

HINKLE + LANDERS

Certified Public Accountants + Business Consultants

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS

INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS

For The Year Ended June 30, 2012

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STATE OF NEW MEXICO SOUTH CENTRAL COUNCIL OF GOVERNMENTS OFFICIAL ROSTER As of June 30, 2012

Directors	Position	Government Represented
EXECUTIVE COMMITTEE		
Gary Watkins	Chairman	Roosevelt County
Caleb Chandler	Vice-Chairman	Curry County
Wesley Shafer	Treasurer	Curry County
Vanita Menapace	Member	Harding County
Alvin Maestas, Sr.	Member	Guadalupe County
George Gonzales	Member	De Baca County
Apolonio Ramirez	Member	Quay County
Van Robertson	Member	Union County
CURRY COUNTY		
Caleb Chandler	Member	Curry County
Fidel Madrid	Member	City of Clovis
Wesley Shafer	Member	Village of Grady
Lewis Cooper	Member	Town of Texico
Tuck Monk	Member	Village of Melrose
DE BACA COUNTY		
George Gonzales GUADALUPE COUNTY	Member	De Baca County
Vincente Cordova	Member	Cuadaluna County
Alvin Maestas, Sr.	Member	Guadalupe County City of Santa Rosa
Paul Madrid	Member	Town of Vaughn
HARDING COUNTY	Member	Town of Vaugini
Vanita Menapace	Member	Harding County
Linda Lewis	Member	Village of Mosquero
Stella Devers	Member	Village of Roy
QUAY COUNTY		
Apolonio Ramirez	Member	Village of Logan
Cynthia Lee	Member	Village of San Jon
ROOSEVELT COUNTY		
Bill Cathey	Member	Roosevelt County
Gary Watkins	Member	City of Portales
LaVerne Sheller	Member	Village of Causey
Kay Nuckols	Member	Village of Elida
Becky Fraze	Member	Village of Dora
Toni Whitecotton	Member	Village of Floyd
UNION COUNTY		
Van Robertson	Member	Union County
Jack Chosvig	Member	City of Clayton
Lee Dixon	Member	Village of Des Moines
Terry McNabb	Member	Village of Folsom
Sandy Chancey	Executive Director	



INDEPENDENT AUDITORS' REPORT

The Board of Directors Eastern Plains Council of Governments Clovis, New Mexico and Mr. Hector Balderas, State Auditor

We were engaged to audit the accompanying financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, the aggregate remaining fund information and the budgetary comparisons of the general fund of the Eastern Plains Council of Governments (EPCOG) as of and for the year ended June 30, 2012, which collectively comprise the EPCOG's basic financial statements as listed in the table of contents. We were also engaged to audit the financial statements of the EPCOG's fiduciary fund presented as supplementary information as of and for the year ended June 30, 2012, as listed in the table of contents. These financial statements are the responsibility of the EPCOG's management. We did not audit the financial statements of the Rio Pecos Estates Limited Partnership, a discretely presented component unit of the EPCOG, which represents 100 percent of the assets, net assets, and revenues of the discretely presented component units of the EPCOG. Those financial statements were audited by other auditors whose report thereon has been furnished to us, and our opinion, insofar as it related to the amounts included for discretely presented component units is based on the report of the other auditors.

The EPCOG's Management has not designed, implemented or monitored the policies and procedures needed to capture, record and present revenues, expenditures, contracts, grants, other agreements, and budgetary information completely and accurately in their financial statements. The severity and pervasiveness of the material weaknesses in the EPCOG's system of internal control over financial reporting has caused significant doubt that all possible material misstatements could be detected by our audit procedures. Furthermore, evidence supporting historical costs of capital assets maintained by the EPCOG was not available. We were not able to verify either accumulated depreciation at July 1, 2011 or the depreciation expense for the fiscal year ended June 30, 2012. The EPCOG's records do not permit the application of other auditing procedures to its revenues, expenditures, contracts, grants, other agreements, budgetary information accumulated depreciation, and depreciation expense accounts.

Because we were unable to obtain adequate supporting documentation for the EPCOG's revenues, expenditures, contracts, grants, other agreements, budgetary information, capital assets, accumulated depreciation and depreciation the magnitude of possible misstatement of the financial statements that

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could remain undetected was so great and the scope of our work was not sufficient to enable us to express, and we do not express, an opinion on the accompanying financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information as of and for the year ended June 30, 2012, as listed in the table of contents.

In accordance with Government Auditing Standards, we have also issued our report dated November 8, 2013 on our consideration of the EPCOG's internal control over financial reporting and its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

The EPCOG has omitted the Management's Discussion and Analysis that accounting principles generally accepted in the United States of America requires to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the accounting principles generally accepted in the United States of America, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economical, or historical context. Our opinion on the basic financial statements is not affected by the missing information.

We were engaged to conduct an audit for the purpose of forming opinions of the EPCOG's basic financial statements. The accompanying schedule of expenditures of federal awards and the schedule of changes in assets and liabilities-agency funds are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards is required by U.S. Office of Management and Budget Circular A-133, *Audits of State, Local Governments and Non-Profit Organizations*, and the schedule of changes in assets and liabilities-agency funds, is required by the State of New Mexico's state auditor's rule. Because of the significance of the matters discussed in the preceding paragraphs, the scope of our work was not sufficient to enable us to express, and we do not express, an opinion regarding whether schedules of changes in assets and liabilities-agency funds or the Schedule of Expenditures of Federal Awards are fairly stated, in all material respects, in relation to the basic financial statements.

Hinkle + Landers, PC Albuquerque, NM

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STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS STATEMENT OF NET ASSETS (GOVERNMENT-WIDE) As of June 30, 2012

	Primary Government			Component	
		Governmental	Business-Type		Ûnit
		Activities	Activities	Total	At 12/31/11
ASSETS					
Current					
Cash and cash equivalents	\$	301,979	(17,635)	284,344	-
Grants receivable		71,928	(30)	71,898	-
Notes receivable		(34,459)	-	(34,459)	-
Prepaid expenses		43,864	(8,185)	35,679	-
Other assets		90,866	(309)	90,557	-
Interfund receivables		1,610,222	2,890	1,613,112	-
Total current assets		2,084,400	(23,269)	2,061,131	-
Noncurrent					
Restricted Assets					
Cash held in escrow		-	-	-	17,938
Cash held for security deposits		-	-	-	12,540
Deferred finance costs, net		-	-	-	25,169
Capital assets, net		1,887,428	183,392	2,070,820	1,178,562
Total noncurrent assets		1,887,428	183,392	2,070,820	1,234,209
Total assets	\$	3,971,828	160,123	4,131,951	1,234,209
LIABILITIES					
Current					
Bank overdraft	\$	_	_	_	6,291
Accounts payable	Ψ	11,949	1,563	13,512	3,171
Accrued payroll liabilities		15,068	3,699	18,767	5,1/1
Deferred revenue		157,205	J,099	157,205	_
Accrued development fees			_		217,334
Accrued interest		_	_	_	105,325
Other liability		6,890	8,568	15,458	-
Interfund payables		2,204,031	-	2,204,031	_
Loan from general partner		2,204,031	_	2,204,031	72,640
Current portion of long term debt		_	_	_	3,515
Total current liabilities		2,395,143	13,830	2,408,973	408,276
Noncurrent					
Note payable		1 507 010	(36,985)	1 400 009	906 000
Compensated absences		1,527,213 (5,226)	(30,905)	1,490,228	836,322
Security Deposits		(2,103)	1.050	(5,226)	10.540
Total noncurrent liabilities		1,519,884	(05,005)	(1,053) 1,483,949	12,540 848,862
Total liabilities		3,915,027	$\frac{(35,935)}{(22,105)}$	3,892,922	1,257,138
NET ASSETS					
Invested in capital assets, net of related debt		360,215	220,377	580,592	-
Unrestricted net assets		(303,414)	(38,149)	(341,563)	-
Partners' Capital					(22,929)
Total net assets		56,801	182,228	239,029	(22,929)
Total liabilities and net assets	\$	3,971,828	160,123	4,131,951	1,234,209

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS STATEMENT OF ACTIVITIES (GOVERNMENT-WIDE) For The Year Ended June 30, 2012

Functions/Programs		Expenses	Charges for Services	Program Operating Grants and Contributions	Net (Expense) Revenue and Changes in Net Assets for Governmental Activities
Primary government					
Governmental activities:					
General government	\$	979,243	348,741	295,094	(335,408)
General revenues: Grant and contributions not restricted Insurance income					187,137
Total general revenues					1,02 <u>5</u> 188,162
Total general revenues					100,102
Change in net assets					(147,246)
Net assets, beginning of year					256,369
Irreconcilable difference					(52,322)
Net assets, end of year					\$ 56,801
Business-type activities:					
Enterprise (fund details unknown)	ф	100.015	0645	0.196	(10= 496)
Enterprise (fund details unknown)	\$	120,317	9,645	3,186	(107,486)
General revenues:					
Grant and contributions not restricted					-
Total general revenues					
Total general revenues					
Changes in net assets					(107,486)
Ontanges in net assets					(107,400)
Net assets, beginning of year					269,201
Irreconcilable difference					20,513
Net assets, end of year					\$ 182,228
					T
Component Units - December 31, 2011					
Rural Development Housing	\$	183,268	99,297	_	(83,971)
rarar Bevelopment Housing	Ψ	103,200	99,-97		(03,9/1)
Changes in net assets					(83,971)
Partners' capital, beginning of year Capital contributed					61,042
Amortization					φ
Partners' capital, end of year					\$ (22,929)

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS BALANCE SHEET - GOVERNMENTAL FUNDS As of June 30, 2012

	_	General Fund
ASSETS:		
Current	φ.	
Cash and cash equivalents	\$	301,979
Grants receivable		71,928
Notes receivables		(34,459)
Prepaid expenses		43,864
Other assets		90,866
Interfund receivables	_	1,610,222
Total assets	\$ =	2,084,400
LIABILITIES:		
Current		
Accounts payable	\$	11,949
Accrued payroll liabilities		15,068
Deferred revenue		157,205
Other Liability		6,890
Interfund payables		2,204,031
Total current liabilities	_	2,395,143
		2,0,00,140
Noncurrent		
Security deposits	_	(2,103)
Total liabilities		2,393,040
FUND BALANCE:		
Assigned		-
Unassigned		(308,640)
Total fund balance	_	(308,640)
Total liabilities and fund balance	\$	2,084,400
Amounts reported for governmental activities in the statement of net assets are different because:		
Accrued compensated absences		5,226
Capital assets used in governmental activities are not current		
financial resources and therefore, are not reported in the balance sheet		1,887,428
Long-term liabilities, including bond payable, are not due and		
payable in the current period and therefore are not reported in the		
funds	_	(1,527,213)
Statement of net assets of governmental funds	=	56,801

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS

For The Year	Ended June	30, 2012
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		General Fund
Revenues:		
Federal	\$	109,519
State		112,033
Local		-
Interest income		844
Rental income		80,562
Property management income		2,086
Tenant assistance		73,542
Invoice income		348,741
Taxes and insurance		1,025
Miscellaneous income		74,867
Membership Dues		28,778
Total revenues		831,997
Expenditures: Current:		
General government		070 040
Total expenditures	_	979,243 979,243
•		9/9,43
Excess (deficiency) of revenues over expenditures		(147,246)
1		(14/,240)
Other financing sources (uses)		
Operating transfers in		-
Operating transfers out		
Total other financing sources (uses)		-
Net change in fund balances		(147,246)
Fund balance, beginning of year		(167,298)
Irreconcilable difference		5,904
Fund balance, end of year	\$	(308,640)
Amounts reported for governmental activities in the statement of activities are different because:		
Net change in fund balances - total governmental funds		(147,246)
Amounts reported to governmental activities in the statement of activities are difference because:		
Capital outlays are reported as expenditures in governmental funds. However activities, the cost of capital assets is allocated over their estimated useful expense, in the current period. These amounts are:		
Depreciation expense		-
Net effect of changes in accrued compensated absences		_
Change in net assets of governmental activities		(147,246)

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS GENERAL FUND - MAJOR FUND

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET (MODIFIED ACCRUAL BASIS) AND ACTUAL (MODIFIED ACCRUAL BASIS) For The Year Ended June 30, 2012

		Original Budget	Final Budget	Actual	Variance Favorable (Unfavorable)
Revenues:	_	8			
Grants and contracts	\$	1,057,673	1,057,673	831,997	(225,676)
Total revenues		1,057,673	1,057,673	831,997	(225,676)
Expenditures:					
General governmental		1,057,673	1,057,673	979,243	78,430
Total expenditures		1,057,673	1,057,673	979,243	78,430
Excess (deficiency) of revenues over expenditures	_			(147,246)	(147,246)
Other financing sources (uses)					
Operating transfers in		-	-	-	-
Operating transfers out	_	<u> </u>			
Total other financing sources (uses)		-	-	-	-
Change in fund balance	\$_			(147,246)	(147,246)

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS STATEMENT OF NET ASSETS - PROPRIETARY FUNDS As of June 30, 2012

		Enterprise Fund
ASSETS:		
Current Assets		
Cash and cash equivalents	\$	(17,635)
Grants receivable		(30)
Prepaid expenses		(8,185)
Other assets		(309)
Interfund receivables	_	2,890
Total current assets		(23,269)
Noncurrent Assets		
Capital assets, net	_	183,392
Total assets	\$ <u></u>	160,123
LIABILITIES:		
Current Liabilities		
Accounts payable	\$	1,563
Accrued payroll liabilities		3,699
Other liabilities		8,568
Total current liabilities		13,830
Noncurrent Liabilities		
Notes payable		(36,985)
Security deposits		1,050
Total noncurrent liabilities		(35,935)
Total liabilities		(22,105)
NET ASSETS:		
Invested in capital, net of debt		220,377
Unrestricted		(38,149)
Total fund balance	_	182,228
Total liabilities and fund balance	\$	160,123

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - PROPRIETARY FUNDS For The Year Ended June 30, 2012

	Enterprise
Operating Revenues:	Fund
Tenant rent	\$ 508
Federal tenant assistance	3,186
Invoice income	9,137
Total operating revenues	12,831
Operating Expenses:	
Personnel services and benefits	69,716
Insurance	(759)
Travel	7,191
Utilities	7,358
Auto	3,833
Supplies and repairs	16,343
Taxes and fees	1,524
Contractual	11,417
Other	3,694
Depreciation	
Total operating expenses	120,317
Income (Loss) before transfers	(107,486)
Other financing sources (uses)	
Operating transfers in	-
Operating transfers out	-
Total other financing sources (uses)	
Net change in net assets	(107,486)
Net assets, beginning of year	269,201
Irreconcilable difference	20,513
Net assets, end of year	\$ 182,228

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS STATEMENT OF CASH FLOWS - PROPRIETARY FUNDS For The Year Ended June 30, 2012

Cash flows from operating activities	Enterprise Funds
Received from services and fees	\$ 9,645
Received from government agencies	3,186
Cash flows from operating activities	12,831
Cash flows from investing activities	
Fixed asset acquisition	unknown
Disposition of fixed assets	unknown
Cash flows from investing activities	unknown
Cash flows from financing activities	
Cash flows from financing activities	unknown
Net increase (decrease) in cash and cash equivalents	unknown
Cash and cash equivalents at beginning of year	103,967
Cash and cash equivalents at end of year	\$ (17,635)
Reconciliation of Operating Income (Loss) to Net Cash Provided By (Used For) Operating Activities	
Operating Income (loss)	(107,486)
Adjustments to reconcile increases in net assets to	. ,,.
cash provided by operating activities:	
Depreciation	-
Loss on Disposition of Assets	_
(Increase) Decrease in Grant/Other Receivable	unknown
(Increase) Decrease in Prepaid Expenses	unknown
Increase (Decrease) in Accounts Payable	unknown
Increase (Decrease) in Accrued Expenses	unknown
Net cash provided by operating activities	unknown

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS STATEMENT OF FIDUCIARY ASSETS AND LIABILITIES -AGENCY FUNDS As of June 30, 2012

	W	IA Board Fund	Employee Retireman Plan	Total
ASSETS:				
Current:				
Cash	\$	80,373	unknown	80,373
Grant receivables		377,298	unknown	377,298
Non-current				
Capital assets, net		113,479	unknown	113,479
Total assets	\$	571,150	unknown	571,150
LIABILITIES:				
Current:				
Accounts payable		417,489	unknown	417,489
Note payables		17,347	unknown	17,347
Deferred revenue		9,391	unknown	9,391
Net assets held for others		126,923	unknown	126,923
Total liabilities	\$	571,150	unknown	571,150

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. <u>Description of Entity</u>

Eastern Plains Council of Governments (EPCOG) is a voluntary association of county and municipal governments within the seven county areas of Planning and Development Council IV. Eastern Plains Council of Governments was established in 1972 by member governments under the statutory authority of the Regional Planning Act, to assist local governments in planning for common needs, cooperating for mutual benefits and coordinating for sound regional development.

Membership of Eastern Plains Council of Governments includes representatives from the county commissions of Roosevelt, Curry, De Baca, Guadalupe, Quay, Harding and Union counties and from nineteen of the twenty-two incorporated municipalities in the Council. Several agencies and organizations are represented on the council as citizen participation groups.

Eastern Plains Council of Governments serves a variety of functions, including information dissemination, area-wide and local planning, direct technical assistance, intergovernmental coordination and training. Priority considerations are given to economic development, housing programs, resource planning, programs for the elderly, programs to improve county or community infrastructure and transportation. Technical expertise in areas which require complex federal grant applications for funding assistance is provided to smaller jurisdictions which do not have the staff for such activities. In their capacity as an area-wide clearinghouse, Eastern Plains Council of Governments provides valuable coordination at the local level.

In evaluating how to define the EPCOG for financial reporting purposes, management has considered all potential component units. The decision to include any potential component units in the financial reporting entity was made by applying the criteria set forth in GASB No. 14 and No. 39. Blended component units, although legally separate entities, are in substance part of the government's operations. Each discretely presented component unit is reported in a separate column in the government-wide financial statements to emphasize that it is legally separate from the government.

The Ruth Visage Senior Apartments (RVSA) and the San Jon Estates Apartments (SJEA) are determined to be departments of the EPCOG and do not have separate governing bodies. The EPCOG is the only governing body directing these departments. Accordingly, the RVSA and SJEA are reported as part of the primary government.

A separate report is also issued by the RVSA that describes their operations and activity in more detail. This report can be obtained by contacting the RVSA's administrative office by writing to Eastern Plains Council of Governments, 418 N Main, Clovis, New Mexico, 88101.

B. Basis of Accounting

1. Government-Wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Assets and the Statement of Activities) are prepared using the economic resources measurement focus and the accrual basis of

accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. This is the same approach used in preparation of proprietary fund financial statements, but differs from the manner in which governmental fund financial statements are prepared. Therefore, governmental fund financial statements include reconciliation with brief explanations to better identify the relationship between the government-wide statements and the statements for governmental funds. Also, fiduciary funds are not included in the government-wide financial statements. Interfund payables and receivables have been eliminated in determining the government-wide financial statements.

Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues. Separate financial statements are provided for governmental funds. Major individual governmental funds are reported as separate columns in the fund financial statements

Net assets should be reported as restricted when constraints placed on net assets use is either externally imposed by law through constitutional provisions or enabling legislation. Restricted assets are applied first before unrestricted assets.

2. Discretely Presented Component Unit

Rio Pecos Estates Limited Partnership (The Partnership): This component unit shares a board with EPCOG and provides services to residents, generally within the geographic boundaries of the government.

The component unit's activities included enterprise funds as detailed on pages 4 and 5 of the EPCOG's financial reports.

The Partnership has a December 31 fiscal year end. Accordingly, these financial statements report their balances and results of operations as of and for the year ended December 31, 2011.

Separately issued financial statements may be obtained directly from the Partnership's administrative office by writing to Eastern Plains Council of Governments, 418 N. Main St, Clovis, New Mexico 88101.

3. GAAP Presentation

The financial statements of the EPCOG are prepared in accordance with Generally Accepted Accounting Principles generally accepted in the United States of America (GAAP). The EPCOG's reporting entity applies all relevant Governmental Accounting Standards Board (GASB) pronouncements. Proprietary funds and similar component units apply Financial Accounting Standards Board (FASB) pronouncements and Accounting Principles Board (APB) opinions issued

on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, in which case, GASB prevails.

4. Fund Financial Statements

Fund financial statements report detailed information about the EPCOG. The focus of governmental fund financial statements is on the major funds rather than reporting funds by type. Each major fund is presented in a separate column. Non-major funds are aggregated and presented in a single column. For the year ended June 30, 2012, the EPCOG elected to present all their funds as major funds. Therefore, there were no non-major funds.

5. Governmental Funds

All governmental funds are accounted for using modified accrual basis of accounting and the current financial resources measurement focus. Under this basis, revenues are recognized in the accounting period in which they become measurable and available. Expenditures are recognized in the accounting period in which the fund liability is incurred, if measurable.

6. Revenue Recognition

In applying the "susceptible to accrual concept" under the modified accrual basis, the following revenue sources are deemed both measurable and available (i.e., collectible within the current year or within 60 days of year-end and available to pay obligations of the current period). This includes reimbursements from state and federally funded projects, which are accrued as revenue at the time the expenditures are made, or when received in advance, deferred until expenditures are made.

Revenues from grants that are restricted for specific uses are recognized as revenues when the related costs are incurred. All other revenues are recognized when they are received and are not susceptible to accrual. Interest associated with the current fiscal period is considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period.

7. Expenditure Recognition

The measurement focus of governmental fund accounting is based on decreases in net financial resources (expenditures) rather than expenses. Most expenditures are measurable and are recorded when the related fund liability is incurred. However, principal and interest on general long-term debt, which has not matured, are recognized when paid.

Expenditures, other than vacation and sick pay, are recorded when the related fund liability is incurred. Expenditures charged to federal programs are recorded utilizing the cost principles prescribed or permitted by the various funding sources.

8. Fund Accounting

The accounts of the EPCOG are organized on a basis of funds, each of which is considered a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund equity, revenue and expenditures. The funds are governmental fund types and are grouped as the General Fund.

The General Fund is the general operating fund of the EPCOG. It is used to account for all financial resources except those required to be accounted for in the Enterprise business fund.

Business-type activities are used to account for operations (a) that are financed and operated in a manner similar to private business enterprises-where the intent of the governing body is that the costs (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges and (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability or other purposes. All enterprise funds are accounted for using an economic resources measurement focus and the accrual basis of accounting.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with the fund's principal ongoing operations. The principal operating revenues of EPCOG's enterprise funds are charges for administrative services or rental income. Operating expenses for enterprise funds include the cost of services, administrative expenses, and depreciation on capital assets. All revenue and expenses not meeting this definition are reported as non-operating revenues and expenses.

The government reports the following significant program/grants in the enterprise fund, which is not part of the component unit Rio Pecos Estates Limited Partnership:

• EPCOG Enterprise – miscellaneous business-type activities.

<u>Workforce Investment Act Fund (WIA)</u>—The EPCOG serves as the fiscal agent and also as the administrative entity for the Eastern Area Workforce Development Board (EAWDB). EAWDB coordinates workforce and youth activities in the local area and administers Workforce Investment funds. The fiscal agent and administrative entity financial activity is maintained in the WIA Fund.

The fiduciary fund is used to account for assets held on behalf of outside parties, including other governments, or on behalf of other funds within the EPCOG. Agency funds are generally used to account for assets that the EPCOG holds on behalf of others as their fiscal agent. These funds are accounted for using the economic resources measurement focus and the accrual basis of accounting. The EPCOG has one agency fund that is used to account for the fiscal activities of the Eastern Area Workforce Development Board (EAWDB). The EAWDB contracts with the EPCOG to provide fiscal and administrative functions.

Separate financial statements are provided for governmental funds and fiduciary funds. In accordance with the provisions of GASB Statement No. 34, the fiduciary funds are excluded from government-wide financial statements.

9. GASB Statement #54

In February 2009, the GASB issued Statement No. 54 Fund Balance Reporting and Governmental Fund Type Definitions. This statement enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing governmental fund type definitions. The fund balance amounts for governmental funds have been reclassified in accordance with GASB Statement 54.

As a result, in the governmental fund financial statements, fund balances previously reported as reserved and unreserved are now reported as non-spendable, restricted, or unrestricted (committed, assigned or unassigned).

10. Spending Policy

When an expenditure/expense is incurred for purposes for which both restricted and unrestricted resources are available, it is the EPCOG's policy to use restricted resources first. When expenditures/expenses are incurred for purposes, for which unrestricted (committed, assigned and unassigned) resources are available, and amounts in any of these unrestricted classifications could be used, it is the EPCOG's policy to spend committed resources first.

C. Capital Assets and Depreciation

The accounting and reporting treatment applied to the capital assets associated with a fund are determined by its measurement focus. General capital assets are long-lived assets of the EPCOG as a whole. When purchased, such assets are recorded as expenditures in the governmental funds and are capitalized. The valuation bases for general capital assets is historical cost, or where historical cost is not available, estimated historical cost based on replacement cost. Sub-grantees purchasing equipment by sub-grant made by the EPCOG to other agencies is not accounted for in capital assets. Purchased capital assets are valued at historical cost. Donated capital assets are valued at their estimated fair value on the date of donation. The minimum capitalization threshold is any individual item with a total cost greater than \$5,000 and estimated useful life in excess of two years. The EPCOG includes software, and assets constructed by personnel as required in the capital assets if it meets the minimum capitalization policy. The tracking and recording of capital assets has not been properly managed as noted in finding 6-09.

The EPCOG does not develop computer software for internal use and therefore, does not have a policy for capitalizing computer software developed for internal use.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Depreciation of capital assets is computed and recorded by the straight-line method.

Estimated useful lives of the various classes of depreciable capital assets are as follows:

Type	Estimated Depreciable Life
Buildings & Improvements	50 years
Land improvements	50 years
Equipment	10 years

D. Budgets

Budgets are prepared on a cash basis by the staff prior to contract date based upon past history and salaries approved by the executive committee. The budget is then approved by the grantor agency. Budget revisions are presented to the full board of directors for approval and then are submitted to the grantor agency for approval. The budget is broken down internally by activity and these specific activities are presented in the supporting schedules.

Budgetary Control - each fund's appropriated budget is prepared on a detailed line item basis. Revenues are budgeted by department and general ledger account. Expenditures are budgeted by department and general ledger account. This constitutes the legal level of control. Expenditures may not exceed appropriations at this level. All budget revisions at this level are subject to final review and approval by the board of directors. It is unknown if the budget records presented to the auditor were accurate. In addition, a budget for proprietary funds was unavailable for audit or presentation in the audit report.

Budgets were not properly completed by EPCOG and as a result it is unknown if General Government expenditures exceeded budget amounts for the general fund.

E. Indirect Cost

EPCOG does not have a negotiated Indirect Cost Rate with federal grantors but does allocate expenditures such as overhead costs not directly attributable to specific programs. These expenditures are allocated monthly among all funds based upon the budgeted expenditures for each fund as a percentage of total budgeted expenditures.

F. Interfund Receivable and Payables – Due To/Due From

During the course of operations, numerous transactions occur between individual funds that may result in amounts owed between funds. Those related to goods and services type transactions are classified as "due to and from other funds." Short-term interfund loans are reported as "interfund receivables and payables and payables between funds within governmental activities are eliminated in the Statement of Net Assets. Interfund receivables and payables are presented at net amounts for each fund. See Note 7 for detail on interfund receivables and payables.

G. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

H. Cash and Cash Equivalents

Cash and cash equivalents consist of short-term highly liquid investments, which are readily convertible into cash within ninety (90) days of purchase.

The EPCOG's cash and cash' equivalents are considered to be cash on hand, demand deposits, and short-term investments.

State statutes authorize the investment of EPCOG's funds in a wide variety of instruments including certificates of deposit and other similar obligations, state investment pool, and money market accounts. The EPCOG is also allowed to invest in United States Government obligations. All funds of the EPCOG must follow the above investment policies.

Deposits of funds may be made in interest or non-interest bearing checking accounts in one or more banks or savings and loan associations within the geographical boundaries of the EPCOG. Deposits may be made to the extent that they are insured by an agency of the United States or by collateral deposited as security or by bond given by the financial institution.

I. <u>Encumbrances</u>

Encumbrances represent commitments related to unperformed contracts for goods or services. Encumbrances accounting, under which purchase orders, contracts and other commitments for the expenditure of resources are recorded to reserve that portion of the applicable appropriation, is utilized in the Governmental Fund Types. Appropriations, if applicable, lapse at fiscal year end for budgetary purposes.

J. Net Assets and Fund Balance

Net assets on the Statement of Net Assets include the following:

Invested in Capital Assets, net of debt – the component of net assets that reports the difference between capital assets less both the accumulated depreciation and the outstanding balance of debt, excluding unspent proceeds, that is directly attributable to the acquisition, construction or improvement of these capital assets.

Restricted – the component of net assets that reports the difference between assets and liabilities of EPCOG that consists of assets with constraints placed on their use that are legally enforceable by legislation and the like to be used only for the purposes specified.

Unrestricted – the difference between the assets and liabilities that is not reported in net assets invested in capital assets or restricted net assets.

In the fund level financial statements, the EPCOG has no designated fund balance. The EPCOG applies restricted funds first to expenditures before applying restricted funds when applicable. Designated fund balances represent tentative plans for future use of financial resources.

K. Fund Balance

The EPCOG's fund balance is classified under the following GASB Statement 54 components:

• **Non-spendable:** Non-spendable fund balance classification includes amounts that cannot be spent because they are either (1) not in spendable form or (2) legally or contractually required to be maintained intact. The EPCOG does not have any non-spendable fund balance for the year ended June 30, 2012.

- **Restricted:** Restricted fund balance represents amounts constrained to specific purposes that are externally imposed or imposed by law through constitutional provisions or enabling legislation (such as taxpayers, grantors, bondholders, and higher levels of government) The EPCOG does not have any restricted fund balance for the year ended June 30, 2012.
- **Committed:** Committed fund balance is constrained to specific purposes by the highest level of decision-making authority The EPCOG does not have any committed fund balance for the year ended June 30, 2012.
- Assigned: Assigned fund balance is constrained by the Legislature and Executive branch's intent to be used by the government for specific purposes or in some cases by legislation. Intent can be expressed by the governing body or an official or body to which the governing body delegates authority. The EPCOG does not believe it has any assigned fund balance for the year ended June 30, 2012.
- Unassigned: Unassigned fund balance is the residual classification for the general fund. The EPCOG does not currently have a minimum fund balance policy The EPCOG believes it has a deficit unassigned fund balance of \$(308,640) for the year ended June 30, 2012, but the accuracy of this balance is unknown.

2. CASH BALANCES

50% collateral requirement

In accordance with Section 6-10-17, NMSA, 1978 Compilation, deposits of public money are required to be collateralized. Pledged collateral is required to have an aggregate value equal to one half of the amount of public money in each account. Securities, which are obligations of the United States, State of New Mexico, its agencies, institutions, counties, municipalities or other subdivisions are accepted as security at market value. No security is required for the deposit of public money that is insured by the Federal Deposit Insurance Corporation, or the National Credit Union Administration. The EPCOG has no formal deposit policies for its accounts. Deposits (cash or cash equivalents) are carried at cost, which approximates market value. All of the bank deposit balances up to \$250,000 were covered by federal depository insurance consisting of FDIC coverage.

The Governmental Accounting Standards Board has issued its Statement #40 which requires information on custodial risk be disclosed. Custodial credit risk is risk that in the event of bank failure, EPCOG's deposits may not be returned to it. EPCOG's deposit policy is to collateralize one half of the uninsured public money in each account. The following is a listing of deposits of public money and collateral pledged at values acceptable per state statute, by the depositing financial institutions as of June 30, 2012:

			Bank	Outstanding	Suspense	Book
Account Name	Туре		Balance	Checks	Items	Balance
EPCOG	Operating*	- \$	61,156	(27,025)	500	32,257
EPCOG - Savings	Savings		unknown	unknown	unknown	7,249
EPCOG - Rehab	Operating		unknown	unknown	unknown	(8,940)
EPCOG - Homeless Program	Operating		Unknown	unknown	unknown	-
EPCOG - Building Reserve	Reserve		990	-	-	990
Rio Pecos	Operating		unknown	unknown	unknown	5,851
Rio Pecos	Sec. Dep.		unknown	unknown	unknown	10,590
San Jon Apt	Operating*		11,325	(637)	(32)	10,657
San Jon Apt	Sec. Dep.*		5,148	-	-	5,148
San Jon Apt	Reserve*		unknown	-	-	Unknown
Ruth Visage Apt	Operating*		unknown	(80)	(39)	68,516
Ruth Visage Apt	Sec. Dep.*		unknown	-	(16)	Unknown
Ruth Visage Apt	Reserve*		unknown			Unknown
Total Cash Citizens Bank			unknown	unknown	unknown	284,344
Less: FDIC coverage			(250,000)			
		\$ _	(250,000)	* denotes intere	est bearing accou	ınts

unknown

Pledged Collateral held in bank's name

GNMA II Pool, CUSIP #36202feh5
2/20/2040 unknown,face value used \$3,000,000
GNMA II Pool, CUSIP #36179mw4b
maturity date 12/20/2042, Face value used
Total \$2,831,326
Over (under) collateralized \$ unknown

Due to missing bank statements and lack of proper controls over cash, the carrying amount and bank balances of the EPCOG's deposits were unknown.

3. RECEIVABLES AND DEFERRED REVENUE

Receivables at June 30, 2012 consist of the following:

		Enterprise	
	General	Fund	Total
Grants and contracts	\$ 71,928	(30)	71,898

The EPCOG considered all amounts fully collectible and therefore has not set up any allowances for doubtful accounts.

Governmental and proprietary funds reported deferred revenue in connection with receivables for revenues that are not considered to be available to liquidate liabilities of the current period. These funds also defer revenue recognition in connection with resources that have been received, but not yet earned. At the end of the current fiscal year, the various components of deferred revenue and unearned revenue reported in the funds were as follows:

		Unavailable
Grant draw downs prior to meeting all eligibility requirements	\$_	157,205
Total: deferred/unearned revenue	\$	157,205

4. CAPITAL ASSETS AND DEPRECIATION

A summary of changes in capital assets for the fiscal year ended June 30:

Government Activities		2011	Additions	Deletions	2012
Land	\$	209,289	unknown	unknown	114,416
Furniture and equipment	_	121,121	unknown	unknown	111,275
Buildings & improvements		1,677,085	unknown	unknown	1,772,734
Vehicles		18,030	unknown	unknown	18,030
Total		2,025,525	unknown	unknown	2,016,455
Less accumulated depreciation					
Furniture and equipment		(1,186)	unknown	unknown	(16,329)
Buildings & improvements		(127,841)	unknown	unknown	(112,698)
Total accumulated depreciation		(129,027)	unknown	unknown	(129,027)
Net capital assets - governmental activities		1,896,498	unknown	unknown	1,887,428
Business Activities					
Land		21,411	unknown	unknown	21,411
Buildings & Improvements	_	192,703	unknown	unknown	192,703
Total		214,114			214,114
Less accumulated depreciation					
Furniture and equipment		(26,329)	unknown	unknown	(26,329)
Buildings & Improvements	_	(4,393)	unknown	unknown	(4,393)
Total accumulated depreciation		(30,722)	unknown	unknown	(30,722)
Net capital assets -business activities		183,392	unknown	unknown	183,392
Total net capital assets	\$ _	2,079,890	unknown	unknown	2,070,820

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS NOTES TO FINANCIAL STATEMENTS

For The Year Ended June 30, 2012

		December 31,			December 31,
Component Unit	\$_	2010	Additions	Deletions	2011
Land		50,800		-	50,800
Furniture and equipment		28,643	-	-	28,643
Buildings & improvements	_	1,618,315			1,618,315
Total		1,697,758		-	1,697,758
Less accumulated depreciation	_	(478,105)	(41,091)		(519,196)
Net capital assets -component unit	\$	1,219,653	(41,091)	-	1,178,562

Additions and deletions for the EPCOG are unknown during the current year.

WIA fund capital assets were purchased through the Fiscal Agent and Administrative Entity WIA federal grant funds. If the Fiscal Agent and or the Administrative Entity changes from EPCOG to another entity, these capital assets would be transferred over to the entity.

Current year depreciation expense and debt related to any capital assets for the fiscal year ended June 30, 2012 was unknown. Current year depreciation for the component unit was \$41,091.

5. ACCRUED ANNUAL LEAVE

Compensated vacation can be accumulated, but upon separation of service no more than four weeks is payable to the employee. The cost of vacation pay is recognized when payments are made to employees.

Sick leave is not accrued or payable upon termination. Employees are allowed twenty compensated sick days per year. Unused sick days are not accumulated or paid to the employee. Excess days must be approved by the Executive Director. Eastern Plains Council of Governments has no liability for sick leave.

Accrued annual leave amounts due in the current year are not determinable so all are classified as long-term. Annual leave activity was as follows for the year ended June 30, 2012:

	2011	Additions	Deletions	2012
Annual Leave	\$ (5,226)	unknown	unknown	(5,226)

But the accuracy of this balance is unknown.

6. LONG-TERM DEBT

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, statement of net assets. EPCOG does not have authority to issue bonds, however, it has acquired debt financing through reputable lending institutions, the federal government and the State of New Mexico finance authority.

U.S. Bancorp \$ 10,039 unknown unknown 10,039 unknown Citizens Bank (700) unknown unknown (700) unknown (700) unknown Citizens Bank - line of credit (4,650) unknown unknown 81,750 unknown NMMFA 1,407 unknown unknown unknown 1,407 unknown Note payable - RD 21,945 unknown unknown 19,135 unknown Note payable - component unit 1,000 unknown unknown 19,135 unknown N/P (loan to RP) - unknown unknown (19,100) MFA - houses purchased (84,400) unknown unknown (84,400) unknown Rural Development - Ruth Visage 1,219,082 unknown unknown 1,219,082 unknown NMMFA - Ruth Visage 300,000 unknown unknown 1,219,082 unknown Governmental activities long term debt 1,463,722 unknown unknown 1,527,213 unknown Business-type activities Note payable - component unit (85) unknown unknown (85) unknown Note payable - RD (36,900) unknown unknown (36,900) unknown unknown (36,900) unknown unknown (36,900) unknown unknown unknown (36,900) unknown unknown unknown (36,900) unknown un
Citizens Bank - line of credit (4,650) unknown unknown 81,750 unknown NMMFA 1,407 unknown unknown 1,407 unknown Note payable - RD 21,945 unknown unknown 19,135 unknown Note payable - component unit 1,000 unknown unknown - unknown 19,100) MFA - houses purchased (84,400) unknown unknown (19,100) MFA - houses purchased (84,400) unknown unknown (84,400) unknown Rural Development - Ruth Visage 1,219,082 unknown unknown 1,219,082 unknown NMMFA - Ruth Visage 300,000 unknown unknown 300,000 unknown Governmental activities long term debt 1,463,722 unknown unknown 1,527,213 unknown Business-type activities Note payable - component unit (85) unknown unknown (85) unknown Note payable - RD (36,900) unknown unknown unknown (36,900) unknown unknown unknown (36,900) unknown unknown unknown unknown (36,900) unknown unkno
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Note payable - RD (36,900) unknown unknown (36,900) unknown Business-type activities
Business-type activities
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(04))-0)
Total long term debt \$ 1,426,737 unknown unknown 1,490,228 unknown
The component unit's long term debt is as follows:
Component Unit December 31, December 31, Current
2010 Additions Retirements 2011 Portion
New Mexico Mortgage Finance, bears
interest at 8.84%; secured by the
property, matures November 2041.
\$ 538,852 - (3,515) 535,337 3,8
New Mexico Mortgage Fianace Home
Loan accrues interest at the rate of
6.22%. Monthly only payments in the
amount of 1% of the outstanding
principal are due on the tenth (10) day
of each month until maturity on
January 10, 2041.
240,000 240,000
Eastern Plains Council of
Governments (EPCOG), bears interest
at 1% and is payable from excess
operating revenue. If not paid sooner,
the entire principal amount, together
with all accrued but unpaid interest,
shall be due and payables on July 30,
2030; unsecured.
74,500 - (10,000) 64,500
Total component unit long term debt \$ 853,352 - (13,515) 839,837 3,8

Long term debt for the EPCOG is unknown for the year ended June 30, 2012.

7. INTERFUND TRANSACTIONS AND BALANCES

In addition, significant transactions between Rio Pecos Estates Limited Partnership (a component unit) and the EPCOG are unknown

Transfers were used when receivables and liabilities that were originally in the general fund needed to be allocated to the special revenue funds and agency funds. Balance transfers are considered routine for the fiscal year ended June 30, 2012.

Interfund receivables and payables for the year ended June 30, 2012 were as follows:

Receivable from	Payable to		Receivable	Payable	Purpose
General fund	Enterprise fund	- \$	2,890		unknown
Enterprise fund	General fund		1,610,222	2,204,031	unknown
		\$	1,613,112	2,204,031	

Interfund balances did not balance and the correct balances were unknown.

8. RECONCILIATION BETWEEN BUDGETARY BASIS AND GAAP BASIS

Because the EPCOG budgets were deemed unreliable, the reconciliation between budgetary basis and GAAP basis was not possible.

9. DEFERRED COMPENSATION PLAN

Eastern Plains Council of Governments adopted a money purchase retirement plan on January 1, 1989. The money purchase retirement plan has been converted to a 401-K plan effective July 1, 1996. The EPCOG contributes, on behalf of each participant, 6% of earnings for the plan year. The participants do not contribute to this plan. Employer contributions were unknown for the years ending June 30, 2012, 2011, and 2010, respectively.

The vesting schedule is as follows:

Less than two years	0%
Two years	25%
Three years	50%
Four years	75%
Five years	100%

Eastern Plains Council of Governments also has a deferred compensation plan. Employees contribute a minimum of six percent up to a maximum of twenty-five percent of salary. The plan is a code Section 457 deferred compensation plan. Employee contributions to this plan were unknown for the years ending June 30, 2012, 2011 and 2010, respectively.

Both plans are managed by ICMA in Albuquerque New Mexico with Advantage Point Trust Company being the transfer agent holding the funds.

10. RISK MANAGEMENT

It is the policy of Eastern Plains Council of Governments to purchase insurance for the risks of losses

to which it is exposed. The commercial insurance includes coverage for general liability, property, casualty and employee health and accident.

Amounts received or receivable from grant agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures that may be disallowed by the grantor cannot be determined at this time, although the government expects such amounts, if any, to be immaterial.

Liabilities are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated. As of June 30, 2012, the EPCOG probable risk of loss is unknown.

11. POST EMPLOYMENT BENEFITS

The EPCOG has chosen not to participate in the retiree health care service that it is eligible for under the Retiree Health Care Act (Chapter 10, Article 7C NMSA 1978)

12. RELATED PARTY TRANSACTIONS

Related party transactions are unknown for the year ended June 30, 2012.

13. CREDIT AND DEBIT BALANCES ON FINANCIALS

Due to a lack of proper internal controls, several accounts were not recorded properly resulting in several assets showing credit balances and liabilities showing debit balances. The correct balances for these accounts could not be determined.

14. DEFICIT FUND BALANCE

The General fund had a deficit fund balance at June 30, 2012 of \$(308,640).

15. SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the balance sheet date but before the financial statements are issued. The EPCOG recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the financial statements. The EPCOG's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance sheet date and before financial statements are available to be issued. The EPCOG has evaluated subsequent events through November 8, 2013, which is the date the financial statements were available to be issued.

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS For The Year Ended June 30, 2012

Federal Grantor/Program Title Direct programs	Federal CFDA Number	Pass- through Identifying Number	Grant Award Expended
Department of Transportation			
Federal Transit Formula Grants	20.507		65,000
Total Department of Transportation			65,000
Department of Labor			
Department of Labor			
Passed through Eastern Area Workforce Development Board			
SESP	17.275	AE/FA 2012	96,130
ARRA WIA Program	17.258*	AE/FA 2012	7,804
EAWDB FA &AE -Adult	17.258*	AE/FA 2012	114,654
EAWDB FA &AE -Dislocated Worker	17.260	AE/FA 2012	81,106
EAWDB FA &AE -Youth	17.259	AE/FA 2012	142,345
Total Department of Labor			442,040
Department of Commerce			
EDA	11.302		60,000
Total Department of Commerce			60,000
Total federal awards expended			\$567,040
Total general government expenses			979,243
Difference - reason unknown			(412,203)

Selected Disclosures

- 1. The accompanying schedule of expenditures of federal awards includes the federal grant activity of the Eastern Plains Council of Governments, and is presented on the modified accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations.
- 2. The Eastern Plains Council of Governments did not receive any noncash assistance.
- 3. Payments to subrecipients-n/a None

STATE OF NEW MEXICO EASTERN PLAINS COUNCIL OF GOVERNMENTS SCHEDULE OF CHANGES IN ASSETS AND LIABILITIES -AGENCY FUNDS As of June 30, 2012

		Balance			Balance
	_	June 30, 2011	Additions	Deletions	June 30, 2012
Assets					
Cash					
WIA Board Fund	\$	6,641	unknown	unknown	80,373
Employee Retirement Plan	_	unknown	unknown	unknown	unknown
Total cash		6,641	unknown	unknown	80,373
Grant receivables					
WIA Board Fund		279,750	unknown	unknown	377,298
Employee Retirement Plan	_	unknown	unknown	unknown	unknown
Total receivables		279,750	unknown	unknown	377,298
Due from governments					
WIA Board Fund		-	unknown	unknown	-
Employee Retirement Plan	_	unknown	unknown	unknown	unknown
Total due from other governments		-	unknown	unknown	-
Capital asset, net					
WIA Board Fund		208,189	unknown	unknown	113,479
Employee Retirement Plan		unknown	unknown	unknown	unknown
Total net capital assets		208,189	unknown	unknown	113,479
Total assets	\$	494,580	unknown	unknown	571,150
	=				
Liabilities					
Bank overdraft					
WIA Board Fund	\$	_	unknown	unknown	_
Employee Retirement Plan	,	unknown	unknown	unknown	unknown
Total bank overdraft	_	_	unknown	unknown	
Accounts payable					
WIA Board Fund		368,441	unknown	unknown	417,489
Employee Retirement Plan		unknown	unknown	unknown	unknown
Total accounts payable	_	368,441	unknown	unknown	417,489
Note payables		0,11-	*		1-/,1-/
WIA Board Fund		(9,900)	unknown	unknown	17,347
Employee Retirement Plan		unknown	unknown	unknown	unknown
Total notes payable	_	(9,900)	unknown	unknown	17,347
Due to other government		(9,900)	dilidiowii	ummovm	±/,5 7 /
WIA Board Fund		118,081	unknown	unknown	_
Employee Retirement Plan		unknown	unknown	unknown	unknown
Total due to other governments	_	118,081	unknown	unknown	-
Deferred revenue		110,001	umaiowii	uiikiiowii	
Deferred revenue		_	Unknown	Unknown	9,391
Total deferred revenue	-		Unknown	Unknown	9,391
Net assets held for others			CHRHOWH	Chknown	9,391
WIA Board Fund		17,958	unknown	unknown	126,923
Employee Retirement Plan		unknown	unknown	unknown	unknown
Total net asssets held for others	-	17,958	unknown	unknown	126,923
Total liabilities	\$		unknown	unknown	
Total nabilities	Φ=	494,580	unknown	ulikilowii	571,150



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors Eastern Plains Council of Governments Clovis, New Mexico and Mr. Hector Balderas, State Auditor

We were engaged to audit the accompanying financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the Eastern Plains Council of Governments (EPCOG) as of and for the year ended June 30, 2012, and have issued our report thereon dated November 8, 2013. We disclaimed our opinion because we were unable to apply auditing procedures to cash, assets, liabilities, net assets, revenues, expenditures, federal awards, capital assets, accumulated depreciation, and depreciation expense accounts. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered EPCOG's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of EPCOG's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of EPCOG's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies, or material weaknesses have been identified. However, as described in the accompanying Schedule of Findings and Questioned Costs, we identified certain deficiencies in internal control over financial reporting that we consider to be material weaknesses and other deficiencies that we consider to be significant deficiencies.

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS, continued

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the accompanying Schedule of Findings and Questioned Costs to be material weaknesses: 04-03, 04-05, 05-01, 05-03, 05-05, 05-06, 06-01, 06-06, 06-07, 06-08, 06-10, 06-19 and 06-21.

A *significant deficiency* is a deficiency or a combination of deficiencies in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiencies described in the accompanying Schedule of Findings and Questioned Costs to be significant deficiencies 04-02, 04-04, 06-04, 06-09, 06-17, and 06-18.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the EPCOGs' general purpose financial statements are free of material, misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are to be reported under Government Auditing Standards, which are described in the accompanying Schedule of Findings and Questioned Costs as items 04-02, 04-03, 04-05, 04-07, 05-06, 06-06, 06-09, 06-17, 06-21, and 12-01.

EPCOG's responses to the findings identified in our audit are described in the accompanying Schedule of Findings and Questioned Costs. We did not audit EPCOG's responses and, accordingly, we express no opinion on them.

This report is intended solely for the information and use of the board, management, federal award agencies, the Office of the New Mexico State Auditor and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Hinkle + Landers, P.C. Albuquerque, NM

Hinkle & Landers, P.C.

November 8, 2013



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

The Board of Directors
Eastern Plains Council of Governments
Clovis, New Mexico
and
Mr. Hector Balderas, State Auditor

Compliance

We were engaged to audit the compliance of EPCOG's with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that are applicable to each of its major federal programs for the year ended June 30, 2012. EPCOG's' major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of EPCOG's management Our responsibility is to express an opinion on EPCOG's compliance based on our audit.

Except as discussed in the following paragraph, we conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular *A-133*, *Audits of States*, *Local Governments*, *and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about EPCOG's compliance with those requirements and performing such other procedures, as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on EPCOG's compliance with those requirements.

Management has not designed, implemented, or monitored the policies and procedures needed to capture, record, and present federal expenditures accurately and completely, nor could the EPCOG provide sufficient documentation supporting the actual amounts and compliance with requirements associated with federal expenditures.

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November 8, 2013

REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133, continued

Because of the severity and pervasiveness of the lack of internal controls over compliance coupled with the EPCOG's inability to provide sufficient documentation of the federal expenditures, the scope of our work was not sufficient to enable us to express, and we do not express, an opinion on whether the EPCOG complied with the requirements referred to above that are applicable to any major program for the year ended June 30, 2012. The results of our auditing procedures disclosed instances of noncompliance with the requirements, which are required to be reported in accordance with OMB-A-133 and which are described in the accompanying schedule of findings and questioned costs as items 04-03, 04-05, 04-07, 05-06, 06-06, and 06-19.

Internal Control Over Compliance

Management of EPCOG is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered EPCOG's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order of determine our auditing procedures for the purpose of expressing our opinions on compliance and to test and report internal control over compliance in accordance with OMB circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of EPCOG's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies, or material weaknesses have been identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. A *significant deficiency in internal control* over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

EPCOG's responses to the findings identified in our audit are described in the accompanying Schedule of Findings and Questioned Costs. We did not audit EPCOG's responses and, accordingly, we express no opinion on the responses.

November 8, 2013

REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133, continued

This report is intended solely for the information and use of the school board, management, the Office of The New Mexico State Auditor, federal award agencies, and pass-through entities and is not intended to be and should not be used by anyone other man these specified parties.

Hinkle + Landers, P.C.

inkle & Zandeus, P.C.

Albuquerque, NM November 8, 2013

SECTION I – SUMMARY OF AUDITORS' RESULTS

Financial Statements		
Type of auditors' report issued	Disclaimer	
Internal Control over financial reporting: Material weaknesses identified? Significant deficiencies identified that are not considered to be material weaknesses?		X_YesNo X_YesNo
Non-compliance material to fi	nancial statements noted?	X YesNo
Federal Awards		
Internal Control Material weaknesses identifi Significant deficiencies iden not considered to be mater	tified that are	<u>X</u> YesNo <u>X</u> YesNo
Type of auditors' report issued on major programs		Disclaimer
Any audit findings disclosed the reported in accordance with se	nat are required to be ection 510(a) of Circular A-133?	_X_YesNo
Identification of major progra CFDA Numbers Funding		
Source	Name of Federal Programs	Funding Source
17.258, 17.259, 17.260	Workforce Investment Act-Cluster	U.S Department of Labor
Dollar threshold use to disting	guish between	
A and B programs: \$300,00	0	
Auditee qualified as low-ri	sk auditee?	Ves X No

SECTION II AND III- FINANCIAL STATEMENTS AND FEDERAL AWARD FINDINGS

		Status of Current and Prior Year Findings	Financial Statement Finding	Federal Awards Finding	State Audit Rule Finding	Significant Deficiency	Material Weakness
Prior year	LATE AUDIT REPORT	Papaetad	Yes	No	Yes	Yes	No
04-02		Repeated					
04-03	GRANT MANAGEMENT	Repeated	Yes	Yes	No	No	Yes
04-04	NEGATIVE CASH BALANCES	Repeated	Yes	No	No	Yes	No
04-05	GRANT FUNDING	Repeated	Yes	Yes	No	No	Yes
04-07	DATA COLLECTION FORM	Repeated	No	Yes	No	No	Yes
05-01	CONDITION OF ACCOUNTING RECORDS	Repeated	Yes	No	No	No	Yes
05-03	ADJUSTMENTS MADE TO FUND BALANCE ACCOUNTS	Repeated	Yes	No	No	No	Yes
05-05	BUDGET RECORDS	Repeated	Yes	No	No	No	Yes
05-06	LACK OF CONTROL STRUCTURE	Repeated	Yes	Yes	No	No	Yes
05-07	INEFFICIENT PO SYSTEM	Combined w/06-04	Yes	No	No	Yes	No
05-10	TIME KEEPING RECORDS FOR FEDERAL RECORDS	Resolved	No	Yes	No	Yes	No
06-01	BANK RECONCILIATIONS	Repeated	Yes	No	No	No	Yes
06-02	CHECK STOCK	Resolved	Yes	No	No	No	Yes
06-03	MIP ACCESS	Resolved	Yes	No	No	Yes	No
06-04	LACK OF ADEQUATE DOCUMENTATION FOR EXPENDITURES	Repeated	Yes	No	No	Yes	No
06-05	LACK OF ADEQUATE APPROVAL						
	FOR EXPENDITURES	Combined w/06-04	Yes	No	No	Yes	No
06-06	BACKUP DOCUMENTATION MISSING	Repeated	Yes	Yes	No	No	Yes
06-07	SEGREGATION OF DUTIES - CASH DISBURSEMENTS	Repeated	Yes	No	No	No	Yes
06-08	LACK OF ADEQUATE DOCUMENTATION FOR CREDIT CARD PURCHASES	Repeated	Yes	No	No	No	Yes
06-09	CAPITAL ASSETS	Modified	Yes	No	Yes	Yes	No
06-10	DEFICIENCIES IN INTERNAL CONTROL STRUCTURE DESIGN, OPERATION, AND OVERSIGHT	Repeated	Yes	No	No	No	Yes
06-11	PAYROLL FUNCTION	Resolved	Yes	No	No	Yes	No
06-12	ALLOCATION OF SHARED COSTS	Resolved	No	Yes	No	Yes	No
06-13	FINANCIAL GRANT MANAGEMENT	Resolved	Yes	Yes	No	Yes	No
06-14	BUDGET COMPARISON	Resolved	Yes	No	No	Yes	No

		Status of Current and Prior Year Findings	Financial Statement Finding	Federal Awards Finding	State Audit Rule Finding	Significant Deficiency	Material Weakness
06-15	REPORTING AND UTILIZING PROGRAM INCOME	Resolved	No	Yes	No	Yes	No
06-16	ADMINISTRATIVE COSTS	Resolved	No	Yes	No	Yes	No
06-17	TRAVEL	Modified	Yes	No	Yes	Yes	No
06-18	JOURNAL ENTRIES	Repeated	Yes	No	No	Yes	No
06-19	MONITORING OF GRANT REVENUE/ EXPENDITURE ALLOCATION	Repeated	Yes	Yes	No	No	Yes
06-21	UNKNOWN BANK COLLATERAL	Repeated	Yes	No	Yes	No	Yes
09-01	COMPONENT UNIT AUDIT	Resolved	No	No	Yes	No	No
Current ye	ear COMPONENT UNIT'S CONTRACT NOT	Cumont	No	No	Voc	No	No
12-01	SUBMITTED TO OSA	Current	100	100	Yes	100	100

PRIOR YEAR FINDINGS

<u>04-02 – LATE AUDIT REPORT – SIGNIFICANT DEFICIENCY</u>

Condition:

This report was mailed to the Office of the State Auditor on December 2, 2013.

Criteria:

The New Mexico State Auditors' Office has issued 2 NMAC 2.2, Requirements for Contracting and Conducting Audits of Agencies, due dates for special purpose government audits to be in his office by December 1, 2012 and the report was due March 31, 2010 for reporting to the federal government in accordance with provisions of OMB Circular A-133.

Effect:

The report was not available for the New Mexico State Auditor and other state agencies to review on a timely basis.

Cause

Due to late filing of prior year audits, fieldwork could net begin on June 30, 2012 audit until after the State Auditor's due dates.

Recommendation:

We recommend management continue to develop systems and personnel in order to keep records current and available for timely auditing.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization. This process has taken a significant amount

of time to complete, and following the completion of the 2013 audit in early 2014, all late audits will be caught up and we will be on track to submit audits on time.

<u>04-03 – GRANT MANAGEMENT – MATERIAL WEAKNESS</u>

Federal Program Information:

Funding Agencies: U.S. Dept. of Labor *Titles*: Workforce Investment Act – Cluster *CFDA Numbers*: 17.258, 17.259, 17.278

Award Period: 2012

Condition:

Internal control over grant management is not adequate to properly track the organization's grants.

Criteria:

Weak internal controls allow for the possibility of errors, irregularities, and even fraud.

Effect:

Slow draw-down request and unauthorized borrowing between funds.

Cause:

Management has not analyzed and implemented the needed controls over grant management.

Recommendation:

Management should make an evaluation of controls in place, identify the weakest areas and develop controls to strengthen those areas.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds.

04-04 - NEGATIVE CASH BALANCES - SIGNIFICANT DEFICIENCY

Condition:

At year end, the Enterprise Fund had a cash deficit of \$17,635.

Criteria:

Unauthorized borrowing between funds typically is a violation of local, state, or federal statute and/or grant restrictions.

Effect:

Cash control was weakened.

Cause:

Failure to identify cash by fund and posting transfers timely created a situation where management

was not aware of the actual financial position of funds, especially with cash belonging to several funds pooled into a single bank account.

Recommendation:

Review of each fund, at a minimum, on a monthly basis to ensure that the fund has not been loaned or borrowed cash from another fund.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds. All funds are reviewed on a monthly basis and these reports are also reviewed by the Board of Directors and Executive Committee on a monthly basis to ensure that both the Board and management are fully aware of the entity's financial position at all times.

04-05 - GRANT FUNDING - MATERIAL WEAKNESS

Federal Program Information:

Funding Agencies: U.S. Dept. of Labor Titles: Workforce Investment Act – Cluster CFDA Numbers: 17.258, 17.259, 17.278

Award Period: 2012

Condition:

EPCOG does not have a process to ensure federal funds are consistently drawn down in a manner to minimize the time elapsing between the transfer of funds from the State and the expenditure of those funds for program purposes.

Criteria:

29 CFR 97.20(b)(7) requires minimal time to elapse between the receipt of Federal funds and the disbursement of those funds by the grantee and subrecipient.

Effect:

This results in the misrepresentation of the drawdowns and disbursements necessary to support grant activities. In months with high expenditures but little or no Federal cash drawdowns, the grantee is understating the amount of federal funds that were actually needed and that should have been drawn and disbursed to support grant activities during that month. In months with large Federal cash drawdowns, which exceed the reported expenditures for that month, the grantee is overstating the actual drawdowns and disbursements that were necessary to support grant activities during that month.

Cause:

The EPCOG did not have policies and procedures in place to ensure federal funds are consistently

drawn down in a manner to minimize the time elapsing between the transfer of funds from the State and the expenditure of those funds for program purposes.

Recommendation:

The EPCOG should develop and implement written policies and procedures ensuring Federal funds are consistently drawn down in a manner to minimize the time elapsing between the transfer of funds from the State and the expenditure of those funds for program purposes.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds.

04-07 - DATA COLLECTION FORM- MATERIAL WEAKNESS

Federal Program Information:

Funding Agencies: U.S. Dept. of Labor Titles: Workforce Investment Act – Cluster CFDA Numbers: 17.258, 17.259, 17.278

Award Period: 2012

Condition:

The data collection form and reporting package was not submitted to the federal clearinghouse and federal agencies timely.

Criteria:

OMB Circular A-133.32 requires the data collection form and reporting package to be filed with the federal clearinghouse and federal agencies within 9 months after fiscal year end.

Effect:

The report was not available for federal agencies to review on a timely basis.

Cause:

Due to late filing of prior years' audits, fieldwork could not begin on June 30, 2012 audit until after the due date of the required information.

Recommendation:

We recommend management continue to develop systems and personnel in order to keep records current and available for timely auditing.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge

at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds. Following the completion of the 2013 audit in early 2014, EPCOG will be on track to submit timely audits in the future.

05-01 - CONDITION OF ACCOUNTING RECORDS - MATERIAL WEAKNESS

Condition:

The accounting records were in extremely poor condition. Reconciliation accounts had not been performed on a timely basis if at all. Much of the supporting documentation for revenues could not be found. Very little documentation for journal entries was available. Details of capital assets, long-term debt, and the employee benefit plan were not available.

Criteria:

Public entities operating with public funds and grants are required to keep accurate accounting records. Accounting records and supporting documentation should be available for audit and review.

Effect:

An effective audit could not be performed because there is not enough substantial evidence to prove management's assertions, nor is there enough information for an auditor to make adjusting entries. Basically the entity has financial statements for the fiscal year ended June 30, 2012 that are meaningless.

Cause:

EPCOG finance staff simply did not keep up with the task necessary to maintain the accounting records of the entity. An audit could not be performed because of the condition of the records.

Recommendation:

Because of the amount of time that has passed and the fact that all the finance staff that was present during the period under audit is no longer employed, it is recommended that the current finance staff and management work to produce correct financial information for the current fiscal year. The amount of work necessary to "fix" the prior years is too great for the amount of staff and could prove too costly for EPCOG to have corrected. EPCOG should focus on the current and look to the future rather than look at the past.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds.

<u>05-03 – ADJUSTMENTS MADE TO FUND BALANCE ACCOUNTS – MATERIAL</u> WEAKNESS

Condition:

Numerous unsubstantiated journal entries were made to the fund balance accounts to many of the active funds. The entries had no support and affected accounts throughout the fund's trial balance.

Effect:

The balance in fund balance does not roll from one fiscal year to another. Many of the entries were used to clear out payables and receivables without substantiation of the adjustment. The balance sheet does not agree to any detail ledgers and is therefore unreliable.

Cause:

The EPCOG did not have policies and procedures in place to ensure adjustments made to fund balance were substantiated with supporting documentation.

Criteria:

It is not good accounting practice to post adjustments through a fund balance account. Only substantiated prior period adjustments should be posted to fund balance.

Recommendation:

Finance staff should cease making entries to fund balance.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds.

<u>05-05 – BUDGET RECORDS – MATERIAL WEAKNESS</u>

Condition:

The budget records presented to the auditor appear inaccurate. Either, the expenditure information did not agree with the trial balance, the budget amounts were of combined fiscal years, or the revenue and expenditure amounts were unreliable.

Criteria:

State statute and the state audit rule require the presentation of budget to actual reports in the audit report. Public funds are to be maintained in a budget system and over expenditures are prohibited.

Effect:

EPCOG does not have reliable and complete budgetary reports to resent.

Cause:

Budget information was not maintained accurately or was not maintained at all for some funds.

Recommendation:

Management and staff should establish and maintain a budget system.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds. While it took some time to reconcile accounts and establish a budget reporting system, this was accomplished approximately half way through the 2012 fiscal year. All reports to management and the Board now compare the budget to actual revenues and expenses.

05-06 - LACK OF CONTROL STRUCTURE - MATERIAL WEAKNESS

Federal Program Information:

Funding Agencies: U.S. Dept. of Labor Titles: Workforce Investment Act – Cluster CFDA Numbers: 17.258, 17.259, 17.278

Award Period: 2012

Condition:

It appears that there was no real system to provide review for accuracy in posting and financial reporting. The communication environment really didn't provide for upward reporting of issues.

Criteria:

State statute, the state audit rule, and compliance requirements of federal programs require that an adequate control structure should be maintained.

Effect:

Numerous errors made it into the final trial balance of EPCOG. The errors were so numerous that EPCOG staff were unable to sort out the incorrect balances. As noted in finding o5-o3, adjustments were posted to the fund balance accounts. The ultimate result is the financial statements are not reliable.

Cause:

There were no established internal controls. Staff of EPCOG did not have a reliable communication structure or means of resolving issues. Many staff were left to their own devices and did what they wanted to do.

Recommendation:

Management of EPCOG needs to establish an effective internal control system and adhere to it. Such a

system needs to be mindful of segregation of duties, review and approval, and a focus on accuracy of financial information.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds. Duties are segregated as much as possible with a small staff, and all expenditures require the approval of both the accountant and Executive Director.

06-01 - BANK RECONCILIATIONS - MATERIAL WEAKNESS

Condition:

During our review of bank reconciliations, the following weakness in internal control was noted:

• Bank reconciliation book balance did not tie to the general ledger for several accounts *Criteria*:

Section 6-6-3 NMSA, 1978 discusses the need for the EPCOG to keep all the books, records and accounts in their respective office in the form prescribed by the local government division and conform to the rules and regulations adopted by the local government division. Good accounting practices require that bank reconciliations be performed monthly to ensure that cash receipts and cash disbursements are recorded in a correct and timely manner and that differences or errors be followed up and corrected in a timely manner.

Effect:

Without reviewed and timely reconciled bank statements, the EPCOG has no assurance that all revenues and disbursements have been properly recorded.

Cause:

The EPCOG did not have policies and procedures in place to ensure bank statements are being reconciled and reviewed in a timely manner.

Recommendation:

The EPCOG's Accounting Policies and Procedures manual should contain explicit instructions for all accounting related matters, as well as detailed instructions on the storage of monthly schedules used for reconciliation purposes. Additionally, Board or management review should be implemented into the current Accounting Policies and Procedures.

Response:

By the end of the 2012 fiscal year, all bank reconciliations had been completed and reviewed by the Executive Director. Bank reconciliations continue to be completed on a monthly basis.

<u>06-04 – LACK OF ADEQUATE DOCUMENTATION/APPROVAL FOR EXPENDITURES – SIGNIFICANT DEFICIENCY</u>

Condition:

EPCOG's policy is to have an approved purchase order for all nonrecurring purchases, however, during our disbursements test work we noted the following:

- At the beginning of the fiscal year (the first three months), a purchase order did not accompany all of the expenditures
- At the beginning of the fiscal year, purchase orders observed did not follow a pre-numbered, controlled system
- At the beginning of the fiscal year, proper approval of disbursements was not occurring on a consistent basis
- At the beginning of the fiscal year, the EPCOG did not have completed purchase orders before purchases were made
- At the beginning of the fiscal year, transfers between financial institutions were not approved by the proper management

Criteria:

Section 6.20.2.17 of NMAC requires the EPCOG to establish and implement written policies and procedures for purchasing which shall be in compliance with the Procurement Code, Section 13-1-21 at seq., NMSA 1978.

Effect:

At the beginning of the year, the EPCOG had no effective spending controls in place. Those controls would have provided for the availability of funds and would have determined whether expenditure was allowable prior to initiation of the expenditure. Also, having lack of authorization for purchases made increases the risk for misappropriation, budget over expending, or fraudulent activities.

Cause:

There was an oversight in the internal control process, and items were not authorized through a purchase order or proper approval before the purchase was made.

Recommendation:

It is our recommendation that the internal controls that are in place are followed for all nonrecurring items.

Response

Eastern Plains Council of Governments accepts this recommendation, and will continue to work with our accountant to strengthen our purchase order and internal control policies to ensure that funds are spent in accordance with state and federal guidelines.

06-06 - BACKUP DOCUMENTION MISSING - MATERIAL WEAKNESS

Federal Program Information:

Funding Agencies: U.S. Dept. of Labor Titles: Workforce Investment Act – Cluster CFDA Numbers: 17.258, 17.259, 17.278

Award Period: 2012

Condition:

EPCOG was unable to provide purchase orders, invoices, or checks for several of the 200 disbursements that were requested to test controls and compliance over disbursements. For single audit testing over controls and compliance over disbursements, the lack of supporting documentation led us to stop testing after five exceptions had been noted.

Criteria:

Disbursements should be accompanied by proper authorization and supporting documentation.

Effect:

While the EPCOG has established policies and procedures to help ensure that expenses and disbursements are authorized, some elements of the control process are not operating effectively. It is difficult to determine if management has approved or even reviewed supporting documentation and therefore opportunities may exist for the misappropriation of assets. In addition, problem and errors may not be identified and corrected at the earliest point possible

Cause:

EPCOG had several individuals pulling checks for review over the past few years which has resulted in some checks being lost. Also, EPCOG has experienced high turnover rates at positions responsible for tracking disbursement documentation.

Recommendation:

Policies regarding documentation retention should be reviewed and adhered to.

Response:

Due to the time elapsed between audits and staff turnover, it was difficult to locate several documents. A new filing system is in place to ensure that records are easily retrievable, and conducting timely audits will also ensure that all staff know the exact location of the documents requested for audit.

<u>06-07 - SEGREGATION OF DUTIES - CASH DISBURSEMENTS - MATERIAL</u> WEAKNESS

Condition:

During our test work of cash disbursements we noted the following instances of a lack of appropriate segregation of duties.

The Accounts Payable Clerk performs all the duties and functions that are required for the cash disbursements process:

- The Accounts Payable Clerk receives the purchase order and prints the checks;
- The Accounts Payable Clerk has authority to have checks signed by the same system that prints the checks; and
- The Accounts Payable Clerk mails the checks.

Criteria:

Appropriate segregation of duties in cash disbursements is required to maintain proper and sufficient internal controls and properly report all expenditures as required by Section 6-6-3, NMSA 1978.

Effect:

Without adequate segregation of duties in key control processes, there is an increased risk of fraudulent activity, as well as increased risk of errors that may not be detected timely.

Cause:

Due to limited resources, the EPCOG relies on the expertise of one individual to perform many duties. Limited resources in the process noted above appear to result in a lack of segregation of duties.

Recommendation:

Develop a formal review process for the disbursement transaction cycle. Also, implement and document policies and procedures to maintain proper internal controls that include segregation of duties.

Response:

While EPCOG lacks the staff to have a complete separation of these duties, a system of internal controls has been put in place utilizing the staff we do have. The finance clerk inputs all accounts payable for review by the accountant, and once approval is given and checks are requested and assigned prints the checks. Only one pre-printed signature is allowed on the checks, the second signature must be original and will be from the EPCOG Board Treasurer, Chairman or Executive Director. The checks are then returned to the finance clerk for final processing and preparation for mailing. The EPCOG executive assistant then mails the checks. This policy was put in place prior to the beginning of the 2012 fiscal year.

<u>06-08 – LACK OF ADEQUATE DOCUMENTATION FOR CREDIT CARD EXPENDITURES</u> – MATERIAL WEAKNESS

Condition:

During our testing of credit card expenditures, we noted several instances in which the EPCOG did not have any documentation regarding the purchase.

Criteria:

Per Section 6-6-3, NMSA 1978, cash disbursements are required to be properly authorized and the EPCOG is required to provide supporting documentation.

Effect:

There could be instances of unauthorized purchases and abuse of public funds and they would go unnoticed.

Cause:

There is no supporting documentation for the credit card purchase.

Recommendation:

The EPCOG should attach purchase receipts to the payment vouchers. In addition, we recommend that one or two employees be assigned the responsibility to review credit card purchases for compliance as well as having the Board review the Executive Director's credit card monthly statements.

Response:

Due to the time elapsed between audits and staff turnover, it was difficult to locate several documents. A new filing system is in place to ensure that records are easily retrievable, and conducting timely audits will also ensure that staff know the exact location of the documents requested for audit.

06-09 - CAPITAL ASSETS - SIGNIFICANT DEFICIENCY

Condition:

For the year ended June 30, 2012, the EPCOG had not maintained a capital asset listing that was reconciled to the general ledger and was not in compliance with the GASB 34 requirement to capitalize and depreciate infrastructure acquired for years ending in 2009 and thereafter.

Criteria:

The EPCOG must have a capital assets management policy to provide accountability for the safeguarding of assets in accordance with GASB 34 and NMSA 1978 Section 12-6-10.

Effect:

Lack of sufficient records results in assets that are not properly safeguarded. Asset identification and location are essential in the prevention of theft and loss of assets due to fraudulent activity. Capital assets cannot be depreciated due to the lack of information that is being maintained. As a result, the financial statements of the EPCOG will be materially misstated due to the balances of capital assets and accumulated depreciation being materially misstated.

Cause:

Capital asset records have not been maintained or updated to ensure accuracy or accountability of the EPCOG's assets.

Recommendation:

The EPCOG must conduct a physical inventory of its capital assets in accordance with its capitalization policy and update the inventory annually. The inventory report must include asset identification, location and historical cost. This process will also assist the EPCOG in the determination of obsolete equipment. Finally, a complete capital assets inventory listing will be required to be completed by the EPCOG in order to be in compliance with GASB 34.

Response:

An inventory of all furnishings and equipment has been completed, and is continually updated as property is acquired or disposed of. Due to poor record keeping in the past, we have been unable to

locate cost information and date purchased. Going forward, all of this information will be tracked on the inventory list.

<u>06-10 – DEFICIENCIES IN INTERNAL CONTROL STRUCTURE DESIGN, OPERATION</u> AND OVERSIGHT – MATERIAL WEAKNESS

Condition:

Internal control structure design, operation, and design are not appropriate given the nature of the entity.

In addition, processes do not exist by which the EPCOG Board is made aware of key developments that may impact financial reporting. There are no procedures or activities in place to regularly educate and communicate to management and employees the importance of internal controls and to raise their level of understanding controls.

Because of the deficiencies in the internal control design, operation, and oversight, there was not sufficient evidence for the auditors to give an opinion on the financial statements or on the compliance over federal grants.

Criteria:

The Codification of Statements on Auditing Standards (SAS AU) paragraph 110.03 states that the financial statements are management's responsibility. Management is responsible for adopting sound accounting policies, and for establishing and maintaining internal control that will, among other things, initiate, authorize, record, process, and report transactions (as well as events and conditions) consistent with management's assertions embodied in the financial statements.

The SAS No. 115 Appendix lists the following circumstances as possible control deficiency, significant deficiency, or material weakness, "inadequate documentation of the components of internal control." SAS 115 paragraph 19 states that ineffective oversight of the agency's financial reporting and internal control by those charged with governance should be regarded as at least a significant deficiency and a strong indicator of a material weakness in internal control.

Effect:

Because the internal control structure is inadequate and not documented, management and staff are unsure about what procedures and processes to follow or what key controls are in place to properly safeguard assets. Adequate controls are not in place to prevent or detect intentional misstatements of accounting information.

Cause:

For the fiscal year 2012 management did not have a documented policy to ensure internal controls were in place and working properly. Also, the governing body was unaware of requirements under SAS No. 115 to provide effective oversight of internal control and the financial reporting process.

Recommendation:

The EPCOG should ensure that a comprehensive internal control structure is designed, documented,

and implemented. The body charged with governance should provide effective oversight of the internal control and financial reporting process.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds. Duties are segregated as much as possible with a small staff and all expenditures require the approval of both the accountant and Executive Director.

<u>06-17 – TRAVEL – SIGNIFICANT DEFICIENCY</u>

Condition:

Management could not provide adequate data to complete a travel/per diem test.

Criteria:

In accordance with Section 10-8-1 to 10-8-8 NMSA 1978 (1995 Repl. Pamp.), 2.42.2 NMAC governs the payment of per diem rates and mileage and the reimbursement of expenses for all salaried and non-salaried public officers and employees of all state agencies and local public bodies

Additionally, OMB A-87, Attachment A, subsection C.1, provides that to be allowable under an award, costs must be necessary and reasonable for the proper and efficient performance and administration of the award, be allocable to the award, and be adequately documented

Effect:

Grant funds are not safeguarded and costs that are not necessary or beneficial to their respective grant are incurred.

Cause:

The EPCOG did not have adequate policies and procedures in place to ensure travel disbursements were necessary and reasonable for the proper and efficient performance and administration of the award.

Recommendation:

The EPCOG should review and adhere to New Mexico travel regulations.

Response:

All travel must be approved by the Executive Director, who reviews the travel request and determines whether or not the reason for travel supports the program and is eligible for reimbursement under whichever grant program the travel is being charged to. Once this is determined, the request is sent to the Accountant who checks the request and the estimated cost against the budget to ensure funds are

available. The NM Mileage and Per Diem Act is followed regarding reimbursement of travel costs. As a regional planning and development organization, not all travel will be for formally organized meetings with an agenda and minutes, but is frequently related to assisting communities in preparation of applications for funding and other planning activities.

06-18 - JOURNAL ENTRIES - SIGNIFICANT DEFICIENCY

Condition:

The EPCOG does not review or approve journal entries before they are posted into the general ledger.

Criteria:

Good internal controls require that journal entries be approved by a responsible individual not involved in the journal entry preparation or posting, as they can significantly affect the financial statements.

Effect:

Many accounts could not be relied on leading to other issues and findings.

Cause:

The EPCOG did not have policies and procedures in place requiring that journal entries be reviewed and approved before being posted into the general ledger.

Recommendation:

The EPCOG should develop and implement policies for reviewing and approving journal entries. Ideally, the responsible official approving journal entries should initial and date entries before they are posted. Supporting documentation for approved journal entries should be kept by the EPCOG.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as full reconciliation of all funds to ensure correct beginning account balances for 2013. The accounting system has been secured to limit access and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization, and beginning October of 2011 all EPCOG financial activities, including grant management, are overseen by a qualified accountant experienced in grant management and managing government funds. Duties are segregated as much as possible with a small staff and all expenditures require the approval of both the accountant and Executive Director.

<u>06-19 - MONITORING OF GRANT REVENUE/EXPENDITURE ALLOCATIONS - MATERIAL WEAKNESS</u>

Federal Program Information:

Funding Agencies: U.S. Dept. of Labor Titles: Workforce Investment Act – Cluster CFDA Numbers: 17.258, 17.259, 17.278

Award Period: 2012

Condition:

Per our review of grant fund revenue and expenditure activity, it was determined that adequate review to ensure the matching concept for grant revenues and expenditures being posted to proper funds is not taking place.

Criteria:

Grants handled by the EPCOG are reimbursable and therefore revenue is recognized when expenditures are incurred.

Effect:

Expenditures for specific grants are not being properly matched to their respective funding source.

Cause:

The EPCOG did not have policies and procedures in place to ensure expenditures for specific grants are being properly match to their respective funding source.

Recommendation:

We recommend a review of individual grant ledgers by funding source be reviewed on a monthly basis to ensure individual grant expenditures match individual grant revenues.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as taking steps to begin working on determining beginning account balances. The accounting system is also being looked at to change security and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization. We understand that this will take significant amount of time to complete these tasks and are working to have a fresh start July 1, 2012 and continue to work on getting audits caught up.

06-21 – UNKNOWN BANK COLLATERAL – MATERIAL WEAKNESS

Condition:

Because some of the EPCOG's cash balances are unknown, we were unable to confirm if bank accounts are properly collateralized in accordance with State regulations.

Criteria:

Section 6-10-17 NMSA requires 50% collateral requirement for municipal monies deposited in each financial institution.

Effect:

It is unknown if the EPCOG is following State Statutes concerning safekeeping of public monies.

Cause:

Due to high turnover and a general lack of internal controls and organization, the current staff was unable to locate all bank account information.

Recommendation:

The EPCOG should maintain collateral requirements and keep the necessary paperwork on-hand.

Response:

The Eastern Plains Council of Governments understands the seriousness of these findings and has been working toward revising policies and procedures to address these issues as well as taking steps to begin working on determining beginning account balances. The accounting system is also being looked at to change security and ensure proper reports are produced. Personnel in charge at that time are no longer employed with the organization. We understand that this will take significant amount of time to complete these tasks and are working to have a fresh start July 1, 2012 and continue to work on getting audits caught up.

CURRENT YEAR FINDINGS

<u>12-01 – COMPONENT UNIT'S CONTRACT NOT SUBMITTED TO THE OSA – STATE COMPLIANCE AND OTHER MATTER</u>

Condition:

The EPCOG did not submit the Rio Pecos Estates Limited Partnership's (component unit) contract to the Office of the State Auditor.

Criteria:

Section 2.2.2.8 (G)(c)(v) NMAC states, the agency shall deliver the fully completed and signed IPA Recommendation Form for Audits and the completed audit contract to the State Auditor.

Cause:

The EPCOG was unaware of this requirement.

Effect:

The inability to submit the component unit's contract timely could increase the potential of a late audit report and ultimately untimely financial information.

Recommendation:

The EPCOG should ensure the contract for its component unit is completed, signed and delivered to the Office of the State Auditor prior to the due date, incorporating time for oversight agency review and approval when necessary.

Response:

In the future, proper steps will be taken to ensure the IPA recommendation and contract are submitted in a timely manner.

An exit conference was held in a closed session on November 8, 2013, and the contents of this report were discussed. Present at the exit conference were:

Fidel Madrid Vice Chairperson Sandy Chancey Executive Director

Representing Hinkle + Landers, P.C.:

Farley Vener, CPA, CFE Independent auditor, Hinkle + Landers, P.C. Maclen Enriquez Independent auditor, Hinkle + Landers, P.C.

PREPARATION OF FINANCIAL STATEMENTS

The accompanying financial statements of the EPCOG have been prepared by Hinkle + Landers, P.C., the organization's independent public auditors; however, the financial statements are the responsibility of management.