

CERTIFIED PUBLIC ACCOUNTANTS | BUSINESS & FINANCIAL ADVISORS

Rio Grande Natural Gas Association

Financial Statements and Independent Auditors' Report

June 30, 2008 and 2007

Table of Contents

	<u>Page</u>
Board of Directors	1
Independent Auditors' Report	2-3
Management's Discussion and Analysis	4-10
Financial Statements	
Statements of Net Assets	11-12
Statements of Revenues, Expenses, and Changes in Net Assets	13
Statements of Cash Flows	14-15
Notes to Financial Statements	16-25
Supplementary Information	
Schedule of Revenues, Expenses and Changes in Net Assets—Budget and Actual	26
Schedule of Pledged Collateral	27
Schedule of Deposit Accounts and Investments	28
Report on Internal Control Over Financial Reporting and Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With <i>Government Auditing Standards</i>	29-30
Schedule of Findings and Responses	31
Summary Schedule of Prior Audit Findings	32
Other Disclosures	33

Rio Grande Natural Gas Association June 30, 2008

Board of Directors

The Board of Directors for the year ended June 30, 2008, none of whom are employed by the City of Las Cruces or the Village of Hatch are:

Mr. Andrew Nuñez
Mrs. Dolores Connor
Wice-President
Mr. Dave Sment
Secretary
Mr. Thomas Halsell
Board Member
Mr. Gil Jones
Board Member
Mr. Miguel Silva
Board Member



Independent Auditors' Report

Hector Balderas, State Auditor, and The Board of Directors of Rio Grande Natural Gas Association

We have audited the accompanying basic financial statements of the Rio Grande Natural Gas Association (the "Association") as of and for the years ended June 30, 2008 and 2007. We have also audited the schedules of revenues, expenses and changes in net assets—budget and actual for the years then ended as listed in the table of contents. These financial statements and schedules are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the comptroller general of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Rio Grande Natural Gas Association as of June 30, 2008 and 2007, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the supplementary schedules referred to above present fairly, in all material respects, the respective budgetary comparison of the Association for the years ended June 30, 2008 and 2007 in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 26, 2008, on our consideration of the Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of

that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

The accompanying management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Association's basic financial statements and the budgetary comparison presented as supplemental information. The accompanying schedules of pledged collateral and deposit accounts and investments are presented as supplementary information for purposes of additional analysis and to meet the requirements of the State of New Mexico Office of the State Auditor, and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



November 26, 2008

Management's Discussion and Analysis For the Year Ended June 30, 2008

This section presents our discussion and analysis of the financial performance of Rio Grande Natural Gas Association (the "Association") for the fiscal years ended June 30, 2008 and 2007. It is intended to be read in conjunction with the financial statements, which follow this section.

The Rio Grande Natural Gas Association is a nonprofit corporation owned by the City of Las Cruces (Las Cruces) and the Village of Hatch (Hatch), New Mexico. The Association provides inter-community natural gas and services to residents of Las Cruces, Hatch and Dona Ana County.

The Board of Directors and its management value fiscal accountability. The Association operates as an enterprise and is a proprietary fund for financial reporting purposes. Proprietary funds record revenues when earned and expenses when incurred.

Financial Highlights

During fiscal year 2008:

- Net assets of the Association decreased by \$259,076 to \$14,928,126.
- Net operating revenues for the fiscal year were \$11,847,273.
- Operating expenses for the fiscal year were \$12,586,496.

During fiscal year 2007:

- Net assets of the Association increased by \$1,362,810 to \$15,187,202.
- Net operating revenues for the fiscal year were \$12,805,110.
- Operating expenses for the fiscal year were \$12,543,299.

Overview of the Financial Statements

This annual report consists of four parts:

- 1. Management's discussion and analysis.
- 2. The basic financial statements.
- 3. Notes to the basic financial statements.
- 4. Supplementary information—Schedule of Revenues and Expenses—Budget and Actual.

Financial Statements

The statement of net assets presents the Association's assets and liabilities at fiscal year-end. The term "net assets" refers to the difference between total assets and total liabilities. It is an indicator of the Association's current financial condition. The change in the net assets over time is an indication of either improvement or deterioration of the financial condition of the Association.

Management's Discussion and Analysis For the Year Ended June 30, 2008

The statement of revenues, expenses and changes in net assets provides the results of the Association's revenue and expense activity. All changes in net assets are reported when the underlying event giving rise to the change occurs, regardless of related cash flows. Thus revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods (i.e., accrued liabilities).

The statement of cash flows provides information about the Association's sources and uses of cash throughout the fiscal year. This statement classifies sources and uses of cash into separate categories: operating, investing, and capital and related financing. The statement assists in determining if the entity has the ability to generate net cash flows to meet the Association's obligations.

The financial statements also include notes that explain some of the information in the financial statements and provide more detail. The statements are followed by a section of supplementary information that compares the actual and budgetary expenses.

Financial Analysis of Rio Grande Natural Gas Association

Net Assets. The Association's net assets decreased to \$14,928,126 at June 30, 2008. Table 1 summarizes the net assets.

Table 1
Net Assets as of June 30,

		2008		2007	2006
Current assets	\$	2,630,339	\$	3,895,316	\$ 4,065,667
Restricted cash equivalents		1,896,883		1,887,776	1,737,887
Deferred charges		22,258		31,571	42,446
Capital assets, net		14,674,118		13,969,601	 12,774,028
Total assets	\$	19,223,598	\$	19,784,264	\$ 18,620,028
Current liabilities	\$	1,618,374	\$	1,487,101	\$ 1,286,522
Long-term debt		2,677,098	_	3,109,961	 3,509,114
Total liabilities	_	4,295,472	_	4,597,062	 4,795,636
Net Assets					
Invested in capital assets, net of related debt		11,542,020		10,434,640	8,859,914
Restricted		1,896,883		1,887,776	1,737,887
Unrestricted		1,489,223		2,864,786	 3,226,591
Total net assets	_	14,928,126	_	15,187,202	 13,824,392
Total liabilities and net assets	\$	19,223,598	\$	19,784,264	\$ 18,620,028

Management's Discussion and Analysis For the Year Ended June 30, 2008

Changes in Net Assets. Total revenues and investment income for the year ended June 30, 2008, were \$12,008,511 compared with operating costs and interest of \$12,783,363. Table 2 summarizes the changes in net assets for the year. Chart 1 shows the revenues by source.

Table 2
Changes in Net Assets
For the Year Ended June 30,

	2008	2007	2006
Operating revenues	\$ 11,847,273	\$ 12,805,110	\$ 13,834,737
Operating costs and expenses	12,586,496	12,543,299	13,181,841
Operating income	(739,223)	261,811	652,896
Nonoperating revenues			
Investment income	161,238	278,265	180,330
Interest expense	(196,867)	(287,190)	(241,560)
Total nonoperating revenue (expenses)	(35,629)	(8,925)	(61,230)
Capital contributions	515,776	1,109,924	
Change in net assets	(259,076)	1,362,810	591,666
Net assets, beginning of year	15,187,202	13,824,392	13,232,726
Net assets, end of year	\$ 14,928,126	\$ 15,187,202	\$ 13,824,392

For the year ended June 30, 2008, the Association's net assets decreased \$259,076 compared to an increase of \$1,362,810 in 2007. Operating revenues were lower primarily due to a warmer winter in 2007-2008 and a large increase in uncollectible accounts. Investment income was lower because the Association carried a smaller cash balance in fiscal year 2008. Capital contributions are significantly lower due to the slowdown in growth in new housing developments.

Rio Grande Natural Gas Association changed their estimate for the allowance for the doubtful accounts in fiscal year 2008 due to rising gas prices and a slowdown in the economy. In fiscal year 2008, the estimate includes the total of all account balances 90 days and older. This change in estimate decreased operating income by \$451,999 with a corresponding reduction in the change of net assets.

Management's Discussion and Analysis For the Year Ended June 30, 2008

Chart 1
2008 Revenues by Source

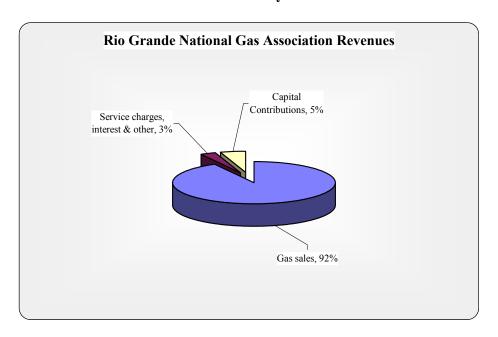
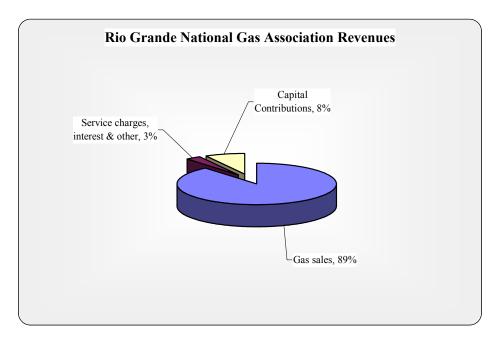


Chart 2
2007 Revenues by Source



Management's Discussion and Analysis For the Year Ended June 30, 2008

Budgetary Information. The Board of Directors approves budgets and, when necessary, revisions to budgets. Rio Grande Natural Gas Association makes every effort to ensure expenditures do not exceed funds available. Table 3 summarizes the variance between the budgeted and actual expenses at June 30, 2008.

Table 3
Budget Variance
For the Year Ended June 30, 2008

	Bu	dget	_		Percent
	Original	Final	Actual	Variance	Variance
Revenues					
Sale of natural gas, net of sales tax	\$ 16,997,647	\$ 14,218,864	\$ 12,138,102	\$ (2,080,762)	-14.6%
Provision for uncollectible accounts	(15,298)	(16,796)	(468,795)	(451,999)	2691.1%
Investment income	84,476	216,693	161,238	(55,455)	-25.6%
Other	135,653	181,109	177,966	(3,143)	- <u>1.7</u> %
Total revenue	17,202,478	14,599,870	12,008,511	(2,591,359)	- <u>17.7</u> %
Expenses					
Cost of gas	13,309,330	10,268,969	8,775,798	1,493,171	14.5%
Operations	2,812,917	4,062,225	3,810,698	251,527	6.2%
Interest	221,539	266,630	196,867	69,763	<u>26.2</u> %
Total expenses	16,343,786	14,597,824	12,783,363	1,814,461	<u>46.9</u> %
Capital contribution	282,343	442,933	515,776	72,843	<u>16.4</u> %
Net change in net assets	\$ 1,141,035	\$ 444,979	\$ (259,076)	\$ (704,055)	- <u>158.2</u> %

The change from the original budget to the final budget in the sales of natural gas and the cost of gas is attributable the slowdown in growth for residential housing throughout fiscal year 2008. The increase from the original budget to the final budget for operating expenses is related to the additional charges for system operations. Actual sales of natural gas and the cost of gas are lower than budgeted revenues and costs due to a warmer winter than anticipated and the slowdown in growth in the housing market. Investment income was lower than budgeted due to lower rates of return. Actual interest expense is lower than budgeted due to lower than expected interest owed on customer deposits.

Management's Discussion and Analysis For the Year Ended June 30, 2008

Capital Assets

As of June 30, 2008, the Association's capital assets totaled \$14,674,118, net of accumulated depreciation of \$9,201,795. Table 4 provides details of the net capital assets:

Table 4
Capital Assets and
Accumulated Depreciation
June 30,

	2008	2007	2006
Gas utility system	\$ 23,057,656	\$ 21,969,464	\$ 19,691,096
Other	818,257	459,147	818,256
Capital assets, gross	23,875,913	22,428,611	20,509,352
Accumulated depreciation	(9,201,795)	(8,459,010)	(7,735,324)
Capital assets, net	\$ 14,674,118	\$ 13,969,601	\$ 12,774,028

During the fiscal year ended June 30, 2008, the Association purchased additions to the distribution system costing approximately \$1,471,489 including \$515,776 contributed from developers. Retirements for fiscal year ended June 30, 2008 were \$24,187 for a net increase of \$1,447,302.

Economic Outlook

Changes in the general economic conditions for the City of Las Cruces and the surrounding area influence the economic condition of the Association.

The regional area, while still experiencing an expanding economy, has not been immune from national economic conditions. Following is a table that contains a number of economic variables that underscore the mixed performance of the region during the last two fiscal years. The trends show growth in employment and population. The construction industry has shown a sharp drop in fiscal year 2008.

Management's Discussion and Analysis For the Year Ended June 30, 2008

Table 5
Las Cruces Economic Indicators
For the Years Ended June 30,

	Change				ge		
		2008		2007	N	lumber	Percent
Total Employment (MSA)*	\$	68,625	\$	67,483	\$	1,142	1.7%
Single Family Building Permits		675		1,294		(619)	-47.8%
Total Permit Valuation (Millions)		185		316		(131)	-41.5%
Population Estimate**		89,722		86,160		3,562	4.1%

^{*} Preliminary - Data for Metropolitan Statistical Area

For fiscal year 2008/2009 the economic assumptions call for a marked slowdown in growth. The recent past has seen exceptional growth fueled by rapid construction activity centered around residential housing. This changed in fiscal 2008 in response to national conditions. The outlook calls for overall construction activity to decelerate further to a level that is more in balance between population growth and construction activity. While residential construction will remain sluggish, commercial activity will show gains.

In summary, the regional area is well positioned to benefit when the economy returns to expansionary mode over the next 18 months.

Contacting the Financial Management

The financial report is designed to provide the community and others with a general overview of Rio Grande Natural Gas Association's finances and demonstrate the Association's financial accountability. Questions about this report or requests for additional information may be addressed to the Chairman at:

Rio Grande Natural Gas Association Board P.O. Box 20000 Las Cruces, NM 88004

^{**} Census Bureau Estimates as of July 1



Statements of Net Assets June 30,

	2008	2007
Assets		
Current assets Pooled cash and investments	\$ 1,874,876	5 \$ 2,819,994
Trade accounts receivable, net of allowance for doubtful accounts of \$583,853 in 2008 and \$198,733 in 2007 Prepaid insurance	714,795 40,668	, ,
Total current assets	2,630,339	
Restricted cash equivalents Pooled cash - customer deposits Bond and interest reserve fund Gas system repairs and replacements fund Bond interest and sinking fund Total restricted cash equivalents Deferred charges Bond issuance costs Total deferred charges	377,518 656,250 305,275 557,840 1,896,883 22,258	686,139 296,012 525,851 1,887,776
Capital assets Gas plant in service Gas plant acquisition adjustment	23,123,464 752,449 23,875,913 (9,201,795	752,449 22,428,611
Less accumulated depreciation and amortization Net capital assets	14,674,118	
Total assets	\$ 19,223,598	\$ 19,784,264

Statements of Net Assets — continued June 30,

	2008			2007
Liabilities and Net Assets				
Current liabilities				
Current maturities of bonds payable	\$	455,000	\$	425,000
Accounts payable		661,617		554,512
Customer deposits		377,518		379,774
Accrued expenses				
Interest payable		75,090		83,909
Salaries and related benefits		4,350		2,028
Other		44,799		41,878
Total current liabilities		1,618,374	_	1,487,101
Long-term debt				
Bond payable		2,730,000		3,185,000
Unamortized premium on bonds payable		2,905		4,120
Deferred gain on bond refunding		(55,807)		(79,159)
Total long-term debt		2,677,098		3,109,961
Total liabilities		4,295,472		4,597,062
Net Assets				
Invested in capital assets, net of related debt	1	11,542,020		10,434,640
Restricted		1,896,883		1,887,776
Unrestricted		1,489,223	_	2,864,786
Total net assets	1	14,928,126	_	15,187,202
Total liabilities and net assets	\$ 1	19,223,598	\$	19,784,264

Statements of Revenues, Expenses, and Changes in Net Assets For the Years Ended June 30,

	2008	2007
Operating Revenues		
Sale of natural gas, net of sales tax Provision for uncollectible accounts	\$ 12,138,102 (468,795)	\$ 12,749,720 (123,768)
Net operating sales Other	11,669,307 177,966	12,625,952 179,158
Net operating revenues	11,847,273	12,805,110
Operating Costs and Expenses		
Cost of natural gas sold Personnel Customer service Administrative charges Purchased services-contractor Other services Permits/fees Supplies Insurance Other	8,775,798 167,610 395,000 82,433 1,800,637 135,058 337,551 8,273 65,402 51,762	9,142,493 220,638 395,000 82,433 1,423,925 141,015 305,375 11,146 78,565 19,023
Depreciation and amortization	766,972 12,586,496	723,686 12,543,299
Total operating costs and expenses Operating income (loss)	(739,223)	261,811
Other Income (Expense)		
Investment income Interest expense	161,238 (196,867)	278,265 (287,190)
Total other income (expense)	(35,629)	(8,925)
Capital contributions	515,776	1,109,924
Change in net assets	(259,076)	1,362,810
Net assets, beginning of year	15,187,202	13,824,392
Net assets, end of year	<u>\$ 14,928,126</u>	\$ 15,187,202

Statements of Cash Flows For the Years Ended June 30,

	2008	2007
Cash flows from operating activities		
Cash received from customers	\$ 11,310,048	\$ 12,458,081
Cash paid to employees	(162,363)	(247,708)
Cash paid to suppliers	(10,680,670)	(11,318,919)
Net cash provided by operating activities	467,015	891,454
Cash flows from investing activities		
Interest	161,238	278,265
Net cash provided by investing activities	161,238	278,265
Cash flows from capital and related financing activities		
Acquisition of capital assets	(955,715)	(809,335)
Bond principal payments	(425,000)	(405,000)
Interest paid	(183,549)	(327,183)
Net cash used for capital and related financing activities	(1,564,264)	(1,541,518)
Net decrease in cash and cash equivalents	(936,011)	(371,799)
Cash and cash equivalents, beginning of year	4,707,770	5,079,569
Cash and cash equivalents, end of year	\$ 3,771,759	\$ 4,707,770

Statements of Cash Flows — continued For the Years Ended June 30,

	2008		2007	
Reconciliation of operating income (loss) to net cash provided by operating activities				
Operating income (loss)	\$	(739,223)	\$	261,811
Adjustments to reconcile operating income (loss) to net cash provided by operating activities				
Depreciation		766,972		723,686
Provision for uncollectible accounts		468,795		123,768
Amortization of deferred charges		9,313		10,875
Change in assets and liabilities				
Accounts receivable		(149,849)		(471,492)
Prepaid expenses		912		(3,613)
Accounts payable		107,104		218,856
Accrued expenses		5,247		(27,070)
Customer deposits		(2,256)		109,165
Total adjustments		1,206,238		684,175
Net cash provided by operating activities	\$	467,015	\$	945,986
Cash and investments at June 30 consist of				
Current assets				
Pooled cash and investments	\$	1,874,876	\$	2,819,994
Noncurrent assets				
Restricted cash and investments		1,896,883		1,887,776
Total cash and investments, June 30	<u>\$</u>	3,771,759	\$	4,707,770

Supplemental Disclosure

During the year ended June 30, 2008, the Association acquired \$515,776 of gas distribution systems from developers through noncash capital contributions.

Notes to Financial Statements June 30, 2008 and 2007

1) Summary of Significant Accounting Policies

Nature of Operations

The Rio Grande Natural Gas Association (the "Association") operates as a community gas association and services customers located in Dona Ana County, New Mexico, that are primarily located outside the City of Las Cruces, New Mexico. The Association was formed in 1969 in accordance with the provisions of Sections 3-28-1 through 3-28-22 of the New Mexico State Statutes, and organized as a nonprofit corporation owned by the City of Las Cruces (the "City") and the Village of Hatch (the "Village"). According to its charter, the life of the Association is 100 years, and upon dissolution the assets of the Association will belong to the City and the Village. The Association is governed by a Board of Directors appointed by the governing bodies of the City and the Village. The Association is a governmental organization, as the Board of Directors consists of members appointed by governmental entities. The Association does not have any component units.

Fiscal Agent

The City of Las Cruces is the fiscal agent for Rio Grande Natural Gas Association. As fiscal agent, the City establishes funds to control and manage money for a particular purpose, or in order to demonstrate that it is meeting legal responsibilities for the use of certain monies.

Basis of Accounting

For financial reporting purposes, the Association is a special-purpose government engaged only in business-type activities. Accordingly, the Association's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned and expenses are recorded when liabilities are incurred. In addition, when both restricted and unrestricted net assets are available to finance the Association's operations, it is the Association's policy to first apply restricted net assets to such expenses, followed by unrestricted net assets.

The Association reports proprietary fund activities based on applicable Government Accounting Standards Board (GASB) pronouncements along with applicable Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards and interpretations, APB opinions, and ARBs issued before November 30, 1989, unless those pronouncements conflict with GASB pronouncements. The Association has also elected to apply FASB Statements and Interpretations issued after November 30, 1989, unless those pronouncements conflict with GASB pronouncements.

Proprietary fund accounting distinguishes operating revenues and expenses from nonoperating items. Operating revenues and expenses result from transactions associated

Notes to Financial Statements June 30, 2008 and 2007

1) Summary of Significant Accounting Policies — continued

Basis of Accounting — continued

with the principal activity of the Association. Nonoperating revenues and expenses result from ancillary activities.

Repairs and Replacements

The cost of repairs and minor replacements to the gas plant is charged to operating expense when incurred. Additions and betterments are capitalized.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Association considers all highly liquid debt instruments purchased with a maturity of three months or less (including restricted assets) to be cash equivalents.

Accounts Receivable

Accounts receivable are amounts that have arisen in the ordinary course of business and are stated net of allowances for uncollectible amounts. The allowance is estimated based on management's knowledge of past collection history. During fiscal year 2008, management adopted a policy to establish a 100% allowance for all accounts over ninety days past due.

Capital Assets

Capital assets are long-lived nonfinancial assets with an initial individual cost of more than \$5,000 and an estimated useful life in excess of one year. Capital assets are presented at historical cost or estimated historical cost, if actual historical cost is not available. Donated capital assets are valued at their estimated fair value on the date of donation. Capital assets are depreciated using the straight-line method over estimated useful lives ranging from six to forty years.

Restricted Cash Equivalents

In accordance with the Trust Indenture with Wells Fargo Bank New Mexico, the Association maintains funds restricted for the repayment of the 1999 revenue bonds and gas system repairs.

Net Assets

Net assets invested in capital assets, net of related debt represent the total investment in capital assets, net of accumulated depreciation and outstanding debt obligations related to those capital assets. Unrestricted net assets are net resources available for use at the discretion of the Board. Restricted resources are used before unrestricted resources when expenses are incurred for purpose for which both restricted and unrestricted net assets are available.

Notes to Financial Statements June 30, 2008 and 2007

1) Summary of Significant Accounting Policies — continued

<u>Budgets</u>

The Association's budget is prepared on a basis consistent with accounting principles generally accepted in the United States of America (GAAP), using an estimate of anticipated revenues and expenditures. New Mexico state law prohibits expenditures in excess of approved appropriations. If a fund is not overspent, it is in compliance with state law. The budget may be amended by the Association's board; however, approval of the State of New Mexico, Department of Finance and Administration must be obtained on budget increases and budget transfers between funds.

Reclassifications

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation. These reclassifications had no effect on net earnings.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

2) Cash and Cash Equivalents

The Association participates in a pool of cash and investments maintained by the Treasurer of the City of Las Cruces. Pooled cash and investments are reported at fair value. The Association also maintains bank accounts in its own name for bond and interest reserve fund, gas system repairs and replacements fund, and bond interest and sinking fund.

Restricted cash equivalents are held in short-term money market funds that are invested in U.S. Treasury securities and considered to be cash equivalents. Use of these amounts is restricted to payment of the Association's outstanding bonds payable and gas system repairs.

Cash and cash equivalents consist of the following at June 30, 2008:

Equity in City of Las Cruces cash and investment pool	\$ 2,252,394
Restricted cash and investments - RGNGA money market funds	 1,519,365
Total cash and investments	\$ 3,771,759

Notes to Financial Statements June 30, 2008 and 2007

2) Cash and Cash Equivalents — continued

The City's cash and investment pool and the Association's accounts consist of the following:

	Pooled Cash	RGNGA
	& Investments	Accounts
Carrying amount of bank deposits	\$ (1,985,360) \$	-
Investments	128,721,760	1,519,365
Accrued interest	365,028	
Total cash and investments	<u>\$ 127,101,428</u> <u>\$</u>	1,519,365

Bank Balance of Deposits

Custodial Credit Risk – Deposits. Custodial credit risk is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The City's investment ordinance requires collateralization of 50% of the uninsured portion of the City's deposits with financial institutions. Securities pledged by financial institutions are accepted at market value, except obligations of the state of New Mexico and its subdivisions, which are accepted at par value. As of June 30, 2008, the total bank balance of the City's deposits was insured by FDIC or collateralized by securities held by the bank's trust department in the City's name, and thus was not exposed to custodial credit risk.

Investments

The City's investment policy allows investment in: a) U.S. Treasury obligations; b) U.S. government agency and instrumentality obligations; c) repurchase agreements whose underlying securities and/or collateral consist of allowed investments described in (a) or (b) above; d) commercial paper rated not less than A-1, P-1, F-1, or equivalent by a nationally recognized rating agency; and e) pooled funds maintained by the State Treasurer; and f) mutual funds whose portfolios consist solely of allowed investments. In addition, the City may invest money identified as long-term in the pools of the New Mexico State Investment Council subject to annual review and approval by the City Council.

Notes to Financial Statements June 30, 2008 and 2007

2) Cash and Cash Equivalents — continued

Investments — continued

As of June 30, 2008, the Association and the City of Las Cruces investment pool had the following investments:

		Weighted Avg
Investment Type	Fair Value	Maturity (Yrs)
RGNGA money market funds	\$ 1,519,365	0.11
Pooled investments		
Money market funds	\$ 21,519,656	0.07
Commercial paper	19,451,144	0.12
U.S. agency discount notes	32,802,250	0.24
U.S. agency coupon bonds	34,340,820	1.34
Collateralized mortgage obligations	4,505,020	1.23
U.S. Treasury Notes	16,102,870	1.28
Total pooled investments	\$ 128,721,760	0.65

Interest Rate Risk. The City's general investment policy is to apply the prudent investor rule to manage its exposure to declines in fair values. One of the ways that the City manages its exposure to interest rate risk is by purchasing a combination of relatively shorter term investments and by timing cash flows from maturities so that a portion of the portfolio is maturing or coming close to maturity evenly over time as necessary to provide the cash flow and liquidity needed for operations.

Credit Risk. The City's investment policy lists the criteria for selecting investments and the order of priority as follows: 1) safety; 2) liquidity; and 3) yield. As of June 30, 2008, the City's investments in the senior unsecured debt and short-term discount notes of U.S. agencies were rated AAA and A-1+, respectively, by Standard & Poor's and Aaa and P-1 by Moody's Investors Service. Mortgage-based securities issued by U.S. agencies were rated AAA by Standard & Poor's and Aaa by Moody's. Positions in commercial paper were rated P-1 by Moody's, A-1 or A-1+ by Standard & Poor's, and F-1+ or not rated by Fitch Ratings. The City's and the Association's money market fund investments were rated AAAm by Standard & Poor's and/or Aaa by Moody's.

Custodial Credit Risk. For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the City will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The City's investment policy requires that securities held in street name with a broker or dealer be insured, and that all other securities be held by the City or a third-party safekeeping financial institution acting as trustee for the City. All of the City's securities are held by a third-party financial institution in the City's name.

Notes to Financial Statements June 30, 2008 and 2007

2) Cash and Cash Equivalents — continued

Investments — continued

Concentration of Credit Risk. The City's formal investment policy places no limit on the amount the City may invest in any one issuer. As of June 30, 2008, 5% of the City's investment pool was in Federal Farm Credit Bank (FFCB), 31% in Federal Home Loan Mortgage Corporation (FHLMC), and 14% in Federal National Mortgage Association (FNMA).

Restricted cash equivalents are held in short-term money market funds that are invested in U.S. Government Securities and considered to be cash equivalents. Use of these amounts is restricted to payment of the Association's outstanding bonds payable, gas system repairs and refund of customer deposits.

3) Deferred Charges

Deferred charges include unamortized bond issuance costs associated with the issuance of the 1999 Natural Gas System Revenue Bonds, which are being amortized ratably over the term of the bond. Amortization of deferred charges was \$9,314 and \$10,875 for the years ended June 30, 2008 and 2007, respectively.

Notes to Financial Statements June 30, 2008 and 2007

4) Capital Assets

Capital assets activity for the Association during fiscal year 2008 was as follows:

	June 30,				June 30,
	2007	Additions	Deletions	Adjustments	2008
Capital assets not being depreciated					
Land and easements	\$ 16,578	\$ -	\$ -	\$ -	\$ 16,578
Total capital assets not being depreciated	16,578				16,578
Other capital assets					
Intangible assets	49,230	-	-	-	49,230
Equipment	8,265	-	-	-	8,265
Transmission system	3,230,712	-	7,576	-	3,223,136
Distribution system	17,261,453	955,713	16,611	1,625,700	19,826,255
Contributed capital	1,109,924	515,776	-	(1,625,700)	-
Gas plant adjustment	752,449				752,449
Total other capital assets at cost	22,412,033	1,471,489	24,187		23,859,335
Less accumulated depreciation/amortization for					
Intangible assets	16,868	1,397	-	-	18,265
Equipment	8,265	-	=	-	8,265
Transmission system	1,824,916	91,820	7,576	-	1,909,160
Distribution system	5,896,068	662,420	16,611	6,703	6,548,580
Contributed capital	6,703	-	-	(6,703)	-
Gas plant adjustment	706,190	11,335	-	-	717,525
Total accumulated depreciation/					
amortization	8,459,010	766,972	24,187		9,201,795
Total other capital assets at cost, net	13,953,023	704,517			14,657,540
Capital assets, net	\$ 13,969,601	\$ 704,517	\$ -	\$ -	\$ 14,674,118

Notes to Financial Statements June 30, 2008 and 2007

4) Capital Assets — continued

Capital assets activity for the Association during fiscal year 2007 was as follows:

	June 30, 2006	Additions	Deletions	June 30, 2007
Capital assets not being depreciated				
Land and easements	\$ 16,578	\$ -	\$ -	\$ 16,578
Total capital assets not being				
depreciated	16,578			16,578
Other capital assets				
Intangible assets	49,230	-	_	49,230
Equipment	8,265	-	-	8,265
Transmission system	3,230,712	-	-	3,230,712
Distribution system	16,452,118	809,335	_	17,261,453
Contributed capital	-	1,109,924	_	1,109,924
Gas plant adjustment	752,449	-	-	752,449
Total other capital assets at historic cost	20,492,774	1,919,259		22,412,033
Less accumulated depreciation/amortization for				
Intangible assets	15,471	1,397	-	16,868
Equipment	8,265	-	-	8,265
Transmission system	1,733,098	91,818	-	1,824,916
Distribution system	5,289,760	606,308	-	5,896,068
Contributed capital	-	6,703	-	6,703
Gas plant adjustment	688,730	17,460		706,190
Total accumulated depreciation/ amortization	7,735,324	723,686		8,459,010
Total other capital assets at historic costs, net	12,757,450	1,195,573		13,953,023
Capital assets, net	\$ 12,774,028	\$ 1,195,573	\$ -	\$ 13,969,601

Depreciation and amortization of capital assets was \$766,972 and \$723,686 for the years ended June 30, 2008 and 2007, respectively.

The gas plant acquisition adjustment represents the excess of the amount paid by the Association over the historical cost of that portion of the system purchased from Rio Grande Gas Company in 1970. The original acquisition adjustment of \$752,449 is being amortized on a straight-line basis ratably by charges to operating expense over forty years.

Notes to Financial Statements June 30, 2008 and 2007

5) Bonds Payable

Bonds payable consist of the following at June 30:

	June 30, 2007	Increases	Decreases	June 30, 2008	Amount Due Within One Year
1999 Natural Gas System Revenue bonds	\$ 3,610,000	\$ -	\$ 425,000	\$ 3,185,000	\$ 455,000
	June 30, 2006	Increases	Decreases	June 30, 2007	Amount Due Within One Year
1999 Natural Gas System Revenue bonds	\$ 4,015,000	\$ -	\$ 405,000	\$ 3,610,000	\$ 425,000

Annual maturities on bonds payable are as follows:

Ending June 30	Principal		cipal Interest		Total
2009	\$	455,000	\$	140,511	\$ 595,511
2010		480,000		120,282	600,282
2011		505,000		98,486	603,486
2012		540,000		73,750	613,750
2013		580,000		45,750	625,750
2014	<u></u>	625,000		15,625	 640,625
	\$	3,185,000	\$	494,404	\$ 3,679,404

The interest rate on the 1999 Natural Gas System revenue bonds varies from 3.5% to 5% through 2013. As of June 30, 2008, the interest rate was 4.25%.

Payment of principal and interest is secured by the "net revenues" and other income derived from operation of the Natural Gas System and other sources. After costs of maintenance and operation have been paid from such revenues, the balance is to be deposited in trust accounts as follows in the order listed:

- (a) Gas System Revenue Bond Sinking Fund—An amount each month sufficient to pay all interest and principal when due.
- (b) *Bond and Interest Reserve Fund*—An amount each month equal to principal and interest of the monthly deposits required by the Gas System Revenue Bond and Interest Sinking Fund.
- (c) Gas System Repair and Replacement Fund—Payments of 10% of revenues per month, until an amount equal to 10% of budgeted operation and maintenance expenses has been accumulated.

Notes to Financial Statements June 30, 2008 and 2007

5) Bonds Payable — continued

(d) *Rebate Fund*—Rebate funds are to be used to make payments to the United States as required by Section 148(F) of the tax code.

During the years ended June 30, 2008 and 2007, these deposit requirements were met.

The trustee has invested bond proceeds in restricted yield State and Local Government—U.S. Treasury Certificates of Indebtedness to preserve the tax-exempt status of the bonds in accordance with Section 1/103-13 (c) of the Internal Revenue Code.

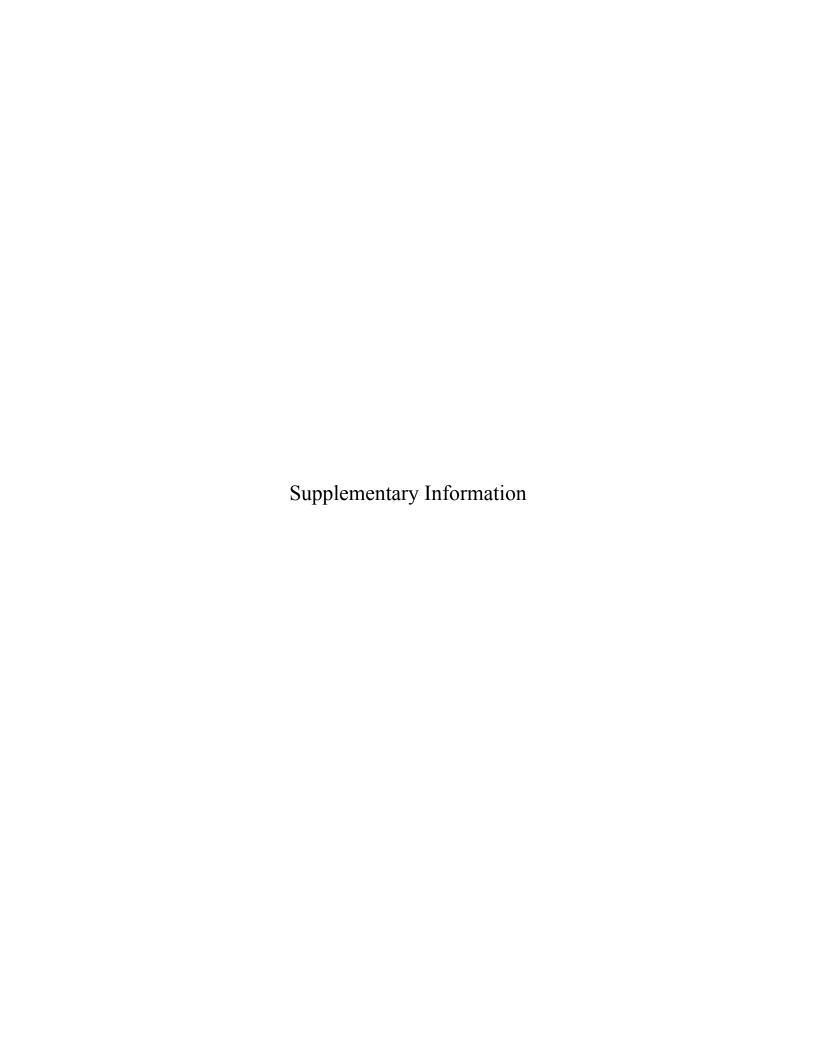
In 1999, the Association entered into an advance refunding transaction related to \$4,450,000 of its 1993 Natural Gas System Refunding and Improvement Revenue Bonds. A portion of the proceeds of the refunded issues was placed in trust and used to purchase securities of the U.S. government and related agencies at various interest rates and maturities sufficient to meet all debt service requirements of the refunded debt. The assets are administered by trustees and are restricted for retirement of refunded debt. The liability for the refunded bond and the related securities and escrow accounts are not included in the accompanying financial statements since the Association defeased its obligation for the payment of the refunded bonded debt upon completion of the refunding transaction. As of June 30, 2008, \$3,185,000 of the defeased bonds remained outstanding.

6) Related Party Transactions

The City acts as fiscal agent for the Association, and the City's employees handle the day-to-day operations of the Association. The Association reimburses the City for all expenditures incurred for the operation of the Association, plus an administrative fee to compensate it for acting as the fiscal agent of the Association. The Association paid the City \$2,970,266 in 2008 and \$2,874,553 in 2007. Additionally, the Association had gas sales of \$555,503 and \$640,941 to the Village of Hatch during the years ended June 30, 2008 and 2007, respectively.

7) Risk Management

The Association has purchased a commercial insurance policy for various risks of loss related to torts; theft, damage or destruction of assets; errors or omissions; injuries to workers; and natural disasters. Insurance settlements have not exceeded insurance coverage in any of the past three years. There were no significant reductions in coverage compared to the prior year.



Schedule of Revenues, Expenses and Changes in Net Assets Budget and Actual For the Year Ended June 30, 2008

		Amounts		Variance with Final Budget - Positive	
	Original	Final	Actual	(Negative)	
Operating Revenues					
Sale of natural gas, net of sales tax	\$ 16,997,647	\$ 14,218,864	\$ 12,138,102	\$ (2,080,762)	
Provision for uncollectible accounts	(15,298)	(16,796)	(468,795)	(451,999)	
Net operating sales	16,982,349	14,202,068	11,669,307	(2,532,761)	
Other	135,653	181,109	177,966	(3,143)	
Net operating revenues	17,118,002	14,383,177	11,847,273	(2,535,904)	
Operating Expenses					
Cost of natural gas sold	13,309,330	10,268,969	8,775,798	1,493,171	
Personnel	313,588	259,749	167,610	92,139	
Customer service	395,000	395,000	395,000	-	
Administrative charges	82,433	82,433	82,433	-	
Purchased services-contractor	740,268	1,830,580	1,800,637	29,943	
Other services	172,966	187,766	135,058	52,708	
Permits/fees	293,230	377,791	337,551	40,240	
Supplies	28,800	15,700	8,273	7,427	
Insurance	80,000	77,000	65,402	11,598	
Other	22,470	65,600	51,762	13,838	
Depreciation and amortization	684,162	770,606	766,972	3,634	
Total operating costs and expenses	16,122,247	14,331,194	12,586,496	1,744,698	
Operating income (loss)	995,755	51,983	(739,223)	(791,206)	
Other Income (Expense)					
Investment income	84,476	216,693	161,238	(55,455)	
Interest expense	(221,539)	(266,630)	(196,867)	69,763	
Total other income (expense)	(137,063)	(49,937)	(35,629)	14,308	
Capital contributions	282,343	442,933	515,776	72,843	
Change in net assets	1,141,035	444,979	(259,076)	(704,055)	
Net assets, beginning of the year	15,187,202	15,187,202	15,187,202		
Net assets, end of the year	\$ 16,328,237	\$ 15,632,181	<u>\$ 14,928,126</u>	\$ (704,055)	

Schedule of Pledged Collateral June 30, 2008

The City of Las Cruces is the fiscal agent of Rio Grande Natural Gas Association. Therefore, Rio Grande Natural Gas Association participates in the City's pooling of cash and investments. The schedule of pledged collateral below represents the amounts that pertain to the City of Las Cruces pooled deposits.

Deposits

Institution/Security	Safe Keeping Location	Market Value		
Wells Fargo Bank, NA WFBS 01, 5.50%, 06/01/2037, 3128MS7G9	Wells Fargo Bank Northwest	<u>\$</u>	1,916,077 1,916,077	
Summary of Collateralization	_			
Wells Fargo Bank				
Ending bank balance Less: FDIC insurance		\$	435,777 (100,000)	
Total uninsured public funds		\$	335,777	
Pledged collateral held by the pledging bank's				
trust department in the City's name 50% collateral requirement		\$	1,916,077 (167,889)	
Pledged collateral in excess of requirement		\$	1,748,188	
Uninsured and uncollateralized		\$	-	

Schedule of Deposit Accounts and Investments June 30, 2008

The City of Las Cruces is the fiscal agent of Rio Grande Natural Gas Association. Therefore, Rio Grande Natural Gas Association participates in the City's pooling of cash and investments. Below represents the amounts of Rio Grande Natural Gas Association's cash and investment balances in the pool.

Account	Account Type	Pooled Cash & Investments	RGNGA Accounts	Reconciled Balance	On Deposit 6/30/2008
Deposit Accounts					
Wells Fargo Bank					
Treasury Fund - Operating	Checking	\$ (1,353,172)	\$ -	\$ (1,353,172)	\$ 89,503
Payroll Direct Deposit Account	Checking	(206,575)	-	(206,575)	-
On Demand	Checking	31,346	-	31,346	50,035
Rio Grande Natural Gas Assoc Revenue	Checking	(456,959)	-	(456,959)	-
Community Development	Checking	-	-	-	173,533
Community Development Home Rehab	Savings	-	-	-	25,987
Community Development Home Program	Savings	-	-	-	1,557
Metro Narcotics Agency	Savings				95,162
Total deposit accounts		\$ (1,985,360)	\$ -	<u>\$ (1,985,360)</u>	\$ 435,777
Investments					
Wells Fargo Bank					
WF Treas Plus MM Fund - Sweep Acct	Sweep	\$ 7,439,326	\$ -	\$ 7,439,326	
Investment Custody Account	Investment	4,248,320	_	4,248,320	
Rio Grande Gas Reserve Fund	Mutual fund	-	656,250	656,250	
Rio Grande Gas Rep & Repl Fund	Mutual fund	_	305,275	305,275	
Rio Grande Natl Gas 1999 Bond Fund	Mutual fund	_	557,840	557,840	
Wells Capital Management	1110000110110		227,010	227,010	
CLC Liquidity Management Agency	Investment	103,692,733	_	103,692,733	
Wells Fargo Brokerage Services, LLC		,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
City of Las Cruces		7,315,599	_	7,315,599	
New Mexico State New Mexigrow LGIP		, ,		, ,	
Local Agency Investment Fund		6,025,782	_	6,025,782	
Total investments		128,721,760	1,519,365	130,241,125	
Total deposits and investments		126,736,400	1,519,365	128,255,765	
Accrued Interest Receivable					
WCM CLC Liquidity Management	Accrued Int	300,284	-	300,284	
Other Pooled Investments	Accrued Int	64,744		64,744	
Total cash and investments		127,101,428	1,519,365	128,620,793	
Less balances in City of Las Cruces funds		124,849,034		124,849,034	
RGNGA Cash and Investment Balances		\$ 2,252,394	\$ 1,519,365	\$ 3,771,759	



Report on Internal Control Over Financial Reporting and Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

Hector Balderas, State Auditor and the Board of Directors of the Rio Grande Natural Gas Association

We have audited the accompanying basic financial statements and budgetary comparisons of the Rio Grande Natural Gas Association (the "Association") as of and for the years ended June 30, 2008 and 2007 and have issued our report thereon dated November 26, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Association's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Association's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Association's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the Association's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the Association's financial statements that is more than inconsequential will not be prevented or detected by the Association's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the agency's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies or material weakness. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which would have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the board of directors, the Association's management, the New Mexico Department of Finance and Administration and the New Mexico State Auditor, and is not intended to be and should not be used by anyone other than these specified parties.



November 26, 2008

Schedule of Findings and Responses For the Year Ended June 30, 2008

There were no audit findings for the fiscal year ended June 30, 2008.

Summary Schedule of Prior Audit Findings For the Year Ended June 30, 2008

There were no audit findings for the fiscal year ended June 30, 2007.

Other Disclosures For the Year Ended June 30, 2008

Exit Conference

An exit conference was conducted on November 17, 2008, in a closed meeting of the Board of Directors pursuant to *Section 12-6-5 NMSA*, 1978 with the following individuals in attendance:

RGNGA Board of Directors

Dolores Conner Vice-President Miguel Silva Board Member

RGNGA

Rocio Gamboa RGNGA Administrative Assistant

Gerald O'Donnell RGNGA Attorney

City of Las Cruces (Fiscal Agent)

Mark Sutter, CPA, Ph.D. Finance Director
Pat Degman, CGFM Comptroller
Audrey Evins, CPA Internal Auditor

Cynthia Vigil Accounting Supervisor Melissa Nelson Accounting Supervisor

Sharon Thomas Councillor

REDWLLC

Bruce Bleakman, CPA Principal

Financial Statement Preparation

The City's Accounting Department prepared the accompanying financial statements; however, RGNGA is responsible for the financial statement content.