivalents | \$ | 931,026 |
| Receivables | | |
| Property Taxes | | 6,142 |
| Due from Grantor | | 52,204 |
| Restricted Cash | | 20,009 |
| Total Assets | \$ | 1,009,381 |
| LIABILITIES AND FUND BALANCE Liabilities Current Liabilities Accounts Payable Accrued Payroll Total Liabilities | \$ | 15,633 5,388 21,021 |
| Fund Balances | | |
| Unassigned, reported in: | | |
| General Fund | _ | 988,360 |
| Total Fund Balances | _ | 988,360 |
| Total Liabilities and Fund Balances | \$ | 1,009,381 |

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Assets June 30, 2012

| Amounts reported for governmental | activities in the Statement of Net Assets |
|-----------------------------------|-------------------------------------------|
| are different because: | |

| are different because: | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----------|
| Total Fund Balance - Governmental Funds | \$ | 988,360 |
| Capital assets used in governmental activities are not financial resources and therefore are not reported as assets in the governmental fund. | | |
| The cost of capital assets \$ 470,879 Accumulated depreciation (240,415) | | 230,464 |
| Long-term liabilities, including loans payable, are not due and payable in the current period and therefore are not reported as liabilities in the governmental fund. | | (111,143) |
| Some expenses reported in the Statement of Activities, such as compensated absences, do not require the use of current financial resources and therefore are not reported as expenditures in governmental fund. | | (13,350) |
| Total net assets - governmental activities | <u> </u> | 1,094,331 |
| rotal net assets - governmental activities | Ψ | 1,007,001 |

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

GOVERNMENTAL FUNDS

Statement of Revenues, Expenditures and Changes

in Fund Balance

For the Year Ended June 30, 2012

| | _ | General Fund |
|-----------------------------------|----------|-----------------|
| Revenues | | |
| Property Taxes | \$ | 438,705 |
| State Allocation | | 8,825 |
| State Grants | | 302,858 |
| Federal Grants | | 136,386 |
| Interest Income | | 1,586 |
| Miscellaneous | | 7,848 |
| Total Revenues | <u> </u> | 896,208 |
| Expenditures | | |
| Current | | |
| Conservation | | 434,813 |
| Advertising | | 291 |
| Audit | | 5,099 |
| Dues and Subscriptions | | 3,153 |
| Equipment Expense | | 15,204 |
| Insurance | | 10,606 |
| Miscellaneous | | 5,063 |
| Office Expenses | | 4,508 |
| Maintenance | | 1,305 |
| Personnel Service | | 193,622 |
| Postage & Delivery | | 376 |
| Processing Center | | 1,265 |
| Training | | 4,950 |
| Travel | | 10,624 |
| Utilities | | 4,526 |
| Debt Service | | |
| Principal | | 14,106 |
| Interest | | 486 |
| Total Expenditures | | 709,997 |
| Excess (Deficiency) of Revenues | | |
| Over Expenditures | | 186,211 |
| Fund Balance at Beginning of Year | _ | 802,149 |
| Fund Balance End of Year | \$ | 988,360 |

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

Reconciliation of the Governmental Funds Statement of Revenues, Expenditures and Changes in Fund Balance To the Statement of Activities June 30, 2012

Compensated Absences June 30, 2012

Changes in Net Assets of Governmental Activities

| Net Change in Fund Balance | | \$ 186,211 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|------------|
| Amounts reported for Governmental Activities in the Statement of Activities are different because: | | |
| Capital outlays to purchase or build capital assets are reported in governmental funds as expenditures. However, for governmental activities those costs are shown in the Statement of Net Assets and allocated over their estimated useful lives as annual depreciation expenses in the Statement of Activities. This is the amount by which depreciation exceeds capital outlays in the period. | | |
| Depreciation expense \$ Capital Outlays | (19,135) 0 | (19,135) |
| Repayment of loan principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the Statement of Net Assets. | | 14,106 |
| Some expenses reported in the Statement of Activities, such as compensated absences, do not require the use of current financial resources and therefore are not reported as expenditures in governmental funds. | | |
| Compensated Absences June 30, 2011 | 18,453 | |

(13,350)

5,103

186,285

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

GENERAL FUND

Statement of Revenues, Expenditures, and Changes in Cash Balance -General Fund Budget and Actual (Budgetary Basis)

For the Year Ended June 30, 2012

| | | | | Actual | Variance with Final |
|---------------------------------|-----|------------|------------|------------|------------------------|
| | | Budgeted A | mounts | (Budgetary | Budget- |
| | _ | Original | Final | Basis) | Over (Under) |
| Revenues | _ | | | | |
| Property Taxes | \$ | 400,000 \$ | 400,000 \$ | 437,474 \$ | 37,474 |
| State Appropriation | | 11,000 | 11,000 | 8,825 | (2,175) |
| State Grants | | 553,120 | 553,120 | 280,185 | (272,935) |
| Federal Grants | | 286,852 | 286,852 | 117,495 | (169,357) |
| Interest Income | | 1,500 | 1,500 | 1,586 | 86 |
| Miscellaneous | | 21,900 | 21,900 | 7,847 | (14,053) |
| Total Revenues | | 1,274,372 | 1,274,372 | 853,412 | (406,993) |
| Expenditures | | | | | |
| Conservation | | 835,971 | 835,971 | 426,931 | 409,040 |
| Advertising | | 2,000 | 2,000 | 291 | 1,709 |
| Audit | | 5,500 | 5,500 | 5,099 | 401 |
| Dues | | 5,000 | 5,000 | 3,153 | 1,847 |
| Equipment Expense | | 30,000 | 30,000 | 15,811 | 14,189 |
| Insurance | | 14,000 | 14,000 | 10,606 | 3,394 |
| Meetings | | 1,900 | 1,900 | 1,762 | 138 |
| Miscellaneous | | 15,000 | 15,000 | 3,301 | 11,699 |
| Office Expenses | | 4,500 | 4,500 | 4,429 | 71 |
| Building Maintenance | | 3,000 | 3,000 | 1,305 | 1,695 |
| Personnel Service | | 290,000 | 290,000 | 195,492 | 94,508 |
| Postage & Delivery | | 2,000 | 2,000 | 376 | 1,624 |
| Processing Center | | 15,000 | 15,000 | 1,264 | 13,736 |
| Training | | 9,000 | 9,000 | 4,950 | 4,050 |
| Travel | | 9,000 | 9,000 | 8,977 | 23 |
| Utilities | | 7,000 | 7,000 | 4,246 | 2,754 |
| Debt Service | | | | | |
| Principal | | 17,000 | 17,000 | 14,106 | 2,894 |
| Interest | | 0 | 0 | 486 | (486) |
| Total Expenditures | | 1,265,871 | 1,265,871 | 702,585 | 563,286 |
| Excess (Deficiency) of Revenues | _ | | | | _ |
| Over Expenditures | | 8,501 | 8,501 | 150,827 | 142,326 |
| Beginning Cash Balance | _ | 800,208 | 800,208 | 800,208 | 0 |
| Cash Balance End of Year | \$_ | 808,709 \$ | 808,709 \$ | 951,035 \$ | 142,326 |

TIERRA Y MONTES SOIL AND WATER CONSERVATION DISTRICT

GENERAL FUND

Statement of Revenues, Expenditures, and Changes in Cash Balance -General Fund Budget and Actual (Budgetary Basis)

For the Year Ended June 30, 2012

| \$ | 150,827 |
|----|---------|
| | 1,231 |
| | 41,565 |
| | (9,281) |
| _ | 1,869 |
| \$ | 186,211 |
| | · - |

Notes to the Financial Statements
June 30, 2012

I. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The Tierra Y Montes Soil and Water Conservation District (District) is organized under the provisions of the Soil and Water Conservation District Act (73-20-25 through 73-20-49 NMSA 1978). The District is a governmental subdivision of the state, a public body corporate and politic, organized for control and prevention of flood, sediment, and soil erosion damage, and to further the conservation, development and beneficial use of water and soil resources. The governing body of the District consists of five elected supervisors, four of whom must be landowners in the district. Two additional supervisors may be appointed to the district board. The Board of Supervisors has chosen to not appoint the two additional supervisors. Supervisors serve a term of three years and continue in office until a successor is elected or appointed.

The financial reporting entity as defined by GASB 14 consists of the primary government, organizations for which the primary government is financially accountable and other organizations whose exclusion from the financial reporting entity would cause the financial statements to be misleading.

A primary government is any state government or general-purpose local government and the organizations comprising its legal entity. Although the District is organized as a subdivision of the State and administratively attached to the New Mexico State University, Department of Agriculture, the statutory powers of the District establish it as a primary government with a separate corporate and legal identity. The District has no component units, financially dependent affiliates, nor is it legally liable for actions of other agencies.

The financial statements of the District have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as prescribed by the Governmental Accounting Standards Board (GASB). To enhance the usefulness of the financial statements, the significant policies of the District are summarized below.

B. Government-Wide and Fund financial Statements

The government-wide financial statements (i.e., the statement of net assets) report information on all of the non fiduciary activities of the primary government. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to significant extent on fees and charges for support. However, the District does not have any fiduciary or business-type activities.

The statement of activities demonstrates the degree to which the direct expenses of a given function, or segment, are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include grants that are used for conservation expenses properly included among program revenues are reported instead as general revenues. Taxes and other items' not properly included among program revenues are reported instead as general revenues.

C. Measurement Focus, Basis of Accounting and Financial Statement Presentation

The government-wide financial statement are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenues as soon as all eligibility requirements imposed by the provider have been met.

Notes to the Financial Statements June 30, 2012

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. for this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures are generally recorded when at liability is incurred, as under accrual accounting. However, expenditures as well as expenditures related to claims and judgments, if any are recorded only when payment is due.

Interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government.

The District reports the following major governmental funds:

The general fund is the District's primary operating fund. It accounts for all financial resources of the District.

Private-sector standards of accounting and financial reporting issued prior to November 30, 1989, generally are followed in the government-wide financial statements to the extent that those standards do not conflict with or contradict guidance of the Governmental Accounting Standards Board.

When both restricted and unrestricted resources are available for use, it is the government's policy to use restricted resources first, then unrestricted resources as they are needed.

D. Assets, Liabilities, Net Assets and Fund Balance Cash and Investments

The Districts cash and cash equivalents consists of demands and short term investments (certificates of deposit) with original maturities of six months or less from the date of acquisition.

State statutes authorize the district to invest in obligations of the U.S. Treasury, repurchase agreements, and certificates of deposit. Investments for the government, if applicable, are reported at fair value.

Receivables and Payables

Property taxes attached an enforceable lien as of January 1. Taxes are payable in equal semi-annual installments on November 10 and April 10 of the subsequent year. The taxes become delinquent thirty days after the due date. The taxes are collected by the San Miguel County Treasurer and are remitted to the District in the month following collection.

Capital Assets

Capital assets, which include property, equipment (including software), farm equipment and furniture are reported in the governmental activities column in the government-wide financial statements. Capital assets are defined by state law as assets with an initial cost of \$5,000 and an estimated useful life of more than one year. The total amounts spent for construction, if any, are capitalized and reported in the government-wide financial statements. For donations, the government values these capital assets at the estimated fair value of the item at the date of acquisition. The cost of normal maintenance and repairs that do not add to the value or extend the life of the asset are not capitalized.

Notes to the Financial Statements June 30, 2012

Property and equipment of the District is depreciated using the straight line method over the following estimated useful lives:

| Buildings | 39 years |
|-----------------------|----------|
| Building Improvements | 20 years |
| Vehicles | 5 years |
| Office Equipment | 5 years |
| Farm Equipment | 7 years |
| Computer Equipment | 5 years |

Accounts payable

The account payable as of the balance sheet date includes routine monthly bills for services rendered and products purchased which are paid in the following month.

Compensated Absences

The District's policy to permit employees to accumulate earned but unused vacation and sick leave benefits. There is no liability for unpaid accumulated sick leave, since the government does not have a policy to pay amounts when employees separate from service with the District. All vacation pay is accrued when incurred in the government-wide financial statements. A current liability for these amounts is reported in the governmental funds only. If they have matured, for example, as a result of resignation and retirements. If the employee is terminated the accrued time is not paid out.

The District's policy states that employees accrue leave at 3.08 hours per pay period if the employee has less than three years of employment, increasing to 4 hours for less than seven years of employment, 5 hours for less than eleven years of employment, 6 hours for less than fifteen years of employment and 6.3 hours for more than fifteen years of employment. Employees may not carryover more than 240 hours forward from one calendar year to the next.

Net Assets and Fund Balance

The difference between the District's assets and liabilities is its net assets. The District's net assets consist of four components — invested in capital assets, net of related debt which is the cost of capital assets, net of accumulated depreciation and the related debt to finance the capital assets and unrestricted net assets. In the fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation and/or are legally restricted by outside parties for use for a specific purpose.

II. Stewardship, Compliance and Accountability

A. Budgetary Information

The budget is prepared on a basis that differs from accounting principles generally accepted in the United States of America (GAAP). GAAP basis revenues and expenditures include accrued amounts. The revenues and expenditures reported in the budgetary comparisons are generally recorded on the cash basis. The District uses the following procedures to establish the budgeted amounts reflected in the budgetary comparisons:

- 1. Prior to April 1, the Budget Committee submits to the District Board of Supervisors a proposed revenue and expenditure budget for the fiscal year beginning July 1.
- 2. The Board reviews the budget proposal and makes any necessary adjustments.

Notes to the Financial Statements June 30, 2012

- 3. Prior to June 1, the Board approves the budget by passing a resolution.
- 4. Prior to June 20, the approved budget is submitted to the State of New Mexico, Department of Finance and Administration, Local Government Division (DFA-LGD) for approval by the first Monday of September. The Board receives notice of the approved budget.

The legal level at which actual expenditures may not exceed budgeted expenditures is at the total fund level. The Board can revise its budget with the approval of DFA-LGD.

B. Reconciliation of Non-GAAP Budgetary Basis to GAAP Basis Financial Statements

The Combined Statement of Revenues, Expenditures, and Changes in Fund Balances - Budget and Actual - all Governmental Fund Types is presented on the budgetary basis to provide a comparison of actual results with the budget. The major differences between the budget basis and GAAP (Generally Accepted Accounting Principles) basis are that:

- A. Revenues are recorded when received in cash (budget basis) as opposed to when susceptible to accrual (GAAP basis).
- B. Expenditures are recorded when paid in cash (budget basis) as opposed to when the liability is incurred (GAAP basis).

The adjustments necessary to convert the results of operations for the year from GAAP basis to the budget basis for the governmental funds are presented on each individual Statement of Revenues, Expenditures, and Changes in Cash Balance - Budget and Actual (Budgetary Basis).

Reconciliations are located at the bottom of the general fund budget actual.

III. Detailed Notes on all Funds

A. Deposits and Investments

| Southwest Capital Bank | | Bank | |
|------------------------|----------------------------|------------|------------|
| Account | Account | Balance | Reconciled |
| Name | Type | 6/30/2012 | Balance |
| Tierra Y Montes SWCD | Checking \$ | 543,362 \$ | 536,304 |
| | Total | 543,362 \$ | 536,304 |
| | Less: FDIC coverage | (250,000) | |
| | Uninsured Amount | 293,362 | |
| | 50% collateral requirement | 146,681 | |
| | Pledge securities _ | 300,000 | |
| | Over (Under) Secured \$_ | 153,319 | |
| | - | | |

The following securities are pledged at Southwest Capital Bank:

| | | Par/Market | |
|-------------|-----------|---------------|---------------|
| Description | CUSIP# | Value | Maturity Date |
| LV NM SD#2 | 51778FCE7 | \$ 300,000 | 11/1/2015 |

The Pledged securities were held at: FHLB located in Dallas, TX

Notes to the Financial Statements June 30, 2012

| First National Book Law Years | | | David | | |
|-------------------------------------------------------|---------------------|-----|-----------|----------|------------|
| First National Bank Las Vegas | | | Bank | | |
| Account | Account | | Balance | | Reconciled |
| Name Name | Туре | _ | 6/30/2012 | _ | Balance |
| Tierra Y Montes SWCD | Savings | \$_ | 15,458 | ₿_ | 15,458 |
| | Total | | 15,458 | ₿_ | 15,458 |
| L | ess: FDIC coverage | _ | (15,458) | | |
| | Amount uninsured | \$ | 0 | | |
| State Employees Credit Union | | | Bank | | |
| Account | Account | | Balance | | Reconciled |
| Name | Type | | 6/30/2012 | | Balance |
| Tierra Y Montes SWCD | Savings | \$ | 379,264 | \$ _ | 379,264 |
| | Total | | 379,264 | \$ _ | 379,264 |
| Le | ss: SMSIA coverage | | (250,000) | = | |
| 0 | ver (Under) Secured | \$ | (129,264) | | |
| The cash held at the Bank of Albuquerque is restricte | d for debt service | _ | | | |
| Bank of Albuquerque | a for acti scrvice. | | Bank | | |
| Account | Account | | Balance | | Reconciled |
| Name | Type | | 6/30/2012 | | Balance |
| Tierra Y Montes SWCD | Savings | \$ | 5,356 | <u>-</u> | 5,356 |
| Tierra Y Montes SWCD | Savings | \$ | 14,653 | - | 14,653 |
| Tiona i Monac ett ob | Total | Ψ_ | 21,160 | - a | 20,009 |
| ı | ess: FDIC coverage | | (21,160) | _ | _0,000 |
| <u>'</u> | Amount uninsured | | (21,100) | | |
| | , anount annisared | Ψ_ | <u> </u> | | |

The difference between the bank balance and the reconciled balance is outstanding deposits, outstanding checks and pending bank adjustments.

Custodial Credit Risk-Deposits

| Depository Account | Balance |
|-----------------------------------------|---------------|
| Insured | \$ 515,458 |
| Collateralized: | |
| Collateral held by the pledging bank in | |
| Village's name | 293,362 |
| Uninsured and uncollateralized | 196,880 |
| Total Deposits | \$ 809,267 |

Custodial Credit Risk — Deposits. Custodial credit risk is the risk that in the event of a bank failure, the District's deposits may not be returned to it. The District does not have a deposit policy for custodial credit risk. As of the end of the fiscal year \$196,880 of the Districts bank balances of \$809,267 were exposed to custodial credit risk.

Notes to the Financial Statements June 30, 2012

B. Capital Assets

| • | Beginning Balance 6/30/11 | Additions | Deletions | Ending Balance 6/30/12 |
|--------------------------------------|---------------------------------|--------------|-----------|------------------------------|
| Capital Assets not being Depreciated | 0/30/11 | Additions | Deletions | 0/30/12 |
| | · | ο Φ | О Ф | 0 |
| Construction in Progress | S0_\$_ | <u>0</u> \$_ | 0 \$ | 0 |
| Capital Assets, being Depreciated | | | | |
| Buildings | 245,344 | 0 | 0 | 245,344 |
| Leasehold Improvements | 26,533 | 0 | 0 | 26,533 |
| Vehicles . | 86,612 | 0 | 0 | 86,612 |
| Farm Equipment | 100,893 | 0 | 0 | 100,893 |
| Office Equipment | 11,497 | 0 | 0 | 11,497 |
| Total Capital Assets, being | | | | · · · · · · |
| Depreciated | 470,879 | 0 | 0 | 470,879 |
| Less Accumulated Depreciation | | | | |
| Buildings | 26,680 | 5,336 | 0 | 32,016 |
| Leasehold Improvements | 14,827 | 1,327 | 0 | 16,154 |
| Vehicles . | 79,884 | 7,115 | 0 | 86,999 |
| Farm Equipment | 88,392 | 5,357 | 0 | 93,749 |
| Office Equipment | 11,497 | 0 | 0 | 11,497 |
| Total Accumulated Depreciation | 221,280 | 19,135 | 0 | 240,415 |
| ; | 249,599 \$ | (19,135) \$ | 0 \$ | 230,464 |

Depreciation expense was charged to the conservation function.

C. Long Term Debt

A summary of activity in the Long-Term Debt is as follows:

| , , | Beginning Balance 6/30/11 | Reductions | Ending Balance 6/30/12 | Amounts Due Within One Year |
|-------------------------|-------------------------------------|------------|------------------------------|------------------------------|
| Loans and Notes Payable | \$ 125,249 | 14,106 | \$ 111,143 | 14,156 |
| | Beginning Balance 6/30/11 | Increases | Reductions | Ending Balance 6/30/12 |
| Compensated Absences | \$ 18,453 \$ | 11,514 | \$ 16,617 | 13,350 |

Payments on the loans are made by the General Fund. The compensated absences liability are liquidated by the General Fund.

Notes to the Financial Statements June 30, 2012

The District has entered into the following loan with the New Mexico Finance Authority.

| | | Original | | | |
|----------------------------|----------------|--------------------|---------------|---------------|---------|
| Purpose | | Amount | Interest Rate | Maturity Date | Balance |
| Construct a building | \$ | 207,590 | 2.50% | 4/1/2020 | 111,143 |
| | | | | \$ | 111,143 |
| The debt service requireme | ents to maturi | ty are as follows: | | | |
| | | | Principal | Interest | Total |
| | | 2013 | 14,156 | 435 | 14,591 |
| | | 2014 | 14,208 | 383 | 14,591 |
| | | 2015 | 14,261 | 330 | 14,591 |
| | | 2016 | 14,316 | 275 | 14,591 |
| | | 2017 | 14,372 | 220 | 14,592 |
| | | 2018-2020 | 39,830 | 315 | 40,145 |
| | | \$ | 111,143 \$ | 1,958 | 113,101 |

IV. Other Information

A. Employee Benefits

Plan Description. Substantially all of the District's full-time employees participate in a public employee retirement system authorized under the Public Employees Retirement Act (Chapter 10, Article 11, NMSA 1978). The Public Employees Retirement Association (PERA) is the administrator of the plan, which is a cost-sharing multiple-employer defined benefit retirement plan. The plan provides for retirement benefits, disability benefits, survivor benefits and cost-of-living adjustments to plan members and beneficiaries. PERA issues a separate, publicly available financial report that includes financial statements and required supplementary information for the plan. That report may be obtained by writing to PERA, P.O. Box 2123, Santa Fe, NM 87504-2123. The report is also available on PERA's website at www.pera.state.nm.us.

Funding Policy. Plan members are required to contribute 13.15% of their gross salary. The District is required to contribute 9.15% for employees of the gross covered salary. The contribution requirements of plan members and the District are established in State statute under Chapter 10, Article 11, NMSA 1978. The requirements may be amended by acts of the legislature. The District's contributions to PERA for the fiscal years ending June 30, 2012, 2011 and 2010 were \$38,661, \$38,915, and \$33,851, respectively, which equal the amount of the required contributions for each fiscal year.

B. Post Employment Benefits

The District contributes to the New Mexico Retiree Health Care Fund, a cost-sharing multiple-employer defined benefit postemployment healthcare plan administered by the New Mexico Retiree Health Care Authority (RHCA). The RHCA provides health care insurance and prescription drug benefits to retired employees of participating New Mexico government agencies, their spouses, dependents, and surviving spouses and dependents. The RHCA Board was established by the Retiree Health Care Act (Chapter 10, Article 7C, NMSA 1978). The Board is responsible for establishing and amending benefit provisions of the healthcare plan and is also authorized to designate optional and/or voluntary benefits like dental, vision, supplemental life insurance, and long-term care policies.

Notes to the Financial Statements June 30, 2012

Eligible retirees are: 1) retirees who make contributions to the fund for at least five years prior to retirement and whose eligible employer during that period of time made contributions as a participant in the RHCA plan on the person's behalf unless that person retires before the employer's RHCA effective date, in which the event the time period required for employee and employer contributions shall become the period of time between the employer's effective date and the date of retirement; 2) retirees defined by the Act who retired prior to July 1, 1990; 3) former legislators who served at least two years; and 4) former governing authority members who served at least four years.

The RHCA issues a publicly available stand-alone financial report that includes financial statements and required supplementary information for the postemployment healthcare plan. That report and further information can be obtained by writing to the Retiree Health Care Authority at 4308 Carlisle NE, Suite 104, Albuquerque, NM 87107.

The Retiree Health Care Act (Section 10-7C-13 NMSA 1978) authorizes the RHCA Board to establish the monthly premium contributions that retirees are required to pay for healthcare benefits. Each participating retiree pays a monthly premium according to a service based subsidy rate schedule for the medical plus basic life plan plus an additional participation fee of five dollars if the eligible participant retired prior to the employer's RHCA effective date or is a former legislator or former governing authority member. Former legislators and governing authority members are required to pay 100% of the insurance premium to cover their claims and the administrative expenses of the plan. The monthly premium rate schedule can be obtained from the RHCA or viewed on their website at www.nmrhca.state.nm.us.

The Retiree Health Care Authority issues a separate, publicly available audited financial report that includes post employment benefit expenditures of premiums and claims paid, participant contributions (employer, employee, and retiree), and net expenditures for the fiscal year. The report also includes the approximate number of retirees participating in the plan. That report may be obtained by writing to the RHCA, Albuquerque State Government Center, 401 Roma, NW, Suite 200, Albuquerque, New Mexico 87102.

The Retiree Health Care Act (Section 10-7C-15 NMSA 1978) is the statutory authority that establishes the required contributions of participating employers and their employees. During the fiscal year ended June 30, 2012, the statute required each participating employer to contribute 1.834% of each participating employee's annual salary; each participating employee was required to contribute .917% of their salary. In the fiscal year June 30, 2013 the contribution rates for employees and employers will rise as follows:

For employees who are not members of an enhanced retirement plan the contribution rates will be:

| | Employer | Employee |
|-------------|--------------|--------------|
| | Contribution | Contribution |
| Fiscal Year | Rate | Rate |
| 2013 | 2.000% | 1.000% |

Also, employers joining the program after 1/1/98 are also required to make a surplus-amount contribution to the RHCA based on one of two formulas at agreed-upon intervals.

The RHCA plan is financed on a pay-as-you-go basis. The employer, employee and retiree contributions are required to be remitted to the RHCA on a monthly basis. The statutory requirements for the contributions can be changed by the New Mexico State Legislature.

Notes to the Financial Statements June 30, 2012

The District's contributions to the RHCA for the years ended June 30, 2012, 2011 and 2010 were \$4.769, \$4,192, and \$819, respectively, which equal the required contributions for each year.

C. Risk Management

The District is exposed to various risks of loss due to torts, theft or damage of assets, errors and omissions and natural disasters. The District's supervisors and employees are covered by an errors and omissions liability policy purchased by the New Mexico State University, Department of Agriculture, to which the District is administratively attached. The limits for this policy are \$1,050,000 for each wrongful act and \$1,050,000 for the policy aggregated. The District is required to obtain a corporate fidelity bond on behalf of persons responsible for District assets. The District currently maintains a \$10,000 fidelity bond on its District Clerk and Supervisors. The District has not sustained any losses during the last several years and is not a defendant in any lawsuit.

D. Contingent Liabilities

There are no known contingent liabilities and there are no provisions for contingencies in these financial statements.

E. Joint Powers Agreements

The District entered into a JPA with the NM Energy Minerals and Natural Resources Department on May 20, 2010 called Noxious Weed IV/NM State Land Project. The estimated cost is \$25,778. Expenditures to date were \$25,778. The District is the fiscal agent and has audit responsibility.

The District entered into a JPA with the NM Energy Minerals and Natural Resources Department on September 23, 2010 called Noxious Weed IV/NM State Land Project. The estimated cost is \$53,160. Expenditures to date were \$25,317. The District is the fiscal agent and has audit responsibility.

The District entered into a JPA with the NM Energy Minerals and Natural Resources Department, Forestry Division on October 8, 2010 called San Miguel County Wildlife Urban Interface (WUI) Project 2011. The estimated cost is \$270,000. Expenditures to date were \$43,624. The District is the fiscal agent and has audit responsibility.

The District entered into a JPA with the NM Energy Minerals and Natural Resources Department, Forestry Division on July 19, 2011 called the Community Forestry Project. The estimated cost is \$25,000. Expenditures to date were \$25,000. The District is the fiscal agent and has audit responsibility.

The District entered into a JPA with the NM Energy Minerals and Natural Resources Department, Forestry Division on April 17, 2012 called the San Miguel Mora Woody Bio Mass Utilization. The estimated cost is \$300,000. Expenditures to date were \$105,507. The District is the fiscal agent and has audit responsibility.

The District entered into a JPA with the NM Energy Minerals and Natural Resources Department, Forestry Division on April 17, 2012 called the San Miguel County WUI Project, Hazard VII. The estimated cost is \$170,587. Expenditures to date were \$0. The District is the fiscal agent and has audit responsibility.

| De'Aun Willoughby CPA, PC | |
|-----------------------------|---------------------------------------|
| Certified Public Accountant | 225 Innsdale Terrace Clovis, NM 88101 |
| | (855) 253-4313 |

Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed In Accordance with *Government Auditing Standards*

Mr. Hector Balderas State Auditor of the State of New Mexico Board Supervisors of the Tierra Y Montes Soil & Water Conservation District

Mr. Balderas and Members of the Board

We have audited the financial statements of the governmental activities, the general fund and the budgetary comparison of the Tierra Y Montes Soil & Water Conservation District, (District), as of and for the year ended June 30, 2012, and have issued our report thereon dated November 30, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of the board is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the District's internal control over financial reporting as a basis for designing the auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the District's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses as defined above. However, we identified a deficiency in internal control over financial reporting, described in the accompanying schedule of findings and responses that we consider to be a significant deficiency in internal control over financial reporting; 11-2. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the District's financial statements are free of material misstatement, we performed tests of it's compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed one instance of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which is described in the accompanying schedule of findings and responses as item 11-2.

The District's response to the finding identified in our audit is described in the accompanying schedule of findings and responses. We did not audit the District's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management, the New Mexico State Legislature and its committees, the Office of the State Auditor, the New Mexico Department of Finance and Administration - Local Government and federal awarding agencies and pass through entities and is not intended to be and should not be used by anyone other than these specified parties.

November 30, 2012

De'lun Will oughby CPA PC

Schedule of Findings and Responses June 30, 2012

Prior Year Audit Findings

11-1 W-2

Resolved

11-2 Lack of Pledged Securities

Repeated & Modified

Current Year Audit Findings

11-2 Lack of Pledged Securities-Compliance and Internal Control-Significant Deficiency Condition

The State Employees Credit Union has not pledged securities for the public monies held by the institution over the insured amount. The securities required should have been \$64,632.

Criteria

Pursuant to Section 6-10-16, NMSA 1978 and Section 6-10-17, NMSA 1978 securities with an aggregate value equal to one-half the amount of public money deposited shall be provided by the depository.

Cause

The Credit Union was unable to provide pledged securities.

Effect

Under collateralization results in lack of guarantee of the District's money in case of institutional failure.

Recommendation

We recommend that the District remove funds greater than the insured amount of \$250,000.

Response

We will remove the excess money.

Financial Statement Preparation

The financial statements were prepared by De'Aun Willoughby CPA. However, they are the responsibility of management.

Exit Conference

An exit conference was held on November 30, 2012. Those present were Rita Gallegos-Secretary/Treasurer, Frances Martinez-District Manager and De'Aun Willoughby, CPA.