

**COOPERATIVE EDUCATIONAL
SERVICES**

FINANCIAL STATEMENTS

June 30, 2015 and 2014

(With Independent Auditor's Report Thereon)

Prepared by

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COOPERATIVE EDUCATIONAL SERVICES

FINANCIAL REPORT

June 30, 2015 and 2014

COOPERATIVE EDUCATIONAL SERVICES

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COOPERATIVE EDUCATIONAL SERVICES

As of June 30, 2015

OFFICIAL ROSTER

<u>Committee Member</u>	<u>Executive Committee</u> <u>Title</u>	<u>Representing</u>
Mike Chambers	President	Magdalena
T.J. Parks	President Elect	Hobbs
Vernon Jaramillo	Past President	Cariño de los Niños
Paul Aguilar	Ex-Officio Member	NMPED
Dr. Gloria Rendon	Ex-Officio Member	NMCEL
Dr. Elsy Susana Diaz	Charter Schools	Corrales International
Joe Guillen	Ex-Officio Member	NMSBA
Dr. Michael Morehead	NM Higher Education	NMSU
Dr. John Madden	Community Colleges	ENMU-Roswell
Stan Rounds	Past President	Las Cruces
Kirk Carpenter	Region I	Aztec
Adan Delgado	Region II	Pojoaque
Albert Martinez	Region III	Wagon Mound
Allan Tapia	Region IV	Bernalillo
Steve Barron	Region V, Secretary	Dora
Dwain Haynes	Region VI	Eunice
Brenda Vigil	Region VII, Treasurer	Tularosa
Efren Yturralde	Region VIII	Gadsden

Administrative Officials

<u>Name</u>	<u>Title</u>
David Chavez	Executive Director
Robin D. Strauser	Deputy Executive Director

KATHLEEN R. LANE, P.C.

CERTIFIED PUBLIC ACCOUNTANT

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INDEPENDENT AUDITOR'S REPORT

Board of Directors and Management of
Cooperative Educational Services
and
Mr. Tim Keller,
New Mexico State Auditor
Albuquerque, New Mexico

Report on the Financial Statements

I have audited the accompanying financial statements of the business-type activities of the Cooperative Educational Services (CES) as of and for the years ended June 30, 2015 and 2014, and the related notes to the financial statements which collectively comprise CES' basic financial statements as listed in the table of contents. I also have audited the schedule of revenues and expenses and changes in net position - budget (GAAP budget basis) and actual presented as supplemental information for the years ended June 30, 2015 and 2014, as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this responsibility includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express opinions on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the

entity's preparation and fair presentation of the financial statements, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statement.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinions.

Opinions

In my opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of CES as of June 30, 2015 and 2014, and the respective changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America. In addition, in my opinion, the budget comparison schedule referred to above presents fairly, in all material respects, the budget comparison of CES for the year ended June 30, 2015, in conformity with the accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4-9 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. I have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to my inquiries, the basic financial statements, and other knowledge I obtained during my audit of the basic financial statements. I do not express an opinion or provide any assurance on the information because the limited procedures do not provide me with sufficient evidence to express an opinion or provide any assurance.

Supplemental Information

My audit was conducted for the purpose of forming opinions on CES's financial statements and the budgetary comparison. The schedule of pledged collateral by bank listed as "other supplementary information"

in the table of contents are presented for purposes of additional analysis and is not a required part of the basis financial statements.

The additional schedules of pledged collateral by bank listed as "other supplemental information" is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or the basic financial statements themselves, and other additional procedures in accordance with the auditing standards generally accepted in the United States of America. In my opinion, the schedule of pledged collateral by bank is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Information

The accompanying Schedule of Vendor Information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, I do not express an opinion or provide any assurance on it.

Other Reporting Required by Governmental Auditing Standards

In accordance with *Government Auditing Standards*, I have also issued my report dated September 30, 2015, on my consideration of CES' internal control over financial reporting and on my tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering CES' internal control over financial reporting and compliance.



Kathleen R. Lane, P.C.
Albuquerque, NM
September 30, 2015

**COOPERATIVE EDUCATIONAL SERVICES
MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)
For Fiscal Year Ended June 30, 2015**

This discussion and analysis of Cooperative Educational Services' (CES') financial performance provides an overview of the financial activities for the fiscal year ended June 30, 2015. CES is the administering agency of the **Restated and Amended Joint Powers Agreement to Establish an Educational Cooperative**, which functions under the jurisdiction of the New Mexico Department of Finance and Administration. CES provides a wide variety of goods and services to its members through contracted vendors and CES' own staff.

Please read this document in conjunction with CES' basic financial statements.

USING THIS ANNUAL REPORT

This Annual Financial Report consists of multiple financial statements. The **Statement of Net Assets**, the **Statement of Revenues, Expenses and Changes in Fund Net Assets**, and the **Statement of Cash Flows** present information about the operation of CES as a whole while providing specific details about the financial condition of CES.

One of the most important and frequently asked questions about CES' financial condition is: "Is CES better off or worse off as a result of this year's operations?" The **Statement of Net Assets**, **Statement of Revenues, Expenses and Changes in Fund Net Assets** and **Statement of Cash Flows** report information in a way that answers, "Yes, CES is better off June 30, 2015 compared to June 30, 2014."

The **Statement of Net Assets** includes all assets and liabilities of CES using the accrual basis of accounting, which is similar to the accounting method used by most private-sector businesses.

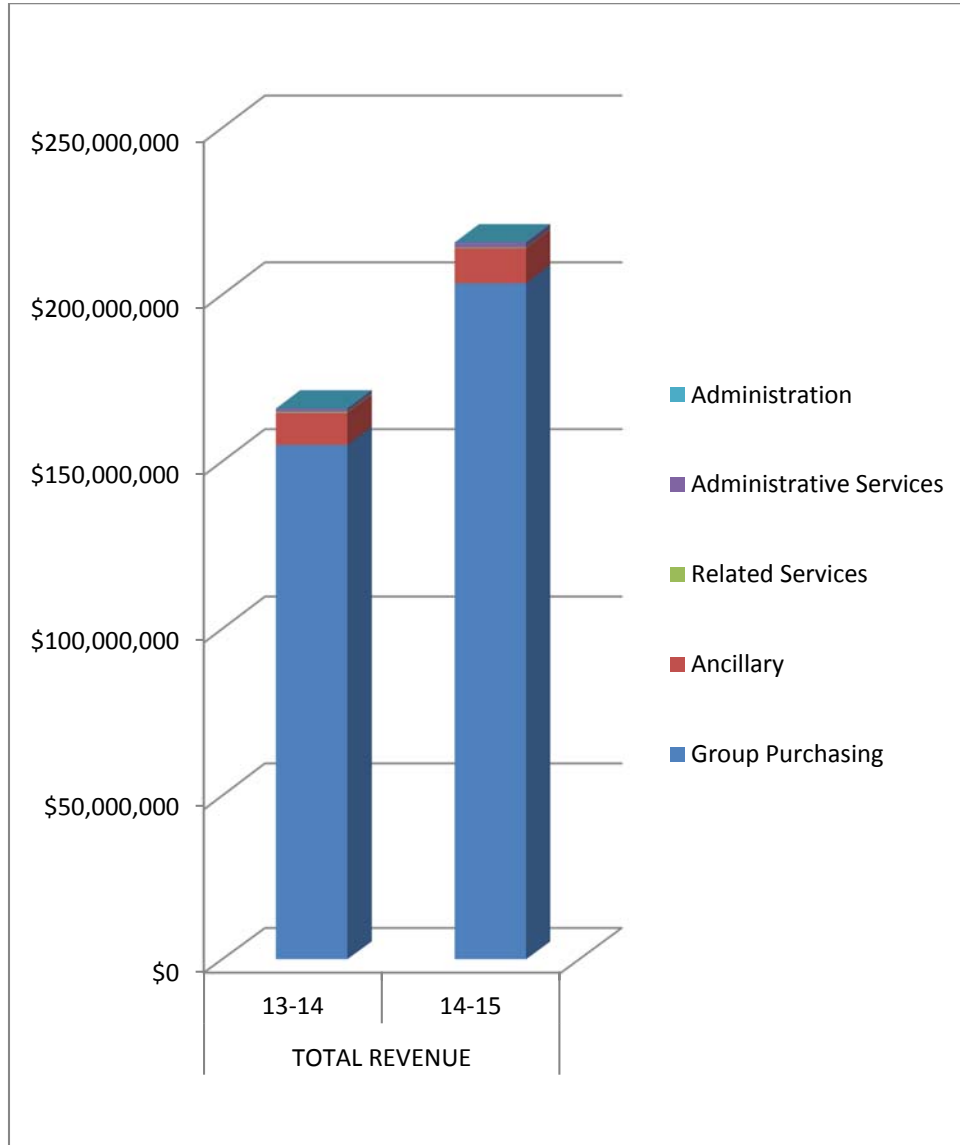
Likewise, the **Statement of Revenues, Expenses and Changes in Fund Net Assets** reports all revenue and expenses using the accrual basis of accounting which accounts for all revenue and expenses regardless of when cash was actually received or expended. Any increase or decrease in net assets is an indicator of whether CES' financial position has improved or deteriorated. The **Statement of Revenues, Expenses and Changes in Fund Net Assets** shows how well CES conducted its operations for the current fiscal year. Profit increases and loss decreases CES' net assets. These financial statements report CES' net assets and the change in them as a result of the current fiscal year's operations.

The **Statement of Cash Flows** is also an important document in determining the financial viability of CES. Cash flow is the life-blood of CES, or any entity, and this statement provides insight with regard to the inflows and outflows. This statement could signal an entity's effective cash management or forthcoming problems. A healthy entity should be "providing" cash from its operating activities.

FINANCIAL HIGHLIGHTS

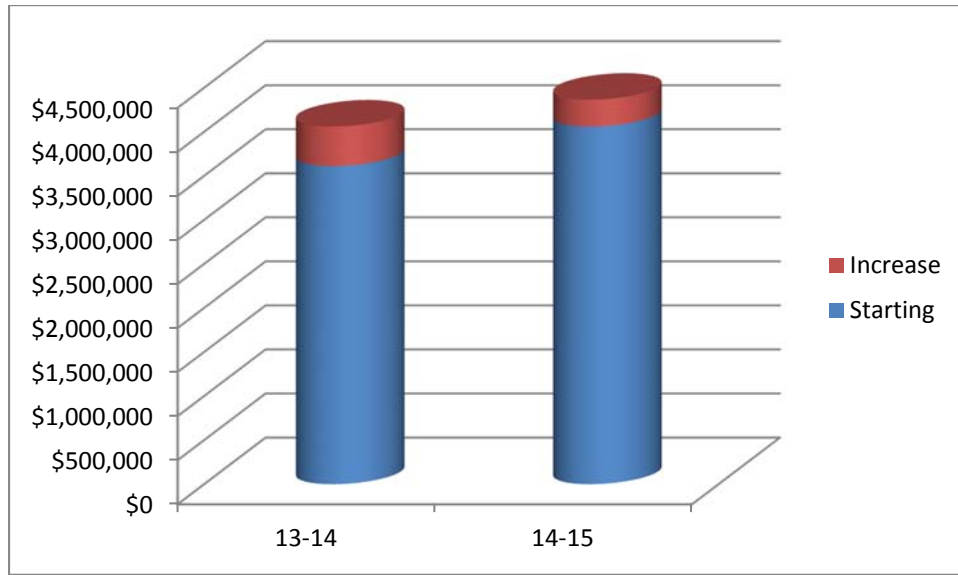
- CES' Total Revenues increased this fiscal year by \$49,758,234, when compared to last fiscal year, and totaled \$215,526,501 including non-operating revenue and net of Member Credit contra revenue. It represents a 30.0% increase over prior year's revenue and a 34.6% increase over original budgeted revenue of \$143,972,000.

TOTAL REVENUES COMPARISON 2013-2014 and 2014-2015



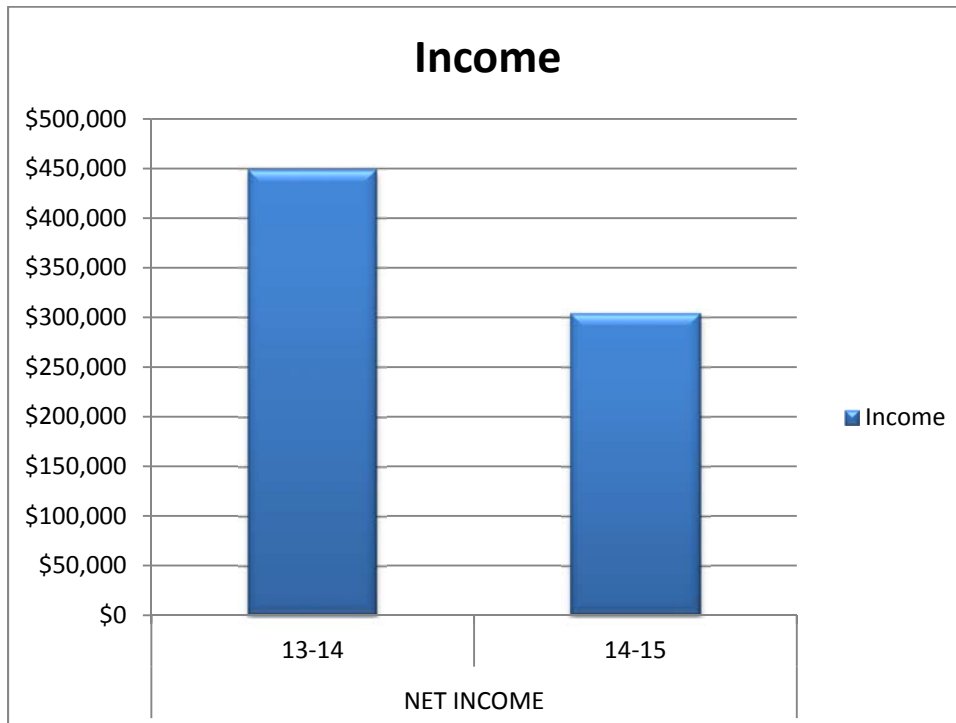
- CES' Fund Net Assets increased by \$304,200 as a result of this year's operations. This represents a 7.5% increase in Fund Net Assets. Total Fund Net Assets on June 30, 2015, are \$4,364,668.

FUND NET ASSETS COMPARISON 2013-2014 and 2014-2015



- CES' Change in Net Assets or Increase of Revenues over Expenses for the fiscal year ending June 30, 2015, is \$304,200. This is \$144,917 less than last fiscal year's and represents a 3.69% decrease over last year's Change in Net Assets or Increase of Revenues over Expenses. The reason for CES' decreased profitability from last year is that CES "gave back" more of its gross profit to fund certain initiatives and programs. These will be discussed later. CES issued \$200,000 in Member Credits this year. This is \$100,000 more than the credit amount given last year by CES.

NET INCOME COMPARISON 2013-2014 and 2014-2015



Management's Discussion and Analysis - Continued

- In fiscal year 2000-2001 CES designated an internal Endowment Fund within its unrestricted Net Assets to insure the long-term financial stability of CES. Cash for this Fund is generated by certain designated activities of CES. The designated activities that were to provide increase to the Endowment Fund have gone away. As a result, the Executive Committee approved the elimination of accounting for the Endowment Fund cash separately from general cash. The elimination of the Endowment fund took place in the current fiscal year.
- According to CES' Board Policy, any item costing \$5,000 or more and having a useful life of more than one year is added to Fixed Assets and depreciated over its useful life. Items costing less than \$5,000 are expensed. CES purchased a custom software program that allows for the online entry of the ancillary staff's time and integrates the invoicing and ancillary staff payroll data into CES' financial software. The software purchased totaled \$72,675. CES removed \$75,000 in software from its Fixed Assets because it no longer met CES' needs. Although CES purchased \$76,611 of Ancillary testing materials and supplies, there were no Ancillary Fixed Assets purchased. There were no Ancillary Fixed Asset deletions. Taking these Ancillary Fixed Asset numbers at face value may give one the impression that CES is spending less on Ancillary items; however, that is not the case. In fact, CES has maintained its spending on Ancillary items, but the cost of these individual items is less than \$5,000 and is not added to Fixed Assets. The purchase of Ancillary items is shown as an expense in accordance with CES' Fixed Asset Policy.

CES did a building improvement projects this fiscal year that had to be capitalized. CES had its roof resurfaced. This improvement cost \$58,294 and carries a ten year warranty.

- Working Capital is the amount by which Current Assets exceed Current Liabilities. Stated differently, Working Capital is the amount of cash that would remain after all current assets were liquidated and all current liabilities were immediately paid. This provides an assessment of CES' ability to pay its obligations. As of June 30, 2015, CES' Working Capital is \$3,601,134; a \$308,214 increase over the June 30, 2014, Working Capital of \$3,292,920. This is a 9.4% increase in Working Capital and indicates a strong increase in the financial position for CES.
- CES has no debt other than its current liabilities and long-term portion of compensated absences, which are more than offset by Cash and Accounts Receivable. CES has no long term portion of Compensated Absences. Current assets exceed current liabilities by \$3,601,134.
- The Current Ratio compares current assets to current liabilities and is also an indicator of CES' ability to pay its obligations. A Current Ratio greater than 1 to 1 means that the entity can pay all current obligations from its current assets and have a residual of assets. CES' Current Ratio, as of June 30, 2015, is 1.11:1, assets over liabilities. This is a 2.6% decrease over last year's Current Ratio of 1.14:1. The Current Ratio indicates a healthy financial position.

Management's Discussion and Analysis - Continued

- CES' Total Revenues for the fiscal year ended June 30, 2015, are \$215,526,501. \$200,000 in Member Credits was issued this fiscal year per the Executive Committee directive. CES' Operating Revenues were \$215,510,085 for fiscal year ended June 30, 2015. CES experienced an increase in revenue as a result of providing a greater usage of contracts in the Group Purchasing Procurement area and an increase in Ancillary Services. The cooperative procurement area that showed the most significant revenue increase was CES' Group Purchasing Procurement program, with an increase of \$48,523,397. This accounted for 97.5% of CES' increase in revenue. Ancillary revenue increased by \$866,928. CES' interest income increased \$4,419 to a total for the year of \$16,416, which is 34.3% more than that for fiscal year 2013-2014. The increase is due to the average daily amount of money in CES' operating account.
- Factors affecting CES' profit in fiscal year 2014-2015 are discussed in this paragraph. CES' Group Purchasing area experienced a \$48,490,862 increase in revenue, which means that CES' profit was increased by the 1% administrative fee CES receives from Procurement amounting to a \$484,909 increase. The Procurement area of Group Purchasing had a 31.3% increase in revenue. CES experienced an increase in Medicaid Billing Services of \$539,844, Related Services decreased by \$106,811, Because CES experienced a significant increase in revenue this fiscal year, and therefore CES' profits were significantly higher. Because CES is not in the business to make large profits, the Executive Committee decided to use CES' profit to fund certain initiatives. These initiatives and their amounts were: Early Literacy, \$460,000, Future Educators of America, \$25,000, Aspiring Principals' Academy, \$50,000, Capturing Kids' Hearts, \$45,000 and Member Credits, \$200,000. These total \$780,000 that CES gave back to public education in New Mexico. Had CES not funded these initiatives, its profit would have been \$780,000 higher, or about \$1,084,000. Even with funding these initiatives, CES still had a net profit for fiscal year 2014-2015 of \$304,200.
- Other areas in which CES offers services to its members include filing of Medicaid in the schools' reimbursements, participation in the supplemental benefits program and on-line purchasing by its members where they can purchase directly from selected CES vendors. These programs allow CES' members to deal directly with selected vendors apart from the customary procurement process. In these instances, CES does not process the transactions through its financial system. Rather, members pay the vendors directly and CES is rebated its administrative fee from the selected vendors involved in these programs. The resultant Enabled Revenue, as CES refers to it, for these programs for the fiscal year ended June 30, 2015, was approximately \$40,309,321. This is an increase of \$17,409,321(76.0%) over last year's Enabled Revenue of \$22,900,000. The Enabled Revenue amount is not reflected anywhere in CES' financial reports; however, the administrative fees CES received are included in CES' financial statements presented here.

ECONOMIC FACTORS

- CES is the administering agency for the Restated and Amended Joint Powers Agreement to Establish an Educational Cooperative and receives no state or federal governmental funding. CES' only sources of revenue result from one time new member fees, interest on its deposits, an administrative fee amount included in the hourly ancillary rate charged, an administrative amount included in Professional Service billing, profit from In-service events and the assessment of a 1% administrative fee that is imbedded in the amount quoted by CES' vendors for procured services, construction and items of tangible personal property. CES is a purely entrepreneurial agency with the special purpose of providing cooperative procurement, ancillary staff, administrative support and related services to its members. Its budget is for planning purposes and does not carry the force of law. From a financial perspective, CES acts like a buyer and reseller of goods and services for its members. CES utilizes full accrual, enterprise accounting for its operations.

- CES' management has no knowledge of any factors, actual or contingent, that will have any effect on the financial position or results of operations of CES for the fiscal year ended June 30, 2015.

INFRASTRUCTURE

- CES has no infrastructure.

This Annual Financial Report is designed to give readers a general overview of CES' finances and show CES' accountability for its activities. If there are any questions about this report or additional information is needed, contact CES' office at 4216 Balloon Park Road NE, Albuquerque, New Mexico 87109.

COOPERATIVE EDUCATIONAL SERVICES

**STATEMENT OF NET POSITION - PROPRIETARY FUNDS
For the Year Ended June 30, 2015
with Comparative Totals for 2014**

	Assets	<u>2015</u>	<u>2014</u>
Current Assets:			
Cash (Note 2)	\$	11,080,771	\$ 6,658,053
Accounts receivable, trade		25,811,739	20,370,835
Receivable - other		2,625	3,100
Prepaid expense		-	35,060
Total current assets		<u>36,895,135</u>	<u>27,067,048</u>
Capital assets, net of accumulated depreciation (Note 3)		<u>763,534</u>	<u>767,548</u>
Total assets	\$	<u>37,658,669</u>	\$ <u>27,834,596</u>
Liabilities and Net Position			
Current Liabilities:			
Accounts payable, trade	\$	32,268,851	\$ 23,012,546
Accrued payroll and benefits (Note 9)		559,866	497,213
Unearned revenue		195,583	112,403
Member credit liability (Note 8)		200,000	100,000
Compensated absences (Note 10)		69,701	51,966
Total current liabilities		<u>33,294,001</u>	<u>23,774,128</u>
Total liabilities		<u>33,294,001</u>	<u>23,774,128</u>
Net Position:			
Net investment in capital assets		763,534	767,548
Unrestricted		<u>3,601,134</u>	<u>3,292,920</u>
Total net position		<u>4,364,668</u>	<u>4,060,468</u>
Total liabilities and net position	\$	<u>37,658,669</u>	\$ <u>27,834,596</u>

SEE INDEPENDENT AUDITOR'S REPORT

The notes to financial statements are an integral part of these statements.

COOPERATIVE EDUCATIONAL SERVICES

**STATEMENT OF REVENUES, EXPENSES, AND
CHANGES IN FUND NET POSITION - PROPRIETARY FUNDS
For the Year Ended June 30, 2015
with Comparative Totals for 2014**

	<u>2015</u>	<u>2014</u>
Operating revenues:		
Administrative services	\$ 1,509,176	\$ 969,331
Group purchasing	203,442,558	154,919,161
Ancillary services	10,521,336	9,654,408
Related services	198,121	304,932
Administration	21,454	-
Adjustment for member credit (Note 6)	(182,560)	(91,562)
Total operating revenues	<u>215,510,085</u>	<u>165,756,270</u>
Operating expenses:		
Cost of goods sold		
Administrative services	1,279,200	855,864
Group purchasing	201,982,012	153,857,105
Ancillary services	9,959,885	9,155,977
Related services	295,886	315,853
Total cost of goods sold	<u>213,516,983</u>	<u>164,184,799</u>
Gross profit	<u>1,993,102</u>	<u>1,571,471</u>
Administration expenses:		
Salaries and wages	514,972	532,207
Employee benefits	95,059	103,744
Payroll taxes	40,938	40,915
Retirement expense	46,513	46,581
Travel and member expense	21,863	23,354
Vehicle expense	11,600	9,189
Insurance-property and liability	21,951	20,343
Advertising and marketing	7,750	14,599
Board and meeting costs	17,443	7,996
Postage and freight	1,364	841
Telephone	9,422	9,824
Copier expense	4,849	2,973
Printing	1,151	894
Facilities and repairs	44,165	63,296
Depreciation	76,233	47,389
General materials and supplies	86,876	80,745
Contract services	51,930	50,056
Small equipment	-	58,436
Technology - software	58,750	
Professional dev. program	571,050	
Legal/accounting services	21,439	20,969
Total expenses	<u>1,705,318</u>	<u>1,134,351</u>
Operating income/(loss)	<u>287,784</u>	<u>437,120</u>
Non-operating revenues:		
Interest income	<u>16,416</u>	<u>11,997</u>
Total non-operating revenues	<u>16,416</u>	<u>11,997</u>
Change in net position	304,200	449,117
Net position, beginning of year	<u>4,060,468</u>	<u>3,611,351</u>
Net position, end of year	\$ <u>4,364,668</u>	\$ <u>4,060,468</u>

SEE INDEPENDENT AUDITOR'S REPORT

The notes to financial statements are an integral part of these statements.

COOPERATIVE EDUCATIONAL SERVICES

**STATEMENT OF CASH FLOWS - PROPRIETARY FUNDS
For the Year Ended June 30, 2015
with Comparative Totals for 2014**

	<u>2015</u>	<u>2014</u>
Cash flows from operating activities:		
Cash received from members	\$ 210,334,921	\$ 157,242,065
Less:		
Cash payment to or for suppliers	(194,481,354)	(143,255,073)
Cash payment to or for employees	<u>(11,316,296)</u>	<u>(9,637,333)</u>
Net cash provided (used) by operating activities	<u>4,537,271</u>	<u>4,349,659</u>
Cash flows from capital and related financing activities:		
Interest income	16,416	11,997
Purchase of improvements and equipment	<u>(130,969)</u>	<u>(281,284)</u>
Net cash (used) provided by capital and related financing activities	<u>(114,553)</u>	<u>(269,287)</u>
Net increase (decrease) in cash and cash equivalents	4,422,718	4,080,372
Cash and cash equivalent, beginning of year	<u>6,658,053</u>	<u>2,577,681</u>
Cash and cash equivalent, ending of year	\$ <u>11,080,771</u>	\$ <u>6,658,053</u>

Reconciliation of operating income to cash provided (used) by operating activities:

Operating income (loss)	\$ 287,784	\$ 437,120
Adjustment for loss on disposition of software technology	58,750	
Depreciation expense	76,233	47,389
Decrease (increase) in:		
Accounts receivable	(5,440,904)	(8,577,437)
Accounts receivable - other	475	(3,100)
Prepaid expenses	35,060	(35,060)
Increase (decrease) in:		
Deferred revenue	83,180	63,232
Accounts payable	9,256,305	12,299,713
Accrued payroll and expenses	62,653	84,101
Member credit liabilities	100,000	20,000
Compensated absences	<u>17,735</u>	<u>13,701</u>
Net cash provided (used) by operating activities	\$ <u>4,537,271</u>	\$ <u>4,349,659</u>

SEE INDEPENDENT AUDITOR'S REPORT

The notes to financial statements are an integral part of these statements.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies

Nature of Operations - Purpose

Organization/Joint Power Agreement

Cooperative Educational Services (CES) was formed in December 1986, by member school districts by entering into a Joint Powers Agreement to Establish an Educational Cooperative, as approved by the New Mexico Department of Finance and Administration (DFA). In August 1999, DFA approved an amendment permitting any public educational institution to become a party to the Agreement. As of June 30, 2015, there were 232 members, which included public schools, universities, community colleges, vocational schools, Bureau of Indian Affairs schools, public state schools, and charter schools. CES provides a wide range of educational services including state-wide supplemental insurance programs, cooperative purchasing, ancillary services (occupational therapists, physical therapists, speech and language pathologists, educational diagnosticians, recreational therapists, rehabilitation counselor, mobility and orientation trainer, and psychologists), and general consulting. The Board of Directors consists of the executive officers of the member institutions.

CES now allows cities, counties and other Local Public Bodies to purchase off its contracts. These entities are referred to as Participating Entities by CES. Unlike members, Participating Entities are not a party to the Joint Powers Agreement and have no governing or financial interests in CES. As of June 30, 2015, there were 171 participating entities registered with CES.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Membership

CES is an organization comprised of New Mexico school districts plus other public education institutions, including charter schools, two and four-year post-secondary institutions, BIA schools and state schools. CES is a membership organization that is open to governmental units, which means the state of New Mexico, counties, municipalities of New Mexico, Indian Nations, tribes, and/or pueblos located within the boundaries of Los Alamos, Rio Arriba or Santa Fe Counties in New Mexico may join. Members may be added or deleted pursuant to Article VIII of CES' bylaws and State Statute Section 73-25-17. The Board of Directors consists of Executive Officers of Member Institutions.

CES' financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Government Accounting Standards Board (GASB) is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations). The more significant accounting policies established by GAAP and used by CES are discussed below.

Financial Reporting Entity

The financial reporting entity as defined by GASB 14 consists of the primary government, organizations for which the primary government is financially accountable and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. This definition of the reporting entity is based primarily on the notion of financial accountability as the cornerstone of all reporting in governments.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Financial Reporting Entity (continued)

A primary government is any state or general-purpose local government consisting of all the organizations that make up its legal entity. All funds, organizations, institutions, agencies, departments, and offices that are not legally separate are, for financial reporting purposes, part of the primary government. The CES is a local government unit and is the primary government for the financial presentation.

CES does not have any component units during the year ended June 30, 2015.

Basis of Presentation

The accompanying financial statements have been prepared in accordance with the accounting principles generally accepted in the United States of America (GAAP) as applied to governmental units.

Measurement focus, basis of accounting, and financial statement presentation

CES' activities are reported as business-type activities. As a result, the financial statements are comprised solely of proprietary fund financial statements. Proprietary statements include a Statement of Net Position, a Statement of Revenues, Expenses and Changes in Fund Net Position, and a Statement of Cash Flows.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Measurement focus, basis of accounting, and financial statement presentation (continued)

Proprietary funds are accounted for using the "economic resources" measurement focus and the accrual basis of accounting. Accordingly, all assets, deferred outflows or resources, liabilities deferred inflows of resources (whether current or noncurrent) are included on the Statement of Net Position. The Statement of Revenues, Expenses and Changes in Fund Net Position presents increases (revenues and gains) and decreases (expenses and losses) in total net position. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred.

Proprietary funds distinguish *operating* revenues and expenses from *non-operating* items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of CES are group purchasing, ancillary services, administrative services and other related services generated from its services. Operating expenses include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Measurement focus, basis of accounting, and financial statement presentation (continued)

CES operations are accounted for as a proprietary fund (enterprise fund). Proprietary funds are financed and operated in a manner similar to private business. Proprietary funds are required to be used to account for operations for which a fee is charged to external users for goods or services and the activity (a) is financed with debt that is solely secured by a pledge of the net revenues, (b) has third-party requirements that the cost of providing services, including capital costs, be recovered with fees and charges, or (c) establishes fees and charges based on a pricing policy designed to recover similar costs. They are accounted for on the flow of economic resources measurement focus and use the accrual basis of accounting. Under this method, revenues are recorded when earned, and expenses are recorded at the time liabilities are incurred.

When both restricted and unrestricted resources are available for use, it is CES' policy to use applicable restricted resources first, then the unrestricted resources as they are needed.

Net Position

Net position is the difference between assets, deferred outflows of resources, liabilities and deferred inflow of resources. Net investment in capital assets - net of related debt, are capital assets, less accumulated depreciation and any outstanding debt related to the acquisition or improvement of those assets. Net position is reported as restricted when there are legal limitations imposed on their use by external restrictions by other governments, creditors, or grantors.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Accounts Receivable - Trade

All receivables are deemed fully collectible, and an allowance for doubtful accounts has not been established. All amounts are deemed collectible within one year of June 30, 2015.

Property and Equipment

CES has established its capitalization policy at \$5,000. Items with a cost of less than \$5,000 are expensed in the year of acquisition. Repairs and maintenance expenses are charged to operations when incurred and major improvements and replacements are capitalized. If construction is financed, interest during construction is capitalized. CES records assets (such as, furniture and equipment including software, building and improvements, land, and ancillary equipment) purchased at cost or, if contributed, at fair market value at date of donation.

CES is capitalizing and depreciating computer software developed for internal use in compliance with AICPA Statement of Position 98-1. Straight-line depreciation is provided over the estimated lives of the assets.

For depreciation purposes, the CES has identified the following classes of assets and estimated useful lives.

<u>Asset Description</u>	<u>Estimated Useful Life</u>
Furniture, Equipment, and Software	3-8 Year
Building and Improvements	10-40 Year
Ancillary Equipment	3-8 Year

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Unearned Revenue

CES receives money from members for services and products prior to the member being invoiced. Funds are held until the member receives the full performance on the contract.

Income Taxes

CES is exempt from filing tax returns based on the New Mexico Attorney General's determination that CES is a governmental entity.

Cash and Cash Equivalents

CES considers all short-term securities purchased with maturity of three months or less and not held in trust to be cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Budget

Please see the Statement of Revenues, Expenditures, and Changes in Net Position Budget (GAAP Budgetary Basis) and Actual, page 27, in the supplementary information section of the audit report.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Budget (continued)

CES prepares a budget for internal use, but is not required to provide a legally adopted budget with a government agency in New Mexico.

CES' budget is prepared on a basis consistent with accounting principles generally accepted in the United States of America (GAAP), using an estimate of anticipated revenues and expenses. The budget is presented on the accrual basis of accounting, and capitalized fixed capital assets over \$5,000 are not included in the budget.

The Executive Director prepares an overall budget by program for CES which is adopted by the Executive Committee. This budget includes expected receipts and expenditures of the Operating Fund. CES is required to prepare budgets for each program. The budgets, used by CES to monitor each project, are also used for comparisons in the accompanying financial statements. CES approves its budget by total revenue and expenses by program.

Formal budgetary integration is employed as a management control device during the year.

There was one budget adjustment request by June 30, 2015.

Encumbrances

CES does not use encumbrance accounting.

Revenues

Revenues directly related to the operation are recorded as operating revenues.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 1: Organization and summary of significant accounting policies (continued)

Compensated Absences Payable

Compensated Absences is reported in Government Wide financial statements as an expense; current and long-term liabilities. In accordance with the provisions of Statement No. 6 of the Government Accounting Standards Board, Accounting for Compensated Absences, no liability is recorded for non-vesting accumulating rights to receive sick pay benefits.

Note 2: Cash and Cash Equivalents

In accordance with Section 6-10-17, NMSA 1978 Compilation, bank deposits of public monies are required to be collateralized. Pledged collateral is required in amounts in aggregate to equal one half of the amount of uninsured public money in each account during the fiscal year CES does not have uninsured balance.

Securities which are obligations of the state of New Mexico, its agencies, institutions, counties, or municipalities or other subdivisions are accepted at par value; all other securities are accepted at market value. No security is required for the deposit of public money that is insured by the Federal Deposit Insurance Corporation, the Federal Savings and Loan Insurance Corporation, or the National Credit Union Administration. CES' cash balances consist of demand deposits

Custodial credit risk is the risk that in the event of a bank failure, CES' deposits may not be returned to it. CES' deposit policy is to collateralize one-half of the uninsured public money in each account. As of June 30, 2015, \$0 of CES' bank balance of \$11,557,496 was exposed to custodial credit risk. Custodial

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 2: Cash and Cash Equivalents-continued

credit risk is defined as the risk that the government's deposits may not be returned to it in the event of a bank failure.

CES' bank balance was collateralized in compliance with state of New Mexico requirements as follows:

<u>Name of depository</u>	<u>Account name</u>	<u>Type of account</u>	<u>Bank balance as of 6/30/15</u>	<u>Reconciled balance as of 6/30/15</u>
Bank of America	Operating	Checking	\$ 11,557,496	\$ <u>11,080,571</u>
Less: FDIC insurance			<u>250,000</u>	
Uninsured public funds			11,307,496	
Pledged collateral held by the pledging bank's trust department in agency's name			<u>11,597,100</u>	
Over insured and collateralized			\$ <u>289,604</u>	
50% collateral requirement (Section 6-10-17 NMSA 1978)			5,778,748	
Total pledged collateral			<u>11,597,100</u>	
Pledged collateral (over) the requirement			<u>(5,818,352)</u>	
Total deposits:				
Category 1-Insured with securities			\$ 11,557,496	
Less outstanding checks			<u>(476,925)</u>	
Reconciled bank balance			11,080,571	
Cash on hand			<u>200</u>	
Total cash and cash equivalents			\$ <u>11,080,771</u>	

See Schedule of Pledged Collateral by Bank on page 28.

COOPERATIVE EDUCATIONAL SERVICES

**NOTES TO FINANCIAL STATEMENTS
June 30, 2015**

Note 3: Property, Equipment and Depreciation

Property and equipment are summarized as follows:

	<u>Balance 2014</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance 2015</u>
Business-Type Activities				
Capital assets not being depreciated:				
Land	\$ 152,000	\$ _____	\$ _____	\$ 152,000
Capital assets being depreciated:				
Buildings and improvements	837,064	58,294		895,358
Furniture and equipment	456,525	72,675	75,000	454,200
Ancillary equipment	9,398	_____	_____	9,398
Total capital assets being depreciated	<u>1,302,987</u>	<u>130,969</u>	<u>75,000</u>	<u>1,358,956</u>
Less accumulated depreciation for:				
Buildings and improvements	(383,273)	(27,440)		(410,713)
Furniture and equipment	(294,768)	(48,793)	16,250	(327,311)
Ancillary equipment	<u>(9,398)</u>	_____	_____	<u>(9,398)</u>
Total accumulated depreciation	<u>(687,439)</u>	<u>(76,233)</u>	<u>16,250</u>	<u>(747,422)</u>
Net property and equipment	\$ <u>767,548</u>	\$ <u>54,736</u>	\$ <u>58,750</u>	\$ <u>763,534</u>

For the years ended June 30, 2015 and 2014, depreciation expense was \$76,233 and \$47,389, respectively.

As of the year ended June 30, 2015, CES had no idle equipment.

Note 4: Pension Plan

All employees are eligible to participate in an IRS Section 403(b) and/or 457(b) pension plan, sponsored by CES and administered by outside investment companies. CES contributes 1.56962 percent of employee's contribution up to 7.9 percent, the maximum amount matched by CES, of annual salary for non-ancillary full-time employees.

CES' contributions for the years ended June 30, 2015 and 2014 were \$115,520 and \$98,525, respectively.

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 5: Cafeteria Plan

CES provides an IRS Section 125 cafeteria plan wherein certain employee deductions are before taxes. CES has no cost other than bookkeeping for administering the plan.

Note 6: PERA and State Retiree Health Care Plan

CES does not participate in New Mexico Public Employees Retirement Association (PERA) and does not contribute to the New Mexico Retiree Health Care Plan (RHCP).

Note 7: Risk Management

CES is insured through purchase of commercial insurance policies for general liability and purchases Worker's Compensation Insurance from the New Mexico Self Insurer's Fund. Worker's Compensation claims are handled by the New Mexico Self Insurer's Fund.

Note 8: Member Credit Liabilities

At June 30, 2015, \$200,000 in member credits were given out which could be used against the members' purchases in the years 2015-2016.

Note 9: Accrued Liabilities

Accrued payroll at June 30, 2015, is as follows:

<u>Type</u>	<u>2015</u>	<u>2014</u>
Accrued payroll and other benefits	\$ <u>559,866</u>	\$ <u>497,213</u>
Total	\$ <u>559,866</u>	\$ <u>497,213</u>

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 10: Changes in Long-Term Debt

A summary of changes in long-term debt for the year ended June 30, 2015, is as follows:

	Balance <u>2014</u>	<u>Additions</u>	<u>Deletions</u>	Balance <u>2015</u>	Due Within <u>One Year</u>
Compensated absences	\$ <u>51,966</u>	\$ <u>69,701</u>	\$ <u>51,966</u>	\$ <u>69,701</u>	\$ <u>69,701</u>

Prior year compensated absences have been liquidated by the operating fund. No short-term debt was incurred during the fiscal year 2015 or 2014.

Note 11: Operating Lease

CES has a multi-year equipment lease with Pitney Bowes. During the year \$1,536 was paid on the lease. Operating lease due over next five years:

June 30, 2016	\$ <u>640</u>
	\$ <u>640</u>

CES entered into a three year vehicle lease with Tillery Chevrolet. During the year \$8,768 was paid on the lease. Operating lease due over next five years:

June 30, 2016	\$ 8,768
June 30, 2017	<u>2,923</u>
	\$ <u>11,691</u>

COOPERATIVE EDUCATIONAL SERVICES

NOTES TO FINANCIAL STATEMENTS

June 30, 2015

Note 12: Commitments, Contingencies, and Subsequent Events

Subsequent events are events or transactions that occur after the balance sheet date but before the financial statements are issued. CES recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the financial statements. CES' financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance sheet date and before financial statements are available to be issued.

CES has evaluated subsequent events through September 23, 2015, which is the date the financial statements were available to be issued.

SUPPLEMENTAL INFORMATION

COOPERATIVE EDUCATIONAL SERVICES

**STATEMENT OF REVENUE, EXPENSE AND NET POSITION -
BUDGET (GAAP BUDGET BASIS) VERSUS ACTUAL
For the Year Ended June 30, 2015**

	Budget Amount		Actual	Variance
	Original	Final	Amount	Favorable (Unfavorable)
Revenues				
Administrative services	\$ 852,000	\$ 1,367,517	\$ 1,509,176	\$ 141,659
Group purchasing	132,315,000	202,758,772	203,442,558	683,786
Ancillary services	10,500,000	10,822,698	10,521,336	(301,362)
Related services	285,000	319,430	198,121	(121,309)
Administration	8,000	20,000	21,454	1,454
Interest income	12,000	12,000	16,416	4,416
Member credit	-	(182,560)	(182,560)	-
Total Revenue	<u>143,972,000</u>	<u>215,117,857</u>	<u>215,526,501</u>	<u>408,644</u>
Expenses				
Administrative services	758,845	1,274,020	1,279,200	(5,180)
Group purchasing	131,653,726	202,102,500	201,982,012	120,488
Ancillary services	9,936,125	10,258,485	9,959,885	314,600
Related services	309,732	337,145	295,886	43,259
Administration expense	1,313,572	1,815,809	1,705,318	110,491
Total Expense	<u>143,972,000</u>	<u>215,805,959</u>	<u>215,222,301</u>	<u>583,653</u>
Excess of Revenue Over (Under) Expenses	<u>-</u>	<u>(688,102)</u>	304,200	<u>992,302</u>
Change in Net Position				
Net Position, Beginning of year			<u>4,060,468</u>	
Net Position, End of year			\$ <u>4,364,668</u>	

Budgetary notation -
Cash appropriated from
prior year for current
year expenditures \$ 6,658,053

COOPERATIVE EDUCATIONAL SERVICES

**SCHEDULE OF PLEDGED COLLATERAL BY BANK
For the Year Ended June 30, 2015**

Pledged securities - Held by pledging bank's trust department in the name of Cooperative Educational Services - See note on page 22.

<u>CUSIP</u>	<u>Held by</u>	<u>Rate</u>	<u>Maturity</u>	<u>Par Value</u>	<u>Market Value</u>
3128NGR31	Federal Home Loan Mort Adjustable Rate	2.370	08/01/2035	\$ 1,978,212	\$ 275,069.73
3132GRHL8	Gold PC (Participating Certificates)	4.000	02/01/2042	272,439	175,122.25
3132GUBR4	Gold PC (Participating Certificates)	3.500	06/01/2042	621,123	452,488.99
31371J5B6	Federal National Mort Backed Security	7.000	06/01/2031	1,524,426	12,525.22
31384WLN8	Federal National Mort Backed Security	6.500	05/01/2031	1,000	5.61
31385HQD7	Federal National Mort Backed Security	8.500	05/01/2031	55,665	116.77
31389VZ75	Federal National Mort Backed Security	6.000	03/01/2017	22,076,959	80,134.10
3138EGJZ8	Federal National Mort Backed Security	5.500	10/01/2038	1,579,420	417,694.80
3138EHXR8	Federal National Mort Backed Security	4.000	02/01/2042	3,590,818	2,308,354.29
3138WTQN9	Federal National Mort Backed Security	3.500	06/01/2043	943,547	825,891.34
31404LV64	Federal National Mort Backed Security	5.500	05/01/2028	753,286	29,457.29
31405FHQ8	Federal National Mort Backed Security	5.500	05/01/2033	3,558,331	192,404.24
31405MA64	Federal Nat Mort Adjustable Rate MBS	1.964	07/01/2034	470,518	84,731.40
31416VEC4	Federal National Mort Backed Security	5.000	05/01/2038	477,568	71,980.21
31416XBU3	Federal National Mort Backed Security	4.000	11/01/2040	2,393,615	882,348.22
31417AR50	Federal National Mort Backed Security	3.500	12/01/2041	306,132	184,958.08
31417BZU4	Federal National Mort Backed Security	3.500	05/01/2042	1,290,046	820,400.16
31418ANH7	Federal National Mort Backed Security	4.000	11/01/2042	563,488	526,295.86
31419ANK9	Federal National Mort Backed Security	5.500	10/01/2039	3,231,957	407,995.11
31419AVM6	Federal National Mort Backed Security	6.000	12/01/2037	9,373	1,333.93
31419BB61	Federal National Mort Backed Security	5.500	05/01/2040	1,000	141.12
31419FAU0	Federal National Mort Backed Security	5.000	04/01/2041	2,108	657.17
31419GA79	Federal National Mort Backed Security	4.000	10/01/2040	1,954,421	1,068,787.37
36179NX60	GNMA II Single Family Loan Pool 15-30 yr	4.000	01/20/2044	3,861,152	<u>2,778,206.38</u>
	Total pledged collateral				\$ <u>11,597,099.66</u>
	Bank of America - Operating Checking			\$ 11,557,496	
	Less: FDIC insurance			(250,000)	
	Uninsured public funds			\$ <u>11,307,496</u>	

Item No.	RFB# /RFP# SPD#	Type of Proc.	Awarded Vendors	\$ Amt of Awarded Contract	\$ Amt of Amended Contract	Name & Physical Address of all Respondents	In-State/ Out of State Vendor (Y or N)	In-State Vendor chose Veteran's Pref (Y or N)	Brief Description of Scope of Work
1	2014-013	RFP	Educational/Instructional /Library Services						
			Category 1 - Online and Site Based Prof. Dev.						
			Storm Wind, LLC 14646 N. Kierland Blvd., #120 Scotsdale, AZ 85256			Storm Wind, LLC 14646 N. Kierland Blvd., #120 Scotsdale, AZ 85256	N	N	Educational, instructional library services to include on-line and site-based
			Public Consulting Group 148 State Street, 10th Floor Boston, MA 02108			Public Consulting Group 148 State Street, 10th Floor Boston, MA 02108	N	N	for teachers, staff; paraprofessional school support for Common Core,
			Bloom Board, Inc. 430 Cowper Street, Suite 250 Palo Alto, CA 94301			Bloom Board, Inc. 430 Cowper Street, Suite 250 Palo Alto, CA 94301	N	N	electronic textbooks, media and technology; library automation systems
			NCS Pearson, Inc. 525 Seventh Ave., 4th Fl. New York, NY 10018	\$ 196,423.71		NCS Pearson, Inc. 525 Seventh Ave., 4th Fl. New York, NY 10018	N	N	
			The Master Teacher P. O. Box 1207 Manhattan, KS 66505			The Master Teacher P. O. Box 1207 Manhattan, KS 66505	N	N	
			Imagine Learning, Inc. 1401 Aliso Dr., NE Albuquerque, NM 87110	\$ 102,188.89		Imagine Learning, Inc. 1401 Aliso Dr., NE Albuquerque, NM 87110	Y	N	
			Backbone Communications 5025 N. Central Ave., #422 Phoenix, AZ 85012			Backbone Communications 5025 N. Central Ave., #422 Phoenix, AZ 85012	N	N	

Item No.	RFB#/RFP# SPD#	Type of Proc.	Awarded Vendors	\$ Amt of Awarded Contract	\$ Amt of Amended Contract	Name & Physical Address of all Respondents	In-State/ Out of State Vendor (Y or N)	In-State Vendor chose Veteran's Pref (Y or N)	Brief Description of Scope of Work
			Carnegie Learning, Inc. 437 Grant Street Pittsburgh, PA 15219			Carnegie Learning, Inc. 437 Grant Street Pittsburgh, PA 15219	N	N	
	2014-013		Category 2 Library Automation Systems			Learning Bridges 743 W. Nolan Way Chandler, AZ 85248	N	N	
			Book Systems, Inc. 4901 University Square, Suite 3 Huntsville, AL 35816			Book Systems, Inc. 4901 University Square, Suite 3 Huntsville, AL 35816	N	N	
			Follett School Solutions, Inc. 1340 Ridgeview Dr. McHenry, IL 60050	\$ 62,674.84		Follett School Solutions, Inc. 1340 Ridgeview Dr. McHenry, IL 60050	N	N	
2	2014-014	RFP	Food Services Software & Printing Services Category 1 - Food Service Mgmt Software			All Respondents	reference	Veteran	Scope of Work
	2014-014		PCS Revenue Control Services, Inc. 560 Sylvan Avenue Englewood Cliffs, NJ 07632			Heartland School Solutions/MCS Software 1620 W. Fountainhead Parkway, #501 Tempe, AZ 85282	N	N	Food service management hardware & software for modern educational and government food services operations, exchange data between existing admin and student management software
			Heartland School Solutions/MCS Software 1620 W. Fountainhead Parkway, #501 Tempe, AZ 85282			PCS Revenue Control Services, Inc. 560 Sylvan Avenue Englewood Cliffs, NJ 07632	N	N	
	2014-014		Category 2 - Printing Services, Continuous & Cut Form Printing			Staples Contract & Commercial, Inc. Staples Print Solutions 500 Staples Drive Framingham, MA 01702	N	N	Printing services to include flat printing, continuous stock printing, NCR and laser pre-printed forms, brochures, catalogs and newsprint.

Item No.	RFB#/RFP# SPD#	Type of Proc.	Awarded Vendors	\$ Amt of Awarded Contract	\$ Amt of Amended Contract	Name & Physical Address of all Respondents	In-State/ Out of State Vendor (Y or N)	In-State Vendor chose Veteran's Pref (Y or N)	Brief Description of Scope of Work
	2014-014		Staples Contract & Commercial, Inc. Staples Print Solutions 500 Staples Drive Framingham, MA 01702	\$ 190,187.56		Staples Contract & Commercial, Inc. Staples Print Solutions 500 Staples Drive Framingham, MA 01702	Y	N	
			Rio Rancho Printing, Inc. 408 Frontage Rd., NE Rio Rancho, NM 87124	\$ 62,300.60		Rio Rancho Printing, Inc. 408 Frontage Rd., NE Rio Rancho, NM 87124			
3	2014-015 A, B, & C	RFP	Architectural, Engineering, Landscaping & Surveying Professional Services			All Respondents	State/ Out of State Vendor (Y or N)	Vendor chose Veteran's Pref (Y or N)	Scope of Work
	2014-015 A		Category 1 - Architect/Engineer Advisory Inspection & Operations Co., LLC 460 St. Michael's Dr., Suite 801 Santa Fe, NM 87505			Advisory Inspection & Operations 460 St. Michael's Dr., Suite 801 Santa Fe, NM 87505	Y	N	Open-end architect, engineering, surveying and landscaping RFP for CES members and participating entities' use
			ASA Architects, PA PO Box 146 Las Cruces, NM 88005			ASA Architects, PA PO Box 146 Las Cruces, NM 88005	Y	N	Most of the firms that responded are multi-dimensional, performing
			Architecture Workshop, LLC P. O. Box 4009 Silver City, NM 88062-4009			Architecture Workshop, LLC P. O. Box 4009 Silver City, NM 88062-4009	Y	N	Architecture & Engineering, or Engineering and Surveying services, or just Landscaping services.
			Barbara Felix Architecture & Design, LLC 511 Agua Fria Street Santa Fe, NM 87501			Barbara Felix Architecture & Design 511 Agua Fria Street Santa Fe, NM 87501	Y	N	

Item No.	RFB#/RFP# SPD#	Type of Proc.	Awarded Vendors	\$ Amt of Awarded Contract	\$ Amt of Amended Contract	Name & Physical Address of all Respondents	In-State/ Out of State Vendor (Y or N)	In-State Vendor chose Veteran's Pref (Y or N)	Brief Description of Scope of Work
	2014-015 Cont.		Bohannan Huston, Inc. 7500 Jefferson, NE Courtyard 1 Albuquerque, NM 87109	\$ 159,246.77		Bohannan Huston, Inc. 7500 Jefferson, NE Courtyard 1 Albuquerque, NM 87109	Y	N	
			Bridgers & Paxton Consulting Engineers, Inc. 4600-C Montgomery Blvd., NE Albuquerque, NM 87109			Bridgers & Paxton Consulting Engin 4600-C Montgomery Blvd., NE Albuquerque, NM 87109	Y	N	
			Cobb Fendley & Associates 5541 Midway Park Place Albuquerque, NM 87144			Cobb Fendley & Associates 5541 Midway Park Place Albuquerque, NM 87144	Y	N	
			Civil Transformations, Inc. 2929 Coors Blvd., NW Suite 102F Albuquerque, NM 87120			Civil Transformations, Inc. 2929 Coors Blvd., NW Suite 102F Albuquerque, NM 87120	Y	N	
			Durham & Mackay Architects, Inc. 102 N. Canyon Street Carlsbad, NM 88220			Durham & Mackay Architects, Inc. 102 N. Canyon Street Carlsbad, NM 88220	Y	N	
			Dekker/Perich/Sabatini 7601 Jefferson NE, Ste 100 Albuquerque, NM 87109	\$ 153,528.07		Dekker/Perich/Sabatini 7601 Jefferson NE, Ste 100 Albuquerque, NM 87109	Y	N	
			Engineers, Inc. 106 E. Idaho, Suite F Las Cruces, NM 88005			Engineers, Inc. 106 E. Idaho, Suite F Las Cruces, NM 88005	Y	N	
			Forsgren Associates, Inc. 4110 Cutler Avenue, NE Albuquerque, NM 87110			Forsgren Associates, Inc. 4110 Cutler Avenue, NE Albuquerque, NM 87110	N	N	

Item No.	RFB#/RFP# SPD#	Type of Proc.	Awarded Vendors	\$ Amt of Awarded Contract	\$ Amt of Amended Contract	Name & Physical Address of all Respondents	In-State/ Out of State Vendor (Y or N)	In-State Vendor chose Veteran's Pref (Y or N)	Brief Description of Scope of Work
	2014-015 Cont.		Fanning Bard Tatum Architects, AIA, LTD. 6500 Americas Pkwy, NE 1 Park Square Albuquerque, Nm 87110	\$ 76,325.34		Fanning Bard Tatum Architects, AIA 6500 Americas Pkwy, NE 1 Park Square Albuquerque, Nm 87110	Y	Y 8%	
			Geomat, Inc. 915 Malta Ave. Farmington, NM 87401			Geomat, Inc. 915 Malta Ave. Farmington, NM 87401	Y	N	
			Greer Staford/SJCF Architecture, Inc. 1717 Louisiana Blvd. NE, Ste 205 Albuquerque, NM 87110	\$ 77,619.01		Greer Staford/SJCF Architecture, Inc. 1717 Louisiana Blvd. NE, Ste 205 Albuquerque, NM 87110	Y	N	
			Huitt-Zollars, Inc. 6501 Americas Pkwy, NE Ste 55 Albuquerque, NM 87110-8154			Huitt-Zollars, Inc. 6501 Americas Pkwy, NE Ste 55 Albuquerque, NM 87110-8154	Y	N	
			Living Designs Group, Inc. 122A Dona Luz Taos, NM 87571	\$ 605,163.11		Living Designs Group, Inc. 122A Dona Luz Taos, NM 87571	Y	N	
			McClain & Yu Architecture Design Serv. 2009 Ridgecrest Dr., SE Albuquerque, NM 87108			McClain & Yu Architecture Design Serv. 2009 Ridgecrest Dr., SE Albuquerque, NM 87108	Y	N	
			Molzen-Corbin & Associates 2701 Miles Road, SE Albuquerque, NM 87106			Molzen-Corbin & Associates 2701 Miles Road, SE Albuquerque, NM 87106	Y	N	
			Morrow Reardon Wildinson Miller, Ltd. 210 La Veta NE Albuquerque, NM 87108			Morrow Reardon Wildinson Miller, Ltd. 210 La Veta NE Albuquerque, NM 87108	Y	N	

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	2014-015 Cont.		NPSR Architects, Inc. 606 W. Pierce Carlsbad, NM 88220			NPSR Architects, Inc. 606 W. Pierce Carlsbad, NM 88220	Y	N	
			Pettigrew & Associates, PA 100 E Navao Dr. Hobbs, NM 88240	\$ 695,533.15		Pettigrew & Associates, PA 100 E Navao Dr. Hobbs, NM 88240	Y	N	
			Rodahl & Hummell Architecture 609 Dustin Farmington, NM 87401			Rodahl & Hummell Architecture 609 Dustin Farmington, NM 87401	Y	N	
			RBM Engineering, Inc. 150 N. Festival El Paso, TX 79912			RBM Engineering, Inc. 150 N. Festival El Paso, TX 79912	Y	N	
			Studio Collaboration, LLC 924 2nd St. NW, Suite C Albuquerque, NM 87102			Studio Collaboration, LLC 924 2nd St. NW, Suite C Albuquerque, NM 87102	Y	N	
			Soleil West 2625 Pennsylvania St., NE Albuquerque, NM 87107			Soleil West 2625 Pennsylvania St., NE Albuquerque, NM 87107	Y	N	
			Souder, Miller & Associates 3451 Candelaria Road, NE Ste D Albuquerque, NM 87107			Souder, Miller & Associates 3451 Candelaria Road, NE Ste D Albuquerque, NM 87107	Y	N	
			SMPC Architects 115 Amherst Dr., SE Albuquerque, NM 87106			SMPC Architects 115 Amherst Dr., SE Albuquerque, NM 87106	Y	N	

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	2014-015 Cont.		Studio Southwest Architects, Inc. 2101 Mountain Rd., NW Albuquerque, NM 87104			Studio Southwest Architects, Inc. 2101 Mountain Rd., NW Albuquerque, NM 87104	Y	N	
			The Hartman & Majewski Design Group 120 Vassar Dr, SE Ste 100 Albuquerque, NM 87106	\$ 942,559.16		The Hartman & Majewski Design G 120 Vassar Dr, SE Ste 100 Albuquerque, NM 87106	Y	N	
			Transmission & Distribution Services, LLC 8909 Adams St, NE Ste 100 Albuquerque, NM 87113			Transmission & Distribution Servic 8909 Adams St, NE Ste 100 Albuquerque, NM 87113	Y	N	
			Van H. Gilbert Architect, PC 2428 Baylor Drive, SE Albuquerque, NM 87106	\$ 190,192.01		Van H. Gilbert Architect, PC 2428 Baylor Drive, SE Albuquerque, NM 87106	Y	N	
			Vertterre Corporation 320 Gold Ave., SW Ste 500 Albuquerque, NM 87102			Vertterre Corporation 320 Gold Ave., SW Ste 500 Albuquerque, NM 87102	Y	N	
			Weller Architect, PC 401 Alvarado Dr., SE Albuquerque, NM 87108			Weller Architect, PC 401 Alvarado Dr., SE Albuquerque, NM 87108	Y	N	
			Wilson & Company, Inc. 4900 Lang Ave., NE Albuquerque, NM 87109	\$ 1,498,963.52		Wilson & Company, Inc. 4900 Lang Ave., NE Albuquerque, NM 87109	Y	N	
			WHPacific, Inc. 6501 Americas Pkwy NE Ste 400 Albuquerque, NM 87110			WHPacific, Inc. 6501 Americas Pkwy NE Ste 400 Albuquerque, NM 87110	Y	N	

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	2014-015 B		Category 2 - Landscaping						
			Morrow Reardon Wildinson Miller, Ltd. 210 La Veta NE Albuquerque, NM 87108			Morrow Reardon Wildinson Miller 210 La Veta NE Albuquerque, NM 87108	Y	N	Provide landscaping design services for a variety of projects for education and other government institutions
			Sites Southwest, LLC 121 Tijeras NE, Ste 3100 Albuquerque, NM 87102			Sites Southwest, LLC 121 Tijeras NE, Ste 3100 Albuquerque, NM 87102	Y	N	
	2014-015 C		Category 3 - Surveying						
			Pettigrew & Associates, PA 100 E Navao Dr. Hobbs, NM 88240			Pettigrew & Associates, PA 100 E Navao Dr. Hobbs, NM 88240	Y	N	Provide state-of-the art surveying services for educational and governmental institutions
			Bohannon Huston, Inc. 7500 Jefferson, NE Courtyard 1 Albuquerque, NM 87109			Bohannon Huston, Inc. 7500 Jefferson, NE Courtyard 1 Albuquerque, NM 87109	Y	N	
			Souder, Miller & Associates 3451 Candelaria Road, NE Ste D Albuquerque, NM 87107			Souder, Miller & Associates 3451 Candelaria Road, NE Ste D Albuquerque, NM 87107	Y	N	
			Larkin Group NM, Inc. 8500 Menaul Blvd NE Ste A-440 Albuquerque, NM 87112			Larkin Group NM, Inc. 8500 Menaul Blvd NE Ste A-440 Albuquerque, NM 87112	Y	N	
			Huitt-Zollars, Inc. 6501 Americas Pkwy NE Ste 550 Albuquerque, NM 87110			Huitt-Zollars, Inc. 6501 Americas Pkwy NE Ste 550 Albuquerque, NM 87110	Y	N	

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			Engineers, Inc. 106 East Idaho Ste F Las Cruces, NM 88005			Engineers, Inc. 106 East Idaho Ste F Las Cruces, NM 88005	Y	N	
			Cobb Fendley & Associates 5541 Midway Park Place Albuquerque, NM 87144			Cobb Fendley & Associates 5541 Midway Park Place Albuquerque, NM 87144	Y	N	
4	2014-016	GSA	Alarm & Signal System; Facility Management Systems; Professional Security; Facility Management Services						
						All Respondents	reference	Veteran	Scope of Work
			Honeywell International, Honeywell Building Solutions 9201 San Mateo Blvd, NE Albuquerque, NM 87113	\$ 400,736.56			n/a		This contract provides a variety of building specialities to supplant and compliment maintenance requirements set by State standards
5	2015-001	RFP	Fire Extinguishers, Products and Services						
						All Respondents	reference	Veteran	Scope of Work
			Dimar Systems, LLC 1581 Tecolote Trail Las Cruces, NM 88012			Dimar Systems, LLC 1581 Tecolote Trail Las Cruces, NM 88012	Y	N	Provides yearly inspection and service of fire extinguishers, and sales of new extinguishers per State Fire Marshal rules.

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6	2015-002 A	RFP	Synthetic Turf, Tracks and Courts						
			Category 1 - Running Track & Court Surfaces Materials, Installation, Repair and Renovation						
			Robert H. Cohen Co., LLC 1311 Cuesta Abajo Ct. Albuquerque, NM 87113	\$ 1,691,016.51		Vibra Whirl Sports 94 Main Street, P. O. Box 966 Panhandle, TX 79068	N		Provides the means to obtain the latest technology in synthetic turf for fields, running tracks and sports courts with eco-friendly, performance enhancing low maintenance sports surfaces.
			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068	\$ 2,862,147.81		Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068	Y	N	Contractors are qualified to renovate existing facilities as well as install materials in new facilities.
			General Acrylics, Inc. 22222 N. 22 Ave Phoenix, AZ 85027			General Acrylics, Inc. 22222 N. 22 Ave Phoenix, AZ 85027	N		Contractors may also provide turf cleaning, grooming and maintenance on an on-going basis.
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	\$ 6,998,960.35		AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	
			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	\$ 762,798.00		Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	
						Robert H. Cohen Co., LLC 1311 Cuesta Abajo Ct. Albuquerque, NM 87113	Y	N	

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	2015-002 A		Category 2 - Synthetic Turf, Materials, Installation, Repair and Renovation						
			Robert H. Cohen Co., LLC 1311 Cuesta Abajo Ct. Albuquerque, NM 87113			Vibra Whirl Sports 94 Main Street, P. O. Box 966 Panhandle, TX 79068	N		
			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068			Robert H. Cohen Co., LLC 1311 Cuesta Abajo Ct. Albuquerque, NM 87113	Y	N	
			General Acrylics, Inc. 22222 N. 22 Ave Phoenix, AZ 85027			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068	y	N	
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			General Acrylics, Inc. 22222 N. 22 Ave Phoenix, AZ 85027	N		
						AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	y	N	
	2015-002 A		Category 3 - Synthetic Turf Cleaning, Maintenance	Grooming and					
			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068			Vibra Whirl Sports 94 Main Street, P. O. Box 966 Panhandle, TX 79068	N		

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			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	
			Robert H. Cohen Co., LLC 1311 Cuesta Abajo Ct. Albuquerque, NM 87113			Robert H. Cohen Co., LLC 1311 Cuesta Abajo Ct. Albuquerque, NM 87113	Y	N	
			Cassidy's Landscaping, Inc. 3901 Agua Fria Santa Fe, NM 87507	\$ 954,647.32		Cassidy's Landscaping, Inc. 3901 Agua Fria Santa Fe, NM 87507	Y	N	
			General Acrylics, Inc. 22222 N. 22 Ave Phoenix, AZ 85027			General Acrylics, Inc. 22222 N. 22 Ave Phoenix, AZ 85027	N		
7	2015-002 B	RFP	Athletic & Recreational Lighting, Auditorium Lighting & Rigging, Indoor & Outdoor Scoreboards, Marquees, Message Boards, Street Signs and Building Signs						
	2015-002 B		Category 1 - Athletic & Recreational Lighting & Rigging						
			Lots 1, 2 & 3 - Field Lighting, Fixtures, Equip, Install, Maintenance & Repairs						

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	2015-002 B		Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068			Prime Electric, Inc. 3312 Girard NE Albuquerque, NM 87107	Y	N	Provide a variety of lighting options for athletic and recreational fields, to include fixtures, equipment and installation of lighting, provide maintenance to include changing bulbs, ballasts, etc., and repair damaged lighting.
			B&D Industries, Inc. 9720 Bell Ave SE Albuquerque, NM 87123	\$ 2,146,858.95		Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068	Y	N	changing bulbs, ballasts, etc., and repair damaged lighting.
			DRB Electric, Inc. 3601 Second Street SW Albuquerque, NM 87105			B&D Industries, Inc. 9720 Bell Ave SE Albuquerque, NM 87123	Y	N	This contract shall also cover auditorium rigging and lighting, fixtures, controls, related equipment, installation, maintenance and repairs as needed.
			Lynco Electric Co., Inc. 1520 Amador Las Cruces, NM 88005	\$ 494,475.77		DRB Electric, Inc. 3601 Second Street SW Albuquerque, NM 87105	Y	N	Provide indoor and outdoor scoreboards, marquees, message boards, street signs for municipalities and counties, building signage, installation, maintenance and repairs.
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			Lynco Electric Co., Inc. 1520 Amador Las Cruces, NM 88005	Y	N	
			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	
			Daktronics 331 32nd Avenue Brookings, SD 57006	\$ 645,349.69		Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	

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	2015-002 B		Robson Corporation 2231 Whitfield Park Loop Sarasota, FL 34243	\$ 175,976.51		EBSCO Sign Group, LLC dba Stewart Signs 2201 Cantu Court Ste 215 Sarasota, FL 34232	N		
			Summit West Signs 335 E. Baseline Road Gilbert, AZ 85233			E.P.N.M., Inc. dba Electrical Products Co. 2024 5th St., NW Albuquerque, NM 87102	N		
						Johnny Boards LLC 832 Madison, NE Albuquerque, NM 87110	N		
						Robson Corporation 2231 Whitfield Park Loop Sarasota, FL 34243	N		
						Summit West Signs 335 E. Baseline Road Gilbert, AZ 85233	N		
						Daktronics 331 32nd Avenue Brookings, SD 57006	N		

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8	2015-002 C	RFP	Category 1 Indoor, Outdoor, Athletic, Auditorium & Fine Arts Seating Install, Maintenance & Repairs						This contract covers the installation, maintenance and repairs of all indoor athletic seating to include bleachers, outdoor grandstands and stadium seating, equipment, maintenance and repairs.
	2015-002 C		Cat. 1 - Lot 1 - Indoor & Outdoor Athletic, Auditorium & Fine Arts Seating						
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	Indoor and outdoor portable and relocatable bleachers and related equipment, to include installation, maintenance and repairs
			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	Auditorium and fine arts seating to include the installation, repairs and maintenance
			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	\$ 1,583,839.57		School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	Y	N	Athletic and auditorium facility divider curtains, accordion partitions, operable walls and padding, all materials, installation, maintenance and repairs
	2015-002 C		Cat. 1 - Lot 2 - Athletic Outdoor Seating Grandstands & Stadium Equip., Install, Maintenance & Repairs						
						All Respondents	reference	Veteran	Scope of Work
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	

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	2015-002 C		Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	
			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	Y	N	
			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068	Y	N	
	2015-002 C		Cat. 1 - Lot 3 - Indoor & Outdoor Portable and Relocatable Bleachers, Equipment, Install, Maintenance & Repairs						
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	
			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	
			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	Y	N	

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	2015-002 C		Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068	Y	N	
			Exerplay, Inc. P. O. Box 1160 Cedar Crest, NM 87008-2260	\$ 442,619.36		Exerplay, Inc. P. O. Box 1160 Cedar Crest, NM 87008-2260	Y	N	
	2015-002 C		Cat. 1 - Lot 4 - Auditorium & Fine Arts Seating, Equipment, Maintenance & and Repairs						
			Business Environments 5351 Wilshire Ave., NE Albuquerque, NM 87113	\$ 594,627.41		Wenger Corporation	N		
			Contract Associates 800 20th St., NW Albuquerque, NM 87104	\$ 176,521.83		Business Environments 5351 Wilshire Ave., NE Albuquerque, NM 87113	Y	N	
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			Contract Associates 800 20th St., NW Albuquerque, NM 87104	Y	N	
			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	

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	2015-002 C		School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	
						School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	Y	N	
	2015-002 C		Category 2: Renovation & Repair of Athletic, Fine Arts Seating, Bleachers, Grandstands. Facility Divider Curtains, Accordion Partitions, Operable Walls & Padding Install, Maintenance & Repairs						
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	
			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	
			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	Y	N	

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	2015-002 C		Category 3: Athletic & Student Heavy Duty Lockers, Materials, Installation, Maintenance and Repairs						
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			Wenger Corporation 555 Park Drive Owantonna, MN 55060	N		
			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	
			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	
						School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	Y	N	
	2015-002 C		Category 4: Playground, Recreational, Water Park Equipment, Design, Installation, Replacement Parts, Renovation, Removal & Site Preparation						
			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201			AK Sales & Consulting, Inc. 115 Country Club Rd. Roswell, NM 88201	Y	N	

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	2015-002 C		Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109			Norcon Industries, Inc. Norcon of NM, LLC 3700 Osuna Rd., NE Ste 611 Albuquerque, NM 87109	Y	N	
			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110			School Equipment, Inc. 7800 Phoenix, NE Ste A Albuquerque, NM 87110	Y	N	
			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068			Lone Mountain Contracting, Inc. 125 Bosque Farm Blvd. Bosque Farms, NM 87068	Y	N	
			Exerplay, Inc. P. O. Box 1160 Cedar Crest, NM 87008-2260			Exerplay, Inc. P. O. Box 1160 Cedar Crest, NM 87008-2260	Y	N	
9	2015-003	GSA	Information Technology, Equipment, Maintenance Services & Repair						
			CB Technologies, Inc. 6700 Jefferson, NE Albuquerque, NM 87109			N/A	Y	N	Provide a variety of IT solutions to include equipment, installation, training
10	2015-004	GSA	Document Imaging & Scanning, Archiving, Products, Services, Maintenance & Repairs						
			Document Imaging of the Southwest 8414 Jefferson, NE Ste D Albuquerque, NM 87113			N/A	N		Provide turnkey document management to include pickup, scan/catalog, and return of documents

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11	2015-005	GSA	Document Imaging & Scanning, Archiving						Provide turnkey document management to include pickup, scan/catalog, and return of documents	
	2015-007	GSA	Maintenance Services & Repairs							
			Professional Documents Systems 1414 Common Drive El Paso, TX 79936			N/A	N		Provide equipment, maintenance services and repairs	
12	2015-006 CES AEPA-#15	RFB	Association of Educational Purchasing Agencies (AEPA)							
	15-006NAC01-ALL Custodial Supplies Catalog		Quill Corporation 100 Schelster Road Lincolnshire, IL 60069			Barren County Business Supply 201 Lincoln Rd Glasgow, KY 42141	N		AEPA is a 26-state educational purchasing consortium that collaborates on the commodities to be bid. Once awards are made, each state has the option to bring that contract across. CES has contracted for custodial supplies, educational materials and office supplies for it's member's and participating entities' use.	
	15-006NAA01-ALL Office Supplies Catalog		Quill Corporation 100 Schelster Road Lincolnshire, IL 60069			Acuity Specialty Products., Inc. dba ZEP, Inc. 1310 Seaboard Industrial Blvd. Atlanta, GA 30318	N			
	15-006NAB02-ALL Classroom & Instructional Supplies		Quill Corporation 100 Schelster Road Lincolnshire, IL 60069			C & C Janitorial Supplies 665 New Britain Ave Newington, CT 06111	N			
	15-006N-AB01-ALL Classroom & Instructional Supplies		School Specialty, Inc. W6316 Design Dr. Greenville, WI 54942	\$ 810,584.36		Hercules & Hercules, Inc. 19055 W. Davison Street Detroit, MI 48223	N			

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	15-006N-AC02-ALL		Nilfisk-Advance, Inc. 14600 21st Ave North Plymouth, MN 55447			Education Supply Network 6361 Walker Lane, Ste 100 Alexandria, VA 22310	N		
						ETA Hand 2 Mind 500 Greenview Court Vernon Hills, IL 60061	N		
						Discount School Supply P. O. Box 6013 Carol Stream, IL 60197-6013	N		
13	2015-008 A, B, C, D	RFP	Wind, Solar, Geothermal, Building Controls, Energy Management			All Respondents	reference	Veteran	Scope of Work
	Category A		WHPacific, Inc. 6501 Americas Pkwy NE Ste 400 Albuquerque, NM 87110			Affordable Solar Installation, Inc. 4840 Pan American Frontage Rd NE Albuquerque, NM 87109	Y	N	This contract provides a variety of energy-related consulting and solutions services that includes contracting for an energy use audit, recommendations for improvements to existing HVAC and electrical systems; recommendations for and installation, maintenance and repairs of solar energy saving solutions, thermal heating of buildings, etc.
	Energy Audits, Feasibility Studies Consulting		Energy Control, Inc. 2600 American Rd Ste 360 Rio Rancho, NM 8124	\$ 4,796,660.80		Consolidated Solar Technologies 5225 Pino Ave NE Albuquerque, NM 87109	Y	N	
			Noresco, LLC 2540 Frontier Ave Boulder, CO 80301			Positive Energy Solar, Inc. 3209 Richards Lane Santa Fe, NM 87507	Y	N	

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	2015-008 A		Triple H Solar, LLC 049 Saratoga Dr NE Rio Rancho, NM 87144			Energy Control, Inc. 2600 American Rd Ste 360 Rio Rancho, NM 8124	Y	N	
			Verterre Corporation 320 Gold Ave SW Ste 500 Albuquerque, NM 87102			Noresco, LLC 2540 Frontier Ave Boulder, CO 80301	N		
			Clampett Industries 1702 E. McNair Drive Tempe, AZ 85283			Triple H Solar, LLC 049 Saratoga Dr NE Rio Rancho, NM 87144	Y	N	
	Category B Facility, Bldg, System Replacements, Upgrades, Retrofits		B&D Industries, Inc. 9720 Bell Ave., SE Albuquerque, NM 87123			Verterre Corporation 320 Gold Ave SW Ste 500 Albuquerque, NM 87102	Y	N	
			Energy Control, Inc. 2600 American Rd Ste 360 Rio Rancho, NM 87124			WHPacific, Inc. 6501 Americas Pkwy NE Ste 400 Albuquerque, NM 87110	Y	N	
	Category C Solar Power Const., Design, Operation & Maintenance		Affordable Solar Installation, Inc. 4840 Pan American Frontage Rd NE Albuquerque, NM 87109			B&D Industries, Inc. 9720 Bell Ave., SE Albuquerque, NM 87123	Y	N	
			Consolidated Solar Technologies 5225 Pino Ave NE Albuquerque, NM 87109	\$ 205,606.48		Energy Control, Inc. 2600 American Rd Ste 360 Rio Rancho, NM 87124	Y	N	
			Positive Energy Solar, Inc. 3209 Richards Lane Santa Fe, NM 87507			Clampett Industries 1702 E. McNair Drive Tempe, AZ 85283	N		

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	2015-002 C		Current C Energy 3620 Wyoming Blvd NE Albuquerque, NM 87111			Consolidated Solar Technologies 5225 Pino Ave NE Albuquerque, NM 87109	Y	N	
						Positive Energy Solar, Inc. 3209 Richards Lane Santa Fe, NM 87507	Y	N	
						Patton Engineering, LLC 12413 Clayton Court Thornton, CO 80241	N		
						Sacred Power, LLC 1501 12th St. NW Albuquerque, NM 87104	N		
						Yearout Mechanical, Inc. 8501 Washington St. NE Albuquerque, NM 87113	Y	N	
						Current C Energy 3620 Wyoming Blvd NE Albuquerque, NM 87111	Y	N	
14	2015-009	RFP	Heavy Equipment, Parts, Accessories, Supplies, Lease, Rental and Related Services			All Respondents	reference	Veteran	Scope of Work
			MCT Industries, Inc. 7451 Pan American Freeway, NE Albuquerque, NM 87107	\$ 831,937.93		MCT Industries, Inc. 7451 Pan American Freeway, NE Albuquerque, NM 87107	Y	N	Provide heavy equipment for use by cities and counties, provide portable

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			Rocky Mountain Power Generation, Inc. 3740 Princeton Dr., NE Albuquerque, NM 87107			Rocky Mountain Power Generation 3740 Princeton Dr., NE Albuquerque, NM 87107	Y	N	lighting and generators for events and emergencies.
			4 Rivers Equipment, Inc. 2301 Candelaria Road NE Albuquerque, NM 87107	\$ 413,062.50		4 Rivers Equipment, Inc. 2301 Candelaria Road NE Albuquerque, NM 87107	N		
			Titan Machinery 6613 Edith Blvd., NE Albuquerque, NM 87113			Titan Machinery 6613 Edith Blvd., NE Albuquerque, NM 87113	N		
15	2015-011	RFP	Professional Development for Administrators, Faculty & Staff CR Relationship Mgmt & Positive School Culture			All Respondents	reference	Veteran	Scope of Work
			Davis Innovations, Inc. 59 Wilflower Way Santa Fe, NM 87506-2117			Knowledge Delivery System (KDS) 110 William St Ste 2201 New York, NY 10038	N		Provide short and long term facilities master planning for educational or government
			ITConnect, Inc. P. O. Box 31999 Santa Fe, NM 87594			Davis Innovatioins, Inc. 59 Wilflower Way Santa Fe, NM 87506-2117	Y	N	
			The Flippen Group 1199 Haywood Drive College Station, TX 77845			ITConnect, Inc. P. O. Box 31999 Santa Fe, NM 87594	Y	N	
						The Flippen Group 1199 Haywood Drive College Station, TX 77845	N		

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	2010-009C	RFP	Desert Communications, Inc. 7100 Westwind, Suite 300 El Paso, TX 79912	\$ 103,600.25		Desert Communications, Inc. 7100 Westwind, Suite 300 El Paso, TX 79912	N		Audio/Visual Projection Equip.
	2010-009C	RFP	Lightspeed Technologies, Inc. 11509 SW Herman Road Tualatin, OR 97062	\$ 105,804.42		Lightspeed Technologies, Inc. 11509 SW Herman Road Tualatin, OR 97062	N		Audio/Visual Projection Equip.
	2012-001C	RFP	Leck Landscaping 615 E. Walnut Street Deming, NM 88030	\$ 76,122.76		Leck Landscaping 615 E. Walnut Street Deming, NM 88030	N		On-call landscaping services under \$25K
	2010-016M	IFB	Safari Micro, Inc. 2185 W. Pecos Road, Suite 9 Chandler, AZ 85224	\$ 215,039.84		Safari Micro, Inc. 2185 W. Pecos Road, Suite 9 Chandler, AZ 85224	N		Computer hardware, workstations, printers, CPU's, software, peripherals, network equip.
	2011-001AC	RFP	Vibra-Whirl, Ltd. 94 S. Main, P. O. Box 966 Panhandle, TX 79068	\$ 88,217.82		Vibra-Whirl, Ltd. 94 S. Main, P. O. Box 966 Panhandle, TX 79068	N		Athletic fields, synthetic turf, installation, repairs and renovations
	2011-003A	IFB	William Scotsman, Inc. Bank of America, Box 91975 Chicago, IL 60693-1975	\$ 88,601.13		William Scotsman, Inc. Bank of America, Box 91975 Chicago, IL 60693-1975	N		Modular and portable buildings
	2011-005C	RFP	Ardham Technologies, Inc. 5411 Jefferson, NE #200 Albuquerque, NM 87109	\$ 498,011.47		Ardham Technologies, Inc. 5411 Jefferson, NE #200 Albuquerque, NM 87109	N		E-Rate, low voltage products and services, WAN, telecommunications, intercom, voice data collection, distribution, clock systems
	2011-005C	RFP	EQ Consulting, Inc. 4132 Jackie Rd., SE Rio Rancho, NM 87124	\$ 307,634.18		EQ Consulting, Inc. 4132 Jackie Rd., SE Rio Rancho, NM 87124	N		E-Rate, low voltage products and services, WAN, telecommunications, intercom, voice data collection, distribution, clock systems

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	2011-005C	RFP	Klein Automation & Electric 1717 N. Grimes Hobbs, NM 88240	\$ 242,329.87		Klein Automation & Electric 1717 N. Grimes Hobbs, NM 88240	N		E-Rate, low voltage products and services, WAN, telecommunications, intercom, voice data collection, distribution, clock systems
	2011-005C	RFP	Power Line Technologies 721 East Coal Ave. Gallup, NM 87301	\$ 122,138.85		Power Line Technologies 721 East Coal Ave. Gallup, NM 87301	N		E-Rate, low voltage products and services, WAN, telecommunications, intercom, voice data collection, distribution, clock systems
	2011-005C	RFP	Security USA, Inc. 5801 McLeod Road, NE Suite A Albuquerque, NM 87109	\$ 521,341.19		Security USA, Inc. 5801 McLeod Road, NE Suite A Albuquerque, NM 87109	N		Intercoms, sound, video, voice, data collection, clock systems, security, install, mtnce, repair
	2011-006C	RFP	Mechanical & Electrical Engineering, Inc. 1222 Luisa St. Suite B Santa Fe, NM 87505	\$ 73,834.94		Mechanical & Electrical Engineering, Inc. 1222 Luisa St. Suite B Santa Fe, NM 87505	N		A/E Qualified Professional Services
	2011-006C	RFP	Vigil & Associates 4477 Irving Blvd., NW Albuquerque, NM 87114	\$ 237,366.41		Vigil & Associates 4477 Irving Blvd., NW Albuquerque, NM 87114	N		A/E Qualified Professional Services
	2012-001AC	RFP	HB Construction of Abq 5301 Beverly Hills, NE Albuquerque, NM 87113	\$ 3,791,219.65		HB Construction of Abq 5301 Beverly Hills, NE Albuquerque, NM 87113	N		JOC General Contractor
	2012-001AC	RFP	LASCO Construction 314 W. Marland, P. O. Box 877 Hobbs, NM 88240	\$ 3,366,171.80		LASCO Construction 314 W. Marland, P. O. Box 877 Hobbs, NM 88240	N		JOC General Contractor
	2012-001AC	RFP	Murphy Builders, Inc. 808 S. Boardman Ave. Gallup, NM 87301-4711	\$ 327,789.37		Murphy Builders, Inc. 808 S. Boardman Ave. Gallup, NM 87301-4711	N		JOC General Contractor

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	2012-001A C	RFP	Waide Construction Co. Inc. 5320 North Main, P. O. Box 2165 Roswell, NM 88202-2165	\$ 5,976,881.91		Waide Construction Co. Inc. 5320 North Main, P. O. Box 2165 Roswell, NM 88202-2165	N		JOC General Contractor
	2012-001B	RFP	Automated Control Systems 5801 McCleod, NE Albuquerque, NM 87109	264,639.82		Automated Control Systems 5801 McCleod, NE Albuquerque, NM 87109	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B	RFP	Bob's Painting, Inc. 5816 Signal Ave. Albuquerque, NM 87113	263,383.33		Bob's Painting, Inc. 5816 Signal Ave. Albuquerque, NM 87113	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B	RFP	Commercial Roofing, LLC 1903 Edith Blvd., NE Albuquerque, NM 87102	\$ 73,489.30		Commercial Roofing, LLC 1903 Edith Blvd., NE Albuquerque, NM 87102	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B	RFP	DKG & Associates 6920 Huseman Place, SW Albuquerque, NM 87181	\$ 1,013,982.30		DKG & Associates 6920 Huseman Place, SW Albuquerque, NM 87181	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B	RFP	Donner Plumbing & Heating 107 Candelaria Road, NW Albuquerque, NM 87107	\$ 2,771,172.65		Donner Plumbing & Heating 107 Candelaria Road, NW Albuquerque, NM 87107	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B	RFP	Roofcare 14810 Central Ave., SE Suite 100 Albuquerque, NM 87123	\$ 1,593,324.19		Roofcare 14810 Central Ave., SE Suite 100 Albuquerque, NM 87123	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B	RFP	The Electric Horseman, Inc. 14 B Rudolph Drive Las Vegas, NM 87701	\$ 89,835.45		The Electric Horseman, Inc. 14 B Rudolph Drive Las Vegas, NM 87701	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)

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	2012-001B	RFP	Wizer Electric LLC 6017 Del Carmen Dr., NE Rio Rancho, NM 87144	\$ 696,898.37		Wizer Electric LLC 6017 Del Carmen Dr., NE Rio Rancho, NM 87144	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B C	RFP	Phoenix Mechanical, LLC 1217 Gusdorf Road Taos, NM 87571	\$ 1,110,783.28		Phoenix Mechanical, LLC 1217 Gusdorf Road Taos, NM 87571	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001B C	RFP	Rio Grande Landscape 19535 Hwy 314, P. O. Box 185 Belen, NM 87002	\$ 107,287.95		Rio Grande Landscape 19535 Hwy 314, P. O. Box 185 Belen, NM 87002	N		JOC Trades (Paving, Landscaping, Roofing, Painting, Mechanical, Plumbing, Electrical Fencing)
	2012-001C	RFP	4 A's Contractors, Inc. P. O. Box 316 Penasco, NM 87553	\$ 99,684.32		4 A's Contractors, Inc. P. O. Box 316 Penasco, NM 87553	N		Small construction under \$25K that does not require bonds
	2012-001C	RFP	Allied Electric, Inc. 2892 Calle de Pinos Altos Santa Fe, NM 87505	\$ 169,804.79		Allied Electric, Inc. 2892 Calle de Pinos Altos Santa Fe, NM 87505	N		Small construction under \$25K that does not require bonds
	2012-001C	RFP	CD Mechanical 6881 Moongate Road Las Cruces, NM 88012	\$ 147,279.06		CD Mechanical 6881 Moongate Road Las Cruces, NM 88012	N		Small construction under \$25K that does not require bonds
	2012-002C	RFP	New Mexico Bus Sales 5760 Pino Ave., NE Albuquerque, NM 87109	\$ 314,397.04		New Mexico Bus Sales 5760 Pino Ave., NE Albuquerque, NM 87109	N		Vehicles - ADA transit buses, mini-vans, medium size, medium duty, heavy duty transit buses
	2012-003C	RFP	POWER Ford 1101 Montano, NE Albuquerque, NM 87107	\$ 66,163.37		POWER Ford 1101 Montano, NE Albuquerque, NM 87107	N		Vehicles - light trucks, automobiles, sales, support, maintenance services

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	2012-003C	RFP	Robert's Truck Center P. O. Box 1071 Amarillo, TX 79189	\$ 8,543,277.34		Robert's Truck Center P. O. Box 1071 Amarillo, TX 79189	N		Vehicles - light trucks, automobiles, sales, support, maintenance services
	2012-003C	RFP	Tate Branch Dodge 4123 N. Lovington Hwy Hobbs, NM 88240	\$ 721,216.15		Tate Branch Dodge 4123 N. Lovington Hwy Hobbs, NM 88240	N		Vehicles - light trucks, automobiles, sales, support, maintenance services
	2012-003C	RFP	Tillery Chevrolet P. O. Box 609 Moriarty, NM 87035	\$ 7,494,084.61		Tillery Chevrolet P. O. Box 609 Moriarty, NM 87035	N		Vehicles - light trucks, automobiles, sales, support, maintenance services
	2012-005A	IFB	FieldTurf, USA, Inc. 18765 SW Boones Ferry Road, Suite 150 Tualatin, OR 97062	\$ 203,179.94		FieldTurf, USA, Inc. 18765 SW Boones Ferry Road, Suite 150 Tualatin, OR 97062	N		Synthetic turf, tracks & court surfaces
	2012-005A	IFB	School Dude.Com 11000 Regency Parkway, #200 Cary, NC 27518	\$ 341,821.33		School Dude.Com 11000 Regency Parkway, #200 Cary, NC 27518	N		Work order and asset management software
	2012-011M	IFB	Southwest Training Systems 5111 West Tangerine Road Marana, AZ 85658	\$ 348,094.33		Southwest Training Systems 5111 West Tangerine Road Marana, AZ 85658	N		Food safety management system and related services
	2012-012M	IFB	L N Curtis & Sons 4647 South 33rd St. Phoenix, AZ 85040	\$ 79,703.83		L N Curtis & Sons 4647 South 33rd St. Phoenix, AZ 85040	N		Fire turnouts and related equipment
	2012-014C	RFP	Keers Remediation, Inc. 5904 Florence Ave., NE Albuquerque, NM 87113	\$ 594,445.05		Keers Remediation, Inc. 5904 Florence Ave., NE Albuquerque, NM 87113	N		Removal, disposal of hazardous and contaminated goods and materials

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	2012-014C	RFP	GWC Construction, Inc. 504 E. Ave., #D Lovington, NM 88260	\$ 253,505.49		GWC Construction, Inc. 504 E. Ave., #D Lovington, NM 88260	N		Removal, disosal of hazardous and contaminated goods and materials
	2012-014C	RFP	McComas Sales Company P. O. Box 25223 Albuquerque, NM 87125	\$ 765,793.13		McComas Sales Company P. O. Box 25223 Albuquerque, NM 87125	N		Food services equipment, design, remodeling installation
	2012-014C	RFP	National Restaurant Supply Co. 2513 Comanche, NE Albuquerque, NM 87107	\$ 2,884,316.84		National Restaurant Supply Co. 2513 Comanche, NE Albuquerque, NM 87107	N		Food services equipment, design, remodeling installation
	2012-016C	RFP	SYSCO Food Services of NM 601 Comanche Road, NE Albuquerque, NM 87107	\$ 3,952,161.89		SYSCO Food Services of NM 601 Comanche Road, NE Albuquerque, NM 87107	N		Food and non-food items
	2012-019M	IFB	Edupoint Educational Systems 1955 S. Cal Vista Dr., Suite 200 Mesa, AZ 85204	\$ 1,286,402.44		Edupoint Educational Systems 1955 S. Cal Vista Dr., Suite 200 Mesa, AZ 85204	N		Administrative and accounting software, installation and training
	2012-021M	IFB	Ace Asphalt 3530 Broadway Street, SE Albuquerque, NM 87105	\$ 293,710.58		Ace Asphalt 3530 Broadway Street, SE Albuquerque, NM 87105	N		Asphalt paving
	2012-022C	RFP	CCS Presentation Systems 6501 Eagle Rock Ave., NE A-3 Albuquerque, NM 87113	\$ 238,124.75		CCS Presentation Systems 6501 Eagle Rock Ave., NE A-3 Albuquerque, NM 87113	N		Administrative and accounting software, installation and training
	2012-027C	RFP	Camnet, Inc. P. O. Box 6407 Albuquerque, NM 87197-6407	\$ 788,170.89		Camnet, Inc. P. O. Box 6407 Albuquerque, NM 87197-6407	N		IT - Servers, workstations, peripherals, accessories, software, networking, hardware maintenance, repair, support

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	2012-027C	RFP	Harris Technology Services Inc. 1603 Golf Course Road, Suite B Rio Rancho, NM 87124	\$ 465,804.31		Harris Technology Services Inc. 1603 Golf Course Road, Suite B Rio Rancho, NM 87124	N		IT - Servers, workstations, peripherals, accessories, software, networking, hardware maintenance, repair, support
	2012-027C	RFP	TIG Technology Integration Group 2731 Broadway, NE Suite F Albuquerque, NM 87107	\$ 79,581.57		TIG Technology Integration Group 2731 Broadway, NE Suite F Albuquerque, NM 87107	N		IT - Servers, workstations, peripherals, accessories, software, networking, hardware maintenance, repair, support
	2012-028C	RFP	Wenger Corporation NW 7896 P. O. Box 1450 Minneapolis, MN 55485-7896	\$ 171,195.43		Wenger Corporation NW 7896 P. O. Box 1450 Minneapolis, MN 55485-7896	N		Choral risers, portable stages, stage equip., musical instruments, supplies & repairs
	2012-029C	RFP	Contrax Group, LLC 690 NE 23rd Ave. Gainesville, FL 32609	\$ 2,026,977.86		Contrax Group, LLC 690 NE 23rd Ave. Gainesville, FL 32609	N		Office, classroom, vocational furniture; musical instruments, equipment, repairs
	2012-029C	RFP	Indeco Sales, Inc. P. O. Box 368 Ruidoso, NM 88346	\$ 108,220.61		Indeco Sales, Inc. P. O. Box 368 Ruidoso, NM 88346	N		Office, classroom, vocational furniture;
	2012-029C	RFP	Lake Shore Learning Materials 2695 E. Dominguez Street Carson, CA 90895	\$ 136,652.80		Lake Shore Learning Materials 2695 E. Dominguez Street Carson, CA 90895	N		Office, classroom, vocational furniture; Classroom, vocational equip, supplies and materials
	2012-029C	RFP	New Mexico School Products 3020 Princeton, NE Albuquerque, NM 87103	\$ 60,289.95		New Mexico School Products 3020 Princeton, NE Albuquerque, NM 87103	N		Office, classroom, vocational furniture
	2012-029C	RFP	School Furnishings Unlimited P. O. Box 14278 Albuquerque, NM 87191	\$ 233,428.08		School Furnishings Unlimited P. O. Box 14278 Albuquerque, NM 87191	N		Office, classroom, vocational furniture

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	2012-029C	RFP	Work Space Dynamics 4711 Lomas Blvd., NE Albuquerque, NM 87110	\$ 487,639.27		Work Space Dynamics 4711 Lomas Blvd., NE Albuquerque, NM 87110	N		Office, classroom, vocational furniture
	2013-011C	RFP	Brady Industries 7055 Lindell Road Las Vegas, NV 89118	\$ 1,267,061.25		Brady Industries 7055 Lindell Road Las Vegas, NV 89118	N		Janitorial products, equipment and supplies
	2013-011C	RFP	LD Supply Co., Inc. 1503 12th Street, NW Albuquerque, NM 87104	\$ 92,745.32		LD Supply Co., Inc. 1503 12th Street, NW Albuquerque, NM 87104	Y	N	Janitorial products, equipment and supplies
	2013-011C	RFP	Organic Technology Internat'l 13170-B Central Ave., SE #118 Albuquerque, NM 87113	\$ 455,800.02		Organic Technology Internat'l 13170-B Central Ave., SE #118 Albuquerque, NM 87113	N		Consulting services, products, turf mgmt., testing, evaluating, analyzing, treating soils, lawns, bushes, trees, other landscapes
	2013-101C	RFP	Southwestern Mill Distributors 310 N. Dallas, P. O. Box 1202 El Paso, TX 79947	\$ 140,165.96		Southwestern Mill Distributors 310 N. Dallas, P. O. Box 1202 El Paso, TX 79947	N		Janitorial products, equipment and supplies
	2013-004C	RFP	IVS Inc. - Angel Trax 9540 W. US Hwy 84 Newton, AL 36352	\$ 76,825.84		IVS Inc. - Angel Trax 9540 W. US Hwy 84 Newton, AL 36352	N		In-vehicle monitoring and surveillance software, hardware and related items
	2013-007C	RFP	Sivic Solutions Group, LLC 118 Sylvan Way New Hartford, NY 13413	\$ 641,173.20		Sivic Solutions Group, LLC 118 Sylvan Way New Hartford, NY 13413	N		Services related to Medicaid reimbursement of school based health
	2013-007 A	IFB	Progressive Roofing 370 Technology Drive, P. O. Box 3019 Malvern, PA 19355	340,934.89		Progressive Roofing 370 Technology Drive, P. O. Box 3019 Malvern, PA 19355	N		Roofing & Building Envelope Services

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	2013-011C	RFP	Fleming Chemial Company P. O. Box 35131 Albuquerque, NM 87176	\$ 923,770.43		Fleming Chemial Company P. O. Box 35131 Albuquerque, NM 87176	Y	N	Janitorial products, equipment and supplies
	2013-011C	RFP	itsQuest, Inc. 5353 Wyoming, NE Suite 9 Albuquerque, NM 87109	\$ 1,315,436.89		itsQuest, Inc. 5353 Wyoming, NE Suite 9 Albuquerque, NM 87109	N		Temporary employment and recruitment
	2013-011C	RFP	Kelly Temporary Services P. O. Box 31001-0422 Pasadena, CA 91110-0422	\$ 582,797.34		Kelly Temporary Services P. O. Box 31001-0422 Pasadena, CA 91110-0422	N		Temporary employment and recruitment
	2013-012M	IFB	Tyler Technologies, Inc. P. O. Box 203556 Dallas, TX 75320-3566	\$ 1,052,801.79		Tyler Technologies, Inc. P. O. Box 203556 Dallas, TX 75320-3566	N		Administrative software, accounting and school management software and related services
	2013-013M	IFB	Edgenuity, Inc. 8860 E. Chaparral Road, Suite 100 Scottsdale, AZ 85250	\$ 501,361.87		Edgenuity, Inc. 8860 E. Chaparral Road, Suite 100 Scottsdale, AZ 85250	N		Managed multimedia classroom courseware software, supplemental products
	2013-014C	RFP	Computer Automation Systems 971 Coley Drive Mountain Home, AR 72653	\$ 93,124.34		Computer Automation Systems 971 Coley Drive Mountain Home, AR 72653	N		Special ed management system, tracking IEPs student/parent demographics
	2013-014C	RFP	Maximus, Inc. P. O. Box 791188 Baltimore, MD 21279-1188	\$ 171,658.71		Maximus, Inc. P. O. Box 791188 Baltimore, MD 21279-1188	N		Special ed managements system, tracking IEP student/parent demographcs
	2013-016C	RFP	Arbo's Hardwood & Sports Fl. P. O. Box 50625 Amarillo, TX 79519	\$ 619,647.25		Arbo's Hardwood & Sports Fl. P. O. Box 50625 Amarillo, TX 79519	N		Floor coverings, installation & related services

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Item No.	RFB#/RFP# SPD#	Type of Proc.	CES Vendors Paid \$60,000 or More in 2014 - 2015	\$ Amount Paid	\$ Amt of Amended Contract	Name & Physical Address of all Respondents	In-State/ Out of State Vendor (Y or N)	In-State Vendor chose Veteran's Pref (Y or N)	Brief Description of Scope of Work
	2013-016C	RFP	Cardinal's Sports Center 604 Providence Circle Clovis, NM 88101	\$ 162,519.97		Cardinal's Sports Center 604 Providence Circle Clovis, NM 88101	Y	N	PE, athletic, recreational, health & training supplies, materials, uniforms, equipment
	2013-016C	RFP	Sampson Equipment, Inc. 29901 Armory Road, P. O Box 353 Fairacres, NM 88033	\$ 543,948.25		Sampson Equipment, Inc. 29901 Armory Road, P. O Box 353 Fairacres, NM 88033	Y	N	PE, athletic, recreational, health & training supplies, materials, uniforms, equipment
	2013-016C	RFP	Stout Hardwood Floor Co., Inc. 695 S. Compress Road, #1 Las Cruces, NM 88004	\$ 168,638.30		Stout Hardwood Floor Co., Inc. 695 S. Compress Road, #1 Las Cruces, NM 88004	Y	N	Floor coverings, installation & related services
	2013-017M	IFB	DakTech Computers 3502 36th St., NW Fargo, ND 58103	\$ 230,778.18		DakTech Computers 3502 36th St., NW Fargo, ND 58103	N		Computers and peripherals
	2013-019C	RFP	The Gordian Group, Inc. P. O. Box 751959 Charlotte, NC 28275	\$ 1,138,570.77		The Gordian Group, Inc. P. O. Box 751959 Charlotte, NC 28275	N		Job Order Contracting consulting, implementation, maintenance, and management services
	2013-020	RFP	Architectural Research Consultants 220 Gold Ave, SW Albuquerque, NM 87103	\$ 175,948.48		Architectural Research Consultant 220 Gold Ave, SW Albuquerque, NM 87103	Y	N	Capital planning
	2013-022C	RFP	Tel/Logic Inc. 51 Shore Drive Plandome, NY 11030	\$ 358,778.95		Tel/Logic Inc. 51 Shore Drive Plandome, NY 11030	N		E-Rate consulting services
	2013-023C	RFP	Albuquerque Freightliner, Inc. 12901 West Highway 66, W. Frontage Rd. Albuquerque, NM 87121	\$ 939,415.44		Albuquerque Freightliner, Inc. 12901 West Highway 66, W. Frontage Rd. Albuquerque, NM 87121	Y	N	Medium and heavy duty trucks, sales, services, maintenance

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	2013-023C	RFP	Bruckner Truck Sales 8101 Daytona Rd., NW Albuquerque, NM 87121	\$ 2,681,876.96		Bruckner Truck Sales 8101 Daytona Rd., NW Albuquerque, NM 87121	Y	N	Medium and heavy duty trucks, sales, services, maintenance
	2013-023C	RFP	Don Chalmers Ford 2500 Rio Rancho Blvd. Rio Rancho, NM 87124	\$ 4,631,414.84		Don Chalmers Ford 2500 Rio Rancho Blvd. Rio Rancho, NM 87124	Y	N	Medium and heavy duty trucks, sales, services, maintenance
	2013-023C	RFP	Rush Truck Centers of NM Inc. 6521 Hanover Road, NW Albuquerque, NM 87121	\$ 345,578.72		Rush Truck Centers of NM Inc. 6521 Hanover Road, NW Albuquerque, NM 87121	Y	N	Medium and heavy duty trucks, sales, services, maintenance
	2013-024N	RFP	High Tech Floors, Inc. 704 S. Orchard Farmington, NM 87401	\$ 449,635.31		High Tech Floors, Inc. 704 S. Orchard Farmington, NM 87401	Y	N	Floor coverings, installation & related services
	2013-026C	RFP	Vantage Engineering & Const P. O. Box 2602 Roswell, NM 88202	\$ 93,628.23		Vantage Engineering & Const P. O. Box 2602 Roswell, NM 88202	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Alpha Building Corporation 1805 Futurity Road, Suite 1 Sunland Park, NM 88063	\$ 408,807.78		Alpha Building Corporation 1805 Futurity Road, Suite 1 Sunland Park, NM 88063	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	AnchorBuilt, Inc. 304 Indiana Ave., SE Albuquerque, NM 87125	\$ 991,460.25		AnchorBuilt, Inc. 304 Indiana Ave., SE Albuquerque, NM 87125	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Bradbury Stamm Construction 7110 2nd St., NW Albuquerque, NM 87184	1,260,041.90		Bradbury Stamm Construction 7110 2nd St., NW Albuquerque, NM 87184	Y	N	Job Order Contracting - General Contractor

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	2013-026C	RFP	Centennial Contractors, Etr. 4113 Eubank, NE Suite 400 Albuquerque, NM 87111	\$ 333,267.57		Centennial Contractors, Etr. 4113 Eubank, NE Suite 400 Albuquerque, NM 87111	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Chaparral Builders, Inc. 118 W. Harden Blvd., P. O. Box 1559 Hobbs, NM 88240	\$ 6,053,314.63		Chaparral Builders, Inc. 118 W. Harden Blvd., P. O. Box 1559 Hobbs, NM 88240	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Classic Industries, Inc. P. O. Box 434 Dona Ana, NM 88032	\$ 74,535.96		Classic Industries, Inc. P. O. Box 434 Dona Ana, NM 88032	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Dalco, Inc. 118 W. Harden Blvd., P. O. Box 5210 Hobbs, NM 88241	\$ 5,410,941.42		Dalco, Inc. 118 W. Harden Blvd., P. O. Box 5210 Hobbs, NM 88241	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	FacilityBUILD 5904 Florence Ave., NE Albuquerque, NM 87113	\$ 3,634,773.33		FacilityBUILD 5904 Florence Ave., NE Albuquerque, NM 87113	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	G. Sandoval Construction 2000 E. Lohman, Suite B Las Cruces, NM 88001	\$ 2,013,763.87		G. Sandoval Construction 2000 E. Lohman, Suite B Las Cruces, NM 88001	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Grancor Enterprises 2121 Menaul, NE Albuquerque, NM 87107	\$ 4,086,481.04		Grancor Enterprises 2121 Menaul, NE Albuquerque, NM 87107	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Greer Construction Company 2415 West Texas, P. O. Box 1148 Carlsbad, NM 88221-1148	\$ 890,824.78		Greer Construction Company 2415 West Texas, P. O. Box 1148 Carlsbad, NM 88221-1148	Y	N	Job Order Contracting - General Contractor

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	2013-026C	RFP	Lancon, Inc. 501 Central Ave. Tularosa, NM 88352	\$ 1,012,569.99		Lancon, Inc. 501 Central Ave. Tularosa, NM 88352	N		Job Order Contracting - General Contractor
	2013-026C	RFP	LC Structural, Inc. 720 E. Chestnut Ave. Las Cruces, NM 88001	\$ 632,947.44		LC Structural, Inc. 720 E. Chestnut Ave. Las Cruces, NM 88001	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	LLR Construction, LLC 1000 Cordova Place, #91 Santa Fe, NM 87505	\$ 604,905.89		LLR Construction, LLC 1000 Cordova Place, #91 Santa Fe, NM 87505	N		Job Order Contracting - General Contractor
	2013-026C	RFP	National Construction, Inc. P. O. Box 1479 Alamogordo, NM 88311	\$ 511,439.10		National Construction, Inc. P. O. Box 1479 Alamogordo, NM 88311	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Renegade Construction, LLC 200 Crawford Blvd. Las Cruces, NM 88033	\$ 1,340,803.64		Renegade Construction, LLC 200 Crawford Blvd. Las Cruces, NM 88033	N		Job Order Contracting - General Contractor
	2013-026C	RFP	W W Construction P. O. Box 3234 Carlsbad, NM 88221	\$ 870,924.99		W W Construction P. O. Box 3234 Carlsbad, NM 88221	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Wayne Rutherford General Contractor 800 Bond Dr., #2 Taos, NM 87571	\$ 60,329.53		Wayne Rutherford General Contractor, Inc. 800 Bond Dr., #2 Taos, NM 87571	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	White Sands Construction P. O. Box 1745 Alamogordo, NM 88310	\$ 85,830.97		White Sands Construction P. O. Box 1745 Alamogordo, NM 88310	Y	Y	Job Order Contracting - General Contractor

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	2013-026C	RFP	Williamson Restoration, Inc. 2323 A Aztec, NE Albuquerque, NM 887107	\$ 2,200,247.46		Williamson Restoration, Inc. 2323 A Aztec, NE Albuquerque, NM 887107	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Winters Construction 704 S. Orchard Ave. Farmington, NM 87401-6541	\$ 3,843,645.20		Winters Construction 704 S. Orchard Ave. Farmington, NM 87401-6541	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Wooten Construction 1851 Cooper Loop, P. O. Box 1839 Las Cruces, NM 88004	\$ 206,031.27		Wooten Construction 1851 Cooper Loop, P. O. Box 1839 Las Cruces, NM 88004	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	WWRC, Inc. 1716 W. 7th Street Clovis, NM 88101	\$ 403,505.82		WWRC, Inc. 1716 W. 7th Street Clovis, NM 88101	Y	N	Job Order Contracting - General Contractor
	2013-026C	RFP	Yearout Mechanical 8501 Washington St., NE Albuquerque, NM 87113	\$ 1,644,899.48		Yearout Mechanical 8501 Washington St., NE Albuquerque, NM 87113	Y	N	Job Order Contracting - General Contractor
	2013-027C	RFP	Basic IDIQ, Inc. 3924 Carlisle Blvd., NE Suite 4 Albuquerque, NM 87107	\$ 2,784,550.19		Basic IDIQ, Inc. 3924 Carlisle Blvd., NE Suite 4 Albuquerque, NM 87107	N		Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	Dallago Corporation 2411 E. Aztec Gallup, NM 87301	\$ 221,365.60		Dallago Corporation 2411 E. Aztec Gallup, NM 87301	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	DKD Electric, LLC 6801 Academy Parkway, W, NE Albuquerque, NM 87125	\$ 60,623.35		DKD Electric, LLC 6801 Academy Parkway, W, NE Albuquerque, NM 87125	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec

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	2013-027C	RFP	Enterprise Electric 9708 Bell Ave., SE Albuquerque, NM 87123	\$ 212,952.41		Enterprise Electric 9708 Bell Ave., SE Albuquerque, NM 87123	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	ESA Construction, Inc. 3435 Girard, NE Albuquerque, NM 87107	\$ 11,297,583.19		ESA Construction, Inc. 3435 Girard, NE Albuquerque, NM 87107	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	GEW Mechanical 127 Aztec, NW Albuquerque, NM 87107	\$ 186,134.01		GEW Mechanical 127 Aztec, NW Albuquerque, NM 87107	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	J & G ElectricCompany, Inc. 512 S. Main Street Roswell, NM 88203	\$ 502,324.25		J & G ElectricCompany, Inc. 512 S. Main Street Roswell, NM 88203	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	Kirkmeyer Electric, Inc. 2024 N. Dal Paso Hobbs, NM 88240	\$ 326,050.68		Kirkmeyer Electric, Inc. 2024 N. Dal Paso Hobbs, NM 88240	N		Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	L E Electric, Inc. 4558 Gerald Dr. Las Cruces, NM 88007	\$ 1,295,133.94		L & E Electric, Inc. 4558 Gerald Dr. Las Cruces, NM 88007	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	Landscape & Design Center P. O. Box 709 Dona Ana, NM 88032	\$ 547,768.82		Landscape & Design Center P. O. Box 709 Dona Ana, NM 88032	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	Metal Tech, Inc. 920 N. Fourth St., Las Cruces, NM 88005	\$ 121,047.61		Metal Tech, Inc. 920 N. Fourth St., Las Cruces, NM 88005	N		Job Order Contracting -Trades Painting, Landscaping, Painting, Mech/Elec

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	2013-027C	RFP	Mountain West GolfScapes P. O. Box 1630 Peralta, NM 87042	\$ 129,323.39		Mountain West GolfScapes P. O. Box 1630 Peralta, NM 87042	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2713-027C	RFP	PerryCo Electric, LLC 2408 Holland Carlsbad, NM 88220	\$ 95,953.41		PerryCo Electric, LLC 2408 Holland Carlsbad, NM 88220	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	Rhoads Co. P. O. Box 1635 Roswell, NM 88202	\$ 776,961.36		Rhoads Co. P. O. Box 1635 Roswell, NM 88202	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	SDV Construction 6436 Edith Blvd., NE Albuquerque, NM 87107	\$ 380,720.95		SDV Construction 6436 Edith Blvd., NE Albuquerque, NM 87107	Y	Y	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	Steel Heating, Cooling & Electrical, Inc 525 Railroad Ave., P. O. Box 715 Tucumcari, NM 88401	\$ 74,218.69		Steel Heating, Cooling & Electrical, Inc. 525 Railroad Ave., P. O. Box 715 Tucumcari, NM 88401	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	Sun State Mechanical 174 Sandia Road, NW Albuquerque, NM 87107	\$ 250,677.02		Sun State Mechanical 174 Sandia Road, NW Albuquerque, NM 87107	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	TLC Plumbing & Utility 5000 Edith Blvd., NE Albuquerque, NM 87107	\$ 1,837,516.17		TLC Plumbing & Utility 5000 Edith Blvd., NE Albuquerque, NM 87107	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec
	2013-027C	RFP	W T Denton Mechanical 316 Norris St., P. O. Box 1239 Clovis, NM 88102-1239	\$ 838,685.71		W T Denton Mechanical 316 Norris St., P. O. Box 1239 Clovis, NM 88102-1239	Y	N	Job Order Contracting -Trades Painting, Landscaping, Mech/Plmbg, Elec

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	2013-028C	RFP	Everguard Roofing, LLC 512 Veranda Road, NW Albuquerque, NM 7107	\$ 150,163.56		Everguard Roofing, LLC 512 Veranda Road, NW Albuquerque, NM 7107	Y	N	Job Order Contracting - Roofing
	2013-028C	RFP	J3 Systems, LLC 145 Bosque Farms Blvd. Bosque Farms, NM 87068	\$ 1,955,899.70		J3 Systems, LLC 145 Bosque Farms Blvd. Bosque Farms, NM 87068	Y	N	Job Order Contracting - Roofing
	2013-029C	RFP	Century Club Construction 8201 Golf Course, NE Suite D3 Albuquerque, NM 87120	\$ 176,533.24		Century Club Construction 8201 Golf Course, NE Suite D3 Albuquerque, NM 87120	Y	Y	Job Order Contracting - Paving
	2013-029C	RFP	Constructors, Inc. 3003 Boyd Dr. Carlsbad, NM 88220	\$ 2,018,773.46		Constructors, Inc. 3003 Boyd Dr. Carlsbad, NM 88220	Y	N	Job Order Contracting - Paving
	2013-029C	RFP	Deming Excavating Inc. 3635 Columbus Road, SE Deming, NM 88030	\$ 64,847.92		Deming Excavating Inc. 3635 Columbus Road, SE Deming, NM 88030	Y	N	Job Order Contracting - Paving
	2013-029C	RFP	Entrench, Inc. 3311 N. Grimes Hobbs, NM 88240	\$ 252,499.54		Entrench, Inc. 3311 N. Grimes Hobbs, NM 88240	Y	N	Job Order Contracting - Paving
	2013-029C	RFP	Franken Construction Company 1025 Douglas Ave. Las Vegas, NM 87701	\$ 3,311,127.07		Franken Construction Company 1025 Douglas Ave. Las Vegas, NM 87701	Y	N	Job Order Contracting - Paving
	2013-029C	RFP	Hays Plumbing & Heating 600 Railroad Ave. Las Vegas, NM 87701	\$ 2,739,549.11		Hays Plumbing & Heating 600 Railroad Ave. Las Vegas, NM 87701	Y	N	Job Order Contracting - Paving

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	2013-029C	RFP	Michael S. Rich Contractors 8402 Firestone Lane, NE Albuquerque, NM 87199	\$ 1,085,005.48		Michael S. Rich Contractors 8402 Firestone Lane, NE Albuquerque, NM 87199	Y	N	Job Order Contracting - Paving
	2014-004 A	IFB	Troxell Communications 4675 E. Cotton Center Blvd., Suite 155 Phoenix, AZ 85040	\$ 375,945.59		Troxell Communications 4675 E. Cotton Center Blvd., Suite 155 Phoenix, AZ 85040	N		Interactive classroom & meeting technology
	2014-005C	RFP	Southern Reg. Education Board 592 10th St, NW Atlanta, GA 30318	\$ 176,146.53		Southern Reg. Education Board 592 10th St, NW Atlanta, GA 30318	N		Career technical education needs assessments
	2014-006C	RFP	JMC Sales, Inc. dba Ultimate Team Sales 6501 Wyoming Blvd., NE Building H Albuquerque, NM 87109	\$ 84,913.98		JMC Sales, Inc. dba Ultimate Team Sales 6501 Wyoming Blvd., NE Building H Albuquerque, NM 87109	Y	N	Sports equipment, supplies and related services
	2014-006C	RFP	Overhead Door Company of Abq 5656 Pasedena Ave., NE Albuquerque, NM 87113	\$ 137,840.65		Overhead Door Company of Abq 5656 Pasedena Ave., NE Albuquerque, NM 87113	Y	N	Door locks, keys, locking systems, access controls
	2014-006C	RFP	The Fitness Superstore 4840 Pan American Freeway, NE Albuquerque, NM 87109	\$ 143,469.73		The Fitness Superstore 4840 Pan American Freeway, NE Albuquerque, NM 87109	Y	N	Sports equipment, supplies and related services
	2014-006C	RFP	Universal Athletic Service 25 West Main Bozeman, MT 59771	\$ 142,326.36		Universal Athletic Service 25 West Main Bozeman, MT 59771	N		Sports equipment, supplies and related services
	2014-006CV	RFP	Security Hardware Solutions 5445 Edith Blvd., NE Suite C Albuquerque, NM 87193-7578	\$ 147,295.47		Security Hardware Solutions 5445 Edith Blvd., NE Suite C Albuquerque, NM 87193-7578	Y	N	Door locks, keys, locking systems, access controls

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	2014-008C	RFP	ByteSpeed LLC 3131 24th Ave. South Moorhead, MN 56560	\$ 110,175.25		ByteSpeed LLC 3131 24th Ave. South Moorhead, MN 56560	Y	N	PARCC devices, Windows Desktops
	2014-008C	RFP	CDW Government, Inc. 75 Remittance Dr. Suite 1515 Chicago, IL 60675-1515	\$ 575,290.36		CDW Government, Inc. 75 Remittance Dr. Suite 1515 Chicago, IL 60675-1515	N		PARCC devices, Windows Desktops
	2014-008C	RFP	Education Technologies, Inc. 4117 Eubank Blvd., NE Albuquerque, NM 87111	\$ 2,129,600.25		Education Technologies, Inc. 4117 Eubank Blvd., NE Albuquerque, NM 87111	Y	N	PARCC devices, Windows Desktops
	2014-008C	GSA	TEAM 1st Technologies 4500 Anaheim NE, Bldg B, Suite 1 Albuquerque, NM 87113	\$ 722,090.12		TEAM 1st Technologies 4500 Anaheim NE, Bldg B, Suite 1 Albuquerque, NM 87113	Y	N	PARCC devices, GSA
	2014-010C	RFP	Brycon Corporation 8400 Firestone Lane, NE Albuquerque, NM 87113	\$ 395,296.63		Brycon Corporation 8400 Firestone Lane, NE Albuquerque, NM 87113	Y	N	Modular buildings - site prep, transportation, set-up, renovation, repairs pre-engineered, metal & wood bldgs.
	2014-010C	RFP	Hobbs Iron & Metal Inc. dba Steel Depot 312 S. Magnum Road, P. O. Box 2007 Hobbs, NM 88241-2007	\$ 89,864.22		Hobbs Iron & Metal Inc. dba Steel Depot 312 S. Magnum Road, P. O. Box 2007 Hobbs, NM 88241-2007	Y	N	Pre-engineered metal buildings, site prep and set-up
	2014-018G	GSA	VLCM of NM 4135 Jackie Road, SE Suite 108 Rio Rancho, NM 87124	\$ 472,421.44		VLCM of NM 4135 Jackie Road, SE Suite 108 Rio Rancho, NM 87124	Y		Computers, peripherals, hardware, software
	2016-007C	RFP	Simpson Norton Corp. 4144 S. Bullard Ave. Goodyear, AZ 85338	\$ 398,851.46		Simpson Norton Corp. 4144 S. Bullard Ave. Goodyear, AZ 85338	N		Grounds equipment
	2013-017A	IFB	Tremco, Inc 3753 Green Road Beachwood, OH 44122	\$ 100,932.35		Tremco, Inc 3753 Green Road Beachwood, OH 44122	N		Roof and materials
	2013-021C	RBP	Albuquerque Forklift & Equipment 5501 Midway Park PL. Albuquerque, NM 87109	\$ 196,994.55		Albuquerque Forklift & Equipment 5501 Midway Park PL. Albuquerque, NM 87109	Y	N	Heavy equipment, Parts, Accessories Supplies and Related Service
	2013-026C	RFP	Blue Sky Builders Inc 18635 US 84/285 P.O. Box 608 Española, NM 87532	\$ 1,353,049.86		Blue Sky Builders Inc 18635 US 84/285 P.O. Box 608 Española, NM 87532	Y	N	JOC General Contractor/ Construction

RFB#/RFP# SPD#	Type of Proc.	CES Vendors Paid \$60,000 or More in 2014 - 2015	\$ Amount Paid	\$ Amt of Amended Contract	Name & Physical Address of all Respondents	In- State/ Out of State Vendor (Y or N)	In-State Vendor chose Veteran's Pref (Y or N)	Brief Description of Scope of Work
2013-016C	RFP	Combs Flooring, Inc 1704 South Roosevelt Rd 3 Portales, NM 88130	\$ 188,319.69		Combs Flooring, Inc 1704 South Roosevelt Rd 3 Portales, NM 88130	Y		Floor Coverings
2011-005C	RFP	North American Comm Res 9016-B Washington St., NE Albuquerque, NM 87113	\$ 846,291.89		North American Comm Res 9016-B Washington St., NE Albuquerque, NM 87113	Y		E-rate eligible, priority 2 products and services
2012-014C	RFP	Asbestos Consulting P.O. Box 249 Lovington, NM 88260	\$ 96,391.62		Asbestos Consulting P.O. Box 249 Lovington, NM 88260	Y		Asbestos re-inspection
2012-001A	RFP	Tatsch Construction, Inc 208 Highway 180, West Silver City, NM 88061	\$ 173,269.06		Tatsch Construction, Inc 208 Highway 180, West Silver City, NM 88061	Y		General Contracting

KATHLEEN R. LANE, P.C.
CERTIFIED PUBLIC ACCOUNTANT

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**Independent Auditor's Report on Internal Control Over Financial
Reporting and on Compliance and Other Matters Based on an
Audit of Financial Statements Performed in Accordance
With *Government Auditing Standards***

Board of Directors and Management of
Cooperative Educational Services
And
Mr. Tim Keller,
New Mexico State Auditor

I have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Cooperative Educational Services (CES) as of and for the years ended June 30, 2015 and 2014, and the related notes to the financial statements, which collectively comprise CES' basic financial statements, and the related budgetary comparison of CES, presented as supplemental information, and have issued my report thereon dated September 23, 2015.

Internal Control over Financial Reporting

In planning and performing my audit of the financial statements, I considered CES' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing my opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of CES' internal control. Accordingly, I do not express an opinion on the effectiveness of CES' internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable

possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during my audit I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that were not identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether CES' financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit and, accordingly, I do not express such an opinion. The results of my tests disclosed an instance of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which is described in the accompanying schedule of findings and responses as item 2015-001.

CES' Responses to Findings

CES' responses to the finding identified in my audit are described in the accompanying *schedule of findings and responses*. CES' responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, I express no opinion on it.

Purpose of This Report

The purpose of this report is solely to describe the scope of my testing of internal control and compliance and the results of that testing, and to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Kathleen R. Lane, P.C.

Kathleen R. Lane, P.C.

Albuquerque, NM

September 30, 2015

COOPERATIVE EDUCATIONAL SERVICES

SCHEDULE OF FINDINGS AND RESPONSES
June 30, 2015

Section 1 - Summary of Audit Results

Financial Statements

Type of Auditor's report Issued Unmodified

Deficiency in internal control:

Material weakness identified? Yes No
Significant deficiencies identified? Yes No

Significant deficiencies in internal control that are not considered to be material weaknesses? Yes No

Federal Awards

Cooperative Educational Services does not receive any federal money

Prior Year Findings

2014-001 - Late audit contract - Other Matters (State Audit Rule Finding)

Current Year Finding

2015-001 - Underreported wages to NM Department of Workforce Solutions - Other Matters

COOPERATIVE EDUCATIONAL SERVICES

SCHEDULE OF FINDINGS AND RESPONSES

June 30, 2015

CURRENT YEAR FINDINGS

2015-001 - Underreported wages to NM Department of Workforce Solutions - Other Matters

Statement of Condition

The Employer's Quarterly Wage and Contribution reports (ES903A) submitted to the NM Department of Workforce Solutions were underreported for each quarter during the audit year. The wages for employees participating in the 403(b) and 457(b) pension plans was reduced by the pension contribution from their gross payroll on the quarterly reports. There were seven employees whose wages were below the excess contribution rate and so taxes were underreported and paid. The amount of taxes underpaid for the calendar year 2014 was \$61.28.

Criteria

Per New Mexico Department of Workforce Solutions, gross payroll is to be reported on each employee each quarter.

Cause

The computer software calculated wages net of 403(b) and 457(b) pension contributions made by employee.

Effect

The agency is not in compliance with the NM Department of Workforce Solutions. Employee wages are underreported to NM state unemployment system.

Recommendation

The agency should contact the software developer and determine cause of the problem and correct it. To avoid this from repeating again the agency should compare gross wages per Federal Form 941 with NM report ES903A to match gross wages payroll records. The agency also needs to submit corrected quarterly reports to NM Department of Workforce Solutions in order to report gross wages per employee and pay shortage of tax due.

Management Response

CES has contacted its financial software provider to correct the calculation of wages. This has been corrected and reports will be corrected as well.

COOPERATIVE EDUCATIONAL SERVICES

EXIT CONFERENCE

June 30, 2015

Financial Statement Preparation

Kathleen R. Lane, P.C. prepared the accompanying financial statements based on the information provided by the agency, however, the financial statements are the responsibility of management.

Exit Conference

An exit conference was held on September 21, 2015, and attended by the following:

Finance Committee

T.J. Parks

CES Personnel

David Chavez, Executive Director
Robin D. Strauser, Deputy Executive Director

Kathleen R. Lane, P.C. - Personnel

Kathleen R. Lane, Audit Partner