Financial Statements
Years Ended December 31, 2010 and 2009

**And Supplementary Information Year Ended December 31, 2010** 

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Certified Public Accountant

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#### INDEPENDENT AUDITOR'S REPORT

To the Partners of

Falcon Ridge Limited Partnership Hatch, New Mexico

We have audited the accompanying balance sheets of Falcon Ridge Limited Partnership, as of December 31, 2010 and 2009, and the related statements of operations, changes in partners' equity (deficit), and cash flows for the years then ended. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Falcon Ridge Limited Partnership as of December 31, 2010 and 2009, and the results of its operations, changes in partners' equity, and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated September 26, 2011, on our consideration of Falcon Ridge Limited Partnership's internal control over financial reporting. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and the results of that testing and not to provide an opinion on internal control over financial reporting. In accordance with *Government Auditing Standards*, we have also issued an opinion dated September 26, 2011 on Falcon Ridge Limited Partnership's compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters that could have a direct and material effect on a major HUD-assisted program. Those reports are an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental information shown on Pages 19 - 20 is presented for purposes of additional analysis and is not a required part of the basic financial statements of the Company. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Kenneth C. Boothe, P.C.

Jens A Moto, P.C.

## **Balance Sheets**

## December 31, 2010 and 2009

## **ASSETS**

	12/31/2010	12/31/2009	
Current Assets:			
Cash and Cash Equivalents	\$ 35,280	\$ 1,384	
Cash Contractor Retainage	330,832	0	
Cash Supervised by RD	382,619	1,180,018	
Accounts Receivable - Tenants	412	0	
Accounts Receivable - Rural Development	4,160	0	
Accounts Receivable - Interest Subsidy	10,058	0	
Prepaid Expenses	8,352	0	
<b>Total Current Assets</b>	771,713	1,181,402	
Restricted Deposits & Funded Reserves:			
Tenant Security Deposits	2,870	0	
Replacement Reserve	236,669	235,574	
Operating Reserve	200,779	200,640	
Lease Up Reserve	24,911	25,000	
<b>Total Restricted Deposits &amp; Funded Reserves</b>	465,229	461,214	
Property & Equipment:			
Land	106,160	106,160	
Buildings	8,299,868	0	
Site Improvements	588,759	0	
Furnishings	293,363	0	
Construction in Progress	0	2,320,980	
Accumulated Depreciation	(44,378)	0	
Total Property & Equipment	9,243,772	2,427,140	
Othor Assets			
Other Assets:	265 100	0	
Deferred Finance Cost, net of amortization	365,190	0	
Deferred Tax Credit Fees, net of amortization	72,754	0	
<b>Total Other Assets</b>	437,944	0	
Total Assets	\$ 10,918,658	\$ 4,069,756	

## **Balance Sheets**

## December 31, 2010 and 2009

## **LIABILITIES & PARTNERS' EQUITY**

	12/31/2010	12/31/2009
Liabilities:		
Current Liabilities:		
Current Maturities of Long-Term Debt	\$ 17,741	\$ 30,527
Accounts Payable	8,420	2,438
Accrued Interest	15,810	0
Accrued Expenses	11,421	0
Construction Loan - Citizens Bank	1,332,010	231,395
Contractor Retainage	329,827	0
Construction Payables	190,240	0
<b>Total Current Liabilities</b>	1,905,469	264,360
Deposits & Prepaid Liabilities:		
Tenant Security Deposits	2,370	0
Prepaid Tenant Fees	2,570	0
Total Deposits & Prepaid Liabilities	2,378	0
Long-Term Liabilities:		
Long-Term Debt (net of current maturities)	2,225,448	2,223,538
TCEP Funds	6,278,467	753,582
Deferred Development Fees	830,510	830,509
Total Long-Term Liabilities	9,334,425	3,807,629
Total Liabilities	11,242,272	4,071,989
Partners' Equity (Deficit)		
Partners' Equity (Deficit)	(317,355)	(2,233)
Syndication Costs	(6,259)	0
Total Equity	(323,614)	(2,233)
Total Liabilities & Partners' Equity	\$ 10,918,658	\$ 4,069,756

## **Statements of Operations**

## For the Years Ended December 31, 2010 and 2009

	12/31/2010	12/31/2009
Rental Income:		
Rental Income - Rental Assistance	\$ 4,068	\$ 0
Rental Income - Tenant Portion	80,612	0
Potential Rental Income	84,680	0
Less: Vacancies	(75,524)	0
Total Rental Income	9,156	0
Other Income:		
Interest Income	1,176	0
Tenant Charges	1,350	0
Interest Subsidy Income	125,622	0
Miscellaneous Income	577	0
<b>Total Other Income</b>	128,725	0
Total Income	137,881	0
Operating Expenses:		
Administrative	28,879	2,233
Utilities	6,233	0
Maintenance	3,541	0
Taxes & Insurance	11,600	0
Financial Expense	347,806	0
<b>Total Cost of Operations</b>	398,059	2,233
Net Income/(Loss) from Operations	(260,178)	(2,233)
Non-Operating Income & (Expenses):		
Organizational Costs	(3,143)	0
Depreciation Expense	(44,378)	0
Amortization Expense	(7,423)	0
<b>Total Non-Operating Income &amp; (Expenses)</b>	(54,944)	0
Net Income/(Loss)	\$ (315,122)	\$ (2,233)

# Falcon Ridge Limited Partnership Statements of Changes in Partners' Equity (Deficit) For the Years Ended December 31, 2010 and 2009

	_	Total	]	General Partner Equity	Limited Partner Equity
Partners' Equity (Deficit), December 31, 2008	\$	0	\$	0	\$ 0
Net Income/(Loss): 12/31/2009		(2,233)		(2,233)	0
Partners' Capital Contributions		0		0	0
Partners' Distributions		0		0	 0
Partners' Equity (Deficit), December 31, 2009	\$	(2,233)	\$	(2,233)	\$ 0
Net Income/(Loss): 12/31/2010		(315,122)		0	(315,122)
Partners' Capital Contributions		0		0	0
Partners' Distributions		0		0	 0
Partners' Equity (Deficit), December 31, 2010	\$	(317,355)	\$	(2,233)	\$ (315,122)

## **Statements of Cash Flows**

## For the Years Ended December 31, 2010 and 2009

## Increase (Decrease) in Cash and Cash Equivalents

	12/31/2010	12/31/2009	
Cash Flows From Operating Activities:			
Revenue:			
Rental Receipts	\$ 4,684	\$ 0	
Rental Income - Rental Assistance	(92)	0	
Other Income	118,667	0	
Total Receipts	123,259	0	
Expenses:			
Administrative	(26,602)	0	
Utilities	(231)	0	
Maintenance	(2,947)	0	
Taxes & Insurance	(11,422)	0	
Financial Expense	(331,996)	0	
Tenant Security Deposits	(500)	0	
Organizational Costs	(3,143)	0	
Total Disbursements	(376,841)	0	
Net Cash from Operating Activities:	(253,582)	0	
Cash Flows From Investing Activities:	(200,002)		
Purchase Property & Equipment - Assets in Service	(6,861,010)	0	
Capital Expenditures	0	(1,969,318)	
Net Deposits to Replacement Reserve	(1,095)	(235,574)	
Deferred Finance Cost Paid	(371,380)	0	
Deferred Tax Credit Fees	(73,987)	0	
Net Deposits to Operating Reserve	(139)	(200,640)	
Net Deposits to Lease Up Reserve	89	(25,000)	
Net Cash from Investing Activities:	(7,307,522)	(2,430,532)	
Cash Flows From Financing Activities:	(1,301,322)	(2, 130,332)	
Pre-Development Loan	0	(461,143)	
Construction Loan Proceeds	1,100,615	231,395	
TCEP Proceeds	5,524,885	753,582	
Deferred Development Fees Liability Recognized	0	1,107,345	
Deferred Development Fees Paid	$\overset{\circ}{0}$	(276,836)	
Rural Development Loan Assumption	0	2,259,318	
Rural Development Loan Principal Payments	(10,876)	(5,253)	
Syndication Costs	(6,259)	0	
Contractor Retainage	329,827	0	
Construction Payables	190,240	(5,418)	
Net Cash from Financing Activities:	7,128,432	3,602,990	
•			
Increase (Decrease) In Cash	(432,672)	1,172,458	
Cash at Beginning of Period	1,181,403	8,945	
Cash at End of Period	\$ 748,731	\$ 1,181,403	

The accompanying notes are an integral part of these financial statements

## **Statements of Cash Flows**

## For the Years Ended December 31, 2010 and 2009

## Increase (Decrease) in Cash and Cash Equivalents

	12/31/2010		12/31/2009	
Reconciliation of Net Profit (Loss) to Net Cash Provided by Operating Activities:  Net Income (Loss)	\$	(315,122)	\$	(2,233)
Adjustments to Reconcile Net Profit (Loss) to Net Cash				
Provided by (Used in) Operating Activities:				
Depreciation Expense		44,378		0
Amortization Expense		7,423		0
(Increase) Decrease In Assets				
Accounts Receivable - Tenants		(412)		0
Accounts Receivable - Rural Development		(4,160)		0
Accounts Receivable - Interest Subsidy		(10,058)		0
Prepaid Expenses		(8,352)		0
Tenant Security Deposits		(2,870)		0
Increase (Decrease) In Liabilities				
Accounts Payable		5,982		2,233
Accrued Interest		15,810		0
Accrued Expenses		11,421		0
Tenant Security Deposits		2,370		0
Prepaid Tenant Fees		8		0
Net Cash from Operating Activities	\$	(253,582)	\$	0
Supplemental Disclosures:				
Interest Paid	\$	216,318	\$	21,959

## **NOTE A - ORGANIZATION**

Falcon Ridge Limited Partnership was organized in 2007 as a Limited Partnership to develop, construct, own, maintain, and operate a 72-unit rental housing project for mixed income tenants with both tax credit and market rate units. The Project is located in the city of Hatch, New Mexico, and is currently known as Falcon Ridge Apartments. The major activities of the Partnership are governed by the Partnership Agreement and the Internal Revenue Code Section 42.

The Project was acquired on November 11, 2007 and is under construction. The total development cost is budgeted at \$12,562,594.

In August 2006, three properties known as Los Caballos I, II, & III were destroyed and rendered uninhabitable by a flood in Hatch, NM. The properties were originally funded by three different RD 515 loans. A new project in a different location, but also in Hatch, NM will be built. On December 22, 2009, the transfer of the loans was made to the new entity, Falcon Ridge Apartments. The total of the loans assumed was \$2,259,317. Interest was paid on the loan prior to assumption in the amount of \$132,229. In addition, the remaining insurance proceeds in the amount of \$1,778,290 received from the Los Caballos property insurance settlement were also transferred, along with the remaining development costs of \$414,551 related to this transfer.

The management of the Partnership and the ongoing management of Falcon Ridge Apartments are vested in the Partners. The Partnership has hired JL Gray Company, an affiliate of the General and Limited Partners', to provide day to day management for the property. Compensation for such services is as determined under the Partnership Agreement and Management Agreement.

The Partnership is reported as a component unit of the Housing Authority of the City of Las Cruces because the Housing Authority of the City of Las Cruces (HACLC) is the sole member of the General Partner of the Partnership. The Partnership has no component units.

#### NOTE B - SIGNIFICANT ACCOUNTING POLICIES

A summary of the Partnership's significant accounting policies consistently applied in the preparation of the accompanying financial statements are as follows:

## **Basis of Accounting**

The Partnership utilized the accrual basis of accounting, whereby income is recognized as earned and expenses are recognized as obligations are incurred.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of unrestricted short-term investments with an original maturity of three months or less, cash on deposit, money market funds and certificates of deposit.

## **NOTE B - SIGNIFICANT ACCOUNTING POLICIES (continued)**

## Cash and Other Deposits

The Partnership maintains its cash in financial institutions insured by the Federal Deposit Insurance Corporation (FDIC). Deposit accounts, at times, may exceed federally insured limits. The Partnership has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

## Tenants' Security Deposits

Tenants' security deposits are held in a separate bank account. This account was funded in an amount greater than the security deposit liability as of December 31, 2010 and 2009.

## Tenant Receivable and Bad Debt Policy

Tenant rent charges for the current month are due on the first of the month. The Partnership does not accrue interest on the tenant receivable balances. The Partnership has not established an allowance for doubtful accounts and does not use the reserve method for recognizing bad debts. Bad debts are treated as direct write-offs in the period management determines that collection is not probable.

## Rental Property

Rental property is recorded at cost. Improvements are capitalized, while expenditures for maintenance and repairs are expensed as incurred. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation. The resulting gains and losses are reflected in the statements of operations. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives using the straight-line method.

The Partnership reviews its investment in real estate for impairment whenever events or changes in circumstances indicate that the carrying value of such property may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the real estate to the future net undiscounted cash flow expected to be generated by the rental property including the Low Income Housing Tax Credits and any estimated proceeds from the eventual disposition of the real estate. If the real estate is considered to be impaired, the impairment to be recognized is measured at the moment by which the carrying amount of the real estate exceeds the fair value of such property. There were no impairment losses recognized in 2010 or 2009.

## **Income Taxes**

No provision or benefit for income taxes has been included in these financial statements since taxable income passes through to, and is reportable by, the Partners individually.

## NOTE B - SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Rental Income

Rental Income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between the Partnership and the tenants of the property are operating leases.

### Reclassifications

Certain items in the 2009 financial statements have been reclassified to conform to the 2010 presentation.

## Concentrations of Risk

The Partnership deposits cash in financial institutions. At time, the account balances may exceed the institution's federally insured limits. The Partnership has not experienced any losses on such accounts.

#### Collateralization of Deposits

Even though the Partnership is a component unit of the Housing Authority of the City of Las Cruces (HACLC), it is not subject to the requirement to secure collateralization on cash deposits.

#### NOTE C - PARTNERS' PROFIT AND LOSS ALLOCATION AND DISTRIBUTIONS

The Partners of Falcon Ridge Limited Partnership and their respective profit and loss percentages are as follows as of December 31, 2008 and through November 10, 2009:

General Partner:

Falcon Ridge LLC

Limited Partner:

Thomas G. Hassell, Executive Director of the

Housing Authority of the City of Las Cruces

Total

6.00 %

6.00 %

6.00 %

100.00 %

#### **Notes to Financial Statements**

December 31, 2010 and 2009

## NOTE C - PARTNERS' PROFIT AND LOSS ALLOCATION AND DISTRIBUTIONS (continued)

The Partners of Falcon Ridge Limited Partnership and their respective profit and loss percentages are as follows for the period from November 10, 2009 to December 31, 2009:

General Partner:

Falcon Ridge LLC 99.99 %

Limited Partner:

Housing Authority of the City of Las Cruces

Total

0.01 %
100.00 %

The Partners of Falcon Ridge Limited Partnership and their respective profit and loss percentages are as follows for the period from January 1, 2010 to December 31, 2010:

General Partner:

Falcon Ridge LLC to receive Net Income at 100.00%.

Limited Partner:

JLG Properties, LLC to receive Net Loss at 100.00%.

## Capital Contributions and Allocations of Profit, Loss, and Cash Flow

No contributions have been made to date by either the General Partner or the Limited Partner.

#### **NOTE D - DEBT**

### Construction Loan

On September 4, 2007, the Partnership executed a \$300,000 Loan Agreement with Citizens Bank of Las Cruces to finance the predevelopment of the Partnership. The note matured on September 4, 2008, at which time the entire principal amount and any unpaid accrued interest became due. On December 30, 2008, the Partnership acquired a new pre-development demand promissory note in the form of a Variable Rate Nondisclosable Draw Down Line of Credit loan, payable in the amount of \$475,000, or so much as may be outstanding, together with interest on the unpaid outstanding principal balance of such advances. The maturity date of the new promissory note was April 4, 2009. The variable interest rate, based on the Wall Street Journal Prime Lending Rate (4.5% -18%). The index was 3.25% per annum based on a year of 360 days, resulting in an initial interest rate of 4.5%, as of December 31, 2008. Interest only payments of accrued interest are due monthly beginning February 4, 2009. The note is secured by the

On December 18, 2009, a Modification of Mortgage was executed between the Partnership and Citizens Bank of Las Cruces. The principal amount of the loan was increased to \$2,650,000 and the terms of the original mortgage, dated September 4, 2007, remain unchanged and in full force.

Project's property under a mortgage to the Lender dated September 4, 2007. On December 22, 2009 the original principal and interest

### Long-Term Debt

due was paid in full.

On December 22, 2009, Falcon Ridge Limited Partnership assumed the unpaid principal balance of the Rural Development loans originally issued to Los Caballos I, Los Caballos II and Los Caballos III. The amount assumed and related interest and maturity dates were \$726,506 at 9.00% matures February 1, 2037; \$690,892 at 8.75% matures August 1, 2041; \$839,902 at 7.75% matures July 1, 2043. The assumed loans are payable in monthly installments of \$7,173, net of interest subsidy. The accrued interest was \$15,810 and \$0 as of December 31, 2010 and 2009, respectively.

12/31/2010 12/31/2009

\$ 1,332,010 \$ 231,395

12/31/2010 12/31/2009

2,243,188 2,254,065

12/31/2010 12/31/2009

## NOTE D - DEBT (continued)

	12/31/2010	12/31/2007
On December 18, 2009, the Partnership executed a \$6,976,074 TCEP Mortgage Note to New Mexico Mortgage Finance Authority. The terms of the loan begin upon its execution and end 180 months after commencement of the Compliance Period. There are no interest or scheduled principal payments due with respect to this loan. The amount subject to recapture shall be reduced by 6.67% of the original loan amount for each compliant year. In the event there is no uncured Recapture Event of Default at the time of	12/31/2010	12/31/2009
termination, this TCEP Mortgage Note shall be forgiven. This loan		
is not represented in the maturities table below.	6,278,467	753,582
Total	8,521,655	3,007,647
Less: Current Portion	17,741	30,527
Long-Term Notes Payable	\$ 8,503,914	\$ 2,977,120

Interest expensed on the Rural Development loans was \$322,550 and \$0 as of December 31, 2010 and 2009, respectively.

Interest expense related to the rehabilitation and new construction of the property was paid and capitalized into the basis of the assets in the amount of \$78,548 during the period ended December 31, 2010. The amount is included in the Interest Paid disclosure on the Statement of Cash Flows.

Aggregate maturities of the loans are approximated as follows:

	Principal	 Interest*
December 31, 2011	\$ 17,741	\$ 189,038
2012	19,313	187,466
2013	21,025	185,754
2014	22,889	183,890
2015	24,920	181,859
2016-2020	161,988	871,906
2021-2025	247,995	785,899
2026-2030	379,940	653,954
2031-2035	582,495	451,399
2036-2040	558,580	194,601
2041-2045	206,302	18,902
Total	\$ 2,243,188	\$ 3,904,668

\*The Rural Development loans assumed by the Partnership are Section 515. Interest Subsidy from Rural Development should reduce the interest paid to 1% over the term of the loan (See Interest Credit and Rental Assistance Agreement Footnote). Interest subsidy payments of \$125,622 and \$0 were treated as a reduction of interest expense during 2010 and 2009, respectively.

The apartment project is pledged as collateral for the mortgage. The mortgage loan is nonrecourse debt secured by deeds of trust on the related real estate.

#### **NOTE E - RESERVE FUNDS**

### Replacement Reserve

In accordance with the Partnership Agreement, the Partnership shall establish a Replacement Reserve at the time of the fourth installment to fund major repairs or replacements of the Project Property. The Partnership shall make deposits into the Replacement Reserve fund in the amount of \$25 per year for each residential unit in the Project, totaling \$1,800 annually. The Replacement Reserve balance was \$236,669 and \$235,574 as of December 31, 2010 and 2009, respectively.

## Operating Reserve

In accordance with the Partnership Agreement, the Partnership funded an Operating Reserve fund in the amount of \$200,640. Funds are to be used for operating and debt service deficits. The Operating Reserve balance was \$200,779 and \$200,640 as of December 31, 2010 and 2009, respectively.

## Lease Up Reserve

On December 18, 2009 at the time of the loan closing, a Lease Up Reserve account was established in the amount of \$25,000. The TCEP agreement states that the funds are required to be held by the New Mexico Mortgage Finance Authority (NMMFA) and only to be distributed by their approval. However, NMMFA did not retain these funds from the loan draws. When the project reaches stabilization, any remaining funds shall be applied first to pay any monies owed to NMMFA, then to satisfy and other reserve requirement of the project, then to the owners or any lender with a continuing loan on the project. The Lease Up Reserve balance was \$24,911 and \$25,000 as of December 31, 2010 and 2009, respectively.

Stabilization has been achieved when all of the following conditions have been met:

- 1. The project has achieved an occupancy of 93%;
- 2. The project has met the debt service coverage ratio for three consecutive months;
- 3. The owner has closed on and received permanent financing;
- 4. The owner has established and funded all required reserves; and
- 5. The owner had delivered to NMMFA satisfactory evidence that all low-income units have been occupied by qualifying tenants.

## Falcon Ridge Limited Partnership Notes to Financial Statements

## December 31, 2010 and 2009

## NOTE F - COMMITMENTS AND CONTINGENCIES

## Tax Credit Exchange Program

The Low Income Housing Tax Credit Exchange Program Agreement entered into with New Mexico Mortgage Finance Authority states that no interest or scheduled principal payments are due with respect to the loan listed above. However, the entire principal of the loan will become due and payable if an event of default under the TCEP Agreement is failed to be cured. The Events of Default that would cause the loan to become due and payable include, but are not limited to the following:

- 1. A Recapture Event of Default;
- 2. Failure to comply with the requirements of Section 42 of the Code;
- 3. Failure to observe or perform any term, condition or covenant in the TCEP Agreement;
- 4. A default under any of the Loan Documents;
- 5. Any representation or warranty made by the Owner or on behalf of Owner becomes materially incorrect or incomplete;
- 6. Failure by owner to commence construction of the project within the specified time period;
- 7. The Project is damaged or destroyed and cannot be restored for completion by the Completion Date and within the other terms;
- 8. Failure by owner to construct the project according to the contract documents;
- 9. For any cause (other than acts of God) that would suspend construction for a period of 20 consecutive days, construction is not carried on to permit completion by completion date, or construction is not progressing in accordance with the contract documents;
- 10. Failure by owner to pay the general contractor, mechanic, or supplier;
- 11. Property, Project or any part thereof are subject to a lien or security agreement except as provided in the TCEP agreement;
- 12. Failure by owner to discharge, bond over or obtain title insurance against any mechanics' lien; or
- 13. The General Contractor or Owner shall become insolvent or be adjudicated bankrupt.

## Interest Credit and Rental Assistance Agreement

Under an agreement with Rural Development mortgage subsidy is provided which reduces the effective interest rate on the mortgage to 1% over the life of the Loan Agreement. Rural Development may terminate the agreement if it determines that no subsidy is necessary or if the Partnership is determined to be in violation of the Loan Agreement(s) or Rural Development rules or regulations.

## Rental Assistance Agreement

The Partnership has entered into a Rental Assistance Agreement with Rural Development providing rental assistance for 67 units. The Agreement provides for a maximum rental assistance commitment that expires automatically upon total disbursement, but is renewable under contract with Rural Development pending congressional approval of budget authority.

## NOTE G - TRANSACTIONS WITH AFFILIATES AND RELATED PARTIES

## Management Fee

In accordance with the Management Agreement, the Partnership has incurred Management Fee expenses for services rendered in connection with the leasing and operation of the Project. The current year management fee is equal to 5.5% of gross rental collections. Property Management Fees expensed were \$2,024 and \$0 during 2010 and 2009, respectively. The amounts due to the Management Agent related to Management Fees were \$566 and \$0 as of December 31, 2010 and 2009, respectively.

## Development Fee

The Partnership has incurred a Development Fee of \$1,107,346 due to JL Gray Company and the Housing Authority of the City of Las Cruces, rendered to the Partnership for overseeing the construction of the Project. This Development Fee has been capitalized into the basis of the building. As of December 31, 2010, \$276,836 of this fee has been paid. Development Fees of \$0 and \$276,836 were paid during 2010 and 2009, respectively. The amounts due related to Development Fees were \$830,510 and \$830,509 as of December 31, 2010 and 2009, respectively.

## Laundry Lease

The Partnership leased space for the installation and operation of coin-operated laundry and vending machine equipment to JL Gray Company for fifty percent (50%) of the laundry room receipts after Gross Receipts Tax. This lease continues in effect until terminated by either party. The Partnership received no rental income from the laundry leases for the years ended December 31, 2010 and 2009.

#### Reimbursed Expenses

The Management Agent, an affiliate of one of the Partners, is reimbursed for a few expenses that are directly related to this property. Due to the nature and function of the Management Agent, some expenses are incurred for the property by the Management Agent. For example, the properties do not have access to credit cards in order to directly pay necessary items such as seminars and motels. These reimbursements qualify as eligible project expenses and do not duplicate expenses that are included in the management fee. The reimbursement is considered both reasonable and immaterial. The amounts due to the Management Agent related to reimbursed expenses are considered negligible as of December 31, 2010 and 2009, respectively.

#### NOTE H - CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS

The Partnership's sole asset is Falcon Ridge Apartments. The Partnership's operations are concentrated in the multifamily real estate market. In addition, the Partnership operates in a heavily regulated environment. The operations of the Partnership are subject to the administrative directives, rules, and regulations of federal, state, and local regulatory agencies. Such administrative directives, rules, and regulations are subject to change by federal and state agencies. Such changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

## **NOTE I - ACCRUED LIABILITIES**

The accrued liabilities on the balance sheet contain the following:

Accrued Payroll Expenses	\$ 1,121
Accrued Audit Fees	10,300
Total Accrued Liabilities	\$ 11,421

## NOTE J - SUBSEQUENT EVENTS

Subsequent events have been evaluated through September 26, 2011 which is the date the financial statements were available to be issued and there are no subsequent events requiring disclosure.

Falcon Ridge Limited Partnership
Supplemental Information Required by HUD
Year Ended December 31, 2010

## **Supplementary Information Required by HUD**

## Year Ending December 31, 2010

## 1. SCHEDULE OF RESERVE FOR REPLACEMENTS

Balance as of January 1, 2010	\$ 235,574
Total Monthly Deposit	0
Interest Earned on Reserve for Replacement Account	
(Net of Service Fees)	1,121
Approved Withdrawals	 26
Balance as of December 31, 2010	\$ 236,669

## 2. SCHEDULE OF OPERATING RESERVE

Balance as of January 1, 2010	\$ 200,640
Total Monthly Deposit	0
Interest Earned on Operating Reserve Account	
(Net of Service Fees)	139
Approved Withdrawals	0
Balance as of December 31, 2010	\$ 200,779

## 3. SCHEDULE OF CHANGES IN FIXED ASSETS

	Balance 1/1/2010	Additions	Deductions	Balance 12/31/2010
Land	\$ 106,160	\$ 0	\$ 0	\$ 106,160
Buildings	0	8,299,868	0	8,299,868
Site Improvements/Building Equipment	0	588,759	0	588,759
Furnishings	0	293,363	0	293,363
Construction in Progress	2,320,980	0	2,320,980	0
Totals	\$ 2,427,140	\$ 9,181,990	\$ 2,320,980	\$ 9,288,150
Accumulated Depreciation	\$ 0	\$ 44,378	\$ 0	\$ 44,378
Net Book Value	\$ 2,427,140			\$ 9,243,772

## Schedule of Additions to Fixed Assets:

	12/31/2010				
New Construction - Building	8,299,868				
Fencing, signs, pump house landscaping	588,759				
Appliances, furnishings, flooring, blinds	293,363				
Totals:	\$ 9,181,990				
Schedule of Deductions to Fixed Assets:					
	12/31/2010				

Reclassification of Construction in Progress to Assets	
Placed in Service	2,320,980
Totals:	\$ 2,320,980

## Computation of Surplus Cash, Distributions and Residual Receipts

## Year Ending December 31, 2010

		12/31/2010
Cash:		
	Cash	38,150
	Tenant subsidy due for period covered by financial statement	4,160
	Total Cash	\$ 42,310
<b>Current Obligations:</b>		
	Accrued Mortgage Interest Payable	15,810
	Accounts Payable - 30 Days	8,420
	Deficient Tax Insurance or MIP Escrow Deposits	834
	Accrued Expenses (not escrowed)	11,421
	Prepaid Revenue	8
	Tenant Security Deposits Liability	2,370
	Other Current Obligations	1,852,077
	Total Current Obligations	1,890,940
	Surplus Cash (Deficiency)	\$ (1,848,630)
<b>Required Deposit to</b>	Residual Receipts:	
- •	Surplus Cash	\$ 0

## Kenneth C. Boothe, P.C.

Certified Public Accountant

1001 East Farm Road 700 • Big Spring, Texas 79720 • (432) 263-1324 • FAX (432) 263-2124

## INDEPENDENT AUDITOR'S COMBINED REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS AND INTERNAL CONTROL OVER COMPLIANCE FOR HUD-ASSISTED PROGRAMS

To the Partners of Falcon Ridge Limited Partnership Hatch, New Mexico

We have audited the financial statements of Falcon Ridge Limited Partnership as of and for the year ended December 31, 2010, and have issued our report thereon dated September 26, 2011. We have also audited the Partnership's compliance with requirements applicable to major U.S. Department of Housing and Urban Development (HUD)-assisted programs and have issued our report thereon dated September 26, 2011.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the *Consolidated Audit Guide for Audits of HUD Programs* (the "Guide"), issued by the HUD Office of the Inspector General. Those standards and the Guide require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and about whether the Partnership complied with laws and regulations, noncompliance with which would be material to a major HUD-assisted program.

The management of Falcon Ridge Limited Partnership is responsible for establishing and maintaining effective internal control over financial reporting and internal control over compliance. In planning and performing our audit of the financial statements and compliance, we considered the Partnership's internal control over financial reporting and its internal control over compliance with requirements that could have a direct and material effect on a major HUD-assisted program as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements and on compliance, but not for the purpose of expressing an opinion on the effectiveness of the Partnership's internal control. Accordingly, we do not express an opinion on the effectiveness of the Partnership's internal control over financial reporting and internal control over compliance.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct (1) misstatements of the entity's financial statements, or (2) noncompliance with applicable requirements of a HUD-assisted program on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that (1) a material misstatement of the entity's financial statements or (2) material noncompliance with applicable requirements of a HUD-assisted program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over financial reporting and internal control over compliance was for the limited purpose described above and would not necessarily identify all deficiencies in internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control that we consider to be material weaknesses, as defined above. However, we identified certain deficiencies in internal control that we consider to be significant deficiencies as described in the accompanying Schedule of Findings and Responses as item <a href="Finding 2010-01 Completion of Audit Report">Finding 2010-01 Completion of Audit Report</a>. A significant deficiency is a deficiency or a combination of deficiencies in internal control that is less severe than a material weakness in internal control over financial reporting or a material weakness in internal control over compliance yet important enough to merit attention by those charged with governance.

Falcon Ridge Limited Partnership's responses to the significant deficiencies identified in our audit are described in the accompanying Schedule of Findings and Responses. We did not audit the responses, and accordingly, we express no opinion on the responses.

This report is intended solely for the information and use of the audit committee, management, others within the entity, and HUD and is not intended to be and should not be used by anyone other than these specified parties.

Kenneth C. Boothe, P.C.

Jens A Mosto, P.C.

## Kenneth C. Boothe, P.C.

Certified Public Accountant

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## INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH SPECIFIC REQUIREMENTS APPLICABLE TO MAJOR HUD PROGRAMS

To the Partners of Falcon Ridge Limited Partnership Hatch, New Mexico

We have audited Falcon Ridge Limited Partnership's compliance with the specific program requirements governing tenant application, eligibility, and recertification; units leased to extremely low-income families; tenant security deposits; management functions, fair housing and non-discrimination; unauthorized change of ownership/acquisition of liabilities; unauthorized transfer of beneficial interest; unauthorized loans of project funds; federal financial reports; cash receipts and disbursements; mortgage status; the replacement reserve; the residual receipts; distributions to owners; equity skimming; electronic submission verification; and excess income that are applicable to each of its major HUD-assisted programs for the year ended December 31, 2010. Compliance with those requirements is the responsibility of the Partnership's management. Our responsibility is to express an opinion on the Partnership's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the *Consolidated Audit Guide for Audits of HUD Programs* (the "Guide"), issued by the U.S. Department of Housing and Urban Development, Office of the Inspector General. Those standards and the Guide require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the requirements referred to above that could have a direct and material effect on a major HUD-assisted program occurred. An audit includes examining, on a test basis, evidence about the Partnership's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the Partnership's compliance with those requirements.

The results of our audit procedures disclosed no instances or other matters that are required to be reported under *Government Auditing Standards*.

In our opinion, Falcon Ridge Limited Partnership complied, in all material respects, with the requirements referred to above that are applicable to each of its major HUD-assisted programs for the year ended December 31, 2010.

This report is intended solely for the information and use of management, others within the entity, and the Department of Housing and Urban Development and is not intended to be and should not be used by anyone other than these specified parties.

Kenneth C. Boothe, P.C.

for Achoto, P.C.

## Kenneth C. Boothe, P.C.

Certified Public Accountant

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## INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH SPECIFIC REQUIREMENTS APPLICABLE TO FAIR HOUSING AND NON-DISCRIMINATION

To the Partners of Falcon Ridge Limited Partnership Hatch, New Mexico

We have applied procedures to test Falcon Ridge Limited Partnership's compliance with the Fair Housing and Non-Discrimination requirements applicable to its HUD-assisted programs for the year ended December 31, 2010.

Our procedures were limited to the applicable compliance requirement described by the *Consolidated Audit Guide for Audits of HUD Programs* (the "Guide") issued by the U.S. Department of Housing and Urban Development, Office of the Inspector General. Our procedures were substantially less in scope than an audit, the objective of which is the expression of an opinion on Falcon Ridge Limited Partnership's compliance with the Fair Housing and Non-Discrimination requirements. Accordingly, we do not express such an opinion.

The results of our tests disclosed no instances of noncompliance that are required to be reported herein under the Guide.

This report is intended solely for the information and use of the audit committee, management, others within the entity, and the U.S. Department of Housing and Urban Development and is not intended to be and should not be used by anyone other than these specified parties.

Kenneth C. Boothe, P.C.

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## Falcon Ridge Limited Partnership Schedule of Findings and Responses

## **December 31, 2010**

**Current Year Audit Findings: December 31, 2010** 

Matters reported for the year ended December 31, 2010:

**Condition:** The audit report was not completed and forwarded to the

New Mexico State auditor in a timely manner. The report

was delivered on October 7, 2011.

Criteria: As per SAO 2.2.2.9, A (4), the New Mexico State Audit

contract calls for this audit report to be delivered by May

1, 2011.

Cause: Rural Development did not provide the necessary loan

documentation needed to verify the loan balances, which were material to the financial statements; causing a delay

in the delivery of the report.

Effect: Violation of the State Auditor's Rule. Audited financial

information is not available for the management to use

and distribute as necessary.

**Recommendation:** The owners and management, along with the auditor,

must implement procedures and reviews that would facilitate in the production of a timely and materially

accurate audit.

Management Response: The owners and management will implement a review

process that will facilitate in the production of accurate

financial statements.

# Falcon Ridge Limited Partnership Auditor's Comments on Audit Resolution Matters Relating to HUD Programs December 31, 2010

Prior Year Audit Findings: December 31, 2009

None Noted

## Mortgagor's Certification

## December 31, 2010

We hereby certify that we have examined the accompanying financial statements and supplemental information of Falcon Ridge Limited Partnership as of December 31, 2010, and to the best of our knowledge and belief, the same are complete and accurate.

Date: <u>|0 -6 - ||</u>

Signatories:

Signed:

Thomas G. Hassel

Housing Authority of the City of Las Cruces

Auditee Information:

505-325-6515

September 26, 2011

Falcon Ridge Limited Partnership

Hatch

New Mexico

87937

Thomas G. Hassell

Housing Authority of the City of Las Cruces

## **Management Agent's Certification**

## December 31, 2010

We hereby certify that we have examined the accompanying financial statements and supplemental information of Falcon Ridge Limited Partnership as of December 31, 2010, and to the best of our knowledge and belief, the same are complete and accurate.

Signed:

\_\_\_ Date: <u>9-28-11</u>

Name: Bobby/Griffith

Title: CFO - Senior Executive

Management JL Gray Company Company:

Address: 1816 East Mojave St. Farmington, NM 87401

Federal I.D. Number: 85-0327246

## **Information on Auditor**

## December 31, 2010

## **Auditor's Transmittal Letter**

Audit Firm:

Kenneth C. Boothe, P.C.

State of Texas License No. 11767

State of New Mexico License No. 10015

Lead Auditor:

Kenneth C. Boothe

Certified Public Accountant

Audit Firm Address:

1001 East Farm Road 700 Big Spring, Texas 79720 Phone: 432-263-1324 Fax: 432-263-2124

Federal I.D. Number:

75-1607295

Auditor's Report Date:

September 26, 2011

Contacts:

kenneth@boothevassar.com

## Falcon Ridge Limited Partnership Exit Conference

## December 31, 2010

## **EXIT CONFERENCE**

An exit conference was held on October 6, 2011, which was attended by the following:

## **Housing Authority Administration**

Thomas Hassell Executive Director

Sharon Hansen Accountant

Kenneth C. Boothe, P.C.

Kenneth Boothe Owner

**Management Agent** 

Bobby Griffith Chief Financial Officer

## Preparation of Financial Statements

The financial statements presented in this report were compiled by the auditor Kenneth C. Boothe, P.C. However, the contents of the financial statements remain the responsibility of management.