NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

DECEMBER 31, 2019

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NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL OFFICIAL ROSTER DECEMBER 31, 2019

BOARD OF DIRECTORS

Ron Lethgo Chair Jim Fambro Vice Chair Lance Pyle Member **Shirley Ragin** Member Jay Block Member John Sweetser Member Shannon Reynolds Member Member **Greg Shaffer** Linda Cooke Member Kate Fletcher Member

Mark Cage Ex-Officio Member

ADMINISTRATION

Steve Kopelman Executive Director

Taylor Horst Risk Management Director

Leandro Cordova Finance Director

MEMBER COUNTIES

Luna

Bernalillo McKinley Catron Mora Chaves Otero Cibola Quay Colfax Roosevelt Curry San Miguel Sandoval De Baca Santa Fe Dona ana Sierra Eddy Grant Socorro Guadalupe Taos Harding Torrence Hidalgo Union Lincoln Valencia





INDEPENDENT AUDITOR'S REPORT

Board of Directors

New Mexico County Insurance Authority Multi-Line Pool
Santa Fe, New Mexico and
Brian S. Colón, Esq.

New Mexico State Auditor
Santa Fe, New Mexico

Report on Financial Statements

We have audited the accompanying financial statements of the business-type activities and each major fund of New Mexico County Insurance Authority Multi-Line Pool (the Pool), as of and for the year ended December 31, 2019, and the related notes to the financial statements, which collectively comprise the Pool's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and each major fund of the Pool, as of December 31, 2019, and the respective changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 5 through 8 and, the Notes to Ten Year Claims Development Information and the Ten Year Claims Development Information on pages 31 and 32 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Pool's basic financial statements. The Schedules of Revenue and Expenses - Budget and Actual, Schedule of Cash and Cash Equivalents Reconciliation from Bank to Financial Statements and the Schedule of Cash Collateral are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Schedules of Revenue and Expenses - Budget and Actual and the Schedule of Cash and Cash Equivalents Reconciliation from Bank to Financial Statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Revenue and Expenses - Budget and Actual and the Schedule of Cash and Cash Equivalents Reconciliation from Bank to Financial Statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated May 29, 2020, on our consideration of the Pool's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standard's* in considering the Pool's internal control over financial reporting and compliance.

MORTON ACCOUNTING SERVICES, LLC

Montan Accounting Services, SfC Santa Fe, New Mexico

May 29, 2020

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2019

As management of the New Mexico County Insurance Authority: Multi-Line Pool (the Pool), we offer readers of the Pool's financial statements this narrative overview and analysis of the financial activities of the Pool for the fiscal year ended December 31, 2019.

Overview of the Financial Statements

The Pool is a self-insurance pool for New Mexico counties created pursuant to joint powers agreements. The Pool is composed of two separate county self-insurance pools: the Multi-Line Program and the Law Enforcement Program (the Programs). Both programs had 29 member counties as of December 31, 2019. Members pay annual contributions to the Programs. The other source of income is investments. The Programs then pay all administrative, claims and reinsurance costs. The Programs' basic financial statements are composed of three components: 1) government-wide financial statements, 2) separate pool financial statements, and 3) notes to the financial statements.

Condensed Comparative Data

,	2019	2018
Total Assets (Cash, Investments, Receivables, Due from New Mexico Association of Counties, and Prepaid Expenses) Total Liabilities (Accounts Payable, Claims and Claim	\$ 61,855,817	\$ 53,904,852
Adjustment Expenses)	32,081,222	31,050,003
Total Pool Net Position	\$ 29,774,595	\$ 22,854,849
Revenues:		
Member Contributions	\$ 27,099,966	\$ 26,823,758
Investment and Other Income	2,723,775	410,533
Total Revenues	29,823,741	27,234,291
Expenses		
Claims and Claim Adjustment Expenses	15,302,512	9,178,580
Reinsurance Premiums	3,827,099	4,493,039
General, Administrative & Brokerage	3,774,384	3,728,680
Total Expenses	22,903,995	17,400,299
Excess (Deficiency) of Revenues Over Expenses	6,919,746	9,833,992

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2019

Condensed Comparative Data (Continue)

	 2019	 2018
Pool Net Position Held for Member Benefits - Beginning of Year	22,854,849	13,020,857
Pool Net Position Held for Member Benefits - End of Year	\$ 29,774,595	\$ 22,854,849

Financial Highlights

- 1. Multi-Line Program assets increased by \$3,356,877, and net position increased by \$2,477,827.
- 2. Law Enforcement Program assets increased by \$4,594,088 and net position increased by \$4,441,919.

Underwriting Results

Contributions to the Multi-Line Program decreased from \$11,455,006 in 2018 to \$11,027,644 in 2019. Law Enforcement Program contributions increased from \$15,368,752 in 2018 to \$16,072,322 in 2019. Individual counties' contributions to the Multi-Line and Law Enforcement Programs are based on each county's loss experience and risk exposure.

The Pools' pricing and budgeting approach includes investment income and interest income. Adding in investment and interest income, the Pools had an increase in net position of \$6,919,746 (a \$2,477,827 increase for Multi-Line and a \$4,441,919 increase for Law Enforcement).

Reinsurance Premiums

Reinsurance expenses for the Multi-Line Program increased by \$236,035 from \$1,508,189 in 2018 to \$1,744,224 in 2019. Reinsurance expenses for the Law Enforcement Program decreased by \$901,975, from \$2,984,850 in 2018 to \$2,082,875 in 2019. The Multi-Line Program's reinsurance expenses increased due to increases in exposure across the pool. The Law Enforcement Program's reinsurance expenses decreased due to the fact that the Pool is taking on more risk internally, and our reinsurer, Munich Re, reduced coverage for claims alleging whole or partial inadequate medical or mental health treatment.

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2019

Investments

As of December 31, 2019, cash balances increased \$146,706 for Multi-Line and \$1,914,366 for Law Enforcement and investments increased \$4,635,885 and \$3,300,366 respectively. Due to market conditions and cash flow needs, investments were made by laddering short term government bonds and notes and brokered certificates of deposit. This allowed the Pools to keep less in cash and cash equivalents for claim payments due to the liquidity of the funds within these instruments. Overall portfolio duration is kept short due to market conditions and the unpredictability of claim payments. The Pools have two independent investment advisors that are consulted regularly on the changing market and the best strategies to invest Pool funds for maximum return and liquidity. There was an increase of \$101,399 in the Multi-Line Pool's equity with County Reinsurance Limited, the reinsurance carrier for property coverage.

Property, Plant and Equipment

The Pool had no purchases or disposals of property, plant and equipment during 2019.

Long-term Debt

The Pool had no long-term debt during 2019.

Change in Net Position

For the year ended December 31, 2019, the Multi-Line Program's net position increased by \$2,477,827. The Law Enforcement Program's net position increased by \$4,441,919. The change in net position for the Multi-Line Program included an operating profit of \$1,231,406 and investment and interest income of \$1,246,421. The change in net position for the Law Enforcement Program included an operating profit of \$2,974,759 and investment income of \$1,467,160.

Net Position

The Pool had a combined net position of \$29,774,595 at the close of its most recent fiscal year. The Multi-Line Program net position increased from \$12,542,024 to \$15,019,851 and the Law Enforcement Program net position increased from \$10,312,825 to \$14,754,744.

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL MANAGEMENT'S DISCUSSION AND ANALYSIS DECEMBER 31, 2019

Budget

There were no budget overages in the Multi-Line or Law Enforcement Pools for 2019.

Pool Trends and Conditions

The Multi-Line Pool claims experience is slowly beginning to trend in a positive direction. Loss prevention efforts focusing on employment practices and auto collisions are having an impact on the frequency and severity of claims. The in-house legal bureau is making an impact by consulting with counties prior to employment actions and in defending claims that were heretofore not cost effective to fight. Member deductibles and the Pool Self Insured Retention both remained at the same levels in 2019 that existed previously.

The Law Enforcement Pool claims experience also appears to be trending in the right direction. However it should be noted that this pool historically has the most volatile experience in claims costs of all three pools, and financial changes can occur quickly. We believe the current downward trend in claims costs is the result of continued significant and consistent loss prevention efforts in member detention centers. Loss prevention efforts are also being focused on law enforcement agencies to mitigate the variety of risks that exist with member sheriff offices.

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL STATEMENT OF NET POSITION - ENTERPRISE FUNDS DECEMBER 31, 2019

ASSETS

		Law	
	Multi-Line	Enforcement	
	Program	Program	Total
CURRENT ASSETS			
Cash and Cash Equivalents	\$ 2,001,473	\$ 3,831,805	\$ 5,833,278
Investments in the Local Government			, , ,
Investment Pool	422	606	1,028
Investments	21,525,841	30,419,514	51,945,355
Accounts Receivable - Subrogation, Deductibles	226,740	188,567	415,307
Accounts Receivable - Contributions	76,531	389,764	466,295
Due from New Mexico Association of Counties,			
Current Portion	2,222,515	-	2,222,515
Prepaids	533,143	-	533,143
TOTAL CURRENT ASSETS	26,586,665	34,830,256	61,416,921
NONCURRENT ASSETS			
Investment in County Reinsurance Limited	438,896	<u> </u>	438,896
TOTAL NONCURRENT ASSETS	438,896	<u> </u>	438,896
TOTAL ASSETS	\$ 27,025,561	\$ 34,830,256	\$ 61,855,817
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NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL STATEMENT OF NET POSITION - ENTERPRISE FUNDS DECEMBER 31, 2019

LIABILITIES AND POOL NET POSITION

	Multi-Line Program	Law Enforcement Program	Total
CURRENT LIABILITIES			
Accounts Payable	\$ 240,307	\$ 201,229	\$ 441,536
Claims and Claim Adjustment Expenses	4,108,959	6,738,353	10,847,312
TOTAL CURRENT LIABILITIES	4,349,266	6,939,582	11,288,848
LONG-TERM LIABILITIES			
Claims and Claim Adjustment Expenses	7,656,444	13,135,930	20,792,374
TOTAL LONG-TERM LIABILITIES	7,656,444	13,135,930	20,792,374
TOTAL LIABILITIES	12,005,710	20,075,512	32,081,222
POOL NET POSITION HELD FOR MEMBERS' BEN	EFITS		
Unrestricted	15,019,851	14,754,744	29,774,595
TOTAL POOL NET POSITION HELD FOR MEMBERS' BENEFITS	15,019,851	14,754,744	29,774,595
TOTAL LIABILITIES AND POOL NET POSITION	\$ 27,025,561	\$ 34,830,256	\$ 61,855,817

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION – ENTERPRISE FUNDS YEAR ENDED DECEMBER 31, 2019

	Law				
	Multi-Line				
	Program	Program	Total		
OPERATING REVENUE					
Member Contributions	\$ 11,027,644	\$ 16,072,322	\$ 27,099,966		
Other Operating Income	-	10,194	10,194		
TOTAL OPERATING REVENUE	11,027,644	16,082,516	27,110,160		
OPERATING EXPENSES					
Claims and Claim Adjustment Expenses	6,276,913	9,025,599	15,302,512		
Reinsurance Premiums	1,744,224	2,082,875	3,827,099		
Brokerage Fees (Insurance)	85,000	45,000	130,000		
General and Administrative	1,690,101	1,954,283	3,644,384		
TOTAL OPERATING EXPENSES	9,796,238	13,107,757	22,903,995		
OPERATING INCOME (LOSS)	1,231,406	2,974,759	4,206,165		
NON-OPERATING REVENUES					
Investment Income	1,031,411	1,467,160	2,498,571		
Interest Income on Notes Receivable	113,611	-	113,611		
Interest in Change in Net Position of County					
Reinsurance Limited	101,399		101,399		
TOTAL NON-OPERATING REVENUE	1,246,421	1,467,160	2,713,581		
CHANGE IN NET POSITION	2,477,827	4,441,919	6,919,746		
Pool Net Position - Beginning of Year	12,542,024	10,312,825	22,854,849		
5 5					
POOL NET POSITION HELD FOR MEMBERS'					
BENEFITS - END OF YEAR	\$ 15,019,851	\$ 14,754,744	\$ 29,774,595		

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL STATEMENT OF CASH FLOWS - ENTERPRISE FUNDS YEAR ENDED DECEMBER 31, 2019

				Law		
			nforcement			
		Program		Program		Total
CASH FLOWS FROM OPERATING ACTIVITIES						
Cash Received from Members	\$	12,563,036	\$	16,692,844	\$	29,255,880
Cash Received from Others		-		10,194		10,194
Cash Paid to Vendors		(1,778,800)		(1,934,722)		(3,713,522)
Cash Paid on Claims and Claim Adjustment Expenses		(5,408,500)		(8,892,991)		(14,301,491)
Cash Paid for Insurance Brokerage Fees		(85,000)		(45,000)		(130,000)
Cash Paid for Reinsurance		(1,744,224)		(2,082,875)		(3,827,099)
NET CASH PROVIDED FROM OPERATING						
ACTIVITIES		3,546,512		3,747,450		7,293,962
CASH FLOWS FROM INVESTING ACTIVITIES						
Investment Income Received		1,132,810		1,467,160		2,599,970
Interest Income on Notes Receivable Received		113,611		-		113,611
Repayments Received on Notes Receivable		91,067		-		91,067
Purchase of Investments		(5,015,076)		(4,991,953)		(10,007,029)
Proceeds from Sale or Maturity of Investments		277,782		1,691,709		1,969,491
NET CASH USED FOR INVESTING ACTIVITIES					•	
ACTIVITIES		(3,399,806)		(1,833,084)		(5,232,890)
NET INCREASE (DECREASE) IN CASH						
AND CASH EQUIVALENTS		146,706		1,914,366		2,061,072
Cash and Cash Equivalents - Beginning of Year		1,854,767		1,917,439		3,772,206
CASH AND CASH EQUIVALENTS -						
END OF YEAR	\$	2,001,473	\$	3,831,805	\$	5,833,278
RECONCILIATION OF OPERATING INCOME (LOSS) TO						
NET CASH PROVIDED BY OPERATING ACTIVITIES						
Operating Income (Loss)	\$	1,231,406	\$	2,974,759	\$	4,206,165
Changes in Assets and Liabilities:						
Accounts Receivable		1,535,392		620,522		2,155,914
Prepaids		(99,336)		-		(99,336)
Accounts Payable		10,637		19,561		30,198
Claims and Claim Adjustment Expenses		868,413		132,608		1,001,021
NET CASH PROVIDED BY OPERATING						
ACTIVITIES	<u>\$</u>	3,546,512	\$	3,747,450	\$	7,293,962
NONCASH INVESTING ACTIVITIES						
Unrealized Gains on Investments	\$	437,374	\$	608,138	\$	1,045,512
Increase in County Reinsurance Limited	\$	101,399	\$	-	\$	101,399

See auditor's report and accompanying notes to financial statements

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The New Mexico County Insurance Authority: Multi-Line Pool (the Pool) was formed January 1, 1989, pursuant to the New Mexico Joint Powers Agreement Act (11-1-1 NMSA 1978), as amended. The Pool operates two self-insurance pools: a Multi-Line Program and a Law Enforcement Program (collectively referred to as the Programs). As a self-insurance fund under Section 3-62-2 NMSA 1978, the Pool is not considered to be in the insurance business and, as such, is not subject to New Mexico laws regulating insurance operations.

The Law Enforcement Program was formed August 1, 1995, by the Pool as a self-insurance program for law enforcement employees, detention officers and sheriff reserve officers. Members of the Law Enforcement Program include various counties within the State of New Mexico.

Membership in the Programs is voluntary and members may withdraw at the end of any fiscal year upon sixty days' written notice to the Pool's Board of Directors. Members may be expelled for failure to make timely contributions to the Pool, or failure to institute loss reduction and prevention procedures. Upon withdrawal or expulsion, a member is not entitled to reimbursement of contributions made to the Pool, and continues to be obligated to make payment for obligations that arose prior to withdrawal.

Members agree to contribute amounts determined by the Pool's Board of Directors to be necessary to protect the solvency of the Pool after considering investment income. The Pool is responsible for paying all claims and for administering the funds.

No entities were noted that should be considered component units of the Pool. No entities were specifically excluded, as none were noted as meeting any of the criteria for inclusion set forth by Governmental Accounting Standards Board (GASB) Statements 39 and 61. The Pool has no component units.

Use of Estimates in Preparing Financial Statements. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Basis of Accounting. The Pool uses fund accounting. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain government functions or activities. A fund is a separate accounting entity with a self-balancing set of accounts.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

All operations of the Pool are accounted for as proprietary funds. Proprietary funds are used to account for activities similar to those found in the private sector, where the determination of net income is necessary or useful to sound financial administration. Goods or services from such activities are provided to outside parties. The only proprietary fund types the Pool has are enterprise funds. Enterprise funds are required to account for operations for which a fee is charged to external users for goods and services, and the activity is financed with debt that is: a) solely secured by a pledge of the net revenues; b) has third party requirements that the cost of providing services, including capital costs, be recovered with fees and charges, or c) has a pricing policy designed for the fees and charges to recover similar costs. The Multi-Line Program and Law Enforcement Program are considered major enterprise funds.

Cash and Cash Equivalents. For purposes of the statement of cash flows, cash and cash equivalents include demand and money market accounts. Cash in bank accounts is insured up to \$250,000 per bank by the Federal Deposit Insurance Corporation (FDIC). The Pool has all cash and cash equivalents secured by pledges of qualifying securities held by the depository. Cash held by First American Financial Advisors with Fidelity and Hauger/Salmon/Salmon of Wells Fargo Advisors is insured by the Securities Protection Investors Corporation up to \$500,000 per institution. This coverage does not protect against losses from any change in the market values of securities.

Investments. The Pool reports certain investments at fair value in the statement of net position and recognizes the corresponding change in the fair value of investments in the year in which the change occurred. Fair value is based on the quoted market value at year-end. Investment transactions are recorded on the trade date. Dividends are recognized as income when declared. In accordance with the Pools' investment policy, allowable investments include securities of the United States government and certain state and local governments; securities guaranteed by the United States Government; certain corporate bonds; certificates of deposit; mutual funds; exchange traded products and the New Mexico Office of the State Treasurer State Investment Pool (State Investment Pool).

Participation in the State Local Government Investment Pool is not required and the State Investment Pool is not registered with the SEC. Also, the State Treasurer is authorized to invest the short-term investment funds, with the advice and consent of the State Board of Finance, in accordance with Sections 6-10-10 I through 610-10 P and Sections 6-10-10.1 A and E, NMSA 1978.

The State Investment Pool does not have unit shares, and all interest earned is distributed by the State Treasurer to contributing entities in amounts directly proportionate to the respective amounts deposited in the fund and the length of time the fund amounts were invested.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investment in County Reinsurance, Limited. County Reinsurance Limited (CRL) is a member-owned reinsurance company, consisting of 28 members at December 31, 2019. The Pool accounts for its investment in CRL on the equity method of accounting. The initial capital contribution of \$172,079 to obtain membership in CRL was accounted for at cost, and annually the carrying amount of the investment is adjusted to reflect the Pool's proportionate share in CRL's earnings or losses. These annual adjustments are reflected in the statement of revenues, expenses, and changes in net position as interest in change in net position of County Reinsurance Limited, and totaled \$101,399 during the year ended December 31, 2019. Additional contributions may be required from the Pool and other members as determined by CRL. During the year ended December 31, 2019, there were no additional contributions requested from the Pool by CRL. Upon withdrawal from CRL, the Pool may request repayment of the original contribution plus the Pool's proportionate earnings in CRL accumulated during membership.

Accounting Method. The Pool's books are maintained on the accrual basis of accounting using the economic resources measurement focus. Billings for contributions are recognized as revenue in the period of the insurance coverage.

Operating Revenues. Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with a proprietary fund's principal ongoing operations. The principal ongoing operations of the Pool is risk financing and, accordingly, premiums paid by participants and members for risk and benefits coverage are classified as operating revenues. Other income, including investment income, is outside of the Pool's principal ongoing operations and, therefore, is classified as non-operating income. The principal operating expenses of the Pool include the cost of claims and adjustment, as well as reinsurance premiums and general and administrative expenses. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Participant Premiums. Participant premiums for insurance coverage are recognized as revenue on a pro rata basis over the contract period (coincides with fiscal year).

Reinsurance Premiums. Reinsurance premiums for risk coverage are recognized as an expense on a pro rata basis over the contract period (coincides with the fiscal year). Premium adjustments for retrospectively adjusted reinsurance policies are estimated and recorded as revenue or expense over the period of policy coverage.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Claims and Claim Adjustment Expenses. Insurance losses and related loss adjustment expenses are charged to operations as incurred. The reserves for losses and loss adjustment expenses are determined based upon case-basis evaluations and actuarial projections, and include a provision for claims incurred but not reported. The actuarial projections of ultimate losses on reported claims and the estimate of claims incurred but not reported are based on a composite of the Pool's experience and benefits, as well as property and casualty insurance industry data, which supplements the Pool's limited historical experience and includes the effects of inflation and other factors. Losses are reported net of estimated amounts recoverable from reinsurance, salvage and subrogations, and the deductible portion of claims. Adjustments to the probable ultimate liability for losses and loss adjustment expenses are made continually, based on subsequent developments and experience, and are included in operating income.

Exemption from Income Taxes. The Pool has not requested a ruling from the Internal Revenue Service regarding its tax status. Management of the Pool considers the organization exempt from income taxes under Section 115 of the Internal Revenue Code. Accordingly, no liability for income taxes is included in the accompanying financial statements.

Credit Risk. The Pool transacts the majority of its business with its members. Credit losses relating to member receivables have been within management's expectations and there is no allowance for doubtful accounts. Generally, collateral is not required on receivables.

Budget. In accordance with by-laws, the Pool prepares the budget that is controlled at the Pool level. The level of budgetary control is at the total fund level. Amendments affecting the overall Pool must be approved by the Board and members. The budget is adopted on a special purpose framework. GAAP differences in budgeted amounts arise from non-budgeted depreciation expense on capital assets, when applicable. There were no differences between GAAP and this budgetary basis for the current fiscal year. The Pool budgets claims and claim adjustment expenses based on actuarial estimates. Overages on this specific line item are only considered deficiencies if the cash and investment balances within the Pool cannot support the overage.

Unrestricted Net Position. Net position is restricted to the extent external constraints place restrictions on the use of the net position, such as restrictions by contributors or laws and regulations. Usage of the Pool's net position was not externally restricted at December 31, 2019 and, accordingly, the net position is reported as unrestricted.

NOTE 2 - CASH AND INVESTMENTS

The Pool deposits its funds with various financial institutions. New Mexico statutes provide that deposits of public monies in financial institutions must be secured by pledged collateral in an aggregate value equal to one-half of the amount of the public monies deposited after deducting the amount of Federal Deposit Insurance Corporation insurance coverage for each financial institution. The Pool does not engage in any securities lending arrangements or derivatives.

Investments consisted of the following at December 31, 2019:

MULTI-LINE PROGRAM:		Maturity	Moody		Market	Estimated	
Investment	Rate	Date	Rating	Cost	Gain (Loss)	Fair Value	
MUTUAL FUNDS:							
DODGE & COX INCOME FD	3.04%	N/A	N/A	\$ 1,712,850	\$ 35,744	\$ 1,748,594	
METROPOLITAN WEST FDS	2.80%	N/A	N/A	1,669,847	16,084	1,685,931	
DOUBLELINE FDS TOTAL RETURN	3.65%	N/A	N/A	1,668,060	(51,972)	1,616,088	
FIDELITY FUNDS	1.62%	N/A	N/A	1,256,612	-	1,256,612	
DELAWARE LTD TERM DIVERS INC	2.98%	N/A	N/A	1,037,764	(41,209)	996,555	
AMG MANAGERS DBL CORE BOND	3.53%	N/A	N/A	900,000	20,650	920,650	
FEDERATED INC TRUST SH BEN INT	2.25%	N/A	N/A	893,320	(31,144)	862,176	
FEDERATED TOTAL RET BOND	3.39%	N/A	N/A	834,211	(11,104)	823,107	
LOOMIS SAYLES LTD TERM GOV	2.30%	N/A	N/A	430,964	(22,584)	408,380	
PIMCO LOW DURATION FUND CL P	3.28%	N/A	N/A	388,511	(19,146)	369,365	
VANGUARD FIXED INC SHORT TERM	2.93%	N/A	N/A	299,672	275	299,947	
PGIM SHORT TERM CORP BOND Z	2.84%	N/A	N/A	270,737	(8,117)	262,620	
LOOMIS SAYLES LTD TERM GOV	2.30%	N/A	N/A	239,677	(6,415)	233,262	
THOMPSON IM FDS INC BOND FUND	3.48%	N/A	N/A	183,607	(5,916)	177,691	
VANGUARD S/T BOND	2.84%	N/A	N/A	170,420	(254)	170,166	
DELAWARE DIVERSIFIED FLOATING	5.36%	N/A	N/A	149,618	1,474	151,092	
TOTAL MUTUAL FUNDS				12,105,870	(123,634)	11,982,236	

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

MULTI-LINE PROGRAM (CONTINUED):		Maturity	Moody		Market	Estimated
Investment	Rate	Date	Rating	Cost	Gain (Loss)	Fair Value
GOVERMENT BONDS:						
US TREASURY	N/A	1/02/2020	AAA	1,691,081	8,919	1,700,000
US TREASURY	2.25%	3/31/2020	AAA	1,147,195	4,415	1,151,610
US TREASURY	3.61%	2/15/2020	AAA	650,879	623	651,502
US TREASURY	3.47%	5/15/2020	AAA	501,993	1,342	503,335
US TREASURY	2.61%	7/31/2020	AAA	500,619	2,206	502,825
US TREASURY	1.99%	1/31/2020	AAA	497,676	2,454	500,130
FEDERAL HOME LOAN BANK	1.74%	6/12/2020	AAA	360,237	(136)	360,101
FEDERAL HOME LOAN MTG CORP	1.62%	6/29/2020	AAA	249,368	604	249,972
FEDERAL HOME LOAN MTG CORP	1.62%	9/29/2020	AAA	100,018	(25)	99,993
US TREASURY	N/A	2/06/2020	AAA	99,299	556	99,855
FEDERAL HOME LOAN BANK	2.12%	2/11/2020	AAA	80,044	(3)	80,041
FEDERAL HOME LOAN BANK	2.49%	4/23/2020	AAA	72,134	58	72,192
TOTAL GOVERNMENT BONDS				5,950,543	21,013	5,971,556
GOVT. ASSET BACKED SECURITIES:						
GNMA II	4.93%	2/20/2038	N/A	95,414	(23,218)	72,196
GNMA II	4.51%	3/20/2038	N/A	77,616	(22,940)	54,676
GNMA II	4.52%	2/20/2039	N/A	70,483	(19,790)	50,693
GNMA	4.95%	3/15/2032	N/A	113,643	(73,741)	39,902
GNMA II	5.24%	5/20/2036	N/A	54,004	(15,165)	38,839
GNMA II	5.31%	3/20/2037	N/A	51,169	(18,823)	32,346
GNMA II	5.25%	8/20/2033	N/A	36,879	(17,023)	19,856
GNMA	5.05%	10/15/2033	N/A	16,586	(7,392)	9,194
GNMA II	5.39%	6/20/2031	N/A	8,179	(5,953)	2,226
TOTAL GOVT. ASSET BACKED SECURITIES				523,973	(204,045)	319,928
EXCHANGE-TRADED FUNDS (ETF)						
VANGUARD MALVERN FDS	1.95%	N/A	N/A	263,327	(3,818)	259,509
TOTAL EXCHANGE TRADED FUNDS				263,327	(3,818)	259,509
CERTIFICATES OF DEPOSIT						
CERTIFICATES OF DEPOSIT	2.27%	N/A	N/A	2,970,037	22,575	2,992,612
TOTAL MULTI-LINE PROGRAM INVESTMEN	NTS			\$ 21,813,750	\$ (287,909)	\$ 21,525,841

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

LAW ENFORCEMENT PROGRAM:		Maturity	Moody		Market	Estimated
Investment	Rate	Date	Rating	Cost	Gain (Loss)	Fair Value
MUTUAL FUNDS:						
DELAWARE DIVERSIFIED FLOATING RATE	5.28%	N/A	N/A	\$ 2,490,375	\$ 30,280	\$ 2,520,655
FEDERATED TOTAL RETURN BOND	2.50%	N/A	N/A	2,418,633	(38,540)	2,380,093
DELAWARE LTD TERM DIVERS INC FD	2.87%	N/A	N/A	1,670,931	(68,168)	1,602,763
DOUBLELINE FDS TOTAL RETURN	3.65%	N/A	N/A	1,619,319	(49,333)	1,569,986
FIDELITY FUNDS	1.62%	N/A	N/A	1,541,321	-	1,541,321
METROPOLITAN WEST FDS	2.80%	N/A	N/A	1,325,221	15,722	1,340,943
FEDERATED GOVT INC TRUST	3.42%	N/A	N/A	1,299,153	(40,785)	1,258,368
FPA NEW INCOME INC	2.63%	N/A	N/A	799,180	(16,311)	782,869
DODGE & COX INCOME FD	3.04%	N/A	N/A	765,012	15,400	780,412
THOMPSON IM FDS INC BOND FD	3.48%	N/A	N/A	612,256	(18,717)	593,539
VANGUARD FIXED INCOME SHORT TERM	2.93%	N/A	N/A	584,548	(106)	584,442
FIDELITY ADVISOR FLOATING RATE	4.61%	N/A	N/A	540,790	(29,436)	511,354
VANGUARD FUNDS S/T BOND	2.24%	N/A	N/A	284,032	(423)	283,609
LOOMIS SAYLES LIMITED	2.30%	N/A	N/A	102,999	(2,151)	100,848
AMG MANAGERS DOUBLE CORE BOND	3.81%	N/A	N/A	100,000	2,294	102,294
TOTAL MUTUAL FUNDS				16,153,770	(200,274)	15,953,496
GOVERMENT BONDS:						
US TREASURY	2.00%	1/31/2020	AAA	2,945,622	5,145	2,950,767
US TREASURY	2.25%	3/31/2020	AAA	1,445,770	6,260	1,452,030
US TREASURY	1.99%	7/31/2020	AAA	1,000,539	1,520	1,002,059
US TREASURY	1.87%	6/30/2020	AAA	999,727	1,483	1,001,210
FEDERAL HOME LOAN BANK	2.12%	2/11/2020	AAA	946,247	4,247	950,494
US TREASURY	1.50%	8/15/2020	AAA	597,867	1,653	599,520
US TREASURY	2.49%	5/31/2020	AAA	500,247	1,468	501,715
US TREASURY	2.36%	4/30/2020	AAA	499,922	1,288	501,210
FEDERAL HOME LOAN BANK	2.36%	4/22/2020	AAA	499,942	1,138	501,080
US TREASURY	1.37%	3/31/2020	AAA	493,984	5,681	499,665
US TREASURY	3.47%	5/15/2020	AAA	250,997	671	251,668
FEDERAL HOME LOAN BANK	2.49%	3/18/2020	AAA	250,054	386	250,440
US TREASURY	3.61%	2/15/2020	AAA	200,297	165	200,462
TOTAL GOVERNMENT BONDS				10,631,215	31,105	10,662,320
CONT. ACCET DACKED CECUPITES						
GOVT. ASSET BACKED SECURITIES:	4.540/	0 /20 /2025	.	110715	(27.626)	442.400
GNMA II	4.51%	8/20/2035	N/A	149,745	(37,636)	112,109
GNMA II	4.51%	7/20/2035	N/A	118,525	(24,263)	94,262
GNMA II	5.24%	5/20/2036	N/A	27,006	(7,586)	19,420
GNMA II	5.31%	3/20/2037	N/A	25,588	(9,415)	16,173
GNMA II	4.89%	6/20/2033	N/A	40,512	(25,050)	15,462
TOTAL GOVT. ASSET BACKED SECURITIES				361,376	(103,950)	257,426

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

LAW ENFORCEMENT (CONTINUED):		Maturity	Moody		Market	Estimated
Investment	Rate	Date	Rating	Cost	Gain (Loss)	Fair Value
EXCHANGE-TRADED FUNDS (ETF)						
VANGUARD MALVERN FDS	1.95%	N/A	N/A	299,376	(3,844)	295,532
TOTAL EXCHANGE TRADED FUNDS				299,376	(3,844)	295,532
CERTIFICATES OF DEPOSIT						
CERTIFICATES OF DEPOSIT	2.65%	N/A	N/A	3,212,019	38,721	3,250,740
TOTAL LAW ENFORCEMENT PROGRAM	INVESTMEN	NTS		\$ 30,657,756	\$ (238,242)	\$ 30,419,514
Investment income is summarized as	follows fo	or the year	ended Dece	ember 31, 20	19:	
Multi-Line Program:						
Interest Income					\$	593,351
Gain on Sale of Investments						686
Unrealized Gain						437,374
Total Investment Income					\$	1,031,411
Law Enforcement Program:						
Interest Income					\$	871,792
Loss on Sale of Investments					r	(12,770)
Unrealized Gain						608,138
Total Investment Income					\$	1,467,160
Total investment income					Ψ	1,701,100

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

As of December 31, 2019, the Pool's cash and cash equivalents and investments were as follows:

Investment Type	Cost		Estimated Fair Value	
Multi-Line Program				
Cash and Cash Equivalents:				
Checking and Money Market	\$	2,001,473	\$ 2,001,473	
Total	\$	2,001,473	\$ 2,001,473	
Investment in the State General Fund Investment Pool	\$	422	\$ 422	
Total	\$	422	\$ 422	
Investments:				
Exchange Traded Funds	\$	263,327	\$ 259,509	
Government Bonds		5,950,543	5,971,556	
Government Asset-Backed Securities		523,973	319,928	
Certificate of Deposits		2,970,037	2,992,612	
Mutual Funds		12,105,870	11,982,236	
Total	\$	21,813,750	\$ 21,525,841	
Law Enforcement Program				
Cash and Cash Equivalents:				
Checking and Money Market	\$	3,831,805	\$ 3,831,805	
Total	\$	3,831,805	\$ 3,831,805	
Investment in the State General Fund Investment Pool	\$	606	\$ 606	
Total	\$	606	\$ 606	
Investments:				
Exchange Traded Funds	\$	299,376	\$ 295,532	
Government Bonds		10,631,215	10,662,320	
Government Asset-Backed Securities		361,376	257,426	
Certificate of Deposits		3,212,019	3,250,740	
Mutual Funds		16,153,770	15,953,496	
Total	\$	30,657,756	\$ 30,419,514	

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

Investment Type	Cost			Fair Value		
Both Programs Cash and Cash Equivalents:						
Checking and Money Market	\$	5,833,278	\$	5,833,278		
Total	\$	5,833,278	\$	5,833,278		
Investment in the State General Fund Investment Pool Total	\$	1,028 1,028	\$	1,028 1,028		
Investments:						
Exchange Traded Funds	\$	562,703	\$	555,041		
Government Bonds		16,581,758		16,633,876		
Government Asset-Backed Securities		885,349		577,354		
Certificate of Deposits		6,182,056		6,243,352		
Mutual Funds		28,259,640		27,935,732		
Total	\$	52,471,506	\$	51,945,355		

Custodial Credit Risks. Custodial credit risk is the risk that, in the event of a bank failure, the Pool's deposits may not be returned to it. As of December 31, 2019, none of the Pool's deposits were exposed to custodial credit risk; the total of demand deposits was covered by FDIC or by collateral held by the Pool's agent in the Pool's name.

Interest Rate Risk. The Pool does not have an investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Credit Risk.

The Pool's investment policy states that investments are limited to the following:

Government Bonds. Bonds or negotiable securities of the United States, the state or any municipality or school district which has a taxable valuation of real property for the last preceding year of at least one million dollars and has not defaulted in the payment of any interest or sinking fund obligation or failed to meet any bonds at maturity at any time within five years last preceding. Such investments shall have aggregate durations or maturities of no more than five years.

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

Credit Risk (Continued).

Government Securities. Securities issued by the United States government or by its agencies or instrumentalities and that are either direct obligations of the United States, the Federal Home Loan Mortgage Association, the Federal National Mortgage Association, the Federal Farm Credit Bank or the Student Loan Marketing Association, or are backed by the full faith and credit of the United States government. Such investments shall have aggregate durations or maturities of no more than five years.

Corporate Bonds. The Pool is no longer purchasing corporate bonds. Such investments currently held by the Pool will be sold if management believes that the sale will be beneficial. Otherwise, investments in corporate bonds will be held until maturity.

Certificates of Deposit. In New Mexico Financial Institutions, limited to the current FDIC or NCUSIF limit per financial institution or bank, unless collateralization requirements are met. Federally insured obligations, including brokered certificates of deposit, certificates of deposit account registry service and federally insured cash accounts outside of New Mexico financial institutions shall be eligible as long as the FDIC or NCUSIF insures the instrument from the date the investment is made until the date of maturity. Furthermore, returns on such deposits determined by investment returns linked to the stock markets, commodities markets or other non-interest rate markets or any index or basket thereof, shall not be eligible for investment under this Policy. No commission, mark-up or other remuneration shall be paid for the purchase of any asset in this section.

Exchange-traded Funds (ETFs). The majority of ETFs are typically structured as registered unit investments trusts (UITs) or open-end investment companies (commonly referred to as "funds") whose shares represent an interest in a portfolio of securities that track an underlying benchmark or index. These products are the most common type of ETF, and typically hold a basket of equity or fixed income securities constructed to track an index.

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

Credit Risk (Continued).

Mutual Funds. Shares of a diversified investment company registered pursuant to the federal Investment Company Act of 1940 that invests in fixed-income securities or debt instruments that are listed in a nationally recognized, broad-market, fixed-income-securities market index. Such investments shall have aggregate durations or maturities of no more than five years.

New Mexico State Treasurer Local Government Investment Pool (State Investment Pool as defined in Note 1). This fund is rated AAA by Standard and Poor's.

Concentration of Credit Risk.

The Pool places no limit on the amount the Pool may invest in any one issuer. Excluding investments that are implicitly backed by the full faith and credit of the United States, investments in the following issuers represent more than 5 percent of the Pool's investments, and are therefore considered to have a concentration of credit risk.

Multi-Line Program:

Federated Investors	14%
Dodge & Cox	14%
Metropolitan	14%
Doubleline	14%
Fidelity	10%
Delaware Investments	10%
AMG	7%
Loomis	6%

Law Enforcement Program:

Delaware Investments	26%
Federated Investors	23%
Doubleline	10%
Fidelity	13%
Metropolitan	8%
Vanguard	5%

NOTE 2 - CASH AND INVESTMENTS (CONTINUED)

Fair Value Measurements. The Pool categorizes its fair value investments within the fair value hierarchy established by generally accepted accounting principles (GAAP). Under GASB statement No. 72 fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction. Investments classified in Level 1 of the fair value hierarchy are valued using prices in active markets for those investments.

The Pool owns an interest in County Reinsurance Limited, a risk pool which provides reinsurance coverage to member counties. The unit of account for this investment is the Pool's ownership interest in CRL, rather than a percentage of individual assets held by CRL. The assets could be sold at an amount different than the Net Asset Value (NAV) per share (or its equivalent) due to the liquidation policies of CRL and its member counties.

Investments by Fair Value Level - December 31, 2019	Qu	Quoted Prices in			
	Acti [,]	ve Markets for			
	Id€	entical Assets			
		(Level 1)			
Mutual Funds	\$	27,935,732			
Certificate of Deposits		6,243,352			
Government Bonds		16,633,876			
Government Asset-Backed Securities		577,354			
Exchange Traded Funds		555,041			
Total		51,945,355			
NAV Investment - December 31, 2019					
Investment in County Reinsurance Limited		438,896			
Investments Not Requiring Fair Value - December 31, 2019					
Money Market		4,972,911			
State Treasurer LGIP		1,028			
		4,973,939			
Total Investments and Cash Equivalents	\$	57,358,190			

NOTE 3 - NOTE RECEIVABLE

Note Receivable - Building. During 2012, the Multi-Line Program loaned the New Mexico Association of Counties, a related party, \$1,850,257 in return for a promissory note carrying an annual interest rate of 5%. Principal and interest payments in the amount of \$9,914 are due monthly from September 24, 2012 through August 24, 2019, for a total of 84 payments. The monthly payments were based on a 30-year amortization, with a 7-year call, at which time, the parties would re-evaluate the interest rate and term. The parties have continued to operate under the original agreement, through May 28, 2020. The Pool is in the process of re-evaluating and negotiating new contract terms. As of May 28, 2020, the new terms have not been finalized. As no new terms have been finalized, the balance of the note receivable at December 31, 2019, of 1,611,491, is classified as short-term. This original loan funded the purchase of a new building for the New Mexico Association of Counties, which performs administrative functions for the Multi-Line Program and the Law Enforcement Program (Note 7). Payments received on this note totaled \$118,967 in 2019.

Note Receivable - Furniture and Fixtures and Building Renovations. During 2013, the Multi-Line Program loaned the New Mexico Association of Counties, a related party, \$903,213 in return for a promissory note carrying annual interest at 5%. Six interest-only payments of \$3,763 were required beginning May 24, 2013. Principal and interest payments in the amount of \$7,143 are due monthly from November 24, 2013 through April 24, 2020, for a total of 78 payments. The monthly payments were based on a 15-year amortization with a 7-year call, at which time, the parties would re-evaluate the interest rate and term.

As of May 28, 2020, the New Mexico Association of Counties has determined that full payment of remaining balance of \$592,522, will be made in June, 2020, resulting in interest savings of \$138,506. The remaining balance of \$611,024 at December 31, 2019 is classified as short-term. This loan funded the purchase of furniture and fixtures, including renovations on a new building for the New Mexico Association of Counties, which performs administrative functions for the Multi-Line Program and the Law Enforcement Program. Payments received on this note totaled \$91,067 in 2019.

NOTE 4 - CLAIMS AND CLAIM ADJUSTMENT EXPENSES

The liability for claims and claims adjustment expenses, which is reported on an ultimate development basis, includes an amount determined from claims reports and individual cases, and an amount for claims incurred but not reported.

Estimates of the liability for amounts incurred but not reported as of December 31, 2019 and 2018 have been based on an actuarial evaluation of the Pool's historical claims experience, industry data and other factors. While management believes that these estimates are adequate, actual incurred but unpaid claims may vary significantly from the amount provided.

Changes in reserves for claims and claim adjustment expenses were as follows for the years ended December 31:

Multi-Line Program:	 2019	 2018
Liability for Claims and Claim Adjustment Expenses		
Beginning of Year	\$ 10,896,990	\$ 11,461,018
Incurred Claims and Claim Adjustment Expenses Related to:		
Current Year	5,648,451	7,271,970
Prior Years	 628,462	 (1,794,203)
Total Incurred	6,276,913	 5,477,767
Payments (Net of Amounts Received Pursuant to		
Reinsurance Contracts) Related to:		
Current Year	(515,577)	(1,385,897)
Prior Years	 (4,892,923)	 (4,655,898)
Total Payments	(5,408,500)	 (6,041,795)
Liability for Claims and Claim Adjustment Expenses -		
End of Year	11,765,403	10,896,990

NOTE 4 - CLAIMS AND CLAIM ADJUSTMENT EXPENSES (CONTINUED)

Law Enforcement Program:

	2019		2018
Liability for Claims and Claim Adjustment Expenses			
Beginning of Year	\$ 19,741,675	\$	22,682,770
Incurred Claims and Claim Adjustment Expenses Related to:			
Current Year	10,149,443		9,390,095
Prior Years	(1,123,844)		(5,689,282)
Total Incurred	9,025,599	'	3,700,813
Payments (Net of Amounts Received Pursuant to			
Reinsurance Contracts) Related to:			
Current Year	(583,742)		(351,247)
Prior Years	(8,309,249)		(6,290,661)
Total Payments	(8,892,991)	'	(6,641,908)
Liability for Claims and Claims Adjustment Expenses -			
End of Year	19,874,283		19,741,675
Total:			
Expenses End of Year	\$ 31,639,686	\$	30,638,665

As of December 31, 2019, the liability for unpaid claims and claim adjustment expenses of \$12,351,111 for the Multi-Line Program and \$20,861,162 for the Law Enforcement Program are presented at their net present value of \$11,765,403, and \$19,874,283, respectively. These claims are discounted at a rate of 3.0%. For the year ended December 31, 2019, the Multi-Line Program experienced negative development on prior policy year claims, resulting in a increase to claim expense of \$799,146, from the prior year. For the year ended December 31, 2019, the Law Enforcement Program experienced negative development on prior policy year claims, resulting in a increase to claim expense of \$5,324,786, from the prior year.

NOTE 5 - REINSURANCE AND EXCESS INSURANCE

The Multi-Line Program and the Law Enforcement Program purchase commercial reinsurance.

NOTE 5 - REINSURANCE AND EXCESS INSURANCE (CONTINUED)

The Multi-Line Program's property coverage has a limit of \$1,000,000 per occurrence. The Multi-Line pool's self-insured retention for property coverage is \$250,000 per occurrence, then County Reinsurance Limited provides the next \$1,750,000 in coverage, then Lloyds of London Syndicates provides coverage up to \$1,000,000.

The Multi-Line Program's liability coverage has a limit of \$5,000,000 per occurrence, with an annual aggregate of \$10,000,000 per member. The Multi-Line pool's self-insured retention for liability coverage is \$1,000,000 per occurrence, then Munich Re provides the next \$4,000,000 in coverage on a per occurrence basis. There is a \$10,000,000 annual aggregate limit on liability reinsurance coverage in the Multi-Line Program.

The Law Enforcement Program's liability coverage has a limit of \$5,000,000 per occurrence with an annual aggregate of \$10,000,000 per member. The Law Enforcement pool's self-insured retention for liability coverage is \$1,500,000 per occurrence, then Munich Re provides the next \$3,500,000 in coverage on a per occurrence basis. There is a \$10,000,000 annual aggregate limit on liability reinsurance coverage in the Law Enforcement Program.

For the year ended December 31, 2019, the Multi-Line and Law Enforcement Pools paid a total of \$1,744,224 and \$2,082,875, respectively for reinsurance premiums.

For Class A County members in the Multi-Line and Law Enforcement Pools, a \$5,000,000 excess umbrella liability policy is procured by the Pools. Each Class A member has \$5,000,000 in coverage for any liability claims exceeding the Pool's per occurrence limit of \$5,000,000. This umbrella liability has a per occurrence limit of \$5,000,000 and an annual aggregate of \$5,000,000, per Class A member.

NOTE 6 - BROKERAGE SERVICE FEE

Commission/brokerage service fees were \$130,000, for the year ended December 31, 2019.

NOTE 7 - GENERAL AND ADMINISTRATIVE

For a monthly fee, the New Mexico Association of Counties provides claims processing, risk management, loss prevention training, legal services, general and administrative services, financial management, office space, equipment and supplies.

NOTE 7 - GENERAL AND ADMINISTRATIVE (CONTINUED)

The Pool expensed \$3,050,000 in 2019, under this arrangement. The fees to be paid to the New Mexico Association of Counties for such services are approved by the Pool's Board of Directors when the Pool's annual operating budget is reviewed and approved. The Pool also engages other related third parties to provide legal, actuarial and other services.

The Pool's general and administrative expenses for the year ended December 31, 2019 consisted of the following:

	Law					
	Ν	/lulti-Line	En	forcement		
		Program		Program		Total
Administrative Fees	\$	1,375,000	\$	1,675,000	\$	3,050,000
Software Support and Licensing		104,723		104,724		209,447
Appraisal Fees		95,960		-		95,960
Insurance		39,398		23,543		62,941
Accounting and Auditing		9,488		9,488		18,976
Actuarial		19,000		17,625		36,625
Consulting and Training		40,838		106,195		147,033
Legal		5,694		17,708		23,402
Total	\$	1,690,101	\$	1,954,283	\$	3,644,384

NOTE 8 - LITIGATION

The Pool is subject to various legal proceedings, claims and liabilities which arise in the ordinary course of the Pool's operations. In the opinion of the Pool's management and legal counsel, the ultimate resolution of these matters will not have a material adverse impact on the financial position or results of operation of the Pool.

NOTE 9 - TAX ABATEMENT DISCLOSURES

As of December 31, 2019, the Pool had no tax abatement programs or agreements with other government entities.

NOTE 10 - SUBSEQUENT EVENTS

Joint Powers Agreement - Consolidation. As of January 1, 2020, pursuant to a Joint Powers Agreement, the New Mexico County Insurance Authority Workers' Compensation Pool will consolidate with the New Mexico County Insurance Multi-Line Pool, as one legal entity, the New Mexico County Insurance Authority (Authority). All assets, liabilities and contracts of the respective Pools are transferred to and assumed by the Authority upon consolidation. The consolidation will allow for efficient use of Pools' Member powers and resources, by cooperating on a basis that will be of mutual advantage; and provide a means for securing benefits, services, coverage or protection for the Pools' Members, their employees, and other political subdivisions or local public bodies approved by the Authority Board, relating to insurance or self-insurance, as authorized by law.

Impact of COVID-19. Since December 31, 2019, the outbreak of COVID-19 and related global responses have caused material disruptions to businesses around the world, leading to an economic slowdown. Global equity markets have experienced significant volatility and weakness. As of May 29, 2020, the fair value of the Pool's investments had were not significantly affected, due to the nature of the underlying assets (Government Bonds and other Government-Backed Assets). While governments and central banks have reacted with monetary interventions designed to stabilise economic conditions, the duration and extent of the impact of the COVID-19 outbreak, as well as the effectiveness of government and central bank responses, remains unclear at this time. Any work disruptions experienced by the Pool have been mitigated by instituting work-at-home and staggered office hours and other work-flow processes. The Pool does not anticipate any significant changes in revenue streams or other operating activities due to COVID-19.

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL NOTES TO TEN YEAR CLAIMS DEVELOPMENT INFORMATION (UNAUDITED) DECEMBER 31, 2019

The following illustrates how the Pool's earned revenues and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Pool as of the end of each of the last nine years. The rows of the table are defined as follows:

- (1) This line shows the total of each fiscal year's earned contribution revenues and investment revenues, net of contribution revenue ceded to reinsurers.
- (2) This line shows each fiscal year's other operation costs of the Pool, including overhead and claims expenses not allocable to individual claims.
- (3) This line shows the Pool's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event that triggered coverage under the contract occurred (called policy year).
- (4) This section of ten rows shows the cumulative net amounts paid at of the end of successive years for each policy year.
- (5) This section of ten rows shows how each policy year's incurred claims increased or decreased as of the end of the successive years. (These annual re-estimations result from new information received on known claims, reevaluation of existing information on known claims, as well as emergence of new claims not previously known.)
- (6) This line compares the latest re-estimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought. As data for individual policy years matures, the correlation between original estimates and re-estimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years. The columns of the table show data for successive policy years.

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL TEN YEAR CLAIMS DEVELOPMENT INFORMATION (UNAUDITED) TEN YEARS ENDED DECEMBER 31, 2019

(Dollars in Thousands)

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Net Earned Required Contribution and Investment Revenues	\$ 17,301	\$ 17,486	\$ 17,759	\$ 16,416	\$ 19,807	\$ 20,096	\$ 24,226	\$ 26,107	\$ 27,076	\$ 29,599
2. Unallocated Expenses	2,296	2,358	2,522	2,408	2,712	2,963	3,062	3,202	3,729	3,774
3. Estimated Incurred Claims and Expense, End of Policy Year	11,685	13,601	12,687	12,888	19,479	16,813	15,051	14,967	16,663	15,798
4. Paid (Cumulative) as of: Year One Year Two Year Three Year Four Year Five Year Six Year Seven Year Eight Year Nine Year Ten 5. Re-Estimated Incurred Claims and	985 3,659 6,570 7,826 8,366 7,781 8,015 8,973 8,978 9,440	1,839 5,771 8,910 10,922 10,498 11,780 13,147 13,283 13,057	1,566 4,476 8,183 7,787 8,971 11,347 11,431 10,888	1,781 5,204 5,485 6,884 9,068 9,328 8,492	3,998 7,378 8,966 13,271 14,711 13,519	1,534 5,171 12,535 14,028 5,982	1,164 6,659 12,678 7,059	1,438 4,481 7,058	1,737 4,493	1,099
Expense Year One Year Two Year Three Year Four Year Five Year Six Year Seven Year Rine Year Nine Year Ten	11,685 10,622 11,849 10,452 9,954 8,094 8,050 8,993 8,978 9,440	13,601 14,908 14,341 13,333 13,116 12,710 14,114 13,687 13,183	12,687 12,179 13,323 12,616 11,236 11,858 11,816 11,255	12,888 12,071 9,428 9,392 10,323 9,966 8,896	19,479 15,573 13,162 16,796 16,305 14,101	16,813 15,357 18,311 17,724 17,277	15,051 19,953 21,189 22,168	14,967 12,658 13,463	16,663 14,563	15,798
6. Increase (Decrease) in Estimated Incurred Claims and Expense from End of Policy Year	(2,245)	(418)	(1,432)	(3,992)	(5,378)	464	7,117	(1,504)	(2,100)	-

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL SCHEDULES OF REVENUES AND EXPENSES - BUDGET AND ACTUAL (BUDGETARY BASIS) DECEMBER 31, 2019

Multi-Line Program

		3		Budgeted Bu		Actual Amounts - (Budgetary Basis)		Fi	riance With nal Budget Positive Negative)
REVENUES				_		_		_	
Member Contributions Investment Income Other Operating Income	\$	11,333,000 400,000 -	\$	11,333,000 400,000 -	\$	11,027,644 1,246,421 -	\$	(305,356) 846,421 -	
Total Revenues		11,733,000		11,733,000		12,274,065		541,065	
EXPENSES Claims and Claim									
Adjustment Expenses		9,989,580		9,989,580		8,021,137		1,968,443	
General and Administrative		1,673,420		1,673,420		1,690,101		(16,681)	
Brokerage Fees		70,000		70,000		85,000		(15,000)	
Total Expenses		11,733,000		11,733,000		9,796,238		1,936,762	
EXCESS OF REVENUES									
OVER EXPENSES	\$	-	\$	=	\$	2,477,827	\$	2,477,827	

EXCESS OF REVENUES OVER
EXPENSES PER ACCOMPANYING
GAAP FINANCIAL STATEMENTS

\$ 2,477,827

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL SCHEDULES OF REVENUES AND EXPENSES - BUDGET AND ACTUAL (BUDGETARY BASIS) DECEMBER 31, 2019

Law Enforcement Program

	Original Final Amoun Budgeted Budgeted (Budge		Actual Amounts - (Budgetary Basis)		Fi	riance With nal Budget Positive Negative)	
REVENUES			_		_		_
Member Contributions Investment Income Other Operating Income	\$ 15,959,191 400,000 -	\$	15,959,191 400,000 -	\$	16,072,322 1,467,160 10,194	\$	113,131 1,067,160 10,194
Total Revenues	16,359,191		16,359,191		17,549,676		1,190,485
EXPENSES Claims and Claim							
Adjustment Expenses	14,324,691		14,324,691		11,108,474		3,216,217
General and Administrative	1,966,500		1,966,500		1,954,283		12,217
Brokerage Fees	 68,000		68,000		45,000		23,000
Total Expenses	16,359,191		16,359,191		13,107,757		3,251,434
EXCESS OF REVENUES OVER EXPENSES	\$ 	\$		\$	4,441,919	\$	4,441,919
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EXCESS OF REVENUES OVER
EXPENSES PER ACCOMPANYING
GAAP FINANCIAL STATEMENTS

\$ 4,441,919

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL SCHEDULE OF CASH AND CASH EQUIVALENTS RECONCILIATION FROM BANK TO FINANCIAL STATEMENTS DECEMBER 31, 2019

	Law							
	Ν	/lulti-Line	En	forcement				
	F	Program		Program		Total		
Interest-Bearing Checking Accounts:								
First National 1870	\$	607,003	\$	984,368	\$	1,591,371		
Money Market Wells Fargo Advisors		1,210,986		2,772,940		3,983,926		
Money Market Fidelity Investments		411,813		577,172		988,985		
		2,229,802		4,334,480		6,564,282		
Reconciling Items:								
Outstanding Checks		(228,329)		(502,675)		(731,004)		
Deposits in Transit		_						
Financial Statement Balance		2,001,473		3,831,805		5,833,278		
Cash Held with the State Treasurer								
Local Government								
Investment Fund		422		606		1,028		
Financial Statement Balance		422		606		1,028		
TOTAL CASH AND CASH EQUIVALENTS, RESTRIC	TOTAL CASH AND CASH EQUIVALENTS. RESTRICTED							
CASH, AND INVESTMENT IN THE STATE LOCA								
GOVERNMENT INVESTMENT POOL	\$	2,001,895	\$	3,832,411	\$	5,834,306		

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL SCHEDULE OF CASH COLLATERAL DECEMBER 31, 2019

FIRST NATIONAL 1870	
Multi-Line Checking	\$ 607,003
Law Enforcement Checking	984,368
Other Checking Accounts Administered by the New Mexico	
Association of Counties (Not Held by the Pool)	 1,258,476
Total Deposit in Bank	2,849,847
FDIC Coverage	 (250,000)
Total Uninsured Funds	2,599,847
50% Pledged Collateral Requirement	1,299,924
Pledged Collateral:	
FHR - Series 4328 Class BH - Held with Sunflower Bank;	
Cusip #3137B9RC1, Maturity Date: 12/15/2026	511,523
FHR - Series 4420 Class CA - Held with Sunflower Bank;	
Cusip #3137BFF71, Maturity Date: 1/15/2041	2,414,401
FNMA - Pool#: CA3632 - Held with Sunflower Bank;	
Cusip #3140QBBA5, Maturity Date: 6/1/2049	816,057
FNMA - Pool#: MA2417 - Held with Sunflower Bank;	
Cusip #31418BVK9, Maturity Date: 10/1/2035	 492,658
Total Pledged Collateral	 4,234,639
OVER-COLLATERALIZED	\$ 2,934,716



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors

New Mexico County Insurance Authority Multi-Line Pool
Santa Fe, New Mexico and
Brian S. Colón, Esq.

New Mexico State Auditor
Santa Fe, New Mexico

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and each major fund of the New Mexico County Insurance Authority Multi-Line Pool (the Pool), as of and for the year ended December 31, 2019, and the related notes to the financial statements, which collectively comprise the Pool's basic financial statements and have issued our report thereon dated May 29, 2020.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Pool's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Pool's internal control. Accordingly, we do not express an opinion on the effectiveness of the Pool's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies, and therefore, material weaknesses may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Pool's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

MORTON ACCOUNTING SERVICES, LLC

Monton Accounting Services, SfC

Santa Fe, New Mexico

May 29, 2020

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL SCHEDULE OF FINDINGS AND RESPONSES DECEMBER 31, 2019

Section I – Summary of Auditor's Results

Type of auditor's report issued:	Unmodified
Internal control over financial reporting:	
1. Material weaknesses identified	No
2. Significant deficiencies identified	No
3. Noncompliance material to the financial statements noted	No

Section II – Current Year Findings Pertaining to the Financial Statements Which Are Required to Be Reported

None.

Section III - Other Findings

None.

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS DECEMBER 31, 2019

SECTION I – FINANCIAL STATEMENT FINDINGS

There were no financial statement findings for the year ended December 31, 2018.

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL EXIT CONFERENCE YEAR ENDED DECEMBER 31, 2019

An exit conference was held on May 28, 2020. The conference was via teleconference in a closed meeting to preserve the confidentiality of the audit information prior to the official release of the financial statements by the State Auditor. In attendance were:

NEW MEXICO COUNTY INSURANCE AUTHORITY MULTI-LINE POOL

Ron Lethgo, Chair Steve Kopelman, Executive Director Taylor Horst, Risk Manager Leandro Cordova, Finance Director Carolin Rios, Controller Richard Garcia, GL Accountant Lori Urban, Assistant Risk Management Director Robin Martinez, Claims Manager Cynthia Stephenson, Risk Management Specialist

MORTON ACCOUNTING SERVICES, LLC

Janet Pacheco-Morton, Principal

PREPARATION OF FINANCIAL STATEMENTS

The financial statements presented in this report have been prepared by the independent auditor. However, they are the responsibility of management, as addressed in the Independent Auditor's Report.