

**NEW MEXICO SELF-INSURERS' FUND
FINANCIAL STATEMENTS
JUNE 30, 2014 AND 2013**

1231 Paseo De Peralta – Santa Fe, New Mexico 87501

NEW MEXICO SELF-INSURERS' FUND

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**NEW MEXICO SELF-INSURERS' FUND
OFFICIAL ROSTER
JUNE 30, 2014**

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New Mexico Self-Insurers' Fund

William Fulginiti Fund Administrator
Edwin S. Zendel Risk Services Director
Kathy Hennessy Deputy Risk Services Director
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INDEPENDENT AUDITOR'S REPORT

The Board of Trustees
New Mexico Self-Insurers' Fund

Mr. Hector H. Balderas
New Mexico State Auditor

Report on the Financial Statements

We have audited the accompanying financial statements of the New Mexico Self-Insurers' Fund (Fund), as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise the Fund's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the New Mexico Self-Insurers' Fund, as of June 30, 2014, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Change in Accounting Principle

As described in Note 1, the Fund implemented the provisions of the Governmental Accounting Standards Board (GASB) Statement No. 65, *Items Previously Reported as Assets and Liabilities*, for the year ended June 30, 2014, which represents a change in accounting principle. Our opinion is not modified with respect to this matter.

Report on Comparative Information

The prior year comparative information has been obtained from the Fund's 2013 financial statements which were audited by other auditors whose report dated November 21, 2013, expressed an unmodified opinion on those financial statements. Neither we nor the other auditors have performed any audit procedures on this information since the date of their report.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 8 and claims development information on pages 24 through 28 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Fund's basic financial statements. The Other Supplementary Information, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements. The Other Supplementary Information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Other Supplementary Information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 25, 2014, on our consideration of New Mexico Self-Insurers' Fund's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering New Mexico Self-Insurers' Fund's internal control over financial reporting and compliance.

Heinfeld, Meech & Co., P.C.

HEINFELD, MEECH & CO., P.C.
CPAs and Business Consultants

November 25, 2014

**NEW MEXICO SELF-INSURERS' FUND
MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)
YEAR ENDED JUNE 30, 2014**

As management of New Mexico Self-Insurers' Fund (Fund), we offer readers of the Fund's financial statements this narrative overview and analysis of the financial activities of the Fund for the fiscal year ended June 30, 2014. Comparative data as of June 30, 2014 and 2013 and for the years then ended has been provided for comparative purposes.

BASIC FINANCIAL STATEMENTS

The operations of the Fund are accounted for in a single proprietary fund of the enterprise type. As a result, only the financial statements required for a proprietary fund are presented. The basic financial statements include the statement of fund net position, which reports the Fund's assets, liabilities, deferred inflows/outflows of resources and members' net position (equity), statements of revenues, expenses and changes in fund net position and statements of cash flows, which summarize cash receipts and payments. The statement of fund net position is presented as of June 30, 2014 and 2013 while the latter two statements cover the years then ended.

FINANCIAL HIGHLIGHTS

Each year the Fund has tried to maintain or reduce premium contributions, while increasing net position (equity). Net position increased \$5.0 million from \$77.7 million as of June 30, 2013 to \$82.7 million as of June 30, 2014. The increase is primarily due to increased earnings attributable to the Fund's investment portfolio.

OVERVIEW OF THE FINANCIAL STATEMENTS

This report consists of a series of financial statements and notes to the financial statements. The statement of fund net position provides information about the assets and liabilities of the Fund, and they reflect the Fund's net position at June 30, 2014 and 2013. The statement of revenues, expenses, and changes in fund net position present the Fund's results of operations for the years ended June 30, 2014 and 2013. The statement of cash flows outline the cash inflows and outflows related to the operation of the Fund for the years ended June 30, 2014 and 2013. The notes to the financial statements provide additional information essential to a full understanding of the data provided in the financial statements.

**NEW MEXICO SELF-INSURERS' FUND
MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)
YEAR ENDED JUNE 30, 2014**

CONDENSED COMPARATIVE FINANCIAL INFORMATION

The Fund's assets, liabilities and net position are summarized as follows as of June 30, 2014 and June 30, 2013.

	As of <u>June 30, 2014</u>	As of <u>June 30, 2013</u>
Cash and cash equivalents	\$ 911,425	\$ 5,007,513
Accrued investment income	328,549	254,270
Contributions receivable	9,636,703	8,253,818
Prepaid expenses	67,575	
Due from reinsurers	38,172	127,383
Investments	125,430,913	115,352,291
Equity in NLC Mutual Insurance	<u>6,335,325</u>	<u>5,782,932</u>
Total assets	<u>142,748,662</u>	<u>134,778,207</u>
Prepaid contributions	507,834	452,792
Accounts payable	493,881	507,076
Reserve for unpaid claims and claim adjustment expenses	<u>59,044,974</u>	<u>56,121,460</u>
Total liabilities	<u>60,046,689</u>	<u>57,081,328</u>
Net position:		
Unrestricted – members' equity	<u>82,701,973</u>	<u>77,696,879</u>
Total net position	<u>\$ 82,701,973</u>	<u>\$ 77,696,879</u>

**NEW MEXICO SELF-INSURERS' FUND
MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)
YEAR ENDED JUNE 30, 2014**

CONDENSED COMPARATIVE FINANCIAL INFORMATION (Concl'd)

The Fund's revenues and expenses can be summarized as follows for the years ended June 30, 2014 and June 30, 2013.

	<u>Year Ended June 30, 2014</u>	<u>Year Ended June 30, 2013</u>
Earned premiums	\$ 37,124,549	\$ 32,820,160
Less reinsurance premiums	(4,552,071)	(4,297,657)
Total operating revenues	<u>32,572,478</u>	<u>28,522,503</u>
Investment income (loss)	3,573,166	(2,934,011)
Equity in earnings of NLC Mutual Insurance	552,393	228,295
Total nonoperating revenues	<u>4,125,559</u>	<u>(2,705,716)</u>
Total revenues	<u>36,698,037</u>	<u>25,816,787</u>
Claims and claim adjustment expenses	24,536,993	11,861,734
Claim and trust administration	5,286,937	5,174,836
Members' dividends	1,869,013	1,795,813
Total expenses	<u>31,692,943</u>	<u>18,832,383</u>
Changes in net position	<u>5,005,094</u>	<u>6,984,404</u>
Net position, beginning	<u>77,696,879</u>	<u>70,712,475</u>
Net position, ending	<u>\$ 82,701,973</u>	<u>\$ 77,696,879</u>

FINANCIAL ANALYSIS OF THE FUND

Total assets and net position increased from fiscal year 2012-13 primarily due to increased earnings attributable to the Fund's investment portfolio. Total liabilities increased \$3.0 million, or 5%, from fiscal year 2012-13 primarily due to greater claim reserves. Total assets consist primarily of investments, contributions receivable and cash in bank, while liabilities are substantially comprised of reserves for unpaid claims and claim adjustment expenses, which are subject to actuarial estimates as further described in the notes to the financial statements.

Total operating revenues increased 14% to \$32.6 million from \$28.5 million due to an increase in earned premiums. Earned premiums increased during the year primarily due to greater premiums in the Health Benefits Fund. Nonoperating revenues increased by \$6.8 million primarily due to increased earnings attributable to the Fund's investment portfolio. For the years ended June 30, 2014 and 2013 net position increased \$5.0 million and \$7.0 million, respectively.

**NEW MEXICO SELF-INSURERS' FUND
MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)
YEAR ENDED JUNE 30, 2014**

FINANCIAL ANALYSIS OF THE FUND (Concl'd)

The increase in claims and claim adjustment expenses was primarily due to an increase in provisions for current year events, as well as fewer decreases in provisions for prior year events. The Workers' Compensation Fund had an increase in actual current year claim expense of \$1.4 million, with an increase in the provision for estimated claim reserve of \$7.0 million due to unfavorable development on prior year's events. The Liability/Property Fund had an increase in actual current year claim expense of \$1.8 million, with an increase in the provision for estimated claim reserve of \$2.2 million due to unfavorable development on prior year's events. The Health Benefits Fund had an increase in actual current year claim expense of \$1.3 million, with a decrease in the provision for estimated prior years claim reserves of \$1.0 million due to favorable development on prior year's event, along with industry-wide increases in claims payouts.

RESERVE FOR UNPAID CLAIMS

The following table presents the changes in the aggregate reserve for unpaid claims and claim adjustment expenses for the past two fiscal years.

	<u>Year Ended June 30, 2014</u>	<u>Year Ended June 30, 2013</u>
Reserve for unpaid claims and claim adjustment expenses, beginning of year	<u>\$ 56,121,460</u>	<u>\$ 63,190,228</u>
Incurred claims and claim adjustment expenses:		
Provision for insured events of the current year	28,678,431	24,236,043
Decrease in provision for insured events of prior years	<u>(4,141,438)</u>	<u>(12,374,309)</u>
Total incurred claims and claim adjustment expenses	<u>24,536,993</u>	<u>11,861,734</u>
Payments:		
Claims and claim adjustment expenses attributable to insured events of the current year	11,818,156	10,347,643
Claims and claim adjustment expenses attributable to insured events of prior years	<u>9,795,323</u>	<u>8,582,859</u>
Total payments	<u>21,613,479</u>	<u>18,930,502</u>
Reserve for unpaid claims and claim adjustment expenses, end of year	<u>\$ 59,044,974</u>	<u>\$ 56,121,460</u>

**NEW MEXICO SELF-INSURERS' FUND
MANAGEMENT'S DISCUSSION AND ANALYSIS (MD&A)
YEAR ENDED JUNE 30, 2014**

CURRENTLY KNOWN FACTS, DECISIONS AND CONDITIONS

The New Mexico Self Insurers' Fund Board of Trustees maintained contribution levels for the workers' compensation, general liability, and auto liability pools for fiscal year 2013-14. Health rates were increased by 10% in response to the continued increase in healthcare costs. With the exception of the health pool and given the current economic challenges faced by the members, the Board elected to forego rate increases for the fiscal year 2013-14.

General financial market performance affects the investment return. The gains or losses on investments are included in nonoperating income (expense) in the accompanying statements of revenues, expenses and changes in fund net position. Such gains or losses affect the resources available to pay Fund liabilities. It is the policy of the Fund to hold investments to maturity and to trade only on rare occasions.

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets – The Fund does not maintain any capital assets.

Debt Administration – The Fund has no long-term debt outstanding as of June 30, 2014.

CONTACTING FUND FINANCIAL MANAGEMENT

This financial report is designed to provide our members and other interested parties with a general overview of the Fund's finances and to demonstrate the Fund's accountability for the resources it receives. If you have questions about this report or need additional information, contact the Edwin S. Zendel, Risk Services Director, New Mexico Self-Insurers' Fund, 1231 Paseo De Peralta, Santa Fe, New Mexico, 87501.

**NEW MEXICO SELF-INSURERS' FUND
STATEMENT OF FUND NET POSITION
JUNE 30, 2014 AND 2013**

	2014	2013
<u>Assets</u>		
Current assets:		
Cash and cash equivalents	\$ 911,425	\$ 5,007,513
Accrued investment income	328,549	254,270
Contributions receivable	3,424,282	2,692,923
Prepaid expenses	67,575	
Due from reinsurers	38,172	127,383
Total current assets	4,770,003	8,082,089
Noncurrent assets:		
Long-term investments	125,430,913	115,352,291
Equity in NLC Mutual Insurance	6,335,325	5,782,932
Long-term contributions receivable	6,212,421	5,560,895
Total noncurrent assets	137,978,659	126,696,118
Total assets	142,748,662	134,778,207
<u>Liabilities</u>		
Current liabilities:		
Prepaid contributions	507,834	452,792
Accounts payable	493,881	507,076
Reserve for unpaid claims and claim adjustment expenses	17,427,880	14,497,259
Total current liabilities	18,429,595	15,457,127
Noncurrent liabilities:		
Reserve for unpaid claims and claim adjustment expenses	41,617,094	41,624,201
Total liabilities	60,046,689	57,081,328
<u>Net position</u>		
Unrestricted - members' equity	82,701,973	77,696,879
Total net position	\$ 82,701,973	\$ 77,696,879

The notes to the basic financial statements are an integral part of this statement.

NEW MEXICO SELF-INSURERS' FUND
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION
JUNE 30, 2014 AND 2013

	2014	2013
Operating revenues:		
Earned premiums	\$ 37,124,549	\$ 32,820,160
Less reinsurance premiums	(4,552,071)	(4,297,657)
Total operating revenues	32,572,478	28,522,503
Operating expenses:		
Claims and claim adjustment expenses	24,536,993	11,861,734
Claims and trust administration	5,286,937	5,174,836
Members' dividends	1,869,013	1,795,813
Total operating expenses	31,692,943	18,832,383
Operating income (loss)	879,535	9,690,120
Nonoperating revenues (expenses):		
Investment income (loss)	3,573,166	(2,934,011)
Equity in earnings of NLC Mutual Insurance	552,393	228,295
Total nonoperating revenues	4,125,559	(2,705,716)
Changes in net position	5,005,094	6,984,404
Net position, beginning of year	77,696,879	70,712,475
Net position, end of year	\$ 82,701,973	\$ 77,696,879

The notes to the basic financial statements are an integral part of this statement.

NEW MEXICO SELF-INSURERS' FUND
STATEMENT OF CASH FLOWS
JUNE 30, 2014 AND 2013

	2014	2013
<u>Increase (Decrease) in Cash and Cash Equivalents:</u>		
Cash flows from operating activities:		
Earned premiums	\$ 35,796,706	\$ 35,086,764
Reinsurance premiums	(4,462,860)	(4,312,263)
Claims and claim adjustment expenses	(21,613,479)	(18,930,502)
Claims and trust administration	(5,367,707)	(4,942,742)
Members' dividends	(1,869,013)	(1,795,813)
Net cash provided by operating activities	2,483,647	5,105,444
Cash flows from investing activities:		
Interest and dividends received	3,498,887	3,731,927
Purchases of investments	(39,817,759)	(46,415,666)
Proceeds from sales or maturities of investments	29,739,137	42,044,638
Net cash used for investing activities	(6,579,735)	(639,101)
Net increase (decrease) in cash and cash equivalents	(4,096,088)	4,466,343
Cash and cash equivalents, beginning of year	5,007,513	541,170
Cash and cash equivalents, end of year	\$ 911,425	\$ 5,007,513
<u>Reconciliation of Operating Income to Net Cash Provided by Operating Activities:</u>		
Operating income	\$ 879,535	\$ 9,690,120
Adjustments to reconcile operating income to net cash provided by operating activities:		
Changes in assets and liabilities:		
Contributions receivable	(1,382,885)	2,040,422
Prepaid expenses	(67,575)	362,559
Due from reinsurers	89,211	(14,606)
Prepaid contributions	55,042	(136,397)
Accounts payable	(13,195)	232,094
Reserve for claims and claim adjustment expenses	2,923,514	(7,068,768)
Net cash provided by operating activities	\$ 2,483,647	\$ 5,105,424
Noncash investing activities:		
Increase (decrease) in fair value of investments	\$ 10,631,015	\$ (7,013,578)

The notes to the basic financial statements are an integral part of this statement.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The basic financial statements of the New Mexico Self-Insurers' Fund (Fund) have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to government units since the Fund is a cooperative of governmental entities joined together to form a public entity risk pool. The operations of the Fund are presented in the accompanying basic financial statements as a single proprietary fund. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

During the year ended June 30, 2014, the District implemented the provisions of GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*. GASB Statement No. 65 establishes accounting and financial reporting standards that reclassify, as deferred outflows of resources or deferred inflows of resources, certain items that were previously reported as assets and liabilities and recognizes, as outflows of resources or inflows of resources, certain items that were previously reported as assets and liabilities.

The more significant of the Fund's accounting policies are described below.

A. Reporting Entity

New Mexico Self-Insurers' Fund was established by its members on November 1, 1982, under the Joint Powers Agreements Act of the New Mexico Statutes Sections 11-1-1 through 11-7-1, State of New Mexico Annotated (NMSA), 1978 Compilation, and the Local Insurance and Pooling Law, Sections 3-62-1 through 3-62-2, NMSA, 1978, to provide insurance coverage to certain governmental entities within the State of New Mexico (Members). The primary objectives of the Fund are to formulate, develop and administer a program of self-insurance, obtain lower cost insurance coverage, and develop a comprehensive safety program for its members. The Fund is governed by a Board of Trustees elected from its membership. Furthermore, there are no component units combined with the Fund for financial statement presentation purposes, and the Fund is not included in any other governmental reporting entity.

The accompanying financial statements represent the combination of the following funds which the Fund has established to account for its activities. The funds are not legally separate entities and the accumulated net position of one fund may be transferred to the net position of the other funds.

Workers' Compensation Fund – The Workers' Compensation Fund was established April 1, 1983, to provide workers' compensation coverage levels required by the State of New Mexico. The Fund reduces its risk on this coverage through specific excess reinsurance and for fiscal years prior to 1994, through excess aggregate reinsurance. A total of 106 members participated in this Fund during 2014.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Liability Fund – The Liability Fund was established January 1, 1987, to provide general liability, auto physical damage and auto liability coverage. Effective July 1, 1994, the Fund began to provide law enforcement liability and public official's errors and omissions coverage. The Fund reduces its risk on these coverages through specific excess reinsurance and for fiscal years prior to 1994, through aggregate excess reinsurance. A total of 99 members participated in this Fund during 2014.

Property Fund – The Property Fund was established July 1, 1987, to provide coverage for property other than autos. The Fund serves primarily as an agent on this coverage as the only retained risk relates to a variable deductible program. A total of 95 members participated in this Fund during 2014.

Volunteer Fund – The Volunteer Fund was established July 1, 1988, to provide accidental death and disability coverage for volunteers. The Fund serves as an agent on this coverage and does not retain any of the related risk. A total of 61 members participated in this Fund during 2014.

Health Benefits Fund – The Health Benefits Fund was established July 1, 1994, to provide health and life insurance coverages. The Fund provides the health portion of this coverage directly and reduces its risk through specific and aggregate excess reinsurance. The Fund serves as agent for the life portion of this coverage. A total of 42 members participated in this Fund during 2014.

The individual funds do not necessarily have the same members. In the event of termination, the net position of the Fund, if any, shall belong to the members participating in the respective funds at that time and will be distributed in accordance with criteria developed by the Board of Trustees.

B. Measurement Focus and Basis of Accounting

The operations of the Fund are presented in the accompanying basic financial statements as a single proprietary fund of the enterprise type.

The financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

When an expense is incurred for purposes for which both restricted and unrestricted net position are available, the Fund first uses restricted resources then unrestricted resources.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Fund are premiums charged to participating members. Operating expenses of the Fund include claims losses, adjustments to the provision for losses and administrative expenses. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

Depending upon the significance of the Fund's financial and operational relationships with various separate entities, the organizations are classified as blended or discrete component units. The Fund had no blended or discrete component units during the fiscal year ended June 30, 2014.

C. Recognition of Premiums

Premiums are earned ratably over the policy period, which coincides with the Fund's fiscal year. Estimated premiums are billed to members at the beginning of the policy year and are finalized after year-end with the exception of the Health Benefits Fund, for which premiums are billed and adjusted on a monthly basis. Premiums received in excess of finalized amounts are generally applied to the members' premiums for the following year and are included in the accompanying statement of fund net position as prepaid contributions.

Although the Fund does not expect to generate a premium deficiency, the Fund does not consider anticipated investment income in determining if a premium deficiency exists.

D. Reserve for Loss and Loss Adjustment Expenses

The Fund establishes claim liabilities based on estimates of the ultimate cost of claims (including future claim adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Estimated amounts of reinsurance recoverable on unpaid claims are deducted from the liability for unpaid claims. Because actual claim costs depend on such complex factors as inflation, changes in doctrines of legal liability and damage award, the process used in computing claim liabilities does not necessarily result in an exact amount. Claim liabilities include estimates that reflect recent settlements, claim frequency and other economic and social factors. A provision for inflation in the calculation of estimated future claim costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and other factors that are considered to be appropriate modifiers of past experience. Adjustments to claim liabilities are charged or credited to expense in the periods in which they are made.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

E. Reinsurance

Reinsurance premiums paid or accrued are charged to expense in the period for which reinsurance coverage is provided. Amounts recoverable from reinsurers on paid losses are recorded in the period in which payment is made on behalf of the reinsurer. The reserve for loss and loss adjustment expenses as of June 30, 2014 and 2013, has been reduced by approximately \$6.3 million and \$5.5 million, respectively, as a result of reinsurance recoverable on unpaid losses. To the extent that a reinsurer is unable to meet its obligations under the related reinsurance agreements, the Fund will remain liable for the unpaid loss and loss expenses.

The Fund has entered into specific excess of loss reinsurance contracts for workers' compensation, general and auto liability, public officials and police liability and other casualty coverages. Loss and loss adjustment expenses in excess of specific amounts will be paid by the reinsurer, up to the policy limits, as follows: workers' compensation excess of \$750,000 with a statutory maximum limit of indemnity per occurrence; general and auto liability excess of \$500,000 with policy maximum of \$1,050,000; public officials and police liability excess of \$500,000 with policy maximum of \$1,000,000. Loss adjustment expenses on excess of loss reinsurance claims are retained by the reinsurer on a pro-rata basis. Losses above the reinsurance limits are the responsibility of the members. For health insurance coverage, reinsurance coverage for specific losses in excess of \$225,000 and aggregate losses in excess of the current minimum aggregate attachment point of \$12,417,718 up to the coverage maximum of \$1,000,000 (excluding loss adjustment expenses) has been obtained. For health insurance coverage, losses in excess of aggregate policy limits are the responsibility of the Fund.

F. Investments

The Fund is authorized to invest in certificates of deposit and other bank investments provided that approved securities are pledged to secure those funds in an amount equal to one-half of those funds. The Fund is also authorized to invest in U.S. Treasury obligations and money market funds whose portfolio consists entirely of U.S. Treasury obligations, as well as repurchase contracts where the contract is fully secured by obligations or securities backed by the United States having a market value of at least 102% of the amount of the contract.

Investments with fixed maturities are carried at fair value, while certificates of deposit and repurchase agreements are carried at cost which approximates fair value. Investment income is recognized when earned.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

G. Cash and Cash Equivalents

The Fund considers liquid investments with a maturity of 90 days or less at time of purchase to be cash equivalents. The Fund is required by New Mexico State law to obtain collateral from its banks for 50% of checking account balances in excess of FDIC limits.

H. Contributions Receivable

Contributions receivable represent the amount billed for insurance premiums. Contributions receivable are carried at original invoice amount. Management does review the contributions receivable on a monthly basis and considers the contributions receivable to be fully collectible; accordingly, no allowance for doubtful accounts is considered necessary.

I. Prepaid Expenses

Prepaid expenses are reported for payments made in advance of the period the expenses were incurred, and consist of prepaid reinsurance premiums.

J. Income and Premium Taxes

The Fund is exempt from federal income taxes under Section 115 of the Internal Revenue Code and is not subject to state income or premium taxes. Accordingly, the accompanying financial statements do not include provisions for such taxes.

K. Net Position

For accounting and reporting purposes, the Fund reports its net position as unrestricted, as no net position is subject to externally imposed constraints.

L. Administrative Services Arrangement

The New Mexico Municipal League (League) provides the Fund with a variety of administrative services such as claims administration, accounting, occupancy, etc. in exchange for a fee based on actual cost incurred by the League to provide the services.

M. Budgets

There is no statutory requirement for the Fund to present budgetary statements; therefore, none have been included in these financial statements.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Concl'd)

N. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 – EQUITY IN NLC MUTUAL INSURANCE COMPANY

The Fund reinsures its workers' compensation and certain of its liability coverages with NLC Mutual Insurance Company (NLC); NLC is a captive insurance company formed by risk pools associated with certain state municipal leagues including the Fund. In connection with this coverage, the Fund is required to maintain a capital account balance with NLC in an amount that is based upon earned premiums.

Under the terms of its agreement with NLC, the Fund receives an allocation of the underwriting and investment results of certain lines of business of NLC which is calculated using a specific allocation method. Accordingly, the Fund accounts for its investment in NLC using the equity method of accounting.

Amounts due from NLC for paid losses (aggregate and specific) are included in due from reinsurers in the accompanying statements of fund net position. The reserve for loss and loss adjustment expenses as of June 30, 2014 and 2013 has been reduced by approximately \$6.3 million and \$5.5 million, respectively, as a result of reinsurance recoverable from NLC on unpaid losses. The chairman of the NLC Board of Directors is also Executive Director of the League.

Audited condensed financial information for NLC as taken from its Annual Reports as of and for the years ended December 31, 2014 and 2013 is as follows.

	(in thousands)	
	2014	2013
Investments	\$ 282,166	\$ 274,269
Liability for loss and loss adjustment expenses, net of reinsurance	280,625	273,224
Members' equity	113,766	122,545
Earned premiums	13,420	10,775
Net investment income	9,125	9,726
Comprehensive income (loss)	(8,778)	14,047

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 3 – CASH AND CASH EQUIVALENTS

Cash and cash equivalents held by the Fund include cash on deposit and money market accounts with financial institutions. At June 30, 2014, the carrying amount of the Fund's deposits was \$911,425, and the bank balance was \$1,162,002.

Custodial Credit Risk – Deposits. Custodial credit risk is the risk that in the event of a bank failure, the Fund's deposits may not be returned. The Fund does not have a specific deposit policy for custodial credit risk; however, under New Mexico law, all deposits with financial institutions must be collateralized in an amount not less than 50% of the uninsured balance and repurchase agreements by securities with a market value of at least 102% of the investment. As of June 30, 2014, \$280,989 of the Fund's bank balance was exposed to custodial credit risk as uninsured and collateralized with securities held by the pledging financial institution's trust department.

Deposits	\$ 1,162,002
Less: FDIC coverage	<u>728,098</u>
Total unsecured public funds	433,904
50% collateral requirement	216,952
Pledged securities, fair value	<u>5,000,000</u>
Pledged in excess of requirement	<u>\$ 4,783,048</u>

Account Depository	Account Name	Type	Carrying Amount	Bank Balance
U.S. Bank	Clearing	Checking	\$ 683,904	\$ 683,904
U.S. Bank	Claims	Money market	(250,553)	
U.S. Bank	Money Market	Money market	100,000	100,024
Wells Fargo	Workers' Comp	Money market	144,185	144,185
Wells Fargo	Liability	Money market	163,559	163,559
Wells Fargo	Property	Money market	<u>70,330</u>	<u>70,330</u>
Total cash and cash equivalents			<u>\$ 911,425</u>	<u>\$1,162,002</u>

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 4 – INVESTMENTS

At June 30, 2014, the Fund's investments consisted of the following.

Investment Type	Fair Value	Investment Maturities (in Years)		
		1-5	6-10	More than 10
U.S. Agencies:				
Federal National Mortgage Association	\$ 18,242,300	\$	\$ 6,514,489	\$11,727,811
Federal Home Loan Mortgage Corporation	3,998,348			3,998,348
Federal Home Loan Bank	26,356,223	14,841,503	7,375,673	4,139,047
Federal Farm Credit Bank	25,930,523		21,749,796	4,180,727
Government National Mortgage Association	50,903,519			50,903,519
Total investments	<u>\$125,430,913</u>	<u>\$14,841,503</u>	<u>\$ 35,639,958</u>	<u>\$74,949,452</u>

Interest Rate Risk. The Fund does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Credit Quality Risk. The Fund is authorized to invest in U.S. Treasury obligations and money market funds whose portfolio consists entirely of U.S. Treasury obligations, as well as repurchase contracts where the contract is fully secured by obligations or securities backed by the United States having a market value of at least 102% of the amount of the contract. The Fund has no investment policy that would further limit its investment choices. All of the Fund's investments in U.S. Agencies listed in the preceding table were rated Aaa and AA+ by Moody's Investors Service and Standard & Poor's, respectively, with the exception of one investment rated A2 and AA- by Moody's Investors Service and Standard & Poor's, respectively.

Custodial Credit Risk – Investments. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, the Fund will not be able to recover the value of investment or collateral securities that are in the possession of an outside party. The Fund does not currently have an investment policy for custodial credit risk. The Fund is not considered to be subject to custodial credit risk for exposure as all of the investments held by the Fund's brokerage firm are registered in the name of the Fund.

Concentration of Credit Risk. The Fund places no limit on the amount the Fund may invest in any one issuer. The investments in Federal National Mortgage Association, Federal Home Loan Mortgage Corporation, Federal Home Loan Bank, Federal Farm Credit Bank, and Government National Mortgage Association represent 14%, 3%, 21%, 21%, and 41% of the Fund's total investments, respectively.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 4 – INVESTMENTS (Concl'd)

At June 30, 2014, the Fund maintained the following investment accounts.

<u>Account Depository</u>	<u>Account Name</u>	<u>Carrying Amount</u>	<u>Bank Balance</u>
Wells Fargo	Workers' Compensation	\$ 60,115,272	\$ 60,115,272
Wells Fargo	Liability	57,447,465	57,447,465
Wells Fargo	Property	7,868,176	7,868,176
Total		<u>\$ 125,430,913</u>	<u>\$ 125,430,913</u>

The amortized cost and estimated market value of investments at June 30, 2014 and 2013 are as follows.

<u>Year</u>	<u>Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Estimated Market Value</u>
2014	\$129,664,540	\$ 925,496	\$(5,159,123)	\$125,430,913
2013	121,069,401	765,344	(6,482,454)	115,352,291

Investment income for the years ended June 30, 2014 and 2013 includes net realized gains and (losses) from the sale of investments of \$(891,113) and \$879,761, respectively.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 5 – RESERVE FOR UNPAID CLAIMS

As discussed in Note 1, the Fund establishes a liability for both claims that have been reported but not settled, and claims that have been incurred but not reported, which includes estimates of the ultimate cost of claims. The following represents changes in these aggregate liabilities for the workers' compensation, liability and health benefits funds during the past two years.

	<u>Year Ended June 30, 2014</u>	<u>Year Ended June 30, 2013</u>
Reserve for unpaid claims and claim adjustment expenses, beginning of year	\$ 56,121,460	\$ 63,190,228
Incurred claims and claim adjustment expenses:		
Provision for insured events of the current year	28,678,431	24,236,043
Decrease in provision for insured events of prior years	<u>(4,141,438)</u>	<u>(12,374,309)</u>
Total incurred claims and claim adjustment expenses	<u>24,536,993</u>	<u>11,861,734</u>
Payments:		
Claims and claim adjustment expenses attributable to insured events of the current year	11,818,156	10,347,643
Claims and claim adjustment expenses attributable to insured events of prior years	<u>9,795,323</u>	<u>8,582,859</u>
Total payments	<u>21,613,479</u>	<u>18,930,502</u>
Reserve for unpaid claims and claim adjustment expenses, end of year	<u>\$ 59,044,974</u>	<u>\$ 56,121,460</u>
Reserve for unpaid claims and claim adjustment expenses, end of year, current portion	<u>\$ 17,427,880</u>	<u>\$ 14,497,259</u>

Based on historical claim payments, management has estimated the current portion of reserves for unpaid claims and claim adjustment expenses at year-end to be 30% and 26% for the fiscal years ending June 30, 2014 and June 30, 2013, respectively.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 6 – ADMINISTRATION

The financial arrangement between the Fund and the League requires the Fund to pay the actual cost of administration of the New Mexico Self-Insurers' Fund. Actual cost is represented by the budget of the Insurance Services Division of the League. The Fund is also required to pay one-fourth of one percent of the value of invested assets for administration of the investment portfolio of the Fund, agency commissions at the same level paid to independent agents for insured members written directly by the League, and a fixed royalty of \$225,000 per year for the use of the League's name. During 2014 and 2013, the Fund paid \$3,345,451 and \$3,375,148, respectively, for administrative services performed by the League on The Fund's behalf. Other liabilities at June 30, 2014 and 2013, included \$449,054 and \$444,937, respectively, for amount due to the League for these services.

NOTE 7 – SELF-INSURED MEMBERS

The Fund provides claims processing services to certain members who have elected to self-insure their primary coverages but who also wish to participate in the Fund's reinsurance program. At June 30, 2014 and 2013, \$8,089,683 and \$6,687,615, respectively, included in contributions receivable relates to amounts to be collected from these members as claims are processed. These amounts are offset by corresponding amounts contained in the reserve for loss and loss expenses. Approximately \$1,231,865 and \$1,300,630 in premiums charged to self-insured members are included in earned premiums in the accompanying financial statements for fiscal years 2014 and 2013. Approximately \$1,577,409 and \$1,380,592 in claims paid related to self-insured members are included in claims and claim adjustment expenses in the accompanying financial statements for fiscal years 2014 and 2013, respectively. In accordance with the provisions of the Fund's agreements with these members, the Fund is responsible for losses in excess of \$250,000 on a per occurrence basis up to the statutory maximum limit. The Fund is responsible for aggregate losses in excess of 200% of members' standard premium. The Fund purchased reinsurance for losses in excess of 200% of members' standard premium up to an aggregate limit of \$1.0 million per member for fiscal years prior to 1995.

NOTE 8 – MEMBERS' DIVIDENDS

During 2014 and 2013, the Fund distributed \$943,052 and \$841,409, respectively, as member dividends to members of the workers' compensation fund. The 2014 workers' compensation refunds were based upon each member's contribution to the loss fund for fiscal year 2005. Only those members who belonged during the designated fiscal year and who were still in the pool for fiscal year 2014 were eligible to receive refunds.

NEW MEXICO SELF-INSURERS' FUND
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2014

NOTE 8 – MEMBERS' DIVIDENDS (Concl'd)

During 2014 and 2013, the Fund distributed \$925,962 and \$954,404, respectively, as member dividends to members of the liability fund. The 2014 liability refunds were based upon each member's contributions to the loss fund for fiscal year 2005. Only those members who belonged during the designed fiscal year and who were still in the pool for fiscal year 2014 were eligible to receive refunds.

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SUPPLEMENTAL CLAIMS DEVELOPMENT INFORMATION
(Required Supplementary Information)

**NEW MEXICO SELF-INSURERS' FUND
SUPPLEMENTAL CLAIMS DEVELOPMENT INFORMATION
JUNE 30, 2014**

NOTES TO SUPPLEMENTAL CLAIMS DEVELOPMENT INFORMATION

A. Reconciliation of Claims Liabilities by Type of Contract

The schedule on page 25 presents the changes in claims liabilities for the past two years for the Fund's three types of contracts: workers' compensation, liability/property and health benefits.

B. Ten-Year Claims Development Information

The tables on pages 26-28 illustrate how earned premiums (net of reinsurance premiums) and investment income compare to the related costs of loss and loss expenses (net of losses assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the past ten years. The rows of the table are defined as follows:

- 1) The total of the each year's gross earned premiums and investment income, premiums ceded to reinsurers, and net earned premiums and investment income.
- 2) Each year's administrative and other expenses.
- 3) The Fund's gross estimated incurred loss and loss adjustment expenses claims assumed by reinsurers, and net incurred loss and loss adjustment expenses (both paid and accrued) as originally reported at the end of the year.
- 4) The cumulative net amount of loss and loss expenses paid as of the end of successive years,
- 5) The latest re-estimated amount of claims assumed by reinsurers as of the end of the current year for each accident year.
- 6) A comparison of how each year's re-estimated loss and loss adjustment expenses increased or decreased as of the end of successive years (this annual re-estimation results from new information received on known claims, reevaluation of existing information on known claims, as well as emergence of new claims not previously known).
- 7) A comparison of the latest re-estimated incurred loss and loss adjustment expense amounts of the amount originally established (line 3) to show whether this latest estimate is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and re-estimated amounts is commonly used to evaluate the accuracy of incurred losses currently recognized in less mature fiscal years. The columns of the table show data for successive policy years.

NEW MEXICO SELF-INSURERS' FUND
RECONCILIATION OF CLAIMS LIABILITIES BY TYPE OF CONTRACT
YEARS ENDED JUNE 30, 2014 AND 2013

	<u>WORKERS' COMPENSATION</u>		<u>LIABILITY/PROPERTY</u>		<u>HEALTH BENEFITS</u>		<u>TOTAL</u>	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>
Reserve for unpaid claims and claim adjustment expenses, beginning of year	\$ 32,966,420	\$ 38,774,115	\$ 21,147,861	\$ 22,517,549	\$ 2,007,179	\$ 1,898,564	\$ 56,121,460	\$ 63,190,228
Incurred claims and claim adjustment expenses:								
Provision for insured events of the current year	8,300,000	6,900,000	9,592,750	7,836,000	10,785,681	9,500,043	28,678,431	24,236,043
Increase (decrease) in the provision for insured events of the prior years	<u>(1,373,663)</u>	<u>(8,363,355)</u>	<u>(1,535,709)</u>	<u>(3,752,453)</u>	<u>(1,232,066)</u>	<u>(258,501)</u>	<u>(4,141,438)</u>	<u>(12,374,309)</u>
Total incurred claims and claim adjustment expenses	<u>6,926,337</u>	<u>(1,463,355)</u>	<u>8,057,041</u>	<u>4,083,547</u>	<u>9,553,615</u>	<u>9,241,542</u>	<u>24,536,993</u>	<u>11,861,734</u>
Payments:								
Claims and claim adjustment expenses attributable to insured events of the current year	1,892,480	1,323,057	1,493,939	1,507,862	8,431,737	7,516,724	11,818,156	10,347,643
Claims and claim adjustment expenses attributable to insured events of the prior years	<u>3,738,275</u>	<u>3,021,283</u>	<u>5,309,158</u>	<u>3,945,373</u>	<u>747,890</u>	<u>1,616,203</u>	<u>9,795,323</u>	<u>8,582,859</u>
Total payments	<u>5,630,755</u>	<u>4,344,340</u>	<u>6,803,097</u>	<u>5,453,235</u>	<u>9,179,627</u>	<u>9,132,927</u>	<u>21,613,479</u>	<u>18,930,502</u>
Reserve for unpaid claims and claim adjustment expenses, end of year	<u>\$ 34,262,002</u>	<u>\$ 32,966,420</u>	<u>\$ 22,401,805</u>	<u>\$ 21,147,861</u>	<u>\$ 2,381,167</u>	<u>\$ 2,007,179</u>	<u>\$ 59,044,974</u>	<u>\$ 56,121,460</u>

NEW MEXICO SELF-INSURERS' FUND
WORKERS' COMPENSATION TEN YEAR CLAIMS DEVELOPMENT INFORMATION
YEAR ENDED JUNE 30, 2014

	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
(1) Premiums and investment revenue:										
Earned	9,330,725	10,143,140	13,300,100	13,850,624	13,664,429	16,639,627	13,057,638	14,861,799	7,832,367	14,447,637
Ceded	787,143	1,237,929	1,714,822	1,305,057	920,122	1,143,819	1,087,014	1,027,514	1,094,029	1,115,422
Net earned	8,543,582	8,905,211	11,585,278	12,545,567	12,744,307	15,495,808	11,970,624	13,834,285	6,738,338	13,332,215
(2) Unallocated expenses	1,237,363	1,508,444	1,399,522	1,559,598	1,631,965	1,693,826	1,699,499	1,841,459	5,349,114	2,038,487
(3) Estimated losses and expenses, end of year										
Incurred	7,286,623	6,600,000	6,700,000	7,400,000	6,950,000	8,800,000	9,300,000	8,400,000	6,900,000	8,300,000
Ceded	386,623									
Net incurred	6,900,000	6,600,000	6,700,000	7,400,000	6,950,000	8,800,000	9,300,000	8,400,000	6,900,000	8,300,000
(4) Net paid (cumulative) as of:										
End of year	1,284,965	1,103,298	1,106,240	1,277,737	1,147,489	1,957,597	1,783,907	1,501,427	1,323,057	1,892,480
One year later	2,463,101	2,405,164	1,582,724	2,160,727	2,267,538	3,560,704	3,568,268	2,513,174	2,586,534	
Two years later	2,812,970	2,841,387	1,736,694	2,692,664	2,805,354	4,390,849	4,185,620	2,805,147		
Three years later	3,029,144	3,124,548	1,835,361	2,928,151	3,298,094	4,923,328	5,258,428			
Four years later	3,167,235	3,204,515	1,980,726	3,122,449	3,538,292	5,261,346				
Five years later	3,286,285	3,242,577	2,047,737	3,235,949	3,630,377					
Six years later	3,395,599	3,292,533	2,117,203	3,370,066						
Seven years later	3,448,607	3,339,961	2,233,932							
Eight years later	3,506,218	3,412,049								
Nine years later	3,557,267									
(5) Re-estimated ceded losses and expenses	931,772									
(6) Re-estimated net incurred losses and expenses:										
End of year	6,900,000	6,600,000	6,700,000	7,400,000	6,950,000	8,800,000	9,300,000	8,400,000	6,900,000	8,300,000
One year later	6,450,000	6,300,000	5,100,000	6,600,000	6,400,000	9,200,000	9,100,000	6,600,000	6,900,000	
Two years later	5,800,000	5,700,000	4,600,000	6,200,000	6,100,000	8,900,000	8,100,000	5,800,000		
Three years later	5,200,000	5,200,000	4,300,000	5,600,000	5,900,000	8,200,000	8,400,000			
Four years later	4,900,000	4,800,000	4,100,000	5,400,000	5,500,000	8,000,000				
Five years later	4,800,000	4,500,000	3,800,000	5,000,000	5,500,000					
Six years later	4,600,000	4,400,000	3,200,000	4,800,000						
Seven years later	4,500,000	4,200,000	3,300,000							
Eight years later	4,300,000	4,000,000								
Nine years later	4,200,000									
(7) Increase (decrease) in estimated net incurred losses and expense from end of year	(2,700,000)	(2,600,000)	(3,400,000)	(2,600,000)	(1,450,000)	(800,000)	(900,000)	(2,600,000)		

NEW MEXICO SELF-INSURERS' FUND
LIABILITY/PROPERTY TEN YEAR CLAIMS DEVELOPMENT INFORMATION
YEAR ENDED JUNE 30, 2014

	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
(1) Premiums and investment revenue:										
Earned	11,517,376	12,377,407	15,264,848	15,105,876	16,471,872	17,233,674	15,047,988	16,935,099	13,159,282	16,452,988
Ceded	1,650,314	1,920,082	2,010,061	1,249,508	1,674,429	1,678,598	1,838,006	1,649,099	1,632,601	1,647,151
Net earned	9,867,062	10,457,325	13,254,787	13,856,368	14,797,443	15,555,076	13,209,982	15,286,000	11,526,681	14,805,837
(2) Unallocated expenses	1,566,760	1,846,835	1,750,005	1,835,478	1,991,702	2,017,215	2,024,610	2,080,079	3,406,734	2,210,985
(3) Estimated losses and expenses, end of year										
Incurred	7,557,500	7,707,500	7,600,000	10,900,000	10,750,000	9,961,445	8,500,000	7,500,000	7,650,000	9,200,000
Ceded	57,500	7,500	250,000	2,100,000	750,000	561,445				
Net incurred	7,500,000	7,700,000	7,350,000	8,800,000	10,000,000	9,400,000	8,500,000	7,500,000	7,650,000	9,200,000
(4) Net paid (cumulative) as of:										
End of year	904,231	1,018,953	850,163	763,933	1,688,534	1,171,576	892,570	1,066,907	1,109,117	1,241,500
One year later	2,602,402	2,042,477	1,942,724	2,256,045	3,479,280	3,388,915	1,923,080	1,897,201	3,390,349	
Two years later	3,725,814	2,728,567	3,022,898	4,321,993	4,396,580	4,368,477	3,679,575	2,389,492		
Three years later	4,120,783	3,983,820	3,438,913	5,717,095	5,110,841	5,139,654	4,938,810			
Four years later	4,273,731	5,111,077	3,732,626	6,092,809	5,435,769	5,593,367				
Five years later	4,376,423	5,706,774	3,939,259	6,256,588	5,777,207					
Six years later	4,380,572	5,799,305	3,971,543	6,263,572						
Seven years later	4,395,640	5,837,481	4,083,704							
Eight years later	4,395,640	6,080,338								
Nine years later	4,395,640									
(5) Re-estimated ceded losses and expenses	357,214	483,077		1,591,613	154,871	343,211	154,483		458,155	
(6) Re-estimated net incurred losses and expenses:										
End of year	7,500,000	7,700,000	7,350,000	8,800,000	10,000,000	9,400,000	8,500,000	7,500,000	7,252,880	9,200,000
One year later	6,250,127	6,625,000	6,700,000	7,800,000	9,200,000	8,400,000	8,200,000	5,698,237	9,528,880	
Two years later	6,392,786	6,300,000	6,400,000	8,400,000	8,400,000	8,600,000	8,097,729	4,123,089		
Three years later	6,300,000	6,500,000	6,100,000	8,600,000	8,200,000	7,758,217	7,162,277			
Four years later	5,500,000	6,700,000	5,700,000	8,500,000	6,899,698	7,827,964				
Five years later	5,200,000	6,800,000	5,400,000	8,889,422	6,543,064					
Six years later	5,000,000	6,900,000	4,331,770	8,664,422						
Seven years later	4,752,854	6,835,851	4,083,704							
Eight years later	4,752,854	7,085,850								
Nine years later	4,752,854									
(7) Increase (decrease) in estimated net incurred losses and expense from end of year	(2,747,146)	(614,150)	(3,266,296)	(135,578)	(3,456,936)	(1,572,036)	(1,337,723)	(3,376,911)	1,878,880	

NEW MEXICO SELF-INSURERS' FUND
HEALTH BENEFITS TEN YEAR CLAIMS DEVELOPMENT INFORMATION
YEAR ENDED JUNE 30, 2014

	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14
(1) Premiums and investment revenue:										
Earned	10,263,213	10,348,823	8,917,017	8,903,650	8,397,744	9,941,243	9,735,747	10,957,856	9,222,924	10,065,842
Ceded	810,386	702,105	444,928	501,889	447,870	533,651	548,912	590,375	422,302	500,837
Net earned	9,452,827	9,646,718	8,472,089	8,401,761	7,949,874	9,407,592	9,186,835	10,367,481	8,800,622	9,565,005
(2) Unallocated expenses	562,955	539,751	425,997	430,128	415,766	485,368	494,888	508,716	401,402	442,433
(3) Estimated losses and expenses, end of year										
Incurred	8,146,845	7,934,663	9,457,349	7,765,900	7,776,895	10,709,996	11,425,443	12,686,155	10,044,779	10,785,471
Ceded	29,283	47,961	405,303	9,017		230,436	36,491	552,699	544,736	
Net incurred	8,117,562	7,886,702	9,052,046	7,756,883	7,776,895	10,479,560	11,388,952	12,133,456	9,500,043	10,785,471
(4) Net paid (cumulative) as of:										
End of year	6,746,034	6,605,443	6,977,826	6,096,479	6,306,203	8,677,819	9,746,062	10,245,498	7,516,724	8,431,737
One year later	7,914,075	7,949,595	7,810,665	7,298,671	7,004,481	9,160,512	10,776,582	11,866,092	8,225,652	
Two years later	7,906,237	8,084,274	7,808,350	7,284,244	7,016,214	9,283,086	10,776,582	11,905,054		
Three years later	7,910,272	8,081,208	7,808,558	7,289,335	7,016,398	9,283,086	10,776,582			
Four years later	7,906,352	8,081,154	7,870,887	7,289,048	7,016,398	9,283,086				
Five years later	7,906,106	8,080,929	7,869,694	7,289,048	7,016,398					
Six years later	7,905,901	8,080,929	7,869,694	7,289,048						
Seven years later	7,905,901	8,080,929	7,869,694							
Eight years later	7,905,901	8,080,929								
Nine years later	7,905,901									
(5) Re-estimated ceded losses and expenses	255,283	189,653	675,623	16,910	130,164	485,678	219,712	926,187	825,994	
(6) Re-estimated net incurred losses and expenses:										
End of year	8,117,562	7,886,702	9,052,046	7,756,883	7,776,895	10,479,560	11,388,952	12,133,456	9,500,043	10,785,471
One year later	7,921,151	7,964,827	7,810,665	7,298,671	7,004,481	9,160,512	10,787,187	11,889,952	8,252,875	
Two years later	7,906,237	8,084,274	7,808,350	7,284,244	7,016,214	9,283,086	10,776,582	11,905,054		
Three years later	7,910,272	8,081,208	7,808,558	7,289,335	7,016,398	9,283,086	10,776,582			
Four years later	7,906,352	8,081,154	7,870,887	7,289,048	7,016,398	9,283,086				
Five years later	7,906,106	8,080,929	7,869,694	7,289,048	7,016,398					
Six years later	7,905,901	8,080,929	7,869,694	7,289,048						
Seven years later	7,905,901	8,080,929	7,869,694							
Eight years later	7,905,901	8,080,929								
Nine years later	7,905,901									
(7) Increase (decrease) in estimated net incurred losses and expense from end of year	(211,661)	194,227	(1,182,352)	(467,835)	(760,497)	(1,196,474)	(612,370)	(228,402)	(1,247,168)	

OTHER SUPPLEMENTARY INFORMATION

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**NEW MEXICO SELF-INSURERS' FUND
SCHEDULE OF PLEDGED COLLATERAL
JUNE 30, 2014**

	U.S. Bank	Wells Fargo	Total
Bank accounts:			
Checking accounts	\$ 683,904	\$	\$ 683,904
Money market accounts	100,024	378,074	478,098
Total amount of deposits	783,928	378,074	1,162,002
Less: FDIC coverage	350,024	378,074	728,098
Total uninsured public funds	433,904		433,904
Collateral requirements (Per 6-10-10 & 6-10-17, NMSA 1978):			
50% of uninsured time and demand accounts	216,952		216,952
Pledged collateral at fair market value:			
Line of credit issued by the			
Federal Home Loan Bank of Cincinnati - LOC. No. 515711	5,000,000		5,000,000
Total collateral	5,000,000		5,000,000
Over (under) secured	\$ 4,783,048	\$	\$ 4,783,048
Custodial Credit Risk:			
Insured	\$ 350,024	\$ 378,074	\$ 728,098
Collateralized with securities held by pledging financial institution's trust department	433,904		433,904
Uninsured and uncollateralized			
Total deposits	\$ 783,928	\$ 378,074	\$ 1,162,002

Location of collateral:
U.S. Bank National Association, Cincinnati, OH

NEW MEXICO SELF-INSURERS' FUND
SCHEDULE OF DEPOSIT AND INVESTMENT ACCOUNTS
JUNE 30, 2014

<u>Bank</u>	<u>Account Type</u>	<u>Total Deposits and Investments</u>	<u>Reconciling Items</u>	<u>Reconciled Balance</u>
U.S. Bank	Checking	\$ 683,904	\$	\$ 683,904
U.S. Bank	Money Market		(250,553)	(250,553)
U.S. Bank	Money Market	100,024	(24)	100,000
Wells Fargo	Money Market	144,185		144,185
Wells Fargo	Money Market	163,559		163,559
Wells Fargo	Money Market	70,330		70,330
Wells Fargo	Investment	60,115,272		60,115,272
Wells Fargo	Investment	57,447,465		57,447,465
Wells Fargo	Investment	7,868,176		7,868,176
		<u>\$ 126,592,915</u>	<u>\$ (250,577)</u>	<u>\$ 126,342,338</u>

COMPLIANCE SECTION

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**Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Based on an Audit of
Financial Statements Performed in Accordance with
*Government Auditing Standards***

Independent Auditor's Report

The Board of Trustees
New Mexico Self-Insurers' Fund

Mr. Hector H. Balderas
New Mexico State Auditor

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the financial statements of the business-type activities of New Mexico Self-Insurers' Fund, as of and for the year ended June 30, 2014, and the related notes to the financial statements, which collectively comprise New Mexico Self-Insurers' Fund's basic financial statements, and have issued our report thereon dated November 25, 2014. Our report included an emphasis of matter paragraph as to comparability because of the implementation of Governmental Accounting Standards Board Statement No. 65.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered New Mexico Self-Insurers' Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of New Mexico Self-Insurers' Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of New Mexico Self-Insurers' Fund's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether New Mexico Self-Insurers' Fund's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Heinfeld, Meech & Co., P.C.

HEINFELD, MEECH & CO., P.C.
CPAs and Business Consultants

November 25, 2014

**NEW MEXICO SELF-INSURERS' FUND
SCHEDULE OF FINDINGS AND RESPONSES
YEAR ENDED JUNE 30, 2014**

CURRENT YEAR FINDINGS

None

PRIOR YEAR FINDINGS

None

FINANCIAL STATEMENT PREPARATION

These financial statements were prepared by Heinfeld, Meech & Co., P.C. from the original books and records of the New Mexico Self-Insurers' Fund.

**NEW MEXICO SELF-INSURERS' FUND
EXIT CONFERENCE
YEAR ENDED JUNE 30, 2014**

An exit conference was conducted on November 24, 2014, in a closed meeting, in which the contents of this report were discussed with the following:

Board of Trustees

David Venable, Chair
Debi Lee, Vice Chair
Fran Berting
Sally Burbridge
Larry Fry
Mary Homan
Mike Miller
Andy Nuñez
Eddie Trujillo

New Mexico Self-Insurers' Fund

Edwin S. Zendel, Risk Services Director
Kathy Hennessy, Deputy Risk Services Director
Dan Cisneros, Controller

Heinfeld, Meech & Co., P.C.

Corey Arvizu, Partner