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# STATE OF NEW MEXICO REGULATION AND LICENSING DEPARTMENT

# FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

June 30, 2019



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# OFFICIAL ROSTER

June 30, 2019

# Regulation and Licensing Department

Marguerite Salazar	Superintendent
Claudia Armijo	Deputy Superintendent
Rick Martinez	ASD Director
Clayton Pelletier	CFO
Michelle Langehennig	CIO
Rick Martinez	Budget Director
Priscilla Garcia	Deputy Director, Boards and Commissions Division (Santa Fe)
Wayne Ciddio	Deputy Director, Boards and Commissions Division (Albuquerque)
Martin Romero	Acting Director, Construction Industries Division
Jesus Carrasco	Acting Director, Manufactured Housing Division
Christopher Moya	Director, Financial Institution Division
Andrew Vallejos	Director, Alcohol and Gaming Division
Matthew Bouillon Mascarenas	Director, Securities Division

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CERTIFIED PUBLIC ACCOUNTANTS | CONSULTANTS

ATKINSON & CO. LTD 6501 AMERICAS PARKWAY NE , SUITE 700, ALBUQUERQUE, NM 87110 PO BOX 25246, ALBUQUERQUE, NM 87125 T 505 843 6492 F 505 843 6817 ATKINSONCPA.COM

# **INDEPENDENT AUDITORS' REPORT**

Brian S. Colón, Esq. New Mexico State Auditor and Marguerite Salazar, Superintendent State of New Mexico Regulation and Licensing Department Santa Fe, New Mexico

# **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, each major fund, the aggregate remaining fund information, and the budgetary comparisons for the general fund and major special revenue funds of the New Mexico Regulation and Licensing Department (the Department), as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Department's basic financial statements as listed in the table of contents.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Department's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Department's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the

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appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

# Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining funds of the Department as of June 30, 2019, and the respective changes in financial position thereof, and the respective budgetary comparisons of the general fund and the major special revenue funds for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# Emphasis of Matter

# Reporting Entity

As discussed in Note A, the financial statements of the Department are intended to present the financial position, and the changes in financial position of only that portion of the governmental activities that are attributable to the transactions of the Department. They do not purport to and do not present fairly the financial position of the State of New Mexico as of June 30, 2019, and the changes in its financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# Pension Accounting and Reporting

As discussed in Note K, the State of New Mexico, as a single employer, follows Governmental Accounting Standards Board (GASB) Statement No. 68 *Accounting and Financial Reporting for Pensions (OPEB),* in the June 30, 2019, CAFR. Accordingly, there is no allocation of the proportional share of the net OPEB liability to individual agencies or to the Department's governmental funds. All other required footnotes and other disclosures required by the GASB are included in the State of New Mexico CAFR for June 30, 2019. Our opinion is not modified with respect to this matter.

# Postemployment Benefits Other Than Pensions Accounting and Reporting

As discussed in Note L, the State of New Mexico, as a single employer, follows GASB Statement No. 75 Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (OPEB), in the June 30, 2019, CAFR. Accordingly, there is no allocation of the proportional share of the net OPEB liability to individual agencies or to the Department's governmental funds. All other required footnotes and other disclosures required by the GASB are included in the State of New Mexico CAFR for June 30, 2019. Our opinion is not modified with respect to this matter.

# Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 5 through 8 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements,

is required by the Governmental Accounting Standards Board which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Department's basic financial statements. The combining and individual nonmajor fund financial statements, the Schedule of Changes in Assets and Liabilities – Agency Funds, and the schedules required by 2.2.2 NMAC as listed in the table of contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements, the Schedule of Changes in Assets and Liabilities – Agency Funds and the schedules required by 2.2.2 NMAC are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements, the Schedule of Changes in Assets and Liabilities – Agency Funds and the schedules required by 2.2.2 NMAC as listed in the table of contents, are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 31, 2019, on our consideration of the Department's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the result of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Department's internal control over financial reporting and compliance.

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Atkinson & Co., Ltd.

Albuquerque, New Mexico October 31, 2019

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

For the Year Ended June 30, 2019

The Regulation and Licensing Department's management's discussion and analysis provides an overview of the financial activities for the fiscal year ended June 30, 2019. Since this information is designed to focus on the current year's activities, resulting changes, and currently known facts, it should be read in conjunction with the financial statements.

# USING THE FINANCIAL STATEMENTS

The financial statements consist of four sections. The first section is the Introductory Section. The second is the Financial Section, which includes the management's discussion and analysis (this section) and the basic financial statements, the third section is the Supplementary Information which includes the individual nonmajor fund statements. The fourth section is the Compliance section which consists of the report on internal controls and schedules of prior and current year findings.

The basic financial statements include a series of financial statements. The Statement of Net Position and the Statement of Activities provide information about the activities of the Department as a whole and present a longer-term view of the Department's finances. The fund financial statements follow. For governmental activities, these statements tell how these services were financed for the reporting period. Fund financial statements report the Department's operations in more detail than the government-wide statements by providing information about the Department's most significant funds, which are the Combined General Fund, Mortgage Regulatory Fund, and the Board of Pharmacy Fund.

# The Statement of Net Position and the Statement of Activities

One of the most important questions asked about the Regulation and Licensing Department's finances is, "Is the Department as a whole better or worse off as a result of the year's activities?" The Statement of Net Position and the Statement of Activities report information about the Department as a whole and about its activities in a way that helps answer this question. These statements include all assets and liabilities using accrual basis of accounting, which is similar to the accounting method used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Department's net position and changes in them. The net position, which is the difference between assets and liabilities, can be used as one way to measure the Department's financial health or financial position. Over time, increases or decreases in the Department's net position are one indicator of whether its financial health is improving or deteriorating. Other nonfinancial factors must also be considered, such as changes in the revenue projections of the State in general and the size of the licensing pools, to assess the overall health of the Department. In the Statement of Net Position and the Statement of Activities, the Department presents Governmental activities. All of the Department's activities are reported here. Appropriations from the State General Fund and licensing fees finance most of the Department's activities.

As disclosed in Note L, the State of New Mexico implemented GASB 75. Accounting and Financial Reporting for Postemployment Benefits other than Pensions only in the Statewide Comprehensive Annual Financial Report (CAFR) and did not impact the Department's financial statements.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) - CONTINUED

June 30, 2019

# Fund Financial Statements

The fund financial statements provide detailed information about the Department's Combined General Fund, Mortgage Regulatory Fund, Board of Pharmacy Fund, and a summary of all the non-major funds. The Department's funds are reported using an accounting method called modified accrual accounting. This method measures cash and all other financial assets that can be readily converted to cash. The fund statements provide a detailed view of the Department's operations and the services it provides. Governmental fund information is an indicator of whether there are more or fewer financial resources that can be spent in the future to finance the Department's programs.

# The Department as Fiduciary

The Department is the fiduciary over assets which are collected on behalf of the State General Fund. The Department's fiduciary activities are reported in separate Statement of Changes in Assets and Liabilities. We exclude these activities from the Department's other financial statements because the Department cannot use these assets to finance its operations.

# THE DEPARTMENT AS A WHOLE

The Department's net position increased by \$13,498,242 from \$12,311,328 to \$25,809,576. Our analysis below focuses on the net position and changes in net position of the Department's governmental activities.

#### Statement of Net Position

	June 30, 2019	June 30, 2018
ASSETS Current and other assets Capital assets	\$ 28,196,528 410,617	\$ 24,229,410 572,480
Total assets	28,607,145	24,801,890
LIABILITIES Current Liabilities Long-term liabilities	2,797,569	12,490,556 
Total liabilities	2,797,569	12,490,556
NET POSITION		
Net investment in capital assets	410,617	572,480
Restricted	26,887,861	12,772,920
Unrestricted (deficit)	(1,488,902)	(1,034,066)
Total net position	\$ 25,809,576	\$ 12,311,334

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) - CONTINUED

June 30, 2019

The Department realized a 110% increase in net position from fiscal year 2018. The increase was due mainly to the Departments change in accounting policy from deferring a portion of the licensing and registration fees to recognizing them as received. This resulted in a restatement to recognize the prior year amount of unearned revenue directly into net position in the current year. Also included in the restatement is \$82,964 for the transfer of the Animal Shelter Fund to the Board of Veterinary Medicine. The remaining change in net position is due to the Special Revenue Funds' revenues exceeding the expenditures by \$9,420,728 and reversions to the State General fund of (\$200,582).

	2019	2018
GOVERNMENT ACTIVITIES Operating grants and charges		
for services	\$ 14,436,013	\$ 14,205,603
State General Fund appropriation	12,772,200	12,027,900
Net transfers out	(829,559)	(199,909)
Reversions	(200,582)	(176,785)
Others	488,463	102,392
Total revenue	26,666,535	25,959,201
PROGRAM EXPENSE	23,284,078	22,628,447
Change in net position	3,382,457	3,330,754
Net position, beginning of year	12,311,334	8,980,580
Restatement	10,115,785	
Net position, end of year	\$ 25,809,576	\$ 12,311,334

Statement of Activities For the Year Ended June 30,

The Department's total general revenues and transfers (net) increased 2.7% or \$707,334. The increase in revenues is primarily related increases in revenues from licenses and permits which were offset by an increase in the transfers out of the Department for use by other state agencies. The transfers out in fiscal year 2019 totaled \$1,375,514 which was an increase of \$1,150,605 from fiscal year 2018. The total program expense increased by \$655,631 or about 3%.

# THE DEPARTMENT'S FUNDS

# **Budgetary Highlights**

Over the course of the year, the Regulation and Licensing Department adjusted the budget in accordance with the General Appropriation Act. Budget adjustments allowed fall into two categories: transfers between categories and budget increases of up to 34% in the special revenue funds. During the 2019 fiscal year, the Department's General Fund was increased by 128%.

# MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED) - CONTINUED

June 30, 2019

# CAPITAL ASSET AND DEBT ADMINISTRATION

# **Capital Assets**

At the end of fiscal year 2019, the Department had \$410,617 invested in capital assets, net of accumulated depreciation, including data processing equipment and system software licenses. This amount represents a net decrease of \$161,863 or 28% over last year.

# Long-Term Liabilities

The Department's obligations include accrued vacation pay and sick leave. The Department has determined that all the compensated absences for FY2019 were current liabilities.

# Currently known facts that are expected to have a material effect on financial position (Net Position) or results of operations (Revenues, Expenses, and Other Changes in Net Position)

The General Appropriation Act of 2019 (HB2) provides for a \$750,000 transfer to the Office of the Attorney General from the Mortgage Regulatory Fund (10660). Also 2019 House Bill 548, provided \$200,000 for the Department to implement the Home Inspector Licensing Act.

There are no other subsequent events known at the time of this analysis that would materially affect the Financial Position or Results of Operations of the Department.

# CONTACTING THE DEPARTMENT'S FINANCIAL MANAGEMENT

The Department's financial statements are designed to provide users with a general overview of the Department's finances and to show the Department's accountability for the money it receives.

If you have questions about this report or need additional financial information, contact the Department's Chief Financial Officer at (505) 476-4526 or the Administrative Services Division Director at (505) 827-1730 or at the Department's Administrative Services Division office located in the Toney Anaya Building, 2550 Cerrillos Road, Santa Fe, NM 87505.

# STATEMENT OF NET POSITION

June 30, 2019

	Governmental Activities	
ASSETS		
Current assets:		
Investment in State General Fund		
Investment Pool	\$	28,196,219
Accounts receivable		309
Total current assets		28,196,528
Noncurrent assets:		
Capital assets, net of accumulated depreciation		410,617
Total noncurrent assets		410,617
Total assets	\$	28,607,145
LIABILITIES		
Current liabilities:		
Accounts payable	\$	1,056,630
Accrued payroll		744,109
Unearned revenue		90
Compensated absences		996,122
Due to local governments		618
Total current liabilities		2,797,569
Total liabilities		2,797,569
NET POSITION		
Net investment in capital assets		410,617
Restricted		26,887,861
Unrestricted		(1,488,902)
Total net position		25,809,576
Total liabilities and net position	\$	28,607,145

# STATEMENT OF ACTIVITIES

		Program I		
			Orantia	Net (Expense) Revenue and Change in Net Position
	Expenses	Charges for Services	Operating Grants	g Governmental Activities
EXPENSES				
General government:				
Personnel services and employee				
benefits	\$ 18,745,731	\$ 11,576,932	\$ 45,3	
Contractual services	665,228	410,829	1,6	( , ,
In-state travel	258,111	159,403		(98,084)
Maintenance and repairs	232,847	143,801		(88,483)
Supplies and materials	346,614	214,061		38 (131,715)
Operating costs	2,819,275	1,741,119	6,8	
Other costs	147,872	91,322		58 (56,192)
Out-of-state travel	68,400	42,242	1	65 (25,993)
Total governmental activities	\$ 23,284,078	\$ 14,379,709	\$ 56,3	(8,848,065)
GENERAL REVENUES				
Transfer in-interagency				545,955
Transfer out-interagency				(1,375,514)
Transfers in-interfund				5,145,424
Transfers out-interfund				(5,145,424)
State general fund appropriation				12,772,200
Reversions to State General Fund				(200,582)
Interest and investment earnings				488,463
Total general revenues				12,230,522
Change in net position				3,382,457
Net position, as previously reported				12,311,334
Restatement (note S)				10,115,785
· - /				
Net position, as restated				22,427,119
Net position, ending				\$ 25,809,576

#### BALANCE SHEET – GOVERNMENTAL FUNDS

#### June 30, 2019

		00 & 50150 Combined General Fund	10660 Mortgage Regulatory Fund	 46400 Board of Pharmacy	Nonmajor Governmental Funds	Total Governmental Funds
ASSETS						
Investment in State General	•				•	
Fund Investment Pool	\$	1,555,130	\$ 6,374,878	\$ 3,226,998	\$ 17,083,221	\$ 28,240,227
Other Receivables		309	 -	 -		309
Total assets	\$	1,555,439	\$ 6,374,878	\$ 3,226,998	\$ 17,083,221	\$ 28,240,536
LIABILITIES AND FUND BALANCES						
Liabilities						
Accounts payable	\$	766,094	\$ 6,424	\$ 29,962	\$ 254,150	\$ 1,056,630
Accrued payroll		601,308	19,663	45,544	77,594	744,109
Deficiency in State General Fund						
Investment Pool		-	-	-	44,008	44,008
Unearned revenues		-	-	-	90	90
Due to local governments		618	 -	 -		618
Total Liabilities		1,368,020	 26,087	 75,506	375,842	1,845,455
Fund balances						
Nonspendable:						
Spendable:						
Restricted		617,841	6,348,791	3,151,492	16,769,737	26,887,861
Unassigned		(430,422)	 	 -	(62,358)	(492,780)
Total fund balances		187,419	 6,348,791	 3,151,492	16,707,379	26,395,081
Total liabilities and fund balances	\$	1,555,439	\$ 6,374,878	\$ 3,226,998	\$ 17,083,221	\$ 28,240,536

# **RECONCILIATION OF THE BALANCE SHEET - GOVERNMENTAL FUNDS** TO THE STATEMENT OF NET POSITION

Total Fund Balance - Governmental Funds (Balance Sheet - Governmental Funds)	\$ 26,395,081
Amounts reported for governmental activities in the Statement of Net Position are different because:	
Capital assets used in governmental activities are not current financial resources and, therefore, are not reported in the fund financial statement, but are reported in the governmental activities of the Statement of Net Position	
Capital assets total acquisition value Total accumulated depreciation	 2,657,527 (2,246,910)
Total capital assets, net	410,617
Liabilities (compensated absences) not due and payable in the current period and not included in the fund financial statement, but are included in the governmental activities	(006 122)
of the Statement of Net Position	 (996,122)
Net Position of Governmental Activities (Statement of Net Position)	\$ 25,809,576

#### STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES **GOVERNMENTAL FUNDS**

		10660	10100		
	43300 & 50150	Mortgage	46400	Nonmajor	Total
	Combined	Regulatory	Board of	Governmental	Governmental
	General Fund	Fund	Pharmacy	Funds	Funds
REVENUES					
License fees	\$ 169,293	\$ 1,729,150	\$ 2,255,797	\$ 7,841,040	\$ 11,995,280
Services	289,096	-	39,200	356,347	684,643
Printing and reproduction	400	-	19,250	121,608	141,258
Federal sources	-	-	-	56,304	56,304
Interest on investments	-	197,480	-	290,983	488,463
Other revenues	25,547	516,742	14,190	1,002,049	1,558,528
Total revenues	484,336	2,443,372	2,328,437	9,668,331	14,924,476
EXPENDITURES					
Current:					
Personal services and					
employee benefits	15,216,574	701,520	1,221,879	1,552,560	18,692,533
Contractual services	400,095	7,535	158,634	98,964	665,228
In-state travel	90,606	19,333	19,057	129,115	258,111
Maintenance and repairs	146,272	315	2,341	83,919	232,847
Supplies and materials	205,006	4,416	22,193	114,999	346,614
Operating costs	1,688,073	57,455	155,549	525,756	2,426,833
Other costs	61,459	483	10,395	75,535	147,872
Out-of-state travel	10,941	2,098	2,897	52,464	68,400
Capital outlay	579,845	26,241			606,086
Total expenditures	18,398,871	819,396	1,592,945	2,633,312	23,444,524
Excess (deficiency) of revenues					
over expenditures	(17,914,535)	1,623,976	735,492	7,035,019	(8,520,048)
OTHER FINANCING SOURCES (USES)					
Transfers in-interagency	433,700	-	-	112,255	545,955
Transfers out-interagency	-	(1,000,000)	-	(26,241)	(1,026,241)
Transfers in-interfund	5,166,458	-	-	(21,034)	5,145,424
Transfers out-interfund	(39,400)	(114,500)	(213,800)	(4,777,724)	(5,145,424)
State General Fund appropriation	12,772,200	-	-	-	12,772,200
Reversions to State General Fund	(200,582)				(200,582)
Total other financing sources (uses)	18,132,376	(1,114,500)	(213,800)	(4,712,744)	12,091,332
Net change in fund balance	217,841	509,476	521,692	2,322,275	3,571,284
Fund balances, as previously reported	(30,422)	4,875,515	470,675	7,371,949	12,687,717
Restatement	-	963,800	2,159,125	6,986,914	10,109,839
Fund balances, as restated	(30,422)	5,839,315	2,629,800	14,358,863	22,797,556
Fund balances, end of year	\$ 187,419	\$ 6,348,791	\$ 3,151,492	\$ 16,681,138	\$ 26,368,840

# RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

Net change in fund balance-governmental funds	\$ 3,571,284
The change in net position reported for governmental activities in the statement of activities is different because:	
Governmental funds report capital outlays as expenditures. However, in the Statement of Activities, the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:	
Capital outlay Depreciation expense Capital assets transferred to New Mexico General Services Department	606,086 (392,442) (349,273)
Expenses in the Statement of Activities that do not consume current financial resources are not reported as expenditures in the funds:	
Increase in compensated absences	 (53,198)
Change in net position	\$ 3,382,457

#### STATEMENT OF REVENUES AND EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL COMBINED GENERAL FUND (43300 & 50150)

Year Ended June 30, 2019

	Combined General Fund (43300 & 50150)				
			Actual	Variance with	
			Amounts	Final Budget -	
		Amounts	(Budgetary	Positive	
	Original	Final	Basis)	(Negative)	
REVENUES	<b>*</b> 40.070.000	<b>*</b> 40 440 000	<b>*</b> 40 770 000	<b>•</b> (0.40,000)	
State General Fund appropriation	\$ 12,272,200	\$ 13,112,200	\$ 12,772,200	\$ (340,000)	
Other services	543,900	543,900	289,096	(254,804)	
Registration for trades and professional licenses			169,293	169,293	
Other revenues	-	-	•		
Other revenues	180,600	180,600	25,947	(154,653)	
Total revenues	12,996,700	13,836,700	13,256,536	(580,164)	
EXPENDITURES					
Personnel services and benefits	13,392,800	15,616,800	15,216,574	400,226	
Contractual services	575,900	652,900	400,095	252,805	
Other operating costs	2,006,500	4,363,900	2,782,202	1,581,698	
Total expenditures	15,975,200	20,633,600	18,398,871	2,234,729	
OTHER FINANCING SOURCES (USES)					
Other financing sources	3,026,900	6,845,300	5,600,158	(1,245,142)	
Other financing uses	(48,400)	(48,400)	(39,400)	9,000	
	(10,100)	(10,100)	(00,100)		
Total other financing sources (uses)	2,978,500	6,796,900	5,560,758	(1,236,142)	
EXCESS (DEFICIENCY) OF REVENUES					
OVER (UNDER) EXPENDITURES	\$ -	\$ -	418,423	\$ 418,423	
Reconciliation to Statement of Revenues, Expenditures and Changes in Fund Balance					
Unbudgeted reversions to State General Fund			(200,582)		
Net change in fund balances (GAAP basis)			\$ 217,841		

#### STATEMENT OF REVENUES AND EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL MORTGAGE REGULATORY FUND (10660)

Year Ended June 30, 2019

	Mortgage Regulatory Fund (10660)			
			Actual	Variance with
			Amounts	Final Budget -
		Amounts	(Budgetary	Positive
REVENUES	Original	Final	Basis)	(Negative)
Trades and professions licenses	\$ 951,800	\$ 951,800	\$ 1,729,150	\$ 777,350
Other services	\$ 951,500 191,500	<sup>(4)</sup> 191,500	φ 1,729,130	(191,500)
Interest	-	-	197,480	197,480
Other revenue	1,000,000	1,000,000	516,742	(483,258)
Total revenues	2,143,300	2,143,300	2,443,372	300,072
EXPENDITURES				
Personnel services and benefits	866,800	866,800	701,520	165,280
Contractual services	20,000	20,000	7,535	12,465
Other operating costs	142,000	142,000	84,100	57,900
Total expenditures	1,028,800	1,028,800	793,155	235,645
OTHER FINANCING SOURCES (USES)				
Other financing sources	-	725,500	-	(725,500)
Other financing uses	(1,114,500)	(1,840,000)	(1,114,500)	725,500
Total other financing sources (uses)	(1,114,500)	(1,114,500)	(1,114,500)	<u> </u>
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES	\$-	\$ -	535,717	\$ 535,717
Reconciliation to Statement of Revenues, Expenditures and Changes in Fund Balance Unbudgeted reversions to State General Fund				
Net change in fund balances (GAAP basis)			\$ 535,717	

#### STATEMENT OF REVENUES AND EXPENDITURES, AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL BOARD OF PHARMACY (46400)

Year Ended June 30, 2019

	Board of Pharmacy (46400)			
			Actual	Variance with
			Amounts	Final Budget -
	Budgeted		(Budgetary	Positive
REVENUES	Original	Final	Basis)	(Negative)
Trades and professions licenses	\$ 1,758,600	\$ 1,758,600	\$ 2,255,797	\$ 497,197
Other services	25,000	25,000	39,200	14,200
Printing & reproduction	-	-	19,250	19,250
Other revenues	37,800	37,800	14,190	(23,610)
Total revenues	1,821,400	1,821,400	2,328,437	507,037
EXPENDITURES				
Personnel services and benefits	1,149,400	1,316,400	1,221,879	94,521
Contractual services	160,300	160,300	158,634	1,666
Other operating costs	324,300	157,300	212,432	(55,132)
Total expenditures	1,634,000	1,634,000	1,592,945	41,055
OTHER FINANCING SOURCES (USES)				
Other financing sources	26,400	26,400	-	(26,400)
Other financing uses	(213,800)	(213,800)	(213,800)	
Total other financing sources (uses)	(187,400)	(187,400)	(213,800)	(26,400)
EXCESS (DEFICIENCY) OF REVENUES OVER (UNDER) EXPENDITURES	\$-	\$-	521,692	\$ 521,692
Reconciliation to Statement of Revenues, Expenditures and Changes in Fund Balance Unbudgeted reversions to State General Fund			-	
Net change in fund balances (GAAP basis)			\$ 521,692	

# STATEMENT OF FIDICIARY ASSETS AND LIABILITIES AGENCY FUNDS

June 30, 2019

ASSETS Investment in the State General Fund Investment Pool	\$	604,526
Total assets	_\$	604,526
LIABILITIES Other liabilities Due to State General Fund	\$	(603,496) (1,030)
Total liabilities	\$	(604,526)

# NOTES TO FINANCIAL STATEMENTS

June 30, 2019

# NOTE A – DEFINITION OF REPORTING ENTITY

The State of New Mexico Regulation and Licensing Department (the Department) was created July 1, 1983, by the Regulation and Licensing Department Act. The Act provided that the administration of professional and occupational licensing functions of the executive branch of state government may be consolidated under the supervision of the Department upon executive order issued by the Governor. This consolidation was completed during the fiscal year ended June 30, 1987.

The mission of the Department is to enforce applicable laws, rules, regulations and codes and administer them in a manner that affects a balanced approach to public safety, financial welfare and the development of the regulated industries. The Department consists of the Office of the Superintendent and six divisions: Boards and Commissions, Construction Industries, Manufactured Housing, Financial Institutions, Securities, and Alcohol and Gaming. The Department is responsible for overseeing executive and financial services of 44 funds.

The Administrative Services Division, which is under the Office of the Superintendent provides the Department with fiscal personnel, management information systems, and other support services and acts as liaison with the Department of Finance and Administration, the General Services Department, the State Personnel Office, the Office of the State Auditor, the State Treasurer, the Commission of Public Records, and other general control agencies to ensure compliance with state laws and regulations.

The Boards and Commissions Division provides for the administration of professional and occupational licensing functions of the executive branch of state government. This division is responsible for overseeing executive and financial services to 32 different boards and commissions. Each of the boards and commissions has Department employees assigned as staff which are responsible for licensing of individuals and for maintaining licensing files containing historical, continuing education and disciplinary information on each licensee, thereby providing daily accessibility to the public, licensees, legislators and board members. Additionally, the staff is responsible for the daily execution of board operations, including all licensing and examination functions, preparing minutes of board meetings, responding to inquiries, taking actions as required by the boards they serve, and coordinating actions with appropriate officials and agencies. Complaints received are reviewed by the boards, referred for investigation when appropriate, and returned to the specific licensing boards for a determination of disciplinary action. Inspections are performed on sites or persons who distribute, manufacture, or sell prescription drugs, cosmetology establishments, barber establishments, funeral homes and real estate offices in order to ensure compliance with statutes, regulations and minimum standards of sanitation, where applicable.

The Construction Industries Division administers examinations, licensing, certification, regulation, inspection, and supervision of individuals and businesses in the contracting and construction industries. The Division is required by law to "promote the general welfare of the people of New Mexico by providing for the protection of life and property by adopting and enforcing codes and standards for construction, alteration, installation, connection, demolition and repair work" pursuant to NMSA 1978 Compilation. Section 60-13-1.1. CID also administers the Employee Leasing, Carnival Ride Insurance and Hoisting Operators Safety Acts pursuant to NMSA 1978, Sections 60-13A, 57-25 and 60-15, respectively.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE A – DEFINITION OF REPORTING ENTITY – CONTINUED

The Manufactured Housing Division supervises and regulates the manufactured housing industry within the state, with the exception of manufactured units used for commercial purposes that are regulated by the Construction Industries Division. The Manufactured Housing Act (NMSA 1978, 1983 Supplement, Section 60-14-1 through 60-14-20) provides that its purpose is "to insure the purchasers and users of manufactured homes and essential conditions of health and safety which are their right and to provide that the business practices of the industry are fair and orderly among the members of the industry with due regard to the ultimate consumers in this important area of human shelter".

The Financial Institutions Division is responsible for administering the statutory requirements of the Banking Act, the Trust Company Act, the Collection Agency Regulatory Act, the Endowed Care Cemetery Act, the New Mexico Small Loan Act, the Mortgage Loan Company and Broker Act, the Credit Union Regulatory Act, the Motor Vehicle Sales Finance Company Act, the Escrow Company Act, the Negotiable Check, Drafts and Money Order Act, the Retail Installment Sales Act, and the Savings and Loan Act. Additionally, the Director, by statute, is an ex officio voting member of the New Mexico Mortgage Finance Authority. The Division provides general supervision of all state-chartered financial institutions and regulated industries, with a primary focus to ensure the existence of safe and sound financial practices within the regulated entities.

The Securities Division is responsible for administering the New Mexico Securities Act of 1986 and the Model State Commodity Code. Pursuant to those laws, the Division registers securities offerings, licenses securities sales representatives, broker-dealers, investment advisers and investment adviser representatives, and takes administrative civil enforcement action when necessary. The Division also administers the Securities Enforcement and Investor Education Fund, which is funded by administrative assessments levied against companies or individuals found to have violated the Securities Act.

The Alcohol and Gaming Division is the licensing and regulatory authority for the Liquor Control Act. The Division licenses and regulates the sales, services and public consumption of alcoholic beverages so as to protect the public health, safety and morals of each community. The Division is also charged with the ultimate disposition of any administrative charges filed against a licensee by the New Mexico Department of Public Safety Special Investigations Division. The Division is funded by an appropriation from the State General Fund. All fees from licenses, citations, and other administrative charges are transferred to the State General Fund.

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the Department is presented to assist in the understanding of the Department's financial statements. The financial statements and notes are the representation of the Department's management who is responsible for their integrity and objectivity. The financial statements of the Department have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to governments. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles. The more significant of the Department's accounting policies are described below.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

# **Component Units**

In evaluating how to define the Department for financial reporting purposes, management has considered all potential component units. The decision to include a potential component unit in the reporting entity was made by applying the criteria set forth in GAAP. The basic, but not the only, criterion for including a potential component unit within the reporting entity is the governing body's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing Department, the designation of management, the ability to significantly influence operations and accountability for fiscal matters.

The other criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether the Department is able to exercise oversight responsibilities. Based upon the application of these criteria, the Department does not have any component units.

The Department is not included in any other governmental "reporting entity" as defined in Section 2100, Codification of Governmental Accounting and Financial Reporting Standards, but would be included in a state-wide Comprehensive Annual Financial Report (CAFR).

# **Use of Estimates in Preparing Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Department's estimates include the useful lives of depreciable assets, accrued compensated absences, and the licensing periods used to determine unearned revenues.

# **Basic Financial Statements – Government-Wide Statements**

The Department's basic financial statements include both information on a government-wide basis and information presented on a fund basis. Government-wide financial statements include two basic financial statements: a statement of net position and a statement of activities. These statements do not include the fiduciary activities as they do not represent resources available to fund the Department's programs.

Both the government-wide and fund financial statements (within the basic financial statements) categorize primary activities as either governmental funds or business-type. In the government-wide statement of net position, both the governmental and business-type activities columns are presented on a consolidated basis by column, and are reflected on a full accrual, economic resources basis, which incorporates long-term assets and receivables as well as long-term debt and obligations. The Department does not have any business-type activities at year end June 30, 2019.

# NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

The Department's net position is reported in three parts: net investment in capital assets; restricted net position and unrestricted net position. When applicable, the effect of interfund activity is removed from the statement of net position in order to avoid a grossing up effect on assets and liabilities within the statements.

The objective of the statement of activities is to report the relative financial burden of each of the reporting government's functions on its taxpayers. The format identifies the extent to which each function of the government draws from the general revenues of the government or is self-financing through fees or intergovernmental aid.

The government-wide Statement of Activities reflects both the gross and net cost per functional category which is otherwise being supported by general government revenues. The Statement of Activities reduces gross expenses (including depreciation) by related program revenues, operating and capital grants. The program revenues must be directly associated with the function or a business-type activity.

The net cost by function is normally covered by general revenues (intergovernmental revenues or other revenue, etc.). Historically, the previous model did not summarize or present net cost by function or activity. The Department does not currently employ indirect cost allocation systems. The Department's policy for when an expense is incurred for purposes for which both restricted and unrestricted assets are available is to utilize the restricted assets first.

This government-wide focus is more on the sustainability of the Department as an entity and the change in aggregate financial position resulting from the activities of the current fiscal period.

The Department's only fiduciary funds are agency funds. Since by definition these assets are being held for the benefit of a third party and cannot be used to address activities or obligations of the government, these funds are not incorporated into the government-wide statements.

# **Basic Financial Statements – Fund Financial Statements**

The governmental funds in the fund financial statements are presented on a current financial resource and modified accrual basis of accounting. This is the manner in which these funds are normally budgeted. The presentation is deemed more appropriate to demonstrate legal and covenant compliance, to demonstrate the source and use of liquid resources and to demonstrate how the Department's actual experience conforms to the budget or fiscal plan. Since the governmental fund statements are presented on a different measurement focus and basis of accounting than the government-wide statements governmental column, a reconciliation is presented on the page following each statement, which briefly explains the adjustment necessary to reconcile the fund based financial statements to the governmental column of government-wide presentation.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

The fund financial statements are similar to the financial statements presented in the previous accounting model. Emphasis here is on the major funds in either the governmental or business-type categories. Nonmajor funds (by category) or fund type are summarized into a single column. The General Fund is required to be a major fund. The Department's fiduciary funds are not included in the government-wide financial statements.

The financial transactions of the Department are recorded in individual funds, each of which is considered a separate accounting entity. The operations of each fund are accounted for with a separate set of self-balancing accounts that comprise its assets, liabilities, fund balance, revenues, expenditures or expenses and other financing sources or uses.

Government resources are allocated to, and accounted for, in individual funds based upon the purpose for which they are to be spent and the means by which spending activities are controlled.

**Governmental Funds** – All governmental fund types are accounted for on a spending or financial flow measurement focus. Only current assets and current liabilities are generally included on their balance sheets. Their reported fund balance (net current assets) is considered a measure of available spendable resources. Governmental fund operating statements present increases (revenues and, other financing sources) and decreases (expenditures and other financing uses) in net current assets. Accordingly, they are said to present a summary of sources and uses of available spendable resources during a period.

Due to their spending measurement focus, expenditure recognition for governmental fund types is limited to exclude amounts represented by noncurrent liabilities. Since they do not affect net current assets, such long-term amounts are not recognized as government fund type expenditures of fund liabilities.

*General Fund* – The general fund is the general operating fund of the Department. This fund is used to account for all financial resources except those required to be accounted for in another fund.

Special Revenue Funds – Special revenue funds are used to account for the proceeds of specific revenue sources that are legally restricted to expenditures for specified purposes. The Department has two types of special revenue funds. One type is the special revenue funds used to account for specific revenue sources that are restricted for the activities of Boards and Commissions that the Department has oversight authority over. The revenues collected through permits, licenses, and other registration and exam fees by the individual boards and commissions are to be used to fund the activities of each respective board or commission. In addition to the individual boards and commissions, there are special revenue funds that have been established for restricted funds administered by the Department's other divisions. The purpose and statutes that established these funds along with the restricted revenue sources are identified in the Special Revenue Fund Descriptions section.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

*Fiduciary Funds* – Fiduciary funds are used to account for assets held by the Department as an agent for other government and/or other funds. Agency funds are custodial in nature (assets equal liabilities) and do not involve measurement of results of operations. The funds serve as suspense accounts for the deposit of receipts of the Alcohol and Gaming Division, Construction Industries Division, Financial Institutions Division, Securities Division, and Manufactured Housing Division. At the close of each month, money received is transferred from the suspense accounts to other state funds.

The reporting model under GASB 34 sets forth the minimum criteria (percentage of the assets, liabilities, revenues or expenditures of either fund category or the governmental and enterprise combined) for the determination of major funds.

The following are the major funds for the Department:

The General Fund (SHARE Fund #42000-43300) is the general operating fund of the Department and is used to account for all financial resources, except those required to be accounted for in another fund. The General Fund includes the *Boards & Commissions Flow-through Fund* (SHARE Fund #42000-50150).

The *Mortgage Regulatory Fund* (SHARE Fund #42000-10660) is a special revenue fund to account for application, licensing, renewal, examination, investigation and any other fees received that are associated with the costs of administering the New Mexico Mortgage Loan Originator Licensing Act, fees specified in Subsection E of Section 58-21 NMSA 1978, and any money that is appropriated or donated or that otherwise accrues to the fund. Income from the investment of the fund shall be credited to the fund. The Fund is created as a non-reverting fund in the State Treasury and is administered by the Financial Institutions Division in accordance with the provisions of Section 9-16-15 NMSA 1978.

The Board of Pharmacy Fund (SHARE Fund # 42000-46400) is a special revenue fund. The Board of Pharmacy is authorized under 61-11-6(A)(1) NMSA 1978 to adopt, regularly review and revise rules and regulations necessary to carry out the provisions of the Pharmacy Act, 61-11-1, 61-11-2, 61-11-4 to 61-11-28 NMSA 1978. Section 61-11-6(A)(3) directs the board to provide for the issuance and renewal of licenses for pharmacists. Sections 61-11-6(A)(12), (13) and (14) NMSA 1978 authorize the board to employ and define the duties of an executive officer, inspectors, and qualified employees. Fees are specified under Section 61-11-12 NMSA 1978.

# Measurement Focus, Basis of Accounting and Financial Reporting Presentation

Basis of accounting refers to the point at which revenues or expenditures are recognized in the accounts and reported in the financial statements. It relates to the timing of the measurements made, regardless of the measurement focus applied.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

The government-wide financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Revenues, expenses, gains, losses, assets, deferred outflows of resources, liabilities, and deferred inflows of resources resulting from exchange and exchange-like transactions should be recognized when the exchange takes place.

All governmental fund statements are presented on a current financial resource and modified accrual basis of accounting. Under this method, revenues and other governmental fund financial resource increments are recognized in the accounting period in which they become susceptible to accrual that is, when they become both measurable and available to finance expenditures of the fiscal period ("available" meaning collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period, typically 60 days).

Expenditures are recorded as liabilities when incurred. An exception to this general rule is that accumulated unpaid annual, compensatory and certain sick leave are not accrued as current liabilities, but as non-current liabilities. However, in the government-wide financial statements, both current and long-term are accrued. Expenditures charged to federal programs are recorded utilizing the cost principles described by the various funding sources.

In applying the "susceptible to accrual" concept to intergovernmental revenues pursuant to GASB 33, the provider should recognize liabilities and expenses and the recipient should recognize receivables and revenues when the applicable eligibility requirements, including time requirements, are met. Resources transmitted before the eligibility requirement are met, under most circumstances, should be reported as advances by the provider and deferred inflow by the recipient.

# Budgets and Budgetary Accounting

The Department prepares budgets for its governmental funds, which are subject to approval by the New Mexico Department of Finance and Administration (DFA), based upon the appropriations made by the State Legislature. Budgets are controlled at the appropriation unit level (personal services, contractual services, etc.), and amendments affecting a category are approved by DFA and the Legislative Finance Committee (LFC). Expenditures may not exceed appropriations at this level.

The Department's budget is appropriated by program code. Each program code includes the operations of the Department's divisions accounted for in the General Fund and, in some cases, special revenue funds. The budgetary presentations in the accompanying financial statements are presented by fund and by program code in order to provide information that demonstrates accountability at the program code level. The structure of this presentation is as follows:

# NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

#### NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

**Program Code P599 – Construction Industries and Manufactured Housing** – This program includes the Construction Industries and Manufactured Housing Division's activities accounted for in the Department's General Fund (SHARE Fund #42000-43300) along with the Carnival Ride Insurance Bureau Fund (SHARE Fund #42000-64300), Hoisting and Safety Act Fund (SHARE Fund #42000-21100), Construction Publication Fund (SHARE Fund #42000-37300) and the Federal Manufactured Housing Fund (SHARE Fund #4200-47200). The Department allocates the budget under this program code to the various funds.

Only the General Fund (SHARE Fund #42000-43300) is allocated State General Fund appropriations, which is reverting. The remaining funds are special revenue funds with restricted resources and thus are non-reverting funds.

**Program Code P600 – Financial Institutions –** This program includes the Financial Institutions Division's activities accounted for in the General Fund (SHARE Fund #42000-43300), along with the Mortgage Regulatory Fund (SHARE Fund #42000-10660), and FID Settlement Proceeds (SHARE Fund #42000-11550). The Department allocates the budget under this program code to the various funds.

The only activity in the FID Settlement Proceeds (SHARE Fund #42000-11550) is the transfer of funds to the General Fund (SHARE Fund #42000-43300). Since this activity is within the program code, it is not subject to a separate budget.

**Program Code P601 – Alcohol and Gaming.** This program includes only the activities of the Alcohol and Gaming Division accounted for in the General Fund (SHARE Fund #42000-43300). Unexpended balances in this program are subject to reversion to the State General Fund.

**Program Code P602 – Program Support.** This program includes the activities of the Office of the Superintendent, the Administrative Services Division and Information Technology accounted for in the General Fund (SHARE Fund #42000-43300). Unexpended balances in these programs are subject to reversion to the State General Fund.

**Program Code P617 – Securities.** This program includes only the activities of the Securities Division accounted for in the General Fund (SHARE Fund #42000-43300) along with the Securities Enforcement and Education Fund (SHARE Fund #42000-04400). The Department allocates the budget under this program code to the two funds.

**Program Code P616 – Boards and Commissions.** The remaining special revenue funds, used primarily to account for the Boards and Commissions, have individual budgets. With the exception of the Animal Shelter Services (SHARE Fund #42000-20120) which receives a State General Fund appropriation, none of these funds are subject to reversion.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

The unexpended balances of the State General Fund appropriation to the Department are to be reverted to the State General Fund at the end of each fiscal year. In FY18 the Department did receive a special appropriation which extends into FY19. This appropriation will not revert in FY18 and is reported as restricted fund balance on the financial statements. The Department also receives funding from various special and supplemental appropriations. The language of a particular appropriation determines when it lapses and whether or not unexpended balances revert to the State General Fund.

# **Capital Assets**

Capital assets purchased or acquired are carried at historical cost or estimated historical cost. Contributed assets are recorded at the fair values as of the date received. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Information Technology Equipment including software is being capitalized and included in furniture, fixtures and equipment in accordance with NMAC 2.20.1.9 C (5). The State's capitalization policy, i.e., the dollar value above which asset acquisitions including software are added to the capital accounts, is \$5,000. The Department does not capitalize any interest in regard to its capital assets.

Depreciation on all assets is provided on the straight-line basis over the estimated useful lives with no salvage value. The Department's estimated the useful lives on capital assets is as follows:

Data processing equipment	5-7 years
Software license rights	5-10 years

# Accrued Payroll

Accrued payroll is comprised of the payroll expenditures based on amounts earned by the employees through June 30, 2019, along with applicable FICA, Medicare liabilities, and other employee benefits.

# **Compensated Absences**

Qualified employees are entitled to accumulate annual leave at various rates depending upon their length of service. A maximum of thirty (30) working days (240 hours) of such accumulated annual leave may be carried forward into the beginning of a calendar leave year and any excess is lost. When employees terminate, they are compensated for accumulated unpaid annual leave as of the date of termination, up to a maximum of thirty days. Qualified employees are entitled to accumulate sick leave at 3.69 hours per pay period. There is no limit to the amount of sick leave that an employee may accumulate. The Department's policy is to permit employees to accumulate earned but unused vacation benefits.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Qualified employees accumulate maximum annual leave as follows:

Years of Service		Accrual Rate		
At Least	Less Than	Per Pay Period (in hours)		
0	3	3.08		
3	7	3.69		
7	11	4.61		
11	15	5.54		
15	Beyond	6.15		

# **Net Position/Fund Balances**

In the government-wide financial statements, net position consists of three components: net investment in capital assets; restricted; and unrestricted. The Department has no debt related to capital assets; therefore, net investment in capital assets equal the capital assets, net of accumulated depreciation.

Net position is reported as restricted when constraints placed on net position use are externally imposed by creditors such as through debt covenants, grantors, contributors, or laws or regulations of other governments or imposed by law through constitutional provisions or enabling legislation. Enabling legislation includes a legal enforceable requirement that resources be only for the specific purposes stipulated in the legislation. Legal enforceability means the government can be impelled by an external party – such as citizens, public interest groups or the judiciary – to use resources for the purposes specified by the legislation. Details of the related restrictions of net position may be seen on the Statement of Net Position.

Unrestricted net position consists of net position that does not meet the definition of restricted or net investment in capital assets.

In the governmental fund financial statements, fund balances are classified as non-spendable, restricted, committed, assigned or unassigned. Restricted represents those portions of fund balance where constraints placed on the resources are either externally imposed or imposed by law through constitutional provisions or enabling legislation. Committed fund balance represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the Legislative and Executive branches of the State. Assigned fund balance is constrained by the Legislature's and Executive Branch's intent to be used for specific purposes or, in some cases, by legislation.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

A summary of the nature and purpose of the fund balances by classification at year end, follows:

<u>Restricted</u> – This balance consists of liquid assets generated from revenues which have third-party (statutory or granting agency) limitation on their use. At June 30, 2019, the restricted fund balance on the governmental funds balance sheet is \$26,887,861. The details of these fund balance items are located on pages 11 and 46 through 56. The restricted balance for the general fund consists of \$617,841 in multi-year special appropriations for capital asset and data processing acquisitions.

When an expenditure/expense is incurred for purposes for which both restricted and unrestricted resources are available, it is the Department's policy to use restricted resources first.

# **Deferred Outflows/Inflows of Resources**

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element represents a consumption of net position that applies to future periods and so will not be recognized as an outflow of resources (expense/expenditure) until then.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time. The Department did not have any items that were required to be reported as either Deferred Outflows or Inflows as of June 30, 2019.

# Interfund Balances and Transactions

Interfund transactions are reported as transfers. Nonrecurring or nonroutine permanent transfers of equity are reported as residual equity transfers. All other interfund transfers are reported as operating transfers.

# Revenues

Revenues are recognized as follows:

 Special and capital outlay appropriations require project and draw down approval from the New Mexico Department of Finance and Administration (DFA) Board of Finance. The Department considers this part of the eligibility requirements and does not recognize the revenues and receivables until the approval is obtained.

# NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

# NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

- 2. Federal and other grant revenues are recognized when the applicable eligibility criteria, including time requirements, are met and the resources are available. Resources received for which applicable eligibility criteria have not been met are reflected as deferred inflows of resources in the accompanying financial statements.
- 3. Revenues from grants that are restricted for specific uses are recognized as revenues and as receivables when the related costs are incurred. Contributions and other monies held by other state and local agencies are recorded, as a receivable at the time the money is made available to the specific fund.
- 4. Revenues from licenses and permits is recorded as revenue upon receipt. All such revenue is nonrefundable.
- 5. All other revenues are recognized when they are received.

# NOTE C – STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

#### Budgetary Information

The Department uses the following procedures in establishing the budgetary information reflected in the accompanying financial statements:

- 1. No later than September 1, the Department prepares a budget appropriation request by category to be presented to the next Legislature.
- 2. The appropriation request is submitted to DFA's Budget Division and to the LFC.
- 3. DFA makes recommendations and adjustments to the appropriation request, which then becomes the Governor's proposal to the Legislature.
- 4. The LFC holds hearings on the appropriation request, also submitting recommendations and adjustments before presentation to the Legislature.
- 5. Both the DFA's and LFC's recommended appropriation proposals are presented to the Legislature for approval of the final budget plan.
- 6. Budget hearings are scheduled before the New Mexico House Appropriations and Senate Finance Committees. The final outcome of these hearings is incorporated into the General Appropriations Act.
- 7. The Act is signed into law by the Governor of the State of New Mexico within the legally prescribed time limit.

# NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

# NOTE C – STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY – CONTINUED

- 8. The Department submits, no later than May 1, to DFA an annual operating budget by category and line item based upon the appropriations made by the Legislature. The DFA Budget Division reviews and approves the operating budget which becomes effective on July 1.
- 9. All subsequent budget adjustments must be approved by the Department and the Director of the DFA Budget Division. The budget for the current year was properly amended.
- 10. Legal budget control for expenditures and encumbrances is at the appropriation unit level within activities (personnel services and benefits, contractual services, P-Code, Z-Code, etc.).
- 11. Formal budgetary integration is employed as a management control device during the fiscal year for the General Fund and the Special Revenue Funds.
- 12. The budget is adopted on a modified accrual basis of accounting that is consistent with accounting principles generally accepted in the United States of America. This change was implemented with the Laws of 2004, Chapter 114, Section 3 Paragraph N and Paragraph O. It is effective for fiscal years beginning July 1, 2004. However, there is a statutory exception per General Appropriation Act, Laws of 2006, Chapter 109, Section 3, Subsections N and O. The budget is adopted on the modified accrual basis of accounting except for accounts payable accrued at the end of the fiscal year that do not get paid by the statutory deadline per Section 6-10-4 NMSA 1978. Those accounts payable must be paid out of the next year's budget.
- 13. The Department has been designated as a "reverting agency" by the New Mexico State Legislature and, therefore, pursuant to the Laws of 2004, Chapter 114, Section 2(E), "unencumbered balances in agency accounts remaining at the end of the fiscal year 2018 shall revert to the State General Fund by September 30, 2018, unless otherwise indicated in the General Appropriations Act of 2004 or otherwise provided by law" to the extent noted above.
- 14. Each year the Legislature approves multiple appropriations, which the State considers as continuing appropriations. The Legislature authorizes these appropriations for two to five years; however, it does not identify the authorized amount by fiscal year. Consequently, the appropriation is budgeted in its entirety the first year the Legislature authorizes it. The unexpended portion of the budget is carried forward as the next year's beginning budget balance until either the project period has expired, or the appropriation has been fully expended. The budget presentations in these financial statements are consistent with the budgeting methodology.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE D – STATE GENERAL FUND INVESTMENT POOL

The Department does not have a separate bank account. For cash management and investment purposes, funds of various state agencies are deposited in the State General Fund Investment Pool (the Pool), which is managed by the Office of the New Mexico State Treasurer. Claims on the Pool are reported as assets by the various agencies investing in the Pool.

As provided for in Chapter 8-6 of the New Mexico Statutes Annotated 1978, the State Treasurer shall receive and keep all monies of the state, except when otherwise provided, and shall disburse the public money upon lawful warrants. The State Treasurer's Office (STO) acts as the State's bank. The Department's cash receipts are deposited with STO and pooled in a statewide investment fund, when amounts are greater than immediate needs they are placed into short-term investments. When the Department makes payments to vendors and employees, they are made from this pool and their claims on the pool reduced.

By State statute, DFA is responsible for the performance of monthly reconciliations with the balances and accounts kept by the State Treasurer.

The comprehensive cash reconciliation model compares aggregated agency claims on the State General Fund Investment Pool to the associated resources held by the State Treasurer's Office. This process has been reviewed multiple times by the IPA's performing audits of the General Fund, DFA and the State of New Mexico's Comprehensive Annual Financial Report. The reviews have deemed the process to be sound and the Department fully compliant with the requirements of the monthly process.

The following is a summary of the Department's investment account of the State General Fund Investment Pool held by STO as reported by the DFA:

Fund Type	Type of Account	Reconciled Balance	
Governmental Fiduciary	Investment Investment	\$	28,240,227 604,526
Total share of State General Fund Investment Pool		\$	28,844,753

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

## NOTE E – ACCOUNTS RECEIVABLE

Receivables as of June 30, 2019, for the Department were as follows:

	bined al Fund	Nonma	jor Funds	Total		
Accounts receivable	\$ 309	\$	-	\$	309	
	\$ 309	\$	-	\$	309	

Management considers all accounts receivable to be fully collectible as of June 30, 2019.

## NOTE F – DUE TO STATE GENERAL FUND

Unexpended cash balances of the Department's General Fund are subject to reversion to the State's General Fund unless they are multi-year appropriations, or the appropriation periods are specifically extended by act of the Legislature. Stale dated checks are also due to be returned to the State General Fund. During 2019, reversions recorded in SHARE Fund #42000-43300 totaled \$200,582. There was \$1,030 due to the State from the agency funds as of June 30, 2019.

## NOTE G – CAPITAL ASSETS

	Ju	ne 30, 2018	A	dditions	De	eletions	Adjus	stments	Transfers	Ju	ne 30, 2019
Capital assets being depreciated:											
System software license	\$	1,421,581	\$	-	\$	-	\$	-	\$-	\$	1,421,581
Machinery and equipment		178,595		375,514		-		-	(375,514)		178,595
Data processing equipment	_	826,773		230,572		-		6			1,057,351
Total capital assets being											
depreciated		2,426,949		606,086		-		6	(375,514)		2,657,527
Less accumulated depreciation:											
System software license		984,674		-		-		-	-		984,674
Machinery and equipment		178,595		-		-		-	-		178,595
Data processing equipment		691,200		392,442		-		(1)	-		1,083,641
Automotive		-		-		-	. <u> </u>	-			-
Total accumulated											
depreciation		1,854,469		392,442		-	<u> </u>	(1)			2,246,910
Capital assets, net of											
accumulated depreciation	\$	572,480	\$	213,644	\$	_	\$	7	\$ (375,514)	\$	410,617
accumulated depreciation	ψ	512,400	Ψ	210,044	Ψ	-	Ψ	1	$\psi$ (373,314)	Ψ	410,017

Capital assets activity for the year ended June 30, 2019, is as follows:

## NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

#### NOTE G – CAPITAL ASSETS – CONTINUED

Depreciation expense for the year ended June 30, 2019, was \$392,442. All depreciation expense was allocated to the Department's general governmental function.

## NOTE H – CHANGES IN COMPENSATED ABSENCES

A summary of changes in compensated absences for the year ended June 30, 2019, is as follows:

	Jun	e 30, 2018	 Additions Deletions		Deletions	Jun	e 30, 2019	_	ue within one year
Compensated absences	\$	942,924	\$ 1,552,221	\$	1,499,023	\$	996,122	\$	996,122

The liability at June 30, 2019, has been recorded in the basic financial statements and represents the Department's commitment to fund accrued vacation, sick leave and personal time off costs from future operations. The compensated absence liability of the governmental funds is expected to be liquidated by the General Fund.

# NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

## **NOTE I – INTERFUND TRANSFERS**

Operating transfers are for the allocation of administrative, IT, and payroll costs and consist of the following:

Fund Name	Share Fund	Transfer In	Transfer Out
Mortgage Regulatory Fund	10660	\$ -	\$ 114,500
Signed Language Interpretation Practice	20110	(21,034)	55,892
General Fund	43300	2,292,500	39,400
Barber & Cosmetology	43900	-	977,097
Securities Education & Training	04400	-	105,200
Body Art Safe Practices	44010	-	98,690
Athletic Commission	44100	-	133,012
Massage Therapy	44200	-	224,083
Counselors & Therapy	44400	-	370,501
Chiropractors	44600	-	123,570
Dental Health Care	44700	-	403,598
Nutrition & Dietetics	44800	-	15,123
Nursing Home Administration	44900	-	26,804
Occupational Therapy	45000	-	68,975
Optometry	45100	-	80,176
Osteopath Examiner	45200	-	146,554
Podiatry	45300	-	34,413
Psychology	45400	-	157,803
Physical Therapy	45500	-	115,416
Thanatopractice	45600	-	119,112
Interior Design	45700	-	12,502
Private Investigators	45900	-	234,000
Landscape Architects	46000	-	10,471
Pharmacy	46400	-	213,800
Real Estate Appraisers	46500	-	304,876
Accountancy	46600	-	83,600
Real Estate Commission	46700	-	196,200
Social Workers	46900	-	244,874
Acupuncture	47100	-	185,767
Speech & Language	47300	-	138,297
Respiratory Care Advisory	47400	-	91,633
Athletic Trainers	47500	-	19,485
Boards and Commissions Flow-through	50150	2,873,958	-
Ŭ			
		\$ 5,145,424	\$ 5,145,424

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

## NOTE J – TRANSFERS TO/FROM OTHER STATE AGENCIES

Transfers to and from other state agencies for the year ended June 30, 2019, are routine in nature and are consistent with the activities of the fund making the transfer. Transfers to other state agencies consist of the following:

Department Fund Name	Department SHARE Fund No.	From (To) Business Unit	From (To) SHARE Fund No.	Purpose	Amount
General Fund	43300	34101	85300	General fund allotment	\$ 12,772,200
General Fund	43300	34100	90000	Transfer funds per Laws 2018	267,400
General Fund	43300	34100	62000	FY19 Compensation Section A3	166,300
Securities Enforcement and Investor Education Fund	04400	24400	15400	Capital fund balance reversion to RLD; Laws of 2015	87,255
Sign Language Interpreting Services	20110	60400	46000	2019 Transfer to RLD for Sign Language Interpreters Board.	25,000
Mortgage Regulatory Fund	10660	36100	20340	Revert unused Funds to RLD for appropriation SB1, Laws of 2015.	942
Mortgage Regulatory Fund	10660	35000	36503	Transfer automobile capital assets to TSD Motor Pool	(26,241)
General Fund	50150	35000	36503	Transfer automobile capital assets to TSD Motor Pool	(66,590)
General Fund	43300	34101	85300	Reversions	(200,582)
General Fund	43300	35000	36503	Transfer automobile capital assets to TSD Motor Pool	(282,683)
Mortgage Regulatory Fund	10660	30500	17000	Transfer to OAG per NM HB2 from the Mortgage Regulatory Fund	(1,000,000)

Total transfers from (to) other state agencies, net

\$ 11,743,001

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

#### NOTE K – PENSION PLAN – PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

#### General Information about the Pension Plan

The State of New Mexico, as a single employer, follows Government Accounting Standards Board Statement No. 68, *Accounting and Financial Reporting for Pensions*, in the June 30, 2019 Comprehensive Annual Financial Report (CAFR). The Department, as part of the primary government of the State of New Mexico, is a contributing employer to a cost-sharing multiple employer defined benefit pension plan administered by the Public Employees Retirement Association (PERA). The Department's contributions to PERA for the years ended June 30, 2019, 2018 and 2017 were \$2,169,543, \$2,115,629 and \$2,167,227, respectively, which equal the required contributions for each year.

Compliant with the requirements of Government Accounting Standards Board Statement No. 68, *Accounting and Financial Reporting for Pensions*, the State of New Mexico follows the standard for the fiscal year ending June 30, 2019.

The State Treasurer's Office, as part of the primary government of the State of New Mexico, is a contributing employer to a cost-sharing multiple employer defined benefit pension plan administered by the Public Employees Retirement Association (PERA). Disclosure requirements for governmental funds apply to the primary government as a whole, and as such, this information will be presented in the Component Appropriation Funds Annual Financial Report (General Fund) and the Comprehensive Annual Financial Report (CAFR) of the State of New Mexico.

Information concerning the net pension liability, pension expense, and pension-related deferred inflows and outflows of resources of the primary government will be contained in the General Fund and the CAFR and will be available, when issued, from the Office of State Controller, Room 166, Bataan Memorial Building, 407 Galisteo Street, Santa Fe, New Mexico, 87501.

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

#### NOTE L – POST-EMPLOYMENT BENEFITS – STATE RETIREE HEALTH CARE PLAN

**Plan Description.** The Department contributes to the New Mexico Retiree Health Care Fund, a cost- sharing multiple-employer defined benefit postemployment healthcare plan administered by the New Mexico Retiree Health Care Department (RHCA). The RHCA provides health care insurance and prescription drug benefits to retired employees of participating New Mexico government agencies, their spouses, dependents, and surviving spouses and dependents. The RHCA Board was established by the Retiree Health Care Act (Chapter 10, Article 7C, NMSA 1978). The Board is responsible for establishing and amending benefit provisions of the healthcare plan and is also authorized to designate optional and/or voluntary benefits like dental, vision, supplemental life insurance, and long-term care policies.

The State of New Mexico follows the requirements of Government Accounting Standards Board Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions which improves accounting and financial reporting by state and local governments for other postemployment benefits that are not pensions.

The Department, as part of the primary government of the State of New Mexico, is a contributing employer to a cost-sharing multiple-employer defined benefit postemployment health care plan that provides comprehensive group health insurance for persons who have retired from certain public service positions in New Mexico. The other postemployment benefits (OPEB) Plan is administered by the Retiree Health Care Authority of the State of New Mexico. Overall, total OPEB liability exceeds OPEB Plan net position resulting in a net OPEB liability. The State has determined the State's share of the net OPEB liability to be a liability of the State as a whole, rather than any agency or department of the State and the liability will not be reported in the department or agency level financial statements of the State. All required disclosures will be presented in the CAFR of the State of New Mexico.

Information concerning the net liability, benefit expense, and benefit-related deferred inflows and deferred outflows of resources of the primary government will be contained in the State of New Mexico CAFR for the year ended June 30, 2019, and will be available, when issued, from the Office of the State Controller, Room 166, Bataan Memorial Building, 407 Galisteo Street, Santa Fe, New Mexico, 87501.

The RHCA issues a publicly available stand-alone financial report that includes financial statements and required supplementary information for the postemployment healthcare plan. That report and further information can be obtained by writing to the Retiree Health Care Authority at 4308 Carlisle NE, Suite 104, Albuquerque, NM 87107.

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019

# NOTE L – POST-EMPLOYMENT BENEFITS – STATE RETIREE HEALTH CARE PLAN – CONTINUED

The Department's contributions to the RHCA for the years ended June 30, 2019, 2018 and 2017 were \$255,391, \$249,047 and \$276,535, respectively, which equal the required contributions for each year.

## **NOTE M – COMMITMENTS AND CONTINGENCIES**

#### **Equipment Operating Leases**

The Department leases equipment under operating lease agreements that range in term from 36 to 48 months. Rent expense under these equipment leases totaled \$35,872 for the year ended June 30, 2019.

The following is a schedule by years of future minimum lease rental payments required under equipment leases that have initial or remaining non-cancellable lease terms in excess of one year as of June 30, 2019.

Year Ending June 30,	 Amount
2020 2021 2022	\$ 33,246 30,876 <u>626</u>
	\$ 64,748

#### **Building Operating Leases**

The Department has a building lease agreement to provide office space for the Construction Industries Division located in Las Cruces. The Department has also entered into a lease agreement to provide office space for the Boards and Commissions and Construction Industries Division located in Albuquerque. The Department also has entered into a lease agreement to provide office space in Santa Fe. Total rental expenditures for the year ended June 30, 2019, for operating leases were \$409,963.

The following is a schedule by years of future minimum lease rental payments required under building leases that have initial or remaining non-cancellable lease terms in excess of one year as of June 30, 2019.

## NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

#### NOTE M – COMMITMENTS AND CONTINGENCIES – CONTINUED

Year Ending	
June 30,	 Amount
2020	\$ 408,228
2021	403,284
2022	406,196
2023	407,112
2024	412,476
Thereafter	539,668
	\$ 2,576,964

#### Vehicle Operating Leases

The Department leases vehicles under operating lease agreements for 60 month terms. Rent expense under these vehicle leases totaled \$376,177 for the year ended June 30, 2019.

The following is a schedule by years of future minimum lease rental payments required under vehicle leases that have initial or remaining non-cancellable lease terms in excess of one year as of June 30, 2019.

Year Ending	
June 30,	 Amount
2020	\$ 371,867
2021	371,867
2022	371,867
2023	371,867
2024	371,867
	\$ 1,859,335

#### **Risk Management**

The Department obtains coverage through the Risk Management Division of the State of New Mexico General Services Department. This coverage includes liability and civil rights, property, vehicle, employer bond, workers' compensation, group insurance and state unemployment. The coverages are designed to satisfy the requirements of the State Tort Claims Act. All employees of the Department are covered by blanket fidelity bond up to \$5,000,000 with a \$1,000 deductible per occurrence by the State of New Mexico for the period July 1, 2018 through June 30, 2019. There have been no settlements in excess of insurance coverage as of June 30, 2019.

## NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

## NOTE N – CONCENTRATIONS

The Department depends on financial resources flowing from, or associated with, both the Federal Government and the State of New Mexico. Because of this dependency, the Department is subject to changes in the specific flows of intergovernmental revenues based on modifications to Federal and State laws and Federal and State appropriations.

## NOTE O – OTHER REQUIRED INDIVIDUAL FUND DISCLOSURES

The following funds displayed deficit fund balances at June 30, 2019:

Fund Name	Share Fund	Fun	d Balance
Boards and Commissions Flow-through	50150	\$	(90,422)
Athletic Commission	44100	\$	(62,358)

The Boards and Commissions Flow-Through (fund 50150) is used as an intermediary fund in transferring payroll and benefit costs from the general fund to the Boards and Commissions. The negative fund balance is directly related to accrued payroll costs at year-end. The Athletic Commission (Fund 46700) has a negative fund balance that has been driven by the transfer of cash out of the fund to the State general fund. This fund has typically generated net cash inflows and is expected to recover from this deficit in the coming year.

## NOTE P – RESTRICTED NET POSITION

The government-wide statement of net position reports \$26,887,861 of restricted net position for governmental activities. See pages 11, and 46 through 67 for descriptions of the related restrictions for special revenue funds.

## NOTE Q – SPECIFIC AND SUPPLEMENTAL APPROPRIATIONS

*General Appropriations Act of 2018, Section 5, Item 53.* The Department was appropriated \$60,000 for training of multidiscipline inspectors. The funding was available for use in fiscal years 2018 and 2019. As of June 30, 2019, all funds had been expended.

General Appropriations Act of 2019, Section 5, Item 58. The Department was appropriated \$100,000 to replace computers and other information technology equipment for the construction industries and manufacturing program in the regulation and licensing department. The funding was available for use in fiscal years 2019 and 2020. As of June 30, 2019, no amounts had been expended.

## NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

#### NOTE Q – SPECIFIC AND SUPPLEMENTAL APPROPRIATIONS – CONTINUED

*General Appropriations Act of 2019, Section 5, Item 59.* The Department was appropriated \$340,000 to replace core network infrastructure in the regulation and licensing department network including data storage and servers. The funding was available for use in fiscal years 2019 and 2020. As of June 30, 2019, no amounts had been expended.

*General Appropriations Act of 2019, Section 5, Item 60.* The Department was appropriated \$400,000 to purchase replacement vehicles. The funding was available for use in fiscal years 2019 and 2020. As of June 30, 2019, \$222,159 had been expended.

## NOTE R – RESTATEMENT OF FUND BALANCES AND NET POSITION

During 2019, the Department changed their accounting policy related to the recording of revenue for certain licenses and fees. Historically, the Department initially recorded the revenues as unearned revenue and then recognized the revenue over the period the fees related to. However, in accordance with GASB requirements and to be more consistent with the way similar fees are recognized by other New Mexico State Agencies, the Department changed their policy to record the revenues as these licenses and fees are received, as the fees are nonrefundable. As a result of this change in accounting policy, the \$10,204,701 that was recorded as unearned revenue as of June 30, 2018 was recorded as an adjustment to fund balance as of July 1, 2018.

The Department is also reducing beginning fund balance in fund 20120 – Animal Shelter Services. House Bill 02, Section 15 provided for the transfer of this fund to the Board of Veterinary Medicine during fiscal year 2019. This transfer was effected by transferring all the accounts of this fund to the Board of Veterinary Medicine including the beginning fund balance. As a result, it is necessary to show the beginning fund balance of \$88,916 for this Board as a restatement.

## NOTE S – NEW ACCOUNTING STANDARDS

GASB has issues the following statements, which are applicable in future years. At this time, management has not determined the impact, if any on the Office.

#### <u>GASB 84</u>

GASB Statement No. 84, *Fiduciary Activities* (GASB 84) establishes criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and postemployment benefit arrangements that are fiduciary activities. An activity meeting the criteria should be reported in a fiduciary fund in the basic financial statements.

## NOTES TO FINANCIAL STATEMENTS – CONTINUED

June 30, 2019

## NOTE S – NEW ACCOUNTING STANDARDS – CONTINUED

The objective of this Statement is to improve guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. GASB 84 is effective for periods beginning after December 15, 2018 (FY20). Management has not yet determined the impact of this statement.

#### <u>GASB 87</u>

GASB Statement No. 87, *Leases* (GASB 87) establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities.

GASB 87 increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. GASB 87 is effective for periods beginning after December 15, 2019 (FY21). This statement may have some impact on the assets and liabilities of the Office.

## NOTE T – SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 31, 2019, which is the date the financial statements were available to be issued, and determined that there are no items to disclose or accrue at June 30, 2019.

## SUPPLEMENTARY INFORMATION

## NONMAJOR GOVERNMENTAL FUNDS

## NONMAJOR SPECIAL REVENUE FUND DESCRIPTIONS

June 30, 2019

#### SPECIAL REVENUE FUNDS

**Securities Enforcement & Investor Education Fund (SHARE Fund 04400).** To account for the education and training of New Mexico residents concerning securities laws and investment issues and to support of Division enforcement activity. To fulfill that mandate, the Division Investor Education Program conducts a coordinated community outreach effort designed to reach as many New Mexicans as possible through a variety of communications channels.

The fund was established in accordance with the provisions of Section 58-13C-601 NMSA 1978.

**FID Settlement Fund (SHARE Fund 11550).** To account for money distributed to the Financial Institutions Division pursuant to the consent judgment in litigation between mortgage lenders and various states, including New Mexico, in 2012 and to account for income from the investment of the fund. Money in the fund is subject to appropriation by the legislature to the Financial Institutions Division to support and improve state financial regulation and supervision as provided in the judgment.

The fund was established as a non-reverting fund under Section 9-16-16 NMSA 1978.

**Hoisting Operators Fund (SHARE Fund 21100).** To account for fees charged by the Department pursuant to the Hoisting Operators Safety Act.

The fund was established in accordance with the provisions of Section 60-15-15 NMSA 1978.

**Financial Institutions Division (FID) Revolving Fund (SHARE Fund 37200).** To account for the sales of code books and publications to financial institutions. Receipts from such sales are used to recover related costs.

The fund was established by the Department with the authority of the New Mexico Department of Finance and Administration.

**Construction Industries Division (CID) Revolving Fund (SHARE Fund 37300).** To account for the sales of code books and publications by the Construction Industries Division of the Department. Collections received from such sales are used to recover related costs incurred.

The fund was established by the Department with the authority of the New Mexico Department of Finance and Administration.

**Real Estate Commission Fund (SHARE Fund 46700).** To account for the issuance, renewal, and transfer of real estate broker's licenses, establishment and enforcement of real estate broker pre-licensing and continuing education requirements, certification of providers of real estate broker education, investigation and adjudication of consumer and real estate broker complaints about potential and actual violations of the Real Estate License Law and Commission Rules, and education of consumers and real estate brokers about the Real Estate License Law and Commission Rules.

The fund was established by the Department with the authority of the New Mexico Department of Finance and Administration.

## NONMAJOR SPECIAL REVENUE FUND DESCRIPTIONS - CONTINUED

June 30, 2019

## **SPECIAL REVENUE FUNDS – CONTINUED**

**HUD Manufactured Housing Fund (SHARE Fund 47200).** To account for the revenue and related expenses for inspections of manufactured housing units shipped into and manufactured in New Mexico. Funding is provided by an agreement with the United States Department of Housing and Urban Development. In addition, inspection services are billed to the manufacturing companies.

The fund was established by the Department with the authority of the New Mexico Department of Finance and Administration.

**Money Services Regulatory Fund (SHARE Fund 50520).** To account for the application, licensing, renewal, investigation and any other fees received that are associated with the costs of administering the Uniform Money Services Act and any money that is appropriated or donated or that otherwise accrues to the fund.

The fund was established as a non-reverting fund under Section 58-32-1004 NMSA 1978 and is administered by the financial institution's division of the regulation and licensing department.

**Carnival Ride Insurance Fund (SHARE Fund 64300).** To account for the per-ride inspection fees collected under the provisions of the Carnival Ride Insurance Act. Each operator of a carnival ride must pay an inspection fee of \$50 per ride. This money is restricted to the purpose of fulfilling the provisions of the Carnival Ride Insurance Act.

The fund was established in accordance with provisions of NMSA 1978 Compilation, Section 57-25-3.

**Individual Boards and Commissions.** Separate SHARE funds have been set up to account for the administration of each individual board and commission established by certain sections of the New Mexico state statutes (as noted in the Funding Authority column below). Each board or commission's revenue is restricted to each board or commission's activity and administration. Without the action of the New Mexico Legislature, excess funds at the end of the fiscal year do not revert to the State General Fund. The detail on the next page summarizes the fund, fund name, and statutory authority for the Department's boards and commissions and other special revenue funds that were in existence at June 30, 2019.

# NONMAJOR SPECIAL REVENUE FUND DESCRIPTIONS - CONTINUED

SHARE		
Fund Number	SHARE Fund Name	Funding Authority
04400	Securities Enforcement and Investor Education	58-13B-57
11550	FID Settlement	9-16-16
12170	Financial Literacy Fund	9-16-14
20110	Sign Language Interpreting Services	61-34-13
20120	Animal Shelter Services	77-1B-4
21100	Hoisting Operators	60-15-1 to 15
29700	Real Estate Recovery	61-29-21
37200	Financial Institutions Revolving Fund	9-16-14
37300	CID Revolving Fund	60-13-8.1
43900	Barbers and Cosmetologists	61-17A-14
44010	Body Art Practitioners	61-17B 1-18
44100	Athletic Commission	60-2A-24
44200	Massage Therapist	61-12C-23
44400	Counselors and Therapists	61-9A-25
44500	Real Estate Education and Training	61-29-19.1
44600	Chiropractic Examiners	61-4-7
44700	Dental Health Care	61-5A-26
44800	Nutrition and Dietetics	61-7A-12
44900	Nursing Home Administrators	61-13-12
45000	Occupational Therapy	61-12A-20
45100	Optometry	61-2-7
45200	Osteopathic Examiners	61-10-6
45300	Podiatry	61-8-7
45400	Psychologist Examiners	61-9-5
45500	Physical Therapists	61-1R-4
45600	Thanatopractice	61-32-26
45700	Interior Design	61-24C-16
45900	Private Investigators and Polygraphers	61-27B-30
46000	Landscape Architects	61-24B-14
46500	Real Estate Appraisers	61-30-18
46600	Accountancy	61-28B-6
46700	Real Easte Commission	61-29-21
46900	Social Workers	61-31-16
47100	Acupuncture	61-14A-18
47200	HUD Manufactured Housing	60-14-1
47300	Speech, Language and Audiology	61-14B-24
47400	Respiratory Care Advisory	61-12B-13
47500	Athletic Trainers	61-14D-18
50520	Money Services Regulatory Fund	58-32-1004
64300	Carnival Ride Insurance	57-25-3
87600	Impaired Dentists Hygienists	61-5B-11

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET

	Special Revenue							
	Enfo	04400 Securities Enforcement and I Investor Education		11550 FID Settlement Fund		12170 Financial eracy Fund	Sign	20110 Language erpreting
ASSETS Investment in State General Fund Investment Pool Other Receivables	\$	2,140,888 -	\$	703,875 -	\$	241,200	\$	5,090
Total assets	\$	2,140,888	\$	703,875	\$	241,200	\$	5,090
LIABILITIES AND FUND BALANCES Liabilities								
Accounts payable Accrued payroll Deficiency in State General Fund	\$	42,537 37,082	\$	2,220 -	\$	-	\$	824 -
Investment Pool Unearned revenues Due to local governments		-		-		-		-
Total liabilities		79,619		2,220				824
Fund balances Nonspendable: Spendable:								
Restricted Unassigned		2,061,269 -		701,655 -		241,200 -		4,266 -
Total fund balances		2,061,269		701,655		241,200		4,266
Total liabilities and fund balances	\$	2,140,888	\$	703,875	\$	241,200	\$	5,090

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue							
	21100 Hoisting Operators		29700 Real Estate Recovery		37200 FID Revolving			37300 CID evolving
ASSETS Investment in State General Fund Investment Pool Other Receivables	\$	158,922	\$	31,118	\$	200	\$	42,576
Total assets	\$	158,922	\$	31,118	\$	200	\$	42,576
LIABILITIES AND FUND BALANCES Liabilities								
Accounts payable Accrued payroll Deficiency in State General Fund	\$	-	\$	-	\$	-	\$	429 -
Investment Pool Unearned revenues		-		-		-		-
Due to local governments						-		-
Total liabilities		-		-		-		429
Fund balances Nonspendable: Spendable:								
Restricted		158,922		31,118		200		42,147
Unassigned		-		-		-		-
Total fund balances		158,922		31,118		200		42,147
Total liabilities and fund balances	\$	158,922	\$	31,118	\$	200	\$	42,576

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue									
Bo Cosm		43900 Board of Cosmetoligists and Barbers		44010 Body Art actitioners	1	44100 Athletic mmission		44200 lassage herapist		
ASSETS Investment in State General Fund Investment Pool Other Receivables	\$	1,226,962 -	\$	211,723	\$	-	\$	225,540 -		
Total assets	\$	1,226,962	\$	211,723	\$	-	\$	225,540		
LIABILITIES AND FUND BALANCES Liabilities										
Accounts payable Accrued payroll Deficiency in State General Fund	\$	12,044 -	\$	36,463 -	\$	18,350 -	\$	827 -		
Investment Pool		-		-		44,008		-		
Unearned revenues Due to local governments		90 _		-		-		-		
Total liabilities		12,134		36,463		62,358		827		
Fund balances Nonspendable: Spendable:										
Restricted		1,214,828		175,260		-		224,713		
Unassigned						(62,358)				
Total fund balances		1,214,828		175,260		(62,358)		224,713		
Total liabilities and fund balances	\$	1,226,962	\$	211,723	\$	_	\$	225,540		

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue									
	-	44400 Counselors and Therapist		44500 al Estate ducation	Ch	44600 iropractic xaminers	44700 Board of Denta Health Care			
ASSETS	!	Петарія		and Training		Examiners				
Investment in State General Fund Investment Pool Other Receivables	\$	694,218 -	\$	52,617 -	\$	417,947 -	\$	1,444,106 -		
Total assets	\$	694,218	\$	52,617	\$	417,947	\$	1,444,106		
LIABILITIES AND FUND BALANCES Liabilities										
Accounts payable Accrued payroll	\$	18,321 -	\$	-	\$	5,367 -	\$	16,910 -		
Deficiency in State General Fund Investment Pool		-		-		-		-		
Unearned revenues Due to local governments		-		-		-		-		
Total liabilities		18,321		-		5,367		16,910		
Fund balances Nonspendable: Spendable:										
Restricted		675,897		52,617		412,580		1,427,196		
Unassigned				-						
Total fund balances		675,897		52,617		412,580		1,427,196		
Total liabilities and fund balances	\$	694,218	\$	52,617	\$	417,947	\$	1,444,106		

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue									
	44800 Nutrition and		١	44900 Nursing Home		45000 cupational	45100			
	[	Dietetics		ninistration		Therapy	Optometry			
ASSETS Investment in State General Fund Investment Pool Other Receivables	\$	106,960	\$	93,631	\$	256,134	\$	136,072		
Total assets	\$	106,960	\$	93,631	\$	256,134	\$	136,072		
LIABILITIES AND FUND BALANCES Liabilities										
Accounts payable Accrued payroll Deficiency in State General Fund	\$	1,671 -	\$	718 -	\$	4,269 -	\$	2,535 -		
Investment Pool		-		-		-		-		
Unearned revenues Due to local governments		-		-		-		-		
Total liabilities		1,671		718		4,269		2,535		
Fund balances Nonspendable: Spendable:										
Restricted		105,289		92,913		251,865		133,537		
Unassigned		-		-		-		-		
Total fund balances		105,289		92,913		251,865		133,537		
Total liabilities and fund balances	\$	106,960	\$	93,631	\$	256,134	\$	136,072		

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue										
		45200 steopathic xaminers		45300 odiatry		45400 ychologist xaminers		45500 Physical Therapist			
ASSETS Investment in State General Fund Investment Pool Other Receivables	\$	376,963 -	\$	97,824 -	\$	652,053 -	\$	872,944 -			
Total assets	\$	376,963	\$	97,824	\$	652,053	\$	872,944			
LIABILITIES AND FUND BALANCES Liabilities											
Accounts payable Accrued payroll Deficiency in State General Fund	\$	3,168 -	\$	496 -	\$	4,284 -	\$	10,723 -			
Investment Pool Unearned revenues		-		-		-		-			
Due to local governments		-				-		-			
Total liabilities		3,168		496		4,284		10,723			
Fund balances Nonspendable: Spendable:											
Restricted Unassigned		373,795 -		97,328 -		647,769 -		862,221 -			
Total fund balances		373,795		97,328		647,769		862,221			
Total liabilities and fund balances	\$	376,963	\$	97,824	\$	652,053	\$	872,944			

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue										
		45600 Thanato- practice	Inter	45700 ior Design Board	Inv	45900 Private estigators Polygraph	La	46000 andscape .rchitects			
ASSETS Investment in State General Fund Investment Pool Other Receivables	\$	171,061 -	\$	35,797	\$	332,639 -	\$	102,913 -			
Total assets	\$	171,061	\$	35,797	\$	332,639	\$	102,913			
LIABILITIES AND FUND BALANCES Liabilities											
Accounts payable Accrued payroll Deficiency in State General Fund	\$	2,567 -	\$	514 -	\$	438 -	\$	784 -			
Investment Pool		-		-		-		-			
Unearned revenues Due to local governments		-		-		-		-			
Total liabilities		2,567		514		438		784			
Fund balances Nonspendable: Spendable:											
Restricted		168,494		35,283		332,201		102,129			
Unassigned	. <u> </u>						. <u> </u>				
Total fund balances		168,494		35,283		332,201		102,129			
Total liabilities and fund balances	\$	171,061	\$	35,797	\$	332,639	\$	102,913			

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

		Special Revenue								
	46500 Estate 46600 Appraisers Accountance				46700 eal Estate ommission		46900 Social Workers			
ASSETS Investment in State General Fund Investment Pool Other Receivables	\$	64,779 -	\$	709,420 -	\$	1,847,425 -	\$	1,025,312 -		
Total assets	\$	64,779	\$	709,420	\$	1,847,425	\$	1,025,312		
LIABILITIES AND FUND BALANCES Liabilities Accounts payable	\$	15,266	\$	5,183	\$	17,408	\$	14,191		
Accrued payroll Deficiency in State General Fund Investment Pool	Ψ	-	Ŷ	10,925	Ŷ	23,475	Ŷ	-		
Unearned revenues Due to local governments		-		-		-		-		
Total liabilities		15,266		16,108		40,883		14,191		
Fund balances Nonspendable: Spendable:										
Restricted Unassigned		49,513 -		693,312 -		1,806,542 -		1,011,121 -		
Total fund balances	. <u></u>	49,513		693,312		1,806,542		1,011,121		
Total liabilities and fund balances	\$	64,779	\$	709,420	\$	1,847,425	\$	1,025,312		

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue										
				47200		47300	4	47400			
				HUD		Speech	Re	spiratory			
	2	17100	Ma	nufactured	L	anguage		Care			
	Acu	Acupuncture		Housing	а	nd Audio	Advisory				
ASSETS											
Investment in State General Fund											
Investment Pool	\$	7,829	\$	690,812	\$	492,308	\$	38,145			
Other Receivables		-		-		-		-			
Total assets	\$	7,829	\$	690,812	\$	492,308	\$	38,145			
LIABILITIES AND FUND BALANCES											
Liabilities											
Accounts payable	\$	4,569	\$	1,344	\$	7,785	\$	1,192			
Accrued payroll		-		-		-		-			
Deficiency in State General Fund											
Investment Pool		-		-		-		-			
Unearned revenues		-		-		-		-			
Due to local governments		-		-		-		-			
Total liabilities		4,569		1,344		7,785		1,192			
Fund balances											
Nonspendable:											
Spendable:											
Restricted		3,260		689,468		484,523		36,953			
Unassigned							. <u> </u>				
Total fund balances		3,260		689,468		484,523		36,953			
Total liabilities and fund balances	\$	7,829	\$	690,812	\$	492,308	\$	38,145			

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Special Revenue									
		47500	Mo	50520 ney Services	C	64300 Carnival	87600			
		Athletic		legulatory	C	Ride		npaired		
	T	Trainers		Fund	Ir	nsurance	Dentists			
ASSETS										
Investment in State General Fund Investment Pool	\$	51,674	\$	1,100,705	\$	184,429	\$	38,410		
Other Receivables	·					-	·			
Total assets	\$	51,674	\$	1,100,705	\$	184,429	\$	38,410		
LIABILITIES AND FUND BALANCES Liabilities										
Accounts payable	\$	574	\$	179	\$	-	\$	-		
Accrued payroll		-		6,112		-		-		
Deficiency in State General Fund Investment Pool		_		_		_		-		
Unearned revenues		-		-		-		-		
Due to local governments		-		-				-		
Total liabilities		574		6,291		-		-		
Fund balances Nonspendable: Spendable:										
Restricted		51,100		1,094,414		184,429		38,410		
Unassigned		-		-		-		-		
Total fund balances		51,100		1,094,414		184,429		38,410		
Total liabilities and fund balances	\$	51,674	\$	1,100,705	\$	184,429	\$	38,410		

# NONMAJOR GOVERNMENTAL FUNDS – COMBINING BALANCE SHEET – CONTINUED

	Spe	ecial Revenue			
	Total				
		Nonmajor			
	G	overnmental			
		Funds			
ASSETS					
Investment in State General Fund					
Investment Pool	\$	17,083,221			
Other Receivables		-			
Total assets	\$	17,083,221			
LIABILITIES AND FUND BALANCES					
Liabilities					
Accounts payable	\$	254,150			
Accrued payroll		77,594			
Deficiency in State General Fund					
Investment Pool		44,008			
Unearned revenues		90			
Due to local governments		-			
Total liabilities		375,842			
Fund balances					
Nonspendable:					
Spendable:					
Restricted		16,769,737			
Unassigned		(62,358)			
Total fund balances		16,707,379			
		, - ,			
Total liabilities and fund balances	\$	17,083,221			

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

				Special F	Revenue				
	04400 Securities Enforcement and Investor Education		FID	11550 Settlement Fund	12170 Financial Literacy Fund		Sign	20110 Language erpreting	
REVENUES									
License fees	\$	1,294,185	\$	-	\$	124,600	\$	4,860	
Services		-		-		-		-	
Printing and reproduction		-		-		-		145	
Federal sources		-		-		-		-	
Interest on investments		68,479		-		-		2,556	
Other revenues		1,342		1,003				320	
Total revenues		1,364,006		1,003		124,600		7,881	
EXPENDITURES Current:									
Personal services and employee benefits		718,234		-		-		-	
Contractual services		7,115		-		-		627	
In-state travel		7,148		5,673		-		289	
Maintenance and repairs		16		-		-		513	
Supplies and materials		28,651		-		-		699	
Operating costs		129,019		23,040		-		1,502	
Other costs		4,066		1,196		-		49	
Out-of-state travel		5,760		27,711		-		3	
Capital outlay		_		-		-			
Total expenditures		900,009		57,620				3,682	
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES		463,997		(56,617)		124,600		4,199	
OTHER FINANCING SOURCES (USES)									
Transfers in-interagency		87,255		-		-		25,000	
Transfers out-interagency		-		-		-		-	
Transfers in-interfund		-		-		-		(21,034)	
Transfers out-interfund		(105,200)		-		-		(55,892)	
State General Fund appropriation		-		-		-		-	
Reversions to State General Fund				-		-		-	
Total other financing sources (uses)		(17,945)				-		(51,926)	
Net change in fund balance		446,052		(56,617)		124,600		(47,727)	
Fund balances, as previously reported		1,213,834		758,272		29,150		50,044	
Restatement		401,383				87,450		1,949	
Fund balances, as restated		1,615,217		758,272		116,600		51,993	
Fund balances, end of year	\$	2,061,269	\$	701,655	\$	241,200	\$	4,266	

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue										
	H	21100 loisting perators	Rea	9700 al Estate covery	37200 FID Revolving			37300 CID evolving			
REVENUES											
License fees	\$	15,570	\$	-	\$	-	\$	-			
Services		-		-		-		-			
Printing and reproduction		20		-		-		-			
Federal sources		-		-		-		-			
Interest on investments		4,615		1,026		-		-			
Other revenues		893		-		-		1,049			
Total revenues		21,098		1,026		-		1,049			
EXPENDITURES Current:											
Personal services and employee benefits		-		-		-		-			
Contractual services		-		10,000		-		-			
In-state travel		-		-		-		-			
Maintenance and repairs		-		-		-		-			
Supplies and materials		-		-		-		-			
Operating costs		-		-		-		1,832			
Other costs		-		-		-		-			
Out-of-state travel		-		-		-		-			
Capital outlay		-				-					
Total expenditures		-		10,000		-		1,832			
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES		21,098		(8,974)				(783)			
OTHER FINANCING SOURCES (USES)											
Transfers in-interagency		-		-		-		-			
Transfers out-interagency		_		_		-		-			
Transfers in-interfund		_		_		-		-			
Transfers out-interfund		-		-		-		-			
State General Fund appropriation		-		-		-		-			
Reversions to State General Fund		-		-		-		-			
Total other financing sources (uses)				-		-					
Net change in fund balance		21,098		(8,974)				(783)			
Fund balances, as previously reported		119,353		40,092		200		42,930			
Restatement		18,471		-		-					
Fund balances, as restated		137,824		40,092		200		42,930			
Fund balances, end of year	\$	158,922	\$	31,118	\$	200	\$	42,147			

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue								
	43900 Board of Cosmetoligists and Barbers	44010 Body Art Practitioners	44100 Athletic Commission	44200 Massage Therapist					
REVENUES License fees Services Printing and reproduction	\$ 1,063,793 3,055 12,340	\$ 117,810 - 250	\$ 20,425 43,927 -	\$ 205,267 23,350 2,713					
Federal sources Interest on investments Other revenues	- - 220,990	- 8,203 15,095		- - 12,784					
Total revenues	1,300,178	141,358	64,692	244,114					
EXPENDITURES Current: Personal services and employee benefits	_	<u>_</u>	_	_					
Contractual services In-state travel Maintenance and repairs	3,739 7,256 1,205	151 4,917 16,187	5,183 5,437 16,810	455 5,150 170					
Supplies and materials Operating costs Other costs	9,815 58,229 9,249	586 23,150 629	504 5,297 86	467 11,112 2,249					
Out-of-state travel Capital outlay	377 	9	3,202	67 					
Total expenditures	89,870	45,629	36,519	19,670					
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	1,210,308	95,729	28,173	224,444					
OTHER FINANCING SOURCES (USES) Transfers in-interagency Transfers out-interagency	-	-	-	-					
Transfers in-interfund Transfers out-interfund State General Fund appropriation	- (977,097) -	- (98,690) -	- (133,012) -	- (224,083) -					
Reversions to State General Fund									
Total other financing sources (uses)	(977,097)	(98,690)	(133,012)	(224,083)					
Net change in fund balance	233,211	(2,961)	(104,839)	361					
Fund balances, as previously reported Restatement	474,376 507,241	122,221 56,000	32,361 10,120	74,687 149,665					
Fund balances, as restated	981,617	178,221	42,481	224,352					
Fund balances, end of year	\$ 1,214,828	\$ 175,260	\$ (62,358)	\$ 224,713					

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue								
	44400 Counselors and Therapist		44500 Real Estate Education and Training		44600 Chiropractic Examiners			44700 ard of Dental ealth Care	
REVENUES License fees	\$	388,017	\$	7,540	\$	164,850	\$	510,490	
Services	Ψ	54,570	Ŷ	9,965	Ψ	14,925	Ŷ	315	
Printing and reproduction		7,261		-		1,100		14,796	
Federal sources		-		-		-		-	
Interest on investments		32,452		1,453		-		-	
Other revenues		25,327		-		13,480		26,025	
Total revenues		507,627		18,958		194,355		551,626	
EXPENDITURES									
Current:									
Personal services and employee benefits		-		-		-		-	
Contractual services		1,140		10,750		171		2,456	
In-state travel		3,940		-		3,668		11,790	
Maintenance and repairs		8,323		-		1,047 1,367		4,113	
Supplies and materials		10,591 15,475		-		7,433		6,970 34,056	
Operating costs Other costs		4,406		-		7,433 2,402		34,056 8,081	
Out-of-state travel		4,400		-		2,402		3,622	
Capital outlay		- 00		-		10		5,022	
Capital Outlay									
Total expenditures		43,943		10,750		16,098		71,088	
EXCESS (DEFICIENCY) OF REVENUES									
OVER EXPENDITURES		463,684		8,208		178,257		480,538	
OTHER FINANCING SOURCES (USES)									
Transfers in-interagency		-		-		-		-	
Transfers out-interagency		-		-		-		-	
Transfers in-interfund		-		-		-		-	
Transfers out-interfund		(370,501)		-		(123,570)		(403,598)	
State General Fund appropriation		-		-		-		-	
Reversions to State General Fund		-		-		-		-	
Total other financing sources (uses)		(370,501)		-		(123,570)		(403,598)	
Net change in fund balance		93,183		8,208		54,687		76,940	
Fund balances, as previously reported		297,937		31,626		177,743		269,037	
Restatement		284,777		12,783		180,150		1,081,219	
Fund balances, as restated		582,714		44,409		357,893		1,350,256	
Fund balances, end of year	\$	675,897	\$	52,617	\$	412,580	\$	1,427,196	

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue							
	44800 Nutrition and Dietetics		N H	44900 Nursing Home Administration		45000 Occupational Therapy		45100 ptometry
REVENUES	•	00.050	•		•	400 500	•	07.005
License fees	\$	38,350	\$	36,630	\$	106,560	\$	87,025
Services		3,660		9,250		29,500		1,740
Printing and reproduction Federal sources		40		85		2,505		3,429
Interest on investments		-		-		-		-
Other revenues		- 450		4,702		- 3,410		- 7,425
Other revenues		400		4,702		3,410		7,425
Total revenues		42,500		50,667		141,975		99,619
EXPENDITURES Current:								
Personal services and employee benefits		-		-		-		-
Contractual services		121		72		322		6,940
In-state travel		390		1,792		362		3,222
Maintenance and repairs		735		313		1,601		522
Supplies and materials		943		396		2,808		660
Operating costs		2,821		1,633		6,613		3,378
Other costs		381		412		1,916		1,152
Out-of-state travel		7		3		21		5
Capital outlay		-		-		-		-
Total expenditures		5,398		4,621		13,643		15,879
EXCESS (DEFICIENCY) OF REVENUES								
OVER EXPENDITURES		37,102		46,046		128,332		83,740
OTHER FINANCING SOURCES (USES)								
Transfers in-interagency		-		-		-		-
Transfers out-interagency		-		-		-		-
Transfers in-interfund		-		-		-		-
Transfers out-interfund		(15,123)		(26,804)		(68,975)		(80,176)
State General Fund appropriation		-		-		-		-
Reversions to State General Fund		-		-		-		-
Total other financing sources (uses)		(15,123)		(26,804)		(68,975)		(80,176)
Net change in fund balance		21,979		19,242		59,357		3,564
Fund balances, as previously reported		63,835		46,258		166,934		44,998
Restatement		19,475		27,413		25,574		84,975
Fund balances, as restated		83,310		73,671		192,508		129,973
Fund balances, end of year	\$	105,289	\$	92,913	\$	251,865	\$	133,537

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue									
	45200 Osteopathic Examiners			45300 Podiatry		45400 Psychologist Examiners		45500 hysical herapist		
REVENUES	¢ o	75 675	¢	42 000	¢	101 250	¢	251 010		
License fees Services	\$ 2	75,675 6,300	\$	43,800 275	\$	181,250 9,585	\$	251,819 10,186		
Printing and reproduction		0,300 1,995		994		2,936		7,875		
Federal sources		1,995		554		2,950		1,075		
Interest on investments		-		-		-		- 27,622		
Other revenues		- 14,515		- 700		- 5,025		19,782		
Other revenues		14,515		700		5,025		19,702		
Total revenues	2	98,485		45,769		198,796		317,284		
EXPENDITURES Current:										
Personal services and employee benefits		-		-		-		-		
Contractual services		176		55		167		641		
In-state travel		2,985		1,388		2,164		4,393		
Maintenance and repairs		1,152		213		846		4,791		
Supplies and materials		1,509		310		1,393		5,789		
Operating costs		8,533		4,359		9,476		12,728		
Other costs		2,009		610		2,296		2,479		
Out-of-state travel		1,099		3		1,130		37		
Capital outlay		-		-		-		-		
Total expenditures		17,463		6,938		17,472		30,858		
EXCESS (DEFICIENCY) OF REVENUES										
OVER EXPENDITURES	2	81,022		38,831		181,324		286,426		
OTHER FINANCING SOURCES (USES)										
Transfers in-interagency		-		-		-		-		
Transfers out-interagency		-		-		-		-		
Transfers in-interfund		-		-		-		-		
Transfers out-interfund	(1	46,554)		(34,413)		(157,803)		(115,416)		
State General Fund appropriation		-		-		-		-		
Reversions to State General Fund		-		-		-		-		
Total other financing sources (uses)	(1-	46,554)		(34,413)		(157,803)		(115,416)		
Net change in fund balance	1	34,468		4,418		23,521		171,010		
Fund balances, as previously reported		83,302		72,210		267,779		426,843		
Restatement		56,025		20,700		356,469		264,368		
Fund balances, as restated	2	39,327		92,910		624,248		691,211		
Fund balances, end of year	\$ 3	73,795	\$	97,328	\$	647,769	\$	862,221		

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue									
	45600 Thanato- practice	45700 Interior Design Board	45900 Private Investigators and Polygraph	46000 Landscape Architects						
REVENUES License fees Services Printing and reproduction Federal sources Interest on investments Other revenues	\$ 118,750 5,450 5,900 - 6,614 12,920	\$ 16,050 615 15 - - 650	\$ 257,800 23,075 - - 15,731 8,819	\$ 34,600 900 100 - - 4,800						
Total revenues	149,634	17,330	305,425	40,400						
EXPENDITURES Current: Personal services and employee benefits	-	-		-						
Contractual services	171	-	-	58						
In-state travel	5,260	334	2,390	624						
Maintenance and repairs	464 1,206	403	263 375	213 283						
Supplies and materials Operating costs	3,385	131 998	16,107	203 7,191						
Other costs	1,243	990 7	51	451						
Out-of-state travel Capital outlay	9	1	104	3						
Total expenditures	11,738	1,874	19,290	8,823						
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	137,896	15,456	286,135	31,577						
OTHER FINANCING SOURCES (USES)										
Transfers in-interagency	-	-	-	-						
Transfers out-interagency	-	-	-	-						
Transfers in-interfund	-	-	-	-						
Transfers out-interfund	(119,112)	(12,502)	(234,000)	(10,471)						
State General Fund appropriation Reversions to State General Fund	-	-								
Total other financing sources (uses)	(119,112)	(12,502)	(234,000)	(10,471)						
Net change in fund balance	18,784	2,954	52,135	21,106						
Fund balances, as previously reported Restatement	45,225 104,485	28,316 4,013	(37,274) 317,340	46,623 34,400						
Fund balances, as restated	149,710	32,329	280,066	81,023						
Fund balances, end of year	\$ 168,494	\$ 35,283	\$ 332,201	\$ 102,129						

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue									
	46500 Estate Appraisers			46600 countancy	46700 Real Estate Commission			46900 Social Workers		
REVENUES										
License fees	\$	131,914	\$	452,360	\$	929,270	\$	368,150		
Services		65,915		895		3,860		1,735		
Printing and reproduction		533		2,825		44,341		7,607		
Federal sources		-		-		-		-		
Interest on investments		9,844		22,754		-		32,572		
Other revenues		91,010		47,727		135,319		5,935		
Total revenues		299,216		526,561		1,112,790		415,999		
EXPENDITURES Current:										
Personal services and employee benefits		-		235,580		586,582		-		
Contractual services		215		2,901		5,233		943		
In-state travel		11,221		5,002		21,571		2,921		
Maintenance and repairs		13,003		1,170		1,170		2,971		
Supplies and materials		2,173		6,126		15,779		8,857		
Operating costs		7,643		38,014		59,503		13,827		
Other costs		3,813		5,691		11,235		4,188		
Out-of-state travel		17		4,245		4,728		159		
Capital outlay		-				-		-		
Total expenditures		38,085		298,729		705,801		33,866		
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES		261,131		227,832		406,989		382,133		
OTHER FINANCING SOURCES (USES)										
Transfers in-interagency		-		-		-		-		
Transfers out-interagency		-		-		-		-		
Transfers in-interfund		-		-		-		_		
Transfers out-interfund		(304,876)		(83,600)		(196,200)		(244,874)		
State General Fund appropriation		-		-		-		-		
Reversions to State General Fund		-		-		-		-		
Total other financing sources (uses)		(304,876)		(83,600)		(196,200)		(244,874)		
Net change in fund balance		(43,745)	. <u> </u>	144,232		210,789		137,259		
Fund balances, as previously reported		30,578		319,412		(23,453)		315,951		
Restatement		62,680		229,668		1,619,206		557,911		
Fund balances, as restated		93,258		549,080		1,595,753		873,862		
Fund balances, end of year	\$	49,513	\$	693,312	\$	1,806,542	\$	1,011,121		

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue								
		47100 upuncture	47200 HUD Manufactured Housing		47300 Speech Language and Audio		47400 Respiratory Care Advisory		
REVENUES	¢	450 705	¢		¢	402.025	۴	4 050	
License fees	\$	159,705	\$	-	\$	183,835	\$	1,850	
Services Brinting and reproduction		1,180 657		-		9,165 985		17,575 161	
Printing and reproduction Federal sources		057		- 56,304		900		101	
Interest on investments		- 5,298				- 17,760		-	
Other revenues		26,325		63,372		5,235		1,400	
Total revenues		193,165		119,676		216,980		20,986	
EXPENDITURES									
Current:				(450.040)					
Personal services and employee benefits		-		(156,946)		-		-	
Contractual services		26,799		-		482		267	
In-state travel		1,001		-		1,897 2,529		1,397	
Maintenance and repairs Supplies and materials		2,002		-		3,538		88	
••		1,094		-		4,452		853	
Operating costs		4,078		-		7,196		4,747	
Other costs Out-of-state travel		1,709 13		-		2,267 29		863 19	
		13		-		29		19	
Capital outlay				-					
Total expenditures		36,696		(156,946)		19,861		8,234	
EXCESS (DEFICIENCY) OF REVENUES									
OVER EXPENDITURES		156,469		276,622		197,119		12,752	
OTHER FINANCING SOURCES (USES)									
Transfers in-interagency		-		-		-		-	
Transfers out-interagency		-		-		-		-	
Transfers in-interfund		-		-		-		-	
Transfers out-interfund		(185,767)		-		(138,297)		(91,633)	
State General Fund appropriation		-		-		-		-	
Reversions to State General Fund		-		-		-		-	
Total other financing sources (uses)		(185,767)				(138,297)		(91,633)	
Net change in fund balance		(29,298)		276,622		58,822		(78,881)	
Fund balances, as previously reported		21,161		412,846		227,527		20,934	
Restatement		11,397		-		198,174		94,900	
Fund balances, as restated		32,558		412,846		425,701		115,834	
Fund balances, end of year	\$	3,260	\$	689,468	\$	484,523	\$	36,953	

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special Revenue							
	47500 Athletic Trainers		50520 Money Services Regulatory Fund		64300 Carnival Ride Insurance		In	37600 npaired eentists
REVENUES								
License fees	\$	27,215	\$	191,725	\$	29,300	\$	-
Services		5,379		-		-		-
Printing and reproduction		-		-		-		-
Federal sources		-		-		-		-
Interest on investments		2,151		31,853		-		-
Other revenues		650		206,325		-		16,905
Total revenues		35,395		429,903		29,300		16,905
EXPENDITURES Current:								
Personal services and employee benefits		-		169,110		-		-
Contractual services		64		-		-		11,550
In-state travel		1,657		1,876		-		-
Maintenance and repairs		77		-		-		-
Supplies and materials		179		33		-		-
Operating costs		1,479		1,902		-		-
Other costs		349		-		-		-
Out-of-state travel		3		-		-		-
Capital outlay		-		_				
Total expenditures		3,808		172,921		-		11,550
EXCESS (DEFICIENCY) OF REVENUES								
OVER EXPENDITURES		31,587		256,982		29,300		5,355
OTHER FINANCING SOURCES (USES)								
Transfers in-interagency		-		-		-		-
Transfers out-interagency		-		-		-		-
Transfers in-interfund		-		-		-		-
Transfers out-interfund		(19,485)		-		-		-
State General Fund appropriation		-		-		-		-
Reversions to State General Fund				-				-
Total other financing sources (uses)		(19,485)			. <u> </u>	-		-
Net change in fund balance		12,102		256,982		29,300		5,355
Fund balances, as previously reported		34,562		761,994		139,554		33,055
Restatement		4,436		75,438		15,575		-
Fund balances, as restated		38,998		837,432		155,129		33,055
Fund balances, end of year	\$	51,100	\$	1,094,414	\$	184,429	\$	38,410

## NONMAJOR GOVERNMENTAL FUNDS – COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - CONTINUED

	Special I	evenue		
	20120	Total		
	Animal	Nonmajor		
	Shelter	Governmental		
	Services	Funds		
REVENUES				
License fees	\$ -	\$ 7,841,040		
Services	-	356,347		
Printing and reproduction	-	121,608		
Federal sources	-	56,304		
Interest on investments	-	290,983		
Other revenues		1,002,049		
Total revenues		9,668,331		
EXPENDITURES				
Current:				
Personal services and employee benefits	-	1,552,560		
Contractual services	-	98,964		
In-state travel	-	129,115		
Maintenance and repairs	-	83,919		
Supplies and materials	-	114,999		
Operating costs	-	525,756		
Other costs	-	75,535		
Out-of-state travel	-	52,464		
Capital outlay				
Total expenditures		2,633,312		
EXCESS (DEFICIENCY) OF REVENUES				
OVER EXPENDITURES	_	7,035,019		
		.,000,010		
OTHER FINANCING SOURCES (USES)				
Transfers in-interagency	-	112,255		
Transfers out-interagency	-	-		
Transfers in-interfund	-	(21,034)		
Transfers out-interfund	-	(4,777,724)		
State General Fund appropriation	-	-		
Reversions to State General Fund				
Total other financing sources (uses)		(4,686,503)		
Net change in fund balance		2,348,516		
Fund balances, as previously reported	88,916	7,371,949		
Restatement	(88,916)	6,986,914		
	(00,0.0)			
Fund balances, as restated		14,358,863		
Fund balances, end of year	\$-	\$ 16,707,379		

## **COMBINING BALANCE SHEET – GENERAL FUND**

June 30, 2019

ASSETS	 43300 General Fund		50150 Boards and Commissions Flow-through		Combined General Fund
Investment in State General Fund					
Investment Pool	\$ 1,519,229	\$	35,901	\$	1,555,130
Accounts receivable	 309	+	-	-	309
Total assets	\$ 1,519,538	\$	35,901	\$	1,555,439
LIABILITIES AND FUND BALANCES Liabilities					
Accounts payable	\$ 766,094	\$	-	\$	766,094
Accrued payroll	474,985		126,323		601,308
Unearned revenues	-		-		-
Due to local governments	 618		-		618
Total liabilities	1,241,697		126,323		1,368,020
Fund balances Nonspendable: Spendable:					
Restricted	617,841		-		617,841
Unassigned	 (340,000)		(90,422)		(430,422)
Total fund balances	 277,841		(90,422)		187,419
Total liabilities and fund balances	\$ 1,519,538	\$	35,901	\$	1,555,439

## STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES COMBINGING GENERAL FUND

			Į	50150		
		43300	Boa	ards and		
	(	General	Con	nmissions	С	ombined
		Fund	Flov	v-through	n General F	
				<u> </u>		
REVENUES						
License fees	\$	169,293	\$	-	\$	169,293
Services	+	289,096	Ŧ	-	•	289,096
Printing and reproduction		400		-		400
Federal sources		-		_		-
Interest on investments		_		_		-
Other revenues		25,547		_		25,547
Other revenues		20,047				20,047
Total revenues		484,336		-		484,336
EXPENDITURES						
Current:	1	2 400 206		007 260	1	E 016 E74
Personal services and employee benefits	I	12,409,206	4	2,807,368	I	5,216,574
Contractual services		400,095		-		400,095
In-state travel		90,606		-		90,606
Maintenance and repairs		146,272		-		146,272
Supplies and materials		205,006		-		205,006
Operating costs		1,688,073		-		1,688,073
Other costs		61,459		-		61,459
Out-of-state travel		10,941		-		10,941
Capital outlay		230,572		-		230,572
Total expenditures	1	5,242,230	2	2,807,368	1	8,049,598
·				<u> </u>		
Excess (deficiency) of revenues						
over expenditures	(1	4,757,894)	(2	2,807,368)	(1	7,565,262)
		<u> </u>	<b>`</b>	· · · ·		<u> </u>
OTHER FINANCING SOURCES (USES)						
Transfers in-interagency		433,700		-		433,700
Transfers out-interagency		(282,683)		(66,590)		(349,273)
Transfers in-interfund		2,292,500	2	2,873,958		5,166,458
Transfers out-interfund		(39,400)		-		(39,400)
State General Fund appropriation	1	2,772,200		-	1	2,772,200
Reversions to State General Fund		(200,582)		-		(200,582)
		<u> </u>				
Total other financing sources (uses)	1	4,975,735	2	2,807,368	1	7,783,103
Net change in fund balance		217,841		-		217,841
Fund balances, as previously reported		60,000		(90,422)		(30,422)
Restatement		-		-		-
Fund balances as restated		60,000		(90,422)		(30,422)
Fund balances, end of year	\$	277,841	\$	(90,422)	\$	187,419

## STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET TO ACTUAL – GENERAL FUND (43300)

	General Fund							
			Actual	Variance with				
			Amounts	Final Budget -				
		I Amounts	(Budgetary	Positive				
	Original	Final	Basis)	(Negative)				
REVENUES	<b>*</b> 40.070.000	<b>.</b>	<b>*</b> 40 770 000	<b>(0.40.000</b> )				
State General Fund appropriation	\$ 12,272,200	\$ 13,112,200	\$ 12,772,200	\$ (340,000)				
Other services	543,900	543,900	289,096	(254,804)				
Registration for trades and professional	-	-	400.000	-				
licenses	-	-	169,293	169,293				
Other revenues	180,600	180,600	25,947	(154,653)				
Total revenues	12,996,700	13,836,700	13,256,536	(580,164)				
EXPENDITURES								
Personnel services and benefits	13,392,800	12,495,800	12,409,206	86,594				
Contractual services	575,900	652,900	400,095	252,805				
Other operating costs	2,006,500	4,183,900	2,432,929	1,750,971				
Total expenditures	15,975,200	17,332,600	15,242,230	2,090,370				
OTHER FINANCING SOURCES (USES)								
Other financing sources	3,026,900	3,544,300	2,726,200	(818,100)				
Other financing uses	(48,400)	(48,400)	(322,083)	(273,683)				
	(+0,+00)	(40,400)	(022,000)	(270,000)				
Total other financing sources (uses)	2,978,500	3,495,900	2,404,117	(1,091,783)				
EXCESS (DEFICIENCY) OF REVENUES								
OVER (UNDER) EXPENDITURES	\$ -	\$ -	418,423	\$ 418,423				
Reconciliation to Statement of Revenues,								
Expenditures and Changes in Fund Balance								
Unbudgeted reversions to State General Fund			(200,582)					
Net change in fund balances (GAAP basis)			\$ 217,841					

## STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES – BUDGET TO ACTUAL – BOARDS AND COMMISSIONS FLOW THROUGH FUND (50150)

	General Fund							
				Actual Amounts		Variance with Final Budget -		
			Amounts		(Budgetary			Positive
	Or	iginal	Final		Basis)		(N	legative)
REVENUES	¢		¢		¢		¢	
State General Fund appropriation Other services	\$	-	\$	-	\$	-	\$	-
Registration for trades and professional		-		-		-		-
licenses		-		-		-		-
Other revenues		-		-		-		-
Total revenues		-		-		-		-
EXPENDITURES								
Personnel services and benefits		-		3,121,000	2	,807,368		313,632
Contractual services		-		-		-		-
Other operating costs		-		180,000		-		180,000
Total expenditures		-		3,301,000	2	,807,368		493,632
OTHER FINANCING SOURCES (USES)								
Other financing sources		-		3,301,000	2	,873,958		(427,042)
Other financing uses		-		-		(66,590)		(66,590)
Total other financing sources (uses)		-		3,301,000	2	,807,368		(493,632)
						<u> </u>		
	¢		۴				¢	
OVER (UNDER) EXPENDITURES	Þ	-	\$	-		-	\$	-
Reconciliation to Statement of Revenues,								
Expenditures and Changes in Fund Balance								
Unbudgeted reversions to state general fund						-		
Net change in fund balances (GAAP basis)					\$	-		
<b>5</b> (1 )								

## SCHEDULE OF CHANGES IN ASSETS AND LIABILITIES – AGENCY FUNDS

	June 30, 2018	Additions	Deletions	June 30, 2019
FID Receipts (43500) Assets				
Investment in State General Fund Investment Pool	\$	\$ 3,749,451	\$ (3,749,451)	\$ -
Total Assets		3,749,451	(3,749,451)	
Liabilities Other Liabilities Due to State General Fund		1,035 3,764,065	(2,065) (3,763,035)	(1,030) 1,030
Total Liabilities	\$-	\$ 3,765,100	\$ (3,765,100)	\$-
MHD Receipts (43600) Assets Investment in State General Fund Investment Pool	<u>\$ 94,050</u>	<u>\$ 468,130</u>	<u>\$ (462,089)</u>	<u>\$ 100,091</u>
Total Assets	94,050	468,130	(462,089)	100,091
Liabilities Other Liabilities Due to State General Fund	94,050	6,041 472,704	(472,704)	100,091 _
Total Liabilities	\$ 94,050	\$ 478,745	\$ (472,704)	\$ 100,091
<b>CID Receipts (43700)</b> Assets Investment in State General Fund Investment Pool	\$ 492,015	¢ 1 001 700	¢ (/ 012 209)	¢ 604.425
Total Assets	<u>\$ 492,015</u> 492,015	<u>\$ 4,924,728</u> 4,924,728	\$ (4,912,308) (4,012,308)	\$ 504,435 504,435
	492,015	4,924,720	(4,912,308)	504,435
Liabilities Other Liabilities Due to State General Fund	492,015 	509,398 5,498,350	(496,978) (5,498,350)	504,435 
Total Liabilities	\$ 492,015	\$ 6,007,748	\$ (5,995,328)	\$ 504,435

## SCHEDULE OF CHANGES IN ASSETS AND LIABILITIES – AGENCY FUNDS – CONTINUED

	June 30, 2018	Additions	Deletions	June 30, 2019
SEC Receipts (43800) Assets				
Investment in State General Fund Investment Pool	\$ 2,500	\$ 22,341,660	\$ (22,344,160)	<u> </u>
Total Assets	2,500	22,341,660	(22,344,160)	
Liabilities Other Liabilities Due to State General Fund	2,500	2,100 23,505,227	(4,600) (23,505,227)	
Total Liabilities	\$ 2,500	\$ 23,507,327	\$ (23,509,827)	\$ -
Alcohol and Gaming Receipts (80800 Assets Investment in State General Fund Investment Pool	)) \$	\$ 4,976,030	<u>\$ (4,976,030)</u>	<u>\$                                    </u>
Total Assets		4,976,030	(4,976,030)	
Liabilities Other Liabilities Due to State General Fund		15,330 5,411,054	(15,330) (5,411,054)	
Total Liabilities	\$ -	\$ 5,426,384	\$ (5,426,384)	\$ -
<b>Total</b> Assets Investment in State General Fund Investment Pool	\$ 588,565	\$ 36,459,999	\$ (36,444,038)	\$ 604,526
Total Assets	588,565	36,459,999	(36,444,038)	604,526
Liabilities Other Liabilities Due to State General Fund	588,565 	533,904 38,651,400	(518,973) (38,650,370)	603,496 1,030
Total Liabilities	\$ 588,565	\$ 39,185,304	\$ (39,169,343)	\$ 604,526

## SCHEDULE OF DEPOSIT ACCOUNTS WITH THE STATE GENERAL FUND INVESTMENT POOL

## Year Ended June 30, 2019

Name of Fund	SHARE Fund Interest Number Bearing		Balance at June 30, 2019		
General Fund	40000	Ň	<b>•</b> • • • • • • • • • • • • • • • • • •		
General Fund	43300	Yes	\$ 1,519,229		
Boards and Commissions Payroll Flow-Through	50150	Yes	35,901		
Total General Fund			1,555,130		
Special Revenue Funds					
Securities Enforcement and Investor Education	04400	Yes	2,140,888		
Mortgage Regulatory	10660	Yes	6,374,878		
FID Settlement	11550	Yes	703,875		
Financial Literacy Fund	12170	Yes	241,200		
Sign Language Interpreting Services	20110	Yes	5,090		
Hoisting Operators	21100	Yes	158,922		
Real Estate Recovery	29700	Yes	31,118		
Financial Institutions Revolving Fund	37200	Yes	200		
CID Revolving Fund	37300	Yes	42,576		
Barbers and Cosmetologists	43900	Yes	1,226,962		
Body Art Practitioners	44010	Yes	211,723		
Athletic Commission	44100	Yes	-		
Massage Therapist	44200	Yes	225,540		
Counselors and Therapists	44400	Yes	694,218		
Real Estate Education and Training	44500	Yes	52,617		
Chiropractic Examiners	44600	Yes	417,947		
Dental Health Care	44700	Yes	1,444,106		
Nutrition and Dietetics	44800	Yes	106,960		
Nursing Home Administrators	44900	Yes	93,631		
Occupational Therapy	45000	Yes	256,134		
Optometry	45100	Yes	136,072		
Osteopathic Examiners	45200	Yes	376,963		
Podiatry	45300	Yes	97,824		
Psychologist Examiners	45400	Yes	652,053		
Physical Therapists	45500	Yes	872,944		
Thanatopractice	45600	Yes	171,061		
Interior Design	45700	Yes	35,797		
Private Investigators and Polygraphers	45900	Yes	332,639		
Landscape Architects	46000	Yes	102,913		
Pharmacy	46400	Yes	3,226,998		

# SCHEDULE OF DEPOSIT ACCOUNTS WITH THE STATE GENERAL FUND INVESTMENT POOL – CONTINUED

Year Ended June 30, 2019

	SHARE			
	Fund	Interest	Ba	alance at
Name of Fund	Number	Bearing	Jun	e 30, 2019
Real Estate Appraisers	46500	Yes		64,779
Accountancy	46600	Yes		709,420
Real Estate Commission	46700	Yes		1,847,425
Social Workers	46900	Yes		1,025,312
Acupuncture	47100	Yes		7,829
HUD Manufactured Housing	47200	Yes		690,812
Speech, Language and Audiology	47300	Yes		492,308
Respiratory Care Advisory	47400	Yes		38,145
Athletic Trainers	47500	Yes		51,674
Money Services Regulatory Fund	50520	Yes		1,100,705
Carnival Ride Insurance	64300	Yes		184,429
Impaired Dentists Hygienists	87600	Yes		38,410
Total Special Revenue Funds			2	26,685,097
Total Governmental Funds			\$ 2	28,240,227
Fidiciary Funds				
FID Receipts Fund	43500	Yes	\$	-
MHD Receipts Fund	43600	Yes		100,091
CID Receipts Fund	43700	Yes		504,435
SEC Receipts Fund	43800	Yes		-
Alcohol and Gaming Receipts Fund	80800	Yes		-
Total Fiduciary Funds			\$	604,526

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#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Brian S. Colón, Esq. New Mexico State Auditor and Marguerite Salazar, Superintendent State of New Mexico Regulation and Licensing Department Santa Fe, New Mexico

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, the aggregate remaining fund information, and the budgetary comparisons of the general fund and major special revenue funds of the New Mexico Regulation and Licensing Department (the Department) as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise the Department's basic financial statements, and have issued our report thereon dated October 31, 2019.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Department's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Department's internal control. Accordingly, we do not express an opinion on the effectiveness of the Department's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Department's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

#### PRECISE. PERSONAL. PROACTIVE -77-

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings and responses as items 2019-001 and 2019-003 that we consider to be significant deficiencies.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Department's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed an instance of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and 2.2.2 NMAC which is described in the accompanying schedule of findings and responses as item 2019-002.

#### The Department's Response to Findings

The Department's responses to the findings identified in our audit are described in the accompanying Schedule of Findings and Responses. The Department's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the Department's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Department's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

-9Km & 210[7]

Atkinson & Co., Ltd.

Albuquerque, New Mexico October 31, 2019

## SCHEDULE OF FINDINGS AND RESPONSES

June 30, 2019

#### **FINANCIAL STATEMENTS**

Type of auditor's report issued:

Unmodified

### INTERNAL CONTROL OVER FINANCIAL REPORTING

Material weakness(es) identified?	<u> </u>	Yes	<u>X</u>	No
Significant deficiency(s) identified?	X	Yes		No

### COMPLIANCE AND OTHER MATTERS

Noncompliance material to the final	cial statements noted?	Yes	Х	No

#### **CURRENT YEAR FINANCIAL STATEMENT FINDINGS**

2019-001 – (2006-006) – Approve, Implement, and Test Disaster	
Recovery (Significant Deficiency)	

- 2019-002 Procurement Policies (Other Matter)
- 2019-003 CID Trust Account Reconciliation (Significant Deficiency)

#### FINDINGS IN ACCORDANCE WITH 2.2.2. NMAC – OTHER

None

### PRIOR YEAR FINDINGS

Status

2018-001 (2006-006) – Approve, Implement and Test Disaster Recovery Plan (Significant Deficiency) Repeated and Modified

#### SCHEDULE OF FINDINGS AND RESPONSES – CONTINUED

June 30, 2019

#### FINANCIAL STATEMENT FINDINGS

## **2019-001 (2006-006)** – Approve, Implement, and Test Disaster Recovery Plan (Significant Deficiency) Repeated and Modified)

#### CONDITION

During our audit, a review of the information technology general controls revealed that the Department had not updated their Disaster Recovery Plan since August 2012, and there have been a significant number of changes to the IT structure of the Department since that time. In addition, the backups that are being performed are being kept on-site at New Mexico Department of Information Technology, which is where the Departments servers are also located.

During 2018, the Department has continued to work on acquiring the physical resources for a remote hot-site and other physical aspects of being able to recover from a disaster if one should occur. The Departments IT management feels that these physical aspects need to be in place before an accurate and updated Disaster Recovery Plan can be documented.

#### CRITERIA

Per the State of New Mexico Statewide Guideline "Enterprise IT Security Policy", S-GUIDE-00.003, "the State of New Mexico shall securely and economically protect its business functions including public access to appropriate information and resources, while maintaining compliance with legal requirements established by existing Federal and State statutes pertaining to confidentiality, privacy, accessibility, availability, and integrity. This includes a Disaster Recovery Plan in order to reduce the impact of a major disruption on key business functions and processes."

#### EFFECT

The lack of a current Disaster Recovery Plan, in conjunction with off-site backup, may impact the Department's ability to respond and recover critical data and applications in the event of an unforeseen disaster.

#### CAUSE

The Department, and specifically the management over IT, have had larger and more pressing issues that have required the resources of the IT group. As a result, the efforts for the Disaster Recovery Plan and related issues have been deemed to be a lower priority.

#### RECOMMENDATION

We recommend that the Department evaluate overall needs and work to provide the resources necessary to prepare an up-to-date Disaster Recovery Plan. We also recommend as a part of this process that the Department considers options to have periodic backups stored off-site.

#### SCHEDULE OF FINDINGS AND RESPONSES – CONTINUED

June 30, 2019

#### FINANCIAL STATEMENT FINDINGS – CONTINUED

**2019-001 (2006-006)** – Approve, Implement, and Test Disaster Recovery Plan (Significant Deficiency) Repeated and Modified) – Continued

VIEWS OF RESPONSIBLE OFFICIALS

The Agency currently has no disaster recovery for the agency. The Agency is currently working to replace all of the network infrastructure. Once replaced, a duplicate system will be purchased and assembled at the Department of Information Technology's (DoIT), Oso Grande data center. This will allow for RLD to have the ability to have complete redundancy of its network. The Agency plans to build a disaster recovery site as budgeted funds are available. The Network Administrator Supervisor/Security Officer is responsible for the implementation of the Disaster Recovery Plan completion by December 1, 2019.

#### SCHEDULE OF FINDINGS AND RESPONSES – CONTINUED

June 30, 2019

#### FINANCIAL STATEMENT FINDINGS – CONTINUED

**2019-002** – Procurement Policies (Other Matter)

#### CONDITION

During our audit, it came to our attention that there were inconsistencies in the procurement polices used by the Department. Specifically, the department has been following an undocumented policy that is more restrictive than what was found documented in the most recent Department Purchasing Policy for the Department, dated August 2017. Further, both the documented and undocumented internal policies are considerably more restricted than the State Purchasing Policies as outlined in NMAC 1.4.1, Chapter 13 of NMSA 1978, and the Model Accounting Practices manual issued by the New Mexico Department of Finance and Administration. It was also noted that the Superintendent has expressed her intent that the Department follow the State Procurement Code without any additional restrictions.

#### CRITERIA

It is the responsibility of Department management to formally develop and document the internal policies and procedures that will be followed and ensuring that those policies align with those legally established at the State level.

#### EFFECT

The inconsistencies in the polices have led to misunderstandings between those trying to make procurements and those ultimately responsible for ensuring that the procurements are made in accordance with State Polices and Requirements. Further, this had led to inefficiencies in the procurement function.

#### CAUSE

Over the past several years, the individuals responsible for the procurement function had began following a set of polices and procedures for procurements that were undocumented and were more restrictive than both the documented internal polices as well as the procurement policies that have been formally and legally established at the State level.

#### RECOMMENDATION

We recommend that the Department management review both the internally documented polices and procedures and evaluate the appropriate levels of approval as well as needs for quotes and bids in relation to the State Procurement Code and formally document what polices are going to be followed.

## SCHEDULE OF FINDINGS AND RESPONSES – CONTINUED

June 30, 2019

#### FINANCIAL STATEMENT FINDINGS – CONTINUED

**2019-002** – Procurement Policies (Other Matter) – Continued

#### VIEWS OF RESPONSIBLE OFFICIALS

The Department's Management acknowledges inconsistencies in the previously used additionally-restrictive procurement policies and procedures; which were both documented and undocumented. We have determined it is in the best interest of the agency to follow the New Mexico State Procurement Code and the Department of Finance and Administration Model of Accounting Practices (MAPS) without additional restrictions. The ASD Director will ensure that internal policies and procedures are updated accordingly.

#### SCHEDULE OF FINDINGS AND RESPONSES – CONTINUED

June 30, 2019

### FINANCIAL STATEMENT FINDINGS – CONTINUED

**2019-003** – CID Trust Account Reconciliation (Significant Deficiency)

#### CONDITION

Our audit found that there were 2,912 customer accounts in the Construction Industries Division (CID) trust account that totaled \$446,548 and which had no activity for twelve months or more.

#### CRITERIA

A strong internal control structure is required by the New Mexico Department of Finance and Administration (DFA) Manual of Accounting Practices (MAP) in connection with cash receipts processing and recording, including tracking of unearned fees.

#### EFFECT

Currently the Department is carrying a significant liability balance for these fees, but due to how old they are, they may not be able to find the customers to be able to refund them.

#### CAUSE

Due to the volume of activity as well as the time that has elapsed since the fees were initially paid, the Department has not been able to clear up these old accounts.

#### RECOMMENDATION

We recommend that the Department management dedicate the resources necessary to clear up these accounts by either refunding them to the customers or determining an alternative means such as reporting them as unclaimed property.

#### VIEWS OF RESPONSIBLE OFFICIALS

To remedy the Construction Industries Division will exercise a Request for Proposal (RFP) that seeks to contract a firm specializing in abandoned and unclaimed property (AUP). This in conjunction with the New Mexico Taxation and Revenue Department to ensure it will be escheated to the state for safekeeping until claimed.

### EXIT CONFERENCE

June 30, 2019

An exit conference was held with the Regulation and Licensing Department on October 30, 2019. The conference was held at the Department's offices in Santa Fe, New Mexico. The conference was held in a closed meeting to preserve the confidentiality of the audit information prior to the official release of the financial statements by the State Auditor. In attendance were:

#### State of New Mexico Regulation and Licensing Department

Marguerite Salazar Rick Martinez Brad Mathews Crystal Herrera Daniel Rubin Clayton Pelletier, CPA Superintendent ASD Director Budget Director Chief Procurement Officer General Counsel Chief Financial Officer

#### Atkinson & Co., Ltd.

Martin Mathisen, CPA, CGFM, CFE Shareholder Mike Reeves, CPA Senior Manager

#### **PREPARATION OF FINANCIAL STATEMENTS**

The financial statements presented in this report have been prepared by the independent auditor and were reviewed and approved by the Regulation and Licensing Department. However, the financial statements remain the responsibility of management, as addressed in the Independent Auditors' Report. Management reviewed and approved the financial statements.

#### ATKINSON & CO. LTD CERTIFIED PUBLIC ACCOUNTANTS | CONSULTANTS

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